



SINGAPORE O&G LTD.
CARING FOR WOMEN'S & CHILDREN'S HEALTH

Full-Year Financial Results

For the year ended 31 December 2021

23 February 2022

OBSTETRICS &
GYNAECOLOGY



PAEDIATRICS



CANCER-
RELATED



DERMATOLOGY

DISCLAIMER

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1. OVERVIEW OF SOG AND SERVICES

2. OUR SPECIALIST MEDICAL
PRACTITIONERS

3. FINANCIAL HIGHLIGHTS

4. CORPORATE UPDATES AND
FUTURE PLANS

OUR SERVICES



Obstetrics & Gynaecology

(including Endocrinology)

General obstetrics, labour & delivery	Gynaecological Surgery	Medical problems during pregnancy
General gynaecology	Obstetrical complication & its management	Female pelvic medicine / Urogynaecology & reconstruction surgery
Reproductive endocrinology including PCOS*	Management of diabetes and thyroid disorders	Osteoporosis, calcium disorders, pituitary and adrenal diseases



Cancer-Related

Gynae-oncological surgery
Breast, thyroid & general surgery
Colorectal surgery, diagnostic & therapeutic endoscopic procedures



Paediatrics

Newborn & well-baby checks	Common childhood conditions	Childhood immunisation routine & vaccinations
Child nutrition, growth and developmental assessment	Gastrointestinal conditions & endoscopic procedures	Respiratory & behavioural sleep conditions



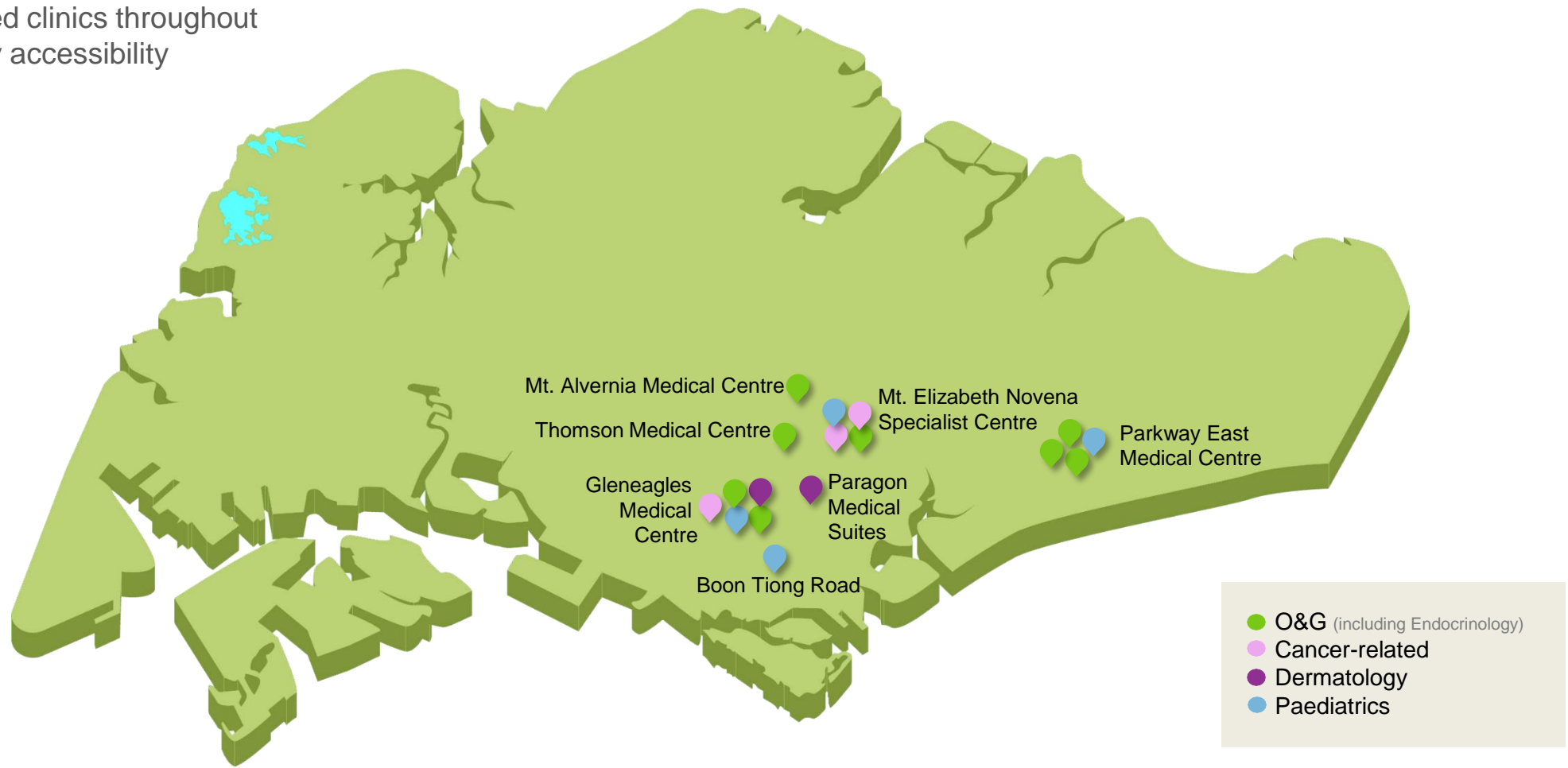
Dermatology

General skin care
Aesthetics & dermatological procedures
Dermatological surgery & laser surgery

