

**Headline:** Reviewed Quarter 3 F/S (F45-1)

**Security Symbol:** IFS

Announcement Details

**The Company Financial Statement (F45-1)**

Company name IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED

Quarter Quarter 3

(In thousands)

**The Company Financial Statement**

	Quarter 3		For 9 Months	
Status	Reviewed		Reviewed	
Ending	30 September		30 September	
Year	2018	2017	2018	2017
Net profit (loss)	48,259	41,769	127,492	116,371
EPS (baht)	0.10	0.08	0.26	0.24

Type of report Unqualified opinion

Please see details in financial statements, auditor's report and remarks from SET SMART

"The company hereby certifies that the information above is correct and complete. In addition, the company has already reported and disseminated its financial statements in full via the SET Electronic Listed Company Information Disclosure (SET Portal), and has also submitted the original report to the Securities and Exchange Commission."

Signature 

(MR. TAN LEY YEN)

Director and Chief Executive Officer  
Authorized Persons to Disclose Information

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**REVIEW REPORT ON INTERIM FINANCIAL INFORMATION  
OF THE INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

**TO THE BOARD OF DIRECTORS**

**IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED**

We have reviewed the statement of financial position of IFS Capital (Thailand) Public Company Limited as at September 30, 2018 and the related statements of profit or loss and other comprehensive income for the three-month and nine-month periods ended September 30, 2018, the related statements of changes in shareholders' equity and cash flows for the nine-month period then ended, and the condensed notes to the financial statements. The Company's management is responsible for the preparation and fair presentation of this interim financial information in accordance with Thai Accounting Standard No. 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on this interim financial information based on our review.

**Scope of Review**

We conducted our review in accordance with Thai Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

**Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the aforementioned interim financial information has not been prepared in all material respects, in accordance with Thai Accounting Standard No. 34 "Interim Financial Reporting".

**BANGKOK**  
November 8, 2018

Nisakorn Songmanee  
Certified Public Accountant (Thailand)  
Registration No. 5035  
**DELOITTE TOUCHE TOHMATSU JAIYOS AUDIT CO., LTD.**

**IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED**

**STATEMENT OF FINANCIAL POSITION**

**AS AT SEPTEMBER 30, 2018**

**UNIT : BAHT**

		<b>"Unaudited"</b>	
	<b>Notes</b>	<b>As at September 30, 2018</b>	<b>As at December 31, 2017</b>
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents		380,634,079	305,290,447
Factoring receivables	5	3,310,001,049	3,281,952,962
Current portion of hire purchase receivables	6	9,386,729	12,543,127
Current portion of lease contract receivables	7	98,874,486	98,037,396
Inventory finance receivables	8	165,527,177	141,825,832
Amounts due from related company	12	-	20,900
Other current assets		2,556,681	3,110,107
Total Current Assets		<u>3,966,980,201</u>	<u>3,842,780,771</u>
<b>NON-CURRENT ASSETS</b>			
Bank deposits held as collateral		159,447	157,729
Hire purchase receivables	6	2,096,080	6,917,806
Lease contract receivables	7	111,978,977	113,168,536
Plant and equipment	9	57,857,913	21,458,883
Investment property	9	50,682,414	91,621,334
Other intangible assets		1,504,839	2,944,801
Deferred tax assets		49,506,741	51,353,488
Other non-current assets		999,900	625,600
Total Non-current Assets		<u>274,786,311</u>	<u>288,248,177</u>
<b>TOTAL ASSETS</b>		<u><u>4,241,766,512</u></u>	<u><u>4,131,028,948</u></u>

See condensed notes to the financial statements

**IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED**

**STATEMENT OF FINANCIAL POSITION (CONTINUED)**

**AS AT SEPTEMBER 30, 2018**

**UNIT : BAHT**

		<b>"Unaudited"</b>	
	<b>Notes</b>	<b>As at September 30, 2018</b>	<b>As at December 31, 2017</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
<b>CURRENT LIABILITIES</b>			
Short-term loans from financial institutions	10	2,585,000,000	2,545,000,000
Current portion of long-term loans	11	124,000,000	96,000,000
Other current liabilities		61,195,603	58,461,932
Total Current Liabilities		<u>2,770,195,603</u>	<u>2,699,461,932</u>
<b>NON-CURRENT LIABILITIES</b>			
Long-term loans	11	116,000,000	132,000,000
Provisions for employee benefits		29,365,056	26,604,301
Other non-current liabilities		762,750	-
Total Non-current Liabilities		<u>146,127,806</u>	<u>158,604,301</u>
<b>TOTAL LIABILITIES</b>		<u><b>2,916,323,409</b></u>	<u><b>2,858,066,233</b></u>

**IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED**  
**STATEMENT OF FINANCIAL POSITION (CONTINUED)**  
**AS AT SEPTEMBER 30, 2018**

UNIT : BAHT

	Notes	"Unaudited" As at September 30, 2018	As at December 31, 2017
<b>LIABILITIES AND SHAREHOLDERS' EQUITY (CONTINUED)</b>			
SHAREHOLDERS' EQUITY			
SHARE CAPITAL			
Authorized share capital			
493,500,000 ordinary shares of Baht 1 each		493,500,000	493,500,000
Issued and paid-up share capital			
493,499,975 ordinary shares of Baht 1 each		493,499,975	493,499,975
ADDITIONAL PAID-UP CAPITAL			
Premium on ordinary shares		31,746,399	31,746,399
RETAINED EARNINGS			
Appropriated			
Legal reserve		49,350,000	49,350,000
Unappropriated		750,846,729	698,366,341
TOTAL SHAREHOLDERS' EQUITY		1,325,443,103	1,272,962,715
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>		<b>4,241,766,512</b>	<b>4,131,028,948</b>

See condensed notes to the financial statements

**IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED**  
**STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME**  
**FOR THE THREE-MONTH PERIOD ENDED SEPTEMBER 30, 2018**  
**"UNAUDITED"**

		UNIT : BAHT	
	Notes	2018	2017
REVENUES			
Factoring income		73,673,706	67,011,969
Hire purchase income		301,311	326,664
Finance lease income		4,872,101	5,183,926
Factoring commission and service fees		25,339,890	22,172,692
Other income		10,274,449	10,088,458
Total Revenues		<u>114,461,457</u>	<u>104,783,709</u>
EXPENSES			
Selling expenses		5,328,922	4,421,712
Administrative expenses		24,573,433	24,708,014
Management benefit expenses	12	8,031,269	8,181,223
Reversal of allowance for doubtful accounts		(3,181,477)	(2,543,304)
Finance cost		19,191,783	17,929,549
Total Expenses		<u>53,943,930</u>	<u>52,697,194</u>
INCOME BEFORE INCOME TAX EXPENSE		60,517,527	52,086,515
INCOME TAX EXPENSE		<u>12,258,130</u>	<u>10,317,206</u>
<b>PROFIT FOR THE PERIODS</b>		<u><u>48,259,397</u></u>	<u><u>41,769,309</u></u>
<b>BASIC EARNINGS PER SHARE</b>	<b>BAHT</b>	0.10	0.08
<b>WEIGHTED AVERAGE NUMBER OF</b>			
<b>ORDINARY SHARES</b>	<b>SHARES</b>	493,499,975	493,499,975

See condensed notes to the financial statements

**IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED**  
**STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME**  
**FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2018**  
**"UNAUDITED"**

		<b>UNIT : BAHT</b>	
	<b>Notes</b>	<b>2018</b>	<b>2017</b>
<b>REVENUES</b>			
Factoring income		215,469,344	195,379,199
Hire purchase income		1,061,517	709,597
Finance lease income		14,710,328	14,902,823
Factoring commission and service fees		73,967,310	64,556,622
Other income		32,002,014	30,165,327
Total Revenues		<u>337,210,513</u>	<u>305,713,568</u>
<b>EXPENSES</b>			
Selling expenses		15,485,339	12,887,255
Administrative expenses		72,654,808	69,823,884
Management benefit expenses	12	26,513,316	26,939,767
Allowance for doubtful accounts (reverse)		2,351,931	(1,180,720)
Finance cost		55,902,970	51,480,103
Total Expenses		<u>172,908,364</u>	<u>159,950,289</u>
INCOME BEFORE INCOME TAX EXPENSE		164,302,149	145,763,279
INCOME TAX EXPENSE		<u>36,809,765</u>	<u>29,391,791</u>
<b>PROFIT FOR THE PERIODS</b>		<u><u>127,492,384</u></u>	<u><u>116,371,488</u></u>
<b>BASIC EARNINGS PER SHARE</b>			
	<b>BAHT</b>	0.26	0.24
<b>WEIGHTED AVERAGE NUMBER OF</b>			
<b>ORDINARY SHARES</b>	<b>SHARES</b>	493,499,975	493,499,975

