



2Q2019 RESULTS PRESENTATION

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KEY NOTES





BONUS ISSUE COMPLETED ON 7 JUNE 2019

Uni-Asia completed a 1 for 2 bonus shares issue on 7 June 2019 aimed at rewarding shareholders and to enhance trading liquidity of Uni-Asia shares.

Total number of shares increased from 52.4 million to 78.6 million.

1H PROFIT AND LOSS

Profit attributable to owners of parent surged by 25% to \$6.4m due mainly to gains from property investments, notwithstanding negative impact of IFRS 16. 1H2019 profit would have been \$2.1m more without impact of IFRS16.

	2 nd Quarter			6 mon	ths ended 30	June
(US\$'000)	2019	2018	% Change	2019	2018	% Change
Total Income	35,756	29,099	23%	67,969	54,649	24%
Total Expenses	(30,106)	(24,562)	23%	(54,222)	(44,959)	21%
Operating Profit	5,650	4,537	25%	13,747	9,690	42%
Profit for the Period	3,096	3,027	2%	6,751	6,343	6%
Profit attributable to owners of parent	2,964	1,952	52%	6,447	5,134	26%
Earnings per Share (US Cents)	3.76	2.77 (1)	36%	8.66	7.29 (1)	19%

⁽¹⁾ Numbers are adjusted for weighted average number of ordinary shares in issue and earnings per share. The adjusted number is based on or is calculated based on the weighted average number of shares after bonus issue.

Notwithstanding the impact of IFRS 16, the Group recorded highest 1H profit in 5 years.



Interim dividend: 2 Singapore cents per share

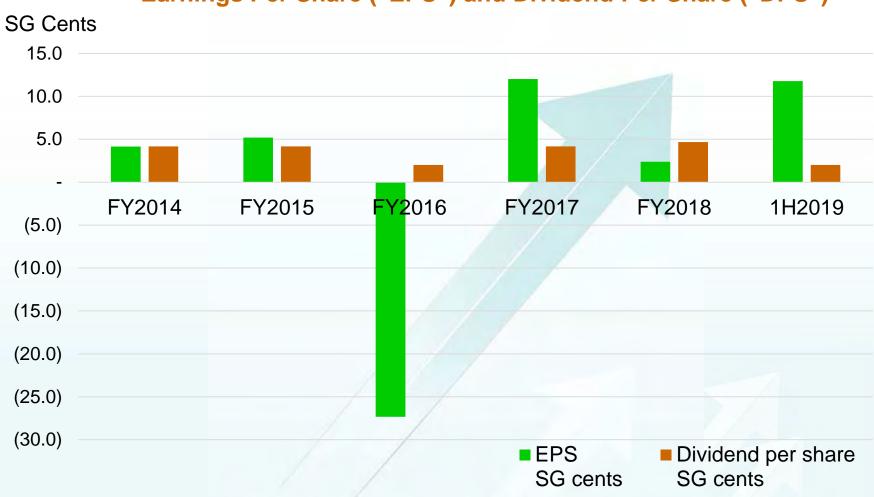
Book closure date: 20 September 2019

Payment date: 27 September 2019

Announced on 8 April 2019:

- Target to pay out at least 35% and 40% profit for FY2019 and FY2020 respectively as dividend
- Note that profit refers to profit from the Group's ordinary course of business including fair value and realised gain/loss for investments
- Dividend to be paid semi-annually

Earnings Per Share ("EPS") and Dividend Per Share ("DPS")



- Note:
- 1) EPS are reported earnings in USD translated into SGD at SGD1.36/USD
- 2) EPS and DPS are adjusted for any corporate action including bonus issue in April 2019

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2Q2019 RESULTS PRESENTATION

UNI-ASIA GROUP LIMITED

Investments returns from HK property projects completes the overall profit profile of the Group

Investments returns from ALERO projects from robust Japan property market, ship investments help to lift overall profit

Ad hoc fees including arrangement fees, brokerage fees, incentive fees provide additional income

Asset management fee income from licensed property asset management subsidiary, UACJ provides an increasing recurring and operating cash flow base with an increasing assets under management

Hotel income provides a recurring and operating cash flow base that is aided by increasing number of hotel rooms and events in Japan such as Tokyo 2020

Charter income provides a recurring income and operating cash flow base that could benefit from a recovering shipping market



PROFIT AND LOSS SUMMARY BY SEGMENTS

- Sale of HV Nagoya Nishiki held through a GK entity under UAI and fair value gains from HK property projects contributed to property and hotels' \$6.4m profit.
- Shipping contributed \$2.3m profit notwithstanding weaker bulker market in 1H2019.

				r	6 months ended 30 June		
(US\$'000)		2019	2018	% Change	2019	2018	% Change
Shipping (and related financial services)	Revenue Net Profit / (Loss)	10,367 642	9,768 1,347	6% (52%)	20,836 2,348	21,750 3,967	(4%) (41%)
Property and Hotels (and related financial services)	Revenue Net Profit / (Loss)	25,371 3,396	19,344 3,027	31% 12%	47,101 6,442	32,947 4,832	43% 33%
Headquarters Headquarters' shared corporate services	Revenue Net Profit / (Loss)	52 (942)	23 (1,346)	126% (30%)	100 (2,039)	41 (2,455)	144% (17%)
Group Total	Revenue Net Profit / (Loss)	35,756 3,096	29,099 3,027	23% 2%	67,969 6,751	54,649 6,343	24% 6%

The Group had a net cash inflow of \$4.9m for 1H2019:

- Proceeds from realisation of property investments boosted investing cash flows;
- Net financing cash outflows due mainly to dividend payments, repayment of borrowings, lease payments, offset by proceeds from issuing of shares.

