

(Company Registration No. 200501021H)

Unaudited Third Quarter Financial Statement for the Period ended 30 September 2017

PART I - INFORMATION REQUIRED FOR QUARTERLY (Q1, Q2 & Q3), HALF YEAR AND FULL YEAR ANNOUNCEMENTS

1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group together with a comparative statement for the corresponding period of the immediately preceding financial year

| | | | Gr | oup | | |
|--|---------|---------|-------|----------|----------|-------|
| | 3Q | 3Q | | 9M | 9M | |
| | FY2017 | FY2016 | % | FY2017 | FY2016 | % |
| | S\$'000 | S\$'000 | +/(-) | S\$'000 | S\$'000 | +/(-) |
| Revenue | 9,411 | 6,364 | 48 | 24,297 | 24,549 | (1) |
| Cost of Sales | (7,024) | (4,779) | 47 | (17,664) | (18,007) | (2) |
| Gross Profit | 2,387 | 1,585 | 51 | 6,633 | 6,542 | 1 |
| Other Items of Income | | | | | | |
| Interest Income | 150 | 205 | (27) | 474 | 632 | (25) |
| Other Gains | 57 | 41 | 39 | 46 | 75 | (39) |
| Other Items of Expense | | | | | | |
| Marketing and Distribution Costs | (52) | (120) | (57) | (257) | (304) | (15) |
| Administrative Expenses | (2,300) | (1,559) | 48 | (6,389) | (5,187) | 23 |
| Finance Costs | - | - | - | (2) | - | NM |
| Other Losses | (81) | - | NM | (324) | (94) | 245 |
| Profit Before Tax from Continuing Operations | 161 | 152 | 6 | 181 | 1,664 | (89) |
| Income Tax Income | - | - | - | 21 | - | NM |
| Profit Net of Tax | 161 | 152 | 6 | 202 | 1,664 | (88) |
| | | | | | | |
| Profit Attributable to Owners of the Parent, Net of Tax | 291 | 172 | 69 | 429 | 1,645 | (74) |
| (Loss)/Profit Attributable to Non-Controlling Interests, | | | | | | |
| Net of Tax | (130) | (20) | 550 | (227) | 19 | NM |
| | 161 | 152 | 6 | 202 | 1,664 | (88) |
| | | | | | | |
| Earnings Per Share | | | | | | |
| Basic (Cents) | 0.09 | 0.05 | | 0.13 | 0.48 | |
| Diluted (Cents) | 0.09 | 0.05 | | 0.13 | 0.48 | |

Profit before tax is arrived at after crediting (charging) the following:

| | Group | | | | | | |
|---|--------------------------------|--------------------------------|------------------------|--------------------------------|---------------------------|------------------------|--|
| | 3Q FY2017 S\$'000 | 3Q FY2016 S\$'000 | % +/(-) | 9M FY2017 S\$'000 | 9M FY2016 S\$'000 | % +/(-) | |
| Gain on disposal of plant and equipment Foreign exchange adjustment (loss)/gain Write-back of doubtful debts and bad debts Depreciation expenses | 57 (81) - (549) | 25 8 8 (112) | 128 NM NM 390 | 46 (324) - (1,648) | 25 (94) 50 (334) | 84 245 NM 393 | |

NM : Not meaningful

(Company Registration No. 200501021H)

1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group together with a comparative statement for the corresponding period of the immediately preceding financial year (Cont'd)

Consolidated Statement of Comprehensive Income

| | | | Gr | oup | | |
|---|--------------------------------|--------------------------------|------------|--------------------------------|--------------------------------|------------|
| | 3Q FY2017 S\$'000 | 3Q FY2016 S\$'000 | % +/(-) | 9M FY2017 S\$'000 | 9M FY2016 S\$'000 | % +/(-) |
| Profit Net of Tax | 161 | 152 | 6 | 202 | 1,664 | (88) |
| Other Comprehensive Income | - | - | | - | - | |
| Total Comprehensive Income for the Period | 161 | 152 | 6 | 202 | 1,664 | (88) |
| Total Comprehensive Income Attributable to Owners of the Parent Total Comprehensive (Loss)/Income Attributable to | 291 | 172 | 69 | 429 | 1,645 | (74) |
| Non-Controlling Interests | (130) | (20) | 550 | (227) | 19 | NM |
| Total Comprehensive Income | 161 | 152 | 6 | 202 | 1,664 | (88) |
| NM : Not mooningful | | | | | | |

NM : Not meaningful

(Company Registration No. 200501021H)

