

## Record first-half income and earnings

DBS Group Holdings
2Q 2024 financial results
August 7, 2024

#### **Highlights**

#### Second-quarter net profit up 4% YoY to \$2.80 billion with ROE at 18.2%

- Commercial book total income up 9% to \$5.30 billion from broad-based growth
  - NII rises from balance sheet growth and NIM increase of 2bp to 2.83%
  - Net fee income reaches new high, treasury customer sales remain strong
- Markets trading income 6% higher
- Expenses increase 12%, with Citi Taiwan accounting for 5%pt. Cost-income ratio at 40%

#### First-half net profit up 9% to record \$5.76bn

- Commercial book total income rises 11% as fee income and treasury customer sales reach new highs
- Commercial book net interest margin rises 5bp
- Expenses up 11%, with Citi Taiwan accounting for 5%pt, and little changed from 2H23. Cost-income ratio at 39%

#### **Balance sheet remains strong**

- NPL ratio unchanged at 1.1%, SP remains low at 8bp for 2Q and 9bp for 1H
- Allowance coverage at 129% and at 227% after considering collateral
- CET-1 ratio at 14.8%, LCR at 148%, NSFR at 116%

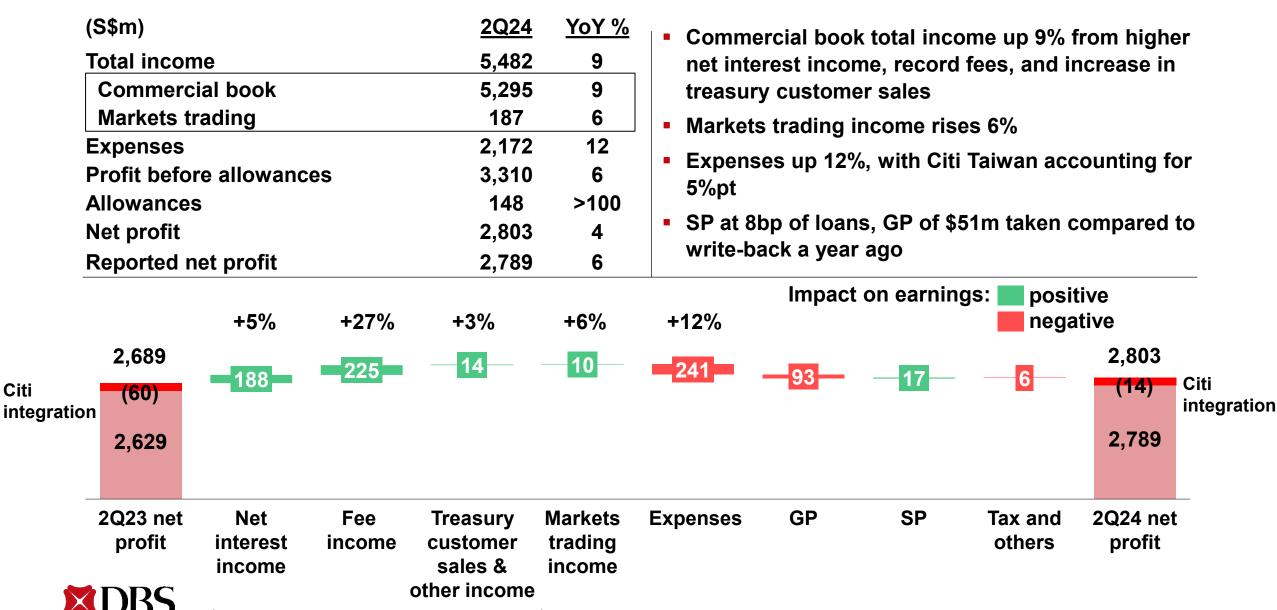
#### Second-quarter dividend at 54 cents per share