*PCOS = Polycystic Ovary Syndrome

OUR NETWORK

Strategically located clinics throughout Singapore for easy accessibility



1. OVERVIEW OF SOG AND SERVICES

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OUR SPECIALIST MEDICAL PRACTITIONERS

17 SPECIALISTS



Seven (7) O&G Specialists and One (1) Endocrinologist



Four (4) Paediatricians

Three (3) Cancer Specialists

Two (2) Dermatologists

OBSTETRICS & GYNAECOLOGY



Dr. Beh Suan Tiong
EXECUTIVE CHAIRMAN

Date of Appointment
July 2013

Clinic
Thomson Medical Centre
#05-03

Specialisations
Advanced reproductive surgeries
and minimally invasive surgery (key
hole surgery), namely laparoscopic
and hysteroscopic surgery



Dr. Choo Wan Ling

Date of Appointment
July 2013

Clinic
Mount Elizabeth Novena
Specialist Centre #06-56/57

Specialisations
Antenatal care and risk assessment,
vaginal assisted and caesarean
delivery, and treatment of
gynaecological issues such as
endometriosis, uterine fibroids fertility
challenges and ovarian cysts



Dr. Heng Tung Lan
FOUNDER & EXECUTIVE DIRECTOR

Date of Appointment
January 2011

Clinic
Parkway East Medical Centre
#02-08

Specialisations
Pregnancy care and delivery,
female health screening,
menopause and female
wellness enhancement

OBSTETRICS & GYNAECOLOGY



Dr. Hong Sze Ching

Date of Appointment
July 2016

Clinic
Mount Alvernia Medical Centre
Block D #07-62

Specialisations
Obstetric care, management of
general gynaecological conditions,
laparoscopic surgery and
colposcopy



Dr. Lee Keen Whye

FOUNDER

Date of Appointment
January 2011

Clinic
Gleneagles Medical Centre
#08-15/16

Specialisations
Endoscopic work, especially
hysteroscopy, laparoscopy and
vaginal rejuvenation



Dr. Natalie Chua

Date of Appointment
August 2013

Clinic
Parkway East Medical Centre
#02-07

Specialisations
Obstetric care – preconception health
screening, antenatal care and delivery

Management of common
gynaecological problems

OBSTETRICS & GYNAECOLOGY (INCLUDING ENDOCRINOLOGY)



Dr. Clara Ong

Date of Appointment
May 2019

Clinic
Gleneagles Medical Centre
#08-15/6

Specialisations
Pregnancy care, menopausal care,
family planning, management of
general gynaecological conditions and
colposcopy



Dr. Cho Li Wei

Date of Appointment
August 2021

Clinic
Parkway East Medical Centre
#02-03

Specialisations
Subspecialty interest in reproductive
endocrinology – polycystic ovary
syndrome (PCOS)

Management of diabetes, thyroid
disorders, osteoporosis, calcium
disorders, pituitary and adrenal diseases

CANCER-RELATED



Dr. Cindy Pang

Date of Appointment
December 2014

Clinic
Mount Elizabeth Novena
Specialist Centre #08-25

Specialisations
Antenatal care to expectant mothers and manages a wide range of conditions related to the female reproductive system

Main sub-specialty in gynaecological cancers and complex pelvic surgeries



Dr. Sim Hsien Lin

Date of Appointment
April 2021

Clinic
Mount Elizabeth Novena
Specialist Centre #06-53

Specialisations
General surgery with sub-specialty in colorectal surgery, surgical management of inflammatory bowel diseases, complex anal fistula, as well as transanal endoscopic microsurgery, diagnostic and therapeutic endoscopic procedures



Dr. Tan Chuan Chien

Date of Appointment
June 2021

Clinic
Gleneagles Medical Centre
#08-15/16

Specialisations
General surgery with main sub-specialty in breast and thyroid surgery
Breast care services,
breast cancer surgery & reconstruction

DERMATOLOGY



Dr. Joyce Lim

Date of Appointment
January 2016

Clinic
Paragon Medical Suites
#11-16/20

Specialisations
Children and adult medical dermatology including skin, hair and nail problems, aesthetic skin problems, laser and skin surgery



Dr. Liew Hui Min

Date of Appointment
December 2018

Clinic
Gleneagles Medical Centre
#06-01

Specialisations
General medical adult dermatology, women's and children's dermatology and genital dermatology

PAEDIATRICS



Dr. Lim Xue Yan

Date of Appointment
July 2017

Clinic
Parkway East Medical Centre
#04-06

Specialisations
General paediatrics which includes new-born and well-baby screening, children immunisation, developmental assessment and behavioural care advice, nutrition and growth advice, and management of common childhood conditions like asthma



Dr. Irene Teo

Date of Appointment
November 2017

Clinic
11A Boon Tiong Road
#01-11

Specialisations
General paediatrics which includes new-born and well-baby screening, children immunisation, developmental assessment and behavioural care advice, nutrition and growth advice, and management of common childhood conditions including skin conditions

PAEDIATRICS



Dr. Christina Ong

Date of Appointment
November 2018

Clinic
Mount Elizabeth Novena
Specialist Centre #07-53

Specialisations
Management of children with gastrointestinal conditions and performing endoscopic procedures, as well as treating children with general medical conditions



Dr. Petrina Wong

Date of Appointment
February 2019

Clinic
Gleneagles Medical Centre
#08-14

Specialisations
General paediatrics with special interest in childhood respiratory and sleep conditions like pneumonia, asthma, sleep apnea, cough, allergies, parasomnias and behavioural sleep problems

