Sri Trang Agro-Industry Public Company Limited



## The 2015 Annual General Meeting of Shareholders of

## **Sri Trang Agro-Industry Public Company Limited**

29 April 2015



TO CO COM

## **The Voting Card's Example**

| การประสุทธรรมัน ผู้รับชุ้า ประกับ 2552   | วาระที่ 1                                | C:   |
|--|--|--|
| The 2015 Annual General Meeting of Shareholders  | 3152N 1                                  | a contraction and the second                             |
| บวิษัท ศรีตวังแขโกรยิพติสิทวิ ทำกัด (มหายพ)<br>Sri Trang Agro-industry Public Company Limited  |  | 4010027981   |
| ชื่อผู้ถือทั้งพละ of Shareholder หาย สมคิด โรงกรรมกำสาร  |  |  |
| ຮ້ານວ່ານັ້ງຈ (am ount) 20,040 ຖ້າຍ (attained) ຮ້ານວາມອີສະ (amou  |  |  |
| หให้หลังแต่หวัดว่าที่ 1 พิการกลังสุดาหารหวัดสุดหลุ   | త్రాంధరాగరియా శరాధరంగ                    | 1 <sup>7</sup> 28 129-22 207                             |
| Agendia 1 To consider and a dopt the minutes of the 2014 Ann   | ual General Meeting of Shanehold         | lenz heid on 29 April 2014                               |
| ເກີນທັ້ວນ (Approva)  |  |  |
| Laiof With (Class pprove)  |  |  |
| 38227.\$12 (Assault)   |  |  |
| 50 <sup>6</sup> 0/   | Signed                                   | ผู้ถือทั้ง หรือ ผู้วิโมเธมชิงทร / shareholder or proxy   |
| การประสุดสาพัญ ผู้รัดปุ้าง ประจำปี 2002  | วาระที่ 2                                |  |
| The 2015 Annual General Meeting of Shareholders  | 11111 2                                  |  |
| บริษัท ศรีตร์งแป้กรริพติจัทรี จำกัด (มหารพ)<br>Sri Trang Agro-Industry Public Company Limited  |  | 4010027981   |
| รับผู้กับผู้มางสาด of Shareholder นาย สมคิด ให้เกณะมกิจสกุ   |  |  |
| ซ้าพรพรุ้พ (am ount) 20,040 รู้พ (attained) ซ้าพรพเสียง (amou  | unt) 20,040 (Bao (votes)                 |  |
| นไปซีกรียกต้องในการที่ 3 นิกรรมการคำเว็บการยะเสรมระ<br>ทั้งกระ 2007  | nn <mark>hannal aan anahrann</mark> ayai | หมา <mark>ของของสำคัญรถ</mark> ามี 2007 ตั้งสุขรังที่ 21 |
| Agendia 2 To a donowledge the performance results of the Sos   | rd o fOI e obra of the Company fo        | r he year 2014 and to consider and approve the aud ad    |
| francial statements of the Company Bir the year ended 21 De  | ecember 2014                             | 22 B.20  |
| UTWTD2 (Approva)   |  |  |
|  |  |  |
| (Diam pprove)  |  |  |
| Jin Jack States  |  |  |
| 50 <sup>8</sup> 0/   | Signed                                   |  |
| การประสุมสามัญผู้สืดชุ้าง ประจำปี 2002   | วาระที่ 3                                | CI CI  |
| The 2015 Annual General Meeting of Shareholders  | Then 5                                   |  |
| บวัติก สวัสวังแอโลวอิพลัสทวี จำกัด (มหามพ)<br>Sri Trang Agro-Industry Public Company Limited   |  | 4010027981   |
| รัฐมีวิธีผู้เป็นกลาง of Shareholder เป็น สมคัญ โรกอสมกับสกุ  |  |  |
| ຕຳລາແຖ້ນ (amount) 20,040 ຖ້ານ (shanes) ຕຳລາແທ້ສະ (amou   |  |  |
| นปีสังสัมร <sub>ิสัน</sub> ปราวที่ 1 พิรามารมสีบรรรมในในโพรมณฑี  |  |  |
| Agendia 2 To consider and approve the dividend payment of t  | te Company for the year 2014             |  |
| (Approve)  |  |  |
| Lalof What (Dam pprove)  |  |  |
| JM SER State   |  |  |
| and a second sec | · · · · · · · · · · · · · · · · · · ·    | Stands when Streem States I also and all an annexes      |



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Voting Procedures except agenda regarding the election of directors

All shareholders / their proxies disapprove or abstain in such agenda.

Mark their votes in the voting cards.

**Officers collect your voting cards.** 

Processing

Inform the result to the Shareholders Meeting



## **The Voting Card's Example**

การประชุมสามัญผู้ถือหุ้น ประจำปี 2558 The 2015 Annual General Meeting of Shareholders บริษัท ศรีตรังแอโกรอินดัสทรี จำกัด (มหาชน) Sri Trang Agro-Industry Public Company Limited ชื่อผู้ถือหุ้น/Name of Shareholder จำนวนหุ้น (amount) 20,040 หุ้น (shares) จำนวนเสียง (amount) 20,040 เสียง (votes) ขอใช้สิทธิออกเสียงในวาระที่ 1 พิจารณารับรองรายงานการประชุมสามัญผู้ถือหุ้นประจำปี 2557 ซึ่งประชุมเมื่อวันที่ 29 เมษายน 2557

Agenda 1 To consider and adopt the minutes of the 2014 Annual General Meeting of Shareholders held on 29 April 2014



เห็นด้วย (Approve)

ไม่เห็นด้วย (Disapprove)

้งดออกเสียง (Abstain)

ลงชื่อ / Signed



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ผู้ถือหุ้น หรือ ผู้รับมอบฉันทะ / shareholder or proxy



Voting Procedures for the agenda regarding the election of directors

All shareholders / their proxies

Mark their votes in the voting cards

**Officers collect your voting cards.** 

Processing

Inform the result to the Shareholders Meeting



- 1. To consider and adopt the minutes of the 2014 Annual General Meeting of Shareholders held on 29 April 2014
- 2. To acknowledge the performance results of the Board of Directors of the Company for the year 2014 and to consider and approve the audited financial statements of the Company for the year ended 31 December 2014
- 3. To consider and approve the dividend payment of the Company for the year 2014
- 4. To consider and approve the election of directors to replace the directors who retire by rotation
- 5. To consider and approve the determination of remuneration of directors for the year 2015



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## Agenda items (cont')

- 6. To consider and approve the appointment of the auditor and determination of auditing fee for the year 2015
- 7. To consider and approve the issuance and offering for sale of debentures in an amount of not exceeding Baht 5,000 million
- 8. Other matters (if any)



To consider and adopt the minutes of the 2014 Annual General Meeting of Shareholders held on 29 April 2014

A copy of the Minutes of the 2014 Annual General Meeting of Shareholders is enclosed with Invitation to the 2015 Annual General Meeting of Shareholders and disseminated on the Company's website www.sritranggroup.com

