

Ascendas India Trust Supplementary Information As at 31 December 2015

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Note:

An excel version of this file is available on a-iTrust's website: http://aitrust.listedcompany.com/financials.html

ASCENDAS INDIA TRUST OVERVIEW AS AT 31 DECEMBER 2015

Portfolio breakdown

Property	City	Floor area (mil sq ft)
International Tech Park Bangalore (ITPB)	Bangalore	3.4
International Tech Park Chennai (ITPC)	Chennai	2.0
CyberVale (CV)	Chennai	0.6
The V	Hyderabad	1.3
CyberPearl (CP)	Hyderabad	0.4
aVance Business Hub (aVance)	Hyderabad	1.1
Total		8.8

Portfolio history

Date	Property	Building	Floor area	Portfolio floor area	Туре	
Date	rioperty	Dulluling	(mil sq ft)	(mil sq ft)		
Aug-07	-	-	-	3.6	At IPO	
Dec-07	The V	Vega	0.4	4.0	Development	
Dec-07	ITPC	Crest	0.7	4.7	Development	
Sep-08	ITPB	Strata units	0.1	4.8	Acquisition	
Dec-10	ITPB	Park Square	0.5	5.3	Development	
Dec-10	ITPC	Zenith	0.7	6.0	Development	
Jun-11	ITPB	Voyager	0.5	6.5	Development	
Mar-12	aVance Business Hub	aVance 1 & 2	0.4	6.9	Acquisition	
Jan-14	ITPB	Aviator	0.6	7.5	Development	
Mar-15	CyberVale	Lakeview & Springfield	0.6	8.1	Acquisition	
Jul-15	aVance Business Hub	aVance 3	0.7	8.8	Acquisition	

Lease expiry profile (Sq ft)

City	FY15/16	FY16/17	FY17/18	FY18/19	FY19/20 &	Total
	City FF15/16 FF16/17		F11//10	F110/13	beyond	Total
Bangalore	101,362	626,181	1,037,893	311,658	1,105,826	3,182,920
Chennai	49,762	682,615	1,161,429	282,583	377,791	2,554,180
Hyderabad	70,624	232,454	460,998	758,488	1,196,598	2,719,162
Total	221,748	1,541,250	2,660,320	1,352,729	2,680,215	8,456,262

Note:

All measurements of floor area are defined herein as Super Built-up Area (SBA), which is the sum of the floor area enclosed within the walls, the area occupied by the walls, and the common areas such as the lobbies, lift shafts, toilets and staircases of that property, and in respect of which rent is payable.

ASCENDAS INDIA TRUST PORTFOLIO INFORMATION AS AT 31 DECEMBER 2015

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12	Mar-13	Mar-14	Mar-15	Dec-15
Floor area (mil sq ft)									
Portfolio	3.6	4.7	4.8	4.8	6.0	6.9	6.9	7.5	8.1
Development	1.1	-	-	1.2	0.5	-	0.6	-	-
Acquisition	-	0.1	-	-	0.4	-	-	0.6	0.7
Total	4.7	4.8	4.8	6.0	6.9	6.9	7.5	8.1	8.8
Portfolio by city (%)									
Bangalore	36%	38%	38%	38%	40%	40%	45%	42%	39%
Chennai	28%	27%	27%	33%	29%	29%	26%	31%	29%
Hyderabad	36%	36%	36%	29%	31%	31%	29%	27%	32%
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%
Physical occupancy (%) ¹									
ITPB	100%	99%	98%	99%	97%	94%	90%	92%	94%
ITPC	100%	99%	98%	97%	98%	99%	99%	100%	100%
CyberVale	-	-	-	-	-	-	-	100%	100%
The V	94%	98%	95%	93%	94%	93%	99%	98%	100%
CyberPearl	95%	97%	99%	100%	100%	100%	100%	100%	100%
aVance	-	-	-	-	100%	96%	96%	98%	98%
Portfolio	98%	98%	97%	97%	97%	96%	95%	96%	97%
Retention rate (%)	92%	89%	77%	63%	78%	77%	94%	86%	87%
Weighted average lease term (years)	3.9	3.9	3.9	4.1	4.8	4.8	5.1	5.3	5.5

Note:

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 $^{^{\}rm 1}$ Comprises stabilised buildings (excludes buildings that were completed recently).