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3. FINANCIAL HIGHLIGHTS

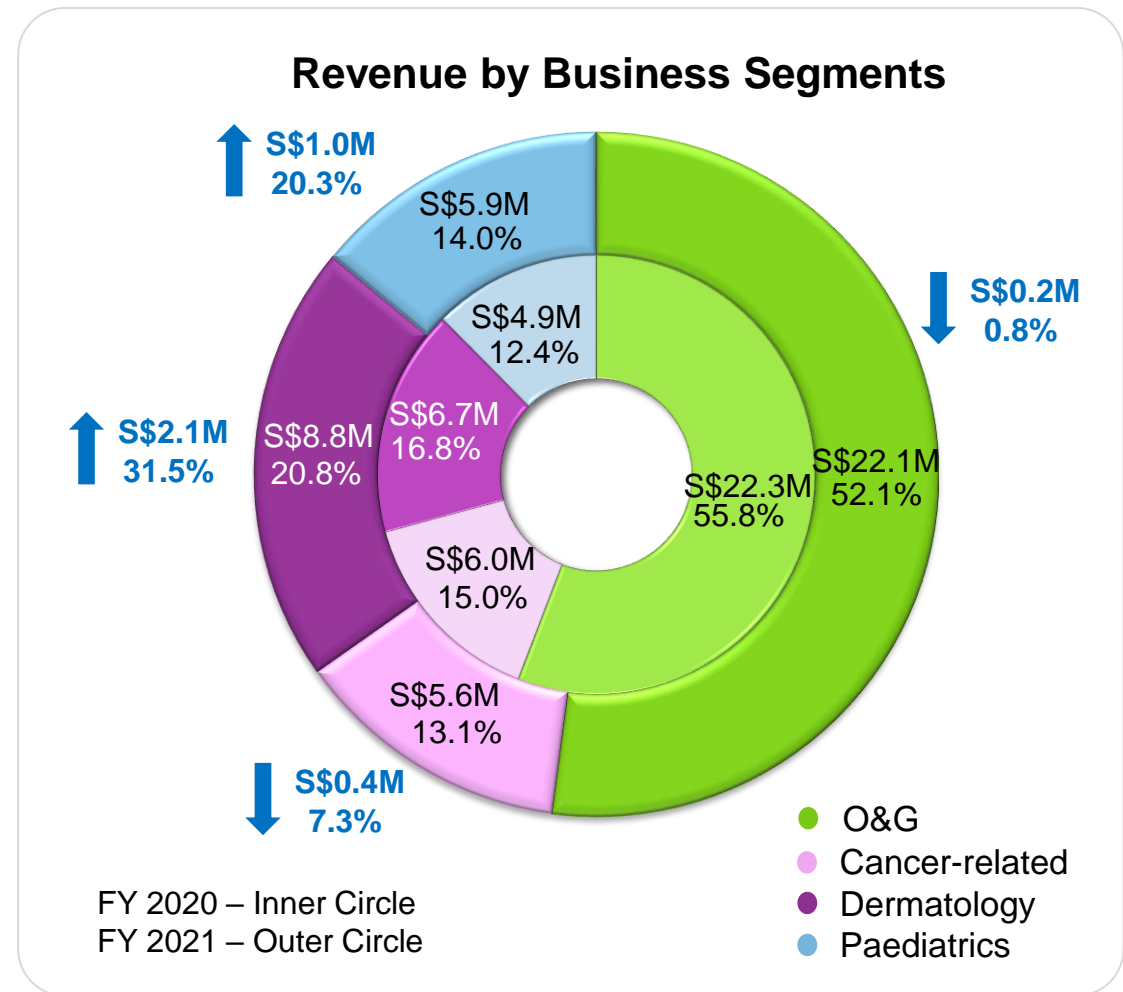
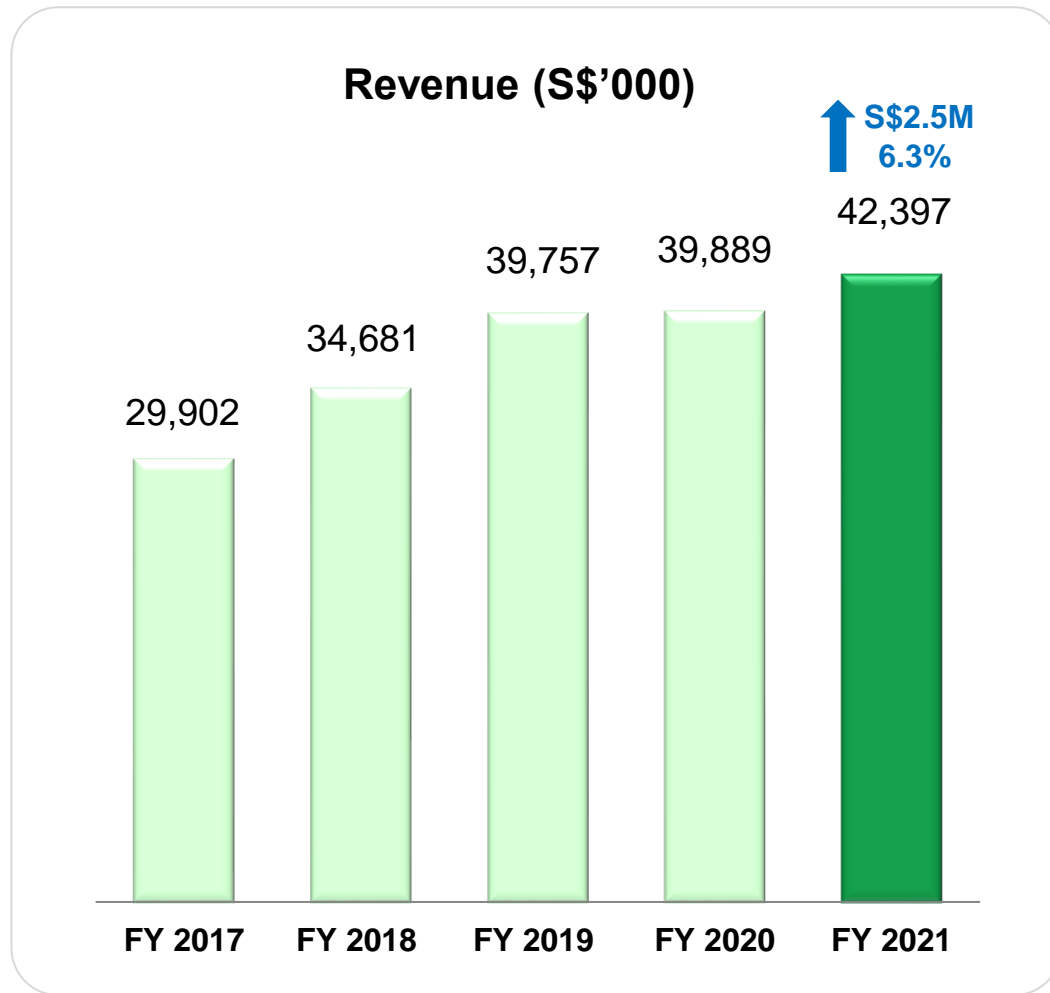
4. CORPORATE UPDATES AND FUTURE PLANS

