

#### **NEWS RELEASE**

# EXCELPOINT STRENGTHENS ITS POSITION WITH THE DISTRIBUTION OF XILINX'S PRODUCTS IN SOUTHEAST ASIA

**Singapore, 18 October 2018** – Main-board listed Excelpoint Technology Ltd. ("Excelpoint") announced today that it would be expanding its distribution of Xilinx's products into its Southeast Asian market. This partnership will strengthen both Excelpoint's and Xilinx's business presence in the region.

Xilinx is highly recognised for its range of 'All Programmable FPGAs, SoCs, MPSoCs, and 3D ICs', and is a pioneer and continuing leader in programmable technology. With Xilinx's impressive track record in programmable technology and Excelpoint's extensive networks in Asia Pacific, both their customers can be assured of high-quality and cost-effective solutions. Excelpoint and Xilinx can also expand further into segments, such as machine-to-machine connectivity, security and surveillance, factory automation, wireless communications, and data centres.

"Excelpoint is a well-established distribution partner in the Asia Pacific region. With their strong presence in Southeast Asia and our leading-edge FPGA technology, we believe this expanded partnership will allow us to collaborate closely on emerging markets and key focus segments like data centres, advanced machine learning and artificial intelligence. We are looking forward to harnessing market opportunities together in Southeast Asia," said Mr. Sam Rogan, Vice President, Asia Regional Sales, Xilinx, and President, Xilinx Japan.

Mr. Albert Phuay, Chairman and Group Chief Executive Officer, Excelpoint Technology Ltd., said, "We are very pleased to expand the partnership with Xilinx, and distribute their quality products in our Southeast Asian market. With Xilinx as a market leader in programmable technology, we can develop integrated and innovative solutions to better suit our customers' needs. This collaboration will enable us to stay ahead of the innovation curve in the global electronics and technology ecosystems."

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## **About Excelpoint Technology Ltd.**

Excelpoint Technology Ltd. (the "Company") and its subsidiaries ("Excelpoint" or the "Group") are one of the leading regional business-to-business platforms providing quality electronic components, engineering design services and supply chain management to original equipment manufacturers ("OEMs"), original design manufacturers ("ODMs") and electronics manufacturing services ("EMS") in the Asia Pacific region. Excelpoint Technology Ltd. has been recognised in the Top 25 Global Electronics Distributors and Top Global Distributors lists by EBN (a premier online community for global supply chain professionals) and EPSNews (a US premier news, information and data portal and resource centre for electronics and supply chain industries) respectively.

Excelpoint works closely with its principals to create innovative solutions to complement its customers' products and solutions. Aimed at improving its customers' operational efficiency and cost competitiveness, the Group has set up research and development centres in Singapore and China that are helmed by its dedicated team of professional engineers.

Established in 1987 and headquartered in Singapore, Excelpoint's business presence spans over 40 cities in more than 10 countries across Asia Pacific with a workforce of more than 700 people from different nationalities and cultural backgrounds.

For more information about Excelpoint, please visit www.excelpoint.com

#### **About Xilinx**

Xilinx develops highly flexible and adaptive processing platforms that enable rapid innovation across a variety of technologies – from the endpoint to the edge to the cloud. Xilinx is the inventor of the FPGA, hardware programmable SoCs and the ACAP, designed to deliver the most dynamic processor technology in the industry and enable the adaptable, intelligent and connected world of the future. For more information, visit www.xilinx.com

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