

Page 1 of 15

#### PAN HONG HOLDINGS GROUP LIMITED

(Incorporated in Bermuda on 20 December 2005) (Co. Reg. No: 37749)

## 1<sup>st</sup> QUARTER FINANCIAL STATEMENT AND DIVIDEND ANNOUNCEMENT FOR THREE MONTHS ENDED 30 JUNE 2019

## PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2, Q3), HALF-YEAR AND FULL YEAR RESULTS

## 1(a) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  |              | Group        |            |
|--|--------------|--------------|------------|
|  | 3 months     | 3 months     | Increase   |
| RMB'000  | ended        | ended        | (Decrease  |
|  | 30 June 2019 | 30 June 2018 | (          |
|  | (Unaudited)  | (Unaudited)  |            |
| Revenue  | 518,557      | 8,896        | 5,729.1%   |
| Cost of Sales  | (352,036)    | (6,599)      | 5,234.7%   |
| Gross profit   | 166,521      | 2,297        | 7,149.5%   |
| Other income and other gains and losses                  | 3,401        | 4,101        | (17.1%     |
| Selling and distribution expenses                        | (9,718)      | (2,359)      | 312.0%     |
| Administrative expenses                                  | (2,901)      | (4,008)      | (27.6%     |
| Operating profit   | 157,303      | 31           | 507,329.0% |
| Finance costs  | (326)        | (565)        | (42.3%     |
| Profit/(loss) before income tax                          | 156,977      | (534)        | NN         |
| Income tax expenses                                      | (50,592)     | (334)        | 15,047.3%  |
| Profit/(loss) for the period                             | 106,385      | (868)        | NN         |
| Other comprehensive income, net of tax                   |              |              |            |
| Item that will not be reclassified to profit or loss:    |              |              |            |
| Changes in fair value of financial assets at fair value  |              |              |            |
| through other comprehensive income                       | (734)        | -            | N          |
| Item that may be reclassified subsequently to profit     |              |              |            |
| or loss:   |              |              |            |
| Exchange differences on translation of financial         |              |              |            |
| statements of foreign operations                         | (420)        | (2,568)      | (83.6%     |
| Other comprehensive income for the period                | (1,154)      | (2,568)      | (55.1%     |
| Total comprehensive income for the period                | 105,231      | (3,436)      | NN         |
| Profit/(loss) for the period attributable to:            |              |              |            |
| Owners of the Company                                    | 106,385      | (868)        | NN         |
| Non-controlling interests                                | -            | -            | NN         |
|  | 106,385      | (868)        | NN         |
| Total comprehensive income attributable to:              |              |              |            |
| Owners of the Company                                    | 105,231      | (3,436)      | NN         |
| Non-controlling interests                                | -            | -            | NN         |
|  | 105,231      | (3,436)      | NN         |
| Earnings/(loss) per share for profit/(loss) attributable |              |              |            |
| to the owners of the Company during the period (in       |              |              |            |
| RMB cents):  |              |              |            |
| - Basic and Diluted                                      | 20.77        | (0.17)       | NN         |



Note:

|  | Group                             |                                   |  |
|--|-----------------------------------|-----------------------------------|--|
| RMB '000   | 3 months<br>ended<br>30 June 2019 | 3 months<br>ended<br>30 June 2018 |  |
| Profit before income tax is arrived at after charging/(crediting):   | (Unaudited)                       | (Unaudited)                       |  |
| Interest charges on financial liabilities stated at amortised cost<br>- Bank loans wholly repayable within five years<br>Less: amount capitalised in properties held under development | 326                               | 565                               |  |
|  | 326                               | 565                               |  |
| Depreciation of property, plant and equipment<br>Less: amount capitalised in properties held under development   | 388<br>(2)<br>386                 | 452<br>(17)<br>435                |  |
| Cost of properties held for sale recognised as expense   | 348,925                           | 6,574                             |  |
| Operating lease charge in respect of land and buildings<br>Less: amount capitalised in properties held under development   | 71                                | 32<br>(24)                        |  |
|  | 71                                | 8                                 |  |
| <ul> <li>Staff costs, including directors' remuneration</li> <li>Wages and salaries</li> <li>Retirement benefit scheme contributions - defined contribution plans</li> </ul>           | 2,169<br>479                      | 2,298<br>235                      |  |
| Less: amount capitalised in properties held under development  | (671)<br>1,977                    | (453) 2,080                       |  |
| and (charging)/crediting:<br>Net fair value loss on financial assets at fair value through profit or<br>loss   | (369)                             | (240)                             |  |
| Interest income<br>Rental income<br>Sundry income  | 3,438<br>202<br>130               | 4,206<br>73<br>62                 |  |

