




Alibaba Pictures Group Limited  
阿里巴巴影業集團有限公司

# 2018/19 INTERIM REPORT

Stock Code: 1060

 This Interim Report is printed on environmentally friendly paper

## CORPORATE INFORMATION

### BOARD OF DIRECTORS

#### Executive Directors

Mr. Fan Luyuan (*Chairman & Chief Executive Officer*)  
Mr. Yu Yongfu  
Ms. Zhang Wei (*President*)

#### Non-Executive Directors

Mr. Li Lian Jie  
Mr. Shao Xiaofeng

#### Independent Non-Executive Directors

Ms. Song Lixin  
Mr. Tong Xiaomeng  
Mr. Johnny Chen

### EXECUTIVE COMMITTEE

Mr. Fan Luyuan (*Committee Chairman*)  
Ms. Zhang Wei

### REMUNERATION COMMITTEE

Mr. Tong Xiaomeng (*Committee Chairman*)  
Mr. Fan Luyuan  
Ms. Song Lixin

### AUDIT COMMITTEE

Mr. Johnny Chen (*Committee Chairman*)  
Ms. Song Lixin  
Mr. Tong Xiaomeng

### NOMINATION COMMITTEE

Mr. Fan Luyuan (*Committee Chairman*)  
Mr. Tong Xiaomeng  
Mr. Johnny Chen

### COMPANY SECRETARY

Mr. Ng Lok Ming, William

### SOLICITOR

Mayer Brown

### AUDITOR

PricewaterhouseCoopers

### WEBSITE

[www.irasia.com/listco/hk/alibabapictures](http://www.irasia.com/listco/hk/alibabapictures)

### PRINCIPAL BANKERS

China CITIC Bank International Limited  
China Merchants Bank Co., Ltd.  
Bank of Communications Co., Ltd.  
The Hongkong and Shanghai Banking Corporation Limited  
Hang Seng Bank Limited  
JPMorgan Chase Bank, N.A.

### REGISTERED OFFICE

Clarendon House, 2 Church Street  
Hamilton HM 11, Bermuda

### HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

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Facsimile : (852) 2215 5420

### BEIJING OFFICE

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No. 16 Tianze Road, Chaoyang District, Beijing, China  
Postal Code : 100125  
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Facsimile : (86) 10 5911 5599

### PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

MUFG Fund Services (Bermuda) Limited  
The Belvedere Building, 69 Pitts Bay Road  
Pembroke HM08, Bermuda

### HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Secretaries Limited  
Level 22, Hopewell Centre  
183 Queen's Road East, Hong Kong

### SINGAPORE SHARE TRANSFER AGENT

Boardroom Corporate & Advisory Services Pte. Ltd.  
50 Raffles Place, #32-01 Singapore Land Tower  
Singapore 048623

### STOCK CODE

Stock Code on The Stock Exchange of  
Hong Kong Limited: 1060  
Stock Code on the Singapore Exchange  
Securities Trading Limited: S91

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

	Note	For the six months ended	
		September 30, 2018 (Unaudited) RMB'000	2017 (Unaudited) RMB'000
Revenue	6	1,532,252	1,184,181
Cost of sales and services		(738,579)	(297,695)
<b>Gross profit</b>		<b>793,673</b>	886,486
Selling and marketing expenses		(871,714)	(1,055,235)
Administrative expenses		(455,741)	(351,843)
Reversal of impairment losses on financial assets-net		24,016	–
Other income	7	24,042	37,819
Other gains, net	8	62,242	57,593
<b>Operating loss</b>		<b>(423,482)</b>	(425,180)
Finance income	9	267,712	35,475
Finance expenses	9	(6,199)	(75,360)
Finance income/(expenses), net		261,513	(39,885)
Share of profit or loss of and gain on dilution of investments accounted for using the equity method	12	15,554	49,372
<b>Loss before income tax</b>		<b>(146,415)</b>	(415,693)
Income tax expense	10	(8,050)	(15,064)
<b>Loss for the period</b>		<b>(154,465)</b>	(430,757)
<b>Attributable to:</b>			
Owners of the Company		(125,545)	(384,258)
Non-controlling interests		(28,920)	(46,499)
<b>Loss per share attributable to owners of the Company for the period (expressed in RMB cents per share)</b>	11		
– Basic		(0.50)	(1.52)
– Diluted		(0.50)	(1.52)

The above interim condensed consolidated statement of profit or loss should be read in conjunction with the accompanying notes.

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	For the six months ended	
	September 30,	
	2018	2017
	(Unaudited)	(Unaudited)
	RMB'000	RMB'000
<b>Loss for the period</b>	<b>(154,465)</b>	(430,757)
<b>Other comprehensive income/(loss):</b>		
<i>Items that may be reclassified to profit or loss</i>		
Currency translation differences	145,186	(6,566)
Change in fair value of available-for-sale financial assets, net of tax	—	(7,969)
<b>Other comprehensive income/(loss) for the period, net of tax</b>	<b>145,186</b>	(14,535)
<b>Total comprehensive loss for the period</b>	<b>(9,279)</b>	(445,292)
<b>Attributable to:</b>		
Owners of the Company	18,981	(398,163)
Non-controlling interests	(28,260)	(47,129)
<b>Total comprehensive loss for the period</b>	<b>(9,279)</b>	(445,292)

The above interim condensed consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

## INTERIM CONDENSED CONSOLIDATED BALANCE SHEET

		As at September 30, 2018 (Unaudited) RMB'000	As at March 31, 2018 (Audited) RMB'000
	Note		
<b>Assets</b>			
<b>Non-current assets</b>			
Property, plant and equipment	13	216,504	232,378
Goodwill	13	3,546,504	3,546,504
Intangible assets	13	151,480	158,400
Deferred income tax assets		419	419
Investments accounted for using the equity method	12	2,460,012	2,387,742
Available-for-sale financial assets	3	–	52,000
Financial assets at fair value through profit or loss	3, 5	1,430,041	1,122,587
Trade and other receivables, and prepayments	14	119,070	111,250
		<u>7,924,030</u>	<u>7,611,280</u>
<b>Current assets</b>			
Inventories		658	756
Film and TV copyrights		1,074,567	990,145
Trade and other receivables, and prepayments	14	1,461,824	1,156,370
Current income tax recoverable		7,134	575
Financial assets at fair value through profit or loss	3, 5	1,319,776	–
Available-for-sale financial assets	3	–	666,992
Cash and cash equivalents		2,338,240	1,685,719
Bank deposits with the maturity over three months		2,115,112	2,740,707
Restricted cash		19,442	17,719
		<u>8,336,753</u>	<u>7,258,983</u>
Assets classified as held-for-sale		–	112,320
		<u>8,336,753</u>	<u>7,371,303</u>
<b>Total assets</b>		<u>16,260,783</u>	<u>14,982,583</u>
<b>Equity and liabilities</b>			
<b>Equity attributable to owners of the Company</b>			
Share capital	15	5,135,167	5,131,405
Reserves		8,872,294	8,845,292
		<u>14,007,461</u>	<u>13,976,697</u>
<b>Non-controlling interests</b>		<u>90,734</u>	<u>120,202</u>
<b>Total equity</b>		<u>14,098,195</u>	<u>14,096,899</u>

## INTERIM CONDENSED CONSOLIDATED BALANCE SHEET (Continued)

		As at September 30, 2018 (Unaudited) RMB'000	As at March 31, 2018 (Audited) RMB'000
	Note		
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Borrowings	17	722,095	23,311
Deferred income tax liabilities		37,461	37,426
Finance lease liabilities		8,532	11,986
		<u>768,088</u>	<u>72,723</u>
<b>Current liabilities</b>			
Trade and other payables, and accrued charges	18	1,350,798	794,247
Contract liabilities		31,760	–
Borrowings	17	4,000	3,000
Finance lease liabilities		7,942	7,979
		<u>1,394,500</u>	<u>805,226</u>
Liabilities directly associated with assets classified as held-for-sale		<u>–</u>	<u>7,735</u>
		<u>1,394,500</u>	<u>812,961</u>
<b>Total liabilities</b>		<u>2,162,588</u>	<u>885,684</u>
<b>Total equity and liabilities</b>		<u>16,260,783</u>	<u>14,982,583</u>

The above interim condensed consolidated balance sheet should be read in conjunction with the accompanying notes.

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Note	Attributable to owners of the Company											
	Share capital RMB'000	Share premium RMB'000	Shares held for share award scheme RMB'000	Other reserve RMB'000	Shareholder's contribution reserve RMB'000	Translation reserve RMB'000	Investment revaluation reserve RMB'000	Share-based compensation reserve RMB'000	Accumulated losses RMB'000	Total RMB'000	Non-controlling interests RMB'000	Total RMB'000
For the six months ended September 30, 2018 (Unaudited)												
At April 1, 2018	5,131,405	12,277,493	(148,436)	(1,071,373)	48,527	(125,006)	915	237,853	(2,374,681)	13,976,697	120,202	14,096,899
Change in accounting policy	3	-	-	-	-	-	(915)	-	915	-	-	-
Restated total equity at the beginning of the period	5,131,405	12,277,493	(148,436)	(1,071,373)	48,527	(125,006)	-	237,853	(2,373,766)	13,976,697	120,202	14,096,899
Loss for the period	-	-	-	-	-	-	-	-	(125,545)	(125,545)	(28,920)	(154,465)
Other comprehensive income for the period:												
Currency translation differences	-	-	-	-	-	144,526	-	-	-	144,526	660	145,186
Total comprehensive loss for the period	-	-	-	-	-	144,526	-	-	(125,545)	18,981	(28,260)	(9,279)
Issuance of shares under share award scheme	15	3,762	12,190	(15,952)	-	-	-	-	-	-	-	-
Shares purchased for share award scheme	-	-	(2,225)	-	-	-	-	-	-	(2,225)	-	(2,225)
Shares vested under share award scheme	-	-	24,310	-	-	-	-	(24,310)	-	-	-	-
Value of employee services provided under share option scheme and share award scheme	16(a)(c)	-	-	-	-	-	-	13,190	-	13,190	-	13,190
Value of employee services provided in relation to share-based payment transactions with Alibaba Group Holding Limited ("AGHL")	16(b)	-	-	-	-	-	-	733	-	733	-	733
Non-controlling interests arising on a newly established subsidiary	-	-	-	-	-	-	-	-	-	-	8,570	8,570
Disposal of certain equity interest in a subsidiary without loss of control	-	-	-	85	-	-	-	-	-	85	3,399	3,484
Disposal of a subsidiary	20	-	-	-	-	-	-	-	-	-	(13,177)	(13,177)
At September 30, 2018	5,135,167	12,289,683	(142,303)	(1,071,288)	48,527	19,520	-	227,466	(2,499,311)	14,007,461	90,734	14,098,195

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Continued)

Note	Attributable to owners of the Company											Total RMB'000	Non- controlling interests RMB'000	Total RMB'000
	Share capital RMB'000	Share premium RMB'000	Shares held for share award scheme RMB'000	Other reserve RMB'000	Shareholder's contribution reserve RMB'000	Translation reserve RMB'000	Investment revaluation reserve RMB'000	Share-based compensation reserve RMB'000	Accumulated losses RMB'000	Total RMB'000	Non- controlling interests RMB'000			
<b>For the six months ended</b>														
<b>September 30, 2017</b>														
<b>(Unaudited)</b>														
<b>At April 1, 2017</b>	5,081,884	12,063,133	-	168,183	48,527	(39,045)	10,667	280,432	(1,154,903)	16,458,878	231,315	16,690,193		
Loss for the period	-	-	-	-	-	-	-	-	(384,258)	(384,258)	(46,499)	(430,757)		
Other comprehensive loss for the period:														
Fair value loss on available-for-sale financial assets, net of tax	-	-	-	-	-	-	(7,711)	-	-	(7,711)	(258)	(7,969)		
Currency translation differences	-	-	-	-	-	(6,194)	-	-	-	(6,194)	(372)	(6,566)		
Total comprehensive loss for the period	-	-	-	-	-	(6,194)	(7,711)	-	(384,258)	(398,163)	(47,129)	(445,292)		
Issuance of shares under share award scheme	15	33,275	147,427	(180,702)	-	-	-	-	-	-	-	-		
Shares purchased for share award scheme		-	-	(18,669)	-	-	-	-	-	(18,669)	-	(18,669)		
Shares vested under share award scheme		-	-	74,913	-	-	-	(74,913)	-	-	-	-		
Value of employee services provided under share option scheme and share award scheme	16(a)(c)	-	-	-	-	-	-	75,438	-	75,438	-	75,438		
Value of employee services provided in relation to share-based payment transactions with AGHL	16(b)	-	-	-	-	-	-	4,478	-	4,478	-	4,478		
Acquisition of non-controlling interests in subsidiaries		-	-	-	(1,242,359)	-	-	-	-	(1,242,359)	(91,892)	(1,334,251)		
Disposal of certain equity interest in a subsidiary without loss of control		-	-	-	2,803	-	-	-	-	2,803	38,724	41,527		
Others		-	-	-	-	-	-	-	-	-	1,537	1,537		
<b>At September 30, 2017</b>	<b>5,115,159</b>	<b>12,210,560</b>	<b>(124,458)</b>	<b>(1,071,373)</b>	<b>48,527</b>	<b>(45,239)</b>	<b>2,956</b>	<b>285,435</b>	<b>(1,539,161)</b>	<b>14,882,406</b>	<b>132,555</b>	<b>15,014,961</b>		

The above interim condensed consolidated statement of changes in equity should be read in conjunction with the accompanying notes.



## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	For the six months ended	
	September 30,	
	2018	2017
	(Unaudited)	(Unaudited)
	RMB'000	RMB'000
<b>Cash flows from operating activities</b>		
Cash (used in)/generated from operating activities	(305,410)	43,766
Income tax paid	(14,334)	(7,155)
<b>Net cash (outflow)/inflow from operating activities</b>	<b>(319,744)</b>	<b>36,611</b>
<b>Cash flows from investing activities</b>		
Change in bank deposits with the maturity over three months, net	686,637	(2,110)
Amount received in relation to the restructuring of an associate	62,203	238,530
Interest received	54,217	64,402
Interest received on convertible bonds	19,500	19,500
Investment income received	15,887	25,294
Proceeds from disposal of property, plant and equipment	295	–
Change in investments in wealth management products, net	(649,438)	(483,186)
Increase in unlisted equity investments	(104,500)	–
Purchases of property, plant and equipment	(23,064)	(80,960)
Investments in joint ventures	(10,510)	–
Refund of investment in an associate	–	50,000
Disposal of investment in an associate	–	38,403
<b>Net cash inflow/(outflow) from investing activities</b>	<b>51,227</b>	<b>(130,127)</b>

**INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS** (Continued)

	For the six months ended	
	September 30,	
	2018	2017
	(Unaudited)	(Unaudited)
	RMB'000	RMB'000
<b>Cash flows from financing activities</b>		
Proceeds from bank borrowings	695,216	–
Capital injection from non-controlling interests	8,570	–
Proceeds from disposal of interest in a subsidiary	3,484	41,527
Repayment of finance lease liabilities	(4,356)	(2,177)
Interest paid	(3,622)	(7,501)
Shares purchased for share award scheme	(2,225)	(18,669)
Repayment of borrowings	(1,500)	–
Acquisition of non-controlling interests in subsidiaries	–	(1,334,251)
	<hr/>	<hr/>
<b>Net cash inflow/(outflow) from financing activities</b>	<b>695,567</b>	<b>(1,321,071)</b>
	<hr/>	<hr/>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>427,050</b>	<b>(1,414,587)</b>
Cash and cash equivalents at beginning of the period	1,685,719	5,318,460
Exchange gain/(loss) on cash and cash equivalents	225,471	(41,080)
	<hr/>	<hr/>
<b>Cash and cash equivalents at end of the period</b>	<b>2,338,240</b>	<b>3,862,793</b>
	<hr/>	<hr/>

The above interim condensed consolidated statement of cash flows should be read in conjunction with the accompanying notes.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

### 1 GENERAL INFORMATION

Alibaba Pictures Group Limited (the “Company”) and its subsidiaries (together, the “Group”) form an internet-driven integrated platform that covers content production, promotion and distribution, IP licensing and integrated management, cinema ticketing management and data services for the entertainment industry.

The Company is a limited liability company incorporated in Bermuda. The address of its registered office is Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda.

The Company has its primary listing on The Stock Exchange of Hong Kong Limited (the “HK Stock Exchange”) and secondary listing on the Singapore Exchange Securities Trading Limited. As at September 30, 2018, the Company is 49.00% owned by Ali CV Investment Holding Limited (“Ali CV”). Ali CV is a wholly-owned subsidiary of Alibaba Investment Limited (“AIL”) which is in turn wholly-owned by AGHL.

This condensed consolidated interim financial information is presented in Renminbi (“RMB”), unless otherwise stated.

This condensed consolidated interim financial information has not been audited.

### 2 BASIS OF PREPARATION

This condensed consolidated interim financial information for the six months ended September 30, 2018 has been prepared in accordance with Hong Kong Accounting Standard 34, “Interim financial reporting”. The condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the fifteen months ended March 31, 2018, which have been prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”) issued by Hong Kong Institute of Certified Public Accountants (“HKICPA”).

The accounting policies applied are consistent with those of the annual financial statements for the fifteen months ended March 31, 2018, as described in those annual financial statements, except for the adoption of new and amended standards as set out below.

## 2 BASIS OF PREPARATION (Continued)

### (a) New and amended standards adopted by the Group

A number of new or amended standards became applicable for the current reporting period and the Group had to change its accounting policies and make retrospective adjustments, if applicable, as a result of adopting the following standards:

- HKFRS 9 'Financial instruments', and
- HKFRS 15 'Revenue from contracts with customers'

The impact of the adoption of these standards and the new accounting policies are disclosed in Note 3 below. The other standards did not have any impact on the Group's accounting policies and did not require retrospective adjustments.

### (b) New standards and amendments not yet adopted

#### (i) HKFRS 16, 'Leases'

##### *Nature of change*

HKFRS 16 was issued in May 2016. It will result in almost all leases being recognized on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognized. The only exceptions are short-term and low-value leases.

The accounting for lessors will not significantly change.

##### *Impact*

The standard will affect primarily the accounting for the Group's operating leases. As at the reporting date, the Group has certain non-cancellable operating lease commitments.

However, the Group has not yet assessed what other adjustments, if any, are necessary for example because of the change in the definition of the lease term and the different treatment of variable lease payments and of extension and termination options. It is therefore not yet possible to estimate the amount of right-of-use assets and lease liabilities that will have to be recognized on adoption of the new standard and how this may affect the Group's profit or loss and classification of cash flows going forward.

## 2 BASIS OF PREPARATION (Continued)

### (b) New standards and amendments not yet adopted (Continued)

#### (i) HKFRS 16, 'Leases' (Continued)

##### *Date of adoption by the Group*

Mandatory for financial years commencing on or after January 1, 2019. At this stage, the Group does not intend to adopt the standard before its effective date. The Group intends to apply the simplified transition approach and will not restate comparative amounts for the year prior to first adoption.

There are no other standards that are not yet effective that would be expected to have a material impact on the Group.

## 3 CHANGES IN ACCOUNTING POLICIES

This note explains the impact of the adoption of HKFRS 9 'Financial Instruments' and HKFRS 15 'Revenue from Contracts with Customers' on the Group's condensed consolidated interim financial information and also discloses the new accounting policies that have been applied from April 1, 2018, where they are different to those applied in prior periods.

### (a) Impact on the financial statements

HKFRS 9 was generally adopted without restating comparative information with the exception of certain aspects of hedge accounting. The Group used modified retrospective approach while adopting HKFRS 9. The reclassification and adjustments are therefore not reflected in the balance sheet as at March 31, 2018, but are recognized in the opening balance sheet on April 1, 2018.

The Group has adopted HKFRS 15 using the modified retrospective approach and has not restated comparatives for the six months ended September 30, 2017.

### 3 CHANGES IN ACCOUNTING POLICIES (Continued)

#### (a) Impact on the financial statements (Continued)

The following tables show the adjustments recognized for each individual line item. Line items that were not affected by the changes have not been included. As a result, the sub-totals and totals disclosed cannot be recalculated from the numbers provided.

Balance sheet (extract)	March 31, 2018	HKFRS 9	HKFRS 15	April 1, 2018
	As originally presented			
	RMB'000	RMB'000	RMB'000	RMB'000
<b>Non-current assets</b>				
Available-for-sale financial assets	52,000	(52,000)	-	-
Financial assets at fair value through profit or loss ("FVTPL")	1,122,587	52,000	-	1,174,587
<b>Current assets</b>				
Available-for-sale financial assets	666,992	(666,992)	-	-
FVTPL	-	666,992	-	666,992
<b>Current liabilities</b>				
Trade and other payables, and accrued charges	794,247	-	(15,848)	778,399
Contract liabilities	-	-	15,848	15,848

The adjustments are explained in more detail by relevant standard as described below.

#### (b) HKFRS 9 'Financial Instruments' – Impact of adoption

HKFRS 9 replaces the provisions of HKAS 39 that relate to the recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, impairment of financial assets and hedge accounting.

The adoption of HKFRS 9 'Financial Instruments' from April 1, 2018 resulted in changes in accounting policies and adjustments to the amounts recognized in the financial information. The new accounting policies are set out in Note 3(c) below.

The total impact on the Group's accumulated losses as at April 1, 2018 is as follows:

	Note	Accumulated losses RMB'000
<b>Closing balance at March 31, 2018</b>		<b>(2,374,681)</b>
Reclassify investments from available-for-sale financial assets to FVTPL	(i)	<u>915</u>
<b>Opening balance at April 1, 2018</b>		<b><u>(2,373,766)</u></b>

### 3 CHANGES IN ACCOUNTING POLICIES (Continued)

#### (b) HKFRS 9 'Financial Instruments' – Impact of adoption (Continued)

##### (i) Classification and measurement

On April 1, 2018 (the date of initial application of HKFRS 9), the Group's management has assessed which business models apply to the financial assets held by the Group and has classified its financial instruments into the appropriate HKFRS 9 categories. The main effects resulting from this reclassification are as follows:

	Note	FVTPL RMB'000	Available- for-sale financial assets RMB'000
<b>Closing balance at March 31, 2018</b>		<b>1,122,587</b>	<b>718,992</b>
Reclassify debts instruments from available-for-sale financial assets to FVTPL	(1)	<b>666,992</b>	<b>(666,992)</b>
Reclassify equity instruments from available-for-sale financial assets to FVTPL	(1)	<b>52,000</b>	<b>(52,000)</b>
<b>Opening balance at April 1, 2018</b>		<b>1,841,579</b>	<b>–</b>

The impact of these changes on the Group's equity is as follows:

	Note	Effect on investment revaluation reserve RMB'000	Effect on accumulated losses RMB'000
<b>Closing balance at March 31, 2018</b>		<b>915</b>	<b>(2,374,681)</b>
Reclassify investments from available-for-sale financial assets to FVTPL	(1)	<b>(915)</b>	<b>915</b>
<b>Opening balance at April 1, 2018</b>		<b>–</b>	<b>(2,373,766)</b>

Note:

- (1) Reclassification from available-for-sale financial assets to FVTPL

### 3 CHANGES IN ACCOUNTING POLICIES (Continued)

#### (b) HKFRS 9 'Financial Instruments' – Impact of adoption (Continued)

##### (i) Classification and measurement (Continued)

The Group's debts investments in wealth management products and unlisted equity investments were reclassified from available-for-sale financial assets to FVTPL (RMB666,992,000 and RMB52,000,000, respectively, as at April 1, 2018). They do not meet the HKFRS 9 criteria for classification at amortised cost, because their cash flows do not represent solely payments of principal and interest. Related fair value gains of RMB915,000 were transferred from the investment revaluation reserve to accumulated losses on April 1, 2018.

##### (ii) Impairment of financial assets

The Group has two types of financial assets that is subject to HKFRS 9's new expected credit loss model.

- Trade receivables
- Other receivables

The Group was required to revise its impairment methodology under HKFRS 9 for each of these classes of assets. The impact of the change in impairment methodology on the Group's accumulated losses and equity was immaterial.

While cash and cash equivalents are also subject to the impairment requirements of HKFRS 9, the identified impairment loss was immaterial.

##### *Trade receivables*

The Group applies the HKFRS 9 simplified approach in measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables.

To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. On that basis, there was no significant increase in the loss allowance for trade receivables which will be adjusted to the beginning balance of accumulated losses as at April 1, 2018.

Trade receivables are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a repayment plan with the Group, and a failure to make contractual payments over a certain period after the due date.

##### *Other receivables*

For other receivables, applying the expected credit risk model did not result in any significant increase in loss allowance for the six months ended September 30, 2018.