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

| Statements of Financial Position | | | | | |
|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--|
| | Gr | oup | Company | | |
| | As at 30/09/2017 S\$'000 | As at 31/12/2016 S\$'000 | As at 30/09/2017 S\$'000 | As at 31/12/2016 S\$'000 | |
| | | | | | |
| ASSETS | | | | | |
| Non-Current Assets | | | | | |
| Property, Plant and Equipment | 23,220 | 23,404 | - | - | |
| Investment Property | 492 | 506 | - | - | |
| Investments in Subsidiaries | - | - | 43,530 | 43,530 | |
| Other Asset | 50 | 50 | - | - | |
| Total Non-Current Assets | 23,762 | 23,960 | 43,530 | 43,530 | |
| Current Assets | | | | | |
| Inventories | 12,950 | 12,824 | - | - | |
| Trade and Other Receivables | 7,493 | 5,845 | 16,004 | 17,017 | |
| Other Financial Assets | 1,047 | 12 | 256 | - | |
| Cash and Cash Equivalents | 56,662 | 60,470 | 2,710 | 2,942 | |
| Total Current Assets | 78,152 | 79,151 | 18,970 | 19,959 | |
| Total Assets | 101,914 | 103,111 | 62,500 | 63,489 | |
| EQUITY AND LIABILITIES | | | | | |
| Equity Attributable to Owners of the Parent | | | | | |
| Share Capital | 58,856 | 58,856 | 58,856 | 58,856 | |
| Treasury Shares | (138) | (138) | (138) | (138) | |
| Retained Earnings | 33,303 | 33,897 | 3,615 | 4,536 | |
| Capital Reserve | 575 | 575 | - | - | |
| Equity, Attributable to Owners of the Parent | 92,596 | 93,190 | 62,333 | 63,254 | |
| Non-Controlling Interests | 5,420 | 5,767 | - | - | |
| Total Equity | 98,016 | 98,957 | 62,333 | 63,254 | |
| | | | | | |
| Non-Current Liabilities | 740 | 740 | | | |
| Deferred Tax Liabilities | 742 | 742 | - | - | |
| Total Non-Current Liabilities | 742 | 742 | - | - | |
| Current Liabilities | | | | | |
| Income Tax Payable | 1 | 8 | 1 | 8 | |
| Trade and Other Payables | 3,155 | 3,404 | 166 | 227 | |
| Total Current Liabilities | 3,155 | 3,412 | 167 | 235 | |
| Total Liabilities | | | | | |
| I Utar Liduillies | 3,898 | 4,154 | 167 | 235 | |
| Total Equity and Liabilities | 101,914 | 103,111 | 62,500 | 63,489 | |

(Company Registration No. 200501021H)

1(b)(ii) Aggregate amount of group's borrowings and debt securities

Amount repayable in one year or less, or on demand

| | /09/2017 000 | | /12/2016 000 |
|---------|------------------------|---------|------------------------|
| Secured | Unsecured | Secured | Unsecured |
| - | - | - | - |

Amount repayable after one year

Details of any collateral

Not applicable.

(Company Registration No. 200501021H)

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

| Statement of Cash Flows | | Gro | oup | |
|---|--------------------------------|--------------------------------|-------------------------|-------------------------|
| | 3Q FY2017 S\$'000 | 3Q FY2016 S\$'000 | 9M FY2017 S\$'000 | 9M FY2016 S\$'000 |
| Cash Flows from Operating Activities | | | | |
| Profit Before Tax | 161 | 152 | 181 | 1,664 |
| Adjustments for: | 101 | 102 | 101 | 1,004 |
| Depreciation of Investment Property | 5 | 5 | 14 | 15 |
| Depreciation of Property, Plant and Equipment | 544 | 107 | 1,634 | 319 |
| Interest Income | (150) | (205) | (474) | (632) |
| Interest Expense | - | (200) | 2 | - |
| Gain on Disposal of Plant and Equipment | (57) | (25) | (46) | (25) |
| Operating Cash Flows Before Changes in Working Capital | 503 | 34 | 1,311 | 1,341 |
| Inventories | 2,878 | 524 | (126) | 4,055 |
| Trade and Other Receivables | (2,130) | 140 | (1,648) | (460) |
| Trade and Other Payables | 1,058 | 833 | (249) | 2,562 |
| Net Cash Flows From Operations Before Interest and Tax | 2,309 | 1,531 | (712) | 7,498 |
| Income Taxes Paid | (3) | (2) | (1 12) | (8) |
| Net Cash Flows From/(Used in) Operating Activities | 2,306 | 1,529 | (698) | 7,490 |
| Cash Flows from Investing Activities | | | | |
| (Purchase)/Disposal of Other Financial Assets | (1,035) | - | (1,035) | 1,007 |
| Disposal of Plant and Equipment | 60 | 54 | 111 | 54 |
| Purchase of Property, Plant and Equipment | (15) | (5,719) | (1,515) | (11,566) |
| Interest Received | 150 | 205 | 474 | 632 |
| Net Cash Flows Used in Investing Activities | (840) | (5,460) | (1,965) | (9,873) |
| Cash Flows from Financing Activities | | | | |
| Dividends Paid to Equity Owners | - | _ | (1,023) | (1,710) |
| Dividends Paid by A Subsidiary to Non-Controlling Interests | - | - | (120) | (160) |
| Purchase of Treasury Shares | - | (83) | - | (83) |
| Interest Paid | - | - | (2) | - |
| Net Cash Flows Used in Financing Activities | - | (83) | (1,145) | (1,953) |
| Not Incroase/(Decrease) in Cash and Cash Equivalents | 1 466 | (1 01 1) | (2 000) | (1 226) |
| Net Increase/(Decrease) in Cash and Cash Equivalents | 1,466 55 106 | (4,014) 68.050 | (3,808) 60,470 | (4,336) 68 372 |
| Cash and Cash Equivalents, Beginning Balance Cash and Cash Equivalents, Ending Balance | 55,196 56,662 | 68,050 64,036 | 60,470 56,662 | <u>68,372</u> 64,036 |

