SAMUDERA SHIPPING

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FROM CRISIS TO OPPORTUNITIES



Samudera Shipping Line Ltd

Annual General Meeting | 28 April 2021

SAMUDERA SHIPPING

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AGENDA

1. Our Team

2. Performance Review

3. Operations Review

BOARD OF DIRECTORS



Tan Meng Toon
Executive Director, Commercial

Lee Lay Eng Juliana
Independent Director

Bani Maulana Mulia
Executive Director & CEO

Ridwan Hamid
Executive Director & CFO

Masli Mulia
Non-Executive Chairman

Ng Chee Keong
Independent Director

Quah Ban Huat
Lead Independent Director

Nicholas Peter Ballas
Independent Director

SENIOR MANAGEMENT



Thomas Lee Thuan Aun
Deputy Director, Trade

Ridwan Hamid
Executive Director & CFO

Bani Maulana Mulia
Executive Director & CEO

Tan Meng Toon
Executive Director, Commercial

Trisnadi Sukur Muslim Mulia
Deputy Director, Finance



AGENDA

1. Our Team

2. Performance Review

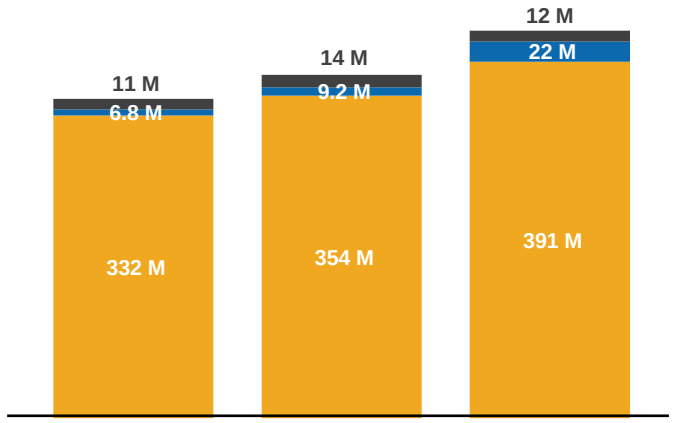
3. Operations Review

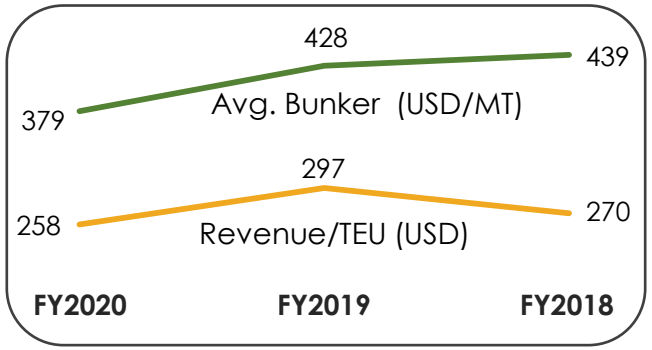
Performance Review

(in USD)

