







# Important Notice

This presentation should be read in conjunction with the circular released by IREIT Global ("IREIT") on 12 July 2023 (the "Circular"). Terms not otherwise defined in this presentation shall have the meanings given in the Circular.

This presentation is for information only and does not constitute an invitation, offer or solicitation of any offer to acquire, purchase or subscribe for units in IREIT ("Units"). This presentation may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other developments or companies, shifts in expected levels of occupancy rate, property rental income, charge out collections, changes in operating expenses (including employee wages, benefits and training costs), property expenses, governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward-looking statements, which are based on IREIT Global Group Pte. Ltd.'s (in its capacity as the manager of IREIT, the "Manager") current view on future events. The past performance of IREIT is not indicative of the future performance of IREIT. Similarly, the past performance of the Manager is not indicative of the future performance of the Manager. The value of units in IREIT and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by the Manager, DBS Trustee Limited (as trustee of IREIT) or any of the irrespective affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested. Investors should note that they will have no right to request the Manager to redeem or purchase their Units for so long as the Units are listed on the Singapore Exchange Securities Trading Limited (the "SGX-ST"). It is intended

The securities of IREIT have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act") or under the securities laws of any state or jurisdiction of the United States of America ("United States"), and may not be offered or sold within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with any applicable state securities laws. The Manager does not intend to conduct a public offering of any securities of IREIT in the United States.





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Blois



## Proposed Acquisition of a Portfolio of 17 Retail Properties in France

- FIT 2 SAS, a wholly-owned subsidiary of IREIT, has on 31 May 2023, entered into a call option agreement ("Call Option Agreement") with DKR Participations, a French société par actions simplifiée ("SAS") managed by Tikehau Investment Management, for the acquisition of 17 retail properties (the "New Properties") located across France (the "Acquisition")
- The New Properties are fully let to B&M France SAS ("B&M France"), a wholly-owned subsidiary of B&M European Value Retail (and together with its subsidiaries, the "**B&M Group**") with a WALE of c.6.8 years (1) and WALB of c.4.6 years (1).
- B&M Group is a leading discount retailer in Europe listed on the London Stock Exchange since 2014. It is currently a constituent of the FTSE100 index with a market capitalisation of c.£4.7 b (2)
- The aggregate purchase consideration for the Acquisition (the "Purchase Consideration") is €76.8 m (c. S\$112.2 m) (3), c.1.7% below the average of the two independent valuations (4) of the New Properties at €78.1 m (c. S\$114.1 m) (3)
- Initial Net Property Income ("NPI") Yield of the New Properties is c.7.9% (5)
- Acquisition is DPU accretive of c.0.6% on a pro forma adjusted FY2022 basis (6)
- Each of Tikehau Capital, City Strategic Equity Pte. Ltd. ("CSEPL") (a wholly-owned subsidiary of City Developments Limited ("CDL")) and the Manager (acting in its own capacity), has provided an undertaking to subscribe in full each of their pro-rata allotment in the Preferential Offering, CSEPL has further undertaken to apply and subscribe for excess units in the Preferential Offering such that the total subscriptions of CSEPL would amount to a maximum of approximately \$\$40 million of Preferential Offering Units (7)



Brive-la-Gaillarde



Epinal



**Martigues** 



As at 30 May 2023. Source: Bloomberg

<sup>(7)</sup> Refer to Page 25 for details on the Method of Financing



Based on the exchange rate of €1.00 = S\$1.46

The independent valuers, Savills Valuation SAS ("Savills") and BNP Paribas Real Estate Valuation France ("BNPP") were commissioned by DBS Trustee Limited (as trustee of IREIT) and the Manager respectively. Valuation is as at 31 May 2023

Based on the annualised NPI as at 31 May 2023 of the New Properties over the Purchase Consideration

