

#### **MEDIA RELEASE**

For immediate release

# Geo Energy Signs USD150 million Contract For Its Integrated Infrastructure Development; Accelerating Its Growth Ambitions Towards Becoming A Billion-Dollar Business

- The USD150 million Engineering, Procurement and Commission ("EPC") contract (the "Contract") is for construction and development of the Integrated Infrastructure, comprising an approximately 92km hauling road and an associated jetty at the South Sumatera and Jambi Province, Indonesia (the "Integrated Infrastructure").
- The consortium, CCCC First Harbor Consultants Co. Ltd ("CCCC-FHC") and Norinco International Cooperation Ltd ("NORINCO") (together, the "Contractor"), two of the largest state-owned Chinese enterprises, have established track records and strong capabilities in the construction and development of transportation infrastructure.
- Other than certain upfront costs and downpayment amounting to less than 15% of the Contract value, the Contractor will fund the remaining project costs. A deferred payment mechanism is incorporated to allow MBJ to make payments two years later, allowing the Integrated Infrastructure sufficient time to generate cash flow to meet its payment obligations.
- With a targeted road haulage capacity up to 40-50 million tonnes per year (of which at least 25 million tonnes are reserved for the Group's PT Triaryani ("TRA") coal mine and the remaining capacity to be leased to neighbouring mines), the Integrated Infrastructure is set to become an attractive value proposition with an efficient access to the international export markets.
- Upon completion (targeted between end-2025 and early-2026), the Integrated Infrastructure will be instrumental to the growth plans of TRA to increase production of up to 25 million tonnes per annum over the next few years, allowing the Group to expand its competitive edge, provide a captive market for natural resources in that region and diversify its revenue stream as an infrastructure provider.
- Entered into a non-binding cooperation MOU with the consortium for further potential collaboration, including but not limited to mining services, coal offtake, financing/investment, operations and maintenance of this integrated infrastructure, that can potentially defray the EPC costs.

**Singapore, 6 August 2024** - Geo Energy Resources Limited (**"Geo Energy",** the **"Company"** and together with its subsidiaries, the **"Group"**) is pleased to announce another key milestone of its ambitious growth plans through the signing of the Contract worth around USD150 million for the construction and development of its Integrated



Infrastructure with the consortium, CCCC-FHC and NORINCO, two of the largest state-owned Chinese enterprises.

As announced on 1 August 2024, the Group had exercised the option to become the majority shareholder of PT Marga Bara Jaya ("**MBJ**") and possesses majority control over MBJ in terms of number of board seats. In addition, the Group also announced that it entered into a cut and fill contract to commence the development of the Integrated Infrastructure.

Commenting on this latest corporate development, Mr Charles Antonny Melati, Executive Chairman and Chief Executive Officer of Geo Energy, said:

"This Contract represents a significant milestone for our Group, showcasing the culmination of our team's unwavering efforts and our ambitious vision to evolve into a billion-dollar energy group.

Today, we take a decisive step towards unlocking the vast potential of the Group's TRA coal mine, which has 2P reserves of at least 274 million tonnes of low sulfur and low ash quality coal reserves with a mining life exceeding 20 years. Further, we are also planning for additional drilling and exploration with a targeted increase of 2P reserves to over 300 million tonnes.

Our Integrated Infrastructure is strategically designed to minimise transportation time, achieve substantial cost savings in our logistics operations and provide a captive market for natural resources in that region and diversify the Group's revenue stream as an infrastructure provider. This development is expected to be completed between late 2025 and early 2026.

The Integrated Infrastructure will allow the Group to ramp up production up to 25 million tonnes per annum, with logistical cost savings of up to USD10 per tonne. Assuming the coal price remains at the current levels, Geo Energy will then be able to generate an estimated USD400-USD500 million EBITDA per annum.

By bolstering our capabilities within the energy value chain, the Integrated Infrastructure enhances the Group's ability to generate sustainable, recurring cash flow as a premier infrastructure provider. This initiative not only strengthens our financial fundamentals but also positions us to deliver significant value to our shareholders.