#### 2Q net profit up 4% YoY as total income rises 9%

Commercial book

Citi

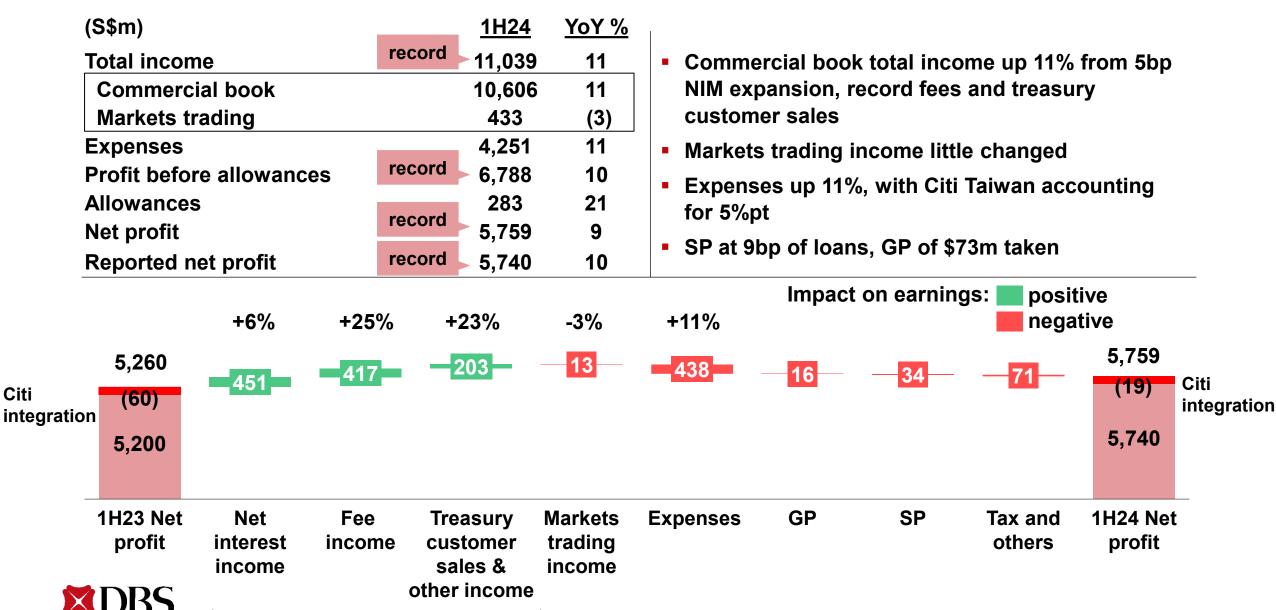


### 2Q net profit down 5% QoQ

Commercial book -

	Total income  Commercial book Markets trading  Expenses Profit before allowances Allowances Net profit Reported net profit		5,482 5,295 187 2,172 3,310 148 2,803 2,789	(1) (0) (24) 4 (5) 10 (5) (5)	<ul> <li>Commercial book net interest income rises 3% from 6bp NIM expansion</li> <li>Fee income at new high</li> <li>Excluding non-recurring gains, Commercial book other non-interest income declines 15%</li> <li>Markets trading income declines 24%</li> <li>Expenses up 4% led by higher staff costs</li> <li>Impact on earnings: positive</li> </ul>						
Citi integratio	2,956 (5) 2,951	+3% —122—	+0%	-23% -143 Treasury	-24% —59  Markets	+4%  —93  Expenses		—16—	nega	2,803 (14) 2,789	Citi integration
×	profit	interest	income	customer sales & other income	trading income	Ехропосо	<b>.</b>	<b>0.</b>	others	profit	4

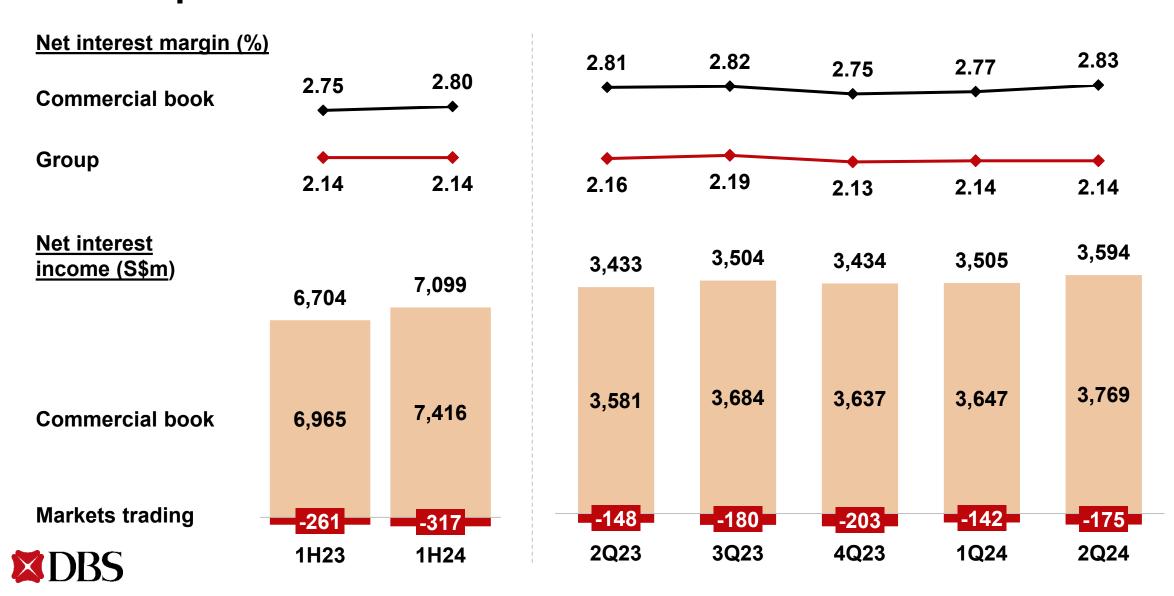
#### 1H net profit up 9% to new high as total income rises 11%



