



Production Highlights

Quarterly Production – 3M2018

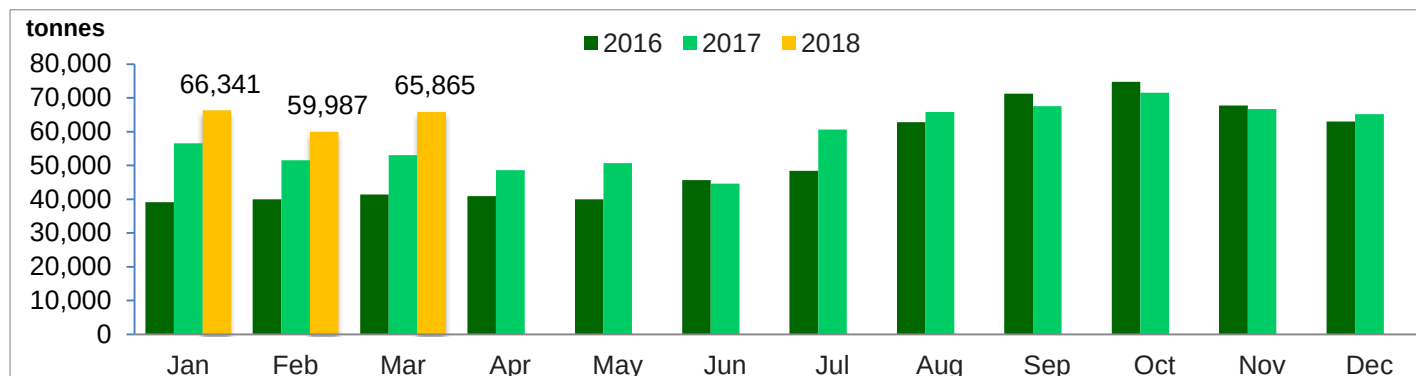
		3M2018	3M2017	Change
Production				
FFB harvested	(tonnes)	793,977	706,264	12.4%
Nucleus		706,637	624,688	13.1%
Plasma		87,340	81,576	7.1%
FFB purchased	(tonnes)	73,101	44,942	62.7%
Crude Palm Oil	(tonnes)	192,193	161,194	19.2%
Palm Kernel	(tonnes)	44,739	39,996	11.9%
Efficiency				
FFB Yield	(tonnes/ha)	4.1	4.0	↑
CPO Yield	(tonnes/ha)	0.9	0.9	—
CPO Extraction Rate	(%)	22.9	22.4	↑
PK Extraction Rate	(%)	5.3	5.6	↓

Figures may not sum due to rounding.

Monthly Production in 2018 ('000 tonnes)

	Jan	Feb	Mar
FFB Harvested	285	243	266
Nucleus	253	218	236
Plasma	32	25	30
FFB Purchased	24	21	28
CPO	66	60	66
PK	16	14	15

CPO Production Trend



Notes:

FFB: Fresh Fruit Bunches
 Nucleus: Plantations owned by the Group
 Plasma: Plantations developed by the Group for the benefit of smallholders. The Group buys fresh fruit bunches ("FFB") from these plasma plantations at prices determined by the Indonesian Government.
 FFB purchased: FFB bought from third-party at markets prices.
 Yields: FFB yield and CPO yield are for the reported period and not annualised.