Refer to Page 26 for details on Illustrative Pro Forma Financial Impact



## **Properties with Excellent Geographical Distribution in France**

**61,756 sqm**Gross Lettable Area ("**GLA**")

100%<sup>(1)</sup> Let to B&M France

6.8 years (2)
WALE

**4.6 years** (2) WALB

7.9% <sup>(3)</sup>
Initial NPI
Yield

€76.8 m

Purchase Consideration

Hauts-de-France			
No.	No. Property Name		
1	Béthune		
2	Noyelles-Godault		
3	Saint-Quentin / Fayet		
Normandie			

Normandie		
No. Property Name		
4 Rouen		

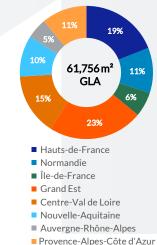
Île-de-France		
No. Property Name		
5	Claye-Souilly	

Grand Est		
No.	Property Name	
6	Metz	
7	Forbach	
8	Nancy	
9	Epinal	

Centre-Val de Loire			
No.	Property Name		
10	Blois		
11	Tours		
12	Châteauroux		

Nouvelle-Aquitaine		
No. Property Name		
13	Périgueux	
14	Brive-la-Gaillarde	
Auvergne-Rhône-Alpes		
No.	Property Name	
15	Bourg-en-Bresse	
Provence-Alpes-Côte d'Azur		
No.	Property Name	
16	Martigues	
17	Marseille	
	· ·	





Distribution of area by region

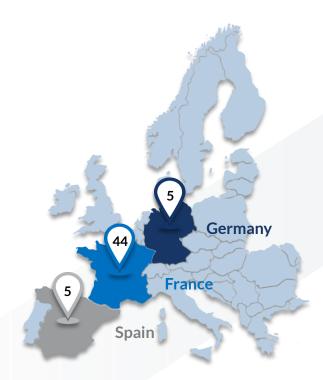


- L) 17 single tenant leases with B&M France
- 2) Based on the GRI as at 31 March 2023
- (3) Based on the annualised NPI as at 31 May 2023 of the New Properties and the Purchase Consideration



# **Enlarged Property Portfolio Post Acquisition**





5 German Properties			
Gross Lettable Area (sqm)	201,103		
Valuation (€ m) (2)	659.7		
% of Enlarged Portfolio (3)	64.2%		
Occupancy (%)	84.1%		
WALE (years) (4)	3.5		

44 French Properties		
	Gross Lettable Area (sqm)	157,256
	Valuation (€ m) <sup>(2)</sup>	203.3
	% of Enlarged Portfolio (3)	19.8%
	Occupancy	100%
	WALE (years) (4)	7.6

5 Spanish Properties		
Gross Lettable Area (sqm)	87,679	
Valuation (€ m) <sup>(2)</sup>	164.3	
% of Enlarged Portfolio (3)	16.0%	
Occupancy (%)	79.5%	
WALE (years) (4)	5.5	



- (1) The enlarged property portfolio valuation of €1,027.3 m, comprises the existing property portfolio valuation of €950.5 m as at 31 December 2022 and the Purchase Consideration of €76.8 m
- (2) Based on the fair valuation as at 31 December 2022
- (3) Based on the enlarged property portfolio valuation of €1,027.3 m
- (4) Based on the GRI as at 31 March 2023