FINANCIAL HIGHLIGHTS

S\$'000	2H 2021	2H 2020	Change		FY 2021	FY 2020	Change	
			S\$	%			S\$	%
Revenue	21,340	22,024	(684)	(3.1)	42,397	39,889	2,508	6.3
Other operating income	420	620	(200)	(32.3)	909	1,435	(526)	(36.7)
Consumables and medical supplies used	(3,720)	(3,678)	42	1.1	(7,369)	(6,705)	664	9.9
Employee remuneration expense	(11,221)	(10,486)	735	7.0	(21,348)	(19,472)	1,876	9.6
Depreciation	(1,117)	(1,094)	23	2.1	(2,234)	(2,177)	57	2.6
Other operating expense	(1,123)	(1,136)	(13)	(1.1)	(2,295)	(2,192)	103	4.7
Profit from operations	4,579	6,250	(1,671)	(26.7)	10,060	10,778	(718)	(6.7)
Finance income	46	60	(14)	(23.3)	87	184	(97)	(52.7)
Finance expense	(64)	(67)	(3)	(4.5)	(146)	(154)	(8)	(5.2)
Net finance (expense)/income	(18)	(7)	(11)	N/M	(59)	30	(89)	N/M
Share of results of a joint venture	(169)	-	(169)	N/M	(169)	-	(169)	N/M
Profit before income tax	4,392	6,243	(1,851)	(29.6)	9,832	10,808	(976)	(9.0)
Income tax expense	(546)	(542)	4	0.7	(1,470)	(1,315)	155	11.8
Profit for the period/year	3,846	5,701	(1,855)	(32.5)	8,362	9,493	(1,131)	(11.9)

