

AEM Holdings Ltd.

# Annual General Meeting Presentation to Shareholders

23 April 2025 | The SingPost Auditorium



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In this presentation, all \$ dollar amounts are in Singapore dollars unless otherwise specified.





# Company and Strategy Overview

# Contents



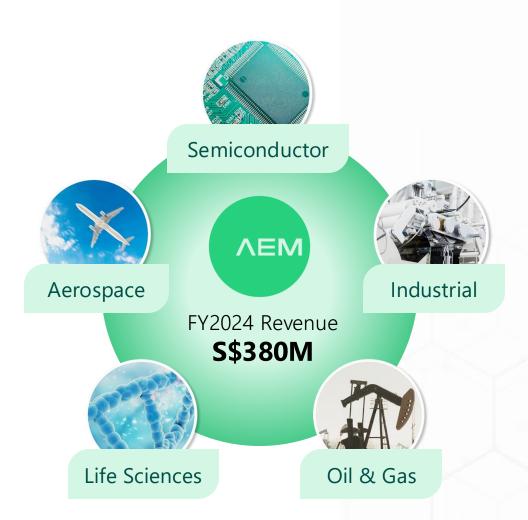
Technology Leadership



Financial Review



# Leading Provider of Semiconductor Test Equipment and Manufacturing Services Serving Diversified End-Markets



#### **Test & Automation Business, 63%\* of revenue**



All are CESTER



Test Equipment

Consumables Automation

#### **Contract Manufacturing Business, 37% revenue**



**PCB** Assembly



Cable Assembly



System Assembly

<sup>\*</sup> Includes Instrumentation Segment revenue



#### FY2024 was a Transformative Year for AEM

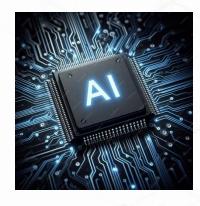
New product deployment in production to offset slow key customer recovery



Recognized as **Technology Leader in Thermal Management** for test



Launched industry first highpower burn-in and system-leveltest systems for AI/HPC



Scaling with a major **new AI/HPC anchor customer** for production test

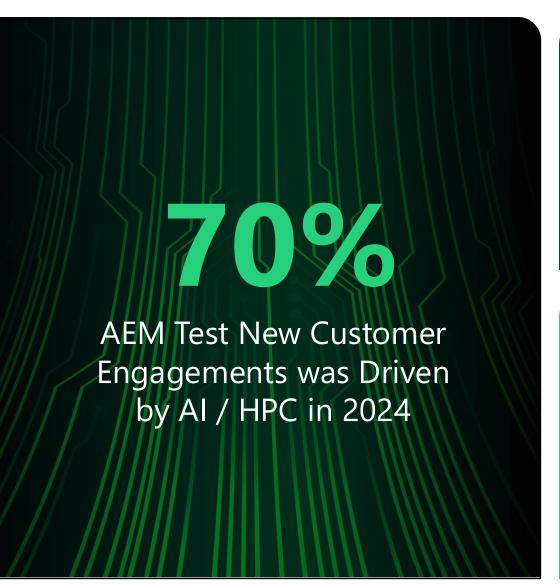
# Technology Leadership, Production Volume

AEM 2025 AGM PRESENTATION

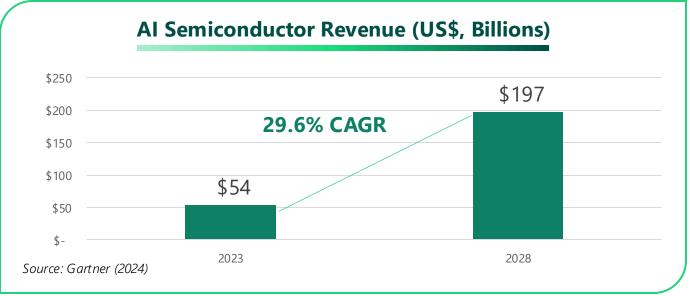
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# AI/HPC and Advanced Packaging Drive AEM's Growth in Test Segment