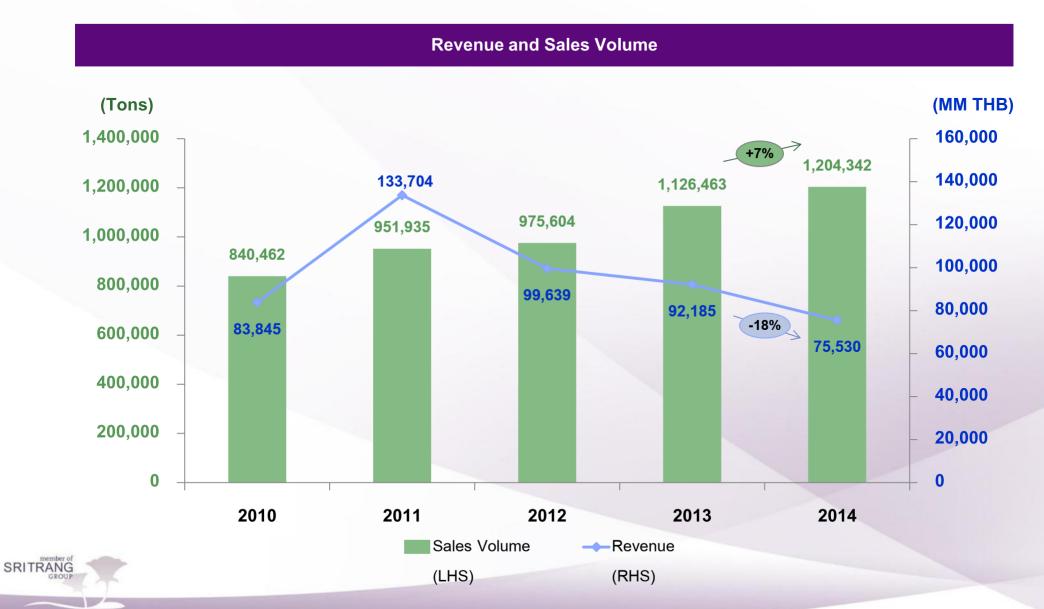


To acknowledge the performance results of the Board of Directors of the Company for the year 2014 and to consider and approve the audited financial statements of the Company for the year ended 31 December 2014



Sales volume increased by 7% outpacing global NR demand growth at 5%; yet our revenue was pressured by the downtrend of global NR price

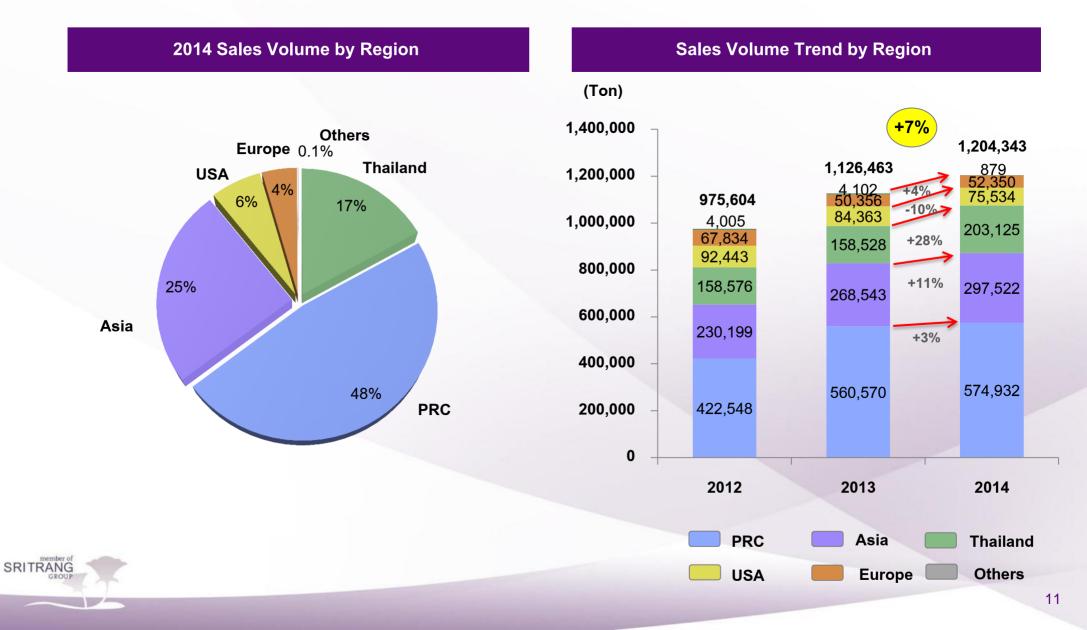
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STA had a diversified and balanced customer portfolio across the globes with

Thailand and Asia (except PRC) being the highest growth market destination in 2014

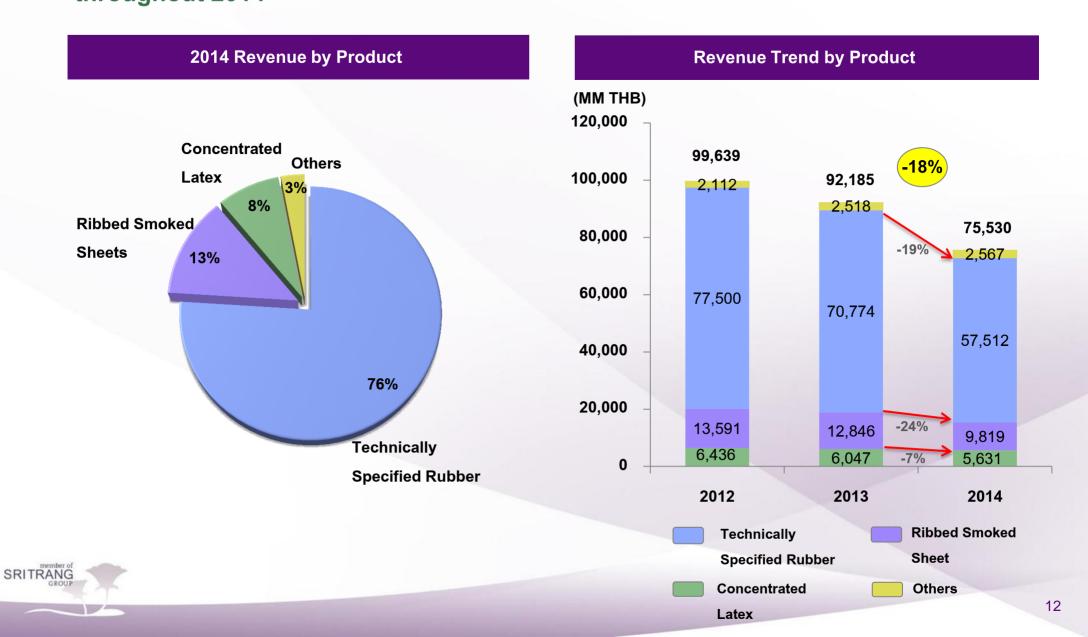
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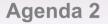