## 1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

|  | Grou                    | р                       | Compa       | ny           |
|--|-------------------------|-------------------------|-------------|--------------|
|  | 30 June                 | 31 March                | 30 June     | 31 March     |
|  | 2019                    | 2019                    | 2019        | 2019         |
| RMB'000  | (Unaudited)             | (Audited)               | (Unaudited) | (Audited)    |
| ASSETS AND LIABILITIES                                   |                         |                         |             |              |
| Non-current assets                                       |                         |                         |             |              |
| Property, plant and equipment                            | 47,923                  | 47,793                  | -           | -            |
| Investment properties                                    | 21,027                  | 21,027                  | -           | -            |
| Investments in subsidiaries                              | -                       | -                       | 278,608     | 278,608      |
| Financial assets at fair value through other             | 00 707                  | 00.404                  | 00 707      | 00.404       |
| comprehensive income<br>Deferred tax assets              | 22,727<br>6,257         | 23,461<br>6,368         | 22,727      | 23,461       |
|  | 97,934                  | 98,649                  | 301,335     | 302,069      |
|  | 01,001                  | 00,010                  |             | 00_,000      |
| Current assets   |                         |                         |             |              |
| Properties held under development                        | 774,350                 | 746,789                 | -           | -            |
| Properties held for sale                                 | 230,306                 | 551,532                 | -           | -            |
| Accounts receivable<br>Prepayments and other receivables | 12,816<br>362,507       | -<br>310,438            | -<br>6,049  | -<br>109     |
| Amounts due from subsidiaries                            | - 302,507               | 510,430                 | 368,892     | 368,892      |
| Financial assets at fair value through profit or         |                         |                         | 500,032     | 300,032      |
| loss   | 6,795                   | 56,187                  | -           | -            |
| Tax recoverable  | 16,918                  | 26,432                  | -           | -            |
| Structured bank balances                                 | 66,800                  | 33,500                  | -           | -            |
| Pledged deposits   | 34,800                  | 34,800                  | -           | -            |
| Cash and bank balances                                   | 320,080                 | 357,222                 | 155         | 155          |
|  | 1,825,372               | 2,116,900               | 375,096     | 369,156      |
| Current liabilities                                      |                         |                         |             |              |
| Accounts payable   | 16,820                  | 31,887                  | -           | -            |
| Accruals and other payables                              | 426,796                 | 365,693                 | 23          | 23           |
| Contract liabilities                                     | 576,679                 | 1,030,931               | -           | -            |
| Current tax liabilities                                  | 64,435<br>11,365        | 54,420                  | -           | -<br>368,091 |
| Amounts due to related parties<br>Bank loans             | 47,322                  | 11,361<br>46,608        | 374,369     | 306,091      |
|  | 1,143,417               | 1,540,900               | 374,392     | 368,114      |
| Net current assets                                       | 681,955                 | 576,000                 | 704         | 1,042        |
| Total assets less current liabilities                    | 779,889                 | 674,649                 | 302,039     | 303,111      |
|  |                         |                         |             |              |
| Non-current liabilities                                  | 0.000                   | 0.704                   |             |              |
| Deferred tax liabilities                                 | 3,803                   | 3,794                   | -           | -            |
| Not assots   | <u>3,803</u><br>776,086 | <u>3,794</u><br>670,855 | 302,039     | 303,111      |
| Net assets   | 770,000                 | 070,855                 | 302,039     | 303,111      |
| EQUITY   |                         |                         |             |              |
| Equity attributable to the Company's owners              |                         |                         |             |              |
| Share capital  | 52,241                  | 52,241                  | 52,241      | 52,241       |
| Reserves   | 718,189                 | 612,958                 | 249,798     | 250,870      |
| New controlling interest.                                | 770,430                 | 665,199                 | 302,039     | 303,111      |
| Non-controlling interests                                | 5,656                   | 5,656                   | -           | -            |
| Total equity   | 776,086                 | 670,855                 | 302,039     | 303,111      |



