



TRAVELITE HOLDINGS LTD.
(Registration No. 200511089K)

Full Year Financial Statement Announcement For The Year Ended 31 March 2019

PART I – INFORMATION REQUIRED FOR QUARTERLY (Q1, Q2 & Q3), HALF YEAR AND FULL YEAR ANNOUNCEMENT

- 1 (a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group		
	2019 \$'000	2018 \$'000	+ / (-) %
Revenue	42,781	39,967	7.0
Cost of Sales	(23,858)	(22,914)	4.1
Gross Profit	18,923	17,053	11.0
Other Items of Income			
Interest Income	480	520	(7.7)
Other Gains	416	752	(44.7)
Other Items of Expense			
Marketing and Distribution Costs	(12,207)	(11,084)	10.1
Administrative Expenses	(6,281)	(7,651)	(17.9)
Finance Costs	(690)	(565)	22.1
Other Losses	(252)	(318)	(20.8)
Share of Profit from Equity-Accounted Associate	10	–	n.m.
Share of Loss from Equity-Accounted Joint Venture	–	(23)	(100.0)
Profit (Loss) Before Tax From Continuing Operations	399	(1,316)	n.m.
Income Tax (Expense) Income	(121)	88	n.m.
Profit (Loss) From Continuing Operations, Net of Tax	278	(1,228)	n.m.
Other Comprehensive Income:			
Items that may be reclassified subsequently to profit or loss:			
Exchange Differences on Translating Foreign Operations, Net of Tax	19	(442)	n.m.
Total Comprehensive Income (Loss)	297	(1,670)	n.m.
Profit (Loss) From Continuing Operations, Net of Tax			
Attributable To:			
Owners of the Parent	220	(966)	n.m.
Non-Controlling Interests	58	(262)	n.m.
	278	(1,228)	n.m.
Total Comprehensive Income (Loss) Attributable To:			
Owners of the Parent	239	(1,408)	n.m.
Non-Controlling Interests	58	(262)	n.m.
	297	(1,670)	n.m.

n.m. denotes not meaningful

Notes on Statement of Comprehensive Income**Other Gains (Losses)**

Allowance for Impairment on Inventories	(131)	(154)
Allowance for Impairment on Other Receivables	–	(37)
(Allowance for) Reversal of Impairment on Trade Receivables	(30)	47
Amortisation of Other Intangible Assets	(35)	(35)
Bad Debts Written Back	7	–
Impairment of Plant and Equipment	–	(36)
Inventories (Written Off) Written Back	(47)	1
Foreign Exchange Adjustment Gains (Losses)	30	(34)
Gain on Disposal of Plant and Equipment	86	6
Gain on Disposal of Subsidiary	–	398
Government Grants Received	293	300
Plant and Equipment Written Off	(9)	(22)
Net	<u>164</u>	<u>434</u>

Presented in profit or loss as:

Other Gains	416	752
Other Losses	(252)	(318)
Net	<u>164</u>	<u>434</u>

Finance Costs

Interest Expense	<u>690</u>	<u>565</u>
------------------	------------	------------