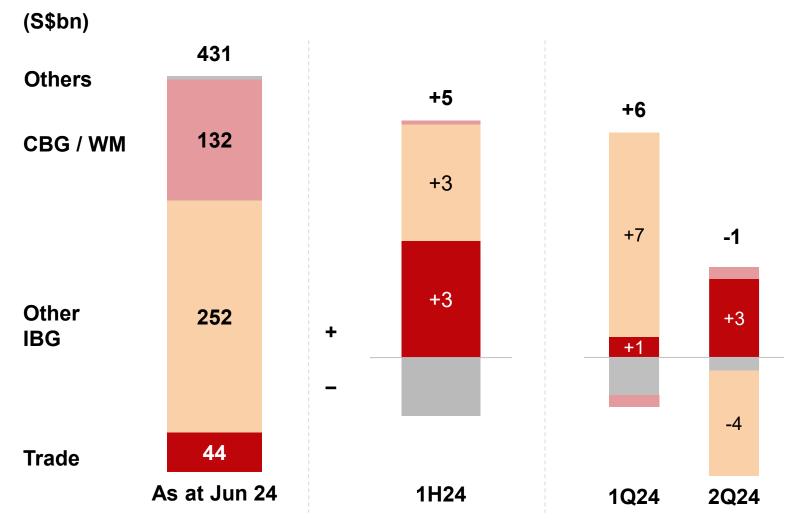
Commercial book

Citi

# 2Q commercial book net interest income up 3% QoQ as NIM rises 6bp to 2.83%



## Loans stable QoQ, up 1% over first half in constant-currency terms



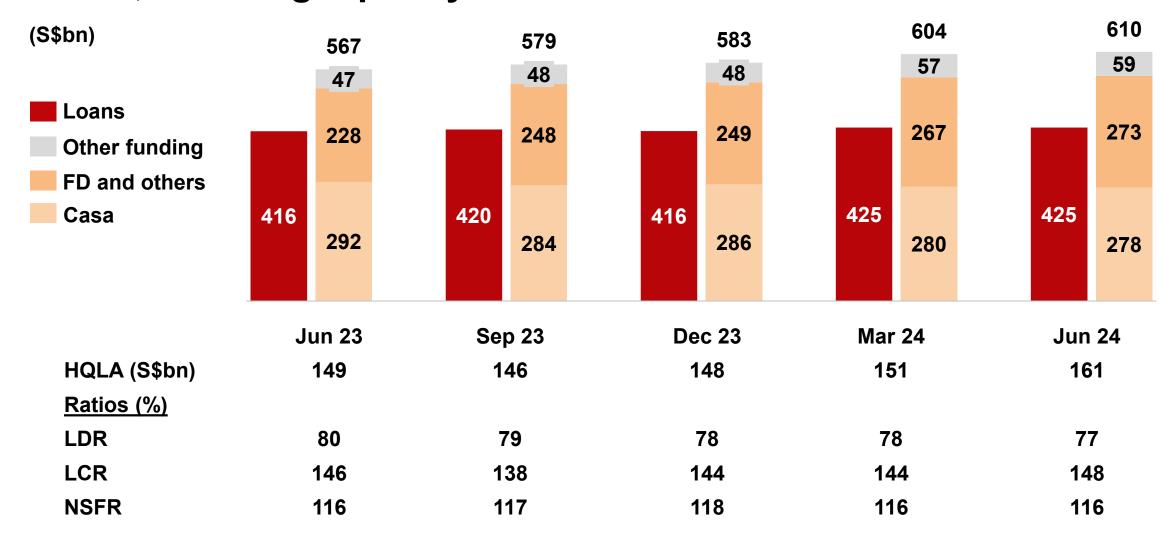
#### **In constant-currency terms**

- 2Q loans stable QoQ as growth in trade loans and wealth management loans offset decline in non-trade corporate loans
- 1H loans up 1% YTD led by trade loans and non-trade corporate loans





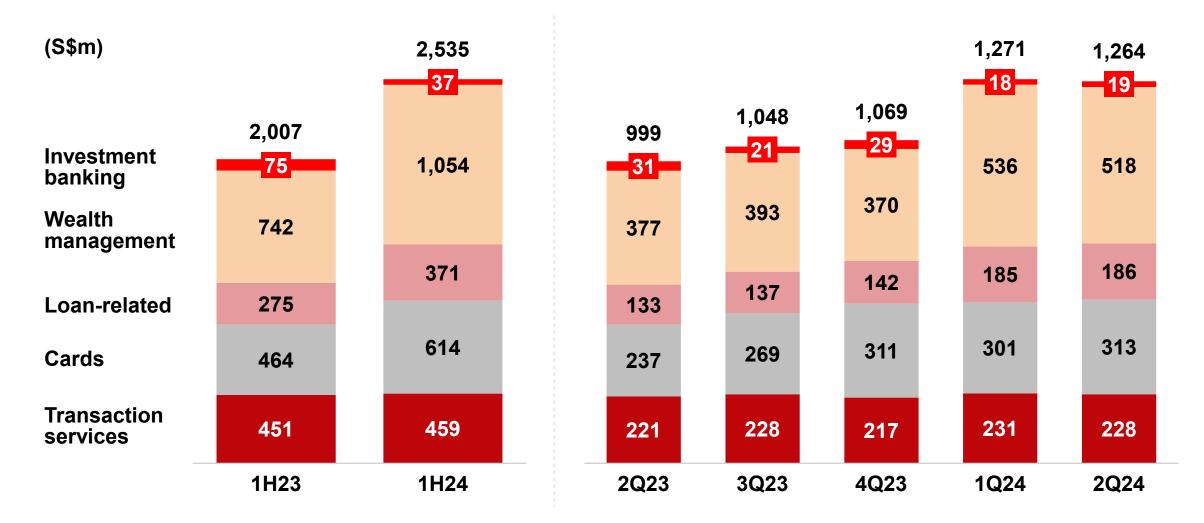
# Deposits stable QoQ; surplus deposits profitably deployed to HQLA, boosting liquidity ratios





