

# The Trendlines Group

## Financial Highlights Q3 2018

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Steve Rhodes  
Chairman and CEO

Todd Dollinger  
Chairman and CEO

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Chief Financial Officer

9 November 2018

# Agenda

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- Corporate highlights
- Financial highlights
- Post Q3 2018 developments

# Legal disclaimer

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# Corporate highlights

# 11 years of portfolio value expansion



\*Portfolio value includes the fair value of investments in portfolio companies accounted for under the equity method or consolidated subsidiaries

# Key financial developments Q3

	<b>Q3 2018</b>	<b>31 December 2017</b>	<b>Change</b>	<b>% Change</b>
<b>Portfolio value</b>	US\$ 102.5 million	US\$ 96.8 million	US\$ 5.7 million	5.9%
<b>Book value</b>	US\$ 92.8 million	US\$ 92.9 million	- US\$ 0.1 million	not material
<b>Current assets</b>	US\$ 13.9 million	US\$ 20.4 million	- US\$ 6.5 million	-31.9%
	<b>Q3 2018</b>	<b>Q3 2017</b>	<b>Change</b>	<b>% Change</b>
<b>Total expenses</b>	US\$ 2.3 million	US\$ 2.7 million	- US\$ 0.4 million	-14.8%
<b>Net gain</b>	US\$ 3.1 million	US\$ 3.0 million	US\$ 0.1 million	3.3%



## Q3 2018 developments

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- B. Braun Medical SAS, acquirer of Stimatix GI Ltd.'s assets, confirmed product launch remains on schedule for worldwide rollout.
- Hyblate Medical Ltd. - new medical portfolio company established in Israel.
- The SIAS 19th INVESTORS' CHOICE AWARDS named Trendlines “Winner of Singapore Corporate Governance Award, Most Improved” for a company trading on the SGX.
- Trendlines Labs and Leviticus Cardio Ltd. were chosen as finalists in Medtech Insights Awards.

# 10 companies to watch\*

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- ApiFix Ltd.
- Arcuro Medical Ltd.
- BioFishency Ltd.
- Fidmi Medical Ltd.
- Gordian Surgical Ltd.
- Leviticus Cardio Ltd.
- OrthoSpin Ltd.
- Saturas Ltd.
- STS Medical Ltd.
- ViAqua Therapeutics Ltd.



\*Updated report issued: [24 October 2018](#)



# Q3 highlights from the “10 Companies to Watch” report

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- ApiFix Ltd. and Gordian Surgical Ltd. completed >250 surgeries and >500 surgeries respectively
- Arcuro Medical Ltd. completed 4 successful first-in-human meniscus repair procedures
- STS Medical Ltd. successfully implanted and removed sinus stents in patients in the United States
- Leviticus Cardio Ltd. completed successful pre-clinical study demonstrating wireless power with 120+ day follow-up
- OrthoSpin Ltd. completed US\$3 million investment round led by Johnson & Johnson Innovation.
- ViAqua Therapeutics Ltd. announced Nutreco NuFrontiers investment in round A funding