#### 254% Increase in Portfolio Value in 2023 YTD since IPO









Claye-Souilly

# Rationale for and Benefits of the Acquisition





## Increase in Exposure to an Attractive and Resilient Asset Class

#### Retail Parks (Out-of-Town) Outperformed Broader Retail Investment Market

- The total Retail investment volume in France totalled c.€5.6 b in 2022, accounting for c.20% of the total investment volume in France and equates to an increase of approximately 20% compared to five-year average
- The Retail Parks (Out-of-Town) asset class, which refers to shops or facilities that are situated away from the centre of a town or city, accounted for c.38% of the total Retail investment volume with a record investment value of c.€2.1 b in 2022, an increase of c.75% compared to the five-year average. This exceptional performance demonstrates the resilience of this retail format in the context of global inflation caused by COVID-19 pandemic and war in Ukraine
- The Retail Parks (Out-of-Town) market in France also offers one of the highest prime yields in the broader Retail market at c.5.0% in Q4 2022 (October to December 2022)
- The success of Retail Parks (Out-of-Town) assets is expected to continue due to their attractive yields for investors and lower rental costs for tenants as compared to other asset classes. Retail Parks (Out-of-Town) assets usually also have lowcost retail brands that provide consumers with attractive prices and discounts
- The new French regulations which limits the ability to artificialise land makes it
  more difficult to create retail parks going forward, resulting in a clear premium for
  existing assets and increases long-term attractiveness of the New Properties

#### Exceptional Performance in 2022 for Retail Parks (Out-of-Town) in France



Yields of Retail Parks Segment vs Other Real Estate Asset Classes

Asset Type	Prime	Spread in Q4	French T-bond
	Yield	2022 (Oct to	(10 years)
		Dec)	
Retail	3.50%	0.39%	
Retail Parks (Out-of-Town)	5.00%	1.89%	
High Street Retail	3.50%	0.39%	
Shopping Centre	5.25%	2.14%	3.11%
Offices	3.50%	0.39%	
Industrial	4.00%	0.89%	
Services	4.00%	0.89%	

Sources: Independent valuation report by Savills

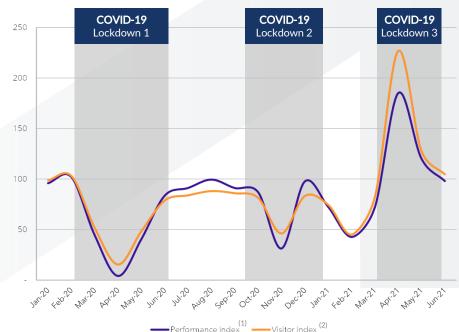
## **Increase in Exposure to an Attractive and Resilient Asset Class**

## Retail Parks (Out-of-Town) - A Format Favoured by Customers and Tenants

- Retail Parks (Out-of-Town) asset class has shown resilience even through the COVID-19 pandemic due to their accessibility, open-air format, wide range of available spaces, parking facilities, manageable operational cost, value-for-money brands and for some retailers, omni channel experiences
- Momentum for Retail Parks (Out-of-Town) assets is expected to stay strong given that:
  - Its business is driven by sedentary consumption and does not depend heavily on tourism or population movements
  - It offers a merchandising mix of low-cost brands that are popular with consumers
  - It has low operating expenses and rents as compared to shopping centres which is attractive to retailers

#### Changes in retail park performance and occupancy

Base 100 index of retail parks in France (comparison of month N vs month N-1)





Sales of month N;