	First Half			
(US\$'000)	2019	2018		
Cash and cash equivalents at beginning of the period	43,462	40,556		
Cash Inflow / (Outflow)				
Operating Activity	18,220	8,110		
Investing Activity	26,224	10,629		
Financing Activity	(40,100)	(20,691)		
Effect of exchange rate changes	582	257		
Net Cash Inflow for the period	4,926	(1,695)		
Cash and cash equivalents at the end of the period	48,388	38,861		

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2Q2019 RESULTS PRESENTATION

UNI-ASIA GROUP LIMITED

BALANCE SHEET SUMMARY

- Total borrowings were reduced in 1H2019
- Total assets and liabilities increased mainly due to IFRS 16

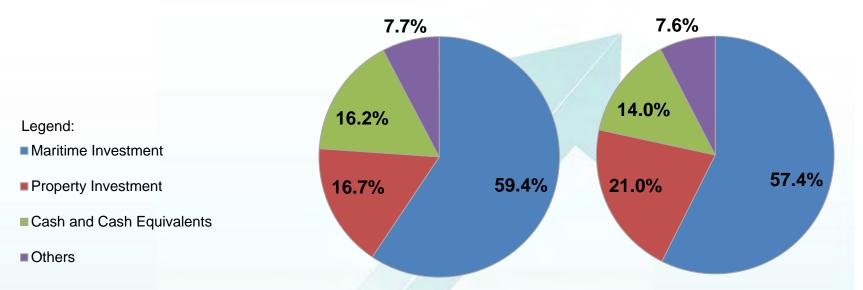
As at 30-Jun-19		As at 31-Dec-18		Inc / (Dec)		
581.8		334.2		247.6		
451.2		200.9		250.3		
130.6		133.3		(2.7)		
155.2	*(A)	180.7	*(A)	(25.5)		
51.2	*(B)	46.7	*(B)	4.5		
1.19		1.36		(0.17)		
1.66	*(C)	2.84	*(D)	(1.18)		
	30-Jun-19 581.8 451.2 130.6 155.2 51.2 1.19	30-Jun-19 31- 581.8 451.2 130.6 155.2 *(A) 51.2 *(B)	30-Jun-19 31-Dec-18 581.8 334.2 451.2 200.9 130.6 133.3 155.2 *(A) 180.7 51.2 *(B) 46.7 1.19 1.36	30-Jun-19 31-Dec-18 581.8 334.2 451.2 200.9 130.6 133.3 155.2 *(A) 180.7 *(A) 51.2 *(B) 46.7 *(B) 1.19 1.36		

^{*(}A): Total Debt includes US\$2.6 mil borrowing secured by the pledged deposits (31 Dec 2018: US\$3.0 mil).

^{*(}B): Total Cash includes US\$2.8 mil deposits pledged as collateral (31 Dec 2018: US\$3.2 mil).

^{*(}C): Based on issued share capital of 78,599,987 issued shares as at 30 June 2019.

^{*(}D): Based on issued share capital of 46,979,280 issued shares as at 31 December 2018.



US\$'m	As at 30 June 2019	As at 31 December 2018
Total assets excluding ROU assets	315.7	334.2
Add: ROU – Vessel	3.0	-
ROU – Hotels	261.8	-
ROU – Office	1.3	-
Total assets per balance sheet	581.8	334.2

BUSINESS OVERVIEW







SHIPPING (AND RELATED FINANCIAL SERVICES)

The Group provides comprehensive solutions to ship investments 18





SHIPPING (AND RELATED FINANCIAL SERVICES)

Shipping Business recorded a profit of \$2.3m for 1H2019 with all sub-segments recording profits

				201			
		2nd Quarter			6 months ended 30 June		
JS\$'000)		2019	2018	% Change	2019	2018	% Change
Shipping	Revenue	10,367	9,768	6%	20,836	21,750	(4%
and related financial services)	Net Profit / (Loss)	642	1,347	(52%)	2,348	3,967	(41%
Uni-Asia Shipping	Revenue	7,112	7,453	(5%)	14,237	16,156	(12%
Ship Owning/Leasing & Chartering	Net Profit / (Loss)	517	1,288	(60%)	1,558	3,903	(60%
Maritime Asset Management	Revenue	2,938	2,149	37%	5,901	5,299	119
Investment and Asset Management of ShipsShip Finance Arrangement	Net Profit / (Loss)	(102)	(120)	(15%)	287	(169)	270%
Maritime Services	Revenue	632	559	13%	1,346	1,031	31%
 Commercial / Technical Management of Ships Ship Related Brokerage Services 	Net Profit / (Loss)	214	162	32%	475	205	1329



UNI-ASIA SHIPPING



100%

Uni-Asia Holdings Limited

100%

Uni-Asia Shipping Limited

		Name of Subsidiary	Ship Name
	100%	Karat Bulkship S.A. ⁽¹⁾	Uni Auc One
	100%	Hope Bulkship S.A. ⁽²⁾	Victoria Harbour
	100%	Imperial Bulkship S.A.	Clearwater Bay
	100%	Jade Bulkship S.A.	Ansac Pride
	100%	Jubilee Bulkship S.A.	Island Bay
_	51%	Regina Bulkship S.A.	Inspiration Lake
	100%	Mable Bulkship S.A.	Glengyle
	100%	Nora Bulkship S.A.	Uni Bulker

⁽¹⁾ Bareboat vessel

Shipyard Built
Shin-Kurushima Jun-2007

May-2011

29,118 Y-Nakanishi Jun-2012

Y-Nakanishi

nsac Pride 37,094 Onomichi Jun-2013

DWT

28,709

29,100

sland Bay 37,649 Imabari Jul-2014

nspiration Lake 37,706 Imabari Feb-2015

Glengyle 37,679 Imabari Mar-2015

ni Bulker 37,700 Imabari Jan-2016

⁽²⁾ As announced on 3 May 2019, shareholdings of Hope Bulkship S.A. had been increased to 100% from 83%.



