

PRESS RELEASE

Fraser's Hospitality Enters 21 New Cities Across Asia, Europe and the Middle East

Group extends global footprint with 48 new properties and is on track to achieve 30,000 units



Artist impression of Capri by Fraser, Berlin / Germany slated to open in 2017

Singapore, 31 May 2016 – Fraser's Hospitality, a division of Fraser's Centrepont Limited, is on track to meet its global target of 30,000 units with the openings of 48 properties across Asia, Europe, the Middle East and Africa by 2019. These include debuts in 21 new cities: Changsha, Dalian, Nanchang, Tokyo, Gurgaon, Johor Bahru, Penang, Putrajaya, Balikpapan, Yangon, Riyadh, Khobar, Dammam, Jeddah, Abuja, Lagos, Brazzaville, Berlin, Hamburg, Stratford-upon-Avon and Valletta.

Mr Choe Peng Sum, Chief Executive Officer of Fraser's Hospitality said, "Global expansion is very much on the agenda of Fraser's Hospitality, and we will always be on the lookout for growth opportunities whether it be organically or through acquisition. Reaching the 30,000 unit growth mark in the next three years not only increases our portfolio by 30 percent, but further anchors the group's presence in dominant cities worldwide. The rapid expansion plans strengthens our global footprint which is in line with our vision to be a leading global hospitality group."

The Fraser Collection	Aberdeen Bahrain Bangkok Barcelona Beijing Belfast Birmingham Brighton Brisbane Bristol Budapest	Cambridge Cheltenham Chengdu Doha Dubai Dundee Edinburgh Frankfurt Geneva Glasgow Guangzhou	Hanoi Harrogate Henley-on-Thames Ho Chi Minh City Istanbul Jakarta Kuala Lumpur Leeds Liverpool London Manchester	Manila Melbourne Nanjing Newcastle New Delhi Osaka Oxford Paris Parrish Poole Reading	Riyadh Seoul Shanghai Newcastle Singapore St Andrews Suzhou Gurgaon (2016) Sydney Tianjin Tunbridge Wells Wimbledon	Winchester Wuhan Wuxi York Abuja (2016) Changsha (2016) Gurgaon (2016) Stratford-upon-Avon (2016) Khobar (2017) Berlin (2017) Dalian (2017)	Hamburg (2017) Johor (2017) Kunming (2017) Lagos (2017) Nanchang (2017) Balikpapan (2018) Hefei (2018) Xiamen (2018) Yangon (2018) Tokyo (2020)
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Europe continues to be of strategic significance and value to Frasers Hospitality’s growth plans. This is reflected in its recent acquisition and rebranding of four boutique hotels located in key cities and university towns in the UK: Avon Gorge Hotel, Bristol; Magdalen Chapter, Exeter; Montpellier Chapter, Cheltenham and Hotel Seattle, Brighton. These hotels, along with two new properties will add to a total of 35 Malmaison and Hotel du Vin properties in the UK. Following the group’s recent launch of Capri by Fraser Barcelona /Spain, Capri by Fraser Frankfurt / Germany and Fraser Suites Geneva, Frasers Hospitality is also set to open its first properties in Berlin and Hamburg.

In the Middle East, occupancy has been consistently high since 2009 when Frasers Hospitality first launched its properties in Dubai and Doha. In view of this strong demand, Frasers Hospitality will increase its portfolio from four to 11 properties aggregating more than 1,600 units. These additional properties will open in Dubai, Doha, and with new forays into Riyadh, Khobar, Dammam and Jeddah. The opening of Fraser Suites Abuja in Nigeria later this year will mark Frasers Hospitality’s venture into its fourth continent, Africa. This will be followed by openings in Lagos and Congo.

China remains one of the integral and fastest-growing markets for Frasers Hospitality as it advances into emerging high growth cities such as Changsha, Dalian and Nanchang. Due to open will be the 345-unit Modena by Fraser Changsha in 2016, and the 259-unit Fraser Suites Dalian Europark and 174-unit Fraser Place Nanchang by 2017. In addition, Frasers Hospitality will continue to strengthen its presence with more openings in key cities such as Shanghai, Shenzhen and Chengdu.

The group’s exponential growth will continue in Asia with a number of key openings in Indonesia, Thailand, Singapore, and Malaysia. These openings will constitute half of the 48 properties in the pipeline including Frasers Hospitality’s first serviced residence in the city of Gurgaon in India. The 85-unit Fraser Place Gurgaon is due to open in 2017.