### 3 CHANGES IN ACCOUNTING POLICIES (Continued)

#### (c) HKFRS 9 'Financial Instruments' – Accounting policies applied from April 1, 2018

##### (i) Investments and other financial assets

###### Classification

From April 1, 2018, the Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income, or through profit or loss), and
- those to be measured at amortised cost.

The classification depends on the Group's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or other comprehensive income ("OCI"). For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income ("FVOCI").

###### Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss ("FVTPL"), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVTPL are expensed in profit or loss.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

### 3 CHANGES IN ACCOUNTING POLICIES (Continued)

#### (c) HKFRS 9 'Financial Instruments' – Accounting policies applied from April 1, 2018 (Continued)

##### (i) Investments and other financial assets (Continued)

###### Debts instruments

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its debt instruments:

- **Amortised cost:** Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognized directly in profit or loss and presented in 'other gains, net', together with foreign exchange gains and losses. Impairment losses are presented as separate line item in the interim condensed consolidated statement of profit or loss.
- **FVOCI:** Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognized in profit or loss. When the financial asset is derecognized, the cumulative gain or loss previously recognized in OCI is reclassified from equity to profit or loss and recognized in 'other gains, net'. Interest income from these financial assets is included in finance income using the effective interest rate method. Foreign exchange gains and losses are presented in 'other gains, net' and impairment expenses are presented as separate line item in the interim condensed consolidated statement of profit or loss.
- **FVTPL:** Assets that do not meet the criteria for amortised cost or FVOCI are measured at FVTPL. A gain or loss on a debt investment that is subsequently measured at FVTPL is recognized in profit or loss and presented net within 'other income' in the period in which it arises.

### 3 CHANGES IN ACCOUNTING POLICIES (Continued)

#### (c) HKFRS 9 'Financial Instruments' – Accounting policies applied from April 1, 2018 (Continued)

##### (i) Investments and other financial assets (Continued)

###### *Equity instruments*

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments through profit or loss. Dividends from such investments continue to be recognized in profit or loss as other income when the Group's right to receive payments is established.

Changes in the fair value of financial assets at FVTPL are recognized in 'other gains, net' in the interim condensed consolidated statement of comprehensive income as applicable. Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

###### *Impairment*

From April 1, 2018, the Group assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade receivables, the Group applies the simplified approach permitted by HKFRS 9, which requires expected lifetime losses to be recognized from initial recognition of the receivables.

### 3 CHANGES IN ACCOUNTING POLICIES (Continued)

#### (d) HKFRS 15 'Revenue from Contracts with Customers' – Accounting policies and impact of adoption

Revenue is measured when or as the control of the goods or services is transferred to a customer. Depending on the terms of the contract and the laws that apply to the contract, control of the goods and services may be transferred over time or at a point in time. Control of the goods and services is transferred over time if the Group's performance:

- provides all of the benefits received and consumed simultaneously by the customer; or
- creates and enhances an asset that the customer controls as the Group performs; or
- does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.

If control of the goods and service transfers over time, revenue is recognized over the period of the contract by reference to the progress towards complete satisfaction of that performance obligation. The Group uses the output methods to measure the progress towards, that recognizing revenue based on direct measurements of the value transferred to the customer. Otherwise, revenue is recognized at a point in time when the customer obtains control of the goods and services.

Contracts with customers may include multiple performance obligations. For such arrangements, the Group allocates the transaction price to each performance obligation based on its relative standalone selling price. The Group generally determines standalone selling prices based on prices charged to customers. If the standalone selling price is not directly observable, it is estimated using expected cost plus a margin or adjusted market assessment approach, depending on the availability of observable information. Assumptions and estimations have been made in estimating the relative selling price of each distinct performance obligation, and changes in judgements on these assumptions and estimates may impact the revenue recognition.

When either party to a contract has performed, the Group presents the contract in the statement of financial position as a contract asset or a contract liability, depending on the relationship between the entity's performance and the customer's payment.

A contract asset is the Group's right to consideration in exchange for goods and services that the Group has transferred to a customer. A receivable is recorded when the Group has an unconditional right to consideration. A right to consideration is unconditional if only the passage of time is required before payment of the consideration is due.

### 3 CHANGES IN ACCOUNTING POLICIES (Continued)

#### (d) HKFRS 15 'Revenue from Contracts with Customers' – Accounting policies and impact of adoption (Continued)

If a customer pays consideration or the Group has a right to an amount of consideration that is unconditional, before the Group transfers a good or service to the customer, the Group presents the contract liability when the payment is made or a receivable is recorded (whichever is earlier). A contract liability is the Group's obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due from the customer).

##### *Impact of adoption of HKFRS 15*

The Group has voluntarily changed the presentation of certain amounts in the balance sheet to reflect the terminology of HKFRS 15. In summary, the following adjustments were made to the amounts recognized in the balance sheet at the date of initial application (April 1, 2018):

	HKAS 18 carrying amount at March 31, 2018 RMB'000	Reclassification RMB'000	HKFRS 15 carrying amount at April 1, 2018 RMB'000
<b>Current Liabilities</b>			
Trade and other payables, and accrued charges	794,247	(15,848)	778,399
Contract liabilities	–	15,848	15,848
	<hr/>	<hr/>	<hr/>

The adoption of HKFRS 15 does not have any impact on the Group's accumulated losses as at April 1, 2018.

### 3 CHANGES IN ACCOUNTING POLICIES (Continued)

#### (d) HKFRS 15 'Revenue from Contracts with Customers' – Accounting policies and impact of adoption (Continued)

##### *Accounting policies for the Group's revenue sources*

The Group principally derives revenue from promotion and distribution, cinema ticketing management and data services, content production, IP licensing, e-commercial entertainment services.

##### *(i) Internet-based promotion and distribution*

The Group operates of an integrated O2O platform for the promotion and distribution of entertainment content and the provision of online movie ticketing service to cinemas. The Group also provides ticket issuance system and related services to cinemas.

- (1) Revenue from provision of services (including online movie ticketing related services, distribution and promotion services, ticketing system related services and advertising services) is recognized in the accounting period in which the services are rendered as the customer consumed the services simultaneously.
- (2) Revenue from cinema admission tickets sold is recognized when tickets are accepted and consumed by the customer. Revenue from tickets sold for use at a future date is deferred until the tickets are consumed or have expired.

##### *(ii) Content production*

The Group invests in and produce entertainment content such as film and drama series both domestically and internationally.

- (1) Revenue from share of box office of film is recognized when the film is shown and the right to receive payment is established.
- (2) Revenue from the licensing and sub-licensing of film and TV copyrights is recognized upon the delivery of the master tapes to the customers, in accordance with the terms of the underlying contracts.

### 3 CHANGES IN ACCOUNTING POLICIES *(Continued)*

#### (d) HKFRS 15 'Revenue from Contracts with Customers' – Accounting policies and impact of adoption *(Continued)*

##### *Accounting policies for the Group's revenue sources (Continued)*

##### *(iii) Integrated development*

The Group centered around copyrights, the development of professional services ranging from financing, business placement, promotion and distribution to merchandising.

- (1) Revenue from sales of goods is recognized when a group entity sells a product to the customer.
- (2) Revenue from the licensing and sub-licensing of IP is recognized when services are provided and the right to receive payment is established.

### 4 ESTIMATES

The preparation of interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this condensed consolidated interim financial information, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the fifteen months ended March 31, 2018.

## 5 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

### 5.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk and cash flow and fair value interest rate risk), credit risk and liquidity risk.

The condensed consolidated interim financial information does not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at March 31, 2018.

There have been no material changes in the risk management policies since March 31, 2018.

### 5.2 Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the Group's financial assets that are measured at fair value at September 30, 2018.

	Unaudited			
	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	Total RMB'000
<b>Assets</b>				
<b>Financial assets at fair value through profit or loss (current)</b>				
Investments in wealth management products	–	–	1,319,776	1,319,776
<b>Financial assets at fair value through profit or loss (non-current)</b>				
Unlisted investments	–	–	277,034	277,034
Convertible bonds	–	–	1,153,007	1,153,007
	–	–	1,430,041	1,430,041
<b>Total</b>	–	–	2,749,817	2,749,817



## 5 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (Continued)

### 5.2 Fair value estimation (Continued)

The following table presents the Group's financial assets that are measured at fair value at March 31, 2018.

	Audited			
	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	Total RMB'000
<b>Assets</b>				
<b>Available-for-sale financial assets (current)</b>				
Investments in wealth management products	–	–	666,992	666,992
<b>Available-for-sale financial assets (non-current)</b>				
Unlisted investments	–	–	32,000	32,000
<b>Financial assets at fair value through profit or loss (Non-current)</b>				
Convertible bonds	–	–	1,122,587	1,122,587
<b>Total</b>	<b>–</b>	<b>–</b>	<b>1,821,579</b>	<b>1,821,579</b>

For the investments in wealth management products and the unlisted equity investments, the fair values are based on cash flow discounted using the expected rate of return (ranged from 3%-8%) based on management estimates.

For the convertible bonds, the fair value was determined by an independent qualified valuer engaged by the Group. For the debt component of the convertible bonds, the fair value was derived as the present value of contractual determined stream of future cash flows discounted at the discount rate of 17.3%.

For the conversion right of the convertible bonds, the fair value was determined using the binomial model, and the inputs adopted in the model include risk free rate of 2.072% and volatility of 40%. Risk free rate is based on the yield of Hong Kong government bond with a similar maturity of the convertible bonds, plus country risk differential and converted into continuously compounded. Volatility is calculated with reference to comparable companies' historical share price movement matching the period of the contractual life of the convertible bonds.

## 5 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (Continued)

### 5.3 Fair value measurements using significant unobservable inputs

The following table presents the changes in level 3 instruments for the six months ended September 30, 2018 and 2017.

	For the six months ended	
	September 30,	
	2018	2017
	(Unaudited)	(Unaudited)
	RMB'000	RMB'000
<b>Investments in wealth management products</b>		
Opening balance at April 1,	666,992	1,863,900
Change in investment amount, net	633,551	457,892
Fair value changes recognized in other income (Note)	19,233	25,294
Fair value changes recognized in other comprehensive income	—	(10,625)
	<u>1,319,776</u>	<u>2,336,461</u>
<b>Closing balance at September 30,</b>	<b>1,319,776</b>	<b>2,336,461</b>

Note:

For the six months ended September 30, 2018, the amount includes realized gains of RMB14,657,000 and unrealized gains of RMB4,576,000 respectively, both of which are recognized in the interim condensed consolidated statements of profit or loss within 'Other income' (Note 7).

For the six months ended September 30, 2017, realized gains of RMB25,294,000 were recognized in the interim condensed consolidated statements of profit or loss within 'Other income' (Note 7), while fair value change of RMB10,625,000 were recognized in other comprehensive income.

	For the six months ended	
	September 30,	
	2018	2017
	(Unaudited)	(Unaudited)
	RMB'000	RMB'000
<b>Unlisted investments</b>		
Opening balance at April 1,	52,000	32,000
Change in investment amount, net	220,549	—
Effect of changes in exchange rate	4,485	—
	<u>277,034</u>	<u>32,000</u>
<b>Closing balance at September 30,</b>	<b>277,034</b>	<b>32,000</b>

## 5 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (Continued)

## 5.3 Fair value measurements using significant unobservable inputs (Continued)

	For the six months ended	
	September 30, 2018 (Unaudited) RMB'000	2017 (Unaudited) RMB'000
<b>Convertible bonds</b>		
Opening balance at April 1,	1,122,587	1,025,170
Interest received	(19,500)	(19,500)
Change in fair value (Note)	49,920	61,670
	<u>1,153,007</u>	<u>1,067,340</u>
<b>Closing balance at September 30,</b>	<b>1,153,007</b>	<b>1,067,340</b>

Note:

The amount includes unrealised gains of RMB49,920,000 recognized in the interim condensed consolidated statements of profit or loss within 'Other gains, net' (for the six months ended September 30, 2017: RMB61,670,000).

## 6 REVENUES AND SEGMENT INFORMATION

The chief operating decision-maker has been identified as the Board of Directors of the Company. Management has determined the operating segments based on the information reviewed by the Board of Directors of the Company for the purposes of allocating resources and assessing performance.

The Board of Directors of the Company considers the business from perspective of types of goods or services delivered or provided. During the six months ended September 30, 2018, the Group's operating and reportable segments are as follows:

- Internet-based promotion and distribution: the operation of an integrated O2O platform for the promotion and distribution of entertainment content, and the provision of online movie ticketing service to consumers and ticket issuance system to cinemas.
- Content production: the investment and production of entertainment content such as film and drama series both domestically and internationally.
- Integrated development: centered around copyrights, the development of professional services ranging from financing, business placement, promotion and distribution to merchandising.