UNI-ASIA SHIPPING

Uni-Asia Shipping recorded lower charter in 1H2019 compared to 1H2018 due to:

- 1) 8 ships in 1H2019 compared to 9 ships in 1H2018
- Weaker dry bulk market in 1H2019 affecting spot rate ships

	2	nd Quarter		6 months ended 30 June		
(US\$'000)	2019	2018	% Change	2019	2018	% Change
Turnover	7,112	7,453	(5%)	14,237	16,156	(12%)
Charter Income	7,077	7,193	(2%)	13,883	15,078	(8%)
Fee Income	123	93	32%	243	160	52%
Investment Returns	(153)	36	N/M	(13)	322	(104%)
Interest Income	31	31	0%	63	48	31%
Other Income	34	100	(66%)	61	548	(89%)
Expenses	(5,593)	(5,253)	6%	(10,639)	(10,413)	2%
Profit from Operation	1,519	2,200	(31%)	3,598	5,743	(37%)
Finance costs	(1,002)	(912)	10%	(2,040)	(1,840)	11%
Profit/ (loss) before Tax	517	1,288	(60%)	1,558	3,903	(60%)
Profit/ (loss) after Tax	517	1,288	(60%)	1,558	3,903	(60%)



UNI-ASIA SHIPPING

Following a challenging 1H2019 for dry bulk market, 2H2019 could be more positive, with Brazilian iron ore volumes returning to the market, and bulkcarriers dry dock for scrubber retrofit to meet IMO 2020 sulphur cap requirements thereby reducing ship supply. The following is Baltic Handysize Index from beginning of year to 31 July 2019, where there is an improvement in index post 30 June 2019.





From: Bloomberg



MARITIME ASSET MANAGEMENT

- Maritime Asset Management Department ("MAMD") manages a portfolio of wholly owned as well as joint-investment ship investments.
- MAMD also provides structured finance solutions services to clients.

Wholly Owned Ship Investment Portfolio

	Name of Subsidiary	Туре	Capacity	Year of Built	Shipyard
1	Florida Containership S.A.	Containership	3,500 TEU	2007	Hyundai Mipo
2	Joule Asset Management (Pte.) Limited	Bulker	29,078 DWT	2012	Y-Nakanishi
3	Fulgida Bulkship S.A.	Bulker	29,256 DWT	2009	Y-Nakanishi



MARITIME ASSET MANAGEMENT

Joint Investment Portfolio

	Name of Joint Investment Company	Ownership Percentage	Туре	Capacity	Year of Built	Shipyard
1	Fortuna Containership S.A.	50%	Containership	3,500 TEU	2007	Hyundai Mipo
2	Prosperity Containership S.A.	50%	Containership	4,300 TEU	2007	Hyundai Mipo
3	Rich Containership S.A.	50%	Containership	4,300 TEU	2007	Hyundai Mipo
4	Matin Shipping Ltd.	49%	Bulker	38,278 DWT	2011	Imabari
5	Olive Bulkship S.A.	18%	Bulker	57,836 DWT	2015	Tsuneishi
6	Polaris Bulkship S.A.	18%	Bulker	57,836 DWT	2015	Tsuneishi
7	Quest Bulkship S.A.	18%	Bulker	37,700 DWT	2016	Imabari
8	Stella Bulkship S.A.	18%	Bulker	37,700 DWT	2018	Imabari
9	Tiara Bulkship S.A.	18%	Bulker	37,700 DWT	2020	Imabari
10	Unicorn Bulkship S.A.	18%	Bulker	36,300 DWT	2018	Oshima
11	Victoria Bulkship S.A.	18%	Bulker	36,300 DWT	2018	Oshima



MARITIME ASSET MANAGEMENT

Maritime Asset Management had a profit of \$0.3m for 1H2019 compared to a loss in 1H2018 notwithstanding weaker charter market and absence of significant arrangement transactions.

Receipt of proceeds from shipping fund and no fair valuation loss required for ship portfolio resulted in an improvement in bottomline.

	2	nd Quarter		6 month	ns ended 30	0 June
(US\$'000)	2019	2018	% Change	2019	2018	% Change
Turnover	2,938	2,149	37%	5,901	5,299	11%
Charter Income	2,029	2,303	(12%)	4,326	4,602	(6%)
Fee Income	704	811	(13%)	1,047	2,655	(61%)
Investment Returns	151	(1,023)	115%	425	(2,385)	118%
Interest Income	30	17	76%	43	53	(19%)
Other Income	24	41	(41%)	60	374	(84%)
Expenses	(2,764)	(1,974)	40%	(5,074)	(4,877)	4%
Profit/ (Loss) from Operation	174	175	(1%)	827	422	96%
Finance costs	(278)	(295)	(6%)	(540)	(591)	(9%)
Profit/ (Loss) before Tax	(104)	(120)	(13%)	287	(169)	270%
Profit/ (Loss) after Tax	(102)	(120)	(15%)	287	(169)	270%



MARITIME SERVICES

- The Group's Maritime Services arm includes the following subsidiaries:
 - Uni Ships and Management Limited
 - Uni Ships and Management (Taiwan) Limited
 - Uni Ships and Management Korea Ltd
 - Wealth Ocean Ship Management (Shanghai) Co., Ltd
- Services provided include commercial / technical management of ships and ship related brokerage services for chartering as well as sale and purchase of ships.









MARITIME SERVICES

Maritime Services recorded \$0.5m profit for 1H2019 due to brokerage commission earned in 1H2019.

