

IEV HOLESALE INVESTOR SINGAPORE | 13 OCTOBER 2015)





RENEWABLE

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WE CHAMPION INNOVATIVE SOLUTIONS TO MAKE ENERGY AFFORDABLE AND ACCESSIBLE TO ALL



BUILDING A GREAT COMPANY

BUILDING AN ENDURING INSTITUTION IS EQUALLY IMPORTANT AS SEEKING FINANCIAL RETURNS

We seek to meet stakeholders' needs in many ways:

- 1. by providing goods and services that creates value to our clients;
- 2. by providing jobs and improving the quality of life of our employees;
- 3. by building a **formidable network of suppliers and business alliances**; and
- 4. by **ensuring financial viability** that facilitates business growth and **returns to our investors**





IEV HOLDINGS LIMITED

28 YEARS IN THE INDUSTRY

FOUR DIVERSE ENERGY SECTORS

Offshore Engineering Sector (OES) *Upstream* Mobile Natural Gas Sector (MNGS) *Midstream & Downstream*

Exploration & Production Sector (EPS) Upstream - Onshore

Renewable Energy Sector (RES)

REGIONAL PRESENCE

Malaysia (OES & MNGS) Indonesia (OES, MNGS & EPS) Vietnam (OES & RES)

Singapore (Listed Company)

GLOBAL NETWORK OF DISTRIBUTORS AND AGENTS

LISTED ON CATALIST SGX-ST SINCE 2011

OFFSHORE ENGINEERING SECTOR

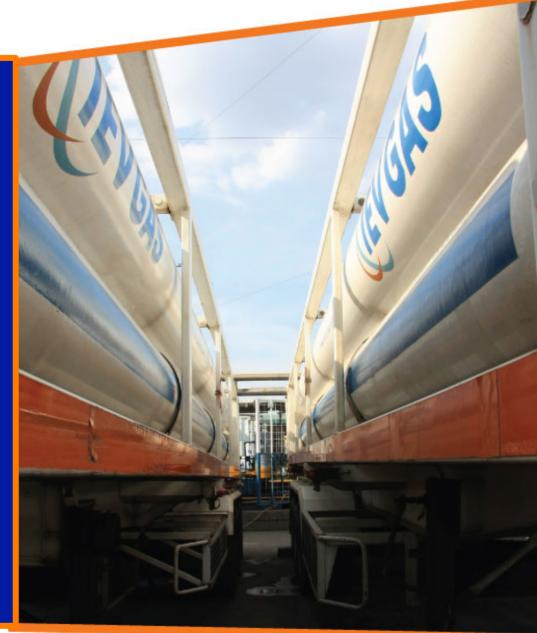
- Established 28 years ago
- Provider of field life to end integrated engineering solutions and niche turnkey solutions
- Regional presence with local offices
- Client base ranging from national oil companies to reputable fabricators and subcontractors
- Over 470 offshore structures fitted with proprietary Marine Growth Preventer to date
- Participated in the removal of 18 offshore platforms
- Installed, repaired, maintained and extended the life of hundreds of platforms to date
- Deep water platform installation





MOBILE NATURAL GAS SECTOR

- Established in 2005
- Inaugurated the first CNG plant in Indonesia and Vietnam in 2008
- Divested the Vietnam operations in 2014 with over 500% return on investment
- Entered into a joint venture with Gas Malaysia Berhad to build the first CNG Supply Chain in Malaysia
- Undertaking feasibility studies for the development of Mobile Natural Gas supply in Sumatera-Indonesia, Tamil Nadu-India and Singapore





EXPLORATION & PRODUCTION SECTOR

- Awarded onshore oil and gas agreement by Pertamina EP for development of Pabuaran Block, West Java through the "Operation Cooperation" program ("KSO") in 2012
- Under this Award, IEV commits to undertake exploration and production activities during the intended 15-year concession period
- Presence of both oil and gas identified in the KSO after first well drilled in Cilamaya Selatan
- IQPR dated 11 August 2015 showed proved oil reserves and contingent gas resources in Cilamaya structure
- Potential of other structures in the field is yet to be quantified





RENEWABLE ENERGY SECTOR

- Awarded 30-year license for production of rice husk biomass
- First plant under construction and expected to complete in December 2015
- First phase plant production capacity : 3,000 tons per month
- Utilised waterways as transportation of raw materials and finished goods
- Major market domestic industrial





DOES IT AFFECT IEV?

YES BUT IMPACT IS LIMITED DUE TO:

- Earnings denominated in USD
- Costs in local currencies such as MYR, IDR and VND
- Diverse range of energy businesses:
 - > greenfield to brownfield;
 - upstream to midstream and downstream;
 - production to distribution; and
 - > Oil & gas to renewable energy



FUTURE STRATEGIES

1) SUSTAIN UPSTREAM BUSINESS

- Practice LEAN MANAGEMENT
- Continue to improve cost efficiencies and innovation
- Focus on the type of engineering solutions that sustain the USD 50 oil price environment

2) EXTEND MIDSTREAM AND DOWNSTREAM ENERGY DISTRIBUTION

• Continue to invest in energy distribution infrastructure in Asian region

3) CHAMPION DOMESTIC GAS UTILISATION

• IEV believes in the future of gas and continues its strategic plan to maximise domestic gas utilisation to replace liquid fuels

4) DEVELOP COST COMPETITIVE RENEWABLE ENERGY SOURCES

 Biomass production will be considered only where cost of production is significantly lower than current oil and gas prices



INVESTMENT SOUGHT

LONG TERM INVESTMENT OPPORTUNITIES

- We have been in business for 28 years and growing
- Low debt level
 - Low gearing ratio (33.3%)
- Under-appreciated share price
 - Share prices currently trading at approximately 71% below NAV level
- Broad Investment opportunities
 - Investment can be made at company, sector or project level
- Income growth
 - We actively pursue our integrated gas strategy and replicate our signature Mobile Natural Gas business model in regions and countries where access to pipeline infrastructure is limited
 - Energy derived from biomass production in the Renewable Energy sector can grow significantly in the agriculture rich Asian region



THANK YOU

IEV HOLDINGS LIMITED

(Company Registration No.: 201117734D) (Incorporated in the Republic of Singapore on 26 July 2011)

Level 22, PJX-HM Shah Tower, No.16A Persiaran Barat, 46050 Petaling Jaya, Selangor, Malaysia Tel: +6 (03) 7931 9921 Fax : +6 (03) 7931 9964



www.iev-group.com