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Co. Reg. No. 197100152R

NEWS RELEASE

To: All Shareholders

The Board of Directors of United Overseas Insurance Limited wishes to make the following announcement:

1. Audited income statement for the year ended 31 December 2020

	<u>2020</u> \$'000	<u>2019</u> \$'000	Incr/ <u>(Decr)</u> %
) Gross premium written	96,857	105,943	(8.6)
Net earned premium	41,419	42,348	(2.2)
Net claims incurred	(11,662)	(10,943)	6.6
Net commission	5,873	7,441	(21.1)
Management expenses :			
Staff cost	(7,657)	(8,672)	(11.7)
Depreciation	(1,808)	(1,413)	28.0
Foreign exchange gain/(loss)	2	(43)	(104.7)
Impairment losses on owner-occupied property	(763)	-	NM
Other operating expenses	(4,352)	(4,275)	1.8
Underwriting profit	21,052	24,443	(13.9)
Dividend income from investments	3,553	7,744	(54.1)
Interest income from investments	8,896	8,617	3.2
Interest on fixed deposits and bank balances	249	851	(70.7)
Net losses on disposal of fixed assets	-	(1)	NM
Write-back/(provision) of expected credit loss on			
debt securities at FVOCI	26	(73)	(135.6)
Amortisation of premium on investments	(781)	(243)	221.4
Rental income from property	1,006	-	NM
Miscellaneous income	64	312	(79.5)
Net fair value losses on interest rate futures - realised	-	(3,008)	(100.0)
Net fair value gains on interest rate futures - unrealised	-	882	(100.0)
Net fair value losses on mandatorily measured at fair value	(46)	(2.007)	(00.0)
through profit or loss (FVTPL) investments - unrealised	(46)	(3,697)	(98.8)
Net fair value losses on investment property - unrealised	(1,382)	-	NM
Net gains on disposal of mandatorily measured at FVTPL investments		12,461	(100.0)
Net gains on disposal of fair value through other	-	12,401	(100.0)
comprehensive income (FVOCI) investments	761	918	(17.1)
· · · · · · · · · · · · · · · · · · ·		. <u> </u>	
Net fair value (losses)/gains on financial derivatives - realised	(2,057)	1,073	(291.7)
Net fair value gains on financial derivatives - unrealised	3,885	1,019	281.3 6.9
Exchange losses	(3,335) (1,507)	(3,121)	6.9 46.5
Management expenses not charged	(1,307)	(1,029)	40.5
to insurance revenue account:			
Management fees	(1,326)	(1,171)	13.2
Other operating expenses	(1,058)	(749)	41.3
Non-underwriting income	8,455	21,814	(61.2)
Profit before tax	29,507	46,257	(36.2)
Tax expense	(5,403)	(5,865)	(7.9)
Profit after tax	24,104	40,392	(40.3)
Profit attributable to equity holders of the Company	24,104	40,392	(40.3)
Note : NM = Not Meaningful			



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1.	Audited income statement for the year ended 31 December 2020 (cont	d)		
		<u>2020</u>	2019	Incr/ <u>(Decr)</u> %
	(b) Gross premium income	\$'000	\$'000	70
	6 months ended 30 June 6 months ended 31 December	56,561 40,296	58,458 47,485	(3.2) (15.1)
	Total for the year	96,857	105,943	(8.6)
	(c) Net profit after tax			
	6 months ended 30 June	8,562	19,791	(56.7)
	6 months ended 31 December	15,542	20,601	(24.6)
	Total for the year	24,104	40,392	(40.3)
	(d) Earnings per share :			
	Basic and diluted (cents)	39.41	66.05	(40.3)
2.	Audited statement of comprehensive income			
	for the year ended 31 December 2020			Incr/
		<u>2020</u> \$'000	<u>2019</u> \$'000	(Decr) %
	Net profit	24,104	40,392	(40.3)
	Other comprehensive income :			
	Items that will not be reclassified to profit or loss :			
	Net fair value (losses)/gains on equity securities at FVOCI	(8,321)	6,288	(232.3)
	Tax related to the above	1,284	(1,108)	(215.9)
		(7,037)	5,180	(235.8)
	Items that may be reclassified subsequently to profit or loss: Debt securities at FVOCI			
	Changes in fair value	5,294	10,156	(47.9)
	Transfer to profit or loss on disposal	(761)	(918)	(17.1)
	Changes in allowance for expected credit loss	(26)	` 73 [°]	(135.6)
	Tax related to the above	(770)	(1,531)	(49.7)
		3,737	7,780	(52.0)
	Other comprehensive income for the financial year, net of tax	(3,300)	12,960	(125.5)
	Total comprehensive income for the financial year, net of tax	20,804	53,352	(61.0)
	Total comprehensive income attributable to equity holders of the Company	20,804	53,352	(61.0)