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12	Mar-13	Mar-14	Mar-15	Dec-15
Number of tenants	234	239	248	266	309	337	345	324	305
Tenant activity (By base rental)									
IT	61%	64%	63%	62%	59%	58%	54%	50%	44%
IT/ITES	10%	10%	12%	13%	17%	19%	25%	31%	39%
ITES	18%	15%	16%	13%	11%	12%	12%	12%	8%
R&D	6%	6%	5%	6%	4%	3%	3%	2%	3%
Retail and F&B	1%	1%	1%	4%	7%	7%	5%	4%	4%
Others	5%	4%	3%	2%	1%	1%	1%	1%	2%
Tenant industry (By base rental)									
Automobile	N.A.	N.A.	N.A.	N.A.	3%	3%	3%	8%	7%
Banking & Financial Services	N.A.	N.A.	N.A.	N.A.	19%	19%	18%	19%	16%
Design, Gaming and Media	N.A.	N.A.	N.A.	N.A.	8%	10%	9%	8%	7%
Electronics, Semiconductor & Engineering	N.A.	N.A.	N.A.	N.A.	6%	5%	4%	9%	7%
F&B	N.A.	N.A.	N.A.	N.A.	2%	2%	2%	2%	2%
Healthcare & Pharmaceutical	N.A.	N.A.	N.A.	N.A.	4%	2%	2%	2%	4%
IT, Software & Application Devt & Service Support	N.A.	N.A.	N.A.	N.A.	40%	46%	53%	43%	45%
Oil & Gas	N.A.	N.A.	N.A.	N.A.	1%	2%	2%	1%	2%
Retail	N.A.	N.A.	N.A.	N.A.	5%	5%	3%	2%	2%
Telecommunication & Network	N.A.	N.A.	N.A.	N.A.	5%	4%	2%	4%	5%
Others	N.A.	N.A.	N.A.	N.A.	7%	2%	2%	2%	3%
Country of origin									
US	N.A.	69%	70%	68%	65%	66%	71%	68%	67%
India ¹	N.A.	14%	14%	16%	15%	15%	13%	13%	12%
Germany	N.A.	4%	3%	4%	3%	3%	1%	1%	0%
UK .	N.A.	5%	5%	5%	4%	4%	4%	3%	4%
Netherlands	N.A.	1%	1%	1%	1%	1%	1%	0%	0%
Singapore	N.A.	1%	1%	2%	2%	2%	2%	1%	1%
France	N.A.	2%	2%	2%	8%	6%	6%	9%	10%
Japan	N.A.	-	-	-	-	-	-	3%	3%
Others	N.A.	4%	4%	2%	1%	3%	2%	2%	3%
Company structure									
Indian company ²	N.A.	9%	8%	11%	12%	12%	10%	10%	9%
Multinational corporations ³	N.A.	91%	92%	89%	88%	88%	90%	90%	91%
ividitinational corporations	IV.A.	31/0	34/0	03/0	00/0	00/0	3070	3070	31/0

Note:

 $^{^{\}rm 1}$ Comprises Indian companies with local and overseas operations.

² Comprises Indian companies with local operations only.

³ Multinational corporations, including Indian companies with local and overseas operations.

ASCENDAS INDIA TRUST TOP 10 TENANTS INFORMATION AS AT 31 DECEMBER 2015

(In alphabetical order)