1 (b) (i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Group			Company		
	<u>2019</u>	<u>2018</u>	+ / (-)	<u>2019</u>	<u>2018</u>	+ / (-)
	\$'000	\$'000	%	\$'000	\$'000	%
ASSETS						
<u>Non-Current Assets</u>						
Property, Plant and Equipment	21,439	21,999	(2.5)	19,716	20,393	(3.3)
Investment Property	1,903	2,062	(7.7)	–	–	n.m.
Intangible Assets	242	277	(12.6)	–	–	n.m.
Investments in Subsidiaries	–	–	n.m.	12,734	12,734	0.0
Investment in Associates	169	105	61.0	–	–	n.m.
Investment in Joint Arrangement	–	–	n.m.	–	–	n.m.
Deferred Tax Assets	24	1	n.m.	–	–	n.m.
Other Receivables	252	278	(9.4)	–	–	n.m.
Total Non-Current Assets	<u>24,029</u>	<u>24,722</u>	(2.8)	<u>32,450</u>	<u>33,127</u>	(2.0)
<u>Current Assets</u>						
Inventories	12,165	11,726	3.7	–	–	n.m.
Trade and Other Receivables	12,516	13,710	(8.7)	2,721	2,207	23.3
Other Assets	597	423	41.1	21	18	16.7
Cash and Cash Equivalents	9,924	6,279	58.1	1,597	1,836	(13.0)
Total Current Assets	<u>35,202</u>	<u>32,138</u>	9.5	<u>4,339</u>	<u>4,061</u>	6.8
Total Assets	<u>59,231</u>	<u>56,860</u>	4.2	<u>36,789</u>	<u>37,188</u>	(1.1)
EQUITY AND LIABILITIES						
<u>Equity, Attributable To Owners of The Parent</u>						
Share Capital	21,831	21,831	0.0	21,831	21,831	0.0
Treasury Shares	(2)	(2)	0.0	(2)	(2)	0.0
Retained Earnings (Accumulated Losses)	2,518	2,298	9.6	(5,191)	(5,016)	3.5
Other Reserves	340	321	5.9	(82)	(82)	0.0
Equity, Attributable To Owners of The Parent, Total	<u>24,687</u>	<u>24,448</u>	1.0	<u>16,556</u>	<u>16,731</u>	(1.0)
Non-Controlling Interests	<u>3,567</u>	<u>3,509</u>	1.7	<u>–</u>	<u>–</u>	n.m.
Total Equity	<u>28,254</u>	<u>27,957</u>	1.1	<u>16,556</u>	<u>16,731</u>	(1.0)

	Group			Company		
	<u>2019</u>	<u>2018</u>	+ / (-)	<u>2019</u>	<u>2018</u>	+ / (-)
	\$'000	\$'000	%	\$'000	\$'000	%
<u>Non-Current Liabilities</u>						
Provisions	160	180	(11.1)	—	—	n.m.
Deferred Tax Liabilities	154	150	2.7	50	36	38.9
Finance Leases	35	58	(39.7)	—	—	n.m.
Other Financial Liabilities	10,466	11,170	(6.3)	10,466	11,170	(6.3)
Total Non-Current Liabilities	<u>10,815</u>	<u>11,558</u>	(6.4)	<u>10,516</u>	<u>11,206</u>	(6.2)
<u>Current Liabilities</u>						
Income Tax Payable	231	114	102.6	62	—	n.m.
Trade and Other Payables	5,897	4,863	21.3	1,447	1,085	33.4
Finance Leases	68	90	(24.4)	—	—	n.m.
Other Financial Liabilities	13,966	12,278	13.7	8,208	8,166	0.5
Total Current Liabilities	<u>20,162</u>	<u>17,345</u>	16.2	<u>9,717</u>	<u>9,251</u>	5.0
Total Liabilities	<u>30,977</u>	<u>28,903</u>	7.2	<u>20,233</u>	<u>20,457</u>	(1.1)
Total Equity and Liabilities	<u>59,231</u>	<u>56,860</u>	4.2	<u>36,789</u>	<u>37,188</u>	(1.1)

1 (b) (ii) Aggregate amount of the group's borrowings and debt securities.

	Group			
	<u>2019</u>		<u>2018</u>	
	<u>Secured</u>	<u>Unsecured</u>	<u>Secured</u>	<u>Unsecured</u>
	\$'000	\$'000	\$'000	\$'000
a) Amount repayable in one year or less, or on demand	8,276	5,758	8,256	4,112
b) Amount payable after one year	10,501	—	11,228	—

The facilities are secured or covered by:

- 1) First legal mortgages on leasehold properties held by the Company and a subsidiary.
- 2) Assignment of rental proceeds from the leasehold properties held by the Company and a subsidiary.
- 3) Corporate guarantee from certain subsidiaries in favour of the lender of the Company.
- 4) Corporate guarantee from the Company in favour of lenders of certain subsidiaries.
- 5) Negative pledge on the assets of a subsidiary.
- 6) The obligation under finance leases are secured over the leased assets.