Frasers Hospitality’s global expansion strategy is in line with its vision to be a leading global hospitality group known for exceeding the evolving expectations of international travellers. Since 1998 when it first established two serviced residences, Frasers Hospitality has grown its brand offerings to include serviced residences, hotel residences and lifestyle boutique

The	Aberdeen Bahrain Bangkok Barcelona Beijing Belfast	Cambridge Cheltenham Chengdu Doha Dubai Dundee	Hanoi Harrogate Henley-on-Thames Ho Chi Minh City Istanbul Jakarta Kuala Lumpur	Manila Melbourne Nanjing Newcastle New Delhi Osaka Oxford Paris Perth Poole Reading	Riyadh Seoul Shanghai Shenzhen Singapore St Andrews Suzhou Sydney Tanjing Tunbridge Wells Wimbledon	Winchester Wuhan Wuxi York Abuja (2016) Changsha (2016) Gurgaon (2016) Stratford-upon-Avon (2016) Khobar (2017) Berlin (2017) Dalian (2017)	Hamburg (2017) Johor (2017) Kunming (2017) Lagos (2017) Nanchang (2017) Balkpapan (2018) Hefei (2018) Xiamen (2018) Yangon (2018) Tokyo (2020)
Fraser	Birmingham Brighton Brisbane Bristol Budapest	Edinburgh Frankfurt Geneva Glasgow London Guangzhou	Leeds Liverpool London Manchester				
Collection							

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hotels. Its global portfolio, including those in the pipeline, stands at 139 properties¹ and more than 80 cities and 22,800 keys worldwide.

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¹ Including properties under management contracts

The Fraser Collection	Aberdeen Bahrain Bangkok Barcelona Beijing Belfast Birmingham Brighton Brisbane Bristol Budapest	Cambridge Cheltenham Chengdu Doha Dubai Dundee Edinburgh Frankfurt Geneva Glasgow Guangzhou	Hanoi Harrogate Henley-on-Thames Ho Chi Minh City Istanbul Jakarta Kuala Lumpur Leeds Liverpool London Manchester	Manila Melbourne Nanjing Newcastle New Delhi Osaka Oxford Paris Perth Poole Reading	Riyadh Seoul Shanghai Shenzhen Singapore St Andrews Suzhou Gurgaon (2016) Sydney Tianjin Tunbridge Wells Wimbledon	Winchester Wuhan Wuxi York Abuja (2016) Changsha (2016) Gurgaon (2016) Stratford-upon-Avon (2016) Kohbar (2017) Berlin (2017) Dalian (2017)	Hamburg (2017) Johor (2017) Kunming (2017) Lagos (2017) Nanchang (2017) Balkpapan (2018) Hefei (2018) Xiamen (2018) Yangon (2018) Tokyo (2020)
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About Frasers Centrepoint Limited

Frasers Centrepoint Limited (“FCL”) is a full-fledged international real estate company and one of Singapore’s top property companies with total assets above S\$23.5 billion as at 31 March 2016. FCL has four core businesses focused on residential, commercial and industrial properties in the key markets of Singapore, Australia and China, and in the hospitality business spanning more than 80 cities across North Asia, Southeast Asia, Australia, Europe, and the Middle-East.

FCL is listed on the Main Board of the Singapore Exchange Securities Trading Limited (“SGX-ST”). The Company is also a sponsor and manager of two REITs listed on the SGX-ST, Frasers Centrepoint Trust (“FCT”) and Frasers Commercial Trust (“FCOT”) that are focused on retail properties, and office and business space properties respectively, and one stapled trust listed on the SGX-ST, Frasers Hospitality Trust (comprising Frasers Hospitality Real Estate Investment Trust (“FH-REIT”) and Frasers Hospitality Business Trust) that is focused on hospitality properties.

As a testament to its excellent service standards, best practices, and support of the environment, FCL is the proud recipient of numerous awards and accolades both locally and abroad.

For more information on FCL, please visit www.fraserscentrepoint.com

About Frasers Hospitality

Frasers Hospitality, the hospitality arm of Frasers Centrepoint Limited, is a global hospitality operator with Gold-Standard serviced, hotel residences and boutique lifestyle hotels across Europe, Middle East, North Asia, Southeast Asia and Australia.

