PART 1 - INFORMATION REQUIRED FOR QUARTERLY (Q1, Q2, Q3), HALF YEAR AND FULL YEAR ANNOUNCEMENTS

1(a)(i) An income statement and statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year

	Gr	oup	
	3 months en	ded 31 March	+/(-) Increase/
	2019	2018	(Decrease)
	\$'000	\$'000 (restated)	%
Revenue	16,617	17,370	(4.3)
Cost of sales	(5,434)	(5,843)	(7.0)
Gross profit	11,183	11,527	(3.0)
Other operating income Selling and marketing expenses Administrative expenses Finance income Finance costs	189 (5,292) (5,154) 2,062 (1,563)	114 (5,412) (5,702) 2,200 (1,635)	65.8 (2.2) (9.6) (6.3) (4.4)
Profit before income tax	1,425	1,092	30.5
Income tax expense	(487)	(457)	6.6
Profit for the financial period	938	635	47.7
Other comprehensive income for the financial period, net of tax: Items that may be reclassified subsequently to profit or loss			
Fair value gain arising from revaluation of available-for-sale financial asset	_	36	(100.0)
Foreign currency translation^	27	567	(95.2)
Total comprehensive income for the financial period	965	1,238	(22.1)
Profit/(loss) for the financial period attributable to:			
Shareholders of the Company	940	657	43.1
Non-controlling interests	(2)	(22)	(90.9)
	938	635	47.7
Total comprehensive income/(loss) for the financial period attributable to:			
Shareholders of the Company	960	1,258	(23.7)
Non-controlling interests	5	(20)	n.m.
	965	1,238	(22.1)

n.m. denotes not meaningful

^Foreign currency translation classified as other comprehensive income and presented in the foreign currency translation reserve in equity, represents the exchange differences arising from:

- · translation of assets and liabilities of foreign operations to Singapore dollars at exchange rates at the reporting date; and
- translation of income and expenses of foreign operations to Singapore dollars at exchange rates at the dates of the transactions.

When a foreign operation is disposed of, such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal.

1(a)(ii) Notes to the income statement

	Group		
	3 months end		
	2019	2018	
	\$'000	\$'000	
Depreciation of property, plant and equipment	372	451	[1]
Amortisation of intangibles	255	252	
Impairment loss on trade receivables and bad debts written off, net	14	169	[2]
Foreign exchange gain	(240)	(142)	[3]
Other operating income	(189)	(114)	[4]
Finance income comprises:	, ,	` ,	
- Finance income on contract assets	(1,587)	(1,778)	
- Interest income from deposits, short-term investments and	, ,	(, ,	
note receivable	(475)	(422)	
Finance costs comprises:	,	,	
- Finance cost on contract liabilities	1,529	1,560	
- Finance cost on interest-bearing borrowings	34	75	
3 3			

Notes

- 1. The depreciation expense was lower in the three months ended 31 March 2019 ("1Q2019") as compared to the three months ended 31 March 2018 ("1Q2018"). This was mainly due to certain property, plant and equipment reaching the end of their depreciation lives in Hong Kong by December 2018.
- The decrease in impairment loss on trade receivables and bad debts written off in 1Q2019 as compared to 1Q2018 was mainly due to the decrease in doubtful debts provided for Singapore and India as a result of increased and more effective collection efforts.
- 3. The foreign exchange gain in 1Q2019 was attributable to revaluation of the loan from Healthbaby Biotech (Hong Kong) Co., Limited ("Healthbaby") to Cordlife Group Limited. On 3 January 2018, the Group announced the acquisition of Healthbaby, with part of the consideration being an assumption of a HK\$ denominated debt owed by the seller Stemgen Biotech Holding Limited ("Stemgen") to Healthbaby (the "HK\$ debt"). The Group recognised foreign exchange gain of S\$225,000 from the revaluation of the loan as HK\$ depreciated against S\$ from January 2019 to March 2019. There were no such foreign exchange gain in 1Q2018.

The foreign exchange gain in 1Q2018 was mainly due to the reclassification of foreign exchange loss of S\$147,000 recognised by the Indonesia subsidiary for the six months ended 31 December 2017 to the other comprehensive income in 1Q2018. The foreign exchange loss arose due to the revaluation of intercompany payables, which formed part of the Group's net investment in foreign operations in Indonesia, denominated in S\$. The foreign exchange loss will be accounted for in the other comprehensive income and accumulated under the foreign currency translation reserve. The foreign currency translation reserve will be reclassified from equity to profit or loss of the Group on disposal of the foreign operation.

4. The increase in other operating income for 1Q2019 compared to 1Q2018 of approximately S\$75,000 was mainly due to grant income from Spring Singapore for the Group's participation in a joint Executive Development Scholarship program with Spring Singapore. There was no such grant income in 1Q2018.