# Despite sales volume increase, revenue dropped by 18% due to falling NR price throughout 2014

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**Key Factors Affecting the Company's Operation** 

**1. Price and Volatility of Natural Rubber** 

2. Foreign Exchange Rate

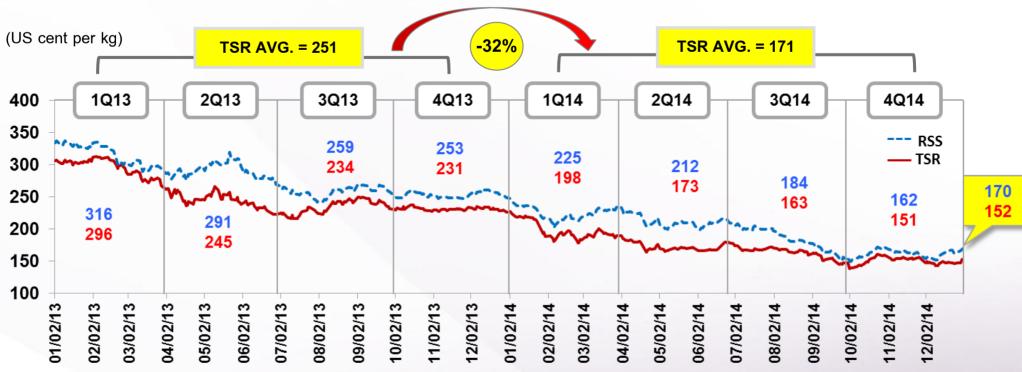
3. Share of Profit from Investment in Affiliates and JV

4. Finance Cost

**5. Government & Country Policy** 



## Factor 1 : Price and Volatility of Natural Rubber



- NR price had a direct impact to STA revenue and profitability
- Average TSR price dropped by 32% from 2013 due to slow recover of Chinese recover, remaining supply surplus and plunge in crude oil price

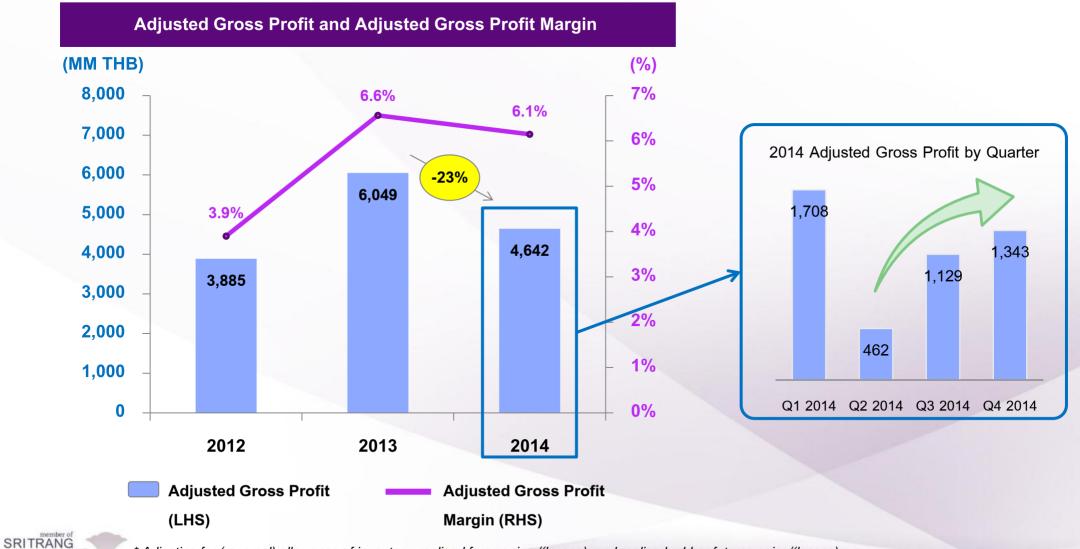
|                                    | 2013      | 2014      | %YoY         |
|------------------------------------|-----------|-----------|--------------|
| Revenue (MM THB)                   | 92,185    | 75,530    | <b>T</b> 18% |
| Sales Volume (Ton)                 | 1,126,463 | 1,204,342 | ▲ 7%         |
| Average Selling<br>Price (THB/Ton) | 79,600    | 60,583    | <b>7</b> 24% |



#### 23% Decrease in Adjusted Gross Profit was due mainly to pressure from global

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NR price, but it is picking up in H2 2014



\* Adjusting for (reversal) allowance of inventory, realised forex gains /(losses), and realised rubber futures gains/(losses)

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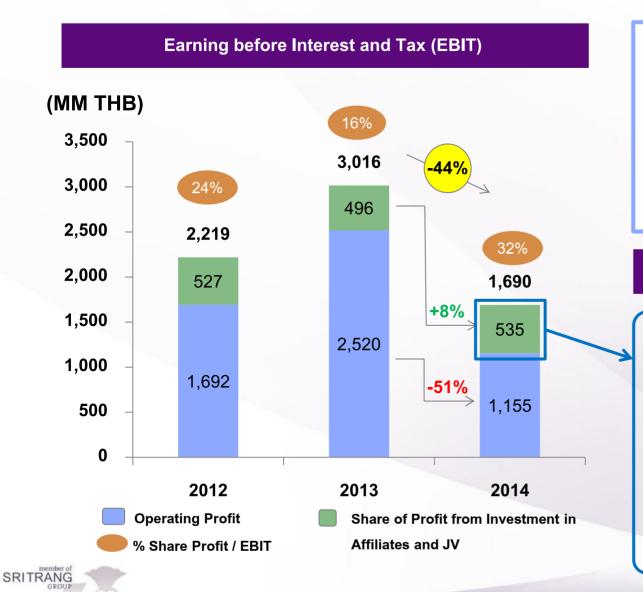
### **Factor 2 : Foreign Exchange Rate**



- In 2014, US Dollars continued to appreciate reflecting the improvement of US economy, which unfavourably translated into lower NR prices.
- STA substantially lowered the use of currency derivative instruments and allowed our currency conversion to benefit from the appreciation of US Dollars.

| (MM THB)                                 | 2013  | 2014 |
|--|-------|------|
| Realised gain/(loss) on<br>exchange rate | 655   | 104  |
| Unrealised gain/(loss) on exchange rate  | (343) | 267  |
| Total                                    | 313   | 371  |

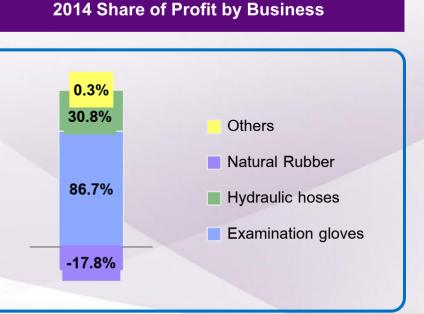
## Factor 3 : Share of Profit from Investment in Affiliates and JV



Share of profit increased due to higher profit in downstream business from lower NR price

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Decrease in EBIT due to lower gross profit and increase in administrative expenses despite higher profit share from investment in affiliates and JV