1 (c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group	
	2019	2018
	\$'000	\$'000
<u>Cash Flows From Operating Activities</u>		
Profit (Loss) Before Tax from Continuing Operations	399	(1,316)
Adjustments for:		
Interest Income	(480)	(520)
Interest Expense	690	565
Share of Profit of Equity-Accounted Associate	(10)	–
Share of Loss of Equity-Accounted Joint Venture	–	23
Depreciation of Property, Plant and Equipment	1,339	1,326
Depreciation of Investment Property	159	165
Amortisation of Other Intangible Assets	35	35
Plant and Equipment Written Off	9	22
Impairment of Plant and Equipment	–	36
Gain on Disposal of Plant and Equipment	(86)	(6)
Gain on Disposal of Subsidiary	–	(398)
Provisions	17	75
Operating Cash Flows Before Changes in Working Capital	2,072	7
Inventories	(439)	(1,513)
Trade and Other Receivables	1,226	2,571
Other Assets	(174)	377
Trade and Other Payables	1,004	517
Provisions	(37)	(26)
Net Cash Flows From Operations Before Interest and Tax	3,652	1,933
Income Tax Paid	(19)	(105)
Net Cash Flows From Operating Activities	3,633	1,828
<u>Cash Flows From Investing Activities</u>		
Disposal of Plant and Equipment	197	88
Purchase of Property, Plant and Equipment (see Note A)	(849)	(1,900)
Capital Expenditure on Investment Property	–	(28)
Disposal of Subsidiary (Net of Cash Disposed of)	–	(30)
Increase in Investment In or Acquisition of Associate	(54)	(105)
Disposal of Assets Held For Sale	–	2,146
Cash Restricted in Use	(450)	–
Interest Received	480	520
Net Cash Flows (Used in) From Investing Activities	(676)	691
<u>Cash Flows From Financing Activities</u>		
Finance Lease Repayment	(95)	(146)
Increase in Borrowings	1,860	1,000
Decrease in Other Financial Liabilities	(662)	(2,673)
Interest Paid	(690)	(565)
Net Cash Flows From (Used in) Financing Activities	413	(2,384)

	Group	
	<u>2019</u>	<u>2018</u>
	\$'000	\$'000
Net Increase in Cash and Cash Equivalents	3,370	135
Cash and Cash Equivalents, Consolidated Statement of Cash Flows, Beginning Balance	6,065	6,003
Net Effect of Exchange Rate Changes on Cash and Cash Equivalents	39	(73)
Cash and Cash Equivalents, Consolidated Statement of Cash Flows, Ending Balance	<u>9,474</u>	<u>6,065</u>
<u>Analysis of Cash and Cash Equivalents for Consolidated Statement of Cash Flows:</u>		
Cash and Cash Equivalents	9,924	6,279
Overdraft	–	(214)
Cash Restricted in Use	(450)	–
Cash and Cash Equivalents for Consolidated Statement of Cash Flows	<u>9,474</u>	<u>6,065</u>

NOTE:

- A. Non-cash transaction:
During the financial year, there were acquisitions of plant and equipment with a total cost of \$50,000 (2018: Nil) by means of finance leases.

- 1 (d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Total <u>Equity</u> \$'000	Attributable To Parent <u>Sub-Total</u> \$'000	Share <u>Capital</u> \$'000	Retained <u>Earnings</u> \$'000	Treasury <u>Shares</u> \$'000	Other Reserves			
						Foreign Currency Translation <u>Reserve</u> \$'000	Capital <u>Reserve</u> \$'000	Loss on Reissuance of Treasury <u>Shares</u> \$'000	Non- Controlling <u>Interests</u> \$'000
<u>The Group</u>									
Balance at 1 April 2018	27,957	24,448	21,831	2,298	(2)	155	248	(82)	3,509
Movements in Equity:									
Total Comprehensive Income for the Year	297	239	–	220	–	19	–	–	58
Balance at 31 March 2019	28,254	24,687	21,831	2,518	(2)	174	248	(82)	3,567
Balance at 1 April 2017	29,627	25,856	21,831	3,264	(2)	597	248	(82)	3,771
Movements in Equity:									
Total Comprehensive Loss for the Year	(1,670)	(1,408)	–	(966)	–	(442)	–	–	(262)
Balance at 31 March 2018	27,957	24,448	21,831	2,298	(2)	155	248	(82)	3,509