In addition, there was an increase in fair value gain on the short-term investments of S\$137,000 from a loss of S\$37,000 in 1Q2018 to a gain of S\$100,000 in 1Q2019.

The increase was partially offset by the reversal of provision of expenses no longer required of approximately \$\$76,000 in 1Q2018. No such reversal of provision of expenses in 1Q2019.

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

		oup s at 31		npany s at 31
ACCETC	31 March 2019 \$'000	December 2018 \$'000 (restated)	31 March 2019 \$'000	December 2018 \$'000 (restated)
ASSETS Non-current assets Property, plant and equipment Investment properties Intangible assets Deferred tax assets Investment in subsidiaries Long-term investments Contract assets Other receivables	12,662 8,772 34,043 146 - 4,200 69,020 6 128,849	12,718 8,717 34,258 146 — 6,178 67,824 53 129,894	6,025 2,975 1,035 - 83,710 4,200 51,709 6 149,660	6,136 2,975 1,049 - 83,710 4,200 51,636 - 7 149,713
Current assets Inventories Prepayments Trade receivables Other receivables Tax recoverable Amount owing by subsidiaries Short-term investments Fixed deposits Pledged fixed deposits Cash and cash equivalents	1,256 2,620 24,908 6,783 1,987 - 28,317 7,328 6 12,308	1,358 2,700 25,649 6,598 1,975 - 29,005 3,355 6 10,910 81,556	165 631 8,094 4,930 - 17,332 - - - 6,221 37,373	294 813 8,558 4,835 — 16,936 — — 5,181 36,617
Current liabilities Trade and other payables Amounts owing to subsidiaries Interest-bearing borrowings Contract liabilities Tax payable	15,305 - 293 18,099 2,895 36,592	15,056 - 295 15,974 2,660 33,985	3,866 8,064 293 3,617 737 16,577	3,550 7,632 295 3,769 685 15,931
Net current assets	48,921	47,571	20,796	20,686

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year (cont'd)

		oup s at	Company As at			
		31		31		
	31 March 2019	December 2018	31 March 2019	December 2018		
	\$'000	\$'000 (restated)	\$'000	\$'000 (restated)		
Non-current liabilities						
Other payables	217	294	_	_		
Amount owing to subsidiaries	_	_	35,126	35,565		
Interest-bearing borrowings	4,235	4,310	4,235	4,310		
Contract liabilities	47,291	47,935	15,162	14,726		
Deferred tax liabilities	6,967	7,068	15	15		
	58,710	59,607	54,538	54,616		
Net assets	119,060	117,858	115,918	115,783		
Capital and reserves						
Share capital	96,379	96,379	96,379	96,379		
Treasury shares	(15,469)	(15,469)	(15,469)	(15,469)		
Accumulated profits	51,312	50,366	33,848	33,950		
Other reserves	(13,299)	(13,550)	1,160	923		
	118,923	117,726	115,918	115,783		
Non-controlling interests	137	132				
Total equity	119,060	117,858	115,918	115,783		

1(b)(ii) Aggregate amount of the group's borrowings and debt securities

	As at			
	31 March 2019 \$'000	31 December 2018 \$'000		
Amount repayable in one year or less, or on demand				
- Loan I – secured	293	295		
Amount repayable after one year - Loan I – secured	4,235	4,310		
_	4,528	4,605		

Loan I is secured by:

- a) First legal mortgage of the leasehold properties and investment properties (the "Properties") of the Company;
- b) The assignment of the rights, title and interest with respect to the Properties; and
- c) Charge over all current receivables of the Company.

Loan I is drawn down in different tranches and repayable in 240 monthly instalments. It will be repaid in full in June 2031.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

	Group 3 months ended 31 March		
	2019	2018	
	\$'000	\$'000 (restated)	
Cash flows from operating activities:			
Profit before income tax	1,425	1,092	
Adjustments for:			
Depreciation of property, plant and equipment	372	451	
Amortisation of intangible assets	255	252	
Loss/(gain) on disposal of property, plant and equipment Impairment loss on trade receivables and bad debts written off, net	17 14	(1) 169	
Finance income	(2,062)	(2,200)	
Finance expense	1,563	1,635	
Investment income	(100)	_	
Share-based compensation expense	237	221	
Unrealised exchange (gain)/loss	(463)	538	
Operating cash flows before changes in working capital Changes in working capital Decrease/(increase) in trade receivables Decrease in contract assets (Increase)/decrease in other receivables, deposits and prepayments Decrease in inventories Increase in trade and other payables Increase/(decrease) in contract liabilities Cash generated from operations	1,258 698 412 (322) 102 181 358 2,687	2,157 (356) 1,175 913 53 65 (1,161) 2,846	
Interest received	458	703	
Interest paid	(34)	(75)	
Income tax paid	(396)	(403)	
Net cash flows generated from operating activities	2,715	3,071	
Cash flows from investing activities: Purchase of property, plant and equipment Purchase of intangible assets Acquisition of subsidiary, net of cash Redemption/(placement) of short-term investments Transfer to term deposits	(309) (171) - 2,917 (3,962)	(247) (279) (8,813) (522) (312)	
·			
Net cash flows used in investing activities	(1,525)	(10,173)	