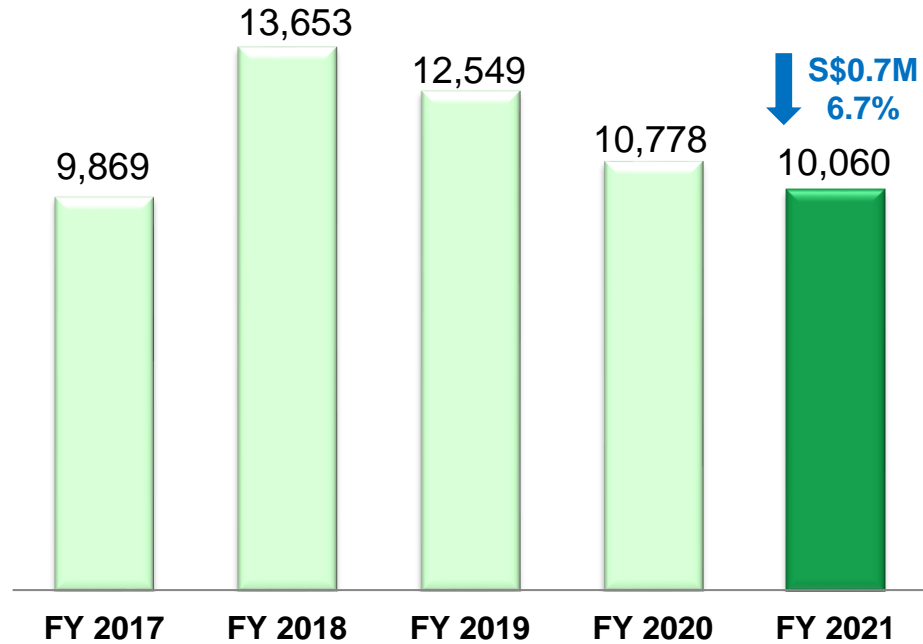
N/M: Not meaningful

REVENUE

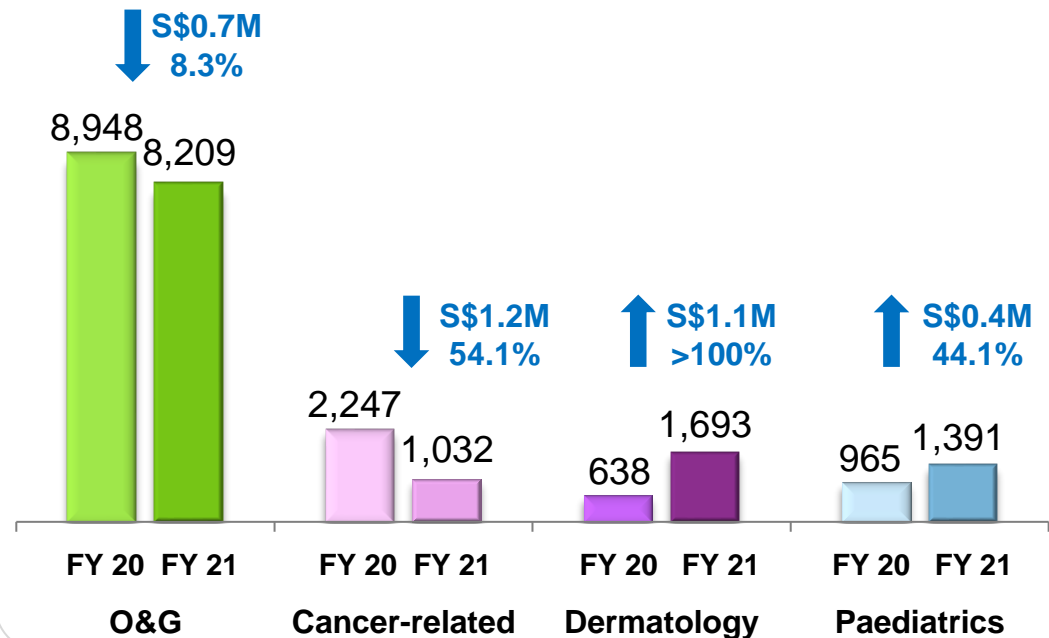


PROFIT FROM OPERATIONS

Profit from Operations (S\$'000)

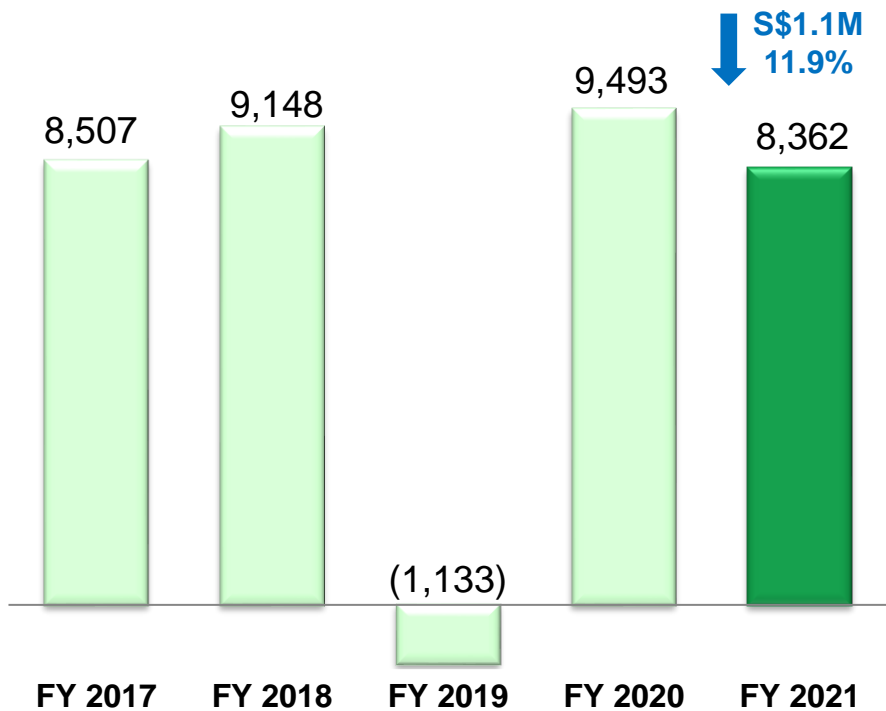


Profit from Operations by Business Segments (S\$'000)