	2	2 nd Quarter			hs ended 30) June
(US\$'000)	2019	2018	% Change	2019	2018	% Change
Turnover	632	559	13%	1,346	1,031	31%
Fee Income	610	555	10%	1,316	1,023	29%
Interest Income	5	4	25%	13	8	63%
Other Income	17	/- /-	-	17	-	-
Expenses	(414)	(391)	6%	(864)	(817)	6%
Profit/ (Loss) before Tax	218	168	30%	482	214	125%
Profit/ (Loss) after Tax	214	162	32%	475	205	132%



PROPERTY AND HOTELS (AND RELATED FINANCIAL SERVICES)

Under Property and Hotels business segment, there are three sub-segments:

Property Investment (ex Japan) focuses on property investment outside of Japan

Property Investment (ex Japan)

Property and

Hotels

Management operates a chain of business hotels under "Hotel Vista" brand name

Property Investment (in Japan) invests and manages property investments in Japan

Property Investment (in Japan)

Vista Hotel Management

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Vista Hotel

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PROPERTY AND HOTELS (AND RELATED FINANCIAL SERVICES)

Property and Hotels business segments were impacted by the adoption of IFRS 16. Notwithstanding, this business segment contributed \$6.4m profit for 1H2019.

		2nd Quarter			6 months ended 30 June		
(\$\$'000)		2019	2018	% Change	2019	2018	% Change
Property and Hotels	Revenue	25,371	19,344	31%	47,101	32,947	43%
and related financial services)	Net Profit / (Loss)	3,396	3,027	12%	6,442	4,832	33%
Property Investment (ex Japan)	Revenue	4,098	3,288	25%	4,519	3,286	38%
Investment/Asset Management of Properties ex- Japan	Net Profit / (Loss)	3,790	2,939	29%	3,957	2,630	50%
Property Investment (in Japan)	Revenue	870	1,225	(29%)	3,603	2,513	43%
Investment/Asset Management of Properties in Japan	Net Profit / (Loss)	49	280	(83%)	3,935	2,160	82%
Vista Hotel Management	Revenue	20,421	15,303	33%	39,137	28,751	36%
Hotel Operation in Japan	Net Profit / (Loss)	(444)	(192)	131%	(1,450)	42	N/M



Hong Kong Property Business

- The Group has invested in 6 Hong Kong property projects to-date.



Fully exited and realised gain



Hong Kong Property Business – 2nd HK Property Project

Investment:	HKD80.0 million or around USD10.4 million (13.4% effective ownership)			
Location:	650 Cheung Sha Wan Road in Hong Kong			
Project:	A commercial office building			
Proceeds:	HKD80.0 million capital and HKD80.0 million dividend have been received from project company in 2018.			
Current status:	Dividend received from project company in 2H2019. Only a few car park lots left unsold.			





Hong Kong Property Business – 3rd HK Property Project (K83)

Investment:	HKD50.0 million or around USD6.4 million (11.9% effective ownership)			
Location:	83 Tai Lin Pai Road, Kwai Chung, New Territories, Hong Kong			
Project:	A commercial office building			
Current status:	Certificate of Completion received. Dividend from project company expected in 2H2019.			





Hong Kong Property Business – 4th HK Property Project (T18)

Investment:	HKD20.0 million or around USD2.6 million (2.5% effective ownership)
Location:	18-20 Tai Chung Road, Tsuen Wan, Hong Kong
Project:	A commercial office building to be completed by 2020
Current status:	Superstructure construction stage to commence in Aug 2019 in accordance with plan. This project may launch its presale activity in the 1H2020 and deliver the units to buyers in 4Q2020 / 1Q2021.



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Hong Kong Property Business – 5th HK Property Project (T73)

Investment:	HKD41.25 million or around USD5.3 million (7.5% effective ownership)
Location:	71 – 75 Chai Wan Kok Street, Tsuen Wan, Hong Kong
Project:	An industrial building to be completed by 2021
	The project will be

Current status:

developed into an industrial building to cope with the increasing demand of industrial space in the area. Foundation work is underway. The plan is to launch presale in 2021 and deliver the units to the buyers in the same year.





Hong Kong Property Business – 6th HK Property Project (CSW1018)

Investment:	HKD48.2 million or around USD6.2 million (3.825% effective ownership)
Location:	1016 – 1018 Tai Nam West Street, Kowloon, Hong Kong
Project:	A commercial office building to be completed by 2022

Current status:

Demolition completed in accordance with plan.



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Property Investment (ex Japan) business segment recorded a profit of \$4.0m for 1H2019 following gain recognised for 3rd HK project in view of receipt of completion certificate of project.

	2 nd Quarter			6 montl	6 months ended 30 June		
(US\$'000)	2019	2018	% Change	2019	2018	% Change	
Turnover	4,098	3,288	25%	4,519	3,286	38%	
Fee Income	201	132	52%	225	132	70%	
Investment Returns	3,861	3,120	24%	4,239	3,097	37%	
Interest Income	19	20	(5%)	38	41	(7%)	
Other Income	17	16	6%	17	16	6%	
Expenses	(308)	(296)	4%	(562)	(547)	3%	
Profit/ (Loss) from Operation	3,790	2,992	27%	3,957	2,739	44%	
Finance costs	/ -	(53)	(100%)	-	(109)	(100%)	
Profit/ (Loss) before Tax	3,790	2,939	29%	3,957	2,630	50%	
Profit/ (Loss) after Tax	3,790	2,939	29%	3,957	2,630	50%	



Small Residential Property Business in Japan



- The Group invests and develops small residential property projects in Tokyo, named "ALERO" Series.
- Such investments are managed by subsidiary, Uni-Asia Capital (Japan) ("UACJ") and held under our subsidiary, Uni-Asia Investment Ltd ("UAI").
- These projects are typically 4 5 storey buildings with 10 30 units of studio or maisonette type flats, and are popular with working singles/couple.
- ALERO promotion video on our website:

http://www.uni-asia.com/business_property_japan.html



Small Residential Property Business in Japan

- Average IRR for completed projects: > 20%
- Average investment period < 2 years
- Investment amount: ~USD3m to USD5m
- Investment stake ranges from 10% to 100%

