



SINGAPORE O&G LTD.

(Company Registration No. 201100687M)

ANNUAL GENERAL MEETING 2021 – QUESTIONS AND RESPONSES

The Board of Directors (the “**Board**”) of Singapore O&G Ltd. (“**SOG**”, the “**Company**” or collectively with its subsidiaries, the “**Group**”) wishes to provide our responses to the following questions received from shareholders for the period from 9 to 20 April 2021 in relation to the Company’s upcoming Annual General Meeting on 23 April 2021:

Question 1

[Received from Shareholder: Mr. Chiang Kuo Chiang]

All the fifteen (15) clinics are branded with the "SOG" name except for "Joyce Lim Skin & Laser Clinic". Is there a reason for this exception? In particular, when I visited the clinic's website (<https://www.joycelim.com/>), there is no visual association with SOG at all. What is the rationale behind this inconsistent branding strategy?

Our Response

SOG acquired Dr. Joyce Lim’s (“**Dr. Lim**”) business and medical practices in 2015 (the “**Acquisition**”). The Acquisition provides the Group with in-roads into the practice of Dermatology which SOG was not formerly engaged in.

Dr. Lim comes with strong credentials and is a well-regarded skin specialist with more than two decades of experience. She also has a pool of regular customers that have stayed with her for many years. Joyce Lim Skin & Laser Clinic’s name and brand is well-recognised and established in the healthcare industry. As such, the Group has retained the name and brand for clear and easy identity for our patients and their families.

As part of the Group’s marketing effort, Dr. Lim and Joyce Lim Skin & Laser Clinic are included in all our marketing materials and content.

Question 2

[Received from Shareholder: Mr. Tan Kok Ching]

Can the management let shareholders understand how important is medical tourism to the company? Perhaps, management can reveal roughly how much, in percentage terms, medical tourists contribute to the company’s revenue before COVID-19? Is medical tourism in Singapore generally in decline trend due to stiff competition from other countries?

Our Response

The Group has four (4) business segments namely, Obstetrics & Gynaecology (“**O&G**”), Cancer-related, Dermatology and Paediatrics.

Due to the competition in neighbouring countries, Singapore's medical tourism is affected. While medical tourism is important to the Group, we are fortunate that our patients are mainly the locals and foreigners residing in Singapore. In general, we only have a small percentage of our patients who are medical tourists for our O&G and Paediatrics segment. We have approximately 30% of our patients who are medical tourists for our Cancer-related and Dermatology segments before COVID-19 situation.

Question 3

[Received from Shareholder: Mr. Tan Kok Ching]

The company seems to have lost its only breast cancer specialist, Dr. Lim Siew Kuan recently. Has the company thereby lost its breast cancer treatment capability? Is the company actively looking for a replacement?

Our Response

With the ageing population and cancer cases on the rise, we hope to continue strengthening our Cancer-related segment, deepening our specialist talent pool and expanding on our list of medical services being offered to our patients and their families.

In April 2021, we welcomed our new Colorectal Surgeon, Dr. Sim Hsien Lin ("**Dr. Sim**") on board. Dr. Sim was formerly a senior consultant with Khoo Teck Puat Hospital in the Department of General Surgery. Her expertise and key interests are colorectal surgery, proctology, minimally invasive surgery, and surgical management of inflammatory bowel diseases. Dr. Sim currently practises at SOG-HL Sim Colorectal, Endoscopy and General Surgery clinic, located at Mount Elizabeth Novena Specialist Centre #06-53.

As announced via SGXNet on 16 March 2021, we have renamed one of our direct wholly-owned subsidiary to SOG-CC Tan Breast, Thyroid & General Surgery Pte. Ltd. (the "**Arrangement**"). This Arrangement is for the recruitment of a new Breast & Thyroid Surgeon who will commence clinic operations in June 2021. The Company will share further information of our new Breast & Thyroid Surgeon on our website and social media platforms when he comes on board.

With the new Breast & Thyroid Surgeon on board, there will be three (3) specialist medical practitioners for Cancer-related segment.

Question 4

[Received from Shareholder: Mr. Tan Kok Ching]

The company has recently added to the list of cancer-related service by recruiting Dr. Sim, a Colorectal Surgeon. Is the company expanding its service beyond woman related cancer as well since colorectal cancer is not restricted to women?

Our Response

SOG's vision remains the same i.e. to be the premier specialist provider in holistic healthcare for women and children. We are committed to do our best for the care of our patients and their families. Apart from the O&G segment, our clinics in the other business segments (i.e. Cancer-related, Dermatology and Paediatrics) treat both male and female patients.

With the ageing population and cancer cases on the rise, we need to strengthen our Cancer-related segment and expand our list of medical services offering to our patients and their families. As colorectal cancer is one of the top diagnosed cancer for both men and women in

Singapore, the recruitment of our new Colorectal Surgeon, Dr. Sim, will help to take care of our patients and their families.

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*This announcement has been reviewed by the Company's sponsor, PrimePartners Corporate Finance Pte. Ltd. (the "**Sponsor**"). It has not been examined or approved by the Singapore Exchange Securities Trading Limited (the "**Exchange**") and the Exchange assumes no responsibility for the contents of this document, including the correctness of any of the statements or opinions made or reports contained in this document.*

The contact person for the Sponsor is Ms. Jennifer Tan, 16 Collyer Quay, #10-00 Income at Raffles, Singapore 049318, sponsorship@ppcf.com.sg.