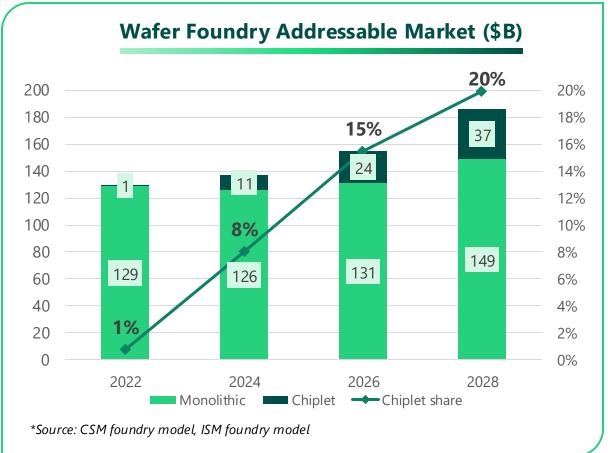




# **Increasing Chiplet Usage for Advanced Compute Applications**

AEM test products are well-positioned to test increasingly complex chiplet packages



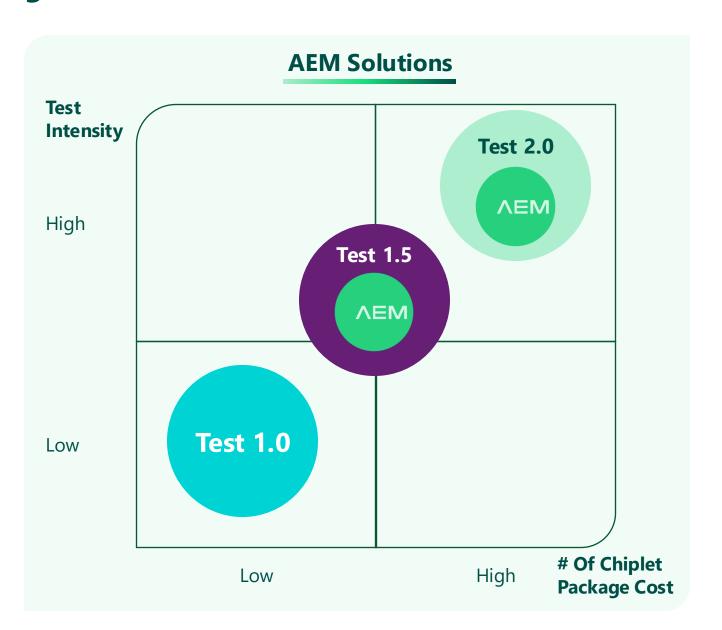


\*Source: AMD MI300 Package Example



# **Close Collaboration with Leading Customers to Enable Test 2.0**

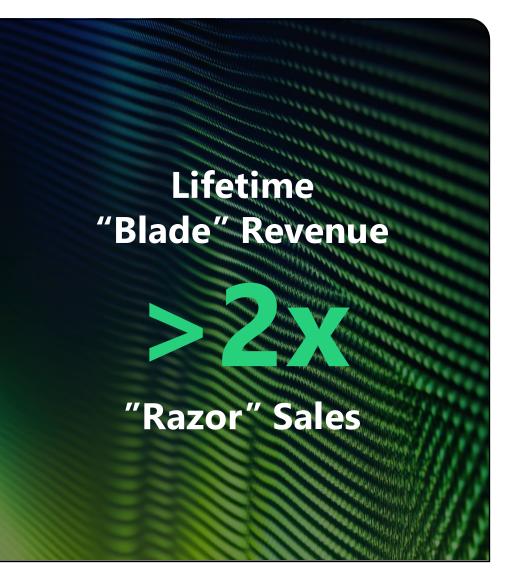
# **Chiplet Test Challenges Higher Device Power Thermal Management Increased Test Time Complex Test Coverage**