See condensed notes to the financial statements

**IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED**  
**STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY**  
**FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2018**  
**"UNAUDITED"**

**UNIT : BAHT**

	Notes	Issued and Paid-up Share Capital	Premium on Ordinary Shares	Retained Earnings Appropriated Legal Reserve	Unappropriated	Total Shareholders' Equity
<b>Beginning balance as at</b>						
<b>January 1, 2017</b>		470,000,000	31,746,399	47,000,000	616,495,771	1,165,242,170
Changes during the period						
Increase capital		23,499,975	-	-	-	23,499,975
Total comprehensive income		-	-	-	116,371,488	116,371,488
Dividends paid	13.2	-	-	-	(70,500,000)	(70,500,000)
<b>Ending balance as at</b>						
<b>September 30, 2017</b>		<u>493,499,975</u>	<u>31,746,399</u>	<u>47,000,000</u>	<u>662,367,259</u>	<u>1,234,613,633</u>
<b>Beginning balance as at</b>						
<b>January 1, 2018</b>		493,499,975	31,746,399	49,350,000	698,366,341	1,272,962,715
Changes during the period						
Total comprehensive income		-	-	-	127,492,384	127,492,384
Dividend paid	13.1	-	-	-	(75,011,996)	(75,011,996)
<b>Ending balance as at</b>						
<b>September 30, 2018</b>		<u>493,499,975</u>	<u>31,746,399</u>	<u>49,350,000</u>	<u>750,846,729</u>	<u>1,325,443,103</u>

See condensed notes to the financial statements



**IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED**  
**STATEMENT OF CASH FLOWS**  
**FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2018**  
**"UNAUDITED"**

**UNIT : BAHT**

	<b>Notes</b>	<b>2018</b>	<b>2017</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Income before income tax expenses		164,302,149	145,763,279
Adjustments for :			
Allowance for doubtful accounts (reverse)		1,276,501	(1,180,720)
Loss from bad debts written off		1,075,430	-
Gain from sales of fixed assets		(1,214,953)	(7,477)
Interest expenses		55,550,088	51,173,889
Employment benefits expense		2,760,755	2,786,688
Depreciation and amortization		10,115,271	10,058,991
		<u>233,865,241</u>	<u>208,594,650</u>
Operating assets (increase) decrease			
Factoring receivables		(30,551,956)	(198,628,464)
Hire purchase receivables		8,010,585	(10,649,065)
Lease contract receivables		471,946	(1,417,632)
Inventory finance receivables		(23,701,345)	(15,607,090)
Amount due from a related company		20,900	50,757
Properties foreclosed		-	3,671,152
Other current assets		553,426	(1,348,401)
Bank deposits held as collateral		(1,718)	(596)
Non-other current assets		(374,300)	(520,344)
Operating liabilities increase (decrease)			
Other current liabilities		7,727,982	9,635,521
Other non-current liabilities		762,750	(1,525,950)
Cash received from (paid for) operating activities		196,783,511	(7,745,462)
Interest expense paid		(54,514,151)	(50,482,382)
Interest tax paid		(41,170,779)	(34,985,613)
Net cash provide by (used in) operating activities		<u>101,098,581</u>	<u>(93,213,457)</u>

**IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED**  
**STATEMENT OF CASH FLOWS (CONTINUED)**  
**FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2018**  
**"UNAUDITED"**

**UNIT : BAHT**

	<b>Notes</b>	<b>2018</b>	<b>2017</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Cash paid for purchases of plant and equipment	4.1	(3,772,100)	(806,865)
Cash paid for purchases of intangible assets	4.2	(185,806)	(281,517)
Cash received from sale of fixed assets		1,214,953	7,477
Net cash used in investing activities		<u>(2,742,953)</u>	<u>(1,080,905)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Cash paid for short-term loans			
to financial institutions		(9,955,000,000)	(9,913,000,000)
Cash received from short-term loans			
from financial institutions		9,995,000,000	10,048,000,000
Cash paid for long-term loans			
to financial institution		(88,000,000)	(117,000,000)
Cash received from long-term loans			
to financial institution		100,000,000	200,000,000
Cash paid for dividend		(75,011,996)	(47,000,025)
Net cash provided by (used in) financing activities		<u>(23,011,996)</u>	<u>170,999,975</u>
Net increase in cash and cash equivalents		75,343,632	76,705,613
Cash and cash equivalents at beginning of the periods		<u>305,290,447</u>	<u>253,359,292</u>
<b>Cash and cash equivalents at end of the periods</b>	4.3	<u><u>380,634,079</u></u>	<u><u>330,064,905</u></u>

