



## **StarHub Appoints Peter Kaliaropoulos as Chief Executive Officer**

**Singapore, 20 April 2018** – StarHub Ltd today announced the appointment of Peter Kaliaropoulos (Peter K) as Chief Executive Officer (CEO) of the Group from 9 July 2018.

Peter K brings with him over 35 years of experience in the global ICT sector working with senior executive teams to drive growth and transformation. Peter will join StarHub from Zain Saudi Arabia, a USD 2 billion per annum turnover company, where as CEO, he led the company to its first ever net profit in 2017 after ten years of operations.

His previous experience includes senior leadership roles as CEO, MD and COO with a number of wireless and fully integrated companies including BT (Asia Pacific), Telstra (Australia & USA), Optus (Australia), Clear (New Zealand), Batelco (Middle East) and Ooredoo (Kuwait). Peter was also a key member of the StarHub senior executive team which launched the company operations in the Singapore market in April 2000.

Peter has also led a significant number of acquisitions and contributed as a Board Director to a number of telecommunications companies and ICT start-ups in Australia, USA, Singapore, India and the Middle East.

In selecting its new CEO, StarHub said key criteria included strong leadership beyond conventional frameworks; understanding of the new market dynamics around intense competition; and one with diverse experience in the telco industry to better lead the team to deal with the rapid changes in the highly competitive environment.

Terry Clontz, Chairman of StarHub Ltd, said "This appointment is the result of an extensive and rigorous global executive search. As a telco veteran with a proven track record of achievements across a wide range of markets, and broad industry knowledge, the Board is confident that Peter is well qualified to lead StarHub in pursuing new opportunities and managing the challenges that operators face today. My fellow Directors and I are delighted to welcome Peter to the StarHub Group and look forward to working closely with him."

Peter holds a Master of Business Administration, Marketing & Strategy from the Macquarie University, Australia and a Bachelor of Engineering, Electrical Engineering from the University of NSW, Australia. Peter is an Australian and is married with one daughter.

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#### **About StarHub**

StarHub is Singapore's fully-integrated info-communications company, offering a full range of information, communications and entertainment services for both consumer and corporate markets. StarHub operates a mobile network that provides 4G and 3G services. It also manages an island-wide HFC network that delivers multi-channel pay TV services (including HDTV, Internet TV and on-demand services) as well as ultra-high speed residential broadband services. StarHub operates an extensive fixed business network that provides a wide range of data, voice and wholesale services. Over Singapore's fibre-based Nationwide Broadband Network, StarHub offers a broad range of home and business broadband plans, as well as commercial and residential IPTV services.

Launched in 2000, StarHub has become one of Singapore's most innovative info-communications providers, and the pioneer in 'hubbing' - the ability to deliver unique integrated and converged services to all its customers. StarHub, listed on the main board of the Singapore Exchange since October 2004, is a component stock of the Straits Times Index, the MSCI Singapore Free Index, the SGX Sustainability Leaders Index and the SGX Sustainability Leaders Enhanced Index. Visit [www.starhub.com](http://www.starhub.com) for more information.

#### **For investor and media enquiries, please contact:**

Jeannie Ong  
Chief Strategic Partnership Officer  
StarHub  
Office: (65) 6825 5168  
Email: [jeannieo@starhub.com](mailto:jeannieo@starhub.com)



## **Peter Kaliaropoulos**

### **Career Highlights**

June 2015 to Present: Chief Executive Officer, Zain Saudi Arabia and Advisor to the Vice Chairman, Zain Group

- Led the USD 2 billion per annum company in Saudi to its first-ever net profit in 2017 after ten years of operations.

October 2013 to July 2014: Chief Operating Officer, Ooredoo (Kuwait)

- Led the revival of the company's mobile business to regain market share in the pre and paid segments and reversed its mobile number portability deficit.

June 2005 to June 2013: Group Chief Executive, Batelco (Bahrain and Middle East)

- Overhauled the company's Bahrain operations and diversified Batelco's sources of revenue and profits through acquisitions, new licences for fixed and mobile services, and converged and enterprise solutions.
- Expanded its single market operation from 350,000 mobile customers in 2005 to 14 countries and over 12 million customers with international operations generating the majority of revenues by 2013.
- Increased shareholder value via consistent dividend payments and additional share allocations.

February 2003 to May 2005: Managing Director, Optus (Australia)

- Led the Business Division to acquire and retain corporate, government and MNC clients, achieving revenue growth and breakeven cash flow in the process
- Led the acquisition of companies involved in data networks and systems integration.

June 2000 to December 2002: Chief Executive, Clear Communications (New Zealand)

- Turned the company around as they enjoyed their first profit after five years of losses
- Subsequent to Telstra's acquisition of Clear, MD, Telstra Mobiles Distribution (Aus).

January 1999 to June 2000: Senior Vice President, StarHub (Singapore)

- Led StarHub's commercial launch into Singapore

January 1983 to December 1998: various senior business management and commercial roles with BT Group (Asia Pac), Telstra, Telecom Australia and OTC.