## Nam Cheong Group

Informal Noteholders Meeting 19 July 2017

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#### **Market conditions**

- Nam Cheong's financial position has suffered as its business has been adversely impacted by an extremely challenging operating environment
- Significant weakness and volatility in the oil price environment has persisted since worldwide reduction in oil and gas related activities in 2014
- Oversupply of offshore supply vessels along with influx of newly built vessels led to overall reduction in charter rates & utilisation
- Reduction in demand for vessels led to deferment in delivery of Nam Cheong's vessels and bring about potential threats by shipyards

## Nam Cheong's historical financial performance 2011 - 2016

	2011	2012	2013	2014	2015	2016
o. of vessels delivered	<sup>1</sup> 13	<sup>1</sup> 13	20	24	11	2
evenue (USD' m)	134.7	194.8	279.4	428.6	211.1	37.9
rofit / (Loss) (USD' m)	20.7	30.4	45.8	67.1	6.2	(9.5)
hare Price (SGD)	o.6 August 2014 SGD0.48 - historical high share price		A A WAR A	hymn A		1: 8
Current, SGDo.o2 - historical lowest share price	0.3	مهمعالهمسهم	Append *		Muna	4
	o	$D_{e_{c}}$ $g_{O_{12}}$	$D_{ec} \gtrsim O_{I_3}$	$D_{e_{\mathcal{C}}} \circ O_{\mathcal{I}_{\mathcal{A}}}$	Dec 2015	Dec 2016
were inadvertently misstated in the pr	—Nam Cheong	Share Price —				

### Key events and measures taken by Nam Cheong

- 16 Feb 2017 Appointed PwC as financial advisor to review the financial position
- 17 Mar 2017 Auditors highlight material uncertainty on Nam Cheong Group's ability to continue as a going concern
- 23 Apr 2017 Announced that the Group is undertaking a restructuring exercise
- Apr 2017 Appointed Drew & Napier and Skrine as legal advisors to assist in the restructuring exercise
- Apr Jun 2017 Engaging bank lenders in Singapore and Malaysia to address significant debt maturities and restructuring of loans in preparation for noteholders meeting
  - Negotiations with shipyards, suppliers and customers to review and manage cash flow projections
  - Informal standstill of principal repayment to bank lenders to conserve cash for operations
- 19 Jun 2017 Received a writ of summons from a bank
- 19 July 2017 First informal noteholders meeting with the help of SIAS

### Nam Cheong: Financial position as at 31 Dec 2016

	_	_		
Key entities	Assets (USD'mil)	Liabilities (USD'mil)		
SG Holding company (incorporated in Bermuda)  Nam Cheong Limited	Amount due from a subsidiary Investment in subsidiaries Other assets	273 240 Note 3 35 Note 2	Medium term notes Contingent liabilities	(255) (395)
100%		548		(650)
MY Shipbuilding	Vessels under construction	533 <i>Note 1</i>	Accounts payable	(200)
Nam Cheong Dockyard Sdn Bhd	Completed vessels Vessels sold Other assets	64 101 198 Note 2	Amount due to NCL Bank loans Shipbuilding contracts	(273) (161) <i>Note</i>
100%		896		(634)
MY Labuan Shipbuilding	Important note Under liquidation, assets va		•	ced while

Under liquidation, assets value is likely to be significantly reduced while all contingent liabilities and commitments will be immediately due and payable. E.g.

- 1. Shipbuilding contracts for approx. 74 vessels at different stages of completion, mainly with China shipyards, may not be fulfilled. The deposits may be forfeited and the unbilled contract sum amount to approx. USD770 mil may become due and payable immediately.
- 2. Realisable value of other assets will be significantly reduced.
- 3. Investment in and amount due from subsidiary companies likely to suffer huge write offs as the subsidiary companies are not able to fully pay off own liabilities

#### Liquidation will result in high uncertainty in amount and timing of recovery

**Nam Cheong** 

**International** 

Ltd

Other SPVs

#### Nam Cheong's restructuring framework

Liquidation will very likely result in very minimal recovery for the lenders and noteholders, if at all

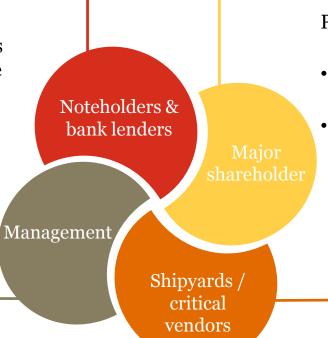
#### The Group's position

- The Group is in need of additional working capital
- The Group needs to conserve its cash reserve for operational purposes. As such, it will not be able to make principal repayment in the near future



 The Group has to embark on a restructuring program with lenders and noteholders to provide a stable platform