See condensed notes to the financial statements

**IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED**  
**CONDENSED NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE THREE-MONTH AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2018**  
**“UNAUDITED”**

**1. GENERAL INFORMATION AND THE COMPANY’S OPERATION**

The Company was incorporated in March 1991, under the laws of Thailand and registered as a Public Company Limited with the Ministry of Commerce on April 18, 2007. The Company’s office is located at 20<sup>th</sup> floor Lumpini Tower, 1168/55 Rama IV Road, Tungmahamek, Sathorn, Bangkok. The business activities of the Company are factoring, hire purchase, leasing businesses and office rental.

The major shareholders are IFS Capital Holdings (Thailand) Limited with 36.64% and IFS Capital Limited (registered in Singapore) with 36.49% shareholdings. The major shareholder of IFS Capital Limited is Phillip Asset Pte. Ltd. (registered in Singapore) with 60.13% shareholding.

The Company has been foreign and submitted the request to do business under Section 17 of the Foreign Business Act B.E. 2542 and obtained the license of foreign business operations dated July 3, 2009 from the Department of Business Development to do business in category 3 (21) service business as follows:

- 1) Factoring
- 2) Leasing and hire purchase businesses only to the existing customers committed under the leasing and hire purchase agreements

Thus, the Company has to comply with the conditions specified in the certificate of foreign business operations.

On November 27, 2009, the Company had reapplied for a permission to operate a business under annex 3 (21): service businesses of leasing and hire purchase of vehicles and machineries used in industry, tools used in transport of goods, vessels and carriages used in agriculture to new clients and on April 8, 2010, the Company had obtained the approval from the Department of Business Development.

Subsequently, on June 18, 2015 and June 26, 2016, the Company had applied for a permission to operate a business under annex 3 (21): service businesses of office rental including utility and facility with other company and on September 23, 2015 and July 22, 2016, respectively, the Company had obtained the approval from the Department of Business Development.

**2. BASIS FOR PREPARATION AND PRESENTATION OF THE INTERIM FINANCIAL STATEMENTS**

- 2.1 The interim financial statements are prepared in Thai Baht and in compliance with Thai Accounting Standard No. 34 (Revised 2017) “Interim Financial Reporting” and accounting practices generally accepted in Thailand. The Company present the condensed notes to interim financial statements and the additional information is disclosed in accordance with the regulations of the Office of the Securities and Exchange Commission.
- 2.2 The statements of financial position as at December 31, 2017, presented herein for comparison, have been derived from the financial statements of the Company for the year then ended which had been previously audited.

- 2.3 The unaudited results of operations presented in the three-month and nine-month periods ended September 30, 2018 are not necessarily an indication nor anticipation of the operating results for the full year.
- 2.4 Certain financial information which is normally included in the annual financial statements prepared in accordance with TFRS, but which is not required for interim reporting purposes, has been omitted. Therefore, the interim financial statements for the three-month and nine-month periods ended September 30, 2018 should be read in conjunction with the audited financial statements for the year ended December 31, 2017.
- 2.5 Thai Financial Reporting Standards affecting the presentation and disclosure in the current period financial statements

During the period, the Company has adopted the revised and new financial reporting standards and guidelines on accounting issued by the Federation of Accounting Professions which become effective for fiscal years beginning on or after January 1, 2018. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards, with most of the changes directed towards revision of wording and terminology, and provision of interpretations and accounting guidance to users of standards. The adoption of these financial reporting standards does not have any significant impact on the Company's interim financial statements.

- 2.6 Thai Financial Reporting Standards announced in the Royal Gazette but not yet effective

On March 14, 2018, the Federation of Accounting Professions has issued the Notification regarding Thai Financial Reporting Standard No.15 "Revenue from Contracts with Customers" which has been announced in the Royal Gazette and will be effective for the financial statements for the period beginning on or after January 1, 2019 onwards.

