## News Release

## ST Engineering Reports Comparable Year-on-Year PBT For 3Q2015

| FINANCIAL HIGHLIGHTS <br> For the quarter ended <br> 30 September 2015 |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 5}$ <br> $\mathbf{3 Q}$ | $\mathbf{2 0 1 4}$ <br> $\mathbf{3 Q}$ | Growth <br> $\%$ | $\mathbf{2 0 1 5}$ <br> $\mathbf{9 M}$ | $\mathbf{2 0 1 4}$ <br> $\mathbf{9 M}$ | Growth <br> $\%$ |
| Revenue (\$m) | 1,500 | 1,553 | $(3)$ | 4,556 | 4,691 | $(3)$ |
| Earnings before interest and <br> tax (EBIT) (\$m) | 120.5 | 142.9 | $(16)$ | 381.0 | 424.6 | $(10)$ |
| Other income, net (\$m) | 6.8 | 4.7 | 45 | 32.9 | 27.7 | 19 |
| Finance income/ <br> (costs), net (\$m) | 12.0 | $(7.6)$ | 259 | 9.1 | $(10.8)$ | 184 |
| Profit before tax (PBT) (\$m) | 154.7 | 151.7 | 2 | 463.7 | 483.3 | $(4)$ |
| Profit attributable to <br> shareholders (\$m) | 133.3 | 121.3 | 10 | 388.2 | 391.7 | $(1)$ |
| Earnings per share (cents) | 4.29 | 3.89 | 10 | 12.48 | 12.57 | $(1)$ |

- Commercial sales constituted $66 \%$ or $\$ 1.0$ billion of $3 Q 2015$ revenue
- Order book of $\$ 12.2$ billion at end September 2015, of which about $\$ 1.4$ billion is expected to be delivered in the remaining months of 2015
- Cash and cash equivalents including funds under management totalled $\$ 1.4$ billion
- Advance payments from customers totalled $\$ 1.6$ billion
N.B.: All currencies are in Singapore dollars

Singapore, 6 November 2015 - Singapore Technologies Engineering Ltd (ST Engineering) today announced financial results for its third quarter ended 30 September 2015 (3Q2015). The Group posted quarterly revenue of $\$ 1.50 \mathrm{~b}$ and profit before tax (PBT) of $\$ 154.7 \mathrm{~m}$. These results are comparable to revenue of $\$ 1.55 \mathrm{~b}$ and PBT of $\$ 151.7 \mathrm{~m}$ in the same quarter last year. Quarterly net profit after tax (Net Profit) was $\$ 133.3 \mathrm{~m}$, up $10 \%$ from $\$ 121.3 \mathrm{~m}$ for the same quarter last year.

## 3Q2015 versus 3Q2014

The Aerospace sector posted revenue of $\$ 506 \mathrm{~m}$, up $8 \%$ from $\$ 470 \mathrm{~m}$ a year ago due to higher engines output in the Component/Engine Repair \& Overhaul business group that was partially offset by lower revenue from the Aircraft Maintenance \& Modification business group. Year-on-year PBT was flat at $\$ 63.3 \mathrm{~m}$ due to lower gross profit as a result of fewer airframe maintenance work partially offset by lower finance cost as well as the absence of impairment of an associate.

Revenue for the Electronics sector grew 21\% year-on-year to \$429m from \$354m as all three business groups recorded higher sales mainly due to higher value project milestone completions and increased satellite communication product sales. However, PBT was comparable at $\$ 49.3 \mathrm{~m}$ against the same period last year as a result of less favourable sales mix and higher operating expenses.

The Land Systems sector posted revenue of $\$ 319 \mathrm{~m}$, down $11 \%$ year-on-year from \$357m mainly from lower revenue from Munitions \& Weapons business group. Against the same quarter last year, PBT of $\$ 19.8 \mathrm{~m}$ was up $9 \%$ from $\$ 18.1 \mathrm{~m}$ due to lower allowance for inventory obsolescence, and the absence of goodwill impairment.

Revenue for the Marine sector in 3Q2015 was \$205m, dropped 39\% year-on-year from $\$ 336 \mathrm{~m}$, and its PBT was down $51 \%$ to $\$ 15.9 \mathrm{~m}$ from $\$ 32.7 \mathrm{~m}$ in the same period last year due to weaker operating performance.

For 3Q2015, commercial sales contributed $66 \%$ or $\$ 1$ b of 3 Q2015 revenue. Cash and cash equivalents including funds under management was $\$ 1.4 \mathrm{~b}$ after the payment of an interim dividend of $\$ 156 \mathrm{~m}$ in September 2015.

## 9M2015 versus 9M2014

Group revenue for 9 M 2015 was $\$ 4.56$ b compared to $\$ 4.69$ b for the same nine-month period last year. Group PBT and Net Profit were comparable at $\$ 463.7 \mathrm{~m}$ and $\$ 388.2 \mathrm{~m}$ respectively against the same nine-month period last year.

For the nine-month period, Aerospace and Land Systems sectors posted comparable year-on-year revenue of $\$ 1.51 \mathrm{~b}$ and $\$ 982.5 \mathrm{~m}$ respectively, and comparable year-onyear PBT of $\$ 205.3 \mathrm{~m}$ and $\$ 52.3 \mathrm{~m}$ respectively. The Electronics sector's revenue of $\$ 1.20 \mathrm{~b}$ was $9 \%$ higher compared to $\$ 1.10 \mathrm{~b}$ in the same nine-month period a year ago, and its PBT was comparable at $\$ 130.8 \mathrm{~m}$ over the same period last year. Year-on-year Revenue and PBT for the Marine sector dropped $27 \%$ and $22 \%$ respectively to $\$ 738.1 \mathrm{~m}$ and $\$ 68.9 \mathrm{~m}$ respectively for the nine-month period.
"For the third quarter as well as the first nine months of 2015, the Group reported year-on-year comparable Revenue and PBT.

The Group continues to face challenges with our Aerospace sector's Maintenance, Repair and Overhaul business experiencing prolonged softness in activities. Shipbuilding performance remains weak both locally and in the US, but the diversity of our businesses and appreciation of the USD helped to cushion impact on the Group's performance.

Barring unforeseen circumstances, the Group expects FY2015 Revenue to be comparable, while PBT is expected to be lower than that of FY2014."
~Tan Pheng Hock
President \& CEO, ST Engineering

## Order Book and New contracts Announced in 3Q2015

The Group maintained a healthy order book of $\$ 12.2 b$ at the end of $3 Q 2015$. It expects to deliver about $\$ 1.4 \mathrm{~b}$ of the order book in the remaining months of 2015.

For 3Q2015, the Group announced about $\$ 780 \mathrm{~m}$ worth of contracts. Of these, $\$ 410 \mathrm{~m}$ was from the Aerospace sector and $\$ 370 \mathrm{~m}$ from the Electronics sector.

New wins for the Aerospace sector included heavy airframe maintenance agreements for a US airline, cabin interior modification for another US carrier, an engine component repair contract from a major East Asian airline, landing gear overhaul and exchange contracts, Super Puma transmission components repair contracts from helicopter operators in the region, an aircraft part-out contract, as well as a two-year pilot training agreement with an Asian airline. New wins for the Electronics sector included Rail Electronics \& Intelligent Transportation contracts from local and overseas customers, Satellite \& Broadband Communications contracts from government, telecom and enterprise users worldwide, contracts for Intelligent Security Management System, and automated metering solutions for government agencies and commercial businesses.

ST Engineering (Singapore Technologies Engineering Ltd) is an integrated engineering group providing solutions and services in the aerospace, electronics, land systems and marine sectors. Headquartered in Singapore, the Group reported revenue of $\$ 6.54$ b in FY2014 and ranks among the largest companies listed on the Singapore Exchange. It is a component stock of the FTSE Straits Times Index and MSCI Singapore. ST Engineering has about 23,000 employees worldwide, and over 100 subsidiaries and associated companies in 46 cities across 24 countries. Please visit www.stengg.com for more information.