(2) Number of visitors of month N

# Blue-chip Tenant, B&M Group, a Leading European Discount Retailer

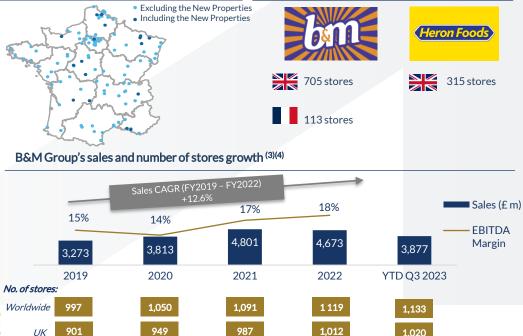
Network distribution throughout France

101

France

## B&M Group - A Leading Discount Retailer in the UK and France

- B&M Group is a leading discount retailer in Europe listed on the London Stock Exchange since 2014. It is currently a constituent of the FTSE100 index with a market capitalisation of c.£4.7 b (1)
- B&M Group provides a wide range of products across the Grocery and General Merchandise categories under the "B&M" and the "Heron Foods" brands. B&M Group adopts a low-cost business model to pass savings on to customers through value pricing
- As at 31 December 2022, B&M Group operates 1,133 stores worldwide with 113 stores operating in France under the "B&M" brand
- B&M France is one of the main players in the market for the distribution of personal and household goods at discounted prices in France
- B&M Group has seen an uninterrupted increase in activity over the last few years with its sales for the financial year ended 31 March 2019 to the financial year ended 31 March 2022, growing at a compound annual growth rate ("CAGR") of c.12.6% (3)
  - (1) As at 30 May 2023, Source: Bloomberg
  - (2) As at 31 December 2022. Source: B&M Group's Q3 FY2023 Trading Update Based on the financial year end of B&M Group ending 31 March for each financial year and excludes Jawoll brand which was sold during the financial year ended 31 March 2020 to provide a comparable basis with those for the continuing operations, Sources: B&M's Annual Reports and O3 FY2023
    - YTD O3 2023 EBITDA is not available in B&M Group O3 FY2023 Trading Update



104

No. of stores by country (2)

107

1.020

13



# Blue-chip Tenant, B&M Group, a Leading European Discount Retailer

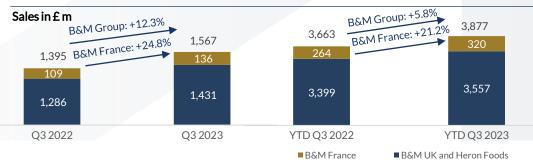
## **B&M Group Remains Resilient Amidst Challenges in the Retail Industry**

- B&M Group has proven its model's resilience by exceeding market expectations amidst challenges in the retail industry
- Despite closures and disruption of business operations due to the COVID-19 pandemic, B&M Group delivered stable sales in 2021 and 2022 <sup>(1)</sup>, underlining the growing consumer appetite for discount retailers
- B&M Group's sales performance for the nine-month period ended 31 December 2022 ("YTD Q3 2023") has maintained its positive trend, with an increase of c.5.8% year-on-year compared to the nine-month period ended 31 December 2021 ("YTD Q3 2022")
- B&M France showed strong sales growth of c.14.2% in 2022 <sup>(1)</sup>. Trading momentum in B&M France has continued through Q3 2023 <sup>(2)</sup>, with revenue up c.24.8% year-on-year





#### B&M France's sales maintained positive trend for Q3 2023 (2)





Sources: B&M Group's Annual Reports and Q3 FY2023 Trading Update

- (1) Based on the financial year end of B&M Group ending 31 March for each financial year
  - Q3 2022 refers to the third quarter of B&M Group's financial year ended 31 March 2022. Q3 2023 refers to the third quarter of B&M Group's financial year ended 31 March 2023.
- (3) Slowdown in sales in the financial year ended 31 March 2022 was mainly due to the normalisation effect after a panic buying in UK at the beginning of the COVID-19 pandemic in the previous financial year

# Blue-chip Tenant, B&M Group, a Leading European Discount Retailer

## Discount Retail Industry Emerged as a Fast-Growing Industry

- The discount retail industry has emerged as a fast-growing industry in recent years driven by the current macroeconomic inflationary pressures and reduction in purchasing power, resulting in a migration of consumers towards discount stores over the past few years
- While online sales have established themselves in most retail sectors, they are unlikely to take off in the discount market <sup>(1)</sup>. In fact, e-commerce is hardly compatible with a low-cost distribution model. The latter is based on a strategy of bulk purchasing and reduced operating costs at all levels. Retail units remain essential as B&M Group is offering great value proposition to its customers available in physical stores only
- In France, the popularity of hard-discounters, discounters and outlet stores has risen exponentially. Between September 2021 and 2022, there was a c.24% rise in traffic at discount stores, with 1.2 m new customers visiting discount stores in France (2)
- The rising popularity of discount retailers among the consumers has also driven the expansion of several discounter brands in France. The cumulative number of stores of the 6 leading discount brands in France (including B&M France) has increased by c.33% from 1,540 to 2,050 between 2019 to 2022 (3)

#### Key figures for the French discount retail market (4)



Estimated sales of all discount stores in France in 2023



Growth in number of stores of 6 leading discount brands (including B&M France) from 2019 to 2022



Sales CAGR of 8 leading discount brands (including B&M France) over the past ten years



Source: Xerfi Precenta

<sup>2)</sup> Source: Kantar website. Inspiration: The Big Trends in France in 2022: How has inflation changed shopper behaviour?