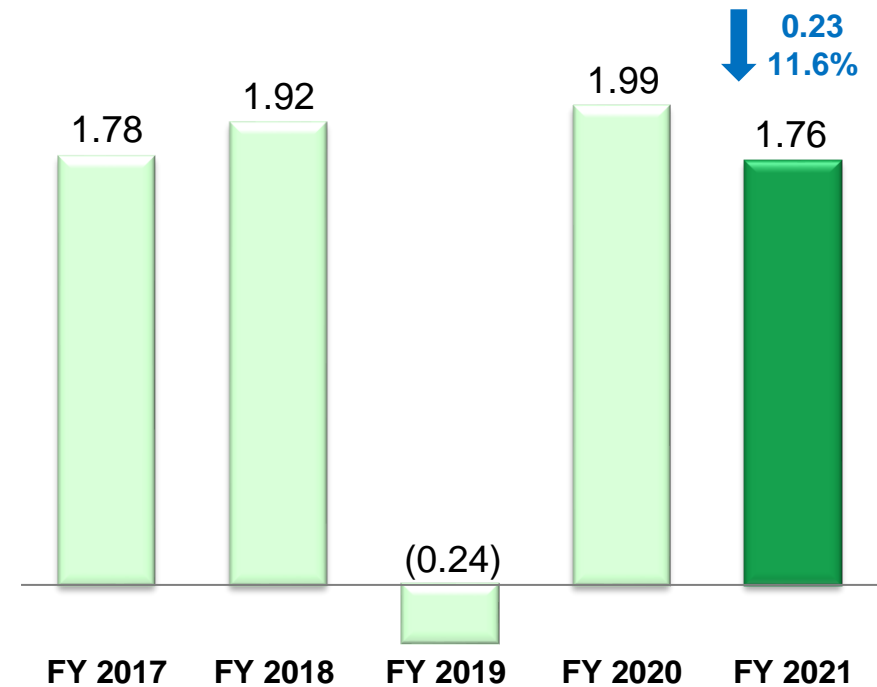


NET PROFIT AFTER TAX

Net Profit/(Loss) (S\$'000)

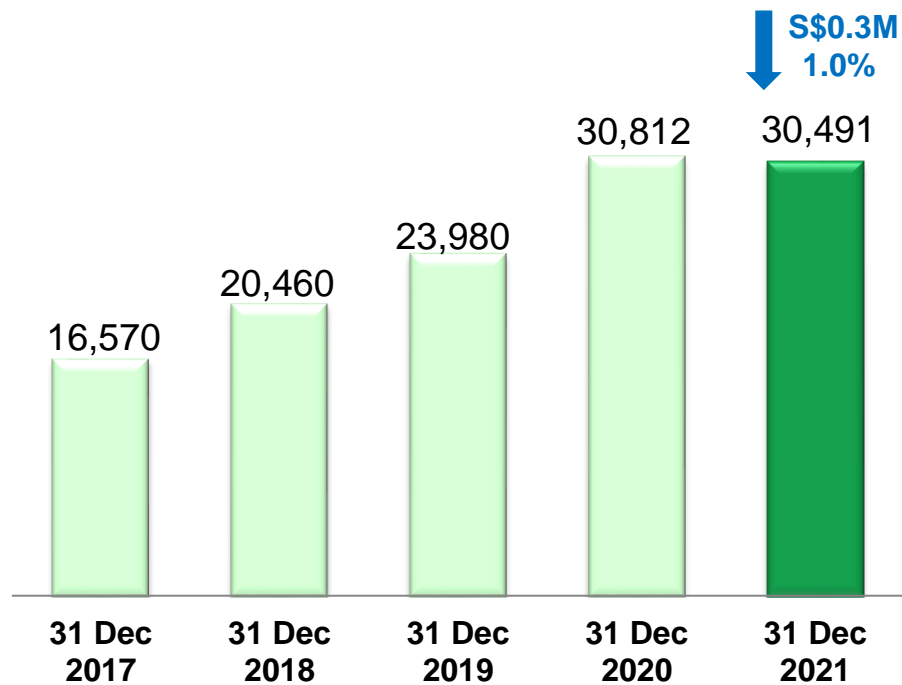


Earnings Per Share (Singapore cents)

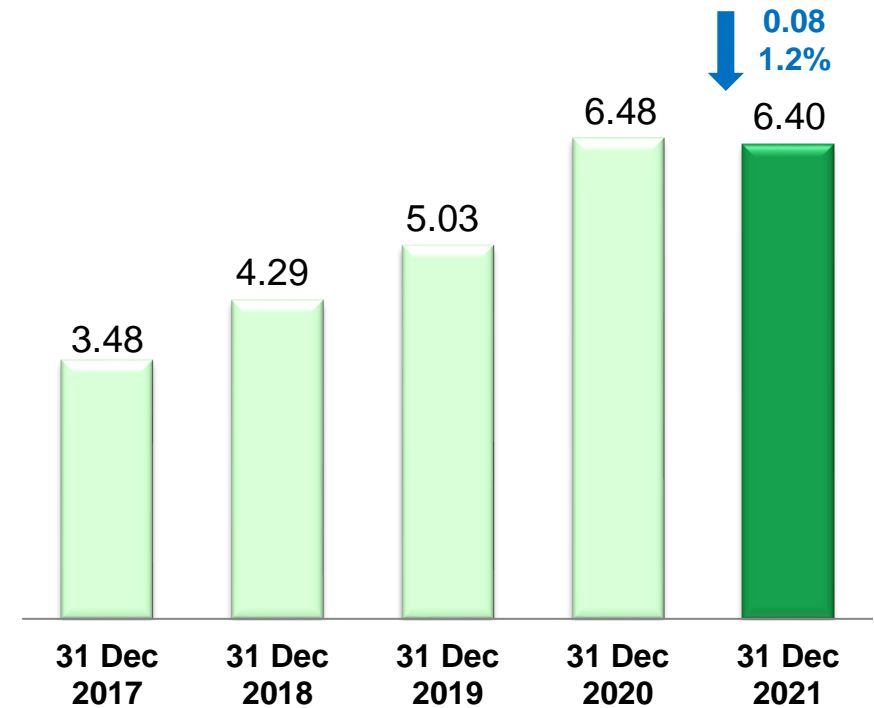


NET TANGIBLE ASSETS

Net Tangible Asset Value (S\$'000)



Net Tangible Asset Value Per Share (Singapore cents)



FINANCIAL REVIEW

S\$'000	As at 31 December 2021	As at 31 December 2020
Key Assets		
Investment in a joint venture	464	-
Goodwill	12,230	12,230
Plant and equipment	1,362	1,489
Right-of-use assets	2,538	3,164
Inventories	2,129	1,908
Trade and other receivables	3,298	3,552
Cash and cash equivalents	35,765	35,514
Key Liabilities*		
Trade and other payables	10,295	8,936
Lease liabilities	2,660	3,301
Contract liabilities	521	577

* The Group does not have any borrowings and debt securities as at 31 December 2021 and 31 December 2020.