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## FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015

## TABLE OF CONTENTS

| Paragraph | Description | Page |
| :---: | :--- | :---: |
|  | FINANCIAL STATEMENTS AND RELATED ANNOUNCEMENT | $\mathbf{1 - 2 2}$ |
| 1 | CONSOLIDATED INCOME STATEMENT | $1-3$ |
| 2 | BALANCE SHEETS | $4-6$ |
| 3 | CONSOLIDATED STATEMENT OF CASH FLOWS | $7-9$ |
| 4 | CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME | 9 |
| 5 | STATEMENT OF CHANGES IN EQUITY | $10-14$ |
| 6 | AUDIT | 14 |
| 7 | AUDITORS' REPORT | 14 |
| 8 | ACCOUNTING POLICIES | 14 |
| 9 | CHANGES IN ACCOUNTING POLICIES | 14 |
| 10 | REVIEW OF GROUP PERFORMANCE | $15-16$ |
| 11 | CONFIRMATION BY THE BOARD | 17 |
| 12 | VARIANCE FROM PROSPECTS STATEMENT | 17 |
| 13 | PROSPECTS | 17 |
| 14 | DIVIDENDS | 17 |
| 15 | BUSINESS SEGMENTAL INFORMATION | 21 |
| 16 | INTERESTED PERSON TRANSACTIONS | 17 |

## SINGAPORE TECHNOLOGIES ENGINEERING LTD <br> UNAUDITED RESULTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015

## 1 CONSOLIDATED INCOME STATEMENT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015

|  | GROUP |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q2015 | 3Q2014 | +/(-) | 9M2015 | 9M2014 | +/(-) |
|  | \$'000 | \$'000 | \% | \$'000 | \$'000 | \% |
| Revenue | 1,499,977 | 1,552,926 | (3.4) | 4,556,439 | 4,691,107 | (2.9) |
| Cost of sales | (1,181,084) | $(1,219,685)$ | (3.2) | $(3,612,155)$ | $(3,691,096)$ | (2.1) |
| Gross profit | 318,893 | 333,241 | (4.3) | 944,284 | 1,000,011 | (5.6) |
| Distribution and selling expenses | $(48,144)$ | $(42,139)$ | 14.3 | $(127,912)$ | $(136,506)$ | (6.3) |
| Administrative expenses (refer to para 1.6) | $(120,106)$ | $(112,733)$ | 6.5 | $(341,931)$ | $(346,151)$ | (1.2) |
| Other operating expenses (refer to para 1.7) | $(30,116)$ | $(35,484)$ | (15.1) | $(93,470)$ | $(92,793)$ | 0.7 |
| Profit from operations | 120,527 | 142,885 | (15.6) | 380,971 | 424,561 | (10.3) |
| Other income (refer to para 1.8) | 6,793 | 9,701 | (30.0) | 32,947 | 32,720 | 0.7 |
| Other expenses (refer to para 1.9) | - | $(5,000)$ | (100.0) | - | $(5,000)$ | (100.0) |
| Other income, net | 6,793 | 4,701 | 44.5 | 32,947 | 27,720 | 18.9 |
| Finance income | 26,860 | 38,985 | (31.1) | 49,576 | 50,176 | (1.2) |
| Finance costs | $(14,834)$ | $(46,541)$ | (68.1) | $(40,510)$ | $(60,927)$ | (33.5) |
| Finance income/(costs), net | 12,026 | $(7,556)$ | (259.2) | 9,066 | $(10,751)$ | (184.3) |
| Share of results of associates and joint ventures, net of tax | 15,361 | 11,649 | 31.9 | 40,746 | 41,777 | (2.5) |
| Profit before taxation | 154,707 | 151,679 | 2.0 | 463,730 | 483,307 | (4.1) |
| Taxation | $(22,257)$ | $(31,564)$ | (29.5) | $(75,252)$ | $(91,792)$ | (18.0) |
| Profit for the period | 132,450 | 120,115 | 10.3 | 388,478 | 391,515 | (0.8) |
| Attributable to: |  |  |  |  |  |  |
| Shareholders of the Company | 133,260 | 121,299 | 9.9 | 388,216 | 391,680 | (0.9) |
| Non-controlling interests | (810) | $(1,184)$ | (31.6) | 262 | (165) | (258.8) |
|  | 132,450 | 120,115 | 10.3 | 388,478 | 391,515 | (0.8) |

## 1(a) BREAKDOWN AND EXPLANATORY NOTES TO CONSOLIDATED INCOME STATEMENT

GROUP

| 3Q2015 | 3Q2014 | $+/(-)$ | 9M2015 | 9M2014 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$'000 | \$'000 | $\%$ | \$'000 | \$'000 | $\%$ |

1.1 Profit from operations is arrived at after charging / (crediting) the following:

Depreciation and amortisation
47,354 41,022
15.4

137,205
122,321
12.2

The higher depreciation and amortisation in 3Q2015 came mainly from Aerospace, Electronics and Marine sectors.

| Allowance for doubtful debts \& bad debts <br> written off, net | 6,715 | 5,328 | 26.0 | 6,075 | 10,617 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

The higher allowance for doubtful debts, net in 3Q2015 came mainly from Aerospace sector of $\$ 2.5$ million, partially offset by lower allowance of doubtful debt from Land Systems sector of $\$ 1.3$ million.
$\begin{array}{lllllll}\text { Allowance for inventory obsolescence, net } & 7,184 & 17,164 & \text { (58.1) } & \text { 29,951 } & 31,665 & \text { (5.4) }\end{array}$
The lower allowance for inventory obsolescence, net in 3Q2015 came mainly from Aerospace and Land Systems sectors.
1.2 Finance income/(costs), net comprises:

| Interest income | 5,568 | 5,669 | (1.8) | 16,869 | 18,618 | (9.4) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Foreign exchange gain/(loss), net | 7,329 | $(4,340)$ | (268.9) | 10,419 | $(2,879)$ | 461.9 |
| Fair value changes of financial instruments / hedged items | 8,820 | 852 | >500 | 10,488 | 451 | >500 |
| Gain on disposal of investments, net | 416 | 157 | 165.0 | 588 | 2,640 | (77.7) |
| Impairment losses on investments | - | (632) | (100.0) | - | (632) | (100.0) |
| Interest expenses | $(10,137)$ | $(9,245)$ | 9.6 | $(29,269)$ | $(29,011)$ | 0.9 |
| Others | 30 | (17) | (276.5) | (29) | 62 | (146.8) |
|  | 12,026 | $(7,556)$ | (259.2) | 9,066 | $(10,751)$ | (184.3) |
| Profit for the period as a percentage of revenue | 8.8\% | 7.7\% |  | 8.5\% | 8.3\% |  |
| Profit attributable to shareholders as a percentage of share capital and reserves at end of the period | 6.6\% | 6.2\% |  | 19.2\% | 20.0\% |  |

1.5 The Group's tax charge in 3 Q 2015 included adjustments for overprovision of current tax and deferred tax of $\$ 2.3$ million and $\$ 0.2$ million respectively in respect of prior years (3Q2014: Adjustments for underprovision of deferred tax of $\$ 1.7$ million).
1.6 Administrative expenses was higher by $\$ 7.4$ million due mainly to higher staff related costs and depreciation.
1.7 The lower other operating expenses in 3Q2015 (by $\$ 5.4$ million) arose mainly from the absence of goodwill impairment of $\$ 6.3$ million in Land Systems sector.

The lower 3Q2015 other income (by $\$ 2.9$ million) arose mainly from the absence of gain on disposal of a joint venture.
The lower 3Q2015 other expenses (by $\$ 5.0$ million) arose mainly from the absence of impairment of an associate in Aerospace sector.