### More Favorable "Razor / Blade" Business Model for Al Devices

Chiplet architecture accelerates time to market, increasing recurring business

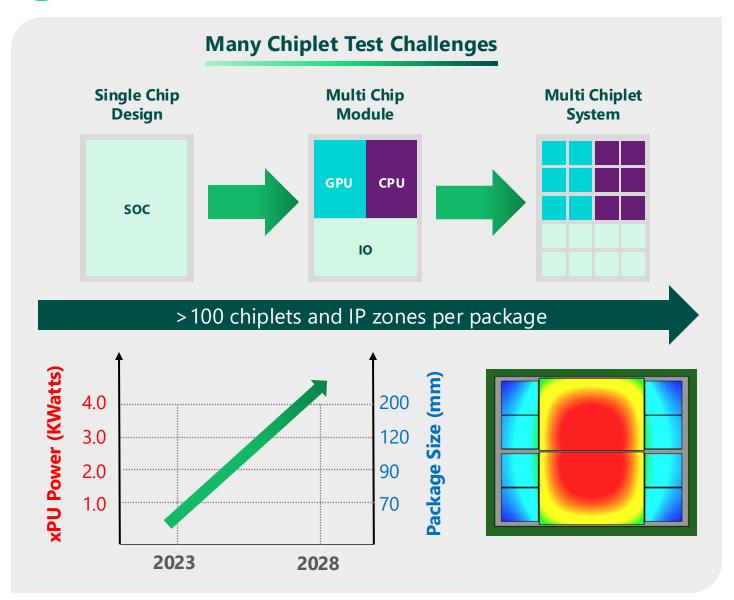








## **Advanced Packaging Driving The Need For New Test Technology**

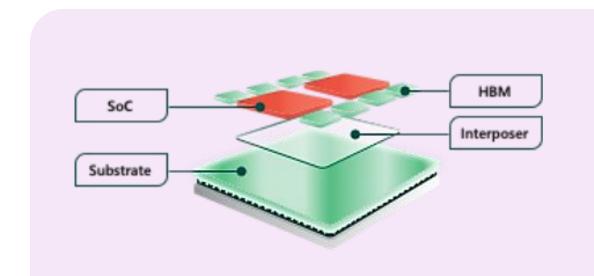




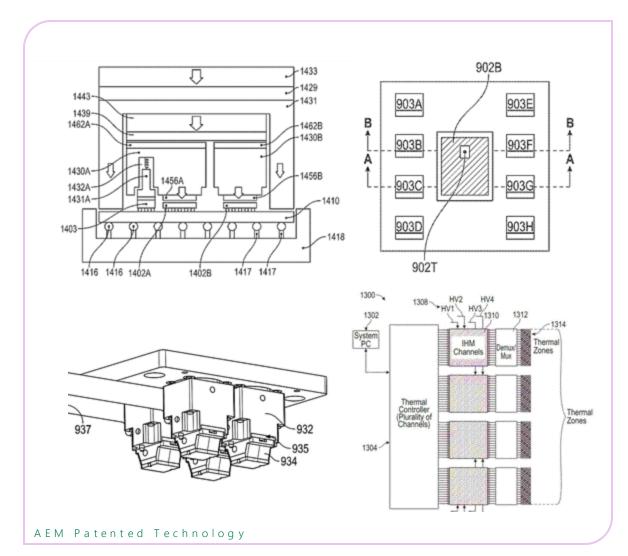




# Pixelating Thermal Control to Support Chiplet Advanced Packages

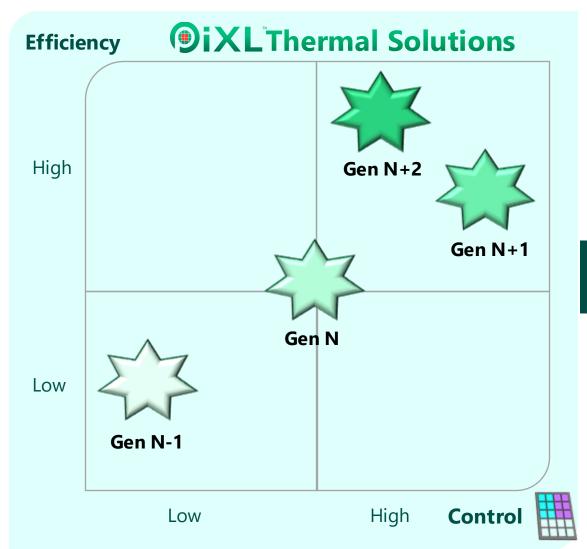


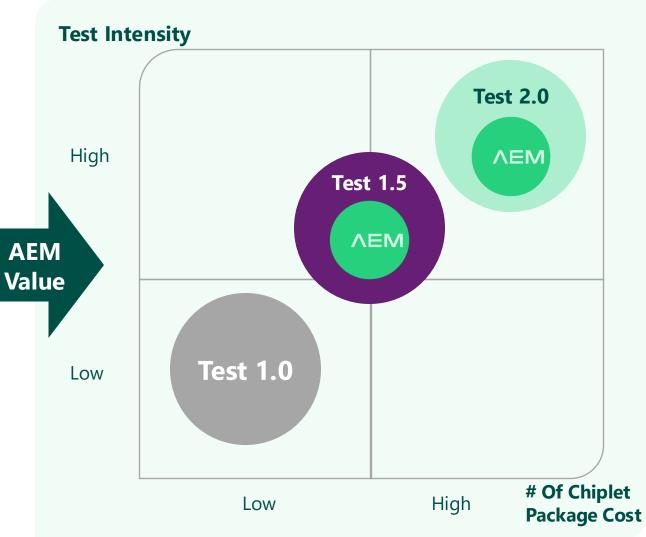
>15 Patents Filed and **Awarded on PiXL Thermal Technology** 





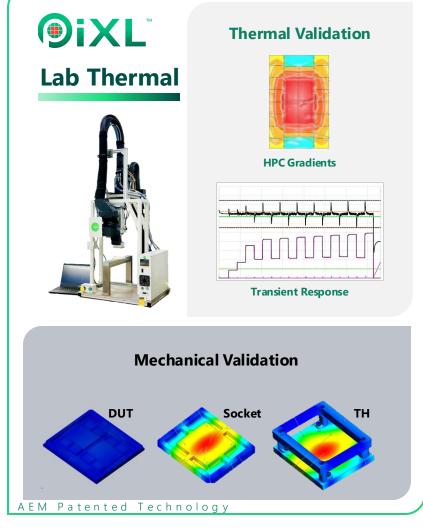
# Multi-Generation Technology to Support Customers' Roadmap







# **Customer Journey in Lab-to-Fab Deployment**







Generic Final Test Handlers Generic SLT Handlers Generic Burn-in Chambers

AEM Patented Technology





#### What We Said in 2024 AGM

**R&D Expenses** 

FY2023

**S\$24.4M** 

Socket Technology

Wafer Probe Machine Vision

Thermal Software

**Control** Instrumentation

Advanced Automation

9 Patents

Awarded in FY2023

**Key Engagements** 

Memory

1 Large memory IDM for SLT

**xPU** 

2 HPC / Al customers for Al Burn-In and HPC SLT