DIVIDEND

FY 2021	Interim	Final	Total
Dividend per Share (Singapore cents)	0.65	0.90 *	1.55
Payment Date	6 September 2021	20 May 2022	

* Subject to shareholders' approval at the Company's upcoming Annual General Meeting.

Dividend Payout Ratio: 86.7%
of the Group's net profit after tax
for the year

1. OVERVIEW OF SOG AND SERVICES

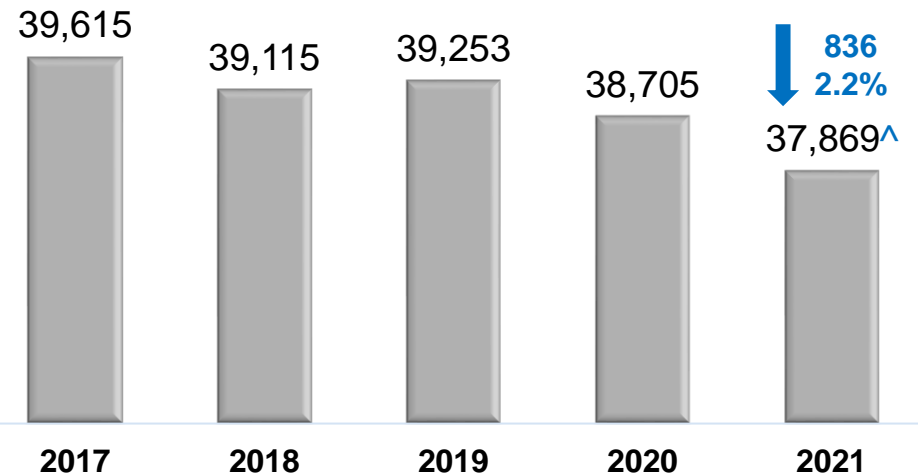
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NUMBER OF BIRTHS

Historical Live Births in Singapore*

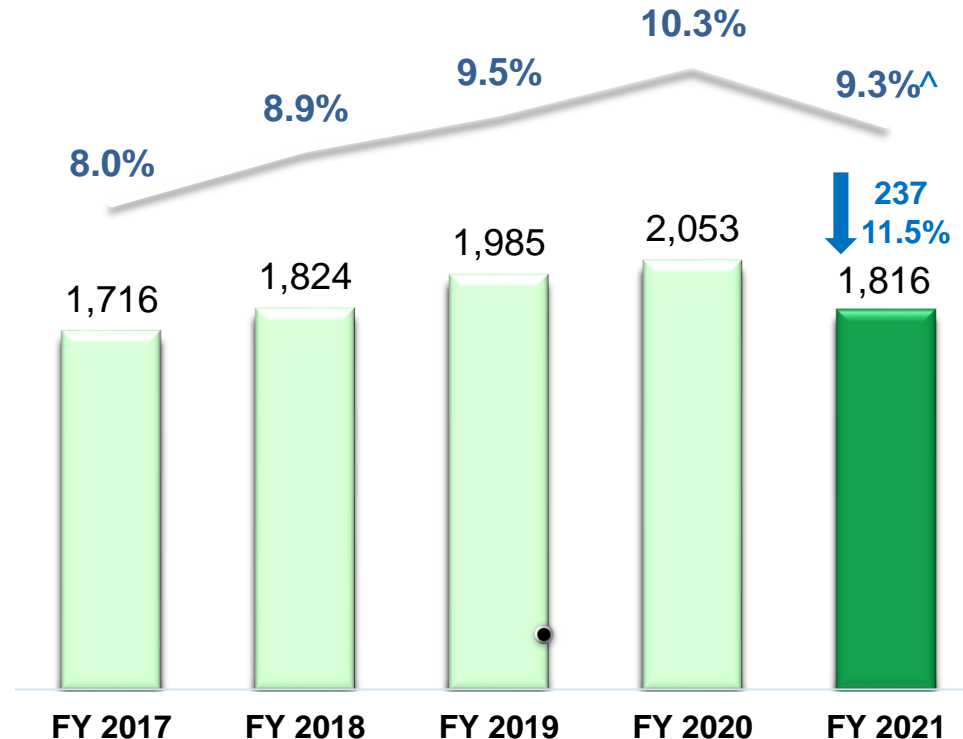


* <https://www.ica.gov.sg/stats> "Singapore Demographic Bulletin ('SDB')".

[^] Based on SDB's published data for Q1 to Q3 2021, extrapolated to full year.