1(b) BREAKDOWN OF REVENUE AND PROFIT FOR THE PERIOD

|  | GROUP |  |  |
| :---: | :---: | :---: | :---: |
|  | 2015 | 2014 | +/(-) |
|  | \$'000 | \$'000 | \% |
| Revenue reported for first half year | 3,056,462 | 3,138,181 | (2.6) |
| Profit for the period reported for first half year | 256,028 | 271,400 | (5.7) |
| Revenue reported for third quarter | 1,499,977 | 1,552,926 | (3.4) |
| Profit for the period reported for third quarter | 132,450 | 120,115 | 10.3 |
| Revenue reported for first nine months | 4,556,439 | 4,691,107 | (2.9) |
| Profit for the period reported for first nine months | 388,478 | 391,515 | (0.8) |

1(c) EARNINGS PER ORDINARY SHARE (EPS)

|  |  | GROUP |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q2015 | 3Q2014 | 9M2015 | 9M2014 | FY2014 |  |
| EPS based on profit attributable to <br> shareholders: | Cents | Cents | Cents | Cents | Cents |  |
| (i)Based on weighted average <br> number of ordinary shares on <br> issue | 4.29 | 3.89 | 12.48 | 12.57 | 17.06 |  |
| (ii) On a fully diluted basis |  |  |  |  |  |  |

## 2 BALANCE SHEETS

## ASSETS

## Non-current assets

Property, plant and equipment
Subsidiaries
Associates and joint ventures
Investments
Intangible assets
Long-term receivables, non-current
Finance lease receivables, non-current
Deferred tax assets
Amounts due from related parties, non-current
Derivative financial instruments, non-current

## Current assets

Inventories and work-in-progress
Trade receivables
Amounts due from related parties, current
Advances and other receivables
Long-term receivables, current
Finance lease receivables, current
Short-term investments
Bank balances and other liquid funds

## TOTAL ASSETS

## EQUITY AND LIABILITIES

## Current liabilities

Advance payments from customers, current
Trade payables and accruals, current
Amounts due to related parties, current
Provisions
Progress billings in excess of work-in-progress
Provision for taxation
Short-term bank loans
Long-term bank loans, current
Lease obligations, current
Other loans, current

| 781,252 | 809,637 | - | - |
| ---: | ---: | ---: | ---: |
| $1,677,265$ | $1,667,180$ | 19,842 | 26,961 |
| 18,306 | 29,364 | 7,734 | 196,988 |
| 248,635 | 245,072 | - | - |
| 638,626 | 725,347 | - | - |
| 120,347 | 164,660 | 8,112 | 8,112 |
| 77,394 | 29,820 | - | - |
| 249,515 | 43,590 | - | - |
| 618 | 1,126 | - | - |
| 163 | 148 | - | - |
| $3,812,121$ | $3,715,944$ | 35,688 | 232,061 |
|  |  |  |  |
| 875,815 | $1,610,159$ | 97,173 | 673,482 |

2
BALANCE SHEETS (cont'd)

|  | GROUP |  | COMPANY |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30-Sep-15 | 31-Dec-14 | 30-Sep-15 | 31-Dec-14 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Non-current liabilities |  |  |  |  |
| Advance payments from customers, non-current | 865,159 | 899,279 | - | - |
| Trade payables and accruals, non-current | 241,969 | 274,155 | 11,538 | 17,006 |
| Deferred tax liabilities | 119,898 | 108,484 | - | - |
| Bonds | 711,041 | 658,424 | - | - |
| Long-term bank loans, non-current | 80,203 | 267,532 | - | - |
| Lease obligations, non-current | 18,593 | 17,547 | - | - |
| Other loans, non-current | 354 | 441 | - | - |
| Deferred income | 98,707 | 98,759 | - | - |
| Other long-term payables, non-current | 1,000 | 1,000 | - | - |
| Derivative financial instruments, non-current | 16,323 | 11,260 | - | - |
| Amounts due to related parties, non-current | 6,564 | 1,871 | 661,512 | 407,413 |
|  | 2,159,811 | 2,338,752 | 673,050 | 424,419 |
| TOTAL LIABILITIES | 5,971,932 | 6,054,696 | 708,738 | 656,480 |
| NET ASSETS | 2,158,883 | 2,264,610 | 1,157,536 | 1,526,085 |
| Share capital and reserves |  |  |  |  |
| Share capital | 895,926 | 889,426 | 895,926 | 889,426 |
| Treasury shares | $(61,270)$ | $(6,529)$ | $(61,270)$ | $(6,529)$ |
| Capital reserves | 113,256 | 116,323 | $(3,094)$ | - |
| Other reserves | $(39,306)$ | $(92,057)$ | 66,901 | 74,865 |
| Retained earnings | 1,115,652 | 1,225,040 | 259,073 | 568,323 |
|  | 2,024,258 | 2,132,203 | 1,157,536 | 1,526,085 |
| Non-controlling interests | 134,625 | 132,407 | - | - |
|  | 2,158,883 | 2,264,610 | 1,157,536 | 1,526,085 |
| TOTAL EQUITY AND LIABILITIES | 8,130,815 | 8,319,306 | 1,866,274 | 2,182,565 |

## 2(a) ANALYSIS OF BALANCE SHEETS

Compared to 31 December 2014, the decrease in net current assets was mainly attributable to decrease in bank balances and other liquid funds, decrease in advances and other receivables and reclassification of long term bank loans to current. The decreases were partially offset by an increase in inventories and work-in-progress.

Excess cash was placed out to Fund Manager, resulting in an increase in non-current assets.

## 2(b) GROUP BORROWINGS

|  | As at 30-Sep-15 | As at 31-Dec-14 |
| :---: | :---: | :---: |
|  | \$'000 | \$'000 |
| Amount repayable within one year |  |  |
| Secured | 27,497 | 18,161 |
| Unsecured | 300,193 | 56,523 |
|  | 327,690 | 74,684 |
| Amount repayable after one year |  |  |
| Secured | 43,460 | 47,650 |
| Unsecured | 766,731 | 896,294 |
|  | 810,191 | 943,944 |
| Total | 1,137,881 | 1,018,628 |

The increase in borrowings is largely due to the revaluation of non-SGD denominated loans and bonds (\$86 million).

2(c) NET ASSET VALUE

|  | GROUP |  |  |
| :--- | :---: | :---: | :---: |
|  | 3Q2015 | 3Q2014 | FY2014 |
|  | Cents | Cents | Cents |


|  | COMPANY |  |  |
| :--- | :---: | :---: | :---: |
|  | 3Q2015 | 3Q2014 | FY2014 |
|  | Cents | Cents | Cents |
|  | 37.30 | 38.33 | 48.94 |