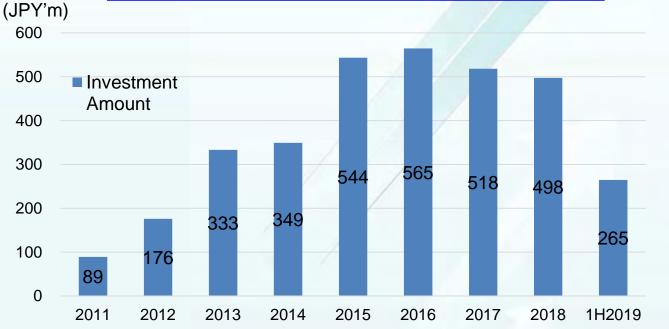














Construction Management ("CM")

Utilising our property development expertise, UACJ helps external clients with construction management of small residential properties and hotels.





Small Residential Property Business in Japan

In 1H2019, 5 new projects were started and 5 projects were disposed, realising JPY55m of investment return and JPY122.9m of asset management fee.

- New projects:
 - ALERO Senzoku, ALERO Komaba-Todaimae, ALERO Jiyugaoka-Nakane, ALERO Yotsuya, ALERO Hakusan 2-chome
- Completed projects:

ALERO Yushima II, ALERO Azabu Juban, ALERO Nakano-Sakaue, ALERO Komazawa Daigaku, ALERO Hatagaya II (construction management project)





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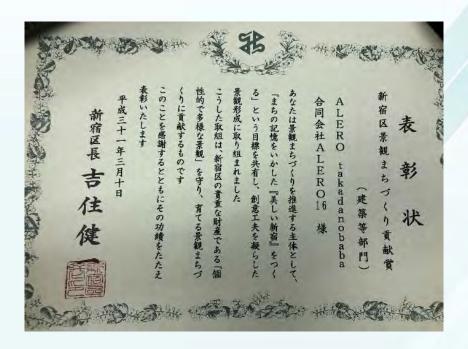
UNI-ASIA GROUP LIMITED

SMALL RESIDENTIAL PROJECTS IN TOKYO, JAPAN **Projects under Construction/Planning Completed Projects** 17 SASAZUKA PROJECT (SOLD) 31 SANGENJAYA II PROJECT Projects under lease 1 SHIMOMEGURO PROJECT (SOLD) 18 HIGASHI KOENJI PROJECT (SOLD) scheduled for completion in Nov 2019 30 TAKADANOBABA PROJECT (LEASING PROJECT) 2 AKEBONOBASHI PROJECT (SOLD) 19 NAKANO 3-CHOME PROJECT (SOLD) 32 TAKADANOBABA II PROJECT 3 HATAGAYA PROJECT (SOLD) scheduled for completion in Jan 2020 20 OKUSAWA PROJECT (SOLD) 4 SAKURA-SHIMMACHI PROJECT (SOLD) 33 HIGASHI SHINJUKU II PROJECT 21 NISHI KAMATA PROJECT (SOLD) 5 HONANCHO PROJECT (SOLD) scheduled for completion in Dec 2019 22 HAKUSAN III PROJECT (SOLD) **6** SENGOKU PROJECT (SOLD) 34 SENGOKU II PROJECT 23 YUSHIMA I PROJECT (SOLD) 7 OOKAYAMA PROJECT (SOLD) scheduled for completion in Feb 2020 24 Sangenjaya Project (SOLD) 8 CHITOSEFUNABASHI PROJECT (SOLD) 35 SENZOKU PROJECT 25 AZABUJUBAN PROJECT (SOLD in Jan 19) 9 MEJIRO PROJECT (SOLD) scheduled for completion in Dec 2019 26 KOENJI MINAMI PROJECT (SOLD in Dec 18)TABASHI KATSUSHIKA 10 OOKAYAMA3 PROJECT (SOLD) 36 SASAZUKA II PROJECT 27 YUSHIMA II PROJECT (SOLD in Jan 19) 28 NAKANOSAKUUE PROJECT (SOLD in Mar 19) TOSHIMA ARAKAWA 11 HAKUSAN2 PROJECT (SOLD) scheduled for completion in Jun 2020 Ikebukuro 12 EDOGAWABASHI PROJECT (SOLD) 37 KOMABATODAIMAE PROJECT 29 KOMAZAWA DAIGAKU PROJECT (SOLD in Apr **14 39** TAITO 19) NAKANO scheduled for completion in Mar 2020 13 NISHI WASEDA PROJECT (SOLD) 26 SUMIDA SHINJUKU 38 NAKANE PROJECT 14 OTOWA PROJECT (SOLD) 30 **EDOGAWA** 18 1340 2 Akihabara scheduled for completion in May 2020 **SUGINAMI** 15 HIGASHI SHINJUKU PROJECT (SOLD) Shinjuku 39 HAKUSAN 2-23 PROJECT 16 NAKANO SAKAUE PROJECT (SOLD) Marunouchi 15<mark>33</mark> **CHIYODA** scheduled for completion in Jun 2020 Tokyo Ginza кото 40 Yotsuya 4 Project **SHIBUYA** 17 Akasaka CHUO scheduled for completion in Nov 2020 37 Roppongi 41 Musashikoyama Project Shibuya 25 scheduled for completion in Oct 2020 **SETAGAYA** 24 MINATO 29 **MEGURO** 41 Narita 38 International SHINAGAWAKU Airport 20 60 km ОТА **PORT OF TOKYO** 21 Tokvo International Airport (Haneda)



Award for ALERO Takadanobaba

In 2018, UACJ was granted an award by Shinjuku-ward, Tokyo Metropolis for its contribution in creating an exquisite city landscape of Tokyo through ALERO Takadanobaba project's excellent design. The award is a recognition of the Group's contribution to Tokyo's urban landscape and at the same time, an attestation to the quality of the Group's property development business in Japan.