- 1 (d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Total <u>Equity</u> \$'000	Share <u>Capital</u> \$'000	Accumulated <u>Losses</u> \$'000	Treasury <u>Shares</u> \$'000	Other <u>Reserve</u> \$'000
<u>The Company</u>					
Balance at 1 April 2018	16,731	21,831	(5,016)	(2)	(82)
Movements in Equity:					
Total Comprehensive Loss for the Year	(175)	–	(175)	–	–
Balance at 31 March 2019	<u>16,556</u>	<u>21,831</u>	<u>(5,191)</u>	<u>(2)</u>	<u>(82)</u>
Balance at 1 April 2017	16,412	21,831	(5,335)	(2)	(82)
Movements in Equity:					
Total Comprehensive Income for the Year	319	–	319	–	–
Balance at 31 March 2018	<u>16,731</u>	<u>21,831</u>	<u>(5,016)</u>	<u>(2)</u>	<u>(82)</u>

- 1 (d) (ii) Details of any changes in the company's share capital arising from right issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

There was no change in the Company's share capital since the end of the previous period reported on, being 30 September 2018 up till 31 March 2019.

The number of shares held as treasury shares as at 31 March 2019 was 7,800 (0.01%) (31 March 2018: 7,800 (0.01%)).

There were no outstanding convertibles or subsidiary holdings as at 31 March 2019 and 31 March 2018.

- 1 (d) (iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.**

The total number of issued shares excluding treasury shares as at the end of current financial year was 63,098,409 (31 March 2018: 63,098,409).

- 1 (d) (iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

No treasury shares were sold, transferred, cancelled or used during the financial year ended 31 March 2019.

- 1 (d) (v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.**

Not applicable as there were no subsidiary holdings.

- 2 Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.**

The figures have not been audited or reviewed.

- 3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).**

Not applicable.

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Except as set out in paragraph 5 below, the Group has applied the same accounting policies and methods of computation in the Group's financial statements for the current financial period compared with the audited financial statements as at 31 March 2018.

5 If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

In the current reporting period, the Group adopted all new or revised Singapore Financial Reporting Standards (International) ("SFRS(I)") and Interpretations to SFRS(I) ("SFRS(I) INT") that are relevant to its operations and are effective for first-time adoption during the current reporting period. The adoption of these new and revised SFRS(I) and SFRS(I) INT has no material effect on the amounts reported for the current or prior reporting periods.

6 Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Group	
	<u>2019</u>	<u>2018</u>
Earnings per share (in cents)		
Continuing Operations:		
- Basic and diluted	<u>0.35</u>	<u>(1.53)</u>

7 Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at end of the current financial period reported on and immediately preceding financial year.

	Group		Company	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
Net asset value per share (in cents)	44.8	44.3	26.2	26.5
Net assets (including non-controlling interest) (\$'000)	28,254	27,957	16,556	16,731
Number of shares used in calculating net asset value per share ('000)	63,098	63,098	63,098	63,098

8 A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:

- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
- (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

(A) Commentary on The Statement of Comprehensive Income of The Group

(i) Revenue

Revenue rose by 7.0% from \$40.0 million to \$42.8 million as the Group regained the distributorship of Delsey luggage and travel accessory products with effect from 1 August 2018.

(ii) Gross Profit

The gross profit margin improved from 42.7% to 44.2% owing to larger contribution by luggage and travel accessories division.

(iii) Interest Income

Interest income included a \$0.4 million (FY2018: \$0.3 million) financing revenue recognised separately from contracts with customers pursuant to *FRS 115 Revenue from Contracts with Customers*.

(iv) Other Gains

The other gains of \$0.4 million consisted primarily of government grants received of \$0.3 million and gain on disposal of plant and equipment of \$0.1 million. Those of FY2018 included a gain on disposal of a subsidiary of \$0.4 million and government grants received of \$0.3 million.