Frasers Hospitality commits to “anticipate and exceed the evolving needs of executive travellers through continuous innovation”, and providing its customers with the space, family and community away from home. Conceived with the lifestyle preferences of today’s discerning business and leisure travellers in mind, Frasers Hospitality has three Gold-Standard serviced residences offerings – *Fraser Suites*, *Fraser Place* and *Fraser Residence*, a modern and eco-lifestyle brand, *Modena by Fraser*, and a design-led hotel residence brand, *Capri by Fraser*. In addition, the group operates two brands of upscale boutique lifestyle hotels in the key cities of UK, *Malmaison* and *Hotel du Vin*.

For more information on Frasers Hospitality, please visit www.frasershospitality.com

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PRESS RELEASE
Awards & Accolades
2015

Best Luxury Serviced Residence Brand in China 2015
by Business Traveller China
Fraser Hospitality Pte Ltd

Australasia's Leading Serviced Apartments 2014 & 2015
by World Travel Award
Fraser Suites Sydney

Asia's Leading Serviced Apartment Brand 2014 & 2015
by World Travel Award
Fraser Hospitality Pte Ltd

Asia's Leading Serviced Apartments 2014 & 2015
by World Travel Award
Fraser Suites Singapore

China's Leading Serviced Apartments 2013 – 2015
by World Travel Award
Fraser Suites Chengdu

China's Leading Serviced Apartment Brand 2013 - 2015
by World Travel Award
Fraser Hospitality Pte Ltd

India's Leading Serviced Apartments 2014 & 2015
by World Travel Award
Fraser Suites New Delhi

Japan's Leading Serviced Apartment Brand 2015
by World Travel Award
Fraser Hospitality Pte Ltd

Japan's Leading Serviced Apartments 2015
by World Travel Award
Fraser Residence Nankai, Osaka

Malaysia's Leading Serviced Apartments 2015
by World Travel Award
Fraser Residence Kuala Lumpur

Indonesia's Leading Serviced Apartment and Suite 2014 & 2015
by Indonesia Travel Tourism Industry
Fraser Residence Menteng, Jakarta

Best Serviced Apartment Operator 2013 - 2015
by Travel Trade Gazette (TTG)
Fraser Hospitality Pte Ltd

Best Serviced Residence 2013 - 2015
by Expatriate Lifestyle
Fraser Place Kuala Lumpur

Best Serviced Residence 2015 – Excellence Award
by Expatriate Lifestyle
Capri by Fraser, Kuala Lumpur / Malaysia

Best Superior Accommodation
by Queensland Hotels Association Awards for Excellence
Capri by Fraser, Brisbane / Australia

The
Fraser
Collection

Aberdeen
Bahrain
Bangkok
Barcelona
Beijing
Belfast
Birmingham
Brighton
Brisbane
Bristol
Budapest

Cambridge
Cheltenham
Chengdu
Doha
Dubai
Dundee
Edinburgh
Frankfurt
Geneva
Glasgow
Guangzhou

Hanoi
Harrogate
Henley-on-Thames
Ho Chi Minh City
Istanbul
Jakarta
Kuala Lumpur
Leeds
Liverpool
London
Manchester

Manila
Melbourne
Nanjing
Newcastle
New Delhi
Osaka
Oxford
Paris
Perth
Poole
Reading

Riyadh
Seoul
Shanghai
Shenzhen
Singapore
St Andrews
Suzhou
Sydney
Tianjin
Tunbridge Wells
Wimbledon

Winchester
Wuhan
Wuxi
York
Abuja (2016)
Changsha (2016)
Gurgaon (2016)
Stratford-upon-Avon (2016)
Kohbar (2017)
Berlin (2017)
Dalian (2017)

Hamburg (2017)
Johor (2017)
Kunming (2017)
Lagos (2017)
Nanchang (2017)
Balkpapan (2018)
Hefei (2018)
Xiamen (2018)
Yangon (2018)
Tokyo (2020)

PRESS RELEASE

Best Apartment / Suite Hotel
by Australian Hotels Association 2015 National Awards for Excellence
Fraser Suites Sydney

Best Serviced Apartments 2015
by HM Awards for Hotel & Accommodation Excellence, HM Magazine
Fraser Suites Sydney

