



DISA Limited  
(Company Registration No. 197501110N)  
(Incorporated in the Republic of Singapore)  
("Company" and together with its subsidiaries, the "Group")

## DISA RECORDS A 2-FOLD INCREASE IN REVENUE IN FY2021

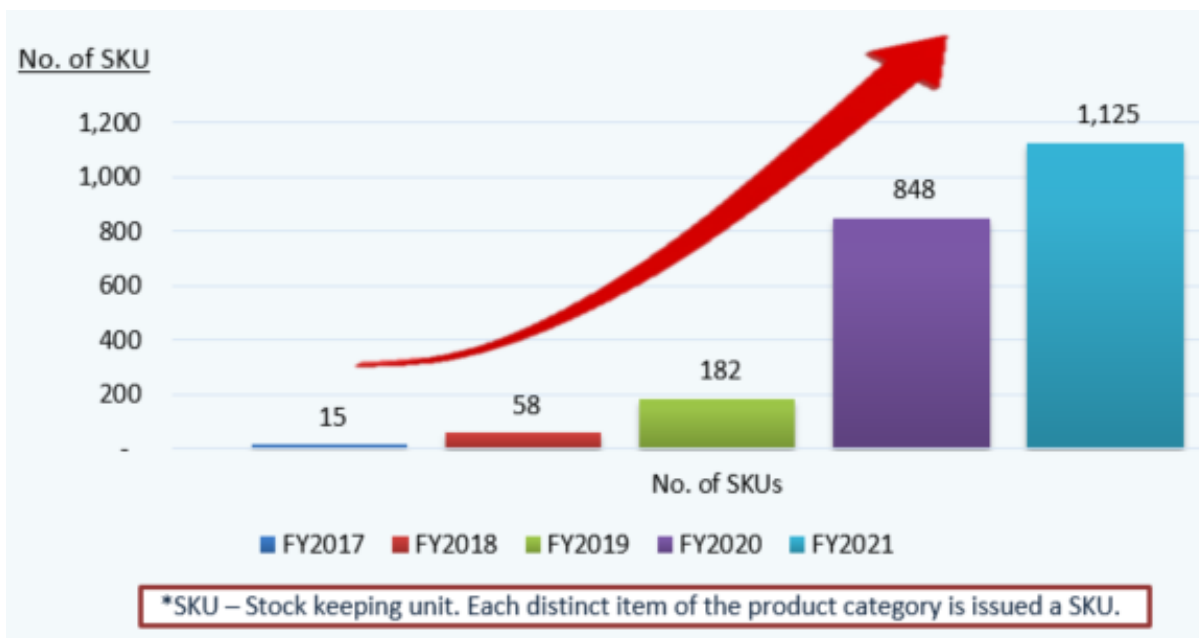
Singapore, 26 August 2021 – DISA Limited is pleased to announce its financial results for the 12 months ended 30 June 2021 ("FY2021").

### Sales of Goods and Services

The Group recorded a sales of goods and services of \$13.3 million in the second half ended 30 June 2021 ("2H FY2021"), an increase of 2-fold from \$4.3 million in 2H FY2020.

On the year-on-year basis, the Group achieved a record-high revenue of \$19.4 million in FY2021, an increase of \$12.76 million or 2-fold as compared to \$6.6 million in the 12 months ended 30 June 2020 ("FY2020") as the Group continues to expand its technology business during FY2021.

The number of DiSa-Enabled product categories continues to expand during FY2021 and accordingly, the number of SKUs has increased from 848 SKUs as of 30 June 2020 to 1,125 SKUs as of 30 June 2021.



\* A stock-keeping unit (SKU) is a scannable bar code, most often seen printed on product labels in a retail store. The label allows vendors to automatically track the movement of inventory.

## **Operating Expenses**

Operating expenses for 2H FY2021 was \$1.88 million, a reduction of 38.3% as compared to 2H FY2020 of \$3.04 million, excluding one-off expenses of \$0.64 million, as stated below:

One-off Expenses	2H FY2021	2H FY2020	FY2021	FY2020
	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>
Impairment (gain) on financial assets	-	(126)	-	(126)
Write-off of office renovation cost	-	-	205	-
Loss on disposal of subsidiaries	-	767	-	8,283
<b>Total</b>	<b>-</b>	<b>641</b>	<b>205</b>	<b>8,157</b>

On the year-on-year basis, the operating costs was reduced by 31.9% from \$6.60 million in FY2020 to \$4.49 million in FY2021. The decrease was driven mainly by:

- (i) lower staff costs of \$3.18 million in FY2021 against \$4.67 million in FY2020 through reduced headcounts;
- (ii) lower depreciation charges of \$0.42 million in FY2021 against \$0.62 million in FY2020 as the Group derecognized the right-of-use asset from an early termination of operating lease;
- (iii) lower legal and professional fee of \$0.25 million in FY2021 against \$0.34 million in FY2020 arising from closure of a legal case and fewer corporate activities; and
- (iv) decrease in other expenses from \$0.98 million in FY2020 to \$0.65 million in FY2021, contributed mainly from lower research and development expenses, directors' fee and the absence of insurance management fee from liquidation of DiSa Insurance Company in 1H FY2021.