<sup>3)</sup> Source: Knight Frank French Property Markets 2022 Review & 2023 Outlook

Sources: Press, Xerfi, Globaldata, Knight Frank & Clearwater International analysis, Ecommercemag, fr website. Les champions du discount surfent sur les questions de pouvoir d'achat, Knight Frank French Property Markets 2022 Review & 2023 Outlook

# **Quality Retail Portfolio that Complements IREIT's Existing Portfolio**

## Strategically Located Retail Properties Fully Let to B&M France

- The New Properties comprise of 17 retail properties with a total GLA of 61,756 sqm
- 13 of the properties are freehold while the remaining 4 are leasehold (1)
- The New Properties are 100% leased to B&M France with a WALE of c.6.8 years <sup>(2)</sup> and WALB of c.4.6 years <sup>(2)</sup>. The leases also have built-in annual rental escalation clauses pegged to inflation which is expected to contribute to IREIT's organic rental growth
- The New Properties are mostly located in well-established regional retail areas across France
- As of 31 December 2022, the portfolio of the New Properties represents c.15% of B&M stores (3) in France
- Average size and location of the New Properties are strategic to B&M Group's business as it mirrors the model adopted for their UK stores

No. of Assets	17
Land Area	Approximately 252,000 sqm
Land Tenure (1)	13 freehold and 4 leasehold
GLA	61,756 sqm
Committed Occupancy	100% leased to B&M France
Number of Tenants	1 for each of the New Properties
Lease Term (2)	WALE: 6.8 Years / WALB: 4.6 Years
Independent Valuation as at 31 May 2023	Savills: €77.6 m and BNPP: €78.7 m Average: €78.1 m
Purchase Consideration	€76.8 m
GRI (4)	€6.7 m
NPI (5)	€6.1 m
Initial NPI Yield (6)	7.9%



- (1) 4 properties (i.e. Blois, Metz, Noyelles and Saint Quentin) are leasehold properties
- (2) Based on the GRI as of 31 March 2023
- 3) Based on number of stores
- 4) Based on the annualised GRI as at 31 May 2023
- 5) Based on the annualised NPI as at 31 May 2023
- 6) Based on the NPI over the Purchase Consideration

## **Potential Upside in Income through Developments**

## Potential Upside in Income through Developments

- 17 single tenant sites with total GLA of 61,756 sqm and approximately 252,000 sqm of land
- The New Properties currently generates GRI of c.€6.7 m p.a. and has potential income upside from the following developments:
  - Installation of photovoltaic panels and electric charging stations at car park spaces at some of the New Properties
    - Car park spaces will be leased to a new tenant, a leading European electric vehicle charging network, and is expected to generate additional rental income
  - > Further development of existing sites for commercial use
    - Untapped gross floor area of c.5,000 sqm which may generate additional rental income



#### **Acquisition of the New Properties Accelerates IREIT's Growth**

- Since 2018, IREIT's property portfolio value has grown at a CAGR of c.17.1%, from €504.9 m to €950.5 m by 2022. The Acquisition builds on IREIT's growth momentum, increasing portfolio asset value by c.8.1% to c.€1,027.3 m
- Similarly, GLA which had grown at a CAGR of c.17.6% from 200,609 sqm in 2018 to 384,282 sqm by 2022, will increase by a further c.16.1% to 446,038 sqm with the
  Acquisition