On September 21, 2018, the Federation of Accounting Professions has issued the Notification regarding Thai Financial Reporting Standards that are relevant to financial instruments, which have been announced in the Royal Gazette and will be effective for the financial statements for the period beginning on or after January 1, 2020 onwards, as follow:

**Thai Accounting Standards ("TAS")**

TAS 32	Financial Instruments: Presentation
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**Thai Financial Reporting Standards ("TFRS")**

TFRS 7	Financial Instruments: Disclosures
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TFRS 9	Financial Instruments
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**Thai Financial Reporting Standard Interpretations ("TFRIC")**

TFRIC 16	Hedges of a Net Investment in a Foreign Operation
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TFRIC 19	Extinguishing Financial Liabilities with Equity Instruments
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The Company's management will adopt such TFRSs in the preparation of the Company's financial statements when it becomes effective. The Company's management is in the process to assess the impact of these TFRSs on the financial statements of the Company in the period of initial application.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The interim financial statements have been prepared based on the basis, accounting policies and method of computation consistent with those used in the financial statements for the year ended December 31, 2017.

### 4. SUPPLEMENTARY DISCLOSURE OF CASH FLOWS INFORMATION

4.1 Plant and equipment for nine-month period ended September 30, 2018 and 2017 are as follows:

	<b>2018 Baht</b>	<b>2017 Baht</b>
Other payable - plant and equipment, beginning balance (included in other current liabilities)	32,100	-
<u>Add</u> Purchases of plant and equipment	3,740,000	806,865
<u>Less</u> Cash paid for purchases of plant and equipment	<u>(3,772,100)</u>	<u>(806,865)</u>
Other payable - plant and equipment, ending balance (included in other current liabilities)	<u>-</u>	<u>-</u>

4.2 Intangible assets for the nine-month period ended September 30, 2018 and 2017 are as follows:

	<b>2018 Baht</b>	<b>2017 Baht</b>
Other payable - intangible assets, beginning balance (included in other current liabilities)	-	44,298
<u>Add</u> Purchases of intangible assets	395,419	237,219
<u>Less</u> Cash paid for purchases of intangible assets	<u>(185,806)</u>	<u>(281,517)</u>
Other payable - intangible asset, ending balance (included in other current liabilities)	<u>209,613</u>	<u>-</u>

4.3 Cash and cash equivalents as at September 30, 2018 and 2017 consist of the following:

	<b>2018 Baht</b>	<b>2017 Baht</b>
Cash on hands	30,000	30,000
Cash at banks - current accounts	17,837,040	18,855,273
Cash at banks - savings accounts	<u>362,767,039</u>	<u>311,179,632</u>
	<u>380,634,079</u>	<u>330,064,905</u>

## 5. FACTORING RECEIVABLES

Factoring receivables as at September 30, 2018 and December 31, 2017 consist of the following:

	<b>As at September 30, 2018 Baht</b>	<b>As at December 31, 2017 Baht</b>
Factoring receivables	4,265,467,695	4,186,348,383
<u>Less</u> Allowance for doubtful accounts (*)	<u>(124,136,754)</u>	<u>(122,708,315)</u>
	4,141,330,941	4,063,640,068
<u>Less</u> Factoring payables	<u>(831,329,892)</u>	<u>(781,687,106)</u>
Factoring receivables, net	<u>3,310,001,049</u>	<u>3,281,952,962</u>

(\*) As at September 30, 2018 and December 31, 2017, the Company has provided for the allowance for doubtful accounts on a collective basis for factoring receivables which were classified as normal and overdue for less than 3 months which amounted to Baht 3,711,358 and Baht 4,008,873, respectively.