Statement of Cash Flows

(Company Registration No. 200501021H)

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

Statements of Changes in Equity

| | | Attributable to | | | | | Non- |
|---|-----------------|---------------------|------------------|--------------------|--------------------|----------------------|--------------------------|
| | Total Equity | Parent Sub-Total | Share Capital | Treasury Shares | Capital Reserve | Retained Earnings | Controlling Interests |
| Group (S\$'000) | , | | | | | | |
| Opening Balance at 1 January 2017 | 98,957 | 93,190 | 58,856 | (138) | 575 | 33,897 | 5,767 |
| Total Comprehensive Income/(Loss) for the | | | | | | | |
| Period ended 30 September 2017 | 202 | 429 | - | - | - | 429 | (227) |
| Dividends paid | (1,143) | (1,023) | - | - | - | (1,023) | (120) |
| Closing Balance at 30 September 2017 | 98,016 | 92,596 | 58,856 | (138) | 575 | 33,303 | 5,420 |
| | | | | | (a) | | |
| Opening Balance at 1 January 2016 | 98,582 | 92,703 | 58,856 | - | 575 | 33,272 | 5,879 |
| Total Comprehensive Income for the Period | | | | | | | |
| ended 30 September 2016 | 1,664 | 1,645 | - | - | - | 1,645 | 19 |
| Purchase of Treasury Shares | (83) | (83) | - | (83) | - | - | - |
| Dividends paid | (1,870) | (1,710) | - | - | - | (1,710) | (160) |
| Closing Balance at 30 September 2016 | 98,293 | 92,555 | 58,856 | (83) | 575 | 33,207 | 5,738 |
| | | | | | (a) | | |

(a) Unrealised and not available for distribution as cash dividends.

| | Total Equity | Share Capital | Treasury Shares | Retained Earnings |
|---|-----------------|------------------|--------------------|----------------------|
| Company (S\$'000) | | | | |
| Opening Balance at 1 January 2017 | 63,254 | 58,856 | (138) | 4,536 |
| Total Comprehensive Income for the Period | | | | |
| ended 30 September 2017 | 102 | - | - | 102 |
| Dividends paid | (1,023) | - | - | (1,023) |
| Closing Balance at 30 September 2017 | 62,333 | 58,856 | (138) | 3,615 |
| | | | | <u> </u> |
| Opening Balance at 1 January 2016 | 63,956 | 58,856 | - | 5,100 |
| Total Comprehensive Income for the Period | | | | |
| ended 30 September 2016 | 163 | - | - | 163 |
| Purchase of Treasury Shares | (83) | - | (83) | - |
| Dividends paid | (1,710) | - | - | (1,710) |
| Closing Balance at 30 September 2016 | 62,326 | 58,856 | (83) | 3,553 |
| | | | | |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

There were no changes in the share capital since the end of the previous period reported on.