HQLA is high quality liquid assets; Other funding comprises senior medium-term notes, commercial papers, negotiable certificates of deposit, other debt securities and covered bonds

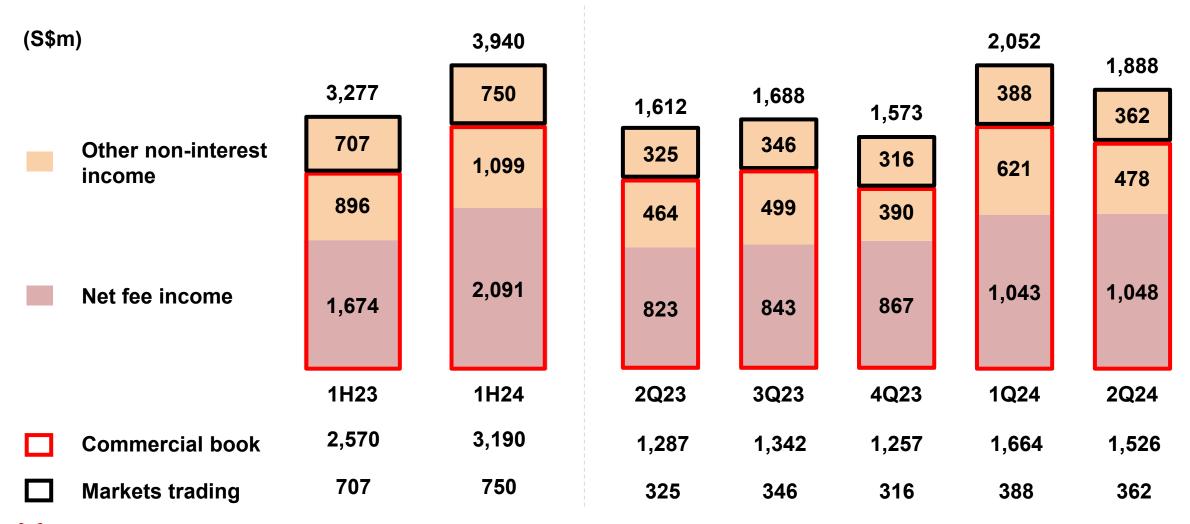
# 2Q fee income rises YoY due to wealth management, cards and loan-related fees, 1H at record





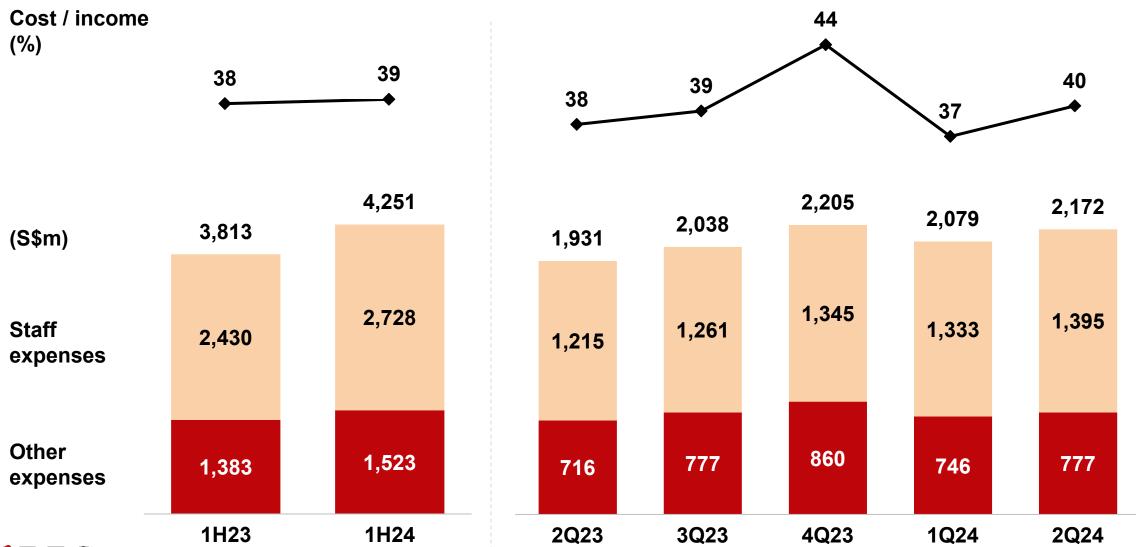
Gross fee income

# 1H commercial book non-interest income up 24% YoY from record fee income and treasury customer sales





#### 1H cost-income ratio at 39%





#### 1H CBG / WM income up 18%

(S\$m)	1H24	1H23	YoY %
Total income	5,059	4,272	18
Loans and deposits	3,124	2,864	9
Investment products	1,492	1,051	42
Cards	420	313	34
Others	23	44	(48)
Expenses	2,491	2,050	22
Profit before allowances	2,568	2,222	16
AUM (S\$bn)	396	320	24
SGD savings deposits (S\$bn)	128	132	(4)
Total CBG deposits (S\$bn)	303	278	9