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year (cont'd)

	Group 3 months ended 31 March		
	2019 \$'000	2018 \$'000	
Cash flows from financing activity:	()	(restated)	
Repayment of interest-bearing borrowings	(77)	(2,807)	
Net cash flows used in financing activity	(77)	(2,807)	
Net increase/(decrease) in cash and cash equivalents	1,113	(9,909)	
Cash and cash equivalents at the beginning of the financial period	10,910	22,452	
Effects of exchange rate changes on cash and cash equivalents	285	(104)	
Cash and cash equivalents at end of the financial period	12,308	12,439	

Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand and short-term deposits with a maturity of three months or less.

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

	Share capital \$'000	Treasury shares \$'000	Accumulated profits \$'000	Share-based compensation reserve \$'000	Capital reserve \$'000	Merger reserve \$'000	Acquisition reserve \$'000	Other Reserve \$'000	Foreign currency translation reserve \$'000	Non- controlling interests \$'000	Total \$'000
Group											
At 1 January 2018	96,628	(16,104)	52,211	622	568	534	(11,740)	_	(3,221)	122	119,620
Effects of the adoption of SFRS(I) 15		_	(629)	_	_	_	_	_	59	(8)	(578)
At 1 January 2018, restated	96,628	(16,104)	51,582	622	568	534	(11,740)	-	(3,162)	114	119,042
Profit/(loss) for the financial period	_	-	657	-	_	_	_	_	_	(22)	635
Other comprehensive income for the financial period, net of tax - Foreign currency translation	_	-	_	_	_	_	_	_	565	2	567
 Fair value gain arising from revaluation of available-for- sale financial asset 	_	_	-	_	-	_	-	36	_	_	36
Total comprehensive profit/(loss) for the financial period, net of tax	_	_	657	_	-	_	-	36	565	(20)	1,238
Contributions by and distributions to owners											
Grant of share awards to employees	_	_	_	221	_	_	_	_	_	_	221
Total contributions by and distributions to owners	_	_	_	221	_	_	_	_	_	-	221
At 31 March 2018	96,628	(16,104)	52,239	843	568	534	(11,740)	36	(2,597)	94	120,501

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year (cont'd)

		Treasury	Accumulated		Share-based compensation	
Company	Share capital \$'000	shares \$'000	profits \$'000	Capital reserve \$'000	reserve \$'000	Total \$'000
At 1 January 2018	96,628	(16,104)	42,448	422	622	124,016
Effects of the adoption of SFRS(I) 15	_	_	3,546	_	_	3,546
At 1 January 2018, restated	96,628	(16,104)	45,994	422	622	127,562
Loss for the financial period, representing total comprehensive loss for the financial period	_	_	(75)	_	_	(75)
Contributions by and distributions to owners						
Grant of share awards to employees	_	_	_	_	221	221
Total contributions by and distributions to owners	_	-	_	_	221	221
At 31 March 2018	96,628	(16,104)	45,919	422	843	127,708

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year (cont'd)

	Share capital \$'000	Treasury shares \$'000	Accumulated profits \$'000	Share-based compensation reserve \$'000	Capital reserve \$'000	Merger reserve \$'000	Acquisition reserve \$'000	Other reserve \$'000	currency translation reserve \$'000	Non- controlling interests \$'000	Total \$'000
Group											
At 1 January 2019	96,379	(15,469)	54,338	501	568	534	(11,740)	6	(3,919)	138	121,336
Effects of the adoption of SFRS(I) 15	_	_	(3,972)	_	_	_	_	_	500	(6)	(3,478)
Effect of initial application of SFRS(I) 9, net of tax		_	6	_	_	_	_	(6)	_	_	
At 1 January 2019, restated	96,379	(15,469)	50,372	501	568	534	(11,740)	_	(3,419)	132	117,858
Profit/(loss) for the financial period	-	_	940	_	_	-	_	_	_	(2)	938
Other comprehensive income for the financial period, net of tax - Foreign currency translation	_	_	_	_	_	_	_	_	20	7	27
Total comprehensive income for the financial period, net of tax	_	_	940	_	_	_	_	_	20	5	965
Contributions by and distributions to owners											
Grant of share awards to employees	_	_	_	237	_	_	_	_	_	_	237
Total contributions by and distributions to owners	_	_	_	237	_	_	_	_	_	_	237
At 31 March 2019	96,379	(15,469)	51,312	738	568	534	(11,740)	_	(3,399)	137	119,060