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3. Audited statement of financial position

<u>202</u> \$'0		<u>2019</u> \$'000
(a) Share capital - Issued and fully paid 91, Reserves 332,	733 666	91,733 326,539
424,		418,272
		•,=. =
Liabilities		
	254	10,780
·	288	6,557
·	159	2,368
·	465 200	640
·	290 605	84 7,210
···	003 049	10,009
,	787	9,424
Gross technical balances	. • .	0, 12 1
	040	56,473
- Reserve for outstanding claims 116,		113,847
213,	483	217,392
637,	882	635,664
Assets		
·	742	92,965
·	913	16,827
·	786	8,905
·	839	1,748
Associated company Investments 398,	1	1 404,167
·	591	404,107
	866	825
,	231	2,556
	025	8,439
Reinsurers' share of technical balances		.,
- Reserve for unexpired risks 29,	479	34,264
- Reserve for outstanding claims 68,	267	64,967
637,	882	635,664
(b) Net asset value per share (S\$)	6.94	6.84
Number of shares issued ('000) 61,	155	61,155



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4. Audited statement of changes in equity

			Revaluation on		
	Share <u>capital</u> \$'000	General reserve \$'000	investment reserve \$'000	Retained profits \$'000	<u>Total</u> \$'000
Balance at 1 January 2020	91,733	22,880	47,363	256,296	418,272
Profit net of tax	-	-	-	24,104	24,104
Other comprehensive income for the financial year, net of tax	-	-	(3,300)	-	(3,300)
Total comprehensive income for the financial year, net of tax	-	-	(3,300)	24,104	20,804
Transfer of fair value reserves of equity securities at FVOCI upon disposal, net of tax	-	-	(456)	456	-
Dividend for Year 2019	-	-	-	(9,479)	(9,479)
Dividend for Year 2020			-	(5,198)	(5,198)
Balance at 31 December 2020	91,733	22,880	43,607	266,179	424,399
Balance at 1 January 2019	91,733	22,880	34,523	229,238	378,374
Profit net of tax Other comprehensive income for the	-	-	-	40,392	40,392
financial year, net of tax	-	-	12,960	-	12,960
Total comprehensive income for the financial year, net of tax	-	-	12,960	40,392	53,352
Transfer of fair value reserves of equity securities at FVOCI upon disposal, net of tax	-	-	(120)	120	-
Dividend for Year 2018	-	-	-	(8,256)	(8,256)
Dividend for Year 2019	-	-	-	(5,198)	(5,198)
Balance at 31 December 2019	91,733	22,880	47,363	256,296	418,272



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5. Audited statement of cash flows

