



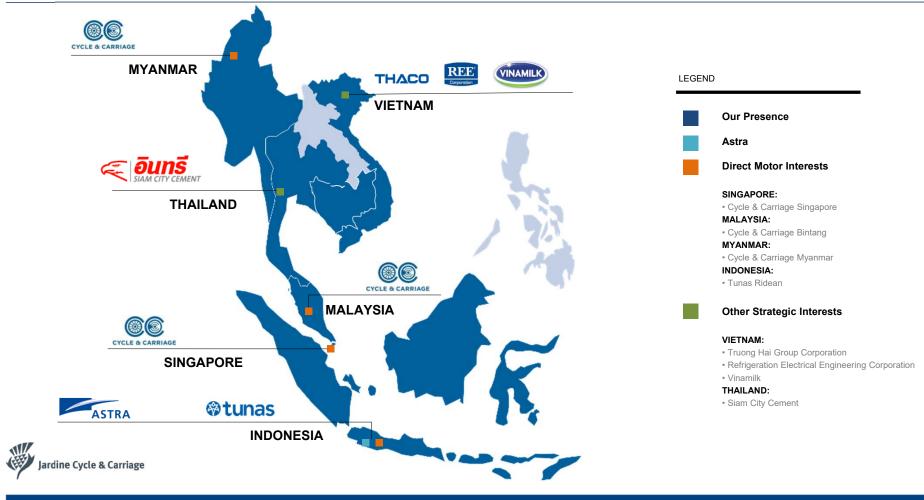
Building a diversified and resilient portfolio

# Jardine Cycle & Carriage

Full Year 2021 Results Presentation (1 March 2022)

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# To grow faster than Southeast Asia and elevate communities



## A diversified group with market leading positions



#### Astra

#### **Direct Motor Interests**

· Established regional automotive presence in

### **Other Strategic Interests**

















THACO





leasing • #1 M&E player in Vietnam





10.6%

producer in

Nationwide

distribution

network with

>250k retail

points and

5 overseas

subsidiaries

Vietnam

• **#1** dairy









- 25.5% Leading cement
- manufacturer √ #2 in Thailand
- √ #1 in Sri Lanka
- √ #2 South Vietnam
- √ #1 Cambodia





Diversified exposure to automotive, financial services,

#1 independent automotive group in Indonesia

heavy equipment, agriculture, infrastructure, IT and property







✓ Singapore

Malaysia

Myanmar

✓ Indonesia















Largest automotive group in Vietnam















# **Our six growth levers**



**Drive strategic direction through board and management representation** 



Access Jardines talent pool and organisational design capabilities



Provide capital allocation for future growth



Provide innovation capabilities for digital transformation of businesses



Utilise Group networks and relationships for new partnerships



**Strengthen ESG practices and risk controls** 



## **Embedding ESG at the core of our strategy**

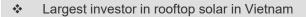


- Conducted climate scenario analyses to assess physical and transition risks
- \* TCFD readiness to guide transition to a low-carbon economy and support long-term sustainability (publish 1st TCFD report in 2022)
- \* Expanding our sustainability reporting to include Astra and Cycle & Carriage









2021: commercial operation for 3 wind plants + 1 hydro project











# FY2021 Financial Highlights



# **FY2021 financial highlights**

Higher contributions across the JC&C portfolio

- Underlying profit 83% higher at US\$786m
- Final dividend of of US¢62 per share, total dividend of US¢80 per share for the year, 86% higher than 2020

	FY2021 US\$m	FY2020 US\$m	Change
Revenue	17,688	13,234	34%
Underlying profit Non-trading items	786 (125)	429 111	83% nm
Net profit	661	540	22%
	US¢	US¢	
Underlying EPS	199	109	83%
Dividend per share	80	43	86%

	FY2021 US\$m	FY2020 US\$m	Change
Astra	654.8	309.4	112%
Direct Motor Interests	38.8	13.7	183%
Other Strategic Interests	151.5	120.1	26%
Corporate Costs - FX	(27.5)	23.9	nm
Corporate Costs - others	(31.7)	(38.0)	-17%
Underlying Profit	785.9	429.1	83%



# **FY2021 financial highlights**

Strong balance sheet, with consolidated net cash position (excl. FS) of US\$0.8bn