- Total income up 18% to \$5.06bn from higher net interest income and record cards and wealth management fees, partly driven by Citi Taiwan
- Wealth management AUM increases 24% to record \$396bn



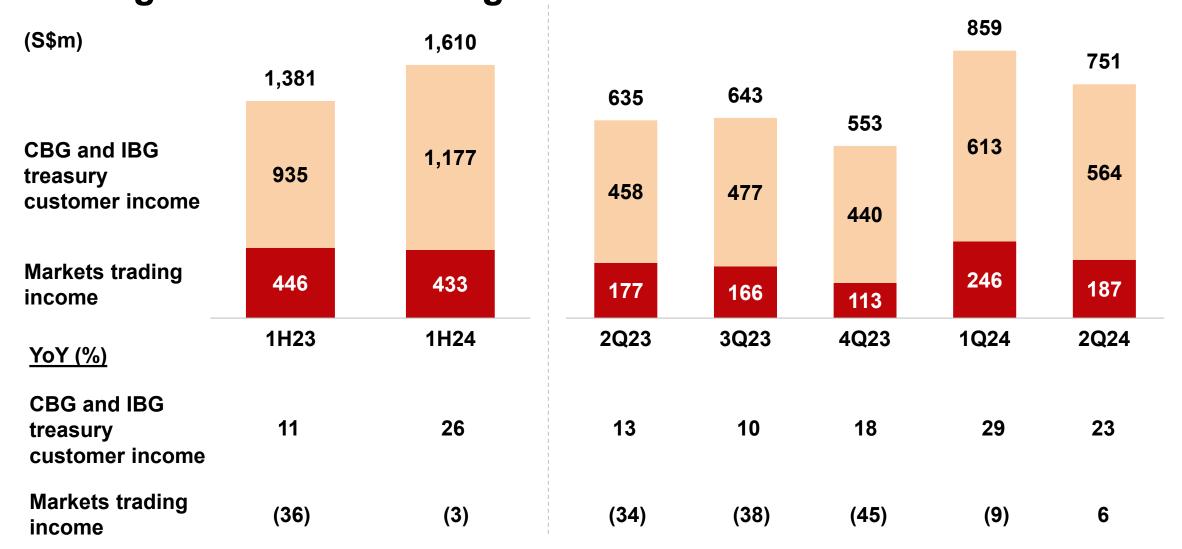
#### 1H IBG income stable

(S\$m)	1H24	1H23	YoY %
Total income	4,687	4,693	(0)
Loans	1,741	1,702	2
Trade	320	345	(7)
Cash / SFS	2,082	2,131	(2)
Treasury	498	459	8
Investment banking	46	56	(18)
Expenses	1,343	1,202	12
Profit before allowances	3,344	3,491	(4)
Assets (S\$bn)	331	326	2
GTS deposits (S\$bn)	192	187	3

- Total income stable at \$4.69bn
- Higher loan-related fees, cash management fees and treasury customer income offset by lower net interest income
- GTS deposits up 3%