## 1(b)(ii) Aggregate amount of group's borrowings and debt securities. Amount repayable in one year or less, or on demand

#### Amount repayable in one year or less, or on demand

| As at 30 | /06/2019  | As at 31/03/2019 |           |  |
|----------|-----------|------------------|-----------|--|
| Secured  | Unsecured | Secured          | Unsecured |  |
| RMB'000  | RMB'000   | RMB'000          | RMB'000   |  |
| 47,322   | -         | 46,608           | -         |  |

#### Details of any collateral

Bank loans of approximately RMB15,142,000 were secured by the Group's property, plant and equipment as at 30 June 2019. Bank loans of approximately RMB32,180,000 were mainly secured by deposits of RMB34,800,000 which were classified as pledged deposits as at 30 June 2019.



## 1(c) A statement of cash flow (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

| RMB'000  | Grou         | qu           |
|--|--------------|--------------|
|  | 3 months     | 3 months     |
|  | ended        | ended        |
|  | 30 June 2019 | 30 June 2018 |
|  | (Unaudited)  | (Unaudited)  |
| Cash flows from operating activities   | 450.077      | (50.4)       |
| Profit/(loss) before income tax  | 156,977      | (534)        |
| Adjustments for:   | (0, (0,0))   | (4.000)      |
| Interest income  | (3,438)      | (4,206)      |
| Interest expense   | 326          | 565          |
| Depreciation of property, plant and equipment                                | 386          | 435          |
| Net fair value loss for financial assets at fair value through               | 200          | 0.40         |
| profit and loss  | 369          | 240          |
| Operating profit/(loss) before working capital changes                       | 154,620      | (3,500)      |
| Decrease/(increase) in properties held under development and properties held |              | (10.05.0)    |
| for sale   | 339,995      | (49,354)     |
| Increase in accounts and other receivables and prepayments                   | (111,213)    | (11,520)     |
| Increase in restricted bank balances   | (48,161)     | -            |
| (Decrease)/increase in accounts and other payables, accruals and contract    |              |              |
| liabilities  | (408,216)    | 272,715      |
| Decrease in financial assets at fair value through profit or loss            | 49,023       | -            |
| Cash (used in)/generated from operations                                     | (23,952)     | 208,341      |
| Interest received  | 3,438        | 4,206        |
| Income taxes paid  | (30,952)     | (3,036)      |
| Net cash (used in)/generated from operating activities                       | (51,466)     | 209,511      |
| Cash flows from investing activities   |              |              |
| Purchases of property, plant and equipment                                   | (45)         | (856)        |
| Proceeds from disposal of other financial assets at amortised cost           | -            | 90,303       |
| Decrease in pledged deposits with original maturity over three months        | -            | 73,042       |
| Increase in structured bank balances   | (33,300)     | (144,500)    |
| Net cash (used in)/generated from investing activities                       | (33,345)     | 17,989       |
| Cash flows from financing activities   |              |              |
| Advance from/(repayment to) a related company                                | -            | 7            |
| Proceeds from new borrowings   | -            | 7,620        |
| Repayments of borrowings   | (583)        | (63,509)     |
| Interest paid  | (326)        | (565)        |
| Net cash used in financing activities  | (909)        | (56,447)     |
|  | (05 70 5)    |              |
| Net (decrease)/increase in cash and cash equivalents                         | (85,720)     | 171,053      |
| Effect of foreign exchange difference  | 417          | 697          |
| Cash and cash equivalents at beginning of the period                         | 255,832      | 202,198      |
| Cash and cash equivalents at end of the period (note)                        | 170,529      | 373,948      |
| Note:  |              |              |
| Analysis of balances of cash and cash equivalents                            |              |              |
| Cash and bank balances   | 320,080      | 373,948      |
| Cash and bank balances   |              |              |
| Less: restricted bank balances   | (149,551)    | -            |



