



Growth • Excellence • Integrity

Kencana Agri Limited



**FY 2023
Performance Review**

Overview of Group's Operations



Plantation and Processing



Location :
Sumatra, Kalimantan, Sulawesi



Palm Oil Mills : 7*)
Total Capacity : 335 MT/hour

Kernel Crushing Plants : 2
Total Capacity : 435 MT/day

Products



Main products:
CPO (Crude Palm Oil)
PK (Palm Kernel)

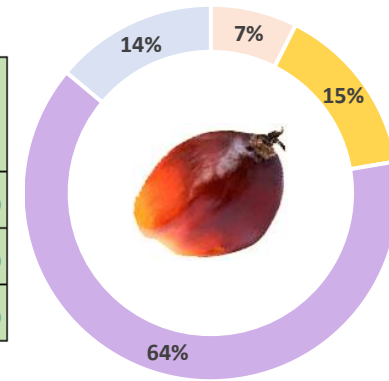
Renewable by-products:
Empty Fruit Bunches, Liquid
Waste, Kernel Shells, Fibre

*) A new mill located in Gorontalo, Sulawesi start commissioning in April 2023 with capacity of 30 MT/hour

Planted Area



	Immature (1-3 Years)	%	Young Mature (4-6 Years)	%	Prime Mature (7-18 Years)	%	Old Mature (>18 Years)	%	Total	%
Nucleus	2,783	6%	8,717	17%	32,224	64%	6,712	13%	50,436	100%
Plasma	2,258	14%	1,207	7%	10,362	63%	2,583	16%	16,410	100%
Total	5,041	7%	9,924	15%	42,586	64%	9,295	14%	66,846	100%