(v) Marketing and Distribution Costs, Administrative Expenses

The double-digit rise in marketing and distribution costs and drop in administrative expenses are the result of the Group's reclassification of warehousing and logistics costs from administrative to distribution function.

The Group shed \$0.25 million of operating expenses despite the expansion in our distribution network following our re-appointment as Delsey's distributor and also Fashion Way Sdn Bhd, our wholly-owned subsidiary in Malaysia incurred a total of \$0.4 million in operating expenses since it resumed business in September 2018. A notable \$0.3 million saving stemmed from manpower costs reduction pursuant to a rightsizing exercise in FY2018. The cost reduction is also due to absence of one-off relocation expenses incurred in FY2018 amounting to \$0.2 million and overall discretionary expenses control.

(vi) Finance Costs

The increase in finance costs was primarily attributable to larger trust receipt loans taken out by the Group to finance its bulk purchase of Delsey products.

(vii) Other Losses

The other losses of \$0.3 million (FY2018: \$0.3 million) included allowance for impairment on inventories of \$0.1 million (FY2018: \$0.2 million).

(viii) Share of Profit (Loss) from Equity-Accounted Associate/ Joint Venture

This year, the Group shared after-tax profit of BYN International Co., Ltd, a 20%-owned associate in Thailand incorporated in August 2017.

(ix) **Income Tax Expense**

The Group's effective income tax rate of 30% was mainly due to withholding taxes suffered of \$103,000.

(x) **Other Comprehensive (Loss) Income**

Prior year's after-tax exchange losses on translating foreign operations of \$0.4 million included foreign currency translation deficit reclassified to profit or loss of \$0.2 million pursuant to the disposal of a subsidiary.

(xi) **Profit (Loss) Attributable to Non-Controlling Interests, Net of Tax**

Non-controlling interests shared \$58,000 net profit of the subsidiaries in the menswear division.

(B) Commentary on The Consolidated Statements of Financial Position and The Statement of Cash Flows

(i) During the year, the Group injected further \$54,000 into BYN International Co., Ltd and shared \$10,000 of its post-tax profit.

(ii) Inventories increased in line with revenue with turnover days remained at approximately 6 months.

(iii) Trade debtors' turnover days improved to 3 months following collection of significant receivable balances during the year. Other receivables remained largely the same whereas deposits increased by \$0.2 million owing to rental deposits for Delsey flagship store and other new specialty stores in Malaysia.

The Company's trade and other receivables primarily consisted of balances owed from the subsidiaries.

(iv) There was no significant change in creditors' turnover days, at less than 40 days. Trade and other payables increased by \$1.1 million due to higher sundry payables, deferred income and collections on behalf of other parties.

(v) Finance leases and other financial liabilities (current and non-current) were \$0.9 million higher than last year end as a result of repayments totalling \$0.8 million and reduction in overdraft by \$0.2 million, offset by higher utilisation of bills payable by \$1.9 million.

(vi) The cash balance of \$9.9 million was sufficient for the Group's ongoing operations.

9 Where a forecast, or prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

There was no profit forecast issued for the financial year under review.

On 12 November 2018, Demarco Pte Ltd, a wholly-owned subsidiary of the Company, completed the sale and purchase agreement with Delsey Singapore Pte. Ltd. ("DSG") and Delsey Luggage Malaysia Sdn. Bhd. ("DMY") to acquire the assets and inventory of DSG and DMY for the purpose of carrying on the retail and wholesale distribution business of Delsey luggage and travel accessory products in Singapore and Malaysia.

10 A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

On the macro front, Singapore and neighbouring countries' 2019 GDP growth forecasts have been lowered recently due to the bleaker outlook amidst the elevated trade tensions between the US and China. They now stand at between 1.5% and 2.5% for Singapore, between 4.3% and 4.8% for Malaysia and between 5.0% and 5.4% for Indonesia. On this note, consumer confidence for those countries similarly tapered in Q1 2019 with the exception of Indonesia, where the consumers showed greater optimism about the domestic economy.

The Group will continue to explore suitable new store locations, scrutinise profitability of the current stores and close non-performing ones.

11 If a decision regarding dividend has been made:

(a) Whether an interim (final) ordinary dividend has been declared (recommended).