	Mar-08	Mar-09	Mar-10
1	Affiliated Computer Services of India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd.
2	Applied Materials India Pvt. Ltd.	Applied Materials India Pvt. Ltd.	Applied Materials India Pvt. Ltd.
3	C A Computer Associates India Pvt. Ltd.	Cognizant Technology Solution (India) Pvt. Ltd.	Cognizant Technology Solution (India) Pvt. Ltd.
1	Cognizant Technology Solution (India) Pvt. Ltd.	General Motors India Pvt. Ltd.	General Motors India Pvt. Ltd.
5	General Motors India Pvt. Ltd.	iNautix Technologies India Pvt. Ltd.	iNautix Technologies India Pvt. Ltd.
5	IBM Global Services Pvt. Ltd.	Invensys Development Center India Pvt. Ltd.	Merrill Lynch (India) Technology Services
7	iNautix Technologies India Pvt. Ltd.	Merrill Lynch (India) Technology Services	Paprikaas Interactive Services Pvt. Ltd.
3	Infineon Technologies India Pvt. Ltd.	Paprikaas Interactive Services Pvt. Ltd.	Pfizer Pharmaceutical India Pvt. Ltd.
Э	Paprikaas Interactive Services Pvt. Ltd.	Pfizer Pharmaceutical India Pvt. Ltd.	Tata Consultancy Services Ltd.
10	ZapApp/First Indian Corporation/First Advantage	ZapApp/First Indian Corporation/First Advantage	ZapApp/First Indian Corporation/First Advantage/First American (India)
	Mar-11	Mar-12	Mar-13
l.	Affiliated Computer Services of India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd.
	Applied Materials India Pvt. Ltd.	Applied Materials India Pvt. Ltd.	Applied Materials India Pvt. Ltd.
	Bally Technologies India Pvt. Ltd.	BA Continuum Pvt. Ltd.	BA Continuum Pvt. Ltd.
	Cognizant Technology Solution (India) Pvt. Ltd.	Cognizant Technology Solution (India) Pvt. Ltd.	Bally Technologies India Pvt. Ltd.
	General Motors India Pvt. Ltd.	First American (India) Private Limited	Cognizant Technology Solution (India) Pvt. Ltd.
	iNautix Technologies India Pvt. Ltd.	General Motors India Pvt. Ltd.	First American (India) Private Limited
	Merrill Lynch (India) Technology Services	iNautix Technologies India Pvt. Ltd.	General Motors India Pvt. Ltd.
	Paprikaas Interactive Services Pvt. Ltd.	McKinsey Knowledge Centre India Private Limited	iNautix Technologies India Pvt. Ltd.
	Tata Consultancy Services Ltd.	Societe Generale Global Solution Centre Pvt. Ltd.	Societe Generale Global Solution Centre Pvt. Ltd.
	ZapApp/First Indian Corporation/First Advantage/First	Technicolor India Pvt. Ltd.	Technicolor India Pvt. Ltd.
	American (India)		
	Mar-14	Mar-15	Dec-15
	Affiliated Computer Services of India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd.	Applied Materials
	Applied Materials India Pvt. Ltd.	Applied Materials India Pvt. Ltd.	Bank of America
	BA Continuum Pvt. Ltd.	BA Continuum Pvt. Ltd.	Cognizant
	Bally Technologies India Pvt. Ltd.	Cognizant Technology Solution (India) Pvt. Ltd.	General Motors
	Cognizant Technology Solution (India) Pvt. Ltd.	General Motors India Pvt. Ltd.	Mu Sigma
	General Motors India Pvt. Ltd.	iNautix Technologies India Pvt. Ltd.	Renault Nissan
	iNautix Technologies India Pvt. Ltd.	Mu Sigma Business Solutions Pvt. Ltd.	Societe Generale
	Mu Sigma Business Solutions Pvt. Ltd.	Renault Nissan Technology & Business Centre Pvt. Ltd.	The Bank of New York Mellon
	Societe Generale Global Solution Centre Pvt. Ltd.	Societe Generale Global Solution Centre Pvt. Ltd.	UnitedHealth Group
.0	Technicolor India Pvt. Ltd.	Technicolor India Pvt. Ltd.	Xerox

Note:

Starting from December 2015, the parent company is shown instead of the operating entity.