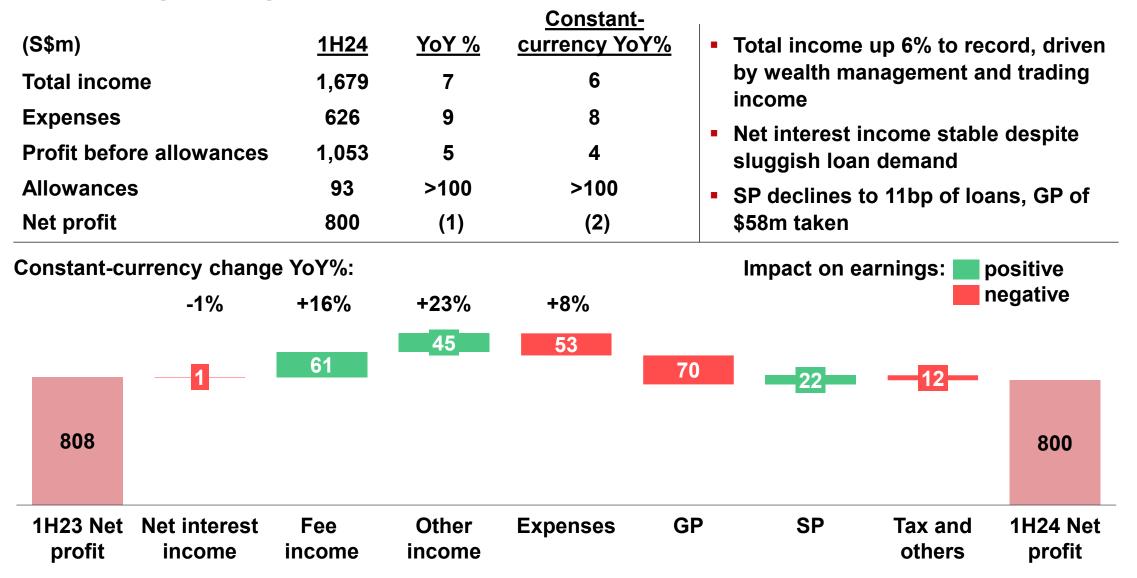


# 1H treasury customer income up 26% to record, Markets trading income little changed





### 1H Hong Kong net profit down 2% YoY, up 3% HoH; ROE at 19%





### **NPL** ratio unchanged at 1.1%

(S\$m)	1H23	1H24	2Q23	3Q23	4Q23	1Q24	2Q24
NPAs at start of period	5,125	5,056	4,951	4,990	5,303	5,056	5,221
IBG and others	(138)	(77)	(5)	(41)	(139)	75	(152)
New NPAs	379	417	166	224	127	317	191
Upgrades, settlements and recoveries	(385)	(413)	(139)	(221)	(139)	(196)	(308)
Write-offs	(132)	(81)	(32)	(44)	(127)	(46)	(35)
CBG / WM	(16)	48	(7)	45	(23)	43	5
Translation	19	50	51	(17)	(85)	47	3
NPAs at end of period	4,990	5,077	4,990	4,977	5,056	5,221	5,077
Citi Taiwan	_	_	_	326	_	_	_
				020			
NPAs at end of period incl Citi Taiwan	4,990	5,077	4,990	5,303	5,056	5,221	5,077



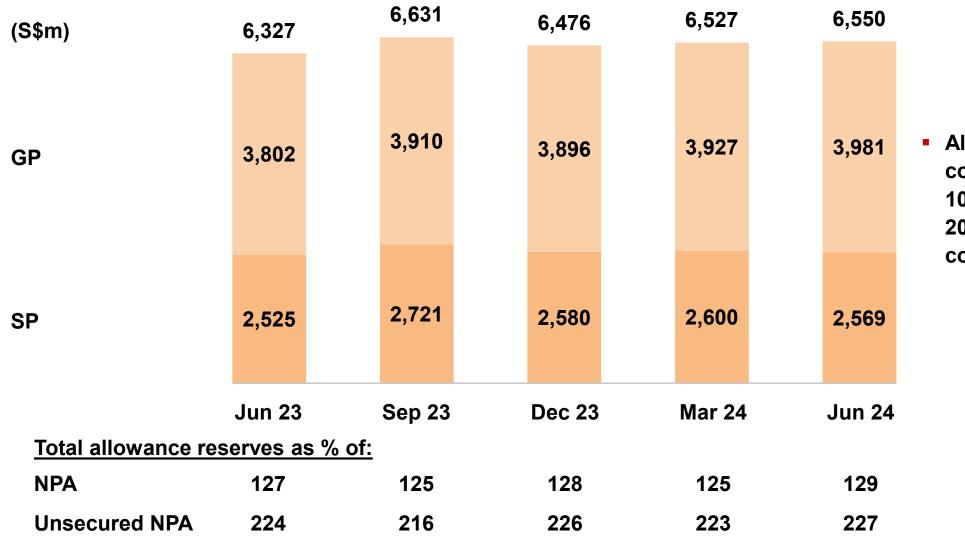
### 2Q SP at 8bp, 1H at 9bp

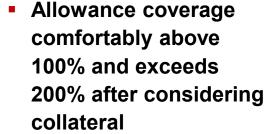
(S\$m)	1H23	1H24
IBG and others	81	(6)
Add charges for	185	93
New NPLs	104	68
Existing NPLs	81	25
Subtract charges for	104	99
Upgrades	1	15
Settlements	80	67
Recoveries	23	17
CBG / WM	83	196
SP charges for loans	164	190
Other credit exposures	14	22
Total SP charges	178	212
SP / loans (bp)	8	9

2Q23	3Q23	4Q23	1Q24	2Q24
57	114	25	5	(11)
110	160	76	54	50
87	97	15	45	29
23	63	61	9	21
53	46	51	49	61
0	4	2	0	15
39	34	40	40	38
14	8	9	9	8
49	73	90	96	100
106	187	115	101	89
10	9	24	14	8
116	196	139	115	97
10	18	11	10	8