|  | GROUP |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3Q2015 | 3Q2014 | 9M2015 | 9M2014 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Cash flows from operating activities |  |  |  |  |
| Profit before taxation | 154,707 | 151,679 | 463,730 | 483,307 |
| Adjustments: |  |  |  |  |
| Share of results of associates and joint ventures, net of tax | $(15,361)$ | $(11,649)$ | $(40,746)$ | $(41,777)$ |
| Depreciation charge | 43,591 | 37,720 | 126,217 | 112,140 |
| Property, plant and equipment written off | 275 | 51 | 4,870 | 136 |
| Gain on disposal of property, plant and equipment | (777) | (779) | $(1,025)$ | $(1,276)$ |
| Gain on disposal of investments | (416) | (157) | (588) | $(2,640)$ |
| Gain on disposal of a joint venture |  | $(2,731)$ |  | $(2,731)$ |
| (Write-back)/impairment losses on goodwill | (144) | 6,292 | 3,856 | 6,292 |
| Goodwill written off | - | 1,186 | - | 1,186 |
| Impairment losses on an associate | - | 5,000 | - | 5,000 |
| Impairment losses of investments | - | 632 | - | 632 |
| Write-back of impairment losses of property, plant and equipment | (205) | (152) | (230) | (152) |
| Write-back of impairment losses on progressive payments to contractor | - | - | (283) |  |
| Share-based payment expense | 4,998 | 5,020 | 10,794 | 13,484 |
| Changes in fair value of financial instruments and hedged items | $(8,820)$ | (852) | $(10,488)$ | (451) |
| Changes in fair value of financial instruments held for trading | (29) | 17 | 31 | (61) |
| Interest expenses | 10,137 | 9,245 | 29,269 | 29,011 |
| Interest income | $(5,568)$ | $(5,669)$ | $(16,869)$ | $(18,618)$ |
| Dividends from investments | (1) | - | (2) | (1) |
| Amortisation of other intangible assets | 3,763 | 3,302 | 10,988 | 10,181 |
| Operating profit before working capital changes | 186,150 | 198,155 | 579,524 | 593,662 |
| Changes in: |  |  |  |  |
| Inventories and work-in-progress | $(30,643)$ | (367) | $(170,956)$ | $(139,251)$ |
| Progress billings in excess of work-in-progress | 16,980 | 9,635 | $(86,721)$ | 143,269 |
| Trade receivables | $(87,775)$ | $(89,879)$ | 84,086 | 124,167 |
| Advance payments to suppliers | 50,529 | $(25,337)$ | 102,434 | $(78,130)$ |
| Other receivables, deposits and prepayments | $(17,438)$ | 4,536 | 9,009 | (255) |
| Amount due from holding company and related corporations balances | $(7,717)$ | 4,658 | 17,975 | $(4,832)$ |
| Amount due to holding company and related corporations balances | $(2,009)$ | $(1,823)$ | $(3,878)$ | 11,429 |
| Amount due from associates | $(6,764)$ | $(1,776)$ | $(8,558)$ | $(2,219)$ |
| Amount due from joint ventures | 27 | $(5,917)$ | $(5,826)$ | $(14,008)$ |
| Trade payables | $(4,849)$ | 8,466 | 30,751 | 33,687 |
| Advance payments from customers | $(5,567)$ | $(34,731)$ | $(62,505)$ | $(13,343)$ |
| Other payables, accruals and provisions | 58,249 | 6,608 | $(58,052)$ | $(117,091)$ |
| Loans to staff and third parties | 962 | (140) | 6,311 | 6,202 |
| Deferred income | 5,398 | 6,735 | 8,979 | 5,351 |
| Foreign currency translation of foreign operations | 1,445 | $(8,339)$ | 4,239 | $(7,659)$ |
| Cash generated from operations | 156,978 | 70,484 | 446,812 | 540,979 |
| Interest received | 7,617 | 6,892 | 22,590 | 22,884 |
| Income tax paid | $(47,183)$ | $(37,661)$ | $(119,231)$ | $(124,953)$ |
| Net cash from operating activities | 117,412 | 39,715 | 350,171 | 438,910 |


|  | GROUP |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3Q2015 | 3Q2014 | 9M2015 | 9M2014 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Cash flows from investing activities |  |  |  |  |
| Proceeds from sale of property, plant and equipment | 878 | 2,222 | 2,354 | 3,359 |
| Proceeds from sale of an investment property | - | - | - | 22,000 |
| Proceeds from sale and maturity of investments | 14,996 | 23,597 | 63,911 | 140,503 |
| Repayment of loan from a joint venture | - | - | 272 | 3,136 |
| Dividends from associates and joint ventures | 14,836 | 6,764 | 41,588 | 30,246 |
| Dividends from investments | 1 | - | 2 | 1 |
| Purchase of property, plant and equipment | $(59,562)$ | $(39,220)$ | $(139,795)$ | $(151,228)$ |
| Purchase of investments | $(103,848)$ | $(27,478)$ | $(296,653)$ | $(47,897)$ |
| Investment in a joint venture | - | (622) | - | (622) |
| Acquisition of other intangible assets | $(5,923)$ | $(8,330)$ | $(20,298)$ | $(24,563)$ |
| Acquisition of controlling interests in subsidiaries, net of cash acquired | 13,441 | - | 13,441 | $(1,008)$ |
| Net cash used in investing activities | $(125,181)$ | $(43,067)$ | $(335,178)$ | $(26,073)$ |
| Cash flows from financing activities |  |  |  |  |
| Capital contribution from non-controlling interests of subsidiaries | - | 84 | 639 | 2,561 |
| Repayment of other loans | (45) | (146) | (124) | (218) |
| Repayment of bank loans | $(20,217)$ | $(17,376)$ | $(232,758)$ | $(406,641)$ |
| Repayment of lease obligations | (319) | (375) | (939) | (972) |
| Repayment of loan to a joint venture | - | (824) | - | (824) |
| Proceeds from issue of shares | - | 2,844 | 5,355 | 16,143 |
| Proceeds from share options exercised with issue of treasury shares | 4,341 | - | 8,495 |  |
| Purchase of treasury shares | $(24,372)$ | - | $(83,943)$ |  |
| Proceeds from bank loans | 39,466 | 18,995 | 272,859 | 35,334 |
| Proceeds from other loans | - |  | 3 |  |
| Acquisition of non-controlling interests in a subsidiary | $(4,600)$ | (194) | $(7,600)$ | (194) |
| Dividends paid to shareholders of the Company | $(155,519)$ | $(124,775)$ | $(497,604)$ | $(498,857)$ |
| Dividends paid to non-controlling interests | (642) | $(4,032)$ | $(3,173)$ | $(9,380)$ |
| Interest paid | $(16,968)$ | $(16,372)$ | $(33,617)$ | $(35,533)$ |
| Deposit (pledged)/discharged | $(3,801)$ | 102 | $(3,017)$ | $(2,027)$ |
| Net cash used in financing activities | $(182,676)$ | $(142,069)$ | $(575,424)$ | $(900,608)$ |
| Net decrease in cash and cash equivalents | $(190,445)$ | $(145,421)$ | $(560,431)$ | $(487,771)$ |
| Cash and cash equivalents at beginning of the period | 1,091,951 | 1,567,379 | 1,462,612 | 1,920,924 |
| Exchange difference on cash and cash equivalents at beginning of the period | 18,453 | 529 | 17,778 | $(10,666)$ |
| Cash and cash equivalents at end of the period | 919,959 | 1,422,487 | 919,959 | 1,422,487 |

## 3(a) ANALYSIS OF CONSOLIDATED STATEMENT OF CASH FLOWS

The Group generated net cash of $\$ 117$ million in 3Q2015 from operating activities as compared to $\$ 40$ million in 3Q2014. This was due mainly to favourable working capital movements from advances and other receivables, other payables, accruals and provisions, partially offset by higher inventories and work-in-progress.

## 3(a) ANALYSIS OF CONSOLIDATED STATEMENT OF CASH FLOWS (cont'd)

The Group's net cash used in investing activities in 3Q2015 was higher than that for 3Q2014 by $\$ 82$ million. This was mainly attributed to increase investment in bonds, net ( $\$ 104$ million) in 3Q2015 vis-à-vis (\$27 million) in 3Q2014, investment in property, plant and equipment (\$60 million) vis-à-vis ( $\$ 39$ million) in 3Q2014, partially offset by net cash inflow from acquisition of controlling interests in subsidiaries (\$13 million).

The Group's net cash used in financing activities of $\$ 183$ million in 3Q2015 was higher than that in 3Q2014 by $\$ 41$ million. The higher cash outflow was largely due to higher interim dividend paid to shareholders and purchase of treasury shares, partially offset by more bank loans.