We believe the Integrated Infrastructure will catalyse economic growth and create development opportunities for the local communities, fostering a positive social impact alongside financial returns.

The Contract was awarded to the Contractor considering their exemplary track record, technical prowess, and its ability to fund the project through a deferred payment mechanism, amongst other factors. The Contractor is confident and committed to deliver the project on time and applicable penalties will be payable by the Contractor if they fail to meet the timeline in accordance with the Contract.

The deferred payment mechanism of the Contract ensures prudent cash management and risk mitigation, with a significant portion of the payment obligations to be met from positive cashflows generated by the completed Integrated Infrastructure.



In addition, we have signed a non-binding cooperation MOU with the Contractor, which open doors for future potential collaboration, allowing us to leverage on the technical expertise and financial capabilities of two of China's largest state-owned enterprises. This strategic partnership is poised to bring us closer to our vision of becoming a billion-dollar company, making it an exciting time for our investors."

### About CCCC-First Harbor Consultants Co. Ltd ("CCCC-FHC")

CCCC-FHC is a subsidiary of China Communications Construction Company Limited ("CCCC").

CCCC is a leading global comprehensive service provider of ultra-large infrastructure services. CCCC primarily focuses on the investment, construction and operation of transportation infrastructure, equipment manufacturing, and urban comprehensive development, including real estate. Listed on both Hong Kong and Shanghai stock exchanges, CCCC is renowned for its strong profitability and exceptional value-creation capabilities. In 2021, CCCC secured the 61st position on the Fortune Global 500 list.<sup>1</sup>

#### About Norinco International Cooperation Ltd ("NORINCO")

Norinco is a leading organisation in China and is a pioneer in the high-quality joint development of the "Belt and Road" initiative and plays a crucial role in implementing China's national "going global" strategy. Norinco has established economic and trade relationships in more than 130 countries, ranking amongst the top large multinational companies in China based on the multinational index.<sup>2</sup>

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This media release is to be read in conjunction with Geo Energy's announcement released on 6 August 2024, which can be downloaded via www.sqx.com and www.geocoal.com.

## ABOUT GEO ENERGY RESOURCES LIMITED (SGX Code: RE4 / Bloomberg Code: GERL SP / Reuters Code: GEOE.SI)

Geo Energy Resources Limited ("**Geo Energy**") is a major Indonesian coal producer with an established track record in operating coal mines, coal production and selling coal throughout the region. Geo Energy focus on low-cost production of strategically-located premium coal assets, which are of low ash, low sulphur characteristics.

Working in collaboration with world-class business partners, Geo Energy was established in 2008 and listed on the Mainboard of the Singapore Stock Exchange in 2012. Geo Energy is also part of the Singapore FTSE-ST index.

<sup>&</sup>lt;sup>1</sup> Based on http://en.ccccltd.cn. The Company assumes no responsibility for the content of CCCC website.

<sup>2</sup> Based on http://en.norinco.cn. The Company assumes no responsibility for the content of Norinco website.



The Group's business strategy is mainly focused on acquisition of new mining concessions to increase production quantity and at the same time diversify its sources of coal. The Group owns five mining concessions through its subsidiaries in Kalimantan, Indonesia, as well as in South Sumatra, Indonesia.

The Group also owns a 49% equity stake in PT Internasional Prima Coal in Kalimantan, Indonesia as a joint venture with PT Bukit Asam Tbk, a state-owned coal mining company and one of the largest coal producers in Indonesia.



In addition, the Group also owns an infrastructure company, namely PT Marga Bara Jaya that is developing an Integrated Infrastructure project with a targeted road haulage capacity up to 50 million tonnes per year, which can support the growth plans of its TRA coal mine and also allow the Group to expand its value propositions within the energy value chain.

For more information, please visit www.geocoal.com.

## Issued on behalf of Geo Energy Resources Limited by 8PR Asia Pte Ltd

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