UACJ Business

Hotel Investment and Asset Management

HV Nagoya-Nishiki was disposed in February, making US\$5.1m gain (US\$4.2m with lease accounting).



Healthcare Asset Management

Started asset management of 4 healthcare facilities in 1H2019, which will provided an upfront fee of JPY18m and total of JPY0.9m monthly fee.



Mommies-Home



Alps no Mori Sagami



Floop Life Garden Floop Fukumuro



Library Omori-Higashi Nibankan



- Gain on disposal of property, plant and equipment of 44 \$4.2m was recorded as gain (classify under expenses).
- Fee income increased with more asset under management and incentive fees.

	2 nd Quarter			6 months ended 30 June		
(US\$'000)	2019	2018	% Change	2019	2018	% Change
Turnover	870	1,225	(29%)	3,603	2,513	43%
Fee Income	499	450	11%	2,210	867	155%
Investment Returns	263	642	(59%)	1,177	1,396	(16%)
Interest Income	108	115	(6%)	216	229	(6%)
Other Income	-/	18	(100%)	-	21	(100%)
Expenses	(767)	(793)	(3%)	2,320	251	N/M
Profit/ (Loss) from Operation	103	432	(76%)	5,923	2,764	114%
Finance costs	(51)	(148)	(66%)	(1,913)	(513)	273%
Profit/ (Loss) before Tax	52	284	(82%)	4,010	2,251	78%
Profit/ (Loss) after Tax	49	280	(83%)	3,935	2,160	82%

Current Portfolio of Hotels Under Operations

■ Sapporo, Hokkaido

Hotel Vista Sapporo Nakajimakoen

Hotel Vista Sapporo Odori

■ Kanazawa, Ishikawa

Hotel Vista Kanazawa

■ Kyoto

- Hotel Vista Premio Kyoto Kawaramachi St.
- Hotel Vista Premio Kvoto Nagomitei

Osaka

- Hotel Vista Premio Osaka Hommachi (scheduled for opening in 2020)
- Hotel Vista Osaka Namba (scheduled for opening in 2020)

■ Fukuoka

 Hotel Vista Fukuoka Nakasu-Kawabata (scheduled for opening in 2019)

■ Ozu, Kumamoto

Hotel Vista Kumamoto **Airport**

■ Matsuyama, Ehime

Hotel Vista Matsuyama (scheduled for opening in 2020)

■ Hiroshima

Hotel Vista Hiroshima

■ Sendai, Miyagi

Hotel Vista Sendai

■ Tokyo

- Hotel Vista Premio Tokyo Akasaka
- Hotel Vista Kamata Tokyo
- Hotel Vista Tokyo Tsukiji (scheduled for opening in 2020)

Kanagawa

- Hotel Vista Premio Yokohama Minato-Mirai
- Hotel Vista Atsugi
- Hotel Vista Ebina

■ Nagoya, Aichi

Hotel Vista Nagoya Nishiki

■ Naha. Okinawa

Hotel JAL City Naha

End of	1H2019
No. of rooms under management	2,515

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2Q2019 RESULTS PRESENTATION

UNI-ASIA GROUP LIMITED



New Hotels to be Operated by the Group

- Hotel Vista Fukuoka Nakasu-Kawabata
 - scheduled for opening in 2019 December
- The hotel is located in the Nakasu/Tenjin area in Fukuoka City.
- Fukuoka City has a population of around 1.6 million and is the largest city in Kyushu and 5th largest in Japan.
- Nakasu/Tenjin is an area where business streets are in harmony with shopping streets, with large department stores, boutiques and restaurants.
- The hotel is currently under construction and 204 rooms and a big common bath are currently being planned.



Artist's impression of completed Hotel Vista Hakata

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2Q2019 RESULTS PRESENTATION



New Hotels to be Operated by the Group

- > Hotel Vista Osaka Namba
 - scheduled for opening in Spring 2020
- The hotel is conveniently located in Namba area, famous commercial area in southern part of Osaka city, which attracts more in-bound tourists compared to other areas.
- The hotel's target market are overseas and domestic tourists.
 With twin/double-bed, three-bed and four-bed rooms. There is a convenience store on the first floor.
- The hotel is currently under construction with 121 rooms.



Artist's impression of completed Hotel Vista Osaka Namba

> Hotel Vista Premio Osaka Honmachi

- scheduled for opening in Spring 2020
- The location of the hotel is in the centre of Osaka.
- Osaka city, one of the largest cities next to Tokyo in Japan, attracts both business travelers and tourists from around the world.
- The hotel is currently under construction with 272 rooms.



Artist's impression of completed Hotel Vista Osaka Honmachi



New Hotels to be Operated by the Group

- ➤ Hotel Vista Tokyo Tsukiji
 - scheduled for opening in Spring 2020
- The hotel is located in Tsukiji area just next to Ginza, which has gain popularity with tourists. The area is easily assessable from/to other parts of Tokyo. A new facility for MICE is currently under consideration at the site previously occupied by Tsukiji fish market which may boost tourism in the area.
- The hotel is currently under construction with 149 rooms.



Artist's impression of completed Hotel Vista Tokyo Tsukiji

> Hotel Vista Matsuyama (tentative name)

- scheduled for opening in Summer 2020
- Matsuyama city, the most populous city in Shikoku island, is popular with both business and leisure travelers. The location is the center of Matsuyama city, the most visited area.
- Matsuyama has several tourist attractions, including Dogo Onsen for its beautiful bath house, and Matsuyama Castle, one of Japan's twelve "original castles" built before the Edo period.
- The hotel is currently under construction with 140 rooms.