	<u>2020</u> \$'000	<u>2019</u> \$'000
Cash flows from operating activities	V 555	Ψ 000
Profit before tax	29,507	46,257
Adjustments for:		
Movement in net reserve for unexpired risks	(2,648)	1,222
Movement in net deferred acquisition costs	777	(310)
Movement in net reserve for outstanding claims	(601)	(2,873)
Net fair value gains on financial derivatives-unrealised	(3,885)	(1,019)
Net fair value gains on interest rate futures-unrealised	-	(882)
Net fair value losses on mandatorily measured at FVTPL		
investments - unrealised	46	3,697
Impairment losses on owner-occupied property	763	-
Net fair value losses on investment property - unrealised	1,382	- 4 440
Depreciation	1,808 41	1,413 69
Interest paid Net gains on disposal of mandatorily measured at FVTPL investments	41	(12,461)
Net gains on disposal of mandatorily measured at 1 VTFL investments	(761)	(918)
Net losses on disposal of fixed assets	(701)	1
Amortisation of premium on investments	781	243
(Write-back)/provision of expected credit loss on debt securities at FVOCI	(26)	73
Dividend income from investments	(3,553)	(7,744)
Interest income from investments	(8,896)	(8,617)
Interest on fixed deposits and bank balances	(249)	(851)
Exchange losses	3,268	2,962
Operating profit before working capital changes	17,754	20,262
Changes in working capital:		
Trade and other receivables	10,693	(9,980)
Trade and other payables	205	(4,212)
Amount owing to related companies	825	74
Cash generated from operations	29,477	6,144
Tax paid Interest paid	(4,454) (41)	(5,202) (69)
Net cash flows from operating activities	24,982	873
Cash flows from investing activities	14,001	010
Proceeds from disposal of investments	231,342	345,369
Purchase of investments	(232,439)	(318,705)
Purchase of investment property	(28,973)	(010,700)
Purchase of owner-occupied property	(24,582)	-
Purchase of fixed assets	(705)	(715)
Placement in long-term fixed deposits	(21)	(4)
Dividend received from investments	3,558	7,716
Interest received from investments	9,175	8,340
Interest received on fixed deposits and bank balances	305	828
Net cash flows (used in)/from investing activities	(42,340)	42,829



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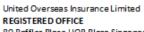
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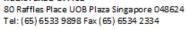
5. Audited statement of cash flows (cont'd)

	<u>2020</u> \$'000	<u>2019</u> \$'000
Cash flows from financing activity		
Leases paid	(1,209)	(1,182)
Dividend paid	(14,677)	(13,454)
Cash flows used in financing activity	(15,886)	(14,636)
Net (decrease)/increase in cash and cash equivalents	(33,244)	29,066
Cash and cash equivalents at beginning of year	90,532	61,466
Cash and cash equivalents at end of year	57,288	90,532

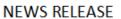
For the purpose of the statement of cash flows, cash and cash equivalents comprise the following:

	<u>2020</u> \$'000	<u>2019</u> \$'000
Cash and bank balances	32,269	16,679
Fixed deposits placement less than 3 months	25,019	73,853
Cash and cash equivalents	57,288	90,532
Fixed deposits placement more than 3 months	2,454	2,433
Bank balances and fixed deposits	59,742	92,965