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year (cont'd)

Company	Share capital \$'000	Treasury shares \$'000	Accumulated profits \$'000	Capital reserve \$'000	Share-based compensation reserve \$'000	Total \$'000
At 1 January 2019	96,379	(15,469)	30,608	422	501	112,441
Effects of adoption of SFRS(I) 15	<u> </u>		3,342			3,342
At 1 January 2019, restated	96,379	(15,469)	33,950	422	501	115,783
Loss for the financial period, representing total comprehensive loss for the financial period	_	_	(102)	_	_	(102)
Contributions by and distributions to owners						
Grant of share awards to employees	ı	-	-	-	237	237
Total contributions by and distributions to owners	_	_		-	237	237
At 31 March 2019	96,379	(15,469)	33,848	422	738	115,918

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

Company	Number of shares	Share capital (S\$)
As at 31 December 2018 and 31 March 2019	253,301,624	96,378,610

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

	As at		
	31 March 2019	31 December 2018	
	No. of shares	No. of shares	
Total number of issued shares	267,525,354	267,525,354	
Less: Treasury shares	(14,223,730)	(14,223,730)	
Total number of issued shares excluding treasury shares	253,301,624	253,301,624	
Percentage of treasury shares against total number of shares outstanding	5.3%	5.3%	

1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on

There were no sales, transfers, disposal, cancellation and/or use of treasury shares during the current period reported on.

1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on

Not applicable.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice

The figures have not been audited or reviewed by the Company's auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

Except as disclosed in note (5) below, the financial statements for the current period reported on have been presented using the same accounting policies and methods of computation as presented in the Company's most recently audited annual financial statements.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

The Group has adopted all new and revised Financial Reporting Standards ("FRS") and Interpretations of FRS ("INT FRS") which became effective for the financial year beginning 1 January 2019.

The adoption of these new/revised FRS and INT FRS did not result in any substantial change to the Group's accounting policies and has no material/significant impact on the financial statements of the Group for the current reporting period or the reporting periods in prior years except for the adoption of SFRS(I) 15 Revenue from Contracts with Customers ("SFRS(I)15").

SFRS(I) 15 provides a five-step model for revenue recognition arising from contracts with customers which requires revenue to be recognised at an amount that reflects the consideration which an entity expects to be entitled to in exchange for transferring goods or services to a customer.

Under SFRS(I) 15, the Group has identified deliverables in contracts with customers (including variable considerations and material rights) that qualify as performance obligations. The Group has concluded that there are no observable prices for the various performance obligations identified in the contracts with the customers, hence the Group has adopted the expected cost plus margin approach for the estimation of stand-alone selling prices. Under the previous accounting treatment, the Group recognised financing interest income, which was classified as revenue, arising from customers who signed up for the deferred payment plans. No finance expense was recognised. Under SFRS(I) 15, other than the recognition of finance interest income, the Group has also recognised finance expense in relation to advance payment received from the customers who signed up under upfront payment plans. The Group has presented the effect of financing separate from revenue from contracts with customers and cost of sales in the statement of comprehensive income as the ordinary business activities of the Group do not include significant lending operations.

SFRS(I) 15 also requires reclassification of some items previously presented as trade receivables, noncurrent and deferred revenue as contract assets and contract liabilities respectively. Contract liabilities are netted off against contract assets on a contract-by-contract basis.

This new standard has superseded all previous revenue recognition requirements under Singapore Financial Reporting Standards ("FRS"). A full retrospective application has been applied in alignment with SFRS(I) 1. The effects of the transition to SFRS(I) are as follows:

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Quarter ended 31 March 2018

Group	As previously reported \$'000	SFRS(I) 15 Adjustments* \$'000	As restated \$'000
Profit before income tax Revenue	17.705	(335)	17,370
Finance income Finance expense	422 (75)	1,778 (1,560)	2,200 (1,635)
Profit for the financial period	,	,	,
Income tax expense Profit for the financial period	(388) 821	(69) (186)	(457) 635
Other comprehensive income	183	384	567
Foreign currency translation Profit for the financial period attributable to:	163	304	307
Shareholders of the Company Non-controlling interest	843 (22)	(186) -	657 (22)
Total comprehensive income for the financial period attributable to:			
Shareholders of the Company Non-controlling interest	1,044 (27)	214 7	1,258 (20)
Statement of cash flows Profit before income tax	1,209	(117)	1,092
Operating cash flows before changes in working capital Changes in working capital, net	2,110 736	47 (47)	2,157 689

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change (cont'd)