Artist's impression of completed Hotel Vista Matsuyama

VHM's profit before tax for 1H2019 was US\$0.3m without IFRS 16 lease accounting impact, an increase of >3x profit of 1H2018 aided by 10 day long holiday in April-May 2019.

	2 nd Quarter			6 months ended 30 June		
(US\$'000)	2019	2018	% Change	2019	2018	% Change
Turnover	20,421	15,303	33%	39,137	28,751	36%
Hotel Income Other Income	20,396 25	15,184 119	34% (79)%	39,005 132	28,010 741	39% (82)%
Expenses	(19,772)	(15,453)	28%	(38,403)	(28,612)	34%
Profit / (Loss) from Operation	649	(150)	N/M	734	139	N/M
Finance costs	(1,069)	(24)	N/M	(2,134)	(44)	N/M
Profit/ (Loss) before Tax	(420)	(174)	141%	(1,400)	95	N/M
Profit / (Loss) after Tax	(444)	(192)	131%	(1,450)	42	N/M
Occupancy Rate	83.8%	77.4%	8%	82.0%	77.6%	6%
No. of hotels operated	15	14		15	14	

HOTEL RANKING AWARD

For 2018's Hotel Chain Ranking organised by "Jalan.net", one of the largest online hotels and ryokans booking site in Japan, the Group's Hotel Vista was voted second for "Couple Travel – Less Than JPY15,000 Per Night" Category.









THANK YOU

APPENDIX 1 – CORPORATE OVERVIEW





CORPORATE PROFILE

Founded on 17 March 1997

Listed on Singapore Exchange on 17 August 2007

Completed Scheme of Arrangement in 2017 with Singapore incorporated listco – Uni-Asia Group Limited

Bloomberg Code:
UAG:SP

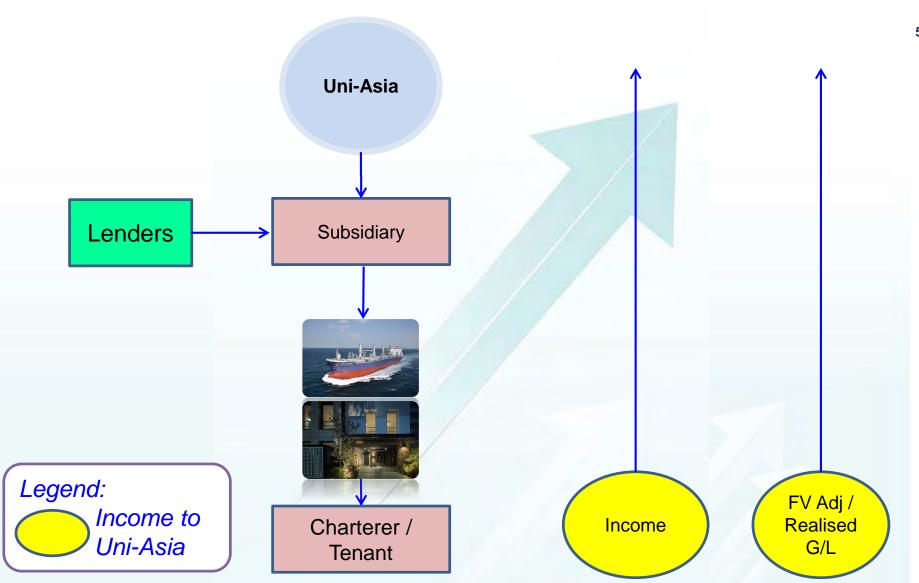
SGX Stock Code: CHJ



BUSINESS MODEL



BUSINESS MODEL EXAMPLE – SUBSIDIARY

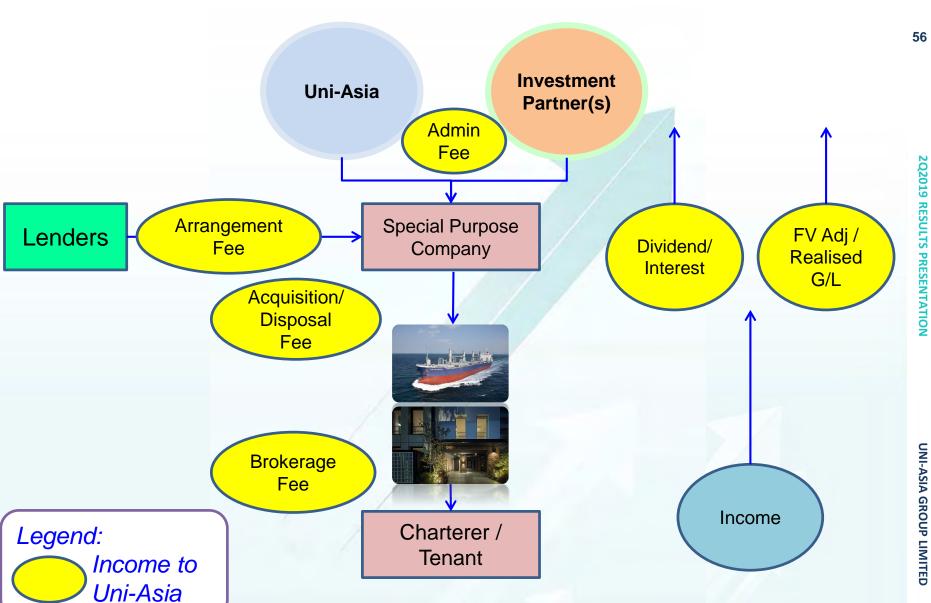


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2Q2019 RESULTS PRESENTATION

UNI-ASIA GROUP LIMITED

BUSINESS MODEL EXAMPLE – JV STRUCTURE



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BUSINESS SEGMENTS



SHIPPING (and related Financial Services)