No. of Babies Delivered by SOG



■ No. of Babies Delivered

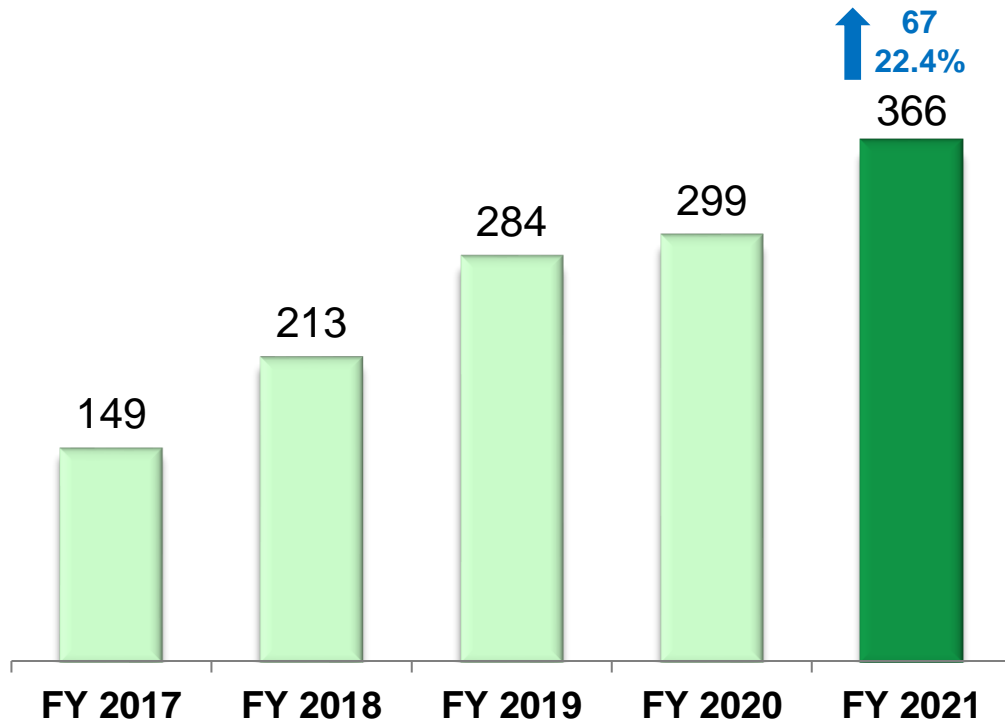
● Private Sector Market Share

[^] Based on SDB's published data for Q1 to Q3 2021, extrapolated to full year.

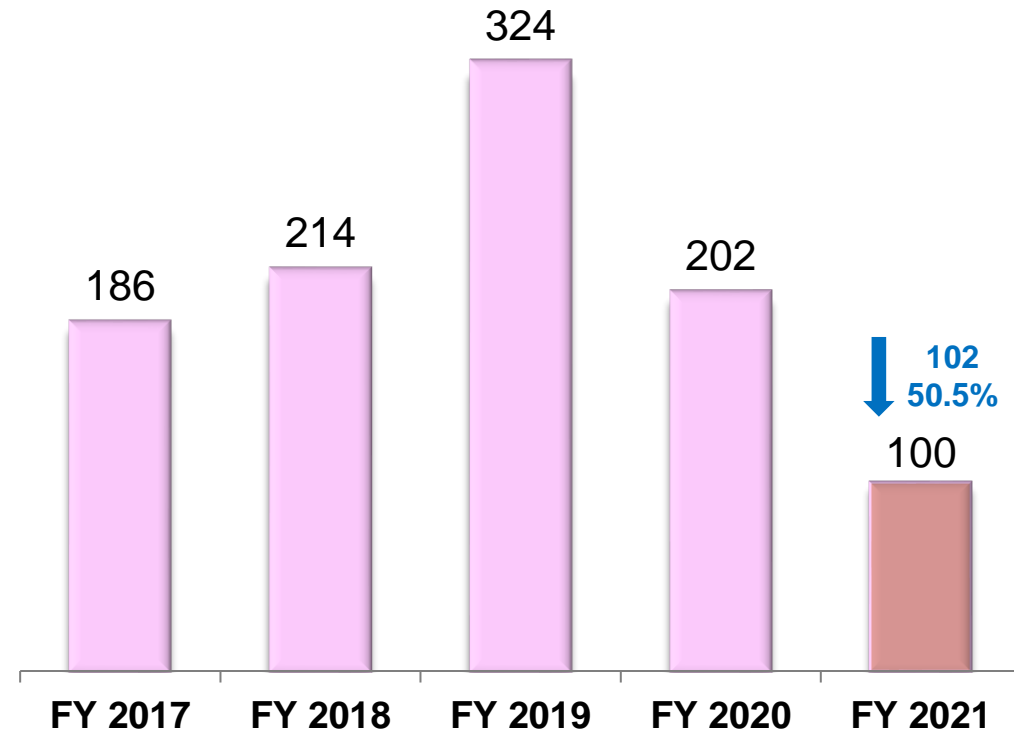
NUMBER OF SURGERIES PERFORMED



No. of GynaeOncological Surgeries



No. of Breast, Thyroid and Colorectal Surgeries



FUTURE PLANS

STRENGTHEN

Strengthen SOG's brand awareness and increase market share



RECRUIT

Recruit more Specialist Medical Practitioners to strengthen all business segments



REFERRALS

Increase the level of inter-clinic referrals through synergy awareness



GROW

Continue to grow non-O&G business segments to increase their revenue and profit contribution to the Group



PARTNERSHIPS

Identify opportunities in business partnerships and collaborations, venture into humanitarian and other ancillary perspective







SINGAPORE O&G LTD.
CARING FOR WOMEN'S & CHILDREN'S HEALTH

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(Company Registration No. 201100687M)

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For more information about the Group, please follow us on the following social media platforms:

  @SOGhealthcare  SOGhealthcare

OBSTETRICS &
GYNAECOLOGY



PAEDIATRICS



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