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6. Segment information

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	<u>SIF</u> \$'000	<u>OIF</u> \$'000	<u>SHF</u> \$'000	<u>Total</u> \$'000
For Year 2020	ΨΟΟΟ	ΨΟΟΟ	Ψοσο	Ψοσο
Gross premium written	71,020	25,837		96,857
Net earned premium	28,303	13,116	-	41,419
Net claims incurred	(6,604)	(5,058)	-	(11,662)
Net commission	7,482	(1,609)	-	5,873
Management expenses	(11,814)	(2,764)		(14,578)
Underwriting profit	17,367	3,685	- 0.474	21,052
Gross dividends from investments Interest income from investments	1,158 4,804	221 1,024	2,174 3,068	3,553 8,896
Interest income from investments Interest on fixed deposits and bank balances	4,804 149	57	43	249
Rental income from property	-	-	1,006	1,006
Net fair value gains on financial derivatives	953	51	824	1,828
Net fair value losses on FVTPL investments - unrealised	(23)	(23)	-	(46)
Exchange losses	(1,659)	(426)	(1,250)	(3,335)
Net fair value losses on investment property - unrealised	-	-	(1,382)	(1,382)
Net gains on disposal of FVOCI investments	358	160	243	761
Other expenses	(238)	(84)	(369)	(691)
Miscellaneous management expenses not included in insurance revenue account - net	(782)	(178)	(1,424)	(2,384)
Profit before tax	22,087	4,487	2,933	29,507
Tax expense	(4,221)	(562)	(620)	(5,403)
Profit after tax	17,866	3,925	2,313	24,104
Segment total assets as at 31 December 2020	328,247	76,371	233,264	637,882
Segment total liabilities as at 31 December 2020	162,895	40,640	9,948	213,483
For Year 2019				
Gross premium written	77,625	28,318		105,943
Net earned premium	29,456	12,892	-	42,348
Net claims incurred	(3,157)	(7,786)	-	(10,943)
Net commission	7,971	(530)	-	7,441
Management expenses	(11,730)	(2,673)		(14,403)
Underwriting profit	22,540	1,903	-	24,443
Gross dividends from investments	1,432	276	6,036	7,744
Interest income from investments Interest on fixed deposits and bank balances	4,675 471	1,022 183	2,920 197	8,617 851
Net losses on disposal of fixed assets	(1)	-	-	(1)
Net fair value (losses)/gains on financial derivatives	(42)	(25)	33	(34)
Net fair value losses on FVTPL investments - unrealised	(2,176)	(558)	(963)	(3,697)
Exchange losses	(1,692)	(344)	(1,085)	(3,121)
Net gains on disposal of FVTPL investments	6,866	1,783	3,812	12,461
Net gains on disposal of FVOCI investments	463	181	274	918
Other income/(expenses)	146	(39)	(111)	(4)
Miscellaneous management expenses not included	(704)	(450)	(4.020)	(4.000)
in insurance revenue account - net Profit before tax	(724) 31,958	(158) 4,224	10,075	(1,920) 46,257
Tax expense	(4,836)	4,22 4 (277)	(752)	(5,865)
Profit after tax	27,122	3,947	9,323	40,392
Segment total assets as at 31 December 2019	347,018	87,695	200,951	635,664
Segment total liabilities as at 31 December 2019	162,984	44,233	10,175	217,392
-	,	,	,	211,002



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6. Segment information (cont'd)

The Company is principally engaged in the business of underwriting general insurance. As the Company has different operating segments, its businesses are segregated into separate fund accounts in accordance with the requirements of the Singapore Insurance Act (Chapter 142).

As required under the Singapore Insurance Act, the Company has established and maintained a Singapore Insurance Fund (SIF) for insurance business relating to Singapore policies and an Offshore Insurance Fund (OIF) for insurance business relating to offshore policies. Shareholders' Fund (SHF) relates to the Company's investment activities of its non-insurance funds.

The segment information has been prepared in accordance with the Company's accounting policy and Singapore Financial Reporting Standards (International) ("SFRS(I)").

Information about major external customer

For the year ended 31 December 2020 and the preceding period, the Company did not have any external customer whose premium income exceeded 10% of the Company's total revenue.

Geographical information

Geographical information of the Company's revenue derived from external customers based on location of insurance risks and non-current assets are as follows:

	Revenu	<u>ie for</u>	Non-current assets as at		
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>	
	\$'000	\$'000	\$'000	\$'000	
Singapore	74,302	80,724	26,097	3,381	
Asean	16,201	17,823	-	-	
Others	6,354	7,396	-	-	
	96,857	105,943	26,097	3,381	

The Company's non-current assets presented above consist of fixed assets and right-of-use assets.