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### **Factor 4 : Finance Cost**

#### Factors driving 2014 finance cost down

- Lower short-term borrowing due to lower NR price
- Decrease in unrealised loss from exchange rate on USD nominated loans compared to previous year
- Lower effective interest rate from the higher proportion of USD loans in relation to Indonesia Rupiah loans

| (MM THB)        | 2013  | 2014 | % chg. |
|-----------------|-------|------|--------|
| Finance<br>Cost | 1,075 | 663  | -38%   |

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| % -<br>% -<br>% -<br>% -<br>% - |     |  |   |      |   |   |   |      | D - (         | 00/  |
|---------------------------------|-----|--|---|------|---|---|---|------|---------------|------|
| % -<br>% -<br>% -<br>% -        | %   |  |   | <br> |   | _ |   | IVIL | .R = 0        | ).8% |
| RP = 2.19                       | % - |  |   |      |   |   |   |      |               |      |
| % -<br>% -                      | % - |  |   |      |   |   |   |      |               |      |
| % - RP = 2.19                   | % - |  |   |      |   |   |   | S    | <b>FA = 3</b> | 3.5% |
| .% -                            | % - |  |   |      |   |   |   | R    | P=2           | 1%   |
|                                 | % - |  |   |      |   |   | _ |      |               |      |
| %                               | %   |  | I | 1    | 1 | 1 | 1 | 1    |               | 1    |

|     | 2013 | 2014 |
|-----|------|------|
| RP  | 2.6% | 2.1% |
| MLR | 7.0% | 6.8% |
| STA | 3.9% | 3.5% |

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### **Factor 5 : Government & Country Policy**

### **Government Policy**

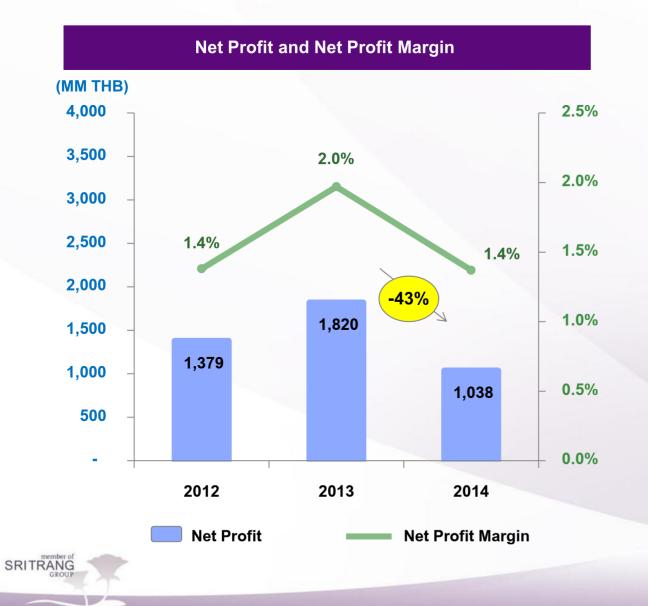
- 2014 : Thai government's THB 20 billion price intervention plan to buying ribbed smoked sheet rubbers (RSS) through auction markets countrywide at higher-than-market price brought the local RSS price up while the global price did not move in the same magnitude.
- 2013 : 4-Month cess exemption during September to December 2013 of the Office of Rubber Replanting Aid Fund brought down our selling expenses in late of 2013.

## Tax Policy of Important Countries

Reinstatement of US tariff for Chinese tires in mid of 2014 had adversely impacted the Chinese tire manufacturers. This, in return, has changed the geographical sales of the NR producers whereas the total global demand and STA total revenue would be unaffected.

## Despite of higher sales volume, Net Profit was outweighed by unfavorable NR

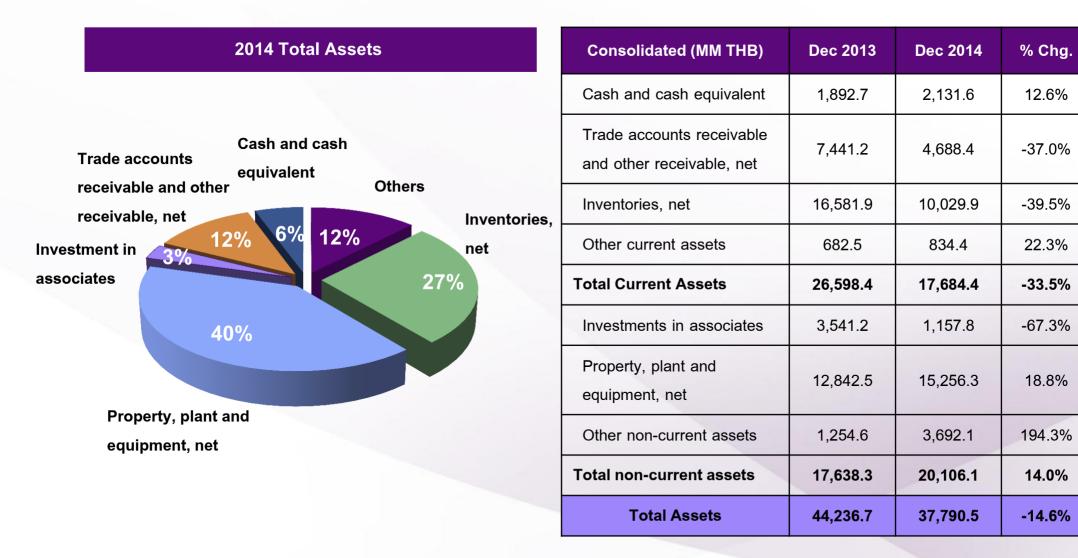
### price and demand appetite



| Net Profit and Net Profit Margin  |  |  |  |  |
|-----------------------------------|--|--|--|--|
| decreased due to:                 |  |  |  |  |
| Drop in global NR price           |  |  |  |  |
| Supply surplus and narrower gross |  |  |  |  |
| profit margin                     |  |  |  |  |
| which was offset by:              |  |  |  |  |
| Higher share of profit from       |  |  |  |  |
| investment in associates and JV   |  |  |  |  |
| Lower finance cost and tax        |  |  |  |  |
| expenses                          |  |  |  |  |

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## **Financial Structure – Total Assets**