### 

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalization issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  | _             |                    |                   |                      | Equ                | ity attributal   | ole to equity holder   | s of the Compa      | iny                |                    |                                   |                    |
|--|---------------|--------------------|-------------------|----------------------|--------------------|------------------|--|---------------------|--------------------|--------------------|-----------------------------------|--------------------|
| Group  | Share capital | Treasury<br>shares | Merger<br>reserve | Statutory<br>reserve | Capital<br>reserve | Other<br>reserve | Fair value<br>through other<br>comprehensive<br>income reserve | Exchange<br>reserve | Retained earnings  | Total              | Non -<br>Controlling<br>interests | Total equity       |
|  | RMB'000       | RMB'000            | RMB'000           | RMB'000              | RMB'000            | RMB'000          | RMB'000  | RMB'000             | RMB'000            | RMB'000            | RMB'000                           | RMB'000            |
| At 1 April 2018 (audited)  | 52,241        | (12,817)           | (2,243)           | 35,368               | 3,838              | 87,128           | -  | (11,924)            | 494,194            | 645,785            | 5,656                             | 651,441            |
| Loss for the period<br>Other comprehensive income<br>Exchange differences on translation of<br>financial statements of foreign                               | -             | -                  | -                 | -                    | -                  | -                | -  | -                   | (868)              | (868)              | -                                 | (868)              |
| operations   | -             | -                  | -                 | -                    | -                  | -                | -  | (2,568)             | -                  | (2,568)            | -                                 | (2,568)            |
| Total comprehensive income for the<br>period   | -             | -                  | -                 | -                    | -                  |                  | -  | (2,568)             | (868)              | (3,436)            | -                                 | (3,436)            |
| At 30 June 2018 (unaudited)  | 52,241        | (12,817)           | (2,243)           | 35,368               | 3,838              | 87,128           |  | (14,492)            | 493,326            | 642,349            | 5,656                             | 648,005            |
| At 1 April 2019 (audited)<br>rofit for the period<br>Dther comprehensive income<br>Exchange differences on translation of<br>financial statements of foreign | 52,241        | (12,817)           | (2,243)           | 42,748               | 3,838<br>-         | 87,128           | 3,461  | (12,324)            | 503,167<br>106,385 | 665,199<br>106,385 | 5,656<br>-                        | 670,855<br>106,385 |
| operations<br>Changes in fair value of financial   | -             | -                  | -                 | -                    | -                  | -                | -  | (420)               | -                  | (420)              | -                                 | (420)              |
| assets at fair value through other<br>comprehensive income   |               |                    |                   |                      |                    | -                | (734)  |                     | -                  | (734)              |                                   | (734)              |
| Fotal comprehensive income for the   |               |                    |                   |                      |                    | -                | (734)  |                     |                    | (734)              |                                   | (734)              |
| period   | -             | -                  |                   | -                    | -                  | -                | (734)  | (420)               | 106,385            | 105,231            |                                   | 105,231            |
| At 30 June 2019 (unaudited)  | 52,241        | (12,817)           | (2,243)           | 42,748               | 3,838              | 87,128           | 2,727  | (12,744)            | 609,552            | 770,430            | 5,656                             | 776,086            |

| Company  | Share capital | Treasury<br>shares | Contributed surplus | Fair value through other<br>comprehensive income<br>reserve | Retained<br>earnings | Total   |
|--|---------------|--------------------|---------------------|---|----------------------|---------|
|  | RMB'000       | RMB'000            | RMB'000             | RMB'000   | RMB'000              | RMB'000 |
| At 1 April 2018 (audited)  | 52,241        | (12,817)           | 59,579              | -   | 201,808              | 300,811 |
| Loss for the period  | -             | -                  | -                   | -   | (858)                | (858)   |
| At 30 June 2018 (unaudited)  | 52,241        | (12,817)           | 59,579              | -   | 200,950              | 299,953 |
| At 1 April 2019 (audited)  | 52,241        | (12,817)           | 59,579              | 3,461   | 200,647              | 303,111 |
| Loss for the period<br>Changes in fair value of financial assets at fair | -             | -                  | -                   | -   | (338)                | (338)   |
| value through other comprehensive income                                 | -             | -                  | -                   | (734)   | -                    | (734)   |
| At 30 June 2019 (unaudited)  | 52,241        | (12,817)           | 59,579              | 2,727   | 200,309              | 302,039 |



1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on.