Factoring receivables as at September 30, 2018 and December 31, 2017 were classified by aging as follows:

	<b>As at September 30, 2018 Baht</b>	<b>As at December 31, 2017 Baht</b>
Current	2,989,551,274	2,947,564,818
Overdue :		
Not more than 3 months	1,144,186,563	1,108,595,424
Over 3 months but not more than 6 months	1,184,929	18,273,225
Over 6 months but not more than 12 months	11,343,566	-
Over 12 months	5,366,350	-
Debtors subject to legal proceedings	<u>113,835,013</u>	<u>111,914,916</u>
	<u>4,265,467,695</u>	<u>4,186,348,383</u>

## 6. HIRE PURCHASE RECEIVABLES

Hire purchase receivables as at September 30, 2018 and December 31, 2017 consist of the following:

	As at September 30, 2018 Baht	As at December 31, 2017 Baht
Outstanding contract price	12,130,028	21,058,425
<u>Less</u> Unearned financing income	<u>(630,513)</u>	<u>(1,548,325)</u>
	11,499,515	19,510,100
<u>Less</u> Allowance for doubtful accounts (*)	<u>(16,706)</u>	<u>(49,167)</u>
	11,482,809	19,460,933
Due within one year	9,963,218	13,823,070
<u>Less</u> Unearned financing income	<u>(576,489)</u>	<u>(1,279,943)</u>
Current portion of hire purchase receivables, net	<u>9,386,729</u>	<u>12,543,127</u>
Hire purchase receivables, net	<u>2,096,080</u>	<u>6,917,806</u>

(\*) As at September 30, 2018 and December 31, 2017, the Company has provided for the allowance for doubtful accounts on a collective basis for hire purchase receivables which were classified as normal and overdue for less than 3 months which amounted to Baht 16,706 and Baht 49,167, respectively.

Hire purchase receivables as at September 30, 2018 and December 31, 2017 were classified by aging as follows:

	As at September 30, 2018 Baht	As at December 31, 2017 Baht
Current	<u>11,499,515</u>	<u>19,510,100</u>

## 7. LEASE CONTRACT RECEIVABLES

Lease contract receivables as at September 30, 2018 and December 31, 2017 consist of the following:

	<b>As at September 30, 2018 Baht</b>	<b>As at December 31, 2017 Baht</b>
Outstanding contract price	368,286,842	369,104,004
<u>Less</u> Deposits on long-term lease contracts	(122,597,642)	(122,867,910)
<u>Less</u> Unearned financing income	<u>(25,338,771)</u>	<u>(25,413,719)</u>
	220,350,429	220,822,375
<u>Less</u> Allowance for doubtful accounts (*)	<u>(9,496,966)</u>	<u>(9,616,443)</u>
	<u>210,853,463</u>	<u>211,205,932</u>
 Due within one year	 154,095,694	 146,469,668
<u>Less</u> Deposits on long-term lease contracts	(40,907,555)	(34,266,479)
<u>Less</u> Unearned financing income	<u>(14,313,653)</u>	<u>(14,165,793)</u>
Current portion of lease contract receivables, net	<u>98,874,486</u>	<u>98,037,396</u>
Lease contract receivables, net	<u>111,978,977</u>	<u>113,168,536</u>

(\*) As at September 30, 2018 and December 31, 2017, the Company has provided for the allowance for doubtful accounts on a collective basis for lease contract receivables which were classified as normal and overdue for less than 3 months which amounted to Baht 306,772 and Baht 533,598, respectively.

Lease contract receivables as at September 30, 2018 and December 31, 2017 were classified by aging as follows:

	<b>As at September 30, 2018 Baht</b>	<b>As at December 31, 2017 Baht</b>
Current	197,615,095	202,646,167
Overdue :		
Not more than 3 months	6,627,780	7,537,709
Over 3 months but not more than 6 months	6,320,226	-
Over 6 months but not more than 12 months	-	548,191
More than 12 months	704,483	1,007,463
Debtors subject to legal proceedings	<u>9,082,845</u>	<u>9,082,845</u>
	<u>220,350,429</u>	<u>220,822,375</u>



## 8. INVENTORY FINANCE RECEIVABLES

Inventory finance receivables as at September 30, 2018 and December 31, 2017 consist of the following:

	<b>As at September 30, 2018 Baht</b>	<b>As at December 31, 2017 Baht</b>
Inventory finance receivables	178,249,081	154,547,736
<u>Less</u> Allowance for doubtful accounts (*)	<u>(12,721,904)</u>	<u>(12,721,904)</u>
Inventory finance receivables, net	<u>165,527,177</u>	<u>141,825,832</u>

(\*) As at September 30, 2018 and December 31, 2017, the Company has not provided for the allowance for doubtful accounts on a collective basis for inventory finance receivables which were classified as normal and overdue for less than 3 months.