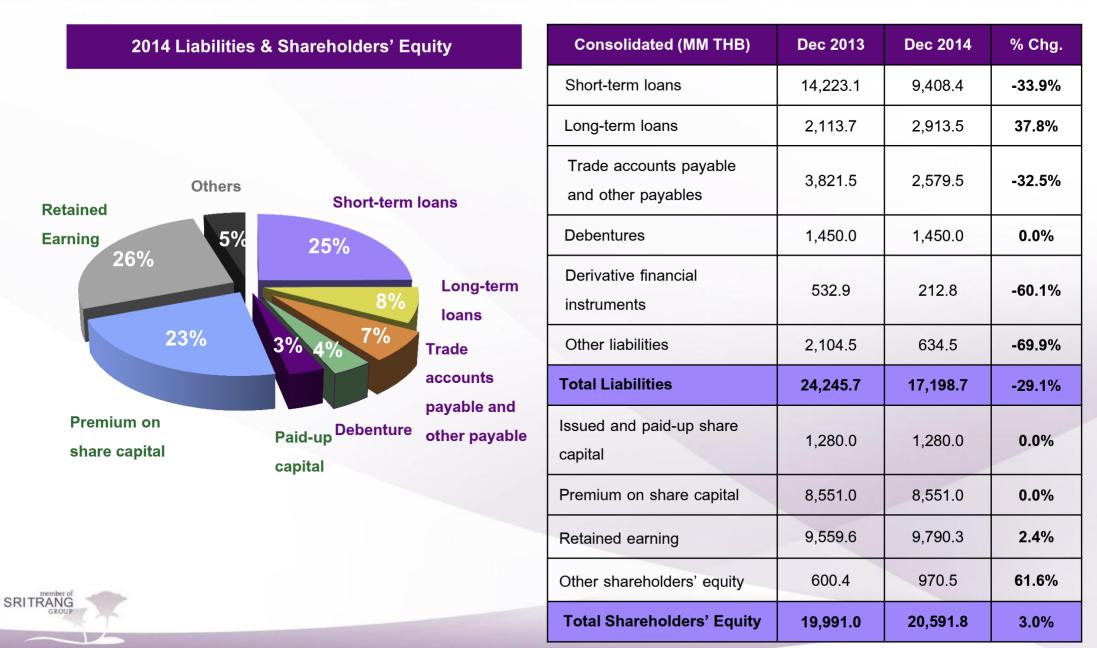
12.6%

22.3%

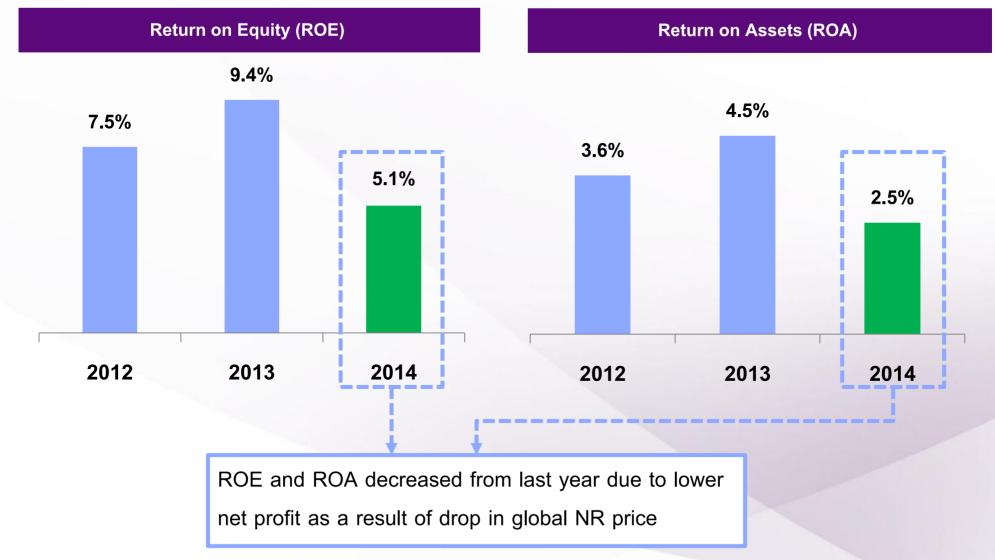
18.8%

14.0%

## **Financial Structure – Total Liabilities and Shareholders' Equity**



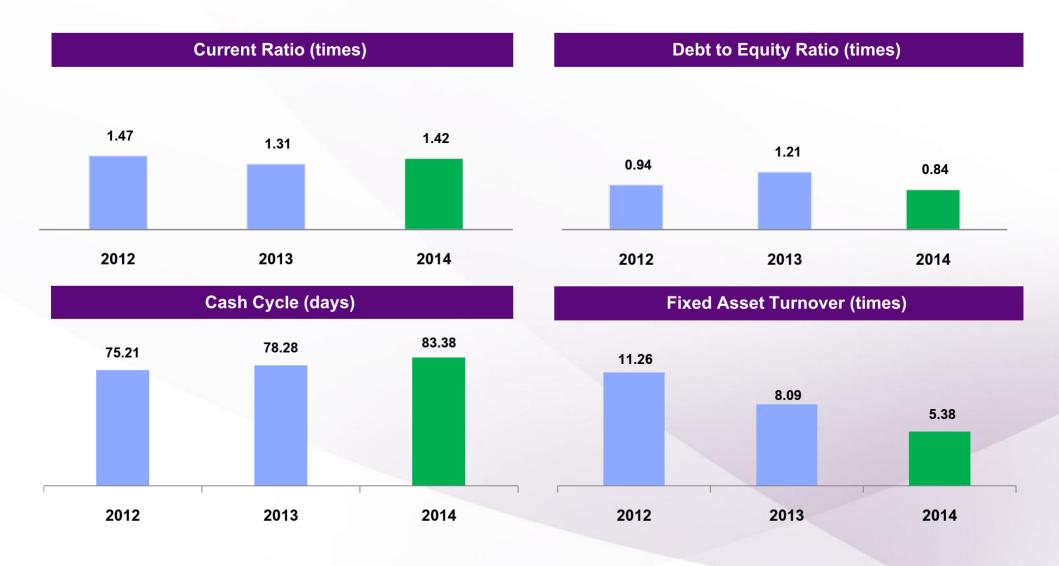
### **Financial Ratios**



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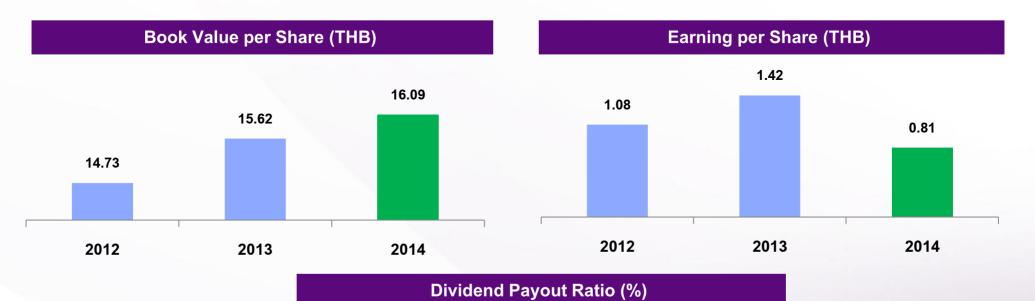
## **Financial Ratios (Cont'd)**