State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares and the number of subsidiary holdings, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

#### SHARE CAPITAL

|                                      |  | Number of shares         |                      |                   | Amount                                 |                                    |                              |
|--------------------------------------|--|--------------------------|----------------------|-------------------|--|------------------------------------|------------------------------|
| Date                                 | Particulars  | Authorised share capital | Issued share capital | Treasury<br>share | Authorised<br>share capital<br>RMB'000 | Issued<br>share capital<br>RMB'000 | Treasury<br>share<br>RMB'000 |
| 01 April 2019<br>and<br>30 June 2019 | Balance at<br>beginning<br>and the<br>end of the<br>period | 5,100.000.000            | 518,855,024          | (6.544.000)       | 86.229                                 | 52.241                             | (12,817)                     |

## 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

The total number of issued ordinary shares as at 30 June 2019 was 518,855,024 (31 March 2019: 518,855,024), of which 6,544,000 (31 March 2019: 6,544,000) were held by the Company as treasury shares.

## 1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

NIL

1(d)(v) A statement showing all sales, transfer, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

NIL

## 2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the Company's auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable

### 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group had applied the same accounting policies and methods of computation in the financial statements for the current reporting period as in those of the audited financial statement for the year ended 31 March 2019, except for the adoption of new and revised International Financial Reporting Standards ("IFRSs") applicable for the financial period beginning on 1 April 2019. The adoption of these IFRSs has no material impact on the Group's and the Company's financial statements.

## 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The Group has adopted the new and revised IFRSs which became effective for financial periods beginning on 1 April 2019. The adoption of these new and amended IFRSs did not give rise to significant change to the financial statements.

## 6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

|   | Group                             |                                   |  |
|---|-----------------------------------|-----------------------------------|--|
|   | 3 months<br>ended<br>30 June 2019 | 3 months<br>ended<br>30 June 2018 |  |
| Earnings/(loss) per share for profit/(loss) attributable to the owners of the Company during the period (in RMB cents): | (Unaudited)                       | (Unaudited)                       |  |
| - Basic and Diluted   | 20.77                             | (0.17)                            |  |

For significant factors that affected the turnover, costs, and earnings of the Group for the current financial period, please refer to Paragraph 8.

Note:

The calculation of basic earnings per share was based on the profit attributable to equity holders of the Company of approximately RMB106,385,000 for the 3 months ended 30 June 2019 (3 months ended 30 June 2018: loss of RMB868,000) divided by weighted average of 512,311,024 ordinary shares (excluding treasury shares) (3 months ended 30 June 2018: the weighted average of 512,311,024) during the period.

Diluted earnings per share for the period is the same as the basic earnings per share as there is no dilutive potential share (3 months ended 30 June 2018: Nil).



## 7. Net asset value (for the issuer and group) per ordinary share based on of the total number of issued shares excluding treasury shares of the issuer at the end of the:

- (a) current financial period reported on; and
- (b) immediately preceding financial year.

|   | Gro                 | oup                 | Company             |                     |  |
|---|---------------------|---------------------|---------------------|---------------------|--|
|   | As at<br>30/06/2019 | As at<br>31/03/2019 | As at<br>30/06/2019 | As at<br>31/03/2019 |  |
| Net asset value per ordinary share (in RMB cents) | 151.49              | 130.95              | 58.96               | 59.17               |  |

Notes:

- (1) The number of ordinary shares of the Company as at 30 June 2019 was 512,311,024 (excluding treasury shares) (31 March 2019: 512,311,024).
- (2) For information purposes, the net asset value attributable to the Company's owners of the Group (excluding non-controlling interests) as at 30 June 2019 was RMB 150.38 cents (31 March 2019: RMB 129.84 cents).
- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:
  - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period report on.
  - (a) REVIEW OF FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2019 ("1Q2020") COMPARED TO RESULT OF THE PREVIOUS CORRESPONDING QUARTER ENDED 30 JUNE 2018 ("1Q2019")

#### Revenue

|                       | 3 months     | 3 months     |
|-----------------------|--------------|--------------|
|                       | ended        | ended        |
|                       | 30 June 2019 | 30 June 2018 |
| Revenue (RMB '000)    |              |              |
| Residential           | 439,138      | 8,595        |
| Commercial and others | 79,419       | 301          |
|                       | 518,557      | 8,896        |

The Group's revenue in 1Q2020 was RMB518.6 million compared to RMB8.9 million in 1Q2019, an increase of 57.3 times. The increase was mainly due to more transfer of control of residential units of Pan Hong Run Yuan (汎港潤園) Phase 2 to buyers in 1Q2020.