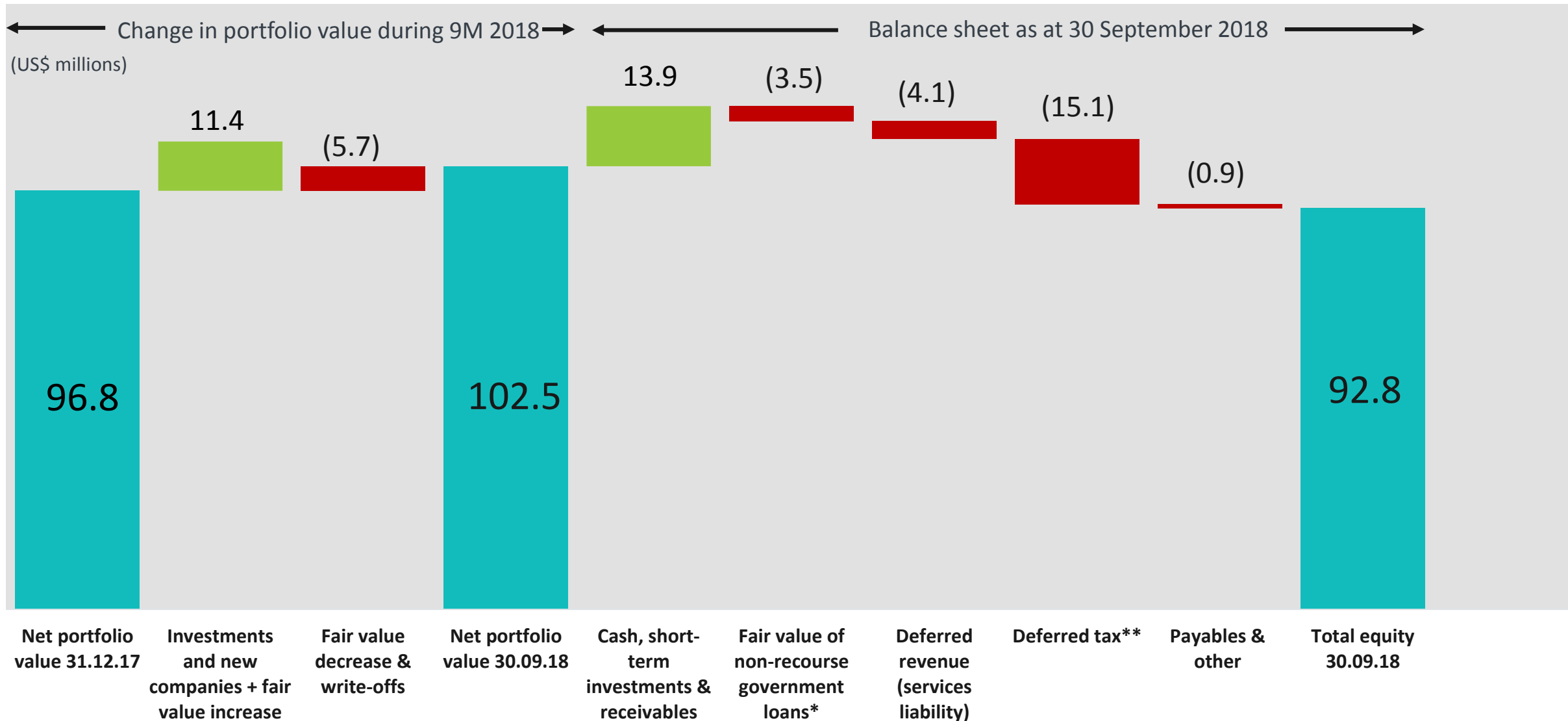


# Financial highlights

# Consolidated income statement

	Group		
	Three Months Ended		
	30 September 2018 (Unaudited) US\$'000	30 September 2017 (Unaudited) US\$'000	Change %
<u>Income:</u>			
Gain from change in fair value of investments in Portfolio Companies			
Income from services to Portfolio Companies	4,527	5,252	(13.80)
Group's share of losses of companies accounted for under the equity method	-	-	N.M.
Income from contracted R&D services	358	103	247.57
Financial income	403	-	N.M.
Other income	20	140	(85.71)
<u>Total income</u>	6,631	6,760	(1.91)
<u>Expenses</u>			
Operating, general and administrative expenses	1,795	1,857	(3.34)
Marketing expenses	46	57	(19.30)
R&D expenses, net	163	298	(45.30)
Financial expenses	307	475	(35.37)
<u>Total expenses</u>	2,311	2,687	(13.99)
Income before income taxes	4,320	4,073	6.06
Tax expenses	1,225	1,059	15.68
Net income (loss)	3,095	3,014	2.69

# Key value components



\* Israeli government loans are non-recourse loans which only come due upon exit events.

\*\* Deferred taxes from unrealized portfolio company valuation profits are offset and paid only upon realization of cash from exits.



# Post Q3 2018 developments

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- FruitSpec Ltd. announced the completion of successful field studies and received patent in the United States for its fruit yield estimate technology.
- liberDi Ltd. completed successful pre-clinical trials for their portable, home dialysis system.
- Escala Ltd. launched a fund-raising campaign on Exit Valley Ltd.
- Saturas Ltd. presented to China's Vice President Wang Qishan at the Israel Innovation Summit.

FruitSpec.



escala medical





# Meet us 26 - 29 November in Singapore

## Look Ahead to Agtech!

- Corporate updates from Steve Rhodes
- Agtech news from Nitza Kardish
- Meet three agtech company CEOs



## Agri-Food Innovation Week (27-29 November)

- Nitza Kardish is a speaker
- Steve Rhodes is a judge
- Three Trendlines agtech companies will also present at the conference

### Meet Trendlines in Singapore Focus on Agrifood Tech

- 14:00** Welcome and update:  
**Steve Rhodes**, Chairman & CEO The Trendlines Group
- 14:25** Agrifood Tech and Innovation in Singapore:  
**Nitza Kardish PhD**, CEO Trendlines Incubators Israel
- 14:50** Portfolio company presentations:  
AlgaHealth, Aquinovo, FruitSpec
- 15:20** Q&A
- 15:40** Coffee, tea and networking

26 November 2018  
14:00 - 16:00  
Singapore Stock Exchange,  
Auditorium

Space is limited. To register:  
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8 November 2018