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7. Review of performance

Highlights and Performance Indicators

Selected Financial Items	2020 \$'000	2019 \$'000		Incr/ (Decr) %	4th Qtr 2020 \$'000	4th Qtr 2019 \$'000	(Incr/ Decr) %
Gross premium written	96,857	105,943	-	8.6	19,003	22,573	-	15.8
Net earned premium	41,419	42,348	-	2.2	11,477	12,064	-	4.9
Net claims incurred	(11,662)	(10,943)	+	6.6	(1,897)	(1,270)	+	49.4
Net commission	5,873	7,441	-	21.1	3,816	5,536	-	31.1
Management expenses	(14,578)	(14,403)	+	1.2	(4,714)	(4,143)	+	13.8
Underwriting profit	21,052	24,443	-	13.9	8,682	12,187	-	28.8
Non-underwriting income	8,455	21,814	-	61.2	2,709	2,984	-	9.2
Profit before tax	29,507	46,257	-	36.2	11,391	15,171	-	24.9
Profit after tax	24,104	40,392	-	40.3	8,951	14,275	-	37.3
Other comprehensive income, net of tax	(3,300)	12,960	-	125.5	8,454	(1,850)		NM
Total comprehensive income	20,804	53,352	-	61.0	17,405	12,425	+	40.1
Net asset value per share (\$)	6.94	6.84	+	1.5	6.94	6.84	+	1.5

Financial Ratios	2020 %	2019 %	Incr/ (Decr) % - point	4th Qtr 2020 %	4th Qtr 2019 %	Incr/ (Decr) % - point
Net incurred loss ratio (1)	28.2	25.8	+ 2.4	16.5	10.5	+ 6.0
Net commission ratio (2)	(14.2)	(17.6)	- 3.4	(33.2)	(45.9)	- 12.7
Management expenses ratio (3)	35.2	34.0	+ 1.2	41.1	34.3	+ 6.8
Underwriting profit ratio (4)	50.8	57.7	- 6.9	75.6	101.0	- 25.4

NM = Not Meaningful

Note:

- (1) Net incurred loss ratio is computed by dividing net claims incurred by net earned premium.
- (2) Net commission ratio is computed by dividing net commission by net earned premium. When this ratio is in negative, net commission is an income to the Company.
- (3) Management expenses ratio is computed by dividing management expenses for insurance operations by net earned premium.
- (4) Underwriting profit ratio is computed by dividing net underwriting profit by net earned premium.



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7. Review of performance (Cont'd)

Highlights and Performance Indicators

2020 versus 2019

Gross premium decreased by \$9.1 million or 8.6% to \$96.9 million as business activities were adversely affected by COVID-19 pandemic. Correspondingly, net earned premium decreased by \$0.9 million or 2.2% to \$41.4 million as compared to that of the preceding year. Net claims incurred increased by \$0.7 million or 6.6%. Net commission income decreased by \$1.6 million or 21.1% due to lower commission recovery from reinsurers. Management expenses increased by \$0.2 million or 1.2% due to higher expenses caused by depreciation and impairment loss on the Company's property which was mitigated by lower staff costs arising from the government's Jobs Support Scheme. Consequently, underwriting profit reduced by 13.9% to \$21.1 million due mainly to higher net claims incurred and lower commission income.

Non-underwriting income decreased by \$13.3 million to \$8.5 million as compared to \$21.8 million in the corresponding period last year due mainly to weak market sentiments, one-time special dividend received in the previous year and gains from sales of investment recorded last year which were not repeated in the current year.

Overall profit before tax decreased by 36.2% to \$29.5 million.

As shown in the above table, other comprehensive income, net of tax, which affects the balance sheet and not the profit before tax, was a net loss of \$3.3 million as compared against an income of \$13.0 million in the corresponding period due to COVID-19 pandemic and the global recession in the current year.

Overall, total comprehensive income was \$20.8 million, a decrease of 61.0%, when compared to the corresponding period last year due mainly to lower investment income. Net asset value per share rose marginally to \$6.94 or an increase of 1.5% as against the \$6.84 attained in the same period of last year.

All financial ratios remained stable when compared against the ratios in the comparative period.

4th Quarter 2020 ("4Q20") versus 4th Quarter 2019 ("4Q19")

The gross premium decreased by 15.8% to \$19.0 million. Net earned premium decreased by 4.9% to \$11.5 million in 4Q20 as compared to 4Q19. Net claims incurred increased by \$0.6 million or 49.4% due to higher claims for Motor, Employers' Liability and Other Accidents in the current quarter. Net commission income decreased by \$1.7 million to \$3.8 million due to lower reinsurance commission recovery from reinsurers. Management expenses was higher by \$0.6 million or 13.8%. Consequently, underwriting profit in 4Q20 decreased by \$3.5 million or 28.8% to \$8.7 million due to higher net claims incurred and lower commission income.