The revenue in 1Q2020 was primarily derived from the transfer of control of residential units of Pan Hong Run Yuan Phase 2 to buyers. In comparison, the revenue in 1Q2019 was mainly attributable to transfer of control of some remaining property units of Pan Hong Run Yuan Phase 1 to buyers.

As the Group is primarily engaged in property development business, revenue recognition is dependent on the launch of new projects and transfer of control of sold properties. Consequently, revenue and profit for the Group looking across quarters will appear irregular.

<sup>些控股</sup> PAN HONG HOLDINGS GROUP LIMITED

#### Cost of Sales and Gross Profit Margin

In line with the increase in revenue, cost of sales increased from RMB6.6 million in 1Q2019 to RMB352.0 million in 1Q2020. Accordingly, gross profit increased from RMB2.3 million in 1Q2019 to RMB166.5 million in 1Q2020.

Gross profit margin increased from 25.8% in 1Q2019 to 32.1% in 1Q2020 as a result of higher selling prices in respect of the property units sold for Pan Hong Run Yuan Phase 2 as compared to those units sold for Pan Hong Run Yuan Phase 1 in 1Q2019.

#### Other Income and Other Gains and Losses

Other income and other gains and losses decreased from RMB4.1 million in 1Q2019 to RMB3.4 million in 1Q2020. The decrease was mainly due to a decrease in interest income from various other investments and structured bank balances.

#### Selling and Distribution Expenses

Selling and distribution expenses increased from approximately RMB2.4 million in 1Q2019 to approximately RMB9.7 million in 1Q2020. The higher selling expenses in 1Q2020 was mainly due to higher sales agency expenses incurred on the pre-sale of Pan Hong Run He.

#### Administrative Expenses

Administrative expenses decreased from approximately RMB4.0 million in 1Q2019 to approximately RMB2.9 million in 1Q2020. The lower administrative expenses in 1Q2020 was mainly due to strengthened cost control measures and a decrease in legal expenses.

#### Finance Costs

The decrease in finance costs from RMB565,000 in 1Q2019 to RMB326,000 in 1Q2020 was attributable to the decrease in balance of bank loans.

#### Income Tax Expenses

Income tax expenses increased from RMB334,000 in 1Q2019 to RMB50.6 million in 1Q2020, mainly due to higher profit in 1Q2020.

#### Profit for the Period

As a cumulative effect of the foregoing factors, the Group recorded a profit of RMB106.4 million in 1Q2020, compared to a loss of RMB868,000 from in 1Q2019.

#### Exchange Differences on Translation of Financial Statements of Foreign Operations

Exchange differences on translation of financial statements of foreign operations decreased from a loss of RMB2.6 million in 1Q2019 to a loss of RMB0.4 million in 1Q2020. The decrease was mainly due to the depreciation of RMB against Hong Kong Dollar ("HKD") during the financial period that resulted in a translation loss of the Group's subsidiaries with significant bank loan balances which were denominated in HKD.

#### Total Comprehensive Income for the Period

As a cumulative effect of the above factors, the Group recorded a total comprehensive income of RMB105.2 million in 1Q2020, compared to a total comprehensive income with a loss of RMB3.4 million in 1Q2019.



## (b) REVIEW OF FINANCIAL POSITION AS AT 30 JUNE 2019 AND CASH FLOW FOR 1Q2020

#### Property, Plant and Equipment

As at 30 June 2019, the Group had property, plant and equipment of RMB47.9 million, compared to RMB47.8 million as at 31 March 2019. The increase was mainly due to purchase of new equipment.

#### Financial Asset at Fair Value Through Other Comprehensive Income

As at 30 June 2019, the balance of approximately RMB22.7 million (31 March 2019: RMB23.5 million) represented the carrying amount of 10% equity interest in Zhejiang Gene Stem Cell Biotech Company Limited acquired by the Group.