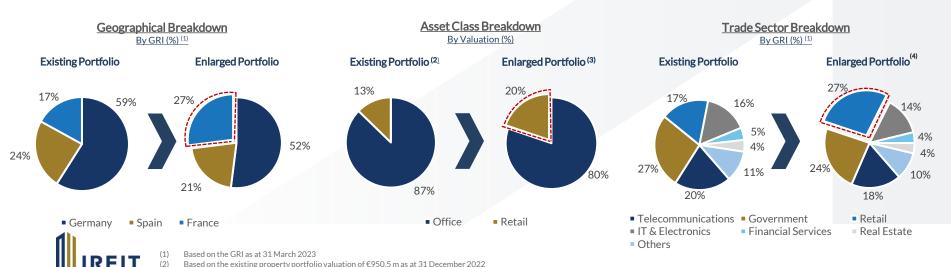


- ) Based on the existing property portfolio valuation of €950.5 m as at 31 December 2022
- (2) Based on the enlarged property portfolio valuation of €1,027.3 m, comprises the existing property portfolio valuation of €950.5 m as at 31 December 2022 and the Purchase Consideration of €76.8 m
  - Based on the existing property portfolio's GLA of 384,282 sqm as at 31 March 2023

## Continuing its Diversification Strategy on Geography, Trade Sector and Asset Class

- The Acquisition reduces IREIT's reliance on any single geographical location, trade sector and asset class, benefitting unitholders from increased scale and diversification in its portfolio and income streams
- IREIT will reduce exposure to the Office asset class and further diversify its exposure to the accretive Retail asset class
- IREIT will gain exposure to the Grocery and General Merchandise trade sector, part of the Retail sector

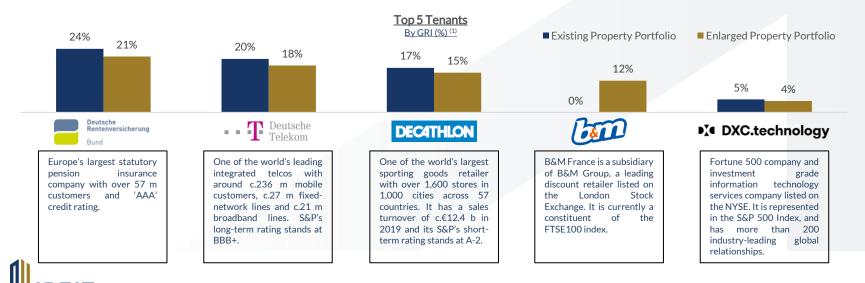
Numbers may not add up due to rounding



Based on the enlarged property portfolio valuation of €1,027.3 m, comprises the existing property portfolio valuation of €950.5 m as at 31 December 2022 and the Purchase Consideration of €76.8 m

#### **Improves Quality of Portfolio Tenant Base**

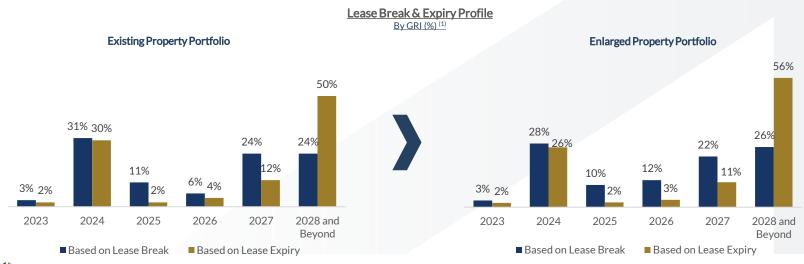
- The Acquisition improves quality of IREIT's tenant base with the inclusion of B&M Group, one of the leading discount retailers in Europe which is currently listed on the London Stock Exchange
- Post-Acquisition, GRI contribution by IREIT's two largest tenants, Deutsche Rentenversicherung Bund and Deutsche Telekom, will decrease from c.24% to c.21% and from c.20% to c.18% respectively. B&M France will become one of IREIT's top 5 tenants, contributing c.12% of total GRI