## **Finance costs**

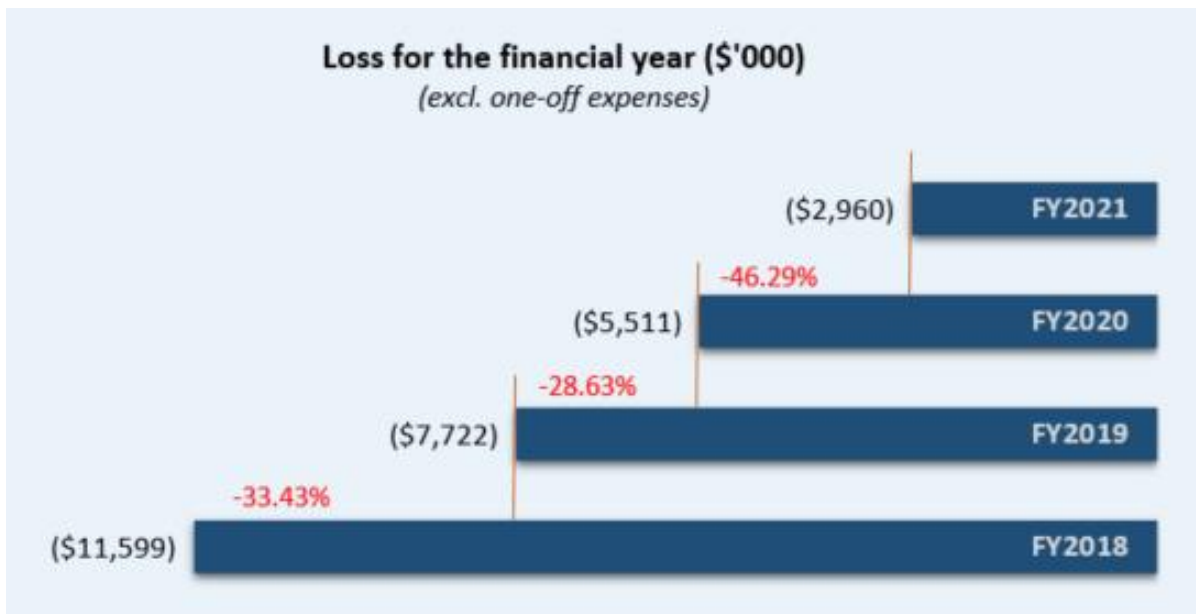
Finance cost has decreased from \$0.08 million in FY2020 to \$0.04 million in FY2021, attributed to the lower interest on lease liability as a result of an early termination of operating lease.

## **Cash flows**

Net cash used in operating activities was \$0.50 million in FY2021, a reduction of \$5.70 million, as compared to \$6.20 million in FY2020, contributed mainly from the higher revenue and lower operating costs as the Group continues to rationalize and contain its operating costs.

## **Overall performance**

The Group's losses (excluding one-off expenses) for FY2021 narrowed to \$2.96 million, a decrease of 46.29%, from \$5.51 million in FY2020, achieving mainly from the higher revenue and lower operating costs. The Group will continue to maintain its focus on the technology related business opportunities and exercise financial prudence as it continues its research effort to further enhanced its asset protection solution to cater for wider range of retailer need and to further strengthen the competitiveness of its solution.



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This press release is to be read in conjunction with the financial results announcement on 26 August 2021, which can be downloaded via <https://www.sgx.com/securities/company-announcements>.

## **About DISA Limited**

DISA Limited (SGX: 532), is a publicly-traded company on the Singapore Catalyst Stock Exchange. With decades of experience as a multifaceted manufacturer and retailer, the Company has grown to center its principle activity on the technology business for digital asset protection known as PoSA Solution. More information is available at <http://www.digital-safety.com>.

*This press release has been reviewed by the Company's sponsor, SAC Capital Private Limited (the "Sponsor").*

*This press release has not been examined or approved by the Singapore Exchange Securities Trading Limited (the "SGX-ST") and the SGX-ST assumes no responsibility for the contents of this press release, including the correctness of any of the statements or opinions made or reports contained in this press release.*

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