Compared to end 2Q2015, the cash and cash equivalents as at end of 3Q2015 at \$920 million was $\$ 172$ million lower, following the payment of the interim dividend of $\$ 156$ million in September 2015.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015

The Statement of Comprehensive Income included as part of the results announcement is in compliance with the Singapore Financial Reporting Standards (FRS).

|  | GROUP |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q2015 | 3Q2014 | +/(-) | 9M2015 | 9M2014 | +/(-) |
|  | \$'000 | \$'000 | \% | \$'000 | \$'000 | \% |
| Profit for the period | 132,450 | 120,115 | 10.3 | 388,478 | 391,515 | (0.8) |
| Other comprehensive income Items that are or may be reclassified subsequently to profit or loss |  |  |  |  |  |  |
| Net fair value changes on available-for-sale financial assets | $(3,112)$ | $(1,237)$ | 151.6 | $(2,964)$ | $(1,111)$ | 166.8 |
| Net fair value changes on cash flow hedges | 25,600 | $(40,386)$ | (163.4) | 11,686 | $(53,612)$ | (121.8) |
| Share of net fair value changes on cash flow hedges of an associate | 1,196 | $(6,072)$ | (119.7) | $(2,589)$ | $(7,201)$ | (64.0) |
| Foreign currency translation differences | 46,145 | 10,496 | 339.6 | 48,766 | $(18,230)$ | (367.5) |
| Share of foreign currency translation differences of associates and joint ventures | 10,846 | 3,125 | 247.1 | 11,488 | 1,787 | >500 |
| Other comprehensive income for the period, net of tax | 80,675 | $(34,074)$ | (336.8) | 66,387 | $(78,367)$ | (184.7) |
| Total comprehensive income for the period, net of tax | 213,125 | 86,041 | 147.7 | 454,865 | 313,148 | 45.3 |
| Total comprehensive income attributable to: Shareholders of the Company | 212,060 | 86,622 | 144.8 | 451,289 | 314,106 | 43.7 |
| Non-controlling interests | 1,065 | (581) | (283.3) | 3,576 | (958) | (473.3) |
|  | 213,125 | 86,041 | 147.7 | 454,865 | 313,148 | 45.3 |


|  | Share capital | Capital reserves | Other reserves | Retained earnings | Total | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| At 1.7.2014 | 884,574 | 116,323 | $(97,788)$ | 1,088,257 | 1,991,366 | 140,465 | 2,131,831 |
| Total comprehensive income for the period |  |  |  |  |  |  |  |
| Profit for the period | - | - | - | 121,299 | 121,299 | $(1,184)$ | 120,115 |
| Other comprehensive income |  |  |  |  |  |  |  |
| Net fair value changes on available-for-sale financial assets | - | - | $(1,237)$ | - | $(1,237)$ | - | $(1,237)$ |
| Net fair value changes on cash flow hedges | - | - | $(39,407)$ | - | $(39,407)$ | (979) | $(40,386)$ |
| Share of Net fair value changes on cash flow hedges of an associate | - | - | $(6,072)$ | - | $(6,072)$ | - | $(6,072)$ |
| Foreign currency translation differences |  | - | 8,914 |  | 8,914 | 1,582 | 10,496 |
| Share of foreign currency translation difference of associates and joint ventures | - | - | 3,125 | - | 3,125 | - | 3,125 |
| Other comprehensive income for the period, net of tax | - | - | $(34,677)$ | - | $(34,677)$ | 603 | $(34,074)$ |
| Total comprehensive income for the period, net of tax | - | - | $(34,677)$ | 121,299 | 86,622 | (581) | 86,041 |
| Transactions with owners of the Company, recognised directly in equity |  |  |  |  |  |  |  |
| Contributions by and distributions to owners of the Company |  |  |  |  |  |  |  |
| Issue of shares | 3,566 | - | (722) | - | 2,844 | - | 2,844 |
| Capital contribution by non-controlling interests | - | . | - | - | - | 84 | 84 |
| Cost of share-based payment | - | - | 4,993 | - | 4,993 | 27 | 5,020 |
| Dividends paid | - | - | - | $(124,775)$ | $(124,775)$ | - | $(124,775)$ |
| Dividends paid to non-controlling interests | - | - | - | - | - | $(4,032)$ | $(4,032)$ |
| Total contributions by and distributions to owners of the Company | 3,566 | - | 4,271 | $(124,775)$ | $(116,938)$ | $(3,921)$ | $(120,859)$ |
| Changes in ownership interests in subsidiaries |  |  |  |  |  |  |  |
| Acquisition of non-controlling interests in subsidiaries representing total changes in ownership interests in subsidiaries that do not result in a loss of control | - | - | - | - | - | (194) | (194) |
| Total transactions with owners of the Company | 3,566 | - | 4,271 | $(124,775)$ | $(116,938)$ | $(4,115)$ | $(121,053)$ |
| At 30.9.2014 | 888,140 | 116,323 | $(128,194)$ | 1,084,781 | 1,961,050 | 135,769 | 2,096,819 |


|  | Share capital | Treasury Shares | Capital reserves | Other reserves | Retained earnings | Total | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| At 1.7.2015 | 895,926 | $(42,532)$ | 114,007 | $(120,368)$ | 1,137,911 | 1,984,944 | 130,163 | 2,115,107 |
| Total comprehensive income for the period |  |  |  |  |  |  |  |  |
| Profit for the period | - | - | - | - | 133,260 | 133,260 | (810) | 132,450 |
| Other comprehensive income |  |  |  |  |  |  |  |  |
| Net fair value changes on available-for-sale financial assets | - | - | - | $(3,112)$ | - | $(3,112)$ | - | $(3,112)$ |
| Net fair value changes on cash flow hedges | - | - | - | 26,499 | - | 26,499 | (899) | 25,600 |
| Share of net fair value changes on cash flow hedges of an associate | - | - | - | 1,196 | - | 1,196 | - | 1,196 |
| Foreign currency translation differences | - | - | - | 43,371 | - | 43,371 | 2,774 | 46,145 |
| Share of foreign currency translation differences of associates and joint ventures | - | - | - | 10,846 | - | 10,846 | - | 10,846 |
| Other comprehensive income for the period, net of tax | - | - | - | 78,800 | - | 78,800 | 1,875 | 80,675 |
| Total comprehensive income for the period, net of tax | - | - | - | 78,800 | 133,260 | 212,060 | 1,065 | 213,125 |
| Transactions with owners of the Company, recognised directly in equity |  |  |  |  |  |  |  |  |
| Contributions by and distributions to owners of the Company |  |  |  |  |  |  |  |  |
| Cost of share-based payment | - | - | - | 4,974 | - | 4,974 | 24 | 4,998 |
| Purchase of treasury shares | - | $(24,372)$ | - | - | - | $(24,372)$ | - | $(24,372)$ |
| Treasury shares reissued pursuant to share plans | - | 5,634 | (751) | (531) | - | 4,352 | (11) | 4,341 |
| Dividends paid | - | - | - | - | $(155,519)$ | $(155,519)$ | - | $(155,519)$ |
| Dividends paid to non-controlling interests | - | - | - | - | - | - | (642) | (642) |
| Total contributions by and distributions to owners of the Company | - | $(18,738)$ | (751) | 4,443 | $(155,519)$ | $(170,565)$ | (629) | $(171,194)$ |
| Changes in ownership interests in subsidiaries |  |  |  |  |  |  |  |  |
| Acquisition of non-controlling interests in a subsidiary representing total change in ownership interests in a subsidiary that does result in a loss of control | - | - | - | $(2,181)$ | - | $(2,181)$ | $(2,419)$ | $(4,600)$ |
| Acquisition of a subsidiary with non-controlling interest | - | - | - | - | - | - | 6,445 | 6,445 |
| Total transactions with owners of the Company | - | $(18,738)$ | (751) | 2,262 | $(155,519)$ | $(172,746)$ | 3,397 | $(169,349)$ |
| At 30.9.2015 | 895,926 | $(61,270)$ | 113,256 | $(39,306)$ | 1,115,652 | 2,024,258 | 134,625 | 2,158,883 |