Tan

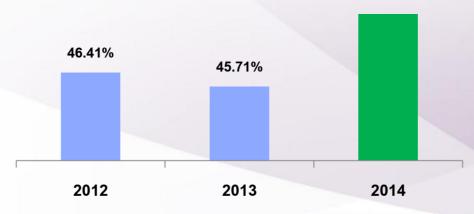


## **Financial Information**



49.34%

Tan





# To consider and approve the dividend payment of the Company for the year 2014



## Information of dividend payment for the years 2012 – 2014

|  | 2014          | 2013          | 2012          |
|--|---------------|---------------|---------------|
| Net profit (Million Baht)                | 1,037.76      | 1,811.60      | 1,378.88      |
| Earnings per share (Baht)                | 0.81          | 1.42          | 1.08          |
| Dividend per share (Baht)                | 0.40          | 0.65          | 0.50          |
| Number of shares (shares)                | 1,280,000,000 | 1,280,000,000 | 1,280,000,000 |
| Total dividend payment (million<br>Baht) | 512           | 832           | 640           |
| Payout ratio (%)                         | 49.34%        | 45.71%        | 46.41%        |



The details of dividend payment of Baht 0.40 per share

Dividend payment of Baht 0.40 per share which is paid from the profit after deducting not excess 5-year loss carrying forward before current accounting period. According to Section 47 bis of the Revenue Code, such dividend amount is not entitled to tax credit.



| Action                                    | Date                   |
|---|------------------------|
| Record Date (TSD)                         | Wednesday, 13 May 2015 |
| Share Register Book Closing<br>Date (TSD) | Thursday, 14 May 2015  |
| Record Date (CDP)                         | Wednesday, 13 May 2015 |
| <b>Dividend Payment Date</b>              | Wednesday, 27 May 2015 |



To consider and approve the election of directors to replace the directors who retire by rotation



One-third of the directors of the Company shall vacate office in the 2015 Annual General Meeting of Shareholders:

1. Mr. Prakob Visitkitjakarn

2. Mr. Viyavood Sincharoenkul
 3. Mr. Veerasith Sinchareonkul
 4.Mr. Lee Paul Sumade

Director / Independent Director Director Director Director



## 4.1 To consider and approve the election of <u>Mr. Prakob</u> <u>Visitkitjakarn</u> to be directors of the Company for another term.



#### Mr. Prakob Visitkitjakarn



**Proposed to be appointed as a director and independent** director of the Company

Age **Current position**  75 years old Director / Independent Director / Chairman of Audit Committee / Chairman of Remuneration Committee

Date of first appointment

Number of years as director in the Company

**Relationship with management** 

21 years

None

27 December 1993

2529/48 Nokkhet Lane, Bangklo, Bangkorlam, Bangkok

### **Address**

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#### Education

Master of Business Administration, Indiana University, USA Bachelor of Science in Business (Honors), Indiana University, USA

Possession of STA shares 486,000 shares, representing 0.04 %

#### **Director training program**

- Audit Committee Program (ACP) 27/2009 by Thai Institute of Directors Association
- Monitoring the Quality of Financial Reporting (MFR) 8/2009 by Thai Institute of Directors Association
- Monitoring Fraud Risk Management (MFM) 1/2009 by Thai Institute of Directors Association
- Chartered Director Class (CDC) 3/2008 by Thai Institute of Directors Association
- Director Certification Program (DCP) 33/2003 by Thai Institute of Directors Association
- Role of the Chairman Program (RCP) 5/2001 by Thai Institute of Directors Association
- SGX Listed Companies Development Programme: Understanding the Regulatory Environment in Singapore: What Every Director Ought to Know

#### **Current positions**

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- Independent Director and Chairman of Audit Committee, Sri Trang Agro-Industry Plc.
- Chairman of the Remuneration Committee, Sri Trang Agro-Industry Plc.

#### Experience

- 1999 2011 Independent and Chairman of Audit Committee, Siam City Cement Plc.
- 1999 2008 Audit Committee, Sri Trang Agro-Industry Plc.
- 1997 2002 Executive Vice President, Bank of Ayudhya Public Company Limited

### **Other current positions**

### **Director / Management in other listed companies**

Independent Director and Chairman of Audit Committee, ARIP PLC. Independent Director and Audit Committee Member, Lease It PLC.

**Director / Management in other non-listed companies** None

Director / Management in other companies which may None have conflict of interest

Meeting attendance in 2014

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- Board of Directors Meeting: 9/9 times
- Board of Audit Committee Meeting: 8/8 times
- Board of Remuneration Committee Meeting: 2/2 times

That?

- Shareholders Meeting: 1/1 time

Illegal record in the past 10 years

None

Maintain director qualifications under the relevant laws Yes and not have prohibited characteristics under the Notifications of the Capital Market Supervisory Board

#### **Other qualifications**

Interests in the Company, parent company, subsidiaries, associate companies, or any legal entities that may have the conflicts of interest at present or in the past 2 years:

| 1. Director who participates in the Company's management,<br>employee, worker, or advisor who receives a regular salary or fee | No   |
|--|------|
| 2. Professional service provider (i.e. auditor, legal advisor)   | No   |
| 3. Having significant business relations that may affect the ability to perform independently                                  | None |

Note: Mr. Prakob Visitkitjakarn does not have any prohibited characteristics as specified by the Public Limited Company Act, the Securities and Exchange Act and the regulations of the SRITE Singapore Exchange Securities Trading Limited.

## 4.2 To consider and approve the election of <u>Mr. Viyavood</u> <u>Sincharoenkul</u> to be directors of the Company for another term.



#### Mr. Viyavood Sincharoenkul



#### Proposed to be appointed as a director of the Company

Age

60 years old

**Current position** 

Date of first appointment

Chairman and Managing Director

27 December 1993

Number of Years as director 21 years in the Company

**Relationship with management** 

- Father of Mr. Veerasith Sinchareonkul

- Elder brother of Mr. Kitichai Sincharoenkul
- Younger brother of Mr. Lee Paul Sumade

Address

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233 Prabaramee Road, Tambol Pahtong, Amphur Katu, Phuket Province

#### Agenda item 4 Fducation

Ph.D. in Chemistry, Queen Elizabeth's College, University of London Bachelor's Degree in Chemistry (First Class), Queen Elizabeth's College, University of London

A STATISTICS

**Possession of STA shares** 144,590,170 shares, representing 11.30 %

Director training programs None

**Current positions** 

Chairman, Sri Trang Agro-Industry Plc. Director, Rubberland Products Co., Ltd. Director, Num Hua Rubber Co., Ltd. Director, Sadao P.S. Rubber Co., Ltd. Director, Thai Tech Rubber Corp., Ltd. Director, Siam Sempermed Corp., Ltd. Director, Semperflex Asia Corp., Ltd. Director of Anvar Parawood Co., Ltd. Director of Startech Rubber Co., Ltd. Director of Starlight Express Transport Co., Ltd. Director of Sri Trang Rubber & Plantation Co., Ltd. Director, Pattana Agro Futures Co., Ltd. Director, TRI Global Co., Ltd. Director, Sri Trang International Pte. Ltd.