	<b>For the six months ended</b>	
	<b>September 30,</b>	
	<b>2018</b>	2017
	<b>(Unaudited)</b>	(Unaudited)
	<b>RMB'000</b>	RMB'000
Internet-based promotion and distribution	<b>1,172,354</b>	983,637
Content production	<b>310,489</b>	168,804
Integrated development	<b>49,409</b>	31,740
<b>Total revenues</b>	<b>1,532,252</b>	1,184,181
<b>Timing of revenue recognition</b>		
At a point in time	<b>994,987</b>	715,470
Over time	<b>537,265</b>	468,711
<b>Total revenues</b>	<b>1,532,252</b>	1,184,181

## 6 REVENUES AND SEGMENT INFORMATION (Continued)

## Segment revenue and results

	For the six months ended September 30, 2018 (Unaudited)			
	Internet-based promotion and distribution RMB'000	Content production RMB'000	Integrated development RMB'000	Total RMB'000
Segment revenue	1,172,354	310,489	49,409	1,532,252
Segment results	63,813	(164,433)	27,989	(72,631)
Unallocated selling and marketing expenses				(5,410)
Administrative expenses				(455,741)
Reversal of impairment losses on financial assets, net				24,016
Other income				24,042
Other gains, net				62,242
Finance income				267,712
Finance expenses				(6,199)
Share of profit of investments accounted for using the equity method				15,554
<b>Loss before income tax</b>				<b>(146,415)</b>

## 6 REVENUES AND SEGMENT INFORMATION (Continued)

### Segment revenue and results (Continued)

	For the six months ended September 30, 2017 (Unaudited)			
	Internet-based promotion and distribution RMB'000	Content production RMB'000	Integrated development RMB'000	Total RMB'000
Segment revenue	983,637	168,804	31,740	1,184,181
Segment results	(222,331)	40,587	22,740	(159,004)
Unallocated selling and marketing expenses				(9,745)
Administrative expenses				(351,843)
Other income				37,819
Other gains, net				57,593
Finance income				35,475
Finance expenses				(75,360)
Share of profit or loss of and gain on dilution of investments accounted for using the equity method				49,372
<b>Loss before income tax</b>				<b>(415,693)</b>

All of the segment revenue reported above is from external customers and there were no intersegment sales for both periods.

Segment results represent the gross profit generated or gross loss incurred by each segment after allocation of certain selling and marketing expenses. This is the measure reported to the Board of Directors of the Company for the purpose of resource allocation and performance assessments.

Segment assets and liabilities are not regularly reported to the Board of Directors of the Company and therefore information of separate segment assets and liabilities is not presented.

## 7 OTHER INCOME

	For the six months ended	
	September 30,	
	2018	2017
	(Unaudited)	(Unaudited)
	RMB'000	RMB'000
Investment income on investments in wealth management products	19,233	25,294
Local government subsidies	2,424	9,835
Sundry income	2,385	2,690
<b>Total</b>	<b>24,042</b>	<b>37,819</b>

## 8 OTHER GAINS, NET

	For the six months ended	
	September 30,	
	2018	2017
	(Unaudited)	(Unaudited)
	RMB'000	RMB'000
Change in fair value of convertible bonds (Note 5)	49,920	61,670
Gain on disposal of a subsidiary (Note 20)	16,914	–
Net (loss)/gain on disposal of property, plant and equipment	(2,997)	7
Others	(1,595)	(4,084)
<b>Total</b>	<b>62,242</b>	<b>57,593</b>

## 9 FINANCE INCOME AND EXPENSES

	For the six months ended September 30,	
	2018 (Unaudited) RMB'000	2017 (Unaudited) RMB'000
Finance income		
– Interest income on bank deposits	70,458	35,475
– Exchange gain, net	197,254	–
	<u>267,712</u>	<u>35,475</u>
Finance expenses		
– Exchange loss, net	–	(67,567)
– Interest expenses on bank borrowings	(6,199)	(7,793)
	<u>(6,199)</u>	<u>(75,360)</u>
<b>Finance income/(expenses), net</b>	<u><b>261,513</b></u>	<u><b>(39,885)</b></u>

## 10 INCOME TAX EXPENSE

	For the six months ended September 30,	
	2018 (Unaudited) RMB'000	2017 (Unaudited) RMB'000
Current income tax	9,068	16,120
Deferred income tax	(1,018)	(1,056)
	<u>8,050</u>	<u>15,064</u>



## 10 INCOME TAX EXPENSE (Continued)

The Company is incorporated in Bermuda as an exempted company with limited liability under the Companies Law of Bermuda and accordingly, is exempted from Bermuda income tax.

Some of the subsidiaries are incorporated in BVI as an exempted company with limited liability under the Companies Law of BVI and accordingly, is exempted from BVI income tax.

Provision for the PRC enterprise income tax is calculated based on the statutory tax rate of 25% (For the six months ended September 30, 2017: 25%) on the assessable income of each of the group companies, except that: (1) one subsidiary of the Company is taxed at preferential tax rates of 15% (For the six months ended September 30, 2017: 15%) under the relevant PRC tax rules and regulations; and (2) one subsidiary of the Company which is incorporated in Horgos, Xinjiang Province, is exempted from income taxes from its date of incorporation to December 31, 2020 according to the relevant PRC tax rules and regulations.

No provision for Hong Kong and the USA profit tax has been made as the group companies operating in Hong Kong and the USA did not have any assessable profit for both periods.

## 11 LOSS PER SHARE

	For the six months ended	
	September 30,	
	2018	2017
	(Unaudited)	(Unaudited)
	RMB cents	RMB cents
Basic/diluted loss per share	<u>(0.50)</u>	<u>(1.52)</u>

## 11 LOSS PER SHARE (Continued)

### (a) Basic

Basic loss per share is calculated by dividing the loss attributable to owners of the Company by the weighted average number of ordinary shares in issue less shares held for share award scheme during the period.

	For the six months ended	
	September 30,	
	2018	2017
	(Unaudited)	(Unaudited)
Loss attributable to owners of the Company (RMB'000)	<b>(125,545)</b>	(384,258)
Weighted average number of ordinary shares in issue less shares held for share award scheme (thousands)	<b>25,321,752</b>	25,234,560

### (b) Diluted

Diluted earnings or loss per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company has two categories of dilutive potential ordinary shares for the six months ended September 30, 2018 and 2017, which are share options and unvested awarded shares. The number of shares that would have been issued assuming the exercise of the share options less the number of shares that could have been issued at fair value (determined as the closing market price per share for the period) for the same total proceeds is the number of shares issued for no consideration. The resulting number of shares issued for no consideration is included in the weighted average number of ordinary shares as the denominator for calculating diluted earnings or loss per share.

The computation of diluted loss per share for the six months ended September 30, 2018 and 2017 did not assume the issuance of any dilutive potential ordinary share since they are antidilutive, which would decrease the loss per share.

## 12 INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD

Movements in investments accounted for using the equity method are as follows:

	For the six months ended	
	September 30,	
	2018	2017
	(Unaudited)	(Unaudited)
	RMB'000	RMB'000
At April 1,	2,387,742	2,318,405
Additions	18,184	–
Disposal of investment in an associate	–	(38,403)
Refund of investment in an associate	–	(50,000)
Share of profit/(loss) of investments (Note a)	15,554	(29,596)
Gain on dilution of interest in an associate (Note b)	–	78,968
Currency translation differences	38,532	(5,161)
	<u>2,460,012</u>	<u>2,274,213</u>
At September 30,		

Notes:

- (a) When the most recently available financial statements of associates or joint ventures are different from the Group's reporting date, the Group may take advantage of the provision contained in HKAS 28 whereby it is permitted to include the attributable share of profit or loss of the associates or joint ventures based on the financial statements drawn up to a non-coterminous period end where the difference must be no greater than three months. Adjustments shall be made for the effects of significant transactions or events that occur between that date and the balance sheet date of the Group.

The financial year end date of the Group is March 31, which is different from that of the associates and joint ventures of the Group. The financial information of the Group's associates and joint ventures as at September 30, 2018 and 2017 are not available. As a result, the Group records its share of profit or loss of investments accounted for using the equity method on one quarter in arrear basis for the six months ended September 30, 2018 and 2017.

- (b) The amount represented the dilution gain on the Group's investment in Bona Film Group Limited ("Bona Film"). As at March 31, 2017, the Group's interests in Bona Film was 8.24%. During the six months ended September 30, 2017, Bona Film issued new shares to certain investors. Consequently, the Group's interests in Bona Film was diluted from 8.24% to 7.72%. The difference between (1) the decrease in the carrying value of the Group's interest in Bona Film resulting from the decrease in shareholding; and (2) the Group's share of the proceeds received for the new shares issued resulted in a dilution gain of RMB78,968,000 for the six months ended September 30, 2017.
- (c) The Board of Directors of the Company is of the view that none of the Group's associates or joint ventures is individually material to the Group as at September 30, 2018.

### 13 PROPERTY, PLANT AND EQUIPMENT, GOODWILL AND INTANGIBLE ASSETS

	Property, plant and equipment <i>RMB'000</i>	Goodwill <i>RMB'000</i>	Intangible assets <i>RMB'000</i>
<b>At March 31, 2018</b>			
Cost	330,003	3,546,504	200,469
Accumulated depreciation/amortization	<u>(97,625)</u>	<u>-</u>	<u>(42,069)</u>
<b>Net book amount</b>	<b><u>232,378</u></b>	<b><u>3,546,504</u></b>	<b><u>158,400</u></b>
<b>For the six months ended September 30, 2018 (Unaudited)</b>			
Opening net book amount as at April 1, 2018	232,378	3,546,504	158,400
Additions	23,489	-	-
Disposals	(3,292)	-	-
Depreciation and amortization	<u>(36,071)</u>	<u>-</u>	<u>(6,920)</u>
<b>Closing net book amount as at September 30, 2018</b>	<b><u>216,504</u></b>	<b><u>3,546,504</u></b>	<b><u>151,480</u></b>
<b>At September 30, 2018</b>			
Cost	350,200	3,546,504	200,469
Accumulated depreciation/amortization	<u>(133,696)</u>	<u>-</u>	<u>(48,989)</u>
<b>Net book amount</b>	<b><u>216,504</u></b>	<b><u>3,546,504</u></b>	<b><u>151,480</u></b>

As at September 30, 2018, the Group does not have any material capital commitment (March 31, 2018: RMB10,596,000).

## 14 TRADE AND OTHER RECEIVABLES, AND PREPAYMENTS

	As at September 30, 2018 (Unaudited)			As at March 31, 2018 (Audited)		
	Current RMB'000	Non-current RMB'000	Total RMB'000	Current RMB'000	Non-current RMB'000	Total RMB'000
Trade receivables (Note)						
– Related parties	283,187	–	283,187	106,134	–	106,134
– Third parties	662,430	–	662,430	513,142	–	513,142
Less: allowance for impairment of trade receivables	(30,581)	–	(30,581)	(26,522)	–	(26,522)
Trade receivables – net	915,036	–	915,036	592,754	–	592,754
Prepaid film deposits	–	117,570	117,570	–	90,000	90,000
Prepayment to related parties	13,049	–	13,049	29,627	–	29,627
Prepayment for investment in film and TV copyrights	1,364	–	1,364	11,560	–	11,560
Other prepayments	3,413	–	3,413	16,930	4,397	21,327
Other receivables arising from:						
– Receivables in respect of Yulebao's business	311,336	–	311,336	243,587	–	243,587
– Deductible VAT input	87,443	–	87,443	70,084	–	70,084
– Refund receivable in relation to the restructuring of Bona Film	38,167	–	38,167	100,370	–	100,370
– Interest income receivables	33,500	–	33,500	17,259	–	17,259
– Deposits receivables	22,663	–	22,663	26,651	–	26,651
– Receivables from related parties	12,480	–	12,480	24,217	–	24,217
– Receivables in respect of reimbursement of distribution expenses	4,358	–	4,358	41,797	–	41,797
– Refundable film copyrights investment cost	–	–	–	4,900	–	4,900
– Others	60,389	1,500	61,889	46,083	16,853	62,936
Less: allowance for impairment of prepayment and other receivables	(41,374)	–	(41,374)	(69,449)	–	(69,449)
Other receivables and prepayments – net	546,788	119,070	665,858	563,616	111,250	674,866
Total trade and other receivables, and prepayments	1,461,824	119,070	1,580,894	1,156,370	111,250	1,267,620

The fair values of the current portion of trade and other receivables, and prepayments approximate their carrying value.