#### Financial Assets at Fair Value Through Profit or Loss

Financial assets at fair value through profit or loss included listed equity securities in Hong Kong and the PRC, decreased to RMB6.8 million as at 30 June 2019 from RMB56.2 million as at 31 March 2019. The decrease was due to the settlement of the principal-protected unlisted investments issued by a PRC bank and net fair value loss from the listed equity securities during the period.

#### **Properties Held Under Development**

The Group's properties held under development increased by RMB27.6 million from RMB746.8 million as at 31 March 2019 to RMB774.4 million as at 30 June 2019. The increase was mainly due to the construction progress of Pan Hong Run He during the period.

#### **Properties Held for Sale**

Properties held for sale decreased from RMB551.5 million as at 31 March 2019 to RMB230.3 million as at 30 June 2019, mainly due to the transfer of control of completed properties of Pan Hong Run Yuan Phase 2 to the buyers.

#### Accounts Receivable

Accounts receivable of RMB12.8 million represents sales proceeds of a commercial unit receivable from the property buyer.

#### Prepayments and Other Receivables

The Group's prepayments and other receivables increased from RMB310.4 million as at 31 March 2019 to RMB362.5 million as at 30 June 2019. The increase was mainly due to an increase of prepayments and prepaid other taxes for the developments of Pan Hong Run He, and deposit paid for acquisition of a land parcel in Huzhou during the period.

#### Accounts Payable, Accruals and Other Payables and Contract Liabilities

Accounts payable decreased to RMB16.8 million as at 30 June 2019 from RMB31.9 million as at 31 March 2019, which was mainly due to settlement of construction-related invoices.

Accruals and other payables mainly comprised the accrued construction costs and project-related expenses that are based on the progress of project development but are not due for payment.

Accruals and other payables increased from approximately RMB365.7 million as at 31 March 2019 to approximately RMB426.8 million as at 30 June 2019. The increase was mainly due to the performance bond and deposit received from several contractors and sales agency.



Contract liabilities were the advance receipts from customers in respect of the deposits and prepayments for pre-sales of the Group's properties.

Contract liabilities decreased from approximately RMB1,030.9 million as at 31 March 2019 to approximately RMB576.7 million as at 30 June 2019. The decrease was mainly due to net effect of revenue recognised upon transfer of control of property units of Pan Hong Run Yuan Phase 2 and the receipts during presale stage of Pan Hong Run He.

#### **Current Tax Liabilities**

Current tax liabilities increased from RMB54.4 million as at 31 March 2019 to RMB64.4 million as at 30 June 2019. The increase was mainly attributable to income tax liabilities derived from profit recorded by the Group's subsidiaries.

#### Bank Loans

As at 30 June 2019, the Group had bank loans of RMB47.3 million, an increase from RMB46.6 million as at 31 March 2019, mainly due to appreciation of HKD against RMB in the period.

Bank loans of approximately RMB15.1 million were secured by the Group's property, plant and equipment as at 30 June 2019. Bank loans of approximately RMB32.2 million were mainly secured by deposits of RMB34.8 million which were classified as pledged deposits as at 30 June 2019.

Based on the Group's total equity of RMB792.5 million and deposit collateral of RMB34.8 million, the Group recorded a net gearing ratio (total bank and other loans/total equity) of 6.0% as at 30 June 2019, compared to 6.9% as at 31 March 2019.

#### Cash Flow Analysis

In 1Q2020, the Group recorded RMB51.5 million of net cash used in operating activities which was mainly due to the net effect of advance receipts from customers for pre-sale of properties, the progress payment for the construction and payment of income tax.

Net cash used in investing activities in 1Q2020 amounted to RMB33.3 million, mainly due to increase in structured bank balances.

Net cash used in financing activities in 1Q2020 amounted to RMB0.9 million, mainly due to repayment of bank borrowings and interest during the period.

Included in bank balances and cash are restricted bank balances of RMB149.6 million (31 March 2019: RMB101.4 million) which can only be applied in the designated property development projects. As at 30 June 2019, the Group had cash and cash equivalents of RMB170.5 million.