Inventory finance receivables as at September 30, 2018 and December 31, 2017 were classified by aging as follows:

	<b>As at September 30, 2018 Baht</b>	<b>As at December 31, 2017 Baht</b>
Current	165,527,177	141,825,832
Debtors subject to legal proceedings	<u>12,721,904</u>	<u>12,721,904</u>
	<u>178,249,081</u>	<u>154,547,736</u>

## 9. INVESTMENT PROPERTY

In May 2018, the Company transferred partial of condominium at cost and net book value of Baht 41.79 million and Baht 37.74 million, respectively, from investment property to plant and equipment because of change in purposed from investing to owner-occupation in order to using space to support business expansion in the future.

# 10. SHORT-TERM LOANS FROM FINANCIAL INSTITUTIONS

Short-term loans from financial institutions as at September 30, 2018 and December 31, 2017 consist of the following:

	<b>As at September 30, 2018 Baht</b>	<b>As at December 31, 2017 Baht</b>
Promissory notes	<u>2,585,000,000</u>	<u>2,545,000,000</u>

As at September 30, 2018 and December 31, 2017, the Company has short-term loans from financial institutions bearing interest rates at 2.28% to 2.97% per annum and 2.28% to 3.30% per annum, respectively.

# 11. LONG-TERM LOANS

Long-term loans from financial institutions as at September 30, 2018 and December 31, 2017 consist of the following:

	<b>As at September 30, 2018 Baht</b>	<b>As at December 31, 2017 Baht</b>
Long-term loans	240,000,000	228,000,000
Current portion of long-term loans	<u>(124,000,000)</u>	<u>(96,000,000)</u>
	<u>116,000,000</u>	<u>132,000,000</u>

As at September 30, 2018 and December 31, 2017, the company entered into long-term loans with financial institutions at the floating interest rate 4% per annum and 3.44% to 4.40% per annum, respectively, and are repayable quarterly installments, the last installment of such loans fall due in March 2021.

# 12. RELATED PARTY TRANSACTIONS

The accompanying financial statements include certain transactions with related companies. The relationship may be that of shareholding or the companies may have the same group of shareholders or directors. The financial statements reflect the effects of these transactions in the normal business practice, and the price rates, interest rates, terms and conditions are considered to be at arms length, for related party as at the date received by the Board or the shareholders approved.

Balance with related companies as at September 30, 2018 and December 31, 2017 consist of the following:

	<b>Relationship</b>	<b>As at September 30, 2018 Baht</b>	<b>As at December 31, 2017 Baht</b>
Amount due from related company			
IFS Capital Limited	Major Shareholder company	-	20,900

Significant transactions with related parties for the three-month and nine-month periods ended September 30, 2018 and 2017 are as follows:

	<b>For the three-month periods ended September 30, 2018 Baht</b>		<b>For the nine-month periods ended September 30, 2018 Baht</b>	
	<b>2018 Baht</b>	<b>2017 Baht</b>	<b>2018 Baht</b>	<b>2017 Baht</b>
Management benefit expenses				
Short-term benefits	7,831,025	7,844,095	25,912,575	25,939,785
Post-employment benefits	184,311	327,160	552,935	969,289
Other long-term benefits	15,933	9,968	47,806	30,693
	<u>8,031,269</u>	<u>8,181,223</u>	<u>26,513,316</u>	<u>26,939,767</u>

### 13. DIVIDENDS PAID

- 13.1 On April 18, 2018, the Ordinary Shareholders' Meeting of the Company passed a resolution to pay dividend of Baht 0.152 per share on 493,499,975 shares, totaling Baht 75,011,996. Such dividend was paid on May 17, 2018.
- 13.2 On April 19, 2017, the Ordinary Shareholders' Meeting of the Company passed a resolution to pay the dividend of Baht 0.15 per share for 470,000,000 shares, totaling Baht 70,500,000. Dividends will be paid by ordinary shares, when registration of increase in share capital is made, at 20 existing shares to 1 new share, representing stock dividend of Baht 0.05 per share and payment by cash of Baht 0.10 per share. The Company totally paid stock dividend 23,499,975 shares of Baht 23,499,975 and the remaining amount of Baht 25 was paid by cash and also paid dividend of Baht 47,000,000. Dividends were paid to shareholders on May 18, 2017.