**14 TRADE AND OTHER RECEIVABLES, AND PREPAYMENTS** (Continued)

Note:

The normal credit period granted to the trade debtors of the Group generally ranges from 30 days to one year.

Before accepting any new debtor, the Group assesses the potential debtor's credit quality and defines credit limits by debtors. Credit limits granted to debtors are reviewed regularly.

The aging analysis of the trade receivables based on recognition date is as follows:

	<b>As at September 30, 2018 (Unaudited) RMB'000</b>	As at March 31, 2018 (Audited) RMB'000
0 – 90 days	525,647	327,501
91 – 180 days	32,534	183,997
181 – 365 days	265,145	28,707
Over 365 days	122,291	79,071
	<b>945,617</b>	<b>619,276</b>

**15 SHARE CAPITAL**

Ordinary shares of HK\$0.25 each, issued and fully paid:

	Number of shares	Share capital HK\$'000	Equivalent to RMB'000
<b>At April 1, 2018</b>	<b>25,469,703,910</b>	<b>6,367,426</b>	<b>5,131,405</b>
Issuance of shares under share award scheme	18,320,000	4,580	3,762
<b>At September 30, 2018 (Unaudited)</b>	<b>25,488,023,910</b>	<b>6,372,006</b>	<b>5,135,167</b>
<b>At April 1, 2017</b>	25,234,561,410	6,308,640	5,081,884
Issuance of shares under share award scheme	158,793,500	39,698	33,275
<b>At September 30, 2017 (Unaudited)</b>	<b>25,393,354,910</b>	<b>6,348,338</b>	<b>5,115,159</b>

## 16 SHARE-BASED PAYMENT

During the six months ended September 30, 2018 and 2017, share-based payment expenses recognized in the interim condensed consolidated statement of profit or loss included:

	<b>For the six months ended</b>	
	<b>September 30,</b>	
	<b>2018</b>	2017
	<b>(Unaudited)</b>	(Unaudited)
	<b>RMB'000</b>	RMB'000
Share-based payment under the 2012 Share Option Scheme and Share Award Scheme (Note a and c)	<b>13,190</b>	75,438
Share-based payment transactions with AGHL (Note b)	<b>733</b>	4,478
	<b>13,923</b>	79,916

### (a) The 2012 share option scheme (the “2012 Share Option Scheme”)

The 2012 share option scheme was adopted by the Company pursuant to a resolution passed by the Company's shareholders on June 11, 2012 for the primary purpose of providing incentives or rewards to any director, employee and other eligible participants who may make contribution to the Group. The 2012 Share Option Scheme will expire on June 10, 2022.

The maximum aggregate number of shares which may be issued upon the exercise of all outstanding options granted and yet to be exercised under the 2012 Share Option Scheme and any other share option schemes, must not exceed 30% of the total number of shares of the Company in issue from time to time.

The fair values of the options granted pursuant to the 2012 Share Option Scheme during the six months ended September 30, 2018 are as below:

<b>Grant date</b>	<b>Unaudited Fair value RMB'000</b>
May 21, 2018	<b>29,881</b>
September 26, 2018	<b>13,879</b>
	<b>43,760</b>

The weighted average fair value of options granted during the six months ended September 30, 2018 determined using the binomial model was HK\$0.392 per option. The subjectivity and uncertainty of the values of options are subject to a number of assumptions and the limitation of the model. The significant inputs into the model were weighted average share price of HK\$0.940 at the grant date, weighted average exercise price of HK\$0.941, volatility of 40%, zero expected dividend yield, a contractual option life of ten years, and an annual risk-free interest rate of 2.31%-2.41%.

**16 SHARE-BASED PAYMENT (Continued)****(a) The 2012 Share Option Scheme (Continued)**

A forfeiture occurs when either a service or a non-market performance condition is not met, as this affects the number of share options that vest. If the share options are forfeited, any expenses previously recognized in relation to such share options are reversed effective the date of the forfeiture. On a cumulative basis, no expense is recognized for goods or services received.

At the end of each reporting period, the Group revises its estimates of the number of options that are expected to ultimately vest. The impact of the revision of the estimates during the vesting period, if any, is recognized in the interim condensed consolidated statement of profit or loss, with a corresponding adjustment to the share option reserve.

Movements of the share options granted by the Company pursuant to the 2012 Share Option Scheme are as below:

	For the six months ended September 30, 2018 (Unaudited)		For the six months ended September 30, 2017 (Unaudited)	
	Weighted average exercise price in HK\$ per share option	Number of share options	Weighted average exercise price in HK\$ per share option	Number of share options
Opening balance	1.486	57,933,500	1.884	696,543,300
Granted	0.941	134,050,000	1.310	26,700,000
Lapsed	1.186	(35,878,500)	1.883	(198,340,420)
Cancelled (Note)	–	–	1.886	(301,201,000)
<b>Closing balance</b>	<b>1.087</b>	<b>156,105,000</b>	<b>1.814</b>	<b>223,701,880</b>

Note:

During the six months ended September 30, 2017, an aggregate of 301,201,000 share options were cancelled and replaced by 118,630,000 awarded shares which are granted to the relevant grantees in accordance with the terms of the share award scheme (Note 16(c)).

For the six months ended September 30, 2018, value of employee services provided under the 2012 Share Option Scheme recognized in the interim condensed consolidated statement of profit or loss was RMB2,910,000 (For the six months ended September 30, 2017: a credit to expenses of RMB8,831,000).



## 16 SHARE-BASED PAYMENT (Continued)

### (b) Share-based payment transactions with AGHL

On December 31, 2015, the Group completed the acquisition of a subsidiary that operates online movie ticketing business (“Tao Piao Piao”) and Yulebao from AGHL. Pursuant to the agreement entered into by the Company and AGHL, the Company agreed to pay RMB41,178,000 as the reimbursement of the share-based compensation provided by AGHL to the employees of Tao Piao Piao and Yulebao which were outstanding as at December 31, 2015 and would remain effective subsequent to the acquisition. The reimbursement was treated as share-based payment transactions with AGHL and the related share-based payment expenses were to be recognized in profit or loss over the remaining vesting periods of the share-based compensation in accordance with ‘HKFRS 2 – Share-based payment’.

During the six months ended September 30, 2018, share-based payment expenses recognized in relation to above reimbursement amounted to RMB733,000 (During the six months ended September 30, 2017: RMB4,478,000).

### (c) Share Award Scheme (the “Share Award Scheme”)

On December 30, 2016 (“Adoption Date”), the Company adopted the Share Award Scheme as approved by the Board of Directors of the Company. The purpose of the Share Award Scheme is to (a) recognize the contributions by certain persons, including employees of the Group, any company in which a group company may have direct or indirect investment in 20% or more of its voting powers and AGHL (including its subsidiaries) to provide incentives thereto to retain them for the continual operation and development of the Group and (b) attract suitable personnel for further development of the Group.

The Group has established a trust (“Share Award Trust”) to hold and administer the Company’s shares before they are vested and transferred to selected grantees. Upon granting of shares to selected grantees, the awarded shares are either subscribed by the allotment and issuance of new shares of the Company or purchased from the open market by the Share Award Trust (with funds provided by the Company by way of settlement or otherwise contributed by the Company).

## 16 SHARE-BASED PAYMENT (Continued)

### (c) Share Award Scheme (Continued)

Subject to any early termination determined by the Board of Directors of the Company, the Share Award Scheme shall be valid and effective for a term commencing on the Adoption Date and ending on the first to happen of the following, namely:

- (a) the 15th anniversary date of the Adoption Date;
- (b) the date when an order for the winding-up of the Company is made or a resolution is passed for the voluntary winding-up of the Company; or
- (c) the date as may be informed by the Company that the Share Award Scheme shall be terminated.

As at September 30, 2018, the remaining life of the Share Award Scheme is approximately 13.5 years.

The Board of Directors of the Company shall not make any further award which will result in the aggregate number of shares awarded by the Board of Directors of the Company or held by the Share Award Trust under the Share Award Scheme to be in excess of 2% of the issued share capital of the Company from time to time. The maximum number of shares (including both vested and non-vested shares) which may be awarded to a selected grantee under the Share Award Scheme shall not exceed 1% of the issued share capital of the Company from time to time.

The Share Award Trust shall not exercise the voting rights in respect of any shares held by it under the Share Award Scheme. Dividends declared for any shares held by the Share Award Trust shall become part of the trust fund for future purchase of shares.

## 16 SHARE-BASED PAYMENT (Continued)

## (c) Share Award Scheme (Continued)

Movements of the awarded shares granted by the Company pursuant to the Share Award Scheme are as below:

	For the six months ended September 30, 2018 (Unaudited)		For the six months ended September 30, 2017 (Unaudited)	
	Weighted average fair value in HK\$ (per share)	Number of awarded shares granted	Weighted average fair value in HK\$ (per share)	Number of awarded shares granted
Opening balance	1.272	148,825,750	–	–
Granted (Note)	0.948	144,498,600	1.320	183,060,000
Vested	1.308	(21,621,000)	1.320	(70,235,500)
Lapsed	1.195	(46,310,250)	1.320	(12,831,500)
<b>Closing balance</b>	<b>1.077</b>	<b>225,393,100</b>	<b>1.320</b>	<b>99,993,000</b>

Note:

Among the above awarded shares granted, 118,630,000 awarded shares are granted to the relevant grantees in replacement of share options previously granted to them under the 2012 Share Option Scheme (the "Replacement Awarded Shares"). Upon the grant of the 118,630,000 Replacement Awarded Shares and the acceptance of the relevant grantees, 301,201,000 share options under the 2012 Share Option Scheme have been cancelled (Note 16(a)).

The directors of the Company are of the view that above grant of the Replacement Awarded Shares constitute a modification to the original share options granted under the 2012 Share Option Scheme. The incremental fair value of RMB32,815,000 will be recognized as an expense over the period from the modification date to the end of the remaining vesting period. The expense for the original share options grant will continue to be recognized as if they had not been cancelled.

The fair value of awarded shares charged to the consolidated income statement was RMB10,280,000 during the six months ended September 30, 2018 (During the six months ended September 30, 2017: RMB84,269,000).

## 17 BORROWINGS

	<b>As at September 30, 2018 (Unaudited) RMB'000</b>	As at March 31, 2018 (Audited) RMB'000
<i>Unsecured</i>		
Current	<b>4,000</b>	3,000
Non-Current	<b>722,095</b>	23,311
	<b>726,095</b>	26,311

As at September 30, 2018 and March 31, 2018, the Group's bank borrowings are denominated in the following currencies:

	<b>As at September 30, 2018 (Unaudited) RMB'000</b>	As at March 31, 2018 (Audited) RMB'000
RMB-denominated	<b>37,295</b>	26,311
USD-denominated (Note a)	<b>688,800</b>	–
	<b>726,095</b>	26,311

Movements in borrowings are analyzed as follows:

	<b>For the six months ended September 30,</b>		
	<b>Current (Unaudited) RMB'000</b>	<b>Non-Current (Unaudited) RMB'000</b>	<b>Total (Unaudited) RMB'000</b>
Opening amount as at April 1	<b>3,000</b>	<b>23,311</b>	<b>26,311</b>
Repayments of bank borrowings	<b>(1,500)</b>	–	<b>(1,500)</b>
Proceeds from bank borrowings	<b>2,500</b>	<b>692,716</b>	<b>695,216</b>
Effect of changes in exchange rate	–	<b>6,068</b>	<b>6,068</b>
<b>Closing amount as at September 30</b>	<b>4,000</b>	<b>722,095</b>	<b>726,095</b>

Notes:

- (a) As at September 30, 2018, the Group has USD-denominated long-term borrowings of USD100,000,000, which bear an interest of 3.75% per annum and has a maturity of four years. The Company has provided a corporate guarantee to the relevant bank in relation to the borrowings.
- (b) The fair values of current and non-current borrowings approximate their carrying amounts, as the impact of discounting is not significant.