Based on the GRI as at 31 March 2023

## Portfolio WALE (by GRI) will increase from 4.8 years to 5.1 years

- The New Properties have a WALE of c.6.8 Years (1) and a WALB of c.4.6 Years (1)
- Post-acquisition, the WALE of IREIT's portfolio is expected to increase from 4.8 years to 5.1 years, with less than 44% of leases expiring before 2028





## **Increases Market Capitalisation and Liquidity**

## IREIT is Expected to Benefit from a Larger Market Capitalisation

 The increased market capitalisation increases probability of inclusion in key indices, which offers benefits of a wider and more diversified investor base, higher trading liquidity, increased analyst coverage and potential positive re-rating





<sup>(1)</sup> Based on IREIT's weighted average price of \$\$0.4876 per Unit on 30 May 2023, being the market day immediately prior to the date of the Call Option Agreement and assuming exchange rate of £1.00 = \$\$1.46

<sup>2)</sup> Assuming approximately 186,098,518 Preferential Offering Units are issued at an issue price of approximately \$\$0.408 per Preferential Offering Unit to raise gross proceeds of approximately \$\$7.59 million (approximately \$52.00 million) to finance the Acquisition and approximately 2,527,554 Acquisition Fee Units are issued to the Manager as payment of the Acquisition Fee at an illustrative issue price per Acquisition Fee Unit of \$\$0.45.



# Leveraging on Strategic Investors' Knowledge, Expertise, Support and Resources in France

#### Deep Knowledge, Expertise and Support from Strategic Investors, Tikehau Capital and CDL

- The Acquisition marks IREIT's second portfolio acquisition in France, and demonstrates the deep knowledge, expertise and support from the Joint Sponsors, Tikehau Capital and CDL
- IREIT is able to leverage on Tikehau Capital's extensive pan-European network and intricate knowledge of the local markets
  - Tikehau Capital is headquartered in Paris, France and IREIT would benefit from its established market presence (over 16 years) and its technical know-how of the French real estate market, especially in the retail sector
- At the same time, CDL provides strong financial support to IREIT
- Each of Tikehau Capital and CSEPL has provided an undertaking to subscribe in full each of their pro-rata allotment in the Preferential Offering. CDL (through its wholly-owned subsidiary, CSEPL) has further undertaken to apply and subscribe for excess units in the Preferential Offering such that the total subscription of CSEPL would amount to a maximum of approximately \$\$40 million of Preferential Offering Units (1)









Forbach

# Method of Financing

Method of Financing	
Illustrative Uses	
Cost of the Acquisition	Total Acquisition Cost: c.€90.9 m (c. S\$132.7 m) (1)
	■ Purchase Consideration: c.€76.8 m (c. S\$112.2 m) <sup>(1)</sup> ;
	Real estate transfer tax: c.€5.3 m (c. S\$7.8 m) <sup>(1)</sup> ;
	<ul> <li>Acquisition Fee payable in units in IREIT to the Manager (the "Acquisition Fee Units"): c.€0.8 m (c. S\$1.1 m) (1); and</li> </ul>
	Estimated premium on interest rate cap, professional fees and other fees and expenses: c.€8.0 m (c. S\$11.6 m) (1)
Illustrative Sources	
Debt Facilities	External bank borrowings
Preferential Offering	<ul> <li>Issuance of 186,098,518 Preferential Offering Units under the Preferential Offering on 19 July 2023 to raise gross proceeds of c.S\$75.9m to finance the Acquisition</li> </ul>
	• Each of Tikehau Capital, CSEPL and the Manager (acting in its own capacity), has provided an undertaking to subscribe in full each of their pro-rata allotment in the Preferential Offering. CDL (through its wholly-owned subsidiary, CSEPL) has further undertaken to apply and subscribe for excess units in the Preferential Offering such that its aggregated subscriptions would amount to a maximum of approximately S\$40 million of Preferential Offering Units
	• The Preferential Offering was 134.7% subscribed, serving as a clear vote of confidence for IREIT's portfolio diversification efforts and growth prospects of IREIT