Uni-Asia **Shipping**

Maritime Asset Management

Maritime Services



PROPERTY AND HOTELS (and related Financial Services)

Property Investment (ex Japan)

Property Investment (in Japan)

Vista Hotel Management

Headquarters' **Shared Corporate** Services

Ship **Owning and** Chartering

- Investment/ Asset Management of Ships
- Finance Arrangement
- Commercial/ **Technical** Management of Ships
- Ship Related **Brokerage** Services

Investment/ Asset Management of Properties ex-Japan

Investment/ Asset Management of Properties in Japan

Hotel Operation in Japan



HEADQUARTERS

- The Group adopted the new "IFRS16 Leases" effective from FY2019.
- This new accounting standard requires lessee of long term operating lease to recognise a lease asset, i.e. a right-of-use asset ("ROU"), and a lease liability on the balance sheet.
- Under previous accounting standard:

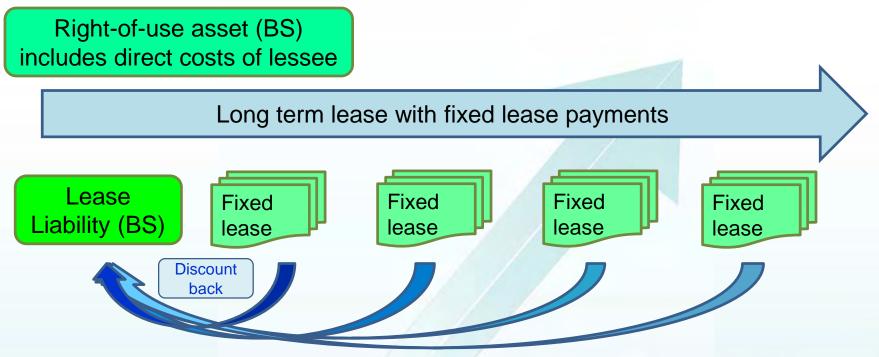
Lease payable for the period = lease expense

Under IFRS 16:

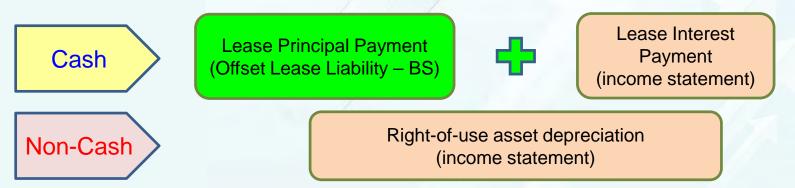
Lease expense = Depreciation of ROU + interest expense on lease liability

- Both balance sheet and income statements are affected by IFRS 16
- As of 30 June 2019, the Group operates 15 hotels leased from third party owners. In addition, the Group leases one bulker vessel from a ship owner as operating lease. Some office lease contracts are also subject to IFRS 16.
- Sale and lease back transactions are also affected.
- The Group's business operations, risks and cash flows are not affected by the adoption of IFRS 16.

Illustration of how a long term lease of a lessee is accounted under IFRS16



Payment of lease:



Overview of IFRS 16 Impact for 1H2019:

Items	US\$'m	
Balance sheet:		
Non-current assets		
Right-of-use assets	266.1	
Non-current liabilities		
Lease liabilities	256.1	
Current liabilities		
Lease liabilities	25.6	

Both assets and liabilities increased due to IFRS 16

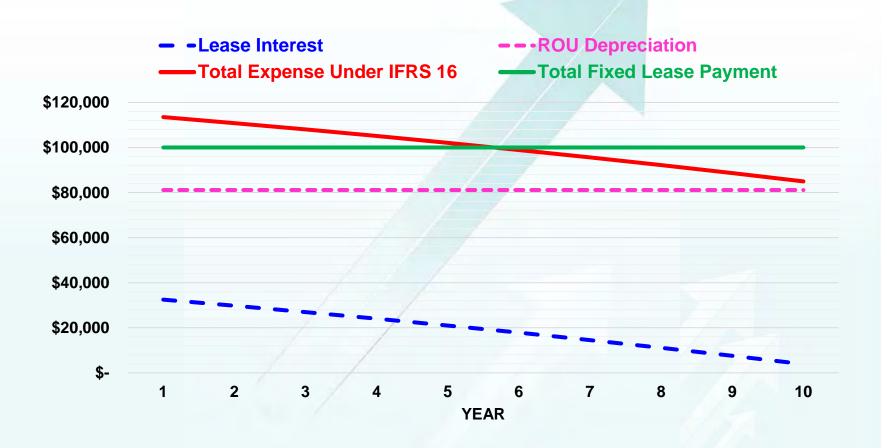
Overview of IFRS 16 Impact for 1H2019:

Items	US\$'m	Remarks		
Income statement:				
Depreciation of right-of-use assets	10.6			
Finance costs – lease interest	2.3			
Cash Flow Statements (sum of the following represent actual lease that would be charged to income statements without adoption of IFRS 16)				
Lease principal paid	9.4	Payments classified under financing		
Lease interest paid	2.3	cashflows rather than operating cashflows		

- Expenses increased by US\$1.2m as a result of adoption of IFRS 16
- **JPY102.95m** (~**US\$0.9m**) gain from disposal of HV Nagoya Nishiki had to be booked as lease liability instead of recognised as part of gain as VHM continues to lease the hotel for operations and the transaction is deemed a sale and leaseback transaction under IFRS 16.

IFRS 16 – FRONT-LOADING OF EXPENSES

The combination of a straight-line depreciation of the right-of-use asset and the effective interest rate method applied to the lease liability results in a decreasing 'total lease expense' throughout the lease term. This effect is sometimes referred to as 'frontloading'.







END