## 18 TRADE AND OTHER PAYABLES, AND ACCRUED CHARGES

	As at September 30, 2018 (Unaudited) RMB'000	As at March 31, 2018 (Audited) RMB'000
Trade payables (Note)		
– Related parties	53,779	63,236
– Third parties	28,258	52,353
	<u>82,037</u>	<u>115,589</u>
Other payables and accrued charges		
Payable in relation to distribution of films	724,468	22,279
Amounts due to related parties	94,046	81,532
Deposits payable	71,086	20,496
Payroll and welfare payable	64,970	69,269
Payable in respect of Yulebao's business	61,198	205,987
Accrued marketing expense	59,012	48,461
Amount received on behalf of cinema ticketing system providers	52,086	50,510
Other tax payable	34,697	32,574
Professional fees payable	14,608	12,336
Interest payable	2,269	132
Payable for property, plant and equipment	961	961
Amount received on behalf of cinemas	318	34,120
Advance from customers	–	32,108
Others	89,042	67,893
	<u>1,268,761</u>	<u>678,658</u>
<b>Total trade and other payables, and accrued charges</b>	<b><u>1,350,798</u></b>	<b><u>794,247</u></b>

Note:

The aging analysis of the trade payables based on invoice date is as follows:

	As at September 30, 2018 (Unaudited) RMB'000	As at March 31, 2018 (Audited) RMB'000
0 – 90 days	67,112	93,967
91 – 180 days	5,903	13,286
181 – 365 days	41	243
Over 365 days	8,981	8,093
	<u>82,037</u>	<u>115,589</u>

## 19 DIVIDENDS

The Board of Directors of the Company has resolved not to declare an interim dividend for the six months ended September 30, 2018 (For the six months ended June 30, 2017 and the twelve months ended December 31, 2017: nil).

## 20 DISPOSAL OF A SUBSIDIARY

As at March 31, 2018, the Group decided to recover the carrying amount of the investment in Orbgen Technologies Private Limited (“Orbgen”), a company that principally operates an online movie ticketing platform namely “TicketNew” in India, principally through a sale transaction in the future. Accordingly, the assets and liabilities of Orbgen are considered as held-for-sale as at March 31, 2018.

In June, 2018, the Group disposed of all its 75% interest in Orbgen to One97 Communications Limited (“One97”, a related party of AGHL) in exchange for 0.19% equity interest in One97. The Group recorded its interest in One97 as a financial asset at fair value through profit or loss at the initial fair value of RMB116,049,000.

	<b>Unaudited</b> <b>RMB'000</b>
Consideration – recorded as financial assets at fair value through profit or loss	<u>116,049</u>
<b>Analysis of assets and liabilities over which control was lost</b>	
Assets classified as held-for-sale	119,487
Liabilities directly associated with assets classified as held-for-sale	(7,175)
Non-controlling interests	<u>(13,177)</u>
Net assets disposed of	<u>99,135</u>
<b>Gain on disposal of a subsidiary</b>	
Consideration	116,049
Net assets disposed of	<u>(99,135)</u>
Gain on disposal	<u>16,914</u>

Note:

The above transaction was considered as a non-cash transaction in the interim condensed consolidated statement of cash flows.

## 21 RELATED PARTY TRANSACTIONS

As at September 30, 2018, the Company is 49% owned by Ali CV. The remaining 51% of the Company's shares are widely held. The ultimate parent of the Company is AGHL, a company whose shares are listed on New York Stock Exchange and incorporated in the Cayman Islands.

Save as disclosed elsewhere in this condensed consolidated interim financial information, the following transactions were carried out with related parties:

### (a) Transactions with related parties

	For the six months ended	
	September 30,	
	2018	2017
	(Unaudited)	(Unaudited)
	RMB'000	RMB'000
Sales of film and TV copyrights to AGHL's subsidiaries	208,726	9,950
Provision of services to AGHL's subsidiaries	23,143	–
Provision of services to related companies of AGHL	2,467	–
Purchase of services from related companies of AGHL	33,003	34,446
Purchase of services from AGHL's subsidiaries	24,627	20,486
Purchase of services from an associate of AGHL	2,236	–

In the opinion of the Company's directors, the above related party transactions were carried out in the ordinary course of business and in accordance with the terms of the underlying agreements.

### (b) Balances due from related parties

	As at September	As at March
	30, 2018	31, 2018
	(Unaudited)	(Audited)
	RMB'000	RMB'000
<b>Trade receivables</b>		
Amounts due from AGHL's subsidiaries	219,686	61,756
Amounts due from associates	63,238	44,378
Amounts due from related companies of AGHL	263	–
<b>Other receivables</b>		
Amounts due from AGHL's subsidiaries	12,104	15,820
Amounts due from related companies of AGHL	376	961
Amounts due from associates	–	7,436
<b>Prepayments</b>		
Prepayment to related companies of AGHL	13,049	28,548
Prepayment to AGHL's subsidiaries	–	1,079

As at September 30, 2018, all the balances due from related parties are unsecured, non-bearing and due in accordance with the terms of the underlying agreements.

**21 RELATED PARTY TRANSACTIONS (Continued)****(b) Balances due from related parties (Continued)**

As at September 30, 2018, the Group had a total amount of RMB192,944,000 (March 31, 2018: RMB105,423,000) in the Group's settlement accounts maintained with Alipay.com Co., Ltd. (a related company of AGHL), which have been recorded as 'cash and cash equivalents' in the interim condensed consolidated balance sheet and are the settlement amounts derived from the transactions between the Group and third parties.

**(c) Balances due to related parties**

	<b>As at September 30, 2018 (Unaudited) RMB'000</b>	As at March 31, 2018 (Audited) RMB'000
<b>Trade payables</b>		
Amounts due to a related company of AGHL	<b>27,308</b>	36,288
Amounts due to AGHL's subsidiaries	<b>26,471</b>	26,948
<b>Other payables</b>		
Amounts due to AGHL's subsidiaries	<b>55,224</b>	33,270
Amounts due to associates	<b>38,698</b>	47,960
Amounts due to related companies of AGHL	<b>124</b>	302

The balances due to related parties are unsecured, non-interest bearing and due in accordance with the terms of the underlying agreement.

**(d) Key management compensation**

Key management includes directors (executive and non-executive), chief executive officer, president and chief financial officer. The compensation paid or payable to key management for employee services is shown below:

	<b>For the six months ended September 30, 2018 (Unaudited) RMB'000</b>	2017 (Unaudited) RMB'000
Salaries, allowances and other benefits	<b>2,224</b>	3,696
Share-based payments	<b>1,407</b>	1,308
Reversal of share-based payments upon lapse of share options and awarded shares granted to key management	<b>(524)</b>	(29,315)
	<b>3,107</b>	(24,311)



## INTERIM DIVIDEND

The board of directors of the Company (the “Board”) has resolved not to declare an interim dividend for the six months ended September 30, 2018 (For the six months ended June 30, 2017 and the twelve months ended December 31, 2017: nil).

## MANAGEMENT DISCUSSION AND ANALYSIS

### OVERVIEW

Having established a strategy to build the foundations of its entertainment ecosystem over the past few years, the Group managed to make impressive progress.

During the six months ended September 30, 2018 (the “Reporting Period”), the Group’s business grew steadily with a significant reduction in net loss. During the Reporting Period, the Group recorded revenue of RMB1,532.3 million, compared with RMB1,184.2 million for the six months ended September 30, 2017 (the “Previous Period”), representing a growth of 29.4%. Net loss narrowed from RMB430.8 million in the Previous Period to RMB154.5 million for the Reporting Period, representing a significant reduction of 64.1% year-over-year.

Multiple business segments under the Group have contributed stable revenue growths. The internet-based promotion and distribution business recorded revenue of RMB1,172.4 million during the Reporting Period, representing an increase of 19.2% year-over-year. As an integral part of the new industry infrastructure, the Group’s online movie ticketing platform Tao Piao Piao continued to expand its footprints and received wide recognition within the sector. As at September 30, 2018, Tao Piao Piao has directly connected to approximately 9,000 cinemas in Mainland China. Not only has Tao Piao Piao made it easier for consumers to purchase tickets, it has also expanded online promotion channels for entertainment content as it allows users to browse information about films, cinemas and celebrities. Tao Piao Piao has become a powerful tool for internet-based film promotion. In addition, the content production segment recorded revenue of RMB310.5 million, representing a year-over-year growth of 83.9%. Last but not least, the integrated development business, which comprises intellectual property (IP) merchandising and financial services for content providers, is also a key segment within the Group’s strategy. This segment contributed revenue of RMB49.4 million during the Reporting Period, representing a growth of approximately 55.7% year-over-year.

Substantial progress was made in each of the Group’s three major business segments: (i) internet-based promotion and distribution, (ii) content production, and (iii) integrated development. Details are elaborated in the section headed “Business Review” below.

## MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### BUSINESS REVIEW

#### INTERNET-BASED PROMOTION AND DISTRIBUTION

The online movie ticketing industry has demonstrated fast growth and in-market consolidation in recent years. Maoyan first merged with Yu Piao Er and was subsequently acquired by Enlight Media. The online-ticketing is now a duopoly market with Maoyan and Tao Piao Piao taking majority of the market share. During the Reporting Period, while Mainland China's overall box office grew by 1% from the Previous Period, Tao Piao Piao outperformed the industry in overall revenue growth by recording a 14% increase in gross merchandise value (GMV) as compared with the Previous Period. In addition to Tao Piao Piao's full utilization of its competitive advantage in resources, its further consolidation of market presence and its focused film promotion featuring premium content, Tao Piao Piao also relied on its great products and strong promotion and distribution capabilities to significantly improve its brand awareness and user engagement within the Reporting Period. The Group has now become a preferred partner for promotion and distribution among premium domestic and international film producers.

Through big-data analysis, the Group is able to understand the consumers' tastes and target the right set of audience before determining which film to invest in. The Group adheres to its principle on content with "positive influence and energy", and has produced/co-produced many films of premium quality which are also well received in the market during the Reporting Period.

With the aggregated box office of RMB17.37 billion, the Chinese film market set a new record for the summer holiday season in 2018, representing a year-over-year increase of 6%. Films which the Group invested in and distributed had contributed nearly 50% of such box office: *Dying to Survive* (我不是藥神), which the Group was a co-producer and a co-distributor, attained box office of over RMB3.0 billion; while *Hello Mr. Billionaire* (西虹市首富), which the Group was a co-producer and the main distributor, grossed over RMB2.5 billion in box office. These two films were also the two highest-grossing films in the summer holiday season.

Among the films released in the 2018 National Day holiday season, *Project Gutenberg* (無雙), a film co-produced and distributed by the Group, recorded box office of over RMB1.2 billion as at the date of this report.

In terms of international content, *Mission: Impossible – Fallout* (碟中諜6：全面瓦解), a film that the Group co-produced with Paramount Pictures Corporation, grossed box office of over RMB1.2 billion in China and more than US\$200 million in North America. The Group will continue to strengthen its strategic cooperation with internationally renowned film studios, as well as promote closer engagement in areas of investment, co-production, merchandising along with promotion and distribution.

## MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### BUSINESS REVIEW (Continued)

#### INTERNET-BASED PROMOTION AND DISTRIBUTION (Continued)

In April 2018, the Group rolled out Beacon – a brand new product designed to serve film distribution and marketing companies. Not only does Beacon offer data-analytics to support smart promotional plans, campaigns as well as real-time assessment on the results of digital promotion, it also integrates quality advertising resources from the Group, the Alibaba's e-commerce business and other third parties. Beacon has established 3 core advantages: (1) precise understanding of user profiles; (2) ability to maximize promotion and distribution effectiveness; and (3) scalability in expansion capacity. With five months of operation in the market during the Reporting Period, Beacon has served over 30 films with an aggregated box office exceeding RMB10 billion.

The Group's cinema ticketing system Yunzhi (formerly known as Yueke) maintained its steady performance during the Reporting Period. As at September 30, 2018, Yunzhi had established connection with over 3,400 cinemas in China, a year-over-year increase of 12.6%, and ranked first in the industry in terms of the number of cooperating cinemas.

At its product end, Tao Piao Piao, Beacon and Yunzhi have formed the 3 growth drivers for the Group's internet-based promotion and distribution business segment: Tao Piao Piao targets end users and aspires to become China's largest ticketing and review platform; Beacon serves content producers and distributors, and is positioned as a one-stop promotion and distribution platform for film producers; Yunzhi targets cinemas and is China's largest cinema ticketing system in terms of the number of cinemas served.