STATEMENT OF CHANGES IN EQUITY FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015 (cont'd)

|  | Share <br> capital | Treasury Shares | Share-based payment reserve | Capital reserve | Retained earnings | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| At 1.7.2014 | 884,574 | - | 62,554 | - | 370,427 | 1,317,555 |
| Total comprehensive income for the period |  |  |  |  |  |  |
| Profit for the period | - | - | - | - | $(4,804)$ | $(4,804)$ |
| Total comprehensive income for the period | - | - | - | - | $(4,804)$ | $(4,804)$ |
| Transactions with owners of the Company, recognised directly in equity |  |  |  |  |  |  |
| Contributions by and distributions to owners of the Company |  |  |  |  |  |  |
| Issue of shares | 3,566 |  | (722) | - | - | 2,844 |
| Cost of share-based payment | - |  | 5,020 | - | - | 5,020 |
| Dividends paid | - | - | - | - | $(124,775)$ | $(124,775)$ |
| Total contributions by and distributions to owners of the Company | 3,566 | - | 4,298 | - | $(124,775)$ | $(116,911)$ |
| At 30.9.2014 | 888,140 | - | 66,852 | - | 240,848 | 1,195,840 |
| At 1.7.2015 | 895,926 | $(42,532)$ | 62,438 | $(2,336)$ | 405,912 | 1,319,408 |
| Total comprehensive income for the period |  |  |  |  |  |  |
| Profit for the period | - | - | - | - | 8,680 | 8,680 |
| Total comprehensive income for the period | - | - | - | - | 8,680 | 8,680 |
| Transactions with owners of the Company, recognised directly in equity |  |  |  |  |  |  |
| Contributions by and distributions to owners of the Company |  |  |  |  |  |  |
| Cost of share-based payment | - | - | 4,998 | - | - | 4,998 |
| Dividends paid | - | - | - | - | $(155,519)$ | $(155,519)$ |
| Purchase of treasury shares | - | $(24,372)$ | - | - | - | $(24,372)$ |
| Treasury shares reissued pursuant to share plans | - | $5,634$ | (535) | (758) | - | $4,341$ |
| Total contributions by and distributions to owners of the Company | - | $(18,738)$ | 4,463 | (758) | $(155,519)$ | $(170,552)$ |
| At 30.9.2015 | 895,926 | $(61,270)$ | 66,901 | $(3,094)$ | 259,073 | 1,157,536 |

## 5(a) CHANGES IN COMPANY'S SHARE CAPITAL

Issued and paid up capital
As at 30 September 2015, the Company has an issued share capital of $3,122,495,197$ ordinary shares (31 December 2014: 3,120,004,716 ordinary shares) of which $19,042,526$ were held by the Company as treasury shares (31 December 2014: 2,034,000).

|  | Number of shares for the quarter ended 30.9.2015 |
| :---: | :---: |
| As at beginning and end of the quarter (including treasury shares) | 3,122,495,197 |
| As at end of the quarter (including treasury shares) | 3,122,495,197 |
| As at end of the quarter (excluding treasury shares) | 3,103,452,671 |
| As at 31 December 2014 (excluding treasury shares) | 3,117,970,716 |

## Share Option Plan

As at 30 September 2015, there were 17,726,515 (30 September 2014: 24,013,923) unexercised options of unissued ordinary shares under the terminated Singapore Technologies Engineering Share Option Plan (ESOP).

## Performance Share Plan

Singapore Technologies Engineering Performance Share Plan 2010 (PSP 2010)
As at 30 September 2015, the total number of contingent shares granted conditionally but not released was $3,955,515$ ( 30 September 2014: $3,447,252$ ). Based on the achievement factor, the actual release of the awards could range from zero to a maximum of $6,724,375$ (30 September 2014: 5,860,328) ordinary shares of the Company.

## Restricted Stock Plan

Singapore Technologies Engineering Restricted Share Plan 2010 (RSP 2010)
As at 30 September 2015, the total number of contingent shares granted conditionally but not released was $9,577,671$ ( 30 September 2014: 10,057,872). Based on the achievement factor, the actual release of the awards could range from zero to a maximum of 14,316,006 (30 September 2014: $14,351,197$ ) ordinary shares.

As at 30 September 2015, the total number of awards released but not vested was 2,996,608 (30 September 2014: 3,207,271) ordinary shares of the Company.

5(a) CHANGES IN COMPANY'S SHARE CAPITAL (cont'd)

## Treasury Shares

During the quarter, the Company purchased $8,165,700$ ordinary shares by way of open market acquisitions, all of which were held by the Company as treasury shares ( 30 September 2014: Nil).

During the quarter, 1,669,999 treasury shares were utilised pursuant to the ESOP and RSP 2010.

| Group and Company | Number of <br> treasury <br> shares for the <br> quarter ended <br> $\mathbf{3 0 . 9 . 2 0 1 5}$ |
| :--- | ---: |
| As at beginning of the quarter | $12,546,825$ |
| Purchase of treasury shares | $8,165,700$ |
| Treasury shares transferred on exercise of share options | $(1,660,495)$ <br> Treasury shares transferred on vesting of RSP 2010 |
| As at end of the quarter | $\mathbf{1 9 , 0 4 2 , 5 2 6}$ |

## AUDIT

The figures have not been audited or reviewed by the Company's auditors.

## AUDITORS' REPORT

Not applicable.

## ACCOUNTING POLICIES

The Group has applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period compared with the audited financial statements as at 31 December 2014 except for the adoption of FRS and INT FRS that are mandatory for financial year beginning on or after 1 January 2015. The adoption of these FRS and INT FRS has no significant impact on the financial statements.

## CHANGES IN ACCOUNTING POLICIES

There are no changes to the accounting policies.

## REVIEW OF GROUP PERFORMANCE

## 10(a) Revenue

3Q2015 vs 3Q2014

| $\$ \mathrm{~m}$ | 3Q2015 | 3Q2014 | Growth |  |
| :--- | :---: | :---: | :---: | :---: |
| Aerospace | 506 | 470 | 36 | $8 \%$ |
| Electronics | 429 | 354 | 75 | $21 \%$ |
| Land Systems | 319 | 357 | $(38)$ | $(11 \%)$ |
| Marine | 205 | 336 | $(131)$ | $(39 \%)$ |
| Others | 41 | 36 | 5 | $13 \%$ |
| Total | $\mathbf{1 , 5 0 0}$ | $\mathbf{1 , 5 5 3}$ | $\mathbf{( 5 3 )}$ | $\mathbf{( 3 \% )}$ |

Group's revenue of $\$ 1,500$ million for 3Q2015 was comparable to that of 3Q2014. Lower revenue posted by Land Systems and Marine sectors was partially offset by higher revenue from Aerospace and Electronics sectors.

Aerospace sector's 3Q2015 revenue of $\$ 506$ million was $8 \%$ or $\$ 36$ million higher than that of $3 Q 2014$. Higher engines output in the Component/Engine Repair \& Overhaul business group was partially offset by lower revenue from the Aircraft Maintenance \& Modification business group.

3Q2015 revenue of $\$ 429$ million for the Electronics sector was $21 \%$ or $\$ 75$ million higher than that of 3Q2014. All three business groups recorded higher sales mainly due to higher value project milestone completions and increased satellite communication products sales.

Land Systems sector's 3Q2015 revenue of \$319 million was lower as compared to 3Q2014 by 11\% or $\$ 38$ million, coming mainly from Munitions \& Weapons business group.

Revenue of Marine sector in 3Q2015 of $\$ 205$ million was lower than that of 3 Q2014 by $39 \%$ or $\$ 131$ million, due mainly to lower Shipbuilding revenue and lesser Shiprepair activities from both local and US operations.

The higher revenue under "Others" was due mainly to revenue from Innosparks (commenced business in 4Q2014) and higher revenue from ST Dynamics.