ASCENDAS INDIA TRUST BALANCE SHEET INFORMATION AS AT 31 DECEMBER 2015

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12	Mar-13	Mar-14	Mar-15	Dec-15
SGD/INR closing FX rate (for balance sheet)	29.4	33.3	32.3	35.7	40.0	43.5	47.8	45.2	46.9
Valuation (₹ mil)									
ITPB	13,623	13,858	15,476	16,917	17,868	18,535	20,318	20,671	N.A.
ITPC	7,088	6,611	8,146	8,879	9,060	9,574	10,740	11,809	N.A.
Cybervale	-	-	-	-	-	-	-	1,653	N.A.
The V	6,544	5,646	5,940	5,941	5,973	6,263	6,450	6,875	N.A.
CyberPearl	2,043	1,810	1,922	1,921	1,924	1,959	2,024	2,145	N.A.
aVance	-	-	-	-	1,882	1,911	2,051	2,149	N.A.
Total	29,298	27,925	31,484	33,658	36,707	38,242	41,583	45,302	N.A.
Net asset value per unit (S\$)	1.08	0.89	0.90	0.80	0.71	0.67	0.62	0.68	0.64
Adjusted NAV per unit (S\$) ¹	N.A.	0.85	0.80						
Gearing (LTV basis) ²	4%	9%	19%	18%	29%	22%	22%	25%	28%
Effective borrowings (S\$ mil) ³	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	218	312	351
Gross borrowings (S\$ mil)	40	79	172	160	250	205	234	315	363
Effective weighted average cost of debt	N.A.	N.A.	6.2%	5.6%	6.2%	5.9%	6.1%	6.7%	6.9%
Percentage of fixed rate debt	N.A.	N.A.	43%	70%	100%	100%	100%	100%	100%
Breakdown of loans by currency (S\$ mil)									
SGD denominated	N.A.	N.A.	110	110	110	83	83	103	100
INR denominated	N.A.	N.A.	62	50	140	122	135	209	251
Total	N.A.	N.A.	172	160	250	205	218	312	351

Note:

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¹ Excludes deferred income tax liabilities on capital gains due to fair value revaluation of investment properties.

² From FY07/08 to FY12/13, gearing was computed as gross borrowings divided by asset values, excluding minority interests. From FY13/14 onwards, gearing was computed as effective borrowings divided by Trust property.

³ Effective borrowings is calculated by adding/(deducting) derivative financial instruments liabilities/(assets) to/from gross borrowings.