 All unsecured lenders (banks and noteholders) will be treated equally



Possible support from major shareholder:

- dilution of existing shareholdings
- inject new funds



 Management to renegotiate shipbuilding contracts with shipyards to cancel/defer undelivered vessels



- Management to renegotiate contracts and obligations with critical vendors on bilateral basis
- Management to sell existing vessels and take delivery and operate additional new vessels

### Proposed restructuring of bank lenders and MTN debts

- Secured assets to be sold (if applicable) and repaid to the secured creditors. This means that all amounts in the Interest Service Reserve Accounts will be paid to the Noteholders
- Secured debts which are not represented by the value of the secured assets will be settled pari-passu with unsecured debts
- All unsecured debts will be treated equally under the Schemes of Arrangement of the Company and its subsidiaries ("Scheme Companies")

## Proposed restructuring of bank lenders and MTN debts

- For the portion of the unsecured debt which is supported by the cash flow and assets of the Group:
  - An initial period of moratorium on principal repayment
  - Interest to be paid in cash as and when due and as Redeemable Convertible Bonds
  - A cash sweep mechanism on excess cash after the moratorium period
  - Option for creditors who want to exit early by accepting a volunteer haircut to the debt in exchange for immediate cash or share conversion. This may involve:
    - > The Company raising new money through rights issue to fund the cash-out
    - > The debt to be converted into new shares of the Company
- For the portion of the unsecured debt which is not supported by value of the Group, such debt may be converted into new shares of the Company

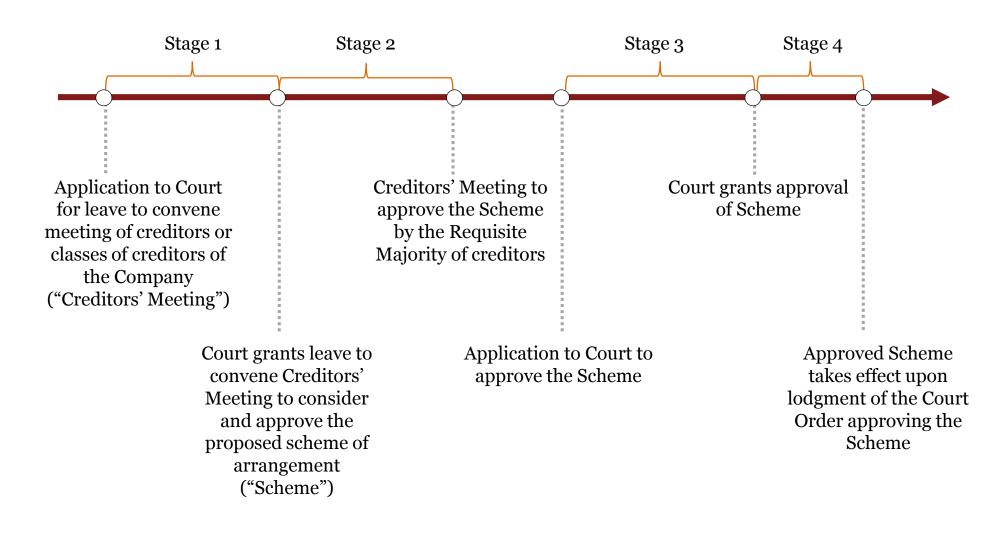
### Implication to noteholders

- Under a liquidation scenario, noteholders are in the most disadvantaged position: -
  - Being unsecured; and
  - Borrowing entity does not have fixed assets and operational cashflows
- Under the proposed restructuring
  - i. ISRA secured to the noteholders will be paid to the noteholders
  - ii. Remaining unsecured portion will be treated the same as the unsecured bank lenders
  - iii. No more coupon. Restructured interest will apply
- Under the restructuring, all noteholders will be treated fairly and equitably and rank equally with the unsecured bank lenders
- A steering committee will be formed with the help of SIAS
- Company will engage lawyers to support the steering committee

### Restructuring – Legal process

- Scheme of Arrangement (SOA) no consent solicitation exercise
- The Scheme Companies will have their own SOA. For the Group's restructuring exercise to be successful, all SOAs must be approved by the requisite majority and the Court
- The SOA of the Company shall be approved by a majority in number representing 75% in value ("Requisite Majority") of the Company's creditors or all classes of creditors

## Restructuring – Legal process Indicative process



#### Summary

- The proposed scheme offers significantly higher recovery than a liquidation scenario
- Shares and convertible bonds to be issued provide potential equity upside
- Opportunity to exit immediately through Cash Out or Immediate Share Conversion options
- Timing and amount of recovery under a liquidation scenario is highly uncertain given depressed OSV sector

#### Conclusion

For the restructuring to be successful,

the Company needs your support.

Please vote for the scheme!

# **Q&A** session