	As	at 31 December 20	18	As at 1 January 2019		As at 31 December 2018)18
	As previously reported \$'000	SFRS(I) 15 Adjustments* \$'000	As restated \$'000	SFRS(I) 9 Adjustments	Adjusted	As previously reported \$'000	SFRS(I) 15 Adjustments* \$'000	As restated \$'000
Statement of financial position Non-current assets								
Contract assets Trade receivables	67,536	67,824 (67,536)	67,824 -	_ _	67,824 —	- 46,525	51,636 (46,525)	51,636 —
<u>Current assets</u> Trade receivables	28,966	(3,317)	25,649	_	25,649	10,887	(2,329)	8,558
Current liabilities Contract liabilities Deferred revenue Tax payable	- 17,936 1,982	15,974 (17,936) 678	15,974 - 2,660	- - -	15,974 - 2,660	3,769	3,769 (3,769) 685	3,769 - 685
Non-current liabilities Contract liabilities Deferred revenue	46,202	47,935 (46,202)	47,935 —	- -	47,935 —	_ 15,971	14,726 (15,971)	14,726 —
Capital and reserves Accumulated profits Other reserves	54,338 (14,050)	(3,972) 500	50,366 (13,550)	6 (6)	50,372 (13,556)	30,608 923	3,342	33,950 923
Non-controlling interests	138	(6)	132	_	132	_	_	_

^{*} The Group is currently still finalising the computations of the final transition adjustments. Therefore, the SFRS(I)15 adjustments presented might be subject to change in subsequent quarters.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

	Group 3 months 3 months ended ended	
	31 March 2019	31 March 2018
Basic Earnings Per Share		(Restated)
Earnings per ordinary share of the group for the financial period based on net profit attributable to shareholders of the Company:		
Profit attributable to shareholders of the Company (S\$ '000)	940	657
Weighted average number of shares in issue during the period ('000)	253,302	252,719
Basic earnings per share based on weighted average number of ordinary shares (cents)	0.37	0.26
Diluted Earnings Per Share		
Earnings per ordinary share of the group for the financial period based on net profit attributable to shareholders of the Company:		
Profit attributable to shareholders of the Company (S\$ '000)	940	657
Weighted average number of shares in issue during the period ('000)	254,873	255,080
Diluted earnings per share based on weighted average number of ordinary shares (cents)	0.37	0.26

Notes:

Basic earnings per share are calculated by dividing profit net of tax attributable to shareholders of the Company by the weighted average number of ordinary shares outstanding during the financial period.

Diluted earnings per share are calculated by dividing profit net of tax attributable to shareholders of the Company by the weighted average number of ordinary shares outstanding during the financial period plus the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares.

Potential ordinary shares shall be treated as dilutive only when their conversion to ordinary shares would decrease earnings per share or increase loss per share.

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial year

	Gro	oup	Company	
	31 March 2019 (cents)	31 December 2018 (cents) (restated)	31 March 2019 (cents)	31 December 2018 (cents) (restated)
Net asset value per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the relevant period	47.00	46.53	45.76	45.71

The number of shares in issue and used in calculating the net asset value per share as at 31 March 2019 is 253,301,624 (31 December 2018 : 253,301,624).

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

COMPARING 3 MONTHS ENDED 31 MARCH 2019 ("1Q2019") AGAINST 3 MONTHS ENDED 31 MARCH 2018 ("1Q2018")

Income Statement

Revenue

Revenue decreased by 4.3% or S\$0.8 million from S\$17.4 million in 1Q2018 to S\$16.6 million in 1Q2019 while total client deliveries remained steady at approximately 6,400 for both 1Q2019 and 1Q2018.

The decrease in revenue was mainly due to the decrease in deliveries in Hong Kong. Although the drop in deliveries in Hong Kong was offset by an increase in deliveries in India, the price for Hong Kong contracts are higher than that in India, resulting in lower revenue for the quarter compared to 1Q2018.

During the quarter, India also experienced higher take-up of their lower-priced manual-processing plans. This resulted in a slight dip in revenue contribution compared to 1Q2018.

Cost of sales

Cost of sales decreased by 7.0% or S\$409,000 in 1Q2019 compared to 1Q2018, partly due to a decrease in cost of sales in Hong Kong as a result of the decrease in deliveries. The Group also continues to reap cost savings from the streamlining of the operations of the two Hong Kong subsidiaries.

Cost of sales was also lower in 1Q2019 compared to 1Q2018 due to lower processing fees incurred for the lower-priced manual processing contracts in India.

Gross profit and gross profit margin

Gross profit decreased by 3.0% or S\$0.3 million whilst gross profit margin rose slightly from 66.4% in 1Q2018 to 67.3% in 1Q2019.

The slight increase in gross profit margin was partly contributed by the continued streamlining of operations in Hong Kong, resulting in cost savings. In addition, there was an increase in the take-up of manual-processing contracts offered in India, which has a higher gross profit margin due to lower cost of processing.