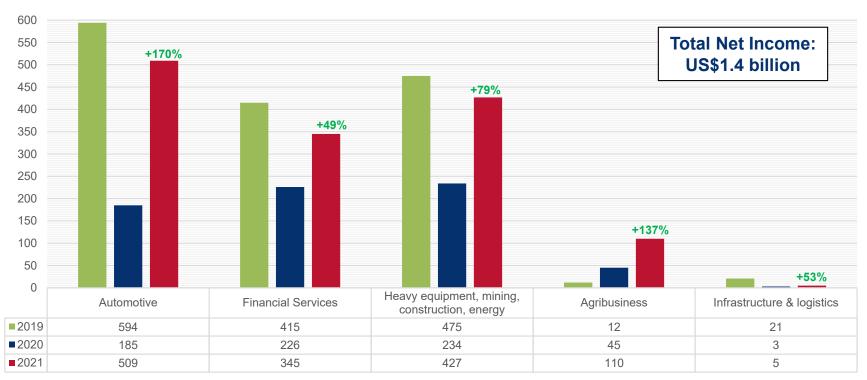
	<u>Dec-21</u> US\$m	<u>Dec-20</u> US\$m	Change
Shareholders' funds	7,368	6,974	6%
Total equity	16,395	15,307	7%
Net debt Net cash/(debt) (excl. FS)	(1,971) 770	(3,627) (854)	-46% nm
Gearing Gearing (excl. FS)	12% nm	24% 6%	
Net asset value per share	<b>US\$</b> 18.64	US\$ 17.65	6%





# **Astra** *Improved performances across all operations*

### Net Income (US\$m)



 $<sup>\</sup>ensuremath{^{*}}$  The percentage increase is calculated based on the net income in Indonesian Rupiah.

Jardine Cycle & Carriage

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**Astra**Contribution to JC&C 112% higher

268.9

64.3

232.4

215.9

110.8

172.5

#### Contribution to JC&C's Underlying Profit (US\$m) 300 280 **Total Contribution:** 260 **US\$655 million** 240 +261% +77% 220 200 +56% 180 160 140 120 100 80 +145% 60 40 20 +100% 0 Heavy equipment, mining, Agribusiness Infrastructure & logistics Automotive Financial Services construction, energy

