



HMI signs collaborative agreement with Japan's Gakken Cocofump Holdings to develop elderly care education in the region

- Inks a licensing agreement to utilize Gakken's educational content covering best practices in elderly care training
- Partnership with Japan's leading publishing and elderly care provider to enhance quality of training for the community care and home caregiver sectors in Singapore and the region

SINGAPORE – 1 February 2018 – Health Management International Ltd ("HMI" or the "Group"), a growing regional private healthcare provider that owns two tertiary hospitals in Malaysia, and a healthcare training centre in Singapore, has announced the signing of a licensing agreement with Japan's leading publishing and elderly care company, Gakken Cocofump Holdings Co Ltd ("**Gakken**").

With over 70 years of experience in producing educational content, Gakken's training in medical, nursing and elderly care have been adopted in over 1,300 hospitals and old age homes in Japan. Pursuant to the agreement, Gakken will license educational content consisting more than ten hours of lectures and applied learning videos with over six hundred pages of material covering the essentials of basic elderly care.

The Group's wholly owned subsidiary, HMI Institute of Health Sciences ("**HMI Institute**") will use the material extensively within its coursework. The institute provides nationally accredited and career oriented healthcare education and training courses to serve the manpower and training needs of the healthcare industry in Singapore. The introduction of Gakken's elderly care content into HMI Institute's curriculum will help to enhance the quality of its training program, and is particularly relevant in the context of the rapidly aging population in Singapore.

HMI Institute is one of two SkillsFuture Singapore appointed Continuing Education and Training Centres for the healthcare support sector. The institute has trained more than 4,400 graduates for the Singapore healthcare and elderly care industry. HMI and Gakken were first introduced by International Enterprise (IE) Singapore to explore collaboration opportunities.

Speaking on the Group's latest collaboration, **HMI's CEO Ms Chin Wei Jia** said, "Against the backdrop of rising demand for elderly care in the region, we are delighted to be partnering with Gakken in delivering high quality educational content at our institute. Through the knowledge share of best practices, this collaboration will effectively enhance the level of training and ensure our

graduates are equipped with the expertise to embark on a fulfilling career in healthcare. Tapping on Gakken's educational know-how, we are also looking to supplement classroom-based instruction with the addition of e-learning capabilities for a more efficient learning experience."

On the signing of the agreement, **Gakken's Managing Director, Mr Hitoshi Kobayakawa** said, "Backed by our history of providing quality education, we are excited to be partnering with HMI, one of the region's leading healthcare providers. We now have a partner to support our expansion into a sizeable, high-growth market in Asia within the elderly care segment. With its longstanding reputation for nurturing students to become competent healthcare professionals, we hope our expertise in elderly care will value add to HMI Institute's curriculum."

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About Health Management International Ltd

Health Management International Ltd ("**HMI**" or the "**Group**") is a growing regional private healthcare provider with presence in Singapore, Malaysia and Indonesia. The Group owns two tertiary hospitals in Malaysia, a healthcare training centre in Singapore and a network of representative offices in Indonesia, Malaysia and Singapore.

Established in 1994, Mahkota Medical Centre ("**Mahkota**") is HMI's flagship hospital located in the heart of Malacca, a UNESCO World Heritage Site and a popular destination for medical care and leisure. The 288-bed hospital is the largest private tertiary hospital in South Malaysia, offering a comprehensive suite of healthcare services and the first and only hospital in Malacca to offer nuclear medicine services. It is also a leader in Malaysia medical tourism, serving close to 100,000 international patients per year and named the "Malaysia Medical Tourism Hospital of the Year" by Frost & Sullivan in 2015 and 2016.

The Group's second hospital, Regency Specialist Hospital ("**Regency**") operational since 2009, is one of the fastest growing private tertiary hospitals in Malaysia. Strategically located within the fast developing and vibrant Iskandar Malaysia, the special economic zone in the state of Johor, the 218-bed Regency is easily accessible via land, sea or air from Singapore, Indonesia and the region. It is the only private hospital in Malaysia with a 24-hour Emergency & Trauma Centre, providing round the clock specialist attention and medical care to both local and international patients.

HMI's healthcare training centre, the HMI Institute of Health Sciences, is a Skills Future Singapore accredited Continuing Education and Training Centre for the healthcare support sector. It has trained more than 4,500 healthcare professionals and 160,000 individuals in Emergency life-saving skills since 2001 and 2010 respectively.

For more information, please refer to our website at www.hmi.com.sg.

About HMI Institute of Health Sciences

HMI Institute of Health Sciences ("**HMI Institute**") is a dedicated private provider of healthcare training in Singapore and one of two SkillsFuture Singapore appointed Continuing Education and Training Centres for the healthcare support sector since 2009. HMI Institute is owned by Health Management International Ltd, a healthcare company listed on the SGX Mainboard and with presence in Singapore, Malaysia, Indonesia, Cambodia, and Myanmar.

HMI Institute's primary objective is to nurture students to become competent healthcare personnel equipped with a balance of theoretical and practical skills. Since 2001, HMI Institute has trained more than 4,500 graduates for the Singapore healthcare industry. HMI Institute also provides a wide range of emergency life support skills training courses for individuals from all walks of life, and has trained more than 160,000 individuals in life saving skills.

HMI Institute has developed close links with healthcare providers in Singapore to provide job placements for students upon completion of their course. The Institute also works closely with various Singapore government agencies to encourage more Singaporeans to embark on a fulfilling healthcare career path as healthcare support professionals through Singapore Workforce Skills Qualifications (WSQ) courses. With an ageing society in Singapore, there is a growing demand for healthcare roles as healthcare providers cope with greater demand for healthcare services.

For more information, please visit <http://hmi-ihs.com/>

About Gakken Holdings Co Ltd

Gakken Holdings Co., Ltd. engages in the publication and sale of books, magazine, and other related products. It operates through the following business segments: Classrooms and Cram Schools, Publishing, Elderly and Child Care Support, Kindergarten and Nursery Schools, and Others. The Classrooms and Cram Schools segment offers classroom-type education and cram schools. The Publishing segment manufactures and sells various printed works for distribution and bookstores. The Elderly and Child Care Support segment deals with elders serviced residence, and establishes and operates childcare facilities. The Kindergarten and Nursery Schools segment sells educational materials and provides related services. The Others segment includes stationery and miscellaneous goods and logistic businesses. The company was founded by Hideto Furuoka in April 1946 and is headquartered in Tokyo, Japan.

For more information, please visit <https://ghd.gakken.co.jp/english/>

About Gakken Cocofump Holdings Co Ltd

Gakken Cocofump Holdings Co.,Ltd. is a subsidiary of Gakken Holdings Co.,Ltd. and it engages in healthcare and social welfare services, i.e., developing and operating over 160 senior residences, nursing homes, nurseries, providing home-visit nursing service, developing educational content and training programs for caregivers and nursery school teachers.

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