#### 14. COMMITMENTS

As at September 30, 2018 and December 31, 2017, the Company has the committed credit facility agreements with financial institutions for general corporate funding requirements as follows:

	<b>As at September 30, 2018 Baht</b>	<b>As at December 31, 2017 Baht</b>
Total credit facilities	<u>5,507,880,000</u>	<u>4,954,000,000</u>

As at September 30, 2018 and December 31, 2017, the Company has utilized the letter of credit amounting to Baht 7.48 million and Baht 6.72 million, respectively, for factoring, hire purchase and leasing contract. However, as at September 30, 2018 and December 31, 2017, the Company has unused such credit facilities with banks totaling Baht 2,315 million and Baht 1,753 million, respectively.

#### 15. FINANCIAL INFORMATION BY SEGMENT

The business segment results are prepared based on the Management of the company. The operating results by business segment provided to Chief Operating Decision Maker to make decisions about allocating resources to, and assessing the performance of, operating segments is measured in accordance with Thai Financial Reporting Standard.

The business segments are described below:

Factoring business: is a short term loan that provides liquidity to the business immediately and enables the business to increase its turnover in the form of buying accounts receivable. The factoring facility is applicable to both domestic and international sales.

Hire purchase and Leasing business: are long term loans for invested in business industry.

Others: encompasses a range of activities from corporate decisions, income and expenses not attributed to the business segments described.

For the three-month and nine-month periods ended September 30, 2018 and 2017, there is no revenue from a single external customer contributed 10% or more to the Company's total revenue.

The financial statements by business segment for the three-month and nine-month periods ended September 30, 2018 and 2017 were as follow:

Unit : Baht '000

	For the three-month periods ended September 30,				2017			
	2018							
	Factoring business	Hire purchase and Leasing business	Others	Total	Factoring business	Hire purchase and Leasing business	Others	Total
Income from operations	99,014	5,173	-	104,187	89,185	5,510	-	94,695
Other income	9,596	678	-	10,274	8,890	1,199	-	10,089
Total income	108,610	5,851	-	114,461	98,075	6,709	-	104,784
Selling and administrative expenses	36,000	1,933	-	37,933	34,922	2,389	-	37,311
Reversal of allowance for doubtful accounts	(3,009)	(172)	-	(3,181)	(2,495)	(48)	-	(2,543)
Finance cost	18,210	982	-	19,192	16,782	1,148	-	17,930
Total operation expenses	51,201	2,743	-	53,944	49,209	3,489	-	52,698
Net income before finance cost and income tax	57,409	3,108	-	60,517	48,866	3,220	-	52,086
Income tax expenses	11,482	776	-	12,258	9,601	716	-	10,317
Net income for the periods	45,927	2,332	-	48,259	39,265	2,504	-	41,769

Unit : Baht '000

	For the nine-month periods ended September 30,				2017			
	2018							
	Factoring business	Hire purchase and Leasing business	Others	Total	Factoring business	Hire purchase and Leasing business	Others	Total
Income from operations	289,437	15,772	-	305,209	259,936	15,612	-	275,548
Other income	29,168	2,834	-	32,002	26,395	3,770	-	30,165
Total income	318,605	18,606	-	337,211	286,331	19,382	-	305,713
Selling and administrative expenses	108,328	6,326	-	114,654	102,699	6,952	-	109,651
Allowance for doubtful accounts (reverse)	2,504	(152)	-	2,352	1,003	(2,184)	-	(1,181)
Finance cost	52,819	3,084	-	55,903	48,216	3,264	-	51,480
Total operation expenses	163,651	9,258	-	172,909	151,918	8,032	-	159,950
Net income before finance cost and income tax	154,954	9,348	-	164,302	134,413	11,350	-	145,763
Income tax expenses	31,971	4,839	-	36,810	26,265	3,127	-	29,392
Net income for the periods	122,983	4,509	-	127,492	108,148	8,223	-	116,371

Unit : Baht '000

	As at September 30, 2018				As at December 31, 2017			
	Factoring business	Hire purchase and Leasing business	Others	Total	Factoring business	Hire purchase and Leasing business	Others	Total
Total assets	3,475,528	222,336	543,902	4,241,766	3,265,109	234,530	502,788	4,002,427

**16. APPROVAL OF THE INTERIM FINANCIAL STATEMENTS**

These interim financial statements have been approved for issue by the authorized director of the Company on November 8, 2018.