

# **IEV HOLESALE INVESTOR SINGAPORE | 13 OCTOBER 2015)**





RENEWABLE

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# WE CHAMPION INNOVATIVE SOLUTIONS TO MAKE ENERGY AFFORDABLE AND ACCESSIBLE TO ALL



# **BUILDING A GREAT COMPANY**

# BUILDING AN ENDURING INSTITUTION IS EQUALLY IMPORTANT AS SEEKING FINANCIAL RETURNS

We seek to meet stakeholders' needs in many ways:

- 1. by providing goods and services that creates value to our clients;
- 2. by providing jobs and improving the quality of life of our employees;
- 3. by building a **formidable network of suppliers and business alliances**; and
- 4. by **ensuring financial viability** that facilitates business growth and **returns to our investors**





#### **IEV HOLDINGS LIMITED**

## 28 YEARS IN THE INDUSTRY

#### FOUR DIVERSE ENERGY SECTORS

Offshore Engineering Sector (OES) *Upstream*  Mobile Natural Gas Sector (MNGS) *Midstream & Downstream* 

Exploration & Production Sector (EPS) Upstream - Onshore

Renewable Energy Sector (RES)

#### **REGIONAL PRESENCE**

Malaysia (OES & MNGS) Indonesia (OES, MNGS & EPS) Vietnam (OES & RES)

Singapore (Listed Company)

GLOBAL NETWORK OF DISTRIBUTORS AND AGENTS

LISTED ON CATALIST SGX-ST SINCE 2011

# **OFFSHORE ENGINEERING SECTOR**

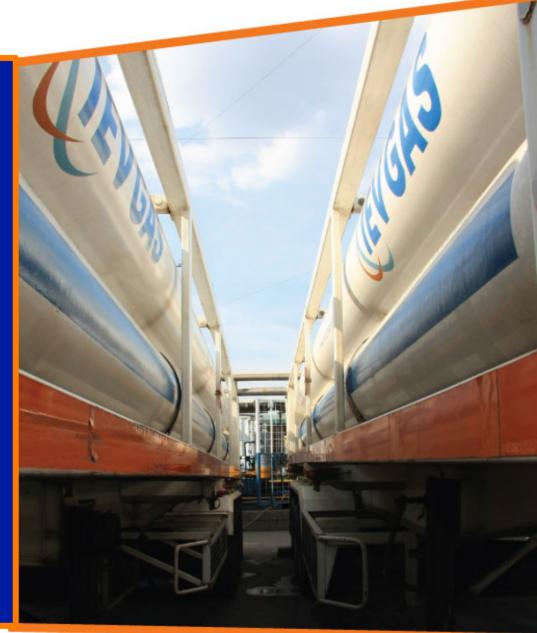
- Established 28 years ago
- Provider of field life to end integrated engineering solutions and niche turnkey solutions
- Regional presence with local offices
- Client base ranging from national oil companies to reputable fabricators and subcontractors
- Over 470 offshore structures fitted with proprietary Marine Growth Preventer to date
- Participated in the removal of 18 offshore platforms
- Installed, repaired, maintained and extended the life of hundreds of platforms to date
- Deep water platform installation





# **MOBILE NATURAL GAS SECTOR**

- Established in 2005
- Inaugurated the first CNG plant in Indonesia and Vietnam in 2008
- Divested the Vietnam operations in 2014 with over 500% return on investment
- Entered into a joint venture with Gas Malaysia Berhad to build the first CNG Supply Chain in Malaysia
- Undertaking feasibility studies for the development of Mobile Natural Gas supply in Sumatera-Indonesia, Tamil Nadu-India and Singapore





# EXPLORATION & PRODUCTION SECTOR

- Awarded onshore oil and gas agreement by Pertamina EP for development of Pabuaran Block, West Java through the "Operation Cooperation" program ("KSO") in 2012
- Under this Award, IEV commits to undertake exploration and production activities during the intended 15-year concession period
- Presence of both oil and gas identified in the KSO after first well drilled in Cilamaya Selatan
- IQPR dated 11 August 2015 showed proved oil reserves and contingent gas resources in Cilamaya structure
- Potential of other structures in the field is yet to be quantified





# **RENEWABLE ENERGY SECTOR**

- Awarded 30-year license for production of rice husk biomass
- First plant under construction and expected to complete in December 2015
- First phase plant production capacity : 3,000 tons per month
- Utilised waterways as transportation of raw materials and finished goods
- Major market domestic industrial





## **DOES IT AFFECT IEV?**

## YES BUT IMPACT IS LIMITED DUE TO:

- Earnings denominated in USD
- Costs in local currencies such as MYR, IDR and VND
- Diverse range of energy businesses:
  - > greenfield to brownfield;
  - upstream to midstream and downstream;
  - production to distribution; and
  - > Oil & gas to renewable energy



## **FUTURE STRATEGIES**

### **1) SUSTAIN UPSTREAM BUSINESS**

- Practice LEAN MANAGEMENT
- Continue to improve cost efficiencies and innovation
- Focus on the type of engineering solutions that sustain the USD 50 oil price environment

#### 2) EXTEND MIDSTREAM AND DOWNSTREAM ENERGY DISTRIBUTION

• Continue to invest in energy distribution infrastructure in Asian region

#### 3) CHAMPION DOMESTIC GAS UTILISATION

• IEV believes in the future of gas and continues its strategic plan to maximise domestic gas utilisation to replace liquid fuels

#### 4) DEVELOP COST COMPETITIVE RENEWABLE ENERGY SOURCES

 Biomass production will be considered only where cost of production is significantly lower than current oil and gas prices



# **INVESTMENT SOUGHT**

## LONG TERM INVESTMENT OPPORTUNITIES

- We have been in business for 28 years and growing
- Low debt level
  - Low gearing ratio (33.3%)
- Under-appreciated share price
  - Share prices currently trading at approximately 71% below NAV level
- Broad Investment opportunities
  - Investment can be made at company, sector or project level
- Income growth
  - We actively pursue our integrated gas strategy and replicate our signature Mobile Natural Gas business model in regions and countries where access to pipeline infrastructure is limited
  - Energy derived from biomass production in the Renewable Energy sector can grow significantly in the agriculture rich Asian region



# THANK YOU

## **IEV HOLDINGS LIMITED**

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