**Systems / Hyperscalers** 

2 Application Processor customers for AP SLT



## **Committed R&D Investments Driving New Customer Diversification**

**R&D Expenses** 

FY2024 **S\$23.7M** 

Socket Technology

Wafer Probe Machine Vision

Thermal Software

Control Instrumentation

Advanced Automation

15 Patents
As of FY2024

#### **Increase Engagements**

# **Memory**

1 Large memory IDM for SLT, FT

#### **xPU**

2 HPC / Al customers for Al Burn-In and HPC SLT

# Systems / Hyperscalers

2 Application Processor customers for SLT

#### **Production**

Early production SLT test for GDDRx in 2025

#### **Customer 1**

Early production test in 2025

#### **Customer 2**

Mid-volume production in 2025



## **AEM's "Follow the Chiplet" Growth Strategy**

Uniquely positioned inside two leading Foundry ecosystems and gaining traction in the Memory market



**AEM's Patented Thermal Engine for Multi-zone Control** 

**Increase Market Share In HPC** 

**Expand Into Memory Test Insertions** 

**Wafer Sort** 

**Burn In** 

**Final Test** 

System
Level Test

**Final Test** 

System
Level Test

Foundry 1

Foundry 2

IDM<sub>1</sub>

High Performance Compute xPU (Processing Unit)