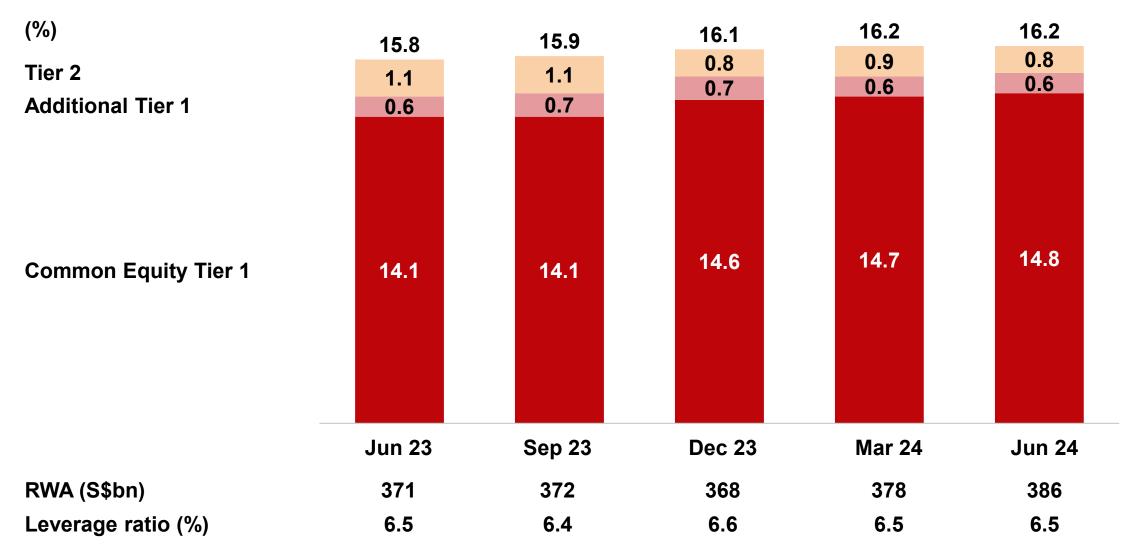
#### Allowance coverage rises to 129%







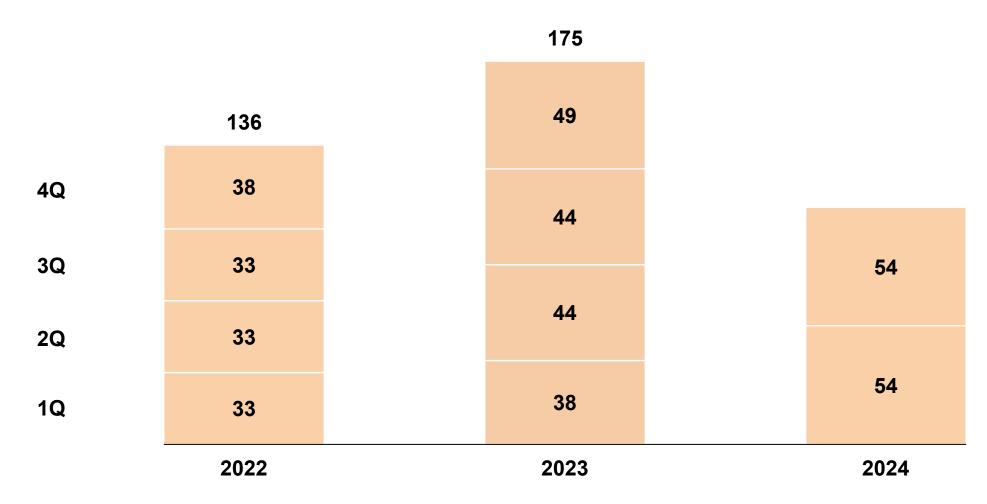
### **Strong CET-1 and leverage ratios**





#### 2Q dividend at 54 cents per share

(S¢ per share)





#### In summary

Delivered another strong quarter, bringing first half earnings to new high with ROE at 18.8%

Heightened uncertainty from recent market volatility and ongoing geopolitical tensions

Resilience built against economic slowdown and lower interest rates

High general allowance reserves, reduced interest rate sensitivity, strong capital position and ample liquidity position us to support customers and deliver shareholder returns





## Supplementary slides

DBS Group Holdings
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### 1H net profit up 9% to record \$5.76bn

(S\$m)	1H24	1H23	YoY %
Commercial book total income	10,606	9,535	11
Net interest income	7,416	6,965	6
Net fee and commission income	2,091	1,674	25
Treasury customer sales and other income	1,099	896	23
Markets trading income	433	446	(3)
Net interest income	(317)	(261)	(21)
Non-interest income	750	707	6
Total income	11,039	9,981	11
Expenses	4,251	3,813	11
Profit before allowances and amortisation	6,788	6,168	10
Amortisation of intangible assets	12	-	NM
Allowances for credit and other losses	283	233	21
SP	210	176	19
GP	73	57	28
Share of profits/losses of associates and JVs	114	105	9
Profit before tax	6,607	6,040	9
Net profit	5,759	5,260	9
Reported net profit	5,740	5,200	10



#### 1H Hong Kong net profit down 2%

#### **Constant-currency terms**

**(6)** 

( <b>S</b> \$m)	)
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Net interest income

Net fee and commission income

Other non-interest income

**Total income** 

**Expenses** 

**Profit before allowances** 

GP

SP

**Allowances** 

**Net profit** 

1H24	1H23	YoY %	YoY %
1,034	1,035	(0)	(1)
411	350	17	16
234	189	24	23
1,679	1,574	7	6
626	573	9	8
1,053	1,001	5	4
58	(12)	NM	NM
35	57	(39)	(38)
93	45	>100	>100
800	808	(1)	(2)

**Net interest margin (%)** 

Loan growth (%)

Non-trade growth (%)

Trade growth (%)