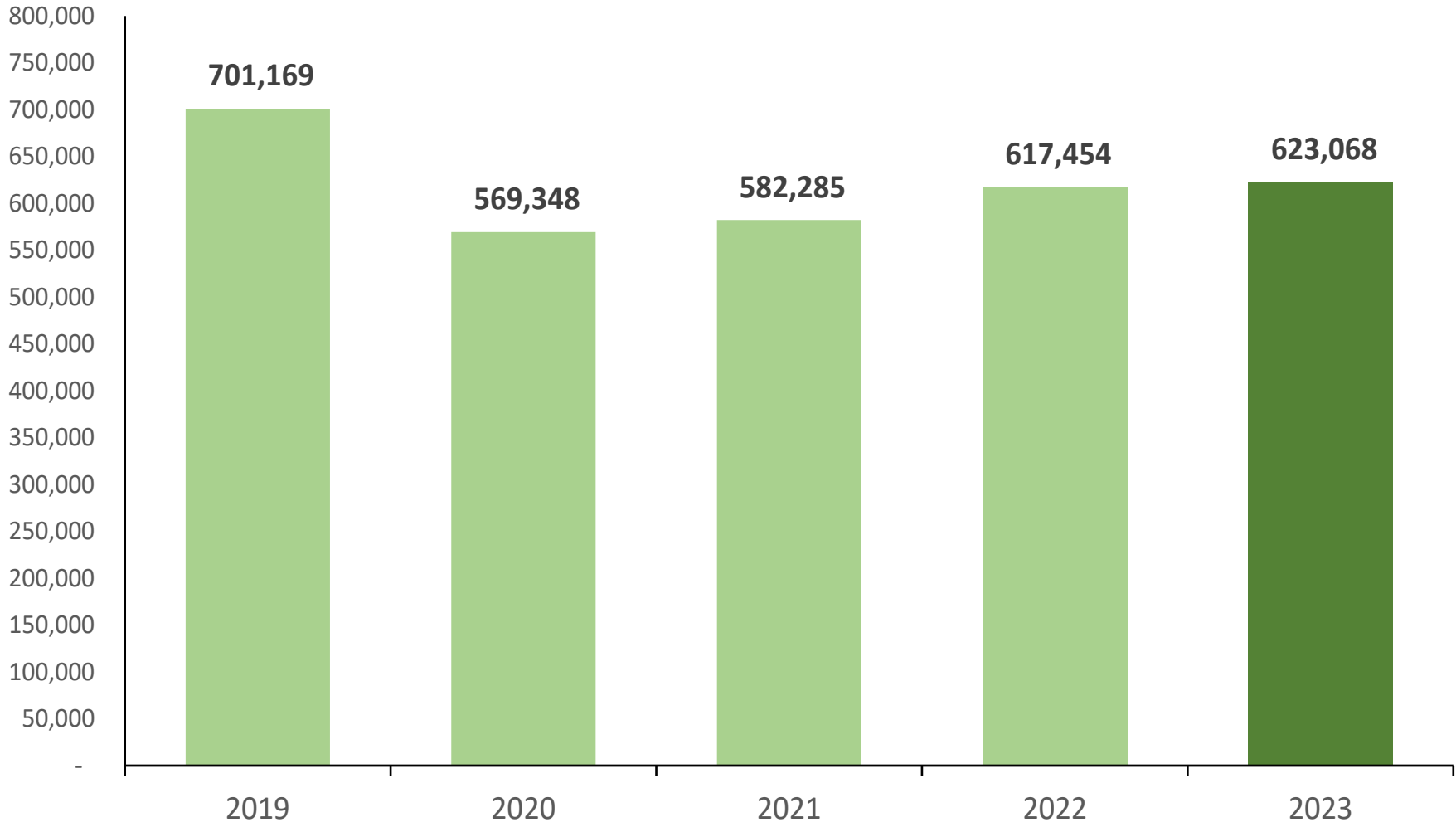
Operational Performance



Production Highlights	FY 2023	FY 2022	Change
FFB Production (MT)	775,280	767,862	1.0%
- Nucleus	623,068	617,454	0.9%
- Plasma	152,212	150,408	1.2%
FFB Processed (MT)	818,624	801,052	2.2%
- Nucleus	609,821	576,448	5.8%
- Plasma	148,540	139,276	6.7%
- External Parties	60,263	85,328	-29.4%
Oil Extraction rates (%)			
- CPO	20.9%	20.4%	0.5pp
Oil Production (MT)			
- CPO (MT)	171,467	163,251	5.0%
FFB Yield (MT/ha) – Nucleus	13.1	12.3	6.5%

FFB Production Trend (Nucleus)

MT



Financial Performance



Financial Highlights	FY 2023	FY 2022	Change
Sales Volume (MT)			
- CPO	174,598	165,769	5.3%
Sales Revenue (US\$'000)			
- CPO	121,807	126,145	-3.4%
- OTHERS*	14,559	26,396	-44.8%
Average Selling Price (US\$)			
- CPO	698	761	-8.3%

*) Others include sales of Kernel, FFB and income from bulking

Financial Performance



Income Statement Highlights (US\$'000)	FY 2023	FY 2022	Change
Revenue	136,366	152,541	-10.6%
Gross profit	26,418	43,595	-39.4%
Operating profit	10,628	28,157	-62.3%
(Loss) profit before tax	(810)	3,025	-126.8%
(Loss) profit after tax	(283)	2,618	-110.8%
EBITDA	34,446	40,292	-14.5%
Gross margin (%)	19.4	28.6	-9.2pp
Net (loss) profit margin (%)	(0.2)	1.7	-1.9pp
EBITDA margin (%)	25.3	26.4	-1.1pp

Financial Performance



Balance Sheet Highlights (US\$'000)

	As at 31-Dec-23	As at 31-Dec-22	Change
Current Assets	82,421	98,205	-16.1%
Non-current Assets	210,836	201,350	4.7%
Total Assets	293,257	299,555	-2.1%
Current Liabilities	104,383	92,201	13.2%
Non-current Liabilities	158,296	176,822	-10.5%
Total Liabilities	262,679	269,023	-2.4%
Shareholders' Equity	30,578	30,532	0.2%
Net Debt/Equity Ratio (x)	5.6	5.9	-5.1%
Net Debt/Total Assets (x)	0.6	0.6	-
Net Debt/EBITDA (x)	5.0	4.4	13.6%
EBITDA/Interest Expense (x)	2.3	2.5	-8.0%

Financial Performance



Cash Flow (US\$'000)	FY 2023	FY 2022	Change
Cash at beginning of period	2,871	2,942	-2.4%
Net cash from operating activities	40,352	54,358	-25.8%
Net cash used in investing activities	(12,470)	(9,452)	31.9%
Net cash used in financing activities	(27,217)	(44,837)	-39.3%
Net increase in cash	665	69	863.8%
Net effect of exchange rate changes on cash and cash equivalents	(45)	(140)	-67.9%
Cash at end of period	3,491	2,871	21.6%



Thank You

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