**Memory Chips** 



# **FY2024 Financial Highlights**

Revenue at S\$380.4M and PBT (excluding exceptional items) at S\$19.8M



**S\$380.4M** -21% vs FY2023



**\$\$19.8M** 5.2% of Revenue

-48% vs FY2023 -2.8 pts vs FY2023

#### **Gross Profit**

**\$\$97.6M** 25.7% of Revenue

-25% vs FY2023 -1.2pts vs FY2023

#### **EPS (Diluted)**

**3.65** cents

vs (0.40 cents) in FY2023

#### **NAV** per share

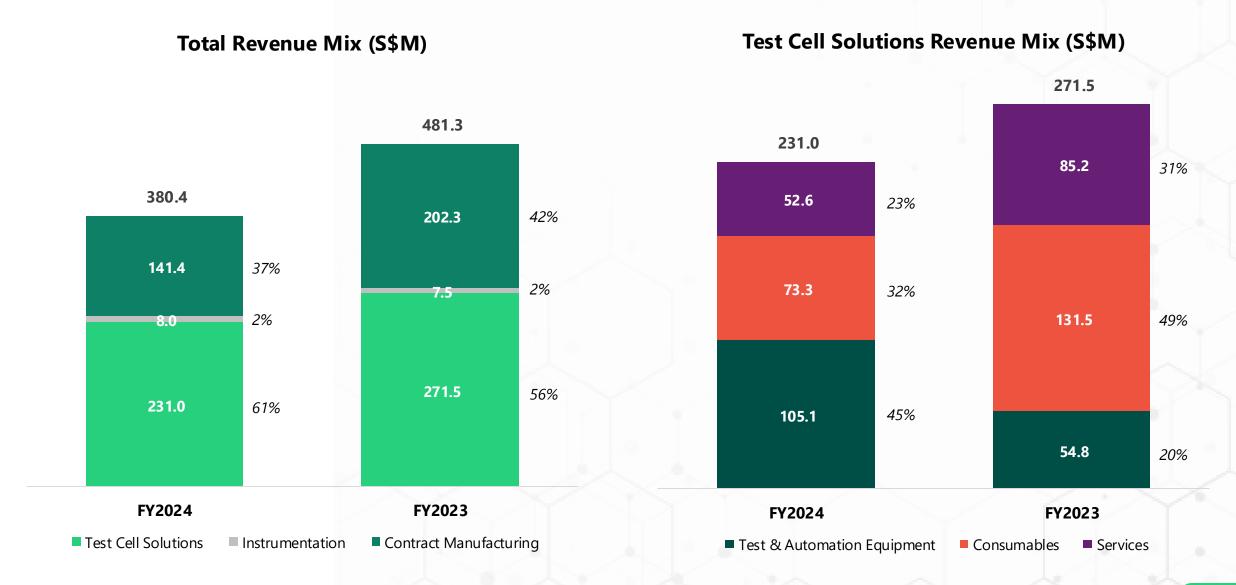
155 cents

+2.6% vs Dec'23



#### Revenue Mix: FY2024 vs. FY2023

Test Cell Solutions revenue came in at S\$231M, contributing to 61% of revenue in FY2024





#### **Balance Sheet**

A robust balance sheet with Debt / Equity at 0.2X

- Receivables increased due to customer shipments at end 4Q2024
- Total equity **\$\$492.3 million**, up 3.8% from Dec'23
- NAV per share increased to 155 cents, mainly driven by net profit for the period
- Cash holdings used to reduce financial liabilities and bank borrowings
- Stable capital structure, with the debt-toequity ratio of 0.2X

		As At	
	Dec'24	Dec'23	Change
	S\$M	S\$M	%
Cash	43.8	101.8	(57.0)
Inventories	296.8	328.6	(9.7)
Trade and other receivables	142.7	58.8	142.7
Total Assets	673.2	707.5	(4.8)
Trade and other payables	54.0	74.1	(27.1)
Financial liabilities	94.4	126.4	(25.3)
<b>Total Liabilities</b>	180.9	233.1	(22.4)
<b>Total Equity</b>	492.3	474.4	3.8
In SG cents			
NAV per share	155	151	2.6
Debt / Equity	0.2X	0.3X	
No. of shares less treasury shares ('000)	313,022	308,902	

# **Charting the Future**







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