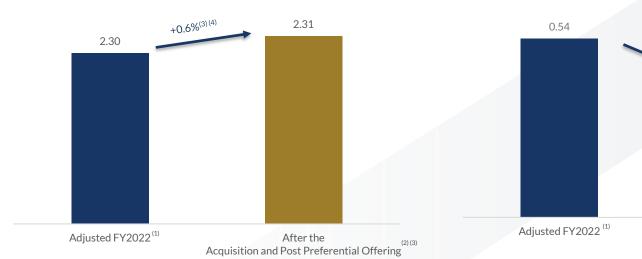


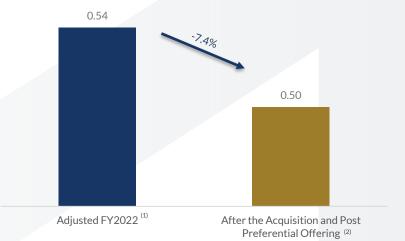


#### FOR ILLUSTRATIVE PURPOSES ONLY - NOT A FORWARD LOOKING PROJECTION

#### Distribution per Unit (€ Cents)

#### Net Asset Value per Unit (€)





#### Note: Please refer to circular dated 12 July 2023 that has been issued to Unitholders



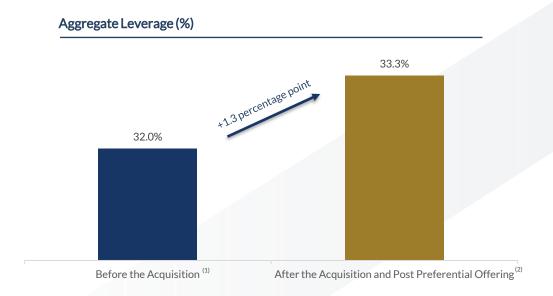
- Adjusted FY2022 was based on Audited FY2022 with the assumption that Darmstadt Campus is 100% vacant during FY2022 with nil revenue but with operating expenses of approximately €0.6 million

  The total number of Units in issue at the end of the year includes approximately 186,098,518. Performation Offering Units in connection with the Performation Offering at the insert of \$50.0 million.
- The total number of Units in issue at the end of the year includes approximately 186,098,518 Preferential Offering Units issuable in connection with the Preferential Offering at the issue price of \$\$0.408 per Preferential Offering Unit, and approximately 2,527,554 new Acquisition Fee Units issuable as payment of the Acquisition Fee payable to the Manager on a proforma basis at an illustrative issue price of \$\$0.45 per Acquisition Fee Unit and assuming exchange rate of \$1.00 = \$\$1.46 (purely for illustrative purposes only).
- The proforma DPU after the Acquisition and issuance of the Preferential Offering Units pursuant to the Preferential Offering and the Acquisition Fee Units based on Audited FY2022 would be €2.66 cents.

  The DPU dilution after the Acquisition and issuance of the Preferential Offering Units pursuant to the Preferential Offering and the Acquisition Fee Units based on Audited FY2022 would be 1.3%.



#### FOR ILLUSTRATIVE PURPOSES ONLY - NOT A FORWARD LOOKING PROJECTION



Note: Please refer to circular dated 12 July 2023 that has been issued to Unitholders



<sup>1)</sup> Based on the audited financial statements of IREIT for the financial year ended 31 December 2022

The Manager has assumed that external borrowings amounting to €38.4 million will be obtained to fund the Acquisition; and that the aggregate leverage ratio based on the increase in deposited property from the value of the new assets would be 33.3%.





Rouen

# Key Transaction Highlights

Increase in Exposure to an Attractive and Resilient Asset Class 2 Blue-chip Tenant, B&M Group, a Leading European Discount Retailer 3 Quality Retail Portfolio that Complements IREIT's Existing Portfolio 4 Potential Upside in Income through Developments 5 Strengthens IREIT's Portfolio Resilience and Diversification 6 **Increases Market Capitalisation and Liquidity** Leveraging on Strategic Investors' Knowledge, Expertise, Support and Resources in France







Périgueux