#### **Current positions**

Director, PT Sri Trang Lingga Indonesia. Director, Shi Dong Investments Pte. Ltd. Director, Sri Trang USA, Inc. Director, Shi Dong Shanghai Rubber Co., Ltd. Director, Sempermed Singapore Pte. Ltd. Director, PT STAR Rubber Director, PT STAR Rubber Director, Sri Trang Indochina (Vietnam) Co., Ltd. Director, Semperflex Shanghai Ltd. Director, Shanghai Semperit Rubber & Plastic Products Co., Ltd. Director, Shanghai Semperit Rubber & Plastic Products Co., Ltd. Director, Shanghai Sempermed Gloves Co.,Ltd. Director, Sempermed USA, Inc. Director, Sri Trang Ayeyar Rubber Industry Co., Ltd.

Canal Canal

#### Experience

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1987 - 1993 Managing Director, Sri Trang Agro-Industry Co., Ltd.

1985 - 1987 General Manager, Pak Tai Rubber

#### **Other current positions**

**Director / Management in other listed companies** 

None

**Director / Management in other non-listed companies** 

Director, Rubberland Products Co., Ltd. Director, Num Hua Rubber Co., Ltd. Director, Sadao P.S. Rubber Co., Ltd. Director, Thai Tech Rubber Corp., Ltd. Director, Siam Sempermed Corp., Ltd. Director, Semperflex Asia Corp., Ltd. Director of Anvar Parawood Co., Ltd. Director of Startech Rubber Co., Ltd. Director of Starlight Express Transport Co., Ltd. Director of Sri Trang Rubber & Plantation Co., Ltd. Director, Pattana Agro Futures Co., Ltd. Director, TRI Global Co., Ltd. Director, Sri Trang International Pte. Ltd. Director, PT Sri Trang Lingga Indonesia. Director, Shi Dong Investments Pte. Ltd. Director, Sri Trang USA, Inc. Director, Shi Dong Shanghai Rubber Co., Ltd. Director, Sempermed Singapore Pte. Ltd. Director, PT STAR Rubber Director, Sri Trang Indochina (Vietnam) Co., Ltd. Director, Semperflex Shanghai Ltd.



#### Agenda item 4 Director / Management in other non-listed companies (con't)

Director, Shanghai Semperit Rubber & Plastic Products Co., Ltd. Director, Shanghai Sempermed Gloves Co., Ltd. Director, Sempermed USA, Inc. Director, Sri Trang Ayeyar Rubber Industry Co., Ltd.

Director / Management in other companies whichNonemay have conflict of interest

Meeting attendance in 2014

- Board of Directors Meeting: 9/9 times
- Board of Executive Director Meeting: 9/9 times

- Shareholders Meeting: 1/1 time

Illegal record in the past 10 years

None

Maintain director qualifications under the relevant laws Yes and not have prohibited characteristics under the Notifications of the Capital Market Supervisory Board

Note: Mr. Viyavood Sincharoenkul does not have any prohibited characteristics as specified by the set Rublic Limited Company Act, the Securities and Exchange Act and the regulations of the Singapore Exchange Securities Trading Limited.

## 4.3 To consider and approve the election of <u>Mr. Veerasith</u> <u>Sinchareonkul</u> to be directors of the Company for another term.



#### Mr. Veerasith Sinchareonkul



Proposed to be appointed as a director of the Company

Age31 years oldCurrent positionDirector / Executive Director /<br/>Chairmar of Risk Management<br/>CommitteeDate of first appointment28 April 2010Number of Years as director4 years

**Relationship with management** 

- Son of Mr. Viyavood Sincharoenkul

- Nephew of Mr. Lee Paul Sumade and Mr. Kitichai Sincharoenkul

50 Soi Ramkamhang 46, Huamark, Bangkapi, Bangkok

#### Address

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| Agenda item 4             |   |
|---------------------------|---|
| Education                 | <ul> <li>Master of Business Administration (Finance and Marketing),<br/>Sasin Graduate Institute of Business Administration,<br/>Chulalongkorn University, Thailand</li> <li>Bachelor of Computer Science and Cybernetics, University of<br/>Reading, United Kingdom</li> </ul>   |
| Possession of STA shares  | 22,441,000 shares, representing 1.75%   |
| Director training program | <ul> <li>DAP 85/2010 by Thai Institute of Directors Association</li> <li>TLCA Executive Development Program (EDP) Class 10</li> <li>FSD26/2014 Financial Statements for Directors</li> </ul>  |
| Current position          | Director, Sri Trang Agro-Industry Plc.<br>Chairman of Risk Management Committee, Sri Trang Agro-Industry Plc.<br>Director, Rubberland Products Co., Ltd.<br>Director, Semperflex Asia Corp., Ltd.<br>Director, Premier System Engineering Co., Ltd.<br>Director, Shanghai Sempermed Glove Sales Co., Ltd.<br>Director, Sri Trang USA, Inc.<br>Director, Sempermed USA, Inc. |
| Experience                | 2008 - 2011 Credit Department, Kasikorn Bank Plc.   |
| SRITRANG                  |   |

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#### **Other current positions**

**Director / Management in other listed companies** 

None

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#### **Director / Management in other non-listed companies**

Director, Rubberland Products Co., Ltd. Director, Semperflex Corp., Ltd. Director, Premier System Engineering Co., Ltd. Director, Shanghai Sempermed Glove Sales Co., Ltd. Director, Sri Trang USA, Inc. Director, Sempermed USA, Inc.

Director / Management in other companies which may None have conflict of interest

Meeting attendance in 2014

- Board of Directors Meeting: 8/9 times
- Board of Executive Director Meeting: 9/9 times
- Board of Risk Management Committee Meeting:: 2/3 time
- Shareholders Meeting: 1/1 time



| Illegal record in the past 10 years  | None |
|--|------|
| Maintain director qualifications under the relevant laws<br>and not have prohibited characteristics under the<br>Notifications of the Capital Market Supervisory Board | Yes  |

Note: Mr. Veerasith Sinchareonkul does not have any prohibited characteristics as specified by the Public Limited Company Act, the Securities and Exchange Act and the regulations of the Singapore Exchange Securities Trading Limited.



## 4.4 To consider and approve the election of <u>Mr. Lee Paul Sumade</u> to be directors of the Company for another term.



#### Mr. Lee Paul Sumade



Proposed to be appointed as a director of the CompanyAge61 years oldCurrent positionDirector / Executive Director /<br/>Sales and Marketing ManagerDate of first<br/>appointment28 June 2010

Number of years as director in the Company

4 years

**Relationship with management** 

**Address** 

SRITRANG

ht - Brother of Mr. Viyavood Sincharoenkul and Management
 Mr. Kitichai Sincharoenkul

- Uncle of Mr. Veerasith Sinchareonkul

4 Balmoral Crescent # 10-03 Goodwood Gardens 259889 Singapore Agenda item 4 Education

**Possession of STA shares** 

**Director training program** 

**Current positions** 

SRITRANG

- Master of Business Administration, International Institute for Management Development, Lausanne, Switzerland

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- Bachelor of Commerce, University of New South Wales, (Sydney) Australia

36,120,030 shares, representing 2.82%

 SGX Listed Companies Development Programme: Understanding the Regulatory Environment in Singapore: What Every Director Ought to Know

Director, Sri Trang Agro-Industry Plc. Sales and Marketing Manager, Sri Trang Agro-Industry Plc. Chairman, Sri Trang International Pte. Ltd. Director, PT Star Rubber Director, Shi Dong Investments Pte. Ltd. Director, Shi Dong Shanghai Rubber Co., Ltd. Director, PT Sri Trang Lingga Indonesia. Director, Sri Trang USA, Inc. Director, Sri Trang Indochina (Vietnam) Co., Ltd. Director, Sempermed USA, Inc. Director, Thaitech Rubber Corporation Limited.