Other operating income

Other operating income increased by 65.8% or S\$75,000, mainly due to increase in grant income from Spring Singapore for the Group's participation in a joint Executive Development Scholarship program with Spring Singapore. There was no such grant income in 1Q2018.

In addition, there was an increase in fair value gain on the short-term investments of S\$137,000 from a loss of S\$37,000 in 1Q2018 to a gain of S\$100,000 in 1Q2019.

The increase was partially offset by the reversal of provision of expenses no longer required of approximately S\$76,000 in 1Q2018. No such reversal of provision of expenses was recorded in 1Q2019.

Administrative expenses

Administrative expenses decreased by 9.6% or S\$548,000 in 1Q2019 compared to 1Q2018. Legal and professional fee decreased by S\$182,000, mainly arising from fees incurred in relation to the acquisition in Healthbaby in 1Q2018. No such legal and professional fee incurred in 1Q2019. As a result from the increased and more effective collection efforts in Singapore and India, impairment loss on trade receivables and bad debts written off in 1Q2019 decreased by S\$155,000.

In addition, foreign exchange gain increased by \$\$98,000 mainly due to the revaluation of the loan denominated in HK\$ from Healthbaby to Cordlife Group Limited as HK\$ depreciated against \$\$ from January 2019 to March 2019 amounted to \$\$225,000. There were no such foreign exchange gain in 1Q2018. The foreign exchange gain was offset by reclassification of foreign exchange loss of \$\$147,000 in 1Q2018 recognised by the Indonesia subsidiary for the six months ended 31 December 2017 to the other comprehensive income in 1Q2018. The foreign exchange loss arose due to the revaluation of intercompany payables, which formed part of the Group's net investment in foreign operations in Indonesia, denominated in \$\$. The foreign exchange loss will be accounted for in the other comprehensive income and accumulated under the foreign currency translation reserve. The foreign currency translation reserve will be reclassified from equity to profit or loss of the Group on disposal of the foreign operation.

Finance income

Finance income comprises finance income on contract assets of S\$1.6 million (1Q2018: S\$1.8 million) and interest income from deposits, short-term investments and note receivable of S\$0.5 million (1Q2018: S\$0.4 million). Finance income decreased by S\$138,000 mainly due to a decrease in finance interest income from customers who sign up for deferred payment plans.

Finance costs

Finance costs comprises finance cost on contract liabilities of S\$1.5 million (1Q2018: S\$1.6 million) and finance cost on interest-bearing borrowings of S\$34,000 (1Q2018: S\$75,000). Finance cost decreased by 4.4% or S\$72,000 from 1Q2018 to 1Q2019 mainly due to interest expense relating to advance payments received from customers who signed up under upfront payment plans.

Profit before income tax

As a result of the foregoing, the profit before income tax of S\$1.4 million for 1Q2019 was 30.5% higher than for 1Q2018.

<u>Tax</u>

In 1Q2018, the effective tax rate was 34.2% compared to 41.8% in 1Q2019. The lower effective tax rate in 1Q2019 was due mainly due to higher tax losses in 1Q2018 for which no deferred tax asset was recognised.

Balance sheet

Cash and cash equivalents, fixed deposits and short-term investments

As at 31 March 2019, the Group maintained a strong balance sheet, with cash and cash equivalents, fixed deposits and short-term investments of S\$48.0 million (31 December 2018: S\$43.3 million). Short-term investments mainly comprise investments in money market funds. The increase in the total cash and cash equivalents, fixed deposits and short-term investments was mainly due to net cash generated from operating activities of S\$2.7 million, as well as reclassification of approximately S\$2.0 million from long term investments to short-term investments. This was offset by cash flows used in investing activities, mainly comprising transfer to term deposits of S\$4.0 million, purchase of property, plant and equipment and intangible assets of S\$0.5 million, offset by redemption of short-term investments of S\$2.9 million.

Net cash generated from operating activities comprised mainly operating cash flows before movements in working capital of S\$1.3 million, net interest received of S\$0.4 million, net working capital inflow of S\$1.4 million offset by income tax paid of S\$0.4 million.

Net working capital inflow of approximately \$\$1.4 million comprised the following:

- decrease in trade receivables of approximately S\$0.7 million;
- decrease in contract assets of approximately S\$0.4 million
- increase in other receivables, deposits and prepayments of approximately S\$0.3 million;
- decrease in inventory of approximately S\$0.1 million;
- increase in trade and other payables of approximately \$\$0.2 million and
- increase in contract liabilities of approximately \$\$0.4 million.

Property, plant and equipment

As at 31 March 2019, the Group recorded S\$12.7 million on its balance sheet for property, plant and equipment (31 December 2018: S\$12.7 million).

Investment properties

As at 31 March 2019, the Group recorded S\$8.8 million on its balance sheet for investment properties (31 December 2018: S\$8.7 million).