	FY07/08	FY08/09	FY09/10	FY10/11	FY11/12	FY12/13	FY13/14	FY14/15	FY15/16
	Full Year	Full Year	Full Year	9M YTD					
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Base rent	61,726	71,820	71,416	69,886	73,657	73,855	70,066	76,692	66,915
Amenities income	2,416	2,552	2,487	2,505	2,378	2,098	1,920	1,986	1,526
	4,972	4,799	4,241	3,832	2,687	1,861	1,795	1,659	1,085
Fit-out rental income Operations, maintenance and utilities income	30.850	34,882	37.847	39.937	43.692	43,298	41,908	42.894	33,637
	2,749	4,026	4,871	5,346	5,101	43,298 5,154	5,020	42,894 5,528	4,927
Car park and other income	102,713	118,079	120,862	121,506	127,515	126,266	120,709		108,090
Total property income	102,713	110,079	120,002	121,300	127,515	120,200	120,709	128,759	100,090
Operations, maintenance and utilities expenses	(29,584)	(35,394)	(32,333)	(36,532)	(39,215)	(37,239)	(34,755)	(35,949)	(26,057)
Service and property taxes	(1,164)	(1,608)	(1,839)	(2,300)	(3,052)	(2,743)	(2,506)	(2,679)	(2,193)
Property management fees	(5,137)	(6,054)	(6,461)	(6,216)	(6,698)	(6,794)	(6,254)	(6,261)	(5,026)
Other property operating expenses	(6,292)	(8,862)	(6,436)	(5,882)	(5,521)	(7,341)	(5,088)	(6,268)	(4,295)
Total property expenses	(42,177)	(51,918)	(47,069)	(50,930)	(54,485)	(54,117)	(48,603)	(51,157)	(37,571)
Net property income	60,536	66,161	73,793	70,576	73,030	72,149	72,106	77,602	70,519
Property development income	10,812	0	0	0	0	0	0	0	0
Property development cost	(10,276)	0	0	0	0	0	0	0	0
Net property development income	536	0	0	0	0	0	0	0	0
······································			•	•		_	· -		-
Trustee-manager's fees	(7,349)	(7,103)	(7,015)	(7,254)	(7,196)	(6,815)	(6,692)	(7,271)	(6,342)
Other trust operating expenses	(1,413)	(1,529)	(1,738)	(1,456)	(1,029)	(1,125)	(1,182)	(1,084)	(1,306)
Finance costs	(10,565)	(2,646)	(5,051)	(5,956)	(14,489)	(13,936)	(13,306)	(16,457)	(17,574)
Interest income	3,121	3,867	2,442	3,484	4,288	4,227	9,372	13,620	11,164
Provision for impairment loss	7,879	(5,348)	0	0	0	0	0	0	0
Loss on dilution	(48,911)	0	0	0	0	0	0	0	0
IPO costs	(1,725)	0	0	0	0	0	0	0	0
IF O costs	(1,725)	O O	U	U	o o	· ·	· ·	U	Ü
Excess of the interest of the Group in the net fair value of the identifiable assets, liabilities and contingent liabilities over the cost of acquisition of a subsidiary company	41,944	0	0	0	0	0	0	0	0
Share of profit of Associates	113	0	0	0	0	0	0	0	0
Fair value (loss)/gain on derivative financial									
instruments - realised	(6)	4,436	2,799	(763)	749	11,857	17	2,202	3,253
Exchange (loss)/gain - realised	2,286	(2,010)	(76)	(208)	1,177	(33,538)	(912)	(8,773)	(9,688)
Ordinary profit before tax	38,567	55,828	65,154	58,423	56,530	32,819	59,403	59,839	50,026
Fair value (loss)/gain on derivative financial			()	()	44.45.0		(122)		
instruments - unrealised	2,470	9,488	(9,348)	(663)	(1,434)	222	(420)	303	456
Exchange gain/(loss) - unrealised	(2,272)	(7,023)	5,869	(9,044)	(9,909)	9,044	(6,772)	10,576	2,716
Fair Value Gain on Investment Properties	59,124	(53,904)	7,501	15,407	26,395	18,619	33,013	38,596	2,579
Profit before income tax	97,889	4,389	69,176	64,123	71,582	60,704	85,224	109,314	55,777
Income tax expenses	(31,499)	(1,990)	(16,558)	(23,600)	(20,434)	(15,416)	(30,364)	(38,297)	(20,922)
Net profit	66,390	2,399	52,618	40,523	51,148	45,288	54,860	71,017	34,855
Attributable to:									
Unitholders of the Trust	61,866	1,835	49,560	36,717	46,391	41,518	50,107	65,911	32,093
Non-controlling interest	4,524	564	3,058	3,806	4,757	3,770	4,753	5,106	2,762
	66,390	2,399	52,618	40,523	51,148	45,288	54,860	71,017	34,855
<u>Distributions</u>									
Ordinary profit before tax	38,567	55,828	65,154	58,423	56,530	32,819	59,403	59,839	50,026
Distribution adjustment	7,231	1,242	(7,619)	(8,093)	(10,451)	10,463	(13,272)	(10,019)	(7,947)
Income available for distribution	45,798	57,070	57,535	50,330	46,079	43,282	46,131	49,820	42,079
Income to be distributed 1	45,798	57,070	57,535	50,330	46,079	38,954	41,518	44,838	37,871
Income available for distribution per unit (cts)	6.09	7.54	7.55	6.58	6.00	5.16	5.05	5.41	4.55
Income to be distributed (DPU) (cts) 1	6.09	7.54	7.55	6.58	6.00	4.65	4.56	4.86	4.10
SGD/INR average FX rate (for income statement)	27.2	32.0	33.2	34.4	38.4	43.9	47.9	47.5	46.8
202/ Hart average 1 v rate from income statement)	41.4	J£.U	33.2	34.4	30.4	43.3	71.3	41.0	70.0

Note

 $^{^{1}}$ 10% of income available for distribution was retained from FY12/13 onwards.