ST Engineering

REVIEW OF GROUP PERFORMANCE (cont'd)

## 10(b) Profitability

3Q2015 vs 3Q2014

| $\$ \mathrm{~m}$ | 3Q2015 | 3Q2014 | Growth |  |
| :--- | :---: | :---: | :---: | :---: |
| Aerospace | 63.3 | 63.5 | $(0.2)$ | - |
| Electronics | 49.3 | 47.0 | 2.3 | $5 \%$ |
| Land Systems | 19.8 | 18.1 | 1.7 | $9 \%$ |
| Marine | 15.9 | 32.7 | $(16.8)$ | $(51 \%)$ |
| Others | 6.4 | $(9.6)$ | 16.0 | $166 \%$ |
| Total | $\mathbf{1 5 4 . 7}$ | $\mathbf{1 5 1 . 7}$ | $\mathbf{3 . 0}$ | $\mathbf{2 \%}$ |

Group's profit before tax (PBT) for 3Q2015 of $\$ 154.7$ million was comparable to that of 3 Q 2014 .
Aerospace sector's PBT of $\$ 63.3$ million in 3Q2015 was comparable to that achieved in 3Q2014. Lower gross profit which arose from fewer airframe maintenance work and provision of liquidated damages for B757 15-Pallet programme was partially offset by lower finance costs, net, as well as the absence of impairment for an associate.

PBT for Electronics sector in 3Q2015 of $\$ 49.3$ million was comparable to that posted in 3Q2014. In spite of the higher revenue, the Sector reported comparable PBT mainly due to less favourable sales mix and higher operating expenses.

Land Systems sector's 3Q2015 PBT of $\$ 19.8$ million was higher than that of $3 Q 2014$ by $9 \%$ or $\$ 1.7$ million. Lower allowance for inventory obsolescence and the absence of goodwill impairment was partially offset by higher operating expenses and the gain on disposal of a joint venture in 3Q2014.

PBT of Marine sector in 3Q2015 of $\$ 15.9$ million was lower than that of 3 Q2014 by $51 \%$ or $\$ 16.8$ million, due to weaker Shipbuilding and Shiprepair operating performance from both operations.

PBT under "Others" for 3Q2015 was higher than that for 3Q2014 mainly due to favourable fair value change in respect of the cross currency interest rate swaps, favourable exchange rate impact and better performance of ST Synthesis.

# ST Engineering 

## CONFIRMATION PURSUANT TO RULE 705(5) OF THE LISTING MANUAL

The Board has confirmed that to the best of its knowledge, nothing has come to its attention which may render the unaudited interim financial results of the Group comprising the balance sheets (Group and Company), consolidated income statement, consolidated statement of comprehensive income, statement of changes in equity (Group and Company) and consolidated statement of cash flows and the accompanying notes for the third quarter ended 30 September 2015 to be false or misleading in any material respect.

## VARIANCE FROM PROSPECTS STATEMENT

In the 2Q2015 Prospects Statement announced in August 2015, there was no third quarter forecast, but the Group forecasted 2H2015 PBT to be higher than that of 1 H 2015 , with FY2015 PBT to be comparable to FY2014. As a result of 3Q2015 performance and weak market outlook impacting aerospace maintenance, repair and overhaul as well as shipbuilding businesses, the Group projects 2H2015 PBT to be comparable to 1 H 2015 .

## PROSPECTS

## Group

Barring unforeseen circumstances, the Group expects FY2015 Revenue to be comparable, while PBT is expected to be lower than that of FY2014.

## Sectors

For Aerospace and Land Systems sectors, both Revenue and PBT for FY2015 are expected to be comparable to that of FY2014.

For Electronics sector, Revenue is expected to be higher, while PBT for FY2015 is expected to be comparable to FY2014.

For Marine sector, both Revenue and PBT for FY2015 are expected to be lower than that of FY2014.

This release may contain forward-looking statements that involve risks and uncertainties. These forward-looking statements reflect the Company's current intentions, plans, expectations, assumptions and beliefs about future events. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other companies and venues for the sale/distribution of goods and services, shifts in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, and governmental and public policy changes, as well as natural disasters which may negatively impact business activities of the ST Engineering group. You are cautioned not to place undue reliance on these forward-looking statements, which are based on current view of management on future events.

## DIVIDENDS

No interim dividend for the quarter ended 30 September 2015 is recommended.

## 15 BUSINESS SEGMENTAL INFORMATION

By Business Activity

|  | 3Q2015 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Aerospace \$'000 | $\begin{aligned} & \text { Electronics } \\ & \$ \$^{\prime} 000 \end{aligned}$ | Land Systems \$'000 | $\begin{gathered} \text { Marine } \\ \$ ' 000 \end{gathered}$ | Others \$'000 | $\begin{aligned} & \text { Elimination } \\ & \quad \${ }^{\prime} 000 \end{aligned}$ | Group \$'000 |
| Revenue |  |  |  |  |  |  |  |
| External sales | 506,219 | 428,894 | 319,044 | 204,753 | 41,067 | - | 1,499,977 |
| Inter-segment sales | 1,223 | 9,749 | 1,816 | 145 | 7,757 | $(20,690)$ | - |
|  | 507,442 | 438,643 | 320,860 | 204,898 | 48,824 | $(20,690)$ | 1,499,977 |
| Reportable segment profit |  |  |  |  |  |  |  |
| Other income | 1,391 | 2,307 | 2,274 | 1,863 | 29,406 | $(30,448)$ | 6,793 |
| Other expenses | - | - | (444) | (39) | (1) | 484 | - |
| Finance income | 8,643 | 1,010 | 1,911 | 971 | 18,498 | $(4,173)$ | 26,860 |
| Finance costs | $(5,964)$ | $(1,545)$ | $(3,505)$ | (19) | $(40,158)$ | 36,357 | $(14,834)$ |
| Share of results of |  |  | 4,478 | 2,493 | - | (616) | 15,361 |
| Profit before taxation | 63,253 | 49,333 | 19,759 | 15,943 | $(9,605)$ | 16,024 | 154,707 |
| Taxation | $(11,587)$ | $(9,785)$ | $(4,625)$ | (862) | 4,602 |  | $(22,257)$ |
| Non-controlling interests | (288) | 12 | 1,086 | - | - | - | 810 |
| Profit attributable to shareholders | 51,378 | 39,560 | 16,220 | 15,081 | $(5,003)$ | 16,024 | 133,260 |
| Other assets | 2,316,779 | 1,858,140 | 1,934,692 | 1,065,969 | 4,291,299 | $(3,802,386)$ | 7,664,493 |
| Associates and joint ventures | 319,842 | 1,315 | 117,082 | 8,431 | 17,657 | 1,995 | 466,322 |
| Segment assets | 2,636,621 | 1,859,455 | 2,051,774 | 1,074,400 | 4,308,956 | $(3,800,391)$ | 8,130,815 |
| Segment liabilities | 1,749,936 | 1,600,648 | 1,747,847 | 887,302 | 2,520,684 | $(2,534,485)$ | 5,971,932 |
| Capital expenditure ${ }^{+}$ | 50,882 | 13,242 | 4,482 | 4,179 | 477 | - | 73,262 |
| Depreciation and amortisation | 19,142 | 10,336 | 8,642 | 7,451 | 1,794 | (11) | 47,354 |
| Write back of impairment losses | - | - | (349) | - | - | - | (349) |
| Other non-cash expenses | 256 | - | 19 | - | - | - | 275 |

+ Capital expenditure consists of additions of property, plant and equipment and intangible assets.