In terms of financial results, the Group's internet-based promotion and distribution business segment recorded a revenue of RMB1,172.4 million during the Reporting Period, representing an increase of 19.2% from RMB983.6 million in the Previous Period. The increase was primarily attributable to higher online ticketing commission income and revenue from online promotion and distribution. Along with the growth in revenue, Tao Piao Piao increased its market share through popular content and commercialized operation, making noticeable progress towards a business model without ticket subsidies. The Group reduced its marketing expenses on internet-based promotion by 16.9% year-over-year and successfully turned the segment from a loss to an operating profit of RMB63.8 million in the Reporting Period, compared with an operating loss of RMB220 million during the Previous Period.

#### CONTENT PRODUCTION

The Group's content business consists of being the lead producer and/or the lead investor in films, as well as being the lead producer and/or lead/co investor in drama series. In terms of content development, the Group relies on its own unique advantage in big data analysis, using data to drive and empower content development, which has enabled it to be acutely aware of the changes in audience preference, and to develop film and drama series that cater to current market needs.

## MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### BUSINESS REVIEW (Continued)

#### CONTENT PRODUCTION (Continued)

During the Reporting Period, the Group has sold the online dissemination rights of several drama series to Youku and iQiyi, among which, Ancient Sword 2 (古劍奇譚二), “SCI 謎案集” and Gossip High (舌害) had been released. Going forward, the Group will continue to strengthen its production capabilities for films and drama series, as well as increase investment in quality content.

The Group is currently producing a number of films that are expected to be released in 2019. The production of animated film Peppa Celebrates Chinese New Year (小豬佩奇過大年) has been completed, and the film is expected to be released during the 2019 Lunar New Year (being the Year of the Pig). On top of films, the Group is also involved in the production of and investment in various drama series. Moreover, the Group has also taken part in making several charitable short films, which are expected to be released in the second half of 2018 as well.

During the Reporting Period, the Group’s content production segment recorded revenue of RMB310.5 million, representing an increase of 83.9% as compared with the Previous Period. Operating loss of this segment amounted to RMB164.4 million which is primarily attributable to the processing of historical content production. The Group anticipates that such production will not continue to have any negative impact on the Group’s future results.

#### INTEGRATED DEVELOPMENT

IP merchandising is a key segment of the Group’s strategy in the segment of integrated development. There is an industry-wide intention to explore the developing business of IP merchandising on an expedited basis as it is a sector with tremendous potential. In January 2018, the Group was granted the exclusive operating right of Alifish (a platform under Alibaba Group) and completed the integration of its IP merchandising business with operations under the Alifish platform. Since then, the Group’s proprietary IP merchandising business has been rebranded into Alifish.

Building on the economic fundamentals of its large fan base in Mainland China, Alifish has successfully established a unique trading platform for merchandise development and set a higher standard for industry players. Based on big-data analysis, Alifish accurately connects IP owners with consumers and brands to promote diversified monetization of IP value. It also provides IP users with better solutions for merchandise development through accurate selection and pricing of merchandise categories. Alifish optimizes customer acquisitions via accurate customer profiling and constantly upgrading algorithm.

In terms of product distribution, Alifish has formed value chain services for IP owners and brand merchants, improving algorithm to reach end users at greater accuracy through a scenario-based approach that focuses on user needs, instead of the conventional method of static shelf display.

## MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### BUSINESS REVIEW (Continued)

#### INTEGRATED DEVELOPMENT (Continued)

In terms of IP development, Alifish has already formed partnership with many domestic and overseas IP owners, including Amblin Partners, Paramount Pictures Corporation, Bandai Namco, TPC, Sony, FOX, Central Pictures Corporation and Eone. An additional 35 IP merchandising cases were introduced in the Reporting Period, among which, the GMV of Traveling Frog was now closing on RMB200 million.

Apart from IP merchandising, the Group's integrated development business segment also consists of Yulebao – a C2B TV and Film rights trading platform. Created to deepen user engagement and empower producers, Yulebao continues to explore opportunities for business expansion, positively contributing to a healthy development of the sector. During the Reporting Period, Yulebao secured partnerships with a number of quality content producers, and provided a wide range of services, including sale of interests, to several films and drama series.

The growth and development of the Group's merchandising business contributed to the significant growth in its integrated development business segment. For the Reporting Period, the segment recorded revenue of RMB49.4 million, representing a growth of 55.7%. The segment delivered operating profit of RMB28 million, increasing by 23.1% year-over-year.

#### PROSPECTS

47 days earlier than 2017, Mainland China's box office exceeded RMB50 billion on October 4, 2018. As box office continues to set new record and the Group delivers stable growth in revenue, our management is confident and excited about the growth prospects of the Group, as it will further expand investment in and development of its own ecosystem.

Going forward, the Group will uphold its strategy of "data + ecosystem", with which it aims to build an end-to-end value chain that covers content production & development, promotion & distribution, merchandising realization and financial services, setting out to empower industry participants and satisfy the needs of mass end users through its strategic cooperation with Alibaba Group. The Group expects to fund its business initiatives in the coming year with its own internal financial resources, but may seek external financing if appropriate opportunities and condition arise.

## MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### FINANCIAL REVIEW

#### Revenue and Profit for the period

During the Reporting Period, the Group recorded revenue of RMB1,532.3 million, representing an increase of 29.4% year-over-year. Net loss from operations narrowed from RMB430.8 million in the Previous Period to RMB154.5 million for the Reporting Period. Comparing the two periods, all three business segments recorded substantial increases in revenue and improvement in overall net loss. The internet-based promotion and distribution segment, which successfully turned from a loss to a profit position during the Reporting Period, accounted for the largest portion of the increase in the overall top line, while the content production segment showed the strongest growth in revenue.

Net loss attributable to the owners of the Company amounted to RMB125.5 million, compared with net loss of RMB384.3 million in the Previous Period. The improvement in the Group's business operations reduced the net loss during the Reporting Period by 67.3% year-over-year.

During the Reporting Period, loss per share (basic and diluted) for the Group decreased from RMB1.52 cents for the corresponding period last year to RMB0.5 cents.

#### Selling, Marketing and Administrative Expenses

Selling and marketing expenses in the Reporting Period were RMB871.7 million, representing a year-on-year decrease of 17.4% when compared with approximately RMB1,055.2 million in the Previous Period. The decrease was primarily attributable to a lowered customer acquisition cost by adopting data-driven methods and benefits created by the overall cancellation of ticket subsidies. Administrative expenses in the Reporting Period grew year-over-year from RMB351.8 million to RMB455.7 million, mainly due to increased employee benefit expenses and higher operating expenses resulted from business expansion.

#### Finance Income

For the Reporting Period, the Group recorded net finance income of RMB261.5 million, which included foreign exchange gain of RMB197.3 million. As the Group's cash reserves are held in multiple currencies, the foreign exchange gain resulted mainly from the depreciation of RMB against USD in the Reporting Period.

## MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### FINANCIAL REVIEW (Continued)

#### Material Investments

As at September 30, 2018, the Group held more than 15 investments in associates and joint ventures, all of which were accounted for using the equity method, and combined for a total book value of approximately RMB2.46 billion. The three largest investments are in Bona Film Group Limited, Hehe (Shanghai) Pictures Co., Ltd., and Storyteller Holding Co., LLC, which are all involved in film production or distribution. For the Reporting Period, the Group recorded a total gain of RMB15.6 million in its investments in associates and joint ventures.

Save for those disclosed, there were no other material investments held, nor were there any material acquisitions or disposals of subsidiaries, associates and joint ventures during the Reporting Period.

#### Financial Resources and Liquidity

As at September 30, 2018, the Group had cash and cash equivalents and bank deposits of approximately RMB4.5 billion in multiple currencies. The Group held financial assets at fair value through profit or loss of approximately RMB1,319.8 million, which mainly consist of investments in wealth management products issued by major banks in the PRC with expected return ranged from 2.8% to 5.0% per annum and redeemable within one year. The Group recognized an investment income of approximately RMB19.2 million from financial assets at fair value through current profit or loss in the Reporting Period. The investments in wealth management products under financial assets at fair value through profit or loss were made in line with the Group's treasury and investment policies, after taking into account, among others, the level of risk, return on investment, liquidity and the term to maturity. As at September 30, 2018, the Group had long-term borrowings of RMB33 million, which bear interest at 6.555% per annum, under a five-year RMB-denominated bank facility with credit limit at RMB48 million; the Group also had long-term borrowings of US\$100 million, which bear interest at 3.75% per annum, under a four-year USD-denominated bank facility with credit limit at US\$100 million. As at September 30, 2018, the Group was in a net cash position and its gearing ratio (being net borrowings over total equity) was nil (March 31, 2018: nil).

#### Foreign Exchange Risks

The Company holds its cash reserves in RMB, USD and HKD. Although the majority of production costs and administrative expenses are denominated in RMB, many investment opportunities and collaborations with studios outside Mainland China require foreign currencies. The Group has not used currency hedging instruments but continues to monitor its capital needs closely and manage foreign exchange risks accordingly.

## MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### FINANCIAL REVIEW (Continued)

#### Charge on Assets

As at September 30, 2018, the Group did not have any charge on assets (March 31, 2018: nil).

#### Contingent Liabilities

As at September 30, 2018, the Group did not have any material contingent liabilities (March 31, 2018: nil).

#### Employees and Remuneration Policies

As at September 30, 2018, the Group, including its subsidiaries but excluding its associates, had 1,231 (March 31, 2018: 1,442) employees. The total employee benefit expenses of the Group were RMB290 million in the Reporting Period. The remuneration policies of the Group are based on prevailing market levels and performance of the respective group companies and individual employees. These policies are reviewed on a regular basis.



## INTERESTS OF DIRECTORS AND CHIEF EXECUTIVE

As at September 30, 2018, the interests and short positions of the directors and the chief executive of the Company and their associates in the shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance, Hong Kong (the “SFO”)) as recorded in the register maintained by the Company pursuant to Section 352 of the SFO or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) as set out in Appendix 10 to the Rules Governing the Listing of Securities on the Stock Exchange (the “Listing Rules”) were as follows:

### Long positions in the shares and underlying shares of the Company

Name of Director	Long/Short Position	Nature of Interest	Number of Ordinary Shares held	Derivatives		Aggregate Interests	Percentage of Aggregate Interests to Total Issued Share Capital of the Company (Note 1)
				Share Options	Awarded Shares		
Zhang Wei	Long position	Beneficial Owner	826,696	17,000,000 (Note 2)	5,000,000 (Note 3)	22,826,696	0.09%
Shao Xiaofeng	Long position	Founder of a Discretionary trust	10,000,000 (Note 4)	-	-	10,000,000	0.04%

#### Notes:

- Based on a total of 25,488,023,910 ordinary shares of the Company in issue as at September 30, 2018.
- 10,000,000 share options were granted to Ms. Zhang Wei on April 13, 2016, of which 5,000,000 share options were cancelled upon the grant of 2,000,000 awarded shares on July 28, 2017. Subsequently 5,000,000 and 7,000,000 share options were granted to Ms. Zhang Wei on October 24, 2017 and 21 May 2018, respectively. There were 17,000,000 share options held by Ms. Zhang Wei, but not exercised, as at September 30, 2018.
- 2,000,000 awarded shares were granted to Ms. Zhang Wei on July 28, 2017 in replacement of the 5,000,000 share options (out of 10,000,000 share options) granted to her on April 13, 2016. Subsequently, 2,000,000 and 2,500,000 awarded shares were granted to Ms. Zhang Wei on October 27, 2017 and 21 May 2018. There were 5,000,000 awarded shares held by Ms. Zhang Wei, but not vested to her, as at September 30, 2018.
- Such 10,000,000 ordinary shares are directly held by a discretionary trust of which Mr. Shao Xiaofeng is a founder who can influence how the trustee exercises his discretion. Mr. Shao Xiaofeng is taken to be interested in all such 10,000,000 ordinary shares of the Company.

Save as disclosed above, as at September 30, 2018, none of the directors, chief executive of the Company nor their respective associates had any interests or short positions in any shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register maintained by the Company pursuant to Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

## SHARE INCENTIVE SCHEMES

### 2012 Share Option Scheme

The shareholders of the Company approved the adoption of the share option scheme on June 11, 2012 (the "2012 Share Option Scheme").