Best Serviced Apartment Group 2015
by HRM Asia Readers Choice Awards
Fraser's Hospitality Pte Ltd

Best Business Hotel 2015
by HRM Asia Readers Choice Awards
Capri by Fraser, Changi City/Singapore

Luxury Apartments of the year
by Luxury Travel Guide Awards
Fraser Residence Nankai, Osaka

Europe's Leading Serviced Apartment Brand 2014 & 2015
by World Travel Award
Fraser's Hospitality Pte Ltd

England's Leading Serviced Apartment Brand 2014 & 2015
by World Travel Award
Fraser's Hospitality Pte Ltd

France's Leading Serviced Apartment Brand 2015
by World Travel Award
Fraser's Hospitality Pte Ltd

Hungary's Leading Serviced Apartment Brand 2014 & 2015
by World Travel Award
Fraser's Hospitality Pte Ltd

Europe's Leading Serviced Apartments 2014 & 2015
by World Travel Award
Fraser Suites Le Claridge Champs-Élysées, Paris

England's Leading Serviced Apartments 2014
by World Travel Award
Fraser Suites Queensgate, London

Hungary's Leading Serviced Apartments 2014 & 2015
by World Travel Award
Fraser Residence Budapest

Scotland's Leading Serviced Apartments 2014 & 2015
by World Travel Award
Fraser Suites Edinburgh

Turkey's Leading Serviced Apartments 2014 & 2015
by World Travel Award
Fraser Place Anthill Istanbul

Middle East's Leading Serviced Apartment Brand 2013 – 2015
by World Travel Award
Fraser's Hospitality Pte Ltd

Bahrain's Leading Serviced Apartments 2013 - 2015
by World Travel Award
Fraser Suites Bahrain

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PRESS RELEASE

Qatar's Leading Serviced Apartments 2013 - 2015
by World Travel Award
Fraser Suites Doha

Dubai's Leading Serviced Apartments 2013 - 2015
by World Travel Award
Fraser Suites Dubai

Best Serviced Apartment in China 2015
by Golden Horse Awards
Fraser Suites Top Glory Shanghai

Best Serviced Apartments Brand of China 2015
by 10th China Hotel Starlight Awards, The Centre of Asia Hotel Forum
Fraser's Hospitality Pte Ltd

Best Serviced Apartment of China 2015
by 10th China Hotel Starlight Awards, The Centre of Asia Hotel Forum
Fraser Residence Shanghai

Most Preferred Serviced Apartment for Business Travelers of China 2015
by 10th China Hotel Starlight Awards, The Centre of Asia Hotel Forum
Fraser Suites Suzhou

Best High-end Serviced Apartment in China 2015
by 10th China Hotel Starlight Awards, The Centre of Asia Hotel Forum
Fraser Suites Top Glory Shanghai

Best Newly Open Serviced Apartments of China 2015
by 10th China Hotel Starlight Awards, The Centre of Asia Hotel Forum
Modena by Fraser Zhuanhou Wuhan

Travellers' Choice 2015
by Trip Advisor
Fraser Suites Hanoi
Fraser Suites Chengdu
Fraser Residence Budapest

For a full and comprehensive list of our awards and accolades, please refer to www.frasershospitality.com

The
Fraser
Collection

Aberdeen
Bahrain
Bangkok
Barcelona
Beijing
Belfast
Birmingham
Brighton
Brisbane
Bristol
Budapest

Cambridge
Cheltenham
Chengdu
Doha
Dubai
Dundee
Edinburgh
Frankfurt
Geneva
Glasgow
Guangzhou

Hanoi
Harrogate
Henley-on-Thames
Ho Chi Minh City
Istanbul
Jakarta
Kuala Lumpur
Leeds
Liverpool
London
Manchester

Manila
Melbourne
Nanjing
Newcastle
New Delhi
Osaka
Oxford
Paris
Perth
Poole
Reading

Riyadh
Seoul
Shanghai
Shenzhen
Singapore
St Andrews
Suzhou
Sydney
Tianjin
Tunbridge Wells
Wimbledon

Winchester
Wuhan
Wuxi
York
Abuja (2016)
Changsha (2016)
Gurgaon (2016)
Stratford-upon-Avon (2016)
Khobar (2017)
Berlin (2017)
Dalian (2017)

Hamburg (2017)
Johor (2017)
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