## BUSINESS SEGMENTAL INFORMATION (cont'd)

By Business Activity

|  | 3Q2014 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Aerospace \$'000 | Electronics $\$ \mathbf{\$} 000$ | Land Systems \$'000 | $\begin{gathered} \text { Marine } \\ \text { \$'000 } \end{gathered}$ | Others \$'000 | Elimination $\$ \mathbf{1} 000$ | $\begin{gathered} \text { Group } \\ \text { \$'000 } \end{gathered}$ |
| Revenue |  |  |  |  |  |  |  |
| External sales | 470,068 | 353,967 | 356,453 | 336,129 | 36,309 | - | 1,552,926 |
| Inter-segment sales | 3,131 | 6,631 | 1,902 | 208 | 6,485 | $(18,357)$ | - |
|  | 473,199 | 360,598 | 358,355 | 336,337 | 42,794 | $(18,357)$ | 1,552,926 |
| Reportable segment profit |  |  |  |  |  |  |  |
| Other income | 1,110 | 1,772 | 5,631 | 2,179 | 18,881 | $(19,872)$ | 9,701 |
| Other expenses | $(4,997)$ | (1) | (390) | (10) | - | 398 | $(5,000)$ |
| Finance income | 1,339 | 1,518 | 1,620 | 18,601 | 12,100 | 3,807 | 38,985 |
| Finance costs | $(4,352)$ | $(1,875)$ | $(3,166)$ | $(18,461)$ | $(16,924)$ | $(1,763)$ | $(46,541)$ |
| Share of results of associates and joint |  |  |  |  |  |  |  |
| Profit before taxation | 63,554 | 47,012 | 18,097 | 32,686 | $(5,995)$ | $(3,675)$ | 151,679 |
| Taxation | $(16,270)$ | $(10,234)$ | $(4,153)$ | $(2,906)$ | 1,999 | - | $(31,564)$ |
| Non-controlling interests | (882) | 138 | 1,929 | (1) | - | - | 1,184 |
| Profit attributable to shareholders | 46,402 | 36,916 | 15,873 | 29,779 | $(3,996)$ | $(3,675)$ | 121,299 |
| Other assets | 2,276,203 | 1,785,182 | 1,994,737 | 1,210,640 | 3,866,924 | $(3,424,554)$ | 7,709,132 |
| Associates and joint ventures | 314,212 | 871 | 108,876 | 5,996 | 17,681 | 8,078 | 455,714 |
| Segment assets | 2,590,415 | 1,786,053 | 2,103,613 | 1,216,636 | 3,884,605 | $(3,416,476)$ | 8,164,846 |
| Segment liabilities | 1,775,430 | 1,546,787 | 1,808,266 | 1,020,961 | 2,063,160 | $(2,146,577)$ | 6,068,027 |
| Capital expenditure ${ }^{+}$ | 19,369 | 14,820 | 21,715 | 8,464 | 857 | - | 65,225 |
| Depreciation and amortisation | 14,593 | 9,020 | 8,934 | 7,152 | 1,333 | (10) | 41,022 |
| Impairment losses | 5,000 | 632 | 6,140 | - | - | - | 11,772 |
| Other non-cash expenses | 1,231 | 1 | 2 | - | 3 | - | 1,237 |

${ }^{+}$Capital expenditure consists of additions of property, plant and equipment and intangible assets.

## BUSINESS SEGMENTAL INFORMATION (cont'd)

By Business Activity
For Revenue and Profit Before Tax of 3Q2015 vis-à-vis 3Q2014, please refer to paragraph 10.

|  | Profit Attributable to Shareholders |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 3Q2015 | 3Q2014 | $+/(-)$ |  |
|  | $\$ ' 000$ |  | $\$ 000$ | $\%$ |
|  | 51,378 |  | 46,402 | 10.7 |
| Aerospace | 39,560 |  | 36,916 | 7.2 |
| Electronics | 16,220 |  | 15,873 | 2.2 |
| Land Systems | 15,081 |  | 29,779 | $(49.4)$ |
| Marine | 11,021 |  | $(7,671)$ | $(243.7)$ |
| Others | 133,260 |  | 121,299 | 9.9 |


|  | Revenue |  |  | Profit Before Tax |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 9M2015 | 9M2014 | +/(-) | 9M2015 | 9M2014 | +/(-) |
|  | \$'000 | \$'000 | \% | \$'000 | \$'000 | \% |
| Aerospace | 1,510,098 | 1,507,645 | 0.2 | 205,327 | 211,126 | (2.7) |
| Electronics | 1,197,987 | 1,103,098 | 8.6 | 130,798 | 127,530 | 2.6 |
| Land Systems | 982,493 | 974,793 | 0.8 | 52,265 | 55,154 | (5.2) |
| Marine | 738,132 | 1,006,861 | (26.7) | 68,931 | 88,865 | (22.4) |
| Others | 127,729 | 98,710 | 29.4 | 6,409 | 632 | >500 |
| Group | 4,556,439 | 4,691,107 | (2.9) | 463,730 | 483,307 | (4.1) |


|  | Profit Attributable to Shareholders |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $\mathbf{9 M 2 0 1 5}$ | 9M2014 | $+/(-)$ |  |
|  | $\$ \prime 000$ |  | $\$ \mathbf{\prime} 000$ | $\%$ |
| Aerospace | 165,363 |  | 162,266 | 1.9 |
| Electronics | 108,325 |  | 104,766 | 3.4 |
| Land Systems | 43,049 |  | 51,546 | $(16.5)$ |
| Marine | 59,790 |  | 75,654 | $(21.0)$ |
| Others | 11,689 |  | $(2,552)$ | $<-500$ |
| Group | 388,216 |  | 391,680 | $(0.9)$ |

## BUSINESS SEGMENTAL INFORMATION (cont'd)

By Geographical Areas

|  | Revenue |  |  |  | Revenue |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q2015 |  | 3Q2014 |  | 9M2015 |  | 9M2014 |  |
|  | \$'000 | \% | \$'000 | \% | \$'000 | \% | \$'000 | \% |
| Asia | 970,352 | 64.7 | 914,039 | 58.9 | 2,796,926 | 61.4 | 2,646,448 | 56.4 |
| USA | 351,616 | 23.4 | 337,842 | 21.8 | 1,091,676 | 24.0 | 1,143,295 | 24.4 |
| Europe | 70,722 | 4.7 | 70,997 | 4.5 | 231,133 | 5.0 | 211,650 | 4.5 |
| Others | 107,287 | 7.2 | 230,048 | 14.8 | 436,704 | 9.6 | 689,714 | 14.7 |
| Total | 1,499,977 | 100 | 1,552,926 | 100 | 4,556,439 | 100 | 4,691,107 | 100 |

By Country of Incorporation

|  | Revenue |  |  |  | Revenue |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q2015 |  | 3Q2014 |  | 9M2015 |  | 9M2014 |  |
|  | \$'000 | \% | \$'000 | \% | \$'000 | \% | \$'000 | \% |
| Asia | 1,104,699 | 73.6 | 1,184,963 | 76.3 | 3,362,240 | 73.8 | 3,549,612 | 75.7 |
| USA | 356,632 | 23.8 | 334,702 | 21.6 | 1,086,098 | 23.8 | 1,046,312 | 22.3 |
| Europe | 22,488 | 1.5 | 17,269 | 1.1 | 58,602 | 1.3 | 53,328 | 1.1 |
| Others | 16,158 | 1.1 | 15,992 | 1.0 | 49,499 | 1.1 | 41,855 | 0.9 |
| Total | 1,499,977 | 100 | 1,552,926 | 100 | 4,556,439 | 100 | 4,691,107 | 100 |


|  | Non-Current Assets * |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 9M2015 |  | 9M2014 |  |
|  | \$'000 | \% | \$'000 | \% |
| Asia | 2,299,579 | 69.5 | 1,937,782 | 68.2 |
| USA | 855,574 | 25.8 | 750,494 | 26.4 |
| Europe | 56,023 | 1.7 | 52,220 | 1.9 |
| Others | 98,413 | 3.0 | 99,127 | 3.5 |
| Total | 3,309,589 | 100 | 2,839,623 | 100 |

* Non-current assets for the purpose of FRS 108 Operating Segments excludes derivative financial instruments and deferred tax assets.


## INTERESTED PERSON TRANSACTIONS

|  | Aggregate value of all transactions <br> conducted under a shareholders <br> mandate pursuant to Rule 920 of the <br> SGX Listing Manual |  |
| :--- | ---: | ---: |
|  | 3Q2015 | 3Q2014 |
| \$'000 |  |  |

## BY ORDER OF THE BOARD

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6 November 2015
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For more details on how the business of each Sector is managed and its related performance, please see the attached sections. The information is given on a voluntary basis and from the perspective of the Sector management, as its disclosure is not made pursuant to any law or regulation.