	FY12/13	FY13/14	FY14/15	FY15/16
	Full Year	Full Year	Full Year	9M YTD
	INR 'mil	INR 'mil	INR 'mil	INR 'mil
Base rent	3,240,748	3,349,723	3,636,932	3,133,067
Amenities income	92,087	91,830	94,221	71,441
Fit-out rental income	81,614	85,981	78,854	50,843
Operations, maintenance and utilities income	1,900,122	2,006,176	2,035,798	1,575,320
Car park and other income	225,855	240,104	262,079	230,784
Total property income	5,540,426	5,773,814	6,107,884	5,061,455
Operations, maintenance and utilities expenses	(1,633,376)	(1,661,282)	(1,707,732)	(1,220,743)
Service and property taxes	(120,328)	(119,740)	(127,052)	(102,703)
Property management fees	(298,084)	(299,439)	(296,751)	(235,315)
Other property operating expenses	(324,127)	(243,483)	(295,837)	(201,456)
Total property expenses	(2,375,915)	(2,323,944)	(2,427,372)	(1,760,217)
Net property income	3,164,511	3,449,870	3,680,512	3,301,238
Trustee-manager's fees	(299,137)	(319,995)	(344,651)	(301,840)
Other trust operating expenses	(49,357)	(56,195)	(51,663)	(61,459)
Finance costs	(610,704)	(637,385)	(780,245)	(823,279)
Interest income	185,207	449,508	645,865	522,948
Provision for impairment loss	0	0	0	0
Fair value (loss)/gain on derivative financial	544.070	0.070	400.000	455.040
instruments - realised Exchange (loss)/gain - realised	511,376 (1,464,584)	3,976 (44,864)	109,398 (427,019)	155,316 (449,498)
0 () 0	1,437,312	2,844,915	2,832,197	2,343,426
Ordinary profit before tax	1,437,312	2,044,913	2,032,137	2,343,420
Fair value (loss)/gain on derivative financial				
instruments - unrealised	9,400	(24,201)	14,250	21,013
Exchange gain/(loss) - unrealised	401,804	(310,601)	500,676	120,752
Fair Value Gain on Investment Properties	813,041	1,601,424	1,746,432	120,701
Profit before income tax	2,661,557	4,111,537	5,093,555	2,605,892
Income tax expenses	(669,822)	(1,459,490)	(1,766,147)	(982,099)
Net profit	1,991,735	2,652,047	3,327,408	1,623,793
Attributable to:				
Unitholders of the Trust	1,826,505	2,423,321	3,088,403	1,494,633
Non-controlling interest	165,230	228,726	239,005	129,160
	1,991,735	2,652,047	3,327,408	1,623,793
<u>Distributions</u>				
Ordinary profit before tax	1,437,312	2,844,915	2,832,197	2,343,426
Distribution adjustment	459,097	(635,160)	(469,811)	(378,945)
Income available for distribution	1,896,409	2,209,755	2,362,386	1,964,481
Income to be distributed	1,706,768	1,988,779	2,126,147	1,768,033
Income available for distribution per unit (INR)	2.25	2.42	2.56	2.13
Income to be distributed (DPU) (INR)	2.03	2.18	2.31	1.91

Note:

The Income Statement in India Rupee was disclosed from FY12/13 onwards.

GLOSSARY

aVance	aVance Business Hub, located at IT corridor of Madhapur and Gachibowli, Hyderabad
СР	CyberPearl, Hyderabad, located at Hitec City Layout, Madhapur, Hyderabad 500081
CV	CyberVale, located at Mahindra World City, Chennai 603002
F&B	Food and beverage
IT	Information technology
ITES	IT enabled services (includes various services ranging from call centres, claims processing, medical transcription, e-CRM, SCM to back-office operations such as accounting, data processing, and data mining)
ITPB	International Tech Park, Bangalore, located at Whitefield Road, Bangalore 560066
ITPC	International Tech Park, Chennai, located at Tharamani Road, Chennai 600013
R&D	Research and development
The V	The V, Hyderabad, located at IT Park, Software Units Layout, Madhapur, Hyderabad 500081
UK	United Kingdom
USA	United States of America

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