The Company recorded a non-underwriting income of \$2.7 million as compared against of \$3.0 million in the corresponding quarter last year due to weaker market sentiment.

Profit before tax for 4Q20 decreased by 24.9% to \$11.4 million due mainly to declines in both underwriting and investment results.

Other comprehensive income for 4Q20 was a gain of \$8.5 million as the market sentiment had improved in the current quarter.

Total comprehensive income for 4Q20 was \$17.4 million, an increase of \$5.0 million when compared with the same period last year due mainly to improvement in mark-to-market prices.

Hence, underwriting profit ratio decreased by 25.4 percent point.



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8. Prospects for the next reporting period and the next 12 months

The combined force of the COVID-19 pandemic and the increasing intensity of climate change will impact human lives in every aspect. What have for centuries been regarded as normal are fast being replaced by as yet unquantifiable "new normal". As insurers are involved in all aspects of human endeavour, we will be keeping up with the rapid and unpredictable changes. To that extent, management will meet the challenge of change by making suitable adjustment as and when necessary with a sense of urgency.

In the meantime, every effort will be made to ensure profitability in both underwriting and investment.

9. Accounting policy

The financial statements, expressed in Singapore dollars are prepared in accordance with Singapore Financial Reporting Standards (International) ("SFRS(I)"). The accounting policies and computation methods adopted in the financial statements for the year ended 31 December 2020 are the same as those adopted in the preceding year.

10. Dividend

The Directors recommend the payment of a final dividend of 8.5 cents per share (one-tier tax-exempt) and a special dividend of 4 cents per share (one-tier tax-exempt) (2019 final dividend: 8.5 cents per share one-tier tax-exempt; special dividend: 7 cents per share one-tier tax-exempt) in respect of the financial year ended 31 December 2020.

Together with the interim dividend of 8.5 cents per share paid on 17 August 2020, the total dividend for the financial year ended 31 December 2020 would be 21 cents per share (2019 : 24 cents per share) amounting to a total net dividend payment of \$12.8 million (2019: \$14.7 million). If approved at the forthcoming Annual General Meeting, the proposed final dividend and special dividend amounting to \$7.6 million will be paid on 14 May 2021.

11. Borrowings, contingent liabilities and loan capital

The Company has maintained strong liquidity for its business operations and has no borrowings, contingent liabilities and loan capital as at 31 December 2020 (31 December 2019: nil).

12. Interested person transactions

The Company has not obtained a general mandate from shareholders for interested person transactions.



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13. Report of persons occupying managerial position who are related to a director, chief executive officer or substantial shareholder

The Company does not have any managerial staff who is a relative of a director, chief executive officer or substantial shareholder of the Company.

14. Undertakings from all its directors and executive officers

The Company confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 under Rule 720(1) of the SGX-ST Listing Manual.

15. Closure of books

Notice is hereby given that, subject to shareholders' approval of the payment of the final and special dividends ("Dividends") at the Annual General Meeting scheduled for 23 April 2021, the Share Transfer Books and the Register of Members of the Company will be closed on 4 May 2021, for determining shareholders' entitlements to the Dividends. Registrable transfers received by the Company's Registrar, Boardroom Corporate & Advisory Services Pte Ltd at 50 Raffles Place, Singapore Land Tower #32-01, Singapore 048623, up to 5.00 pm on 3 May 2021 ("Record Date") will be registered for the Dividends. In respect of ordinary shares in securities accounts with The Central Depository (Pte) Limited ("CDP"), entitlements to the Dividends will be computed based on the shareholding position after settlement of all trades on Record Date. The Dividends will be paid by the Company to CDP which will, in turn, distribute the Dividends to holders of the securities accounts.

BY ORDER OF THE BOARD

MRS VIVIEN CHAN SECRETARY

Dated this 19 February 2021