Movements of the Share Options granted by the Company pursuant to the 2012 Share Option Scheme during the period were as follows:

Category	Date of grant	Exercise price per share (HK\$)	Closing price of shares immediately before the dates on which the Share Options were granted (HK\$)	Share	Granted	Exercised	Lapsed	Cancelled	Outstanding	Vesting period (Notes)
				Options outstanding as at April 1, 2018	during the period	during the period	during the period	during the period	as at September 30, 2018	
<b>Director</b>										
Zhang Wei	13/04/2016	1.880	1.890	5,000,000	-	-	-	-	5,000,000	1 (ii)
	24/10/2017	1.276	1.270	5,000,000	-	-	-	-	5,000,000	1 (ii)
	21/05/2018	0.912	0.910	-	7,000,000	-	-	-	7,000,000	1 (ii)
<b>Employees</b>										
	28/01/2015	1.670	1.650	7,600,000	-	-	5,500,000	-	2,100,000	1 (i)
	13/04/2016	1.880	1.890	925,000	-	-	-	-	925,000	1 (ii)
	03/06/2016	1.860	1.860	8,530,000	-	-	-	-	8,530,000	1 (ii)
	05/12/2016	1.494	1.470	6,300,000	-	-	-	-	6,300,000	1 (i)
	05/12/2016	1.494	1.470	1,050,000	-	-	-	-	1,050,000	1 (ii)
	17/07/2017	1.310	1.310	9,478,500	-	-	9,478,500	-	-	1 (i)
	24/10/2017	1.276	1.270	7,850,000	-	-	5,150,000	-	2,700,000	1 (ii)
	18/01/2018	1.060	1.070	6,200,000	-	-	-	-	6,200,000	1 (i)
	21/05/2018	0.912	0.910	-	10,700,000	-	-	-	10,700,000	1 (i)
	21/05/2018	0.912	0.910	-	79,750,000	-	15,750,000	-	64,000,000	1 (ii)
	26/09/2018	1.020	1.010	-	19,600,000	-	-	-	19,600,000	1 (i)
	26/09/2018	1.020	1.010	-	17,000,000	-	-	-	17,000,000	1 (ii)
<b>Total:</b>				<b>57,933,500</b>	<b>134,050,000</b>	<b>-</b>	<b>35,878,500</b>	<b>-</b>	<b>156,105,000</b>	

**SHARE INCENTIVE SCHEMES** (Continued)**2012 Share Option Scheme** (Continued)

Notes:

1. The Share Options granted under the 2012 Share Option Scheme are subject to a vesting schedule and can be exercised in the following manner:

**(i) Category A**

<b>Vesting Date</b>	<b>Percentage that can be exercised</b>
First vesting date (being second anniversary of employment commencement date)	Up to 50% of the Share Options granted
First anniversary of first vesting date	Up to 75% of the Share Options granted
Second anniversary of first vesting date	Up to all of the Share Options granted

The vesting period of the Share Options commences on the date of the relevant grantee's commencement of employment and the first vesting date falls on the second anniversary of the date of commencement of employment.

**(ii) Category B**

<b>Vesting Date</b>	<b>Percentage that can be exercised</b>
First vesting date (being first anniversary of promotion effective date or performance incentive effective date)	Up to 25% of the Share Options granted
First anniversary of first vesting date	Up to 50% of the Share Options granted
Second anniversary of first vesting date	Up to 75% of the Share Options granted
Third anniversary of first vesting date	Up to all of the Share Options granted

The vesting period of the Share Options commences on promotion effective date or performance incentive effective date and the first vesting date falls on the first anniversary of the date of commencement of the vesting period.

2. The period within which the Share Options must be exercised shall not be more than 10 years from the date of grant.
3. During the six months ended September 30, 2018, no Share Options were exercised under the 2012 Share Option Scheme.

## SHARE INCENTIVE SCHEMES (Continued)

### Share Award Scheme

The Board approved the adoption of the share award scheme of the Company (“Share Award Scheme”) on December 30, 2016 (“Adoption Date”).

During the six months ended September 30, 2018, the movements of Awarded Shares granted under the Share Award Scheme were as follows:

Date of Grant	Total number of Awarded Shares granted on the date of grant	Closing price of shares immediately before the dates on which the Awarded Shares were granted (HK\$)	Awarded Shares outstanding as at April 1, 2018	Number of Awarded Shares granted during the period	Number of Awarded Shares vested during the period	Number of Awarded Shares lapsed during the period	Awarded Shares outstanding as at September 30, 2018
28/07/2017	183,060,000 (Notes 1 & 6)	1.310	67,794,500	-	15,261,000	16,556,500	35,977,000
27/10/2017	79,449,000 (Notes 2 & 6)	1.250	63,191,250	-	6,360,000	16,632,750	40,198,500
18/01/2018	18,320,000 (Notes 3 & 6)	1.070	17,840,000	-	-	1,440,000	16,400,000
21/05/2018	94,378,600 (Notes 4 & 6)	0.910	-	94,378,600	-	11,201,000	83,177,600
26/09/2018	50,120,000 (Notes 5 & 6)	1.010	-	50,120,000	-	480,000	49,640,000
<b>Total:</b>	<b>425,327,600</b>		<b>148,825,750</b>	<b>144,498,600</b>	<b>21,621,000</b>	<b>46,310,250</b>	<b>225,393,100</b>

Notes:

Note 1: Among these Awarded Shares, 2,000,000 Awarded Shares were granted to Ms. Zhang Wei, executive director of the Company, and a total of 22,266,500 Awarded Shares were granted to three directors of certain subsidiaries of the Company. The remaining 158,793,500 Awarded Shares were granted to 297 employees of the Company who are not connected persons of the Company.

Note 2: Among these Awarded Shares, 2,000,000 Awarded Shares were granted to Ms. Zhang Wei, executive director of the Company, and 1,100,000 Awarded Shares were granted to a director of certain subsidiaries of the Company. The remaining 76,349,000 Awarded Shares were granted to 302 employees of the Company who are not connected persons of the Company.

Note 3: These Awarded Shares were granted to 23 employees of the Company who are not connected persons of the Company.

Note 4: Among these Awarded Shares, 2,500,000 Awarded Shares were granted to Ms. Zhang Wei, executive director of the Company, and 1,200,000 Awarded Shares were granted to a director of certain subsidiaries of the Company. The remaining 90,678,600 Awarded Shares were granted to 326 employees of the Company who are not connected persons of the Company.

Note 5: These Awarded Shares were granted to 85 employees of the Company who are not connected persons of the Company.

Note 6: The Awarded Shares granted to each grantee have a specific vesting schedule of not more than 4 years, and the grantees are not required to pay for the grant/vesting/exercise of the Awarded Shares.

## ARRANGEMENT TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed in the section headed “Share Incentive Schemes” above, at no time during the six months ended September 30, 2018 was the Company, any of its holding companies, its subsidiaries or its fellow subsidiaries, a party to any arrangements to enable the directors or chief executive of the Company or their respective associates (as defined under the Listing Rules) to acquire benefits by means of acquisition of shares in, or debentures of, the Company or any other body corporate.

## INTERESTS OF SUBSTANTIAL SHAREHOLDERS

As at September 30, 2018, the following parties had interests or short positions in the shares and underlying shares of the Company as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO:

### Long positions in shares and underlying shares of the Company

Name	Capacity in which interests are held	Number of shares/underlying shares held	Long position/ Short position	Approximate percentage of issued share capital <sup>2</sup>
Ali CV Investment Holding Limited (“Ali CV”)	Beneficial owner <sup>1</sup>	12,488,058,846	Long position	49.00%
Alibaba Investment Limited (“AIL”)	Held by controlled corporation <sup>1</sup>	12,488,058,846	Long position	49.00%
Alibaba Group Holding Limited (“AGHL”)	Held by controlled corporation <sup>1</sup>	12,488,058,846	Long position	49.00%

Notes:

- This represents the interest in 12,488,058,846 shares of the Company held by Ali CV as beneficial owner. As of September 30, 2018, Ali CV was wholly owned by AGHL, through its controlled corporation, AIL. Accordingly, AGHL and AIL were deemed to have the same interest held by Ali CV.
- As of September 30, 2018, the Company had a total of 25,488,023,910 shares in issue.

Save as disclosed above, as at September 30, 2018, there were no other parties who had interests or short positions in the shares or underlying shares of the Company as recorded in the register required to be kept by the Company under section 336 of the SFO.

## CORPORATE GOVERNANCE AND OTHER INFORMATION

### CORPORATE GOVERNANCE

During the six months ended September 30, 2018, the Company has applied and complied with the applicable code provisions set out in the Corporate Governance Code (“CG Code”) contained in Appendix 14 to the Listing Rules except for certain deviations which are summarized below:

Code provision A.2.1 of the CG Code stipulates that the roles of chairman and chief executive should be separate and should not be performed by the same individual. In view of the fact that Mr. Fan Luyuan has demonstrated outstanding management and leadership capabilities along with his thorough understanding of the Group’s strategy of building new infrastructure for the domestic movie industry since his appointment as the chief executive officer of the Company on August 2, 2017, Mr. Fan was also appointed as chairman of the Board, with effect from October 13, 2017. The Board believed that the balance of power and authority under such arrangement would not be impaired and would continue to be adequately ensured by the current Board which comprises experienced and high caliber individuals with sufficient number thereof being independent non-executive directors.

## CORPORATE GOVERNANCE AND OTHER INFORMATION (Continued)

### CORPORATE GOVERNANCE (Continued)

Code provision A.6.7 of the CG Code stipulates that independent non-executive directors and other non-executive directors should attend general meetings and develop a balanced understanding of the views of shareholders. Mr. Shao Xiaofeng, being non-executive director of the Company, was not able to attend the annual general meeting of the Company held on September 7, 2018 due to his personal engagements during the meeting time.

### MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code as set out in Appendix 10 to the Listing Rules as its code of conduct regarding securities transactions by the directors of the Company. All directors of the Company have confirmed, following a specific enquiry by the Company, that they have complied with the required standard as set out in the Model Code and the code of conduct of the Company throughout the six months ended September 30, 2018. The Company has also adopted the Model Code to regulate dealings in the securities of the Company by certain officers and employees of the Company or its subsidiaries who are considered to be likely in possession of unpublished inside information in relation to the Company or its securities.

### USE OF PROCEEDS FROM ISSUE OF EQUITY SECURITIES

On June 11, 2015, the Company placed and issued an aggregate of 4,199,570,000 new shares of the Company to no less than six placees at the placing price of HK\$2.90 per placing share of the Company (the "Placing"). Net proceeds from the Placing (after deduction of commissions and expenses related to the Placing) amounted to HK\$12.1 billion (equivalent to RMB9,556.4 million).

As at April 1, 2018, the balance of net proceeds from the Placing amounted to approximately RMB4 billion. For the six months ended September 30, 2018, approximately RMB100 million was utilized in equity investment and approximately RMB1.3 billion was used to fund the general working capital (including selling and marketing expenses). The remaining unused proceeds will continue to be used to fund the general working capital and potential investment opportunities. The use or intended use of the proceeds is in line with the plan as previously disclosed. As of September 30, 2018, the balance of net proceeds from the Placing was approximately RMB2.6 billion and was expected to be fully utilized within two years.

## PURCHASE, SALE OR REDEMPTION OF SECURITIES

Except that the trustee of the Share Award Scheme purchased a total of 3,000,000 shares of the Company from the market to satisfy the awarded shares granted to connected employees of the Company upon vesting pursuant to the terms and rules of the Share Award Scheme, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's securities during the six months ended September 30, 2018.

## CHANGES IN, AND UPDATES TO, PREVIOUSLY DISCLOSED INFORMATION RELATING TO THE DIRECTORS

Upon specific enquiry by the Company and following confirmations from the directors of the Company, there was no change in, and update to, the information regarding the directors of the Company required to be disclosed pursuant to rule 13.51B(1) of Listing Rules as at the date of this report.

## MATERIAL CHANGES SINCE MARCH 31, 2018

Save for those disclosed in this report, there were no other material changes in the Group's financial position since the publication of the 2017/18 annual report of the Company.

## SUBSEQUENT EVENTS

Save as disclosed in this report and as at the date of this report, no material events affecting the Group had occurred subsequent to September 30, 2018.

## AUDIT COMMITTEE AND AUDITOR REVIEW

The audit committee of the Company has reviewed with the management of the Company the accounting principles and practices adopted by the Group and the financial statements for the six months ended September 30, 2018. The figures in respect of the Group's interim condensed consolidated statement of profit or loss, interim condensed consolidated statement of comprehensive income, interim condensed consolidated balance sheet, interim condensed consolidated statement of changes in equity, interim condensed consolidated statement of cash flows and the related notes thereto for the six months ended September 30, 2018 as set out in this report have not been audited but have been reviewed by the Company's auditor, PricewaterhouseCoopers.

On behalf of the Board  
**Alibaba Pictures Group Limited**  
**Fan Luyuan**  
*Chairman & Chief Executive Officer*

Hong Kong, November 8, 2018