Segmental Revenue

FY2020	FY2019	FY2018
348 M	374 M	422 M



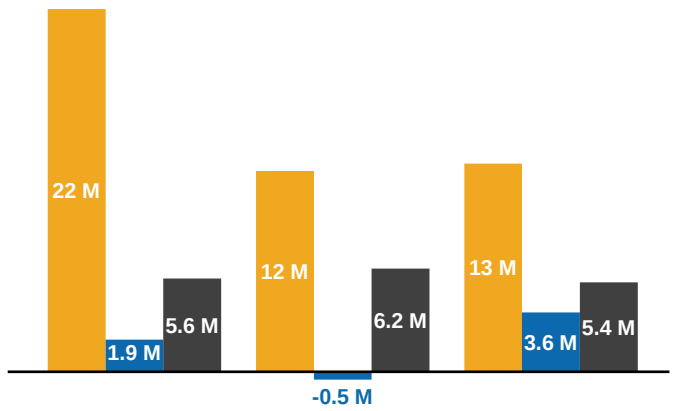


*Group figures after consolidation elimination

Container Shipping | Bulk & Tanker | Logistics & Others

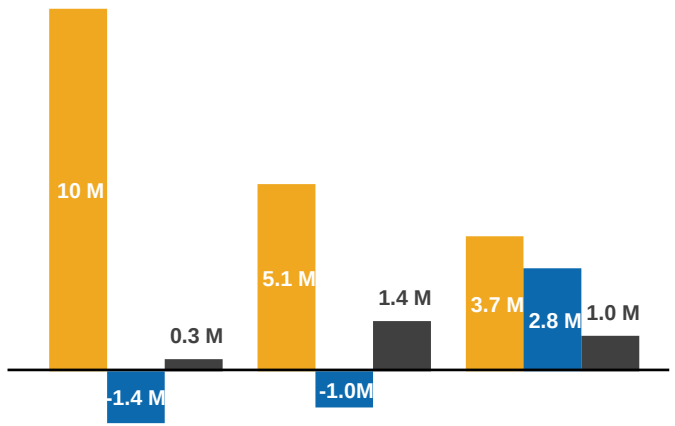
Gross Profit

FY2020	FY2019	FY2018
30 M	18 M	22 M



Profit Before Tax

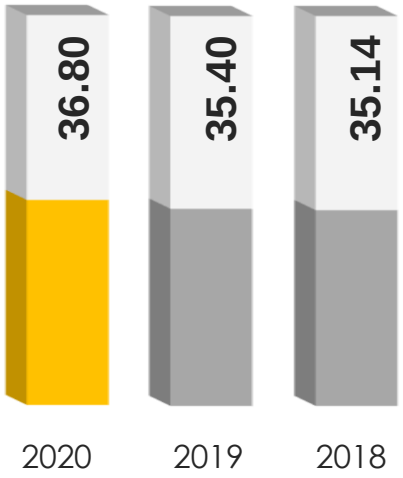
FY2020	FY2019	FY2018
7.8 M	4.9 M	8.2 M



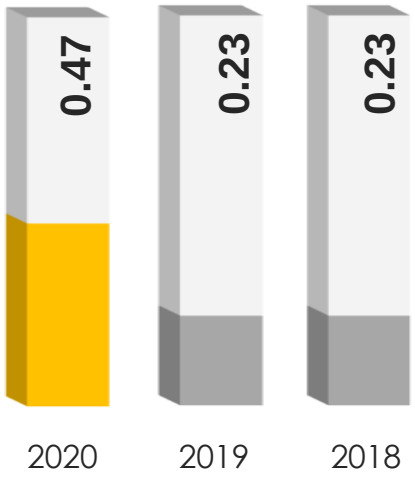
	FY2020	FY2019	FY2018
Container Volume Carried	**1.3 M** TEUs	**1.2 M** TEUs	**1.4 M** TEUs
Avg. B & T Employment Days / Vessel	**365** days	**320** days	**333** days

Financial Snapshots

NAV per Share
(US cents)

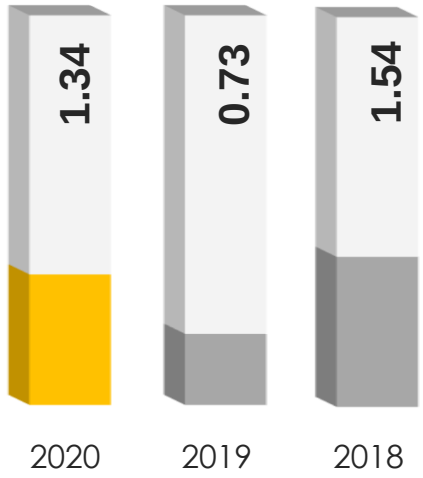


Gearing Ratio
(times)

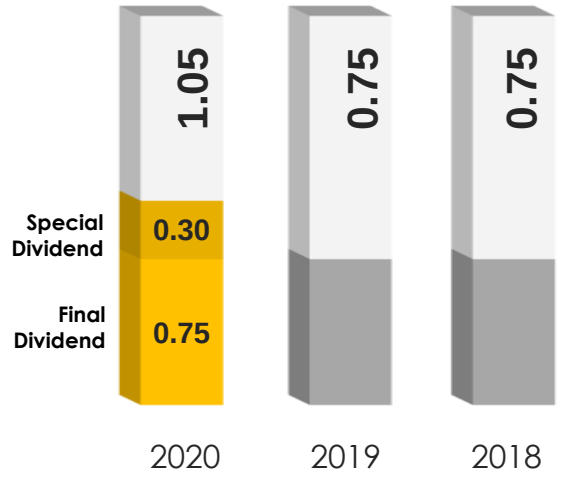


*Including lease liabilities

Earning per Share
(US cents)



Dividend per Share
(SG cents)





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3. Operations Review

Operation Overview

Container Shipping

- **Higher container volume handled**
  (FY20: 1.3M TEUs vs FY19: 1.2M TEUs)
- **Improvement in vessel utilisation** resulted from rationalisation of service routes
- **Effective cost management** measures, improvement in container boxes utilisation and reduced equipment costs
- **Rejuvenation of fleet through new-built long-term charter**
- **Improvement in freight rates** due to limited space & container supply
- **Successful in bunker cost recovery**

- **Changes to shipment terms** for a portion of our SOC cargo from "CY" to "FIO"
- **Impairment charge on vessels**
- **Disruption in supply chain activities** leads to port congestions



Operation Overview

Bulk & Tanker

- **Employment days of fleet**
  - > 2020: 1,096 days (3 tankers)
  - > 2019: 1,050 days (3 tankers)
    335 days (2 bulk carriers)
- Our **LNG shipping business** continued to **contribute positively**

- **Lower revenue generated**
  due to smaller fleet



Operation Overview

Logistics & Others

- **ISO tanks fleet size and volume doubled**
- **Stable utilisation of our warehouse**
  in Port Klang Free Zone with positive contribution
- **Overall positive contribution to the Group**



Going Forward

Refining Our Strategies

- **To remain nimble & responsive** in managing our operations & costs
- **To expand our income stream** for greater sustainability by:
  - > rebuilding our presence in Indonesia for bulk & tanker sector
  - > expanding specialised cargo services, i.e. ISO tank business
  - > looking for investment opportunities in land-side logistics business
- **To progressively rejuvenate our fleet**,
  and maintain a good balance of owned and chartered vessels
  - > committed for 2 units of 1,900 TEUs under long-term charter to be delivered in 2022-2023
- **To progressively grow and renew our equipment**
  in supporting our business expansion



SAMUDERA SHIPPING



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