Intangible assets

Intangible assets comprise client contracts, brand and goodwill acquired in business combinations and computer software.

Long-term investments

Long-term investments mainly comprise a S\$4.2 million investment in approximately 4.2 million unquoted ordinary shares of CellResearch Corporation Pte. Ltd. ("CRC"). The investment in CRC aims to strengthen the strategic alliance with CRC and to add value to the Group's clinical and quality assurance capacity. The ordinary shares are carried at cost less impairment, if any.

The decrease in long-term investments of S\$2.0 million from 31 December 2018 to 31 March 2019 was mainly due to a reclassification of investments in money-market funds to short-term investments.

Contract assets, non-current

Due to the adoption of SFRS(I) 15, trade receivables, non-current was being reclassified and presented as contract assets, non-current. Non-current contract assets represent all service revenues arising from the performance obligations identified under instalment payment plans in the cord blood, cord lining and cord tissue banking contracts that have yet to be billed to clients. Upon billing, the billed amount will be receivable under the same terms as the current trade receivables.

Inventories

As at 31 March 2019, the Group recorded inventories of S\$1.3 million (31 December 2018: \$1.4 million).

<u>Prepayments</u>

As at 31 March 2019, the Group recorded prepayment of S\$2.6million (31 December 2018: S\$2.7 million).

Trade receivables, current

Current trade receivables as at 31 March 2019 was S\$24.9 million compared to S\$25.6 million as at 31 December 2018.

Other receivables, current

On 1 February 2016, the Group announced that it had subscribed for a Class A Redeemable Convertible Note ("RCN") maturing three years from the issue date in the principal amount of S\$4.2 million from CRC. The yielding interest is at a rate of three month SIBOR plus 7% per annum payable annually in arrears. The RCN is carried at cost less impairment, if any. Pursuant to the terms of the RCN, the Group has agreed to extend the maturity date to 30 April 2019, and subsequently further extended to 30 June 2019 to allow for negotiations between CRC and the Group to take place. The terms and conditions of the RCN remains the same in the interim.

Other receivables include RCN in the principal amount of S\$4.2 million, non-trade receivables and interest receivable on the RCN.

Trade and other payables, current and non-current

As at 31 December 2018, the Group recorded current trade and other payables of S\$15.3 million (31 December 2018: \$15.0 million) and non-current other payables of S\$217,000 (31 December 2018: S\$294,000).

Interest-bearing borrowings, current and non-current

Interest-bearing borrowings decreased by approximately S\$77,000, from S\$4.6 million as at 31 December 2018 to S\$4.5 million as at 31 March 2019, due to repayments made during the financial period.

Contract liabilities, current and non-current

Due to the adoption of SFRS(I) 15, deferred revenue was being reclassified and presented as contract liabilities. Contract liabilities represent revenue received in advance for services revenues to be rendered under the various performance obligations identified in the cord blood, cord lining and cord tissue banking contracts. Current contract liabilities increased from S\$16.0 million as at 31 December 2018 to S\$18.1 million as at 31 March 2019 due to increase in clients opting for upfront payment plans. Non-current contract liabilities was S\$47.3 million as at 31 March 2019 compared to S\$47.9 million as at 31 December 2018.

Income tax payable

As at 31 March 2019, the Group recorded income tax payable of S\$2.9 million (31 December 2018: S\$2.7 million). The increase in income tax payable was due to tax payable on increase in profits.

Deferred tax liabilities

As of 31 March 2019, deferred tax liabilities amounted to S\$7.0 million (31 December 2018: S\$7.1 million) comprise deferred tax liabilities on temporary differences and on intangible assets recognised on business combination.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

Not applicable as no forecast or prospect statement was previously disclosed to shareholders.



10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

The potential for further growth in many of the markets the Group operates in remains positive amid increasing public awareness of the benefits of stem-cell banking. In countries such as India, the Philippines and Indonesia, for example, there is room to gain more market share as the middle class increasingly spends more on discretionary goods and services, including specialised healthcare. Several initiatives the Group put into practice over the past few quarters have also yielded encouraging results and will help underpin future growth. These include offering additional value-added services for cord blood testing and raising prices of stem-cell banking services in a number of markets. In addition, there has been increasing interest in nascent markets like Vietnam and Myanmar where the Group already has presence through its marketing agents.

Notwithstanding the maturity of the Singapore and Hong Kong markets, the Group expects profit margins in these markets to hold up because of their higher consumer purchasing power and its ongoing efforts to market its banking and diagnostics services. The Group also strives to increase penetration rates in Singapore and Hong Kong by bundling more value-added services in its offerings. In Hong Kong, efforts to generate greater synergy and economies of scale between its two brands – Cordlife Hong Kong and Healthbaby – are paying off. With the completion of the consolidation of Hong Kong's operations, the Group is poised to achieve higher growth as the market leader in Hong Kong.