## 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The first quarter financial results for the three months ended 30 June 2019 is in line with the statement made in Paragraph 10 disclosed in its previous results announcement. There was no forecast or prospect statement previously disclosed to shareholders.



## 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

#### Industry Outlook

There are no significant changes to the prospects of the property market in the People's Republic of China ("PRC") as evidenced by official data published by the National Bureau of Statistics. Official data indicated that new home prices recorded a month-on-month increase in May and June 2019 of 67 and 63 out of a statistical pool of 70 major PRC cities respectively. On a year-on-year basis, all PRC cities recorded a higher price in June 2019.

#### **Company Update**

#### **Property Pre-sales**

The cumulative results for the pre-sale and delivery of properties under each project up to 1 August 2019 are summarized as follows:

#### **Residential Units**

|   | Pan Hong Run Yuan<br>Phase 2 | Pan Hong Run He |
|---|------------------------------|-----------------|
| Est. total GFA released for sale (total units)                | 96,720 sq.m.                 | 123,097 sq.m.   |
|   | 750 units                    | 1.144 units     |
| Est. total GFA pre-sold (total units)                         | 95,973 sq.m.                 | 94,371 sq.m.    |
|   | 744 units                    | 899 units       |
| Percentage of pre-sold  | 99%                          | 77%             |
| Pre-sale GFA (units pre-sold) not handed over to buyers as at | 13,252 sq.m.                 | 94,371 sq.m.    |
| 30 June 2019 ^  | 101 units                    | 899 units       |
| Pre-sale value not handed over to buyers as at 30 June 2019 ^ |                              |                 |
| (RMB)   | 115.1 million                | 830.1 million   |
| ASP per sq m*   | RMB8,684                     | RMB8,796        |
| Expected completion date                                      | Completed                    | CY2020 Q2       |

\*: Average Sales Price ("ASP") of the projects is computed as follows: Pre-sale value not handed over to buyer divided by Pre-sale GFA not handed over to buyer.

^: Pre-sale value not handed over to buyer is computed as follows: Beginning period pre-sales plus New pre-sales during the period less those handed over to buyers as at 30 June 2019.

The pre-sale value of RMB945.2 million of the 2 projects not handed over to buyers as at 30 June 2019 will only be recognised as revenue upon transfer of control of properties which had been pre-sold to the buyers. As the Group is primarily engaged in property development business, revenue recognition is dependent on the launch of new projects and completion of handover of sold properties (transfer of control of the assets). Consequently, revenue and profit for the Group looking across quarters will appear irregular.

#### **Company Strategies**

The Group will continue to work on the sales and construction of its existing projects. The Group is also exploring suitable business opportunities to diversify its core business as it believes that this will provide opportunities to expand its income sources.

# N港控股 PAN HONG HOLDINGS GROUP LIMITED

#### 11. Dividend

(a) Current Financial Period Reported On

NIL

(b) Corresponding Period of the Immediately Preceding Financial Year

## Any dividend declared for the corresponding period of the immediately preceding financial year?

NIL

(c) Date payable

Not applicable

(d) Books closure date

Not applicable

## 12. If no dividend has been declared/recommended, a statement to that effect and the reason(s) for the decision.

No dividend has been declared or recommended for the financial period ended 30 June 2019 in order to retain fund for the Group's operations.

## 13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Group does not have any general mandate from shareholders for IPTs.

## 14. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1) of the SGX-ST Listing Manual

The Company confirms that the undertakings under Rule 720(1) of the Listing Manual have been obtained from all its directors and executive officers in the format set out in Appendix 7.7 under Rule 720(1) of the SGX-ST Listing Manual.

BY ORDER OF THE BOARD

Wong Lam Ping Chairman 14 August 2019



#### NEGATIVE ASSURANCE CONFIRMATION STATEMENT

#### Statement by Directors pursuant to SGX Listing Rule 705(5)

We confirm that to the best of our knowledge, nothing has come to the attention of the Board of Directors of Pan Hong Holdings Group Limited which may render these interim financial results for the first quarter ended 30 June 2019 to be false or misleading in any material aspect.

For and on behalf of the Board of Directors of Pan Hong Holdings Group Limited

Wong Lam Ping Executive Director

Wang Cuiping Executive Director

Date: 14 August 2019