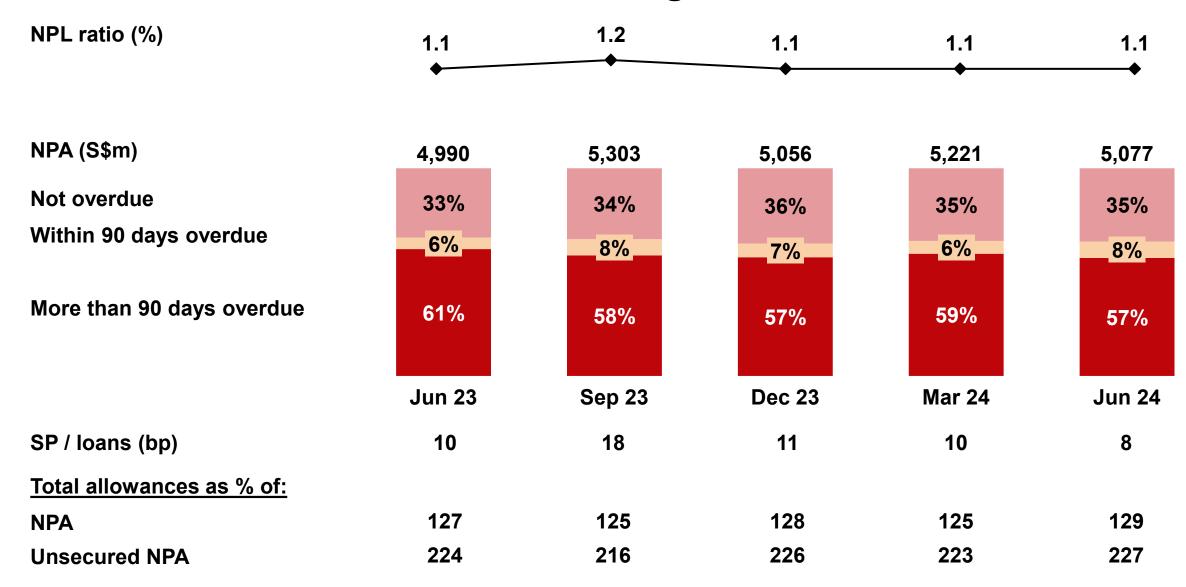
1.80 1.79







### NPL ratio at 1.1%, allowance coverage above 100%





#### **Fixed income duration remains short**

(\$m)	Jun 24			
	FVOCI	нтс		
Government securities	33,526	24,415		
Less than 3 years	25,504	8,014		
3 to 5 years	3,400	3,921		
5 to 10 years	3,767	11,979		
More than 10 years	855	501		
Supranational, bank and corporate bonds	20,529	41,448		
Total	54,055	65,863		



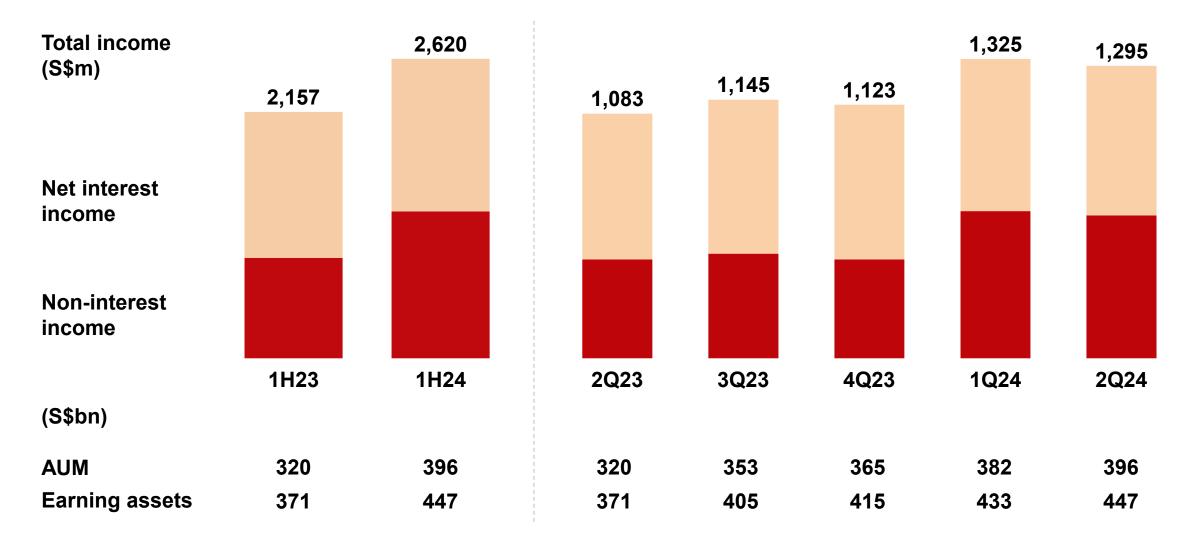
### Deposits up 2% HoH and 6% YoY in constant-currency terms

Deposits
By product
Casa
Fixed deposits and others
By currency
Singapore dollar
US dollar
HK dollar
Chinese yuan
Others
LDR (%)
Overall
Singapore dollar
US dollar

(S\$bn)	Hol	· (%)	YoY (%)		
Jun 24	Reported	Underlying	Reported	Underlying	
551	3	2	6	6	
278	(3)	(4)	(5)	(5)	
273	10	8	20	20	
196	2	2	(5)	(5)	
220	5	2	10	10	
34	3	(1)	1	1	
21	(15)	(16)	6	6	
80	6	6	31	34	
Jun 24		Dec 23		Jun 23	
77		78		80	
83		85	80		
49		48	55		



#### 1H Wealth Management segment income up 21%





#### 1H GTS income down 3%

Total income (S\$m)	2,476	2,402	1,263	1,274	1,244	1,199	1,204
Cash / SFS							
Trade							
(S\$bn)	1H23	1H24	2Q23	3Q23	4Q23	1Q24	2Q24
Trade assets	47	47	47	45	44	46	47
Deposits	187	192	187	183	190	191	192





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