During the year, the Group intends to continue to launch several new growth initiatives. Notably, the Group continues to seek growth in its diagnostics business through continuous engagement with its clients and their broader families over their lifetime. With an increasingly technologically-savvy population, the Group is also exploring digital healthcare to better service and empower clients, as well as reduce inefficiencies and costs in service delivery.

With its strong balance sheet and desire to expedite growth, the Group is actively reviewing opportunities to acquire or invest in suitable healthcare assets in Asia. Any incoming asset has to be synergistic to its existing business and pave a way for the Group to, among other things, enter new markets, cross-sell its services to a wider audience and/or expand its current portfolio of services. Any transaction can be funded using internal resources and/or borrowings. As at 31 March 2019, the Group had S\$48.0 million in cash and cash equivalents, fixed deposits and short-term investments in money market funds. Total debt as a percentage of equity was 3.8%.

Barring unforeseen developments and exceptional non-operating items, the Group expects to remain profitable for the current financial year ending 31 December 2019.

11. Dividends

(a) Current financial period reported on

Any interim (final) ordinary dividend declared (recommended) for the current financial period reported on? No

(b) Corresponding period of the immediately preceding financial year

Any dividend declared for the corresponding period of the immediately preceding financial year? No

(c) The date the dividend is payable

Not applicable.

(d) Books closure date

Not applicable.

12. If no dividend has been declared (recommended), a statement to that effect and provide the reasons for the decision not to declare/recommend any dividend.

The Directors do not declare or recommend dividends for 1Q2019. The Directors will review dividend payout in the following quarters after taking into consideration the Company's performance as well as the expansion plans.

13. Interested person transactions

The Company has not obtained a general mandate from shareholders for interested person transactions.

There were no interested person transactions of S\$100,000 or more for the financial period reported on.

14. Confirmation Pursuant to Rule 705(5) of the Listing Manual

To the best of knowledge of the Board of Directors of the Company (the "Board"), nothing has come to the attention of the Board which may render the unaudited financial statements of the Company and the Group for the three months ended 31 March 2019 presented in this announcement, to be false or misleading in any material aspect.

15. Confirmation Pursuant to Rule 720(1) of the Listing Manual

The Company confirms that undertakings under Rule 720(1) have been obtained from all its directors and executive officers in the format set out in Appendix 7.7.

16. Disclosure on the use of placement proceeds

Capitalised terms used herein, unless otherwise defined, have the meanings as defined in the announcements on Private Placement Of An Aggregate Of Up To 26,838,000 New Ordinary Shares In The Capital Of The Company dated 2 October 2013, 11 October 2013 and 14 October 2013.

The Company issued 26,838,000 Placement Shares at an issue price of S\$1.25 per Placement Share by way of private placement (the "Private Placement") to raise aggregate gross proceeds of S\$33,547,500 on 14 October 2013.

As at 10 May 2019, the Group has utilised approximately S\$24.3 million out of S\$33.5 million of the Private Placement proceeds as follows:

Intended Use of Placement Proceeds	Estimated amount (S\$ m)	Estimated percentage of gross proceeds raised from the Private Placement	Amount utilised (S\$ m)	Percentage of gross proceeds raised from the Private Placement
Further, fund and support the Group's operations in connection with its enlarged geographical footprint developed after the Company's initial public offering, including funding of additional strategic investments, joint ventures, acquisitions and/or strategic alliances as and when opportunities materialise and are deemed appropriate by the Board	23.5	70.1%	16.5	49.3%
General working capital	8.6	25.7%	7.2	21.5%
Expenses incurred in connection with the Private Placement	1.4	4.2%	0.6	1.8%
	33.5	100.0%	24.3	72.6%

Note:

The numbers in the table above may not exactly add up due to rounding.

The breakdown of the total use of proceeds by the Group for general working capital purposes is as follows:

	(S\$ million)
Amount utilised as working capital:	
Trade purchases	7.1
Legal and professional fees	0.1
Total	7.2

The Board is of the view that the above utilisation is in accordance with the intended use disclosed in the aforementioned announcement dated 2 October 2013.

The Board is also pleased to announce that due to the Company's prudent management of financial resources and negotiations with vendors, there is a balance of approximately \$\$0.8 million from the

Amount

approximately S\$1.4 million which was originally allocated to pay for expenses incurred in connection with the Private Placement. The Board, after deliberation, deemed it in the best interests of the Company and its shareholders to re-deploy the said balance amount for general working capital purposes.

The Company will make further announcements via SGXNET as and when the balance of the Private Placement proceeds are materially disbursed in accordance with Rule 704(30) of the Listing Manual of the SGX-ST.

By Order of the Board

Tan Poh Lan
Executive Director and Group Chief Executive Officer
10 May 2019