238.3

122.7

216.9

4.5

22.0

53.9



**2019** 

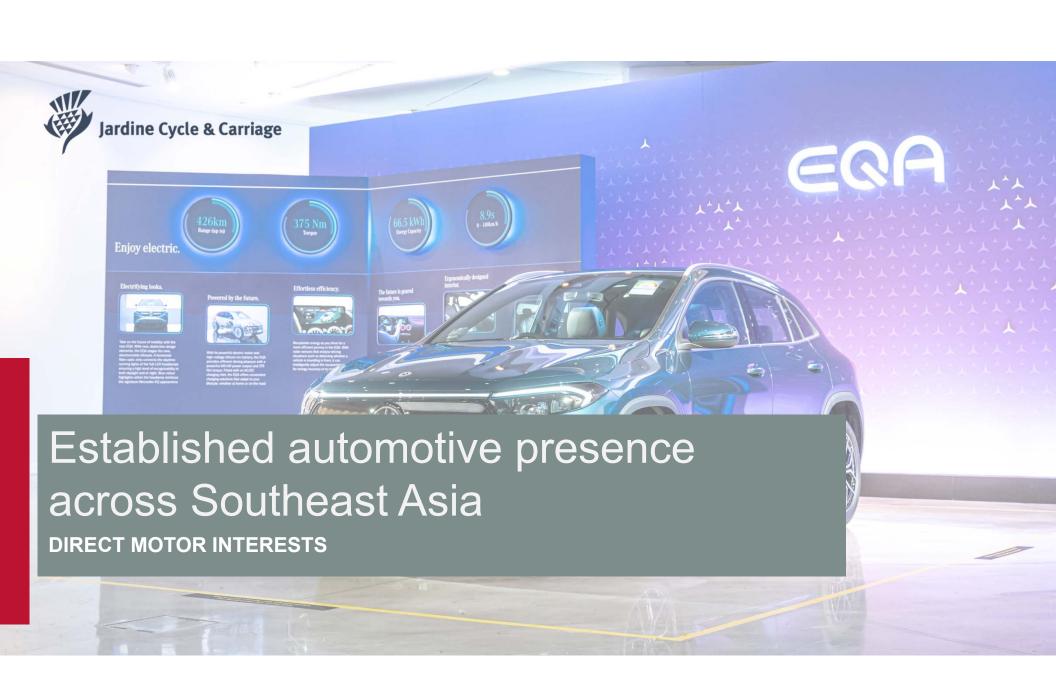
■2020

**2021** 

9.9

1.2

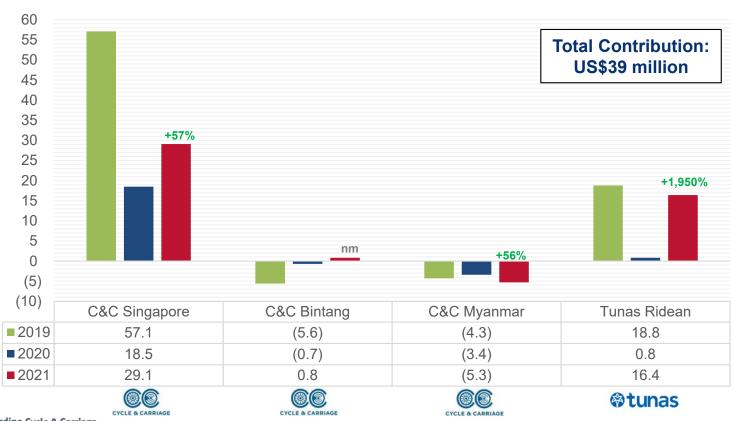
2.4

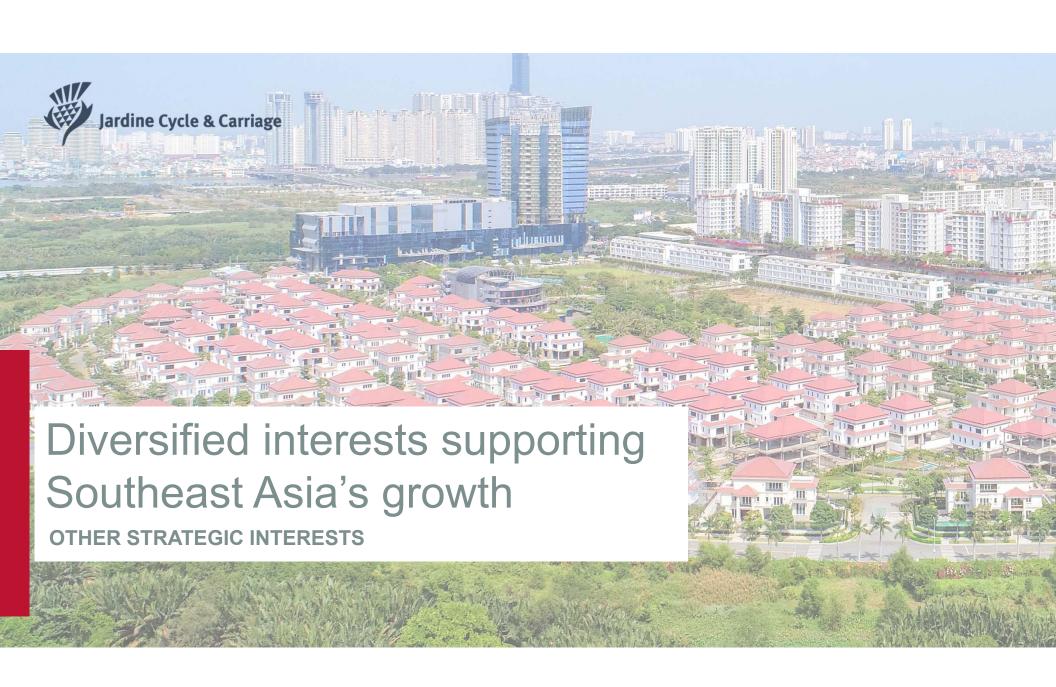


### **Direct Motor Interests**

Contribution to JC&C 183% higher

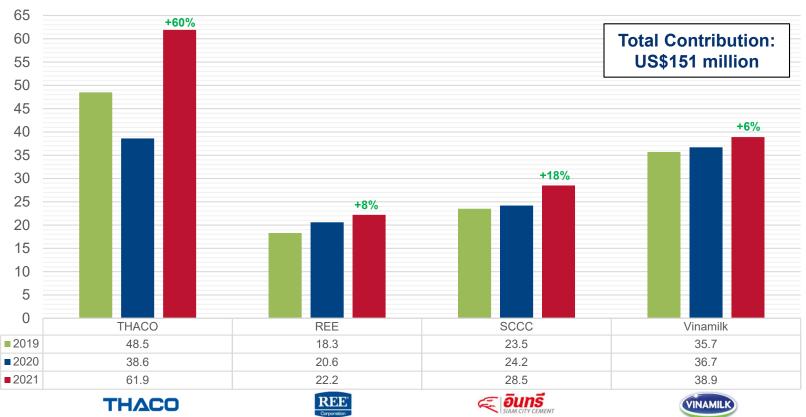
### Contribution to JC&C's Underlying Profit (US\$m)





# Other Strategic Interests Contribution to JC&C 26% higher

### Contribution to JC&C's Underlying Profit (US\$m)







# Our capital allocation strategy

### Objective

Outperform regional GDP growth rates

**Capital Allocation Approach** 







CYCLE & CARRIAGE









- Invest in market-leading businesses
- Investment Themes: Urbanisation and the emerging consumer class







### **Outlook statement**

"Jardine Cycle & Carriage achieved an overall satisfactory result in 2021, with significant recovery across its portfolio compared to 2020. The Group's underlying profit, however, remained lower than 2019, before the start of the pandemic.

The pandemic is expected to remain a significant risk to performance in 2022, but the Group is optimistic about the long-term economic prospects of Southeast Asia, and is well placed to benefit from its growth opportunities."

Ben Keswick, Chairman