No dividend has been declared (recommended) for the current financial year ended 31 March 2019.

(b)

	2019	2018
Type of dividend		
First and Final Dividend	Nil	Nil
Tax rate	Not applicable	Not applicable

(c) Whether the dividend is before tax, net of tax or tax exempt. If before tax or net of tax, state the tax rate and the country where the dividend is derived. (If the dividend is not taxable in the hands of shareholders, this must be stated).

Not applicable.

(d) The date the dividend is payable.

Not applicable.

(e) The date on which Registrable Transfers received by the company (up to 5.00 pm) will be registered before entitlements to the dividend are determined.

Not applicable.

12 If no dividend has been declared (recommended), a statement to that effect.

No dividend has been declared (recommended) for the current financial year ended 31 March 2019 as the Group is conserving cash for business growth and opportunities.

13 If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920 (1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Company does not have any general mandate from shareholders pursuant to Rule 920.

PART II – ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

- 14 Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.**

<u>2019</u>	Departmental stores \$'000	Specialty stores \$'000	Third party retailers \$'000	Gifts & corporate sales \$'000	Wholesale distribution \$'000	Group total \$'000
Revenue	25,577	7,818	1,830	778	6,778	42,781
Operating Profit (Loss)	3,386	(381)	320	171	120	3,616
Interest Income						57
Other Gains						274
Other Losses						(41)
Finance Costs						(690)
Unallocated Operating Expenses						(2,817)
Income Tax Expense						(121)
Profit from Continuing Operations, Net of Tax						278

<u>2018</u>	Departmental stores \$'000	Specialty stores \$'000	Third party retailers \$'000	Gifts & corporate sales \$'000	Wholesale distribution \$'000	Group total \$'000
Revenue	24,157	6,316	2,556	640	6,298	39,967
Operating Profit (Loss)	2,107	(881)	260	88	(27)	1,547
Interest Income						91
Other Gains						702
Other Losses						(241)
Finance Costs						(565)
Share of Loss from Equity-Accounted Joint Venture						(23)
Unallocated Operating Expenses						(2,827)
Income Tax Income						88
Loss from Continuing Operations, Net of Tax						(1,228)

15 In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Kindly refer to paragraphs 8 and 14.

16 A breakdown of sales

	Group		
	<u>2019</u>	<u>2018</u>	% increase/ (decrease)
	\$'000	\$'000	
(a) Sales reported for first half year	18,218	18,765	(2.9)
(b) Operating loss after tax before deducting minority interests reported for first half year	(1,354)	(2,355)	(42.5)
(c) Sales reported for second half year	24,563	21,202	15.9
(d) Operating profit after tax before deducting non-controlling interests reported for second half year	1,632	1,127	44.8

- 17 **A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.**

	2019 S\$'000	2018 S\$'000
(a) Ordinary	—	—
(b) Preference	—	—
(c) Total	—	—

- 18 **Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704 (13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.**

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was held	Details of changes in duties and position held, if any, during the year
Hoe Kee Kok	70	Brother of Thang Teck Jong (Executive Chairman and substantial shareholder)	Director of Demarco Pte Ltd, a wholly-owned subsidiary of the Company. Responsible for overseeing the overall strategic business plans and directions for the subsidiary. Position held since 2017.	Not applicable.
Kong Ling Ting @ Kang Ling Ting	48	Spouse of Thang Teck Jong (Executive Chairman and substantial shareholder)	Director, Human Resource and Administration. Responsible for the development of systems and procedures for all human resource and administrative functions of the Group. Position held since 2011.	Re-designated from Assistant General Manager since 1 August 2018.
Ho Hee Tong	69	Brother of Thang Teck Jong (Executive Chairman and substantial shareholder)	Information Technology Assistant Manager. Responsible for the maintenance of the information technology system and facilities of the Group. Position held since 2014.	Re-designated from Manager since 1 August 2018.

19 Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720 (1).

The Company confirms that it has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720 (1) of the SGX-ST Listing Manual.

BY ORDER OF THE BOARD

THANG TECK JONG
Executive Chairman
24 May 2019