#### Experience

- 1988 2003 Global Market Director, ELDERS Finance/ DRESDNER Bank
- 1983 1987 Programmer, Macquarie Bank
- 1982 Programmer, Custom Credit Corporation
- 1979 1981 Programmer, Computer Installation Development

#### **Other current positions**

#### Director / Management in other listed companies

#### **Director / Management in other non-listed companies**

Chairman, Sri Trang International Pte. Ltd. Director, PT Star Rubber Director, Shi Dong Investments Pte. Ltd. Director, Shi Dong Shanghai Rubber Co., Ltd. Director, PT Sri Trang Lingga Indonesia. Director, Sri Trang USA, Inc. Director, Sri Trang Indochina (Vietnam) Co., Ltd. Director, Sempermed USA, Inc. Director, Thaitech Rubber Corporation Limited.

Director / Management in other companies which may None have conflict of interest

None

Meeting attendance in 2014

- Board of Directors Meeting: 9/9 times
- Board of Executive Director Meeting : 8/8 times
- Shareholders Meeting: 1/1 time

Illegal record in the past 10 years

None

Maintain director qualifications under the relevant laws Yes and not have prohibited characteristics under the Notifications of the Capital Market Supervisory Board

Note: Mr. Lee Paul Sumade does not have any prohibited characteristics as specified by the Public Limited Company Act, the Securities and Exchange Act and the regulations of the Singapore Exchange Securities Trading Limited.



# To consider and approve the determination of remuneration of directors for the year 2015



The directors' remuneration for the year 2015, in a total of not exceeding Baht 6,494,400 which is equal to last year, with the details as follows:

#### **Annual Remuneration of Board of Directors**

- Chairman of the Board
  - Directors of the Company

Baht 633,600 / person/ annum Baht 475,200 / person/ annum

#### **Annual Remuneration of Audit Committee**

- Chairman of the Audit Committee Baht 792,000 / person/ annum
- Audit Committee member

Baht 633,600 / person/ annum



Information of the remuneration payment of directors compared with the year 2013 -2015:

|                           | Remuneration of Directors (Baht) |           |           |  |  |
|---------------------------|----------------------------------|-----------|-----------|--|--|
|                           | 2015                             | 2014      | 2013      |  |  |
| <b>Board of Directors</b> | 4,435,200                        | 4,118,400 | 3,713,000 |  |  |
| Audit Committee           | 2,059,200                        | 2,059,200 | 2,059,200 |  |  |
| Total                     | 6,494,400                        | 6,177,600 | 5,772,200 |  |  |

The Company shall pay the annual remuneration of directors in two payments per year.



## To consider and approve the appointment of the auditor and determination of auditing fee for the year 2015



#### The Company's current auditor

| Name of Auditor               | Certified Public Accountant<br>(Thailand) No. | Year for Auditing the Company<br>in the past 5 years |
|-------------------------------|---|--|
| 1. Mrs. Unakorn Phruithithada | 3257  | 2010, 2011, 2012, 2013, 2014                         |

#### Nominated auditors for shareholder's approval this year

| Name of Auditor           | Certified Public Accountant<br>(Thailand) No. | Year for Auditing the Company<br>in the past 5 years |
|---------------------------|---|--|
| 1. Mr. Paiboon Tunkoon    | 4298  | -  |
| 2. Miss Sakuna Yamsakul   | 4906  | -  |
| 3. Mr. Pisit Thangtanagul | 4095  | -  |

Of PricewaterhouseCoopers ABAS Limited.



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### Auditing fee of the Company and its subsidiaries

#### Unit: Baht

|                           | 2015      | 2014      |
|---------------------------|-----------|-----------|
| Auditing fee (year end)   | 4,109,000 | 3,954,000 |
| Reviewing fee (quarterly) | 4,060,000 | 3,900,000 |
| Total auditing fee        | 8,169,000 | 7,854,000 |

PricewaterhouseCoopers ABAS Limited is also an auditor of 8 Company subsidiaries.

In case of the auditors for the foreign subsidiaries, which have rendered services from the same audit firm specified herein and other audit firms, the determination to appoint the auditor of each foreign subsidiary shall primarily consider from quality of its services and auditing fee rate.



To consider and approve the issuance and offering for sale of debentures in an amount of not exceeding Baht 5,000 million



## The details of debentures as per the following:

| Туре          | All types and all kinds of debentures, with and/or without<br>debenture holders' name registered, subordinated and/or<br>unsubordinated, secured and/or unsecured, with and/or without<br>debenture holders' representative, amortization and/or bullet<br>repayment, depending on market condition at the time of each<br>issuance and offering |
|---------------|--|
| Amount        | Not exceeding Baht 5,000 million (Five Billion Baht Only) or its equivalent in any other currency at the date of issuance, with one time and/or several times offering   |
| Tenor         | As per conditions at each issuance, depending on market conditions<br>at the time of issuance  |
| Interest rate | Depending on market conditions at the time of issuance   |



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## The details of debentures as per the following: (Con't)

| Offering         | To offer domestically and/or foreign for one time or several times<br>through a public offering and/or private placement and/or offer to<br>high net worth investors and/or offer to domestic and/or foreign<br>institutional investors in full or partial amount |
|------------------|---|
| Early redemption | Debenture holders and/or the Company may have or may not have<br>right for early redemption of debentures depending on terms and<br>conditions at each issuance   |



Agenda 7

#### **Debenture Approved on 28 April 2010**

|               | Total Budget             | No. 1/2554<br>Tranche 1 | No. 1/2554<br>Tranche 2 | No. 1/2556<br>Tranche 1 | No. 1/2556<br>Tranche 2 | Remaining Budget  |
|---------------|--------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------|
| Amount        | THB <b>5,000</b> Million | THB 1,600 Million       | THB 550 Million         | THB 300 Million         | THB 600 Million         | THB 1,950 Million |
| Interest Rate | -                        | 4.40% p.a.              | 4.70% p.a.              | 4.10% p.a.              | 4.50% p.a.              |                   |
| Term          | -                        | 3 years                 | 5 years                 | 3 years                 | 5 years                 |                   |

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#### Summary of total Debenture Budget After Approval

| Remaining Debenture Budget       | THB 1,950 Million 🗲 🗕 |  |
|----------------------------------|-----------------------|--|
| Debenture Budget for Approval    | THB 5,000 Million     |  |
| Total Available Debenture Budget | THB 6,950 Million     |  |





## **Other matters (if any)**



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## Thank you