There were a total of 788,600 treasury shares held as at 30 September 2017. (30 September 2016 : 473,600)

(Company Registration No. 200501021H)

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year

| | Number o | f shares |
|---|-------------|-------------|
| | As at | As at |
| | 30/09/2017 | 31/12/2016 |
| Total number of issued shares | 341,917,487 | 341,917,487 |
| Treasury shares | 788,600 | 788,600 |
| Total number of issued shares excluding treasury shares | 341,128,887 | 341,128,887 |

1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on

The Company held 788,600 treasury shares as at 30 September 2017. There were no sales, transfers, cancellation and / or use of treasury shares as at the end of the current financial period reported on.

1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

Not applicable.

2 Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice

The figures have neither been audited nor reviewed by our auditors.

3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The Group has applied the same accounting policies and methods of computation in the financial statements for the current reporting period, which are consistent with the audited financial statements for the year ended 31 December 2016.

5 If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Please refer to Item 4 above.

6 Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

| | Group | | | | |
|--|--------------|--------------|--------------|--------------|--|
| | 3Q FY2017 | 3Q FY2016 | 9M FY2017 | 9M FY2016 | |
| Earnings per ordinary share for the period based on net profit attributable to shareholders | | | | | |
| (a) Based on the weighted average number of ordinary shares in issue | 0.09 cents | 0.05 cents | 0.13 cents | 0.48 cents | |
| Weighted average number of ordinary shares in issue (excluding treasury shares) | 341,128,887 | 341,874,001 | 341,128,887 | 341,874,001 | |
| (b) On a fully diluted basis | 0.09 cents | 0.05 cents | 0.13 cents | 0.48 cents | |
| Weighted average number of ordinary shares in issue (excluding treasury shares) | 341,128,887 | 341,874,001 | 341,128,887 | 341,874,001 | |

(Company Registration No. 200501021H)

7 Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the (a) current financial period reported on and (b) immediately preceding financial year

| | Gro | oup | Company | | |
|--|---------------------|---------------------|---------------------|---------------------|--|
| | As at 30/09/2017 | As at 31/12/2016 | As at 30/09/2017 | As at 31/12/2016 | |
| Net asset value per ordinary share (cents) * | 27.14 | 27.32 | 18.27 | 18.54 | |

* Based on the total number of issued shares (excluding 788,600 treasury shares) of 341,128,887 for both period and year.

8 A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-

(a) any significant factors that affected the turnover, costs and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and

(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial reported on

Review of the Steel Industry

Based on data released by World Steel Association (worldsteel), global crude steel production grew by 5.6% to 1,266.9 million tonnes (Mt) in the first nine months of 2017, compared to the same period in 2016. Crude steel production in Asia increased 5.9% to 876.3 Mt and accounted for 69% of global output, driven mainly by higher production in China, the world's largest steel producer, during the nine-month period.

While global crude steel production in September 2017 increased 5.6% year-on-year to 141.4 Mt, this represented a drop of 2.3% on a month-on-month basis and was its lowest monthly output since February 2017. Reuters reported this was due to mills in China cutting production as Beijing intensified its campaign for clearer skies. Official figures show China has cut 110 Mt of legal steel capacity and 120 Mt of illegal capacity since the start of 2016, which is translating into lower production.

According to consultants MEPS, global steel prices have been on an upward trend since July 2017 with its global all products steel price in October 2017 reaching its highest level since September 2014. MEPS said steelmakers announced a series of price increases during the third quarter of 2017 as Asian and European steel buyers appeared to offer little resistance due to a shortage of competitively priced third country imports, notably from China.

(Sources: World Steel Association; Reuters, "Global steel output lowest since Feb as China smog war intensifies" published on 23 October 2017; MEPS, "The MEPS Global Steel Price Reaches Three-Year High" published on 9 October 2017)

Review of Statement of Comprehensive Income

For the third quarter ended 30 September 2017 ("3Q17"), the Group delivered higher revenue and net profit attributable to shareholders from the year-ago period as it benefited from the increase in international steel prices, coupled with moderately higher steel material purchases from certain end-user segments.

Despite higher inventory replenishment costs, the Group recorded better gross profit margin in 3Q17. Net profit attributable to equity holders ("PATMI") in 3Q17 edged up to \$\$0.3 million in 3Q17 compared to \$\$0.2 million in 3Q16 despite an increase in depreciation expenses by \$\$0.4 million which resulted from the redevelopment of a warehouse towards the end of FY2016.

For the nine months ended 30 September 2017 ("9M17"), Group revenue was stable but PATMI declined by S\$1.2 million to S\$0.4 million due to the increase in depreciation expenses. However, PATMI before interest, tax and depreciation ("EBITDA") was higher at S\$1.6 million for 9M17 compared to S\$1.3 million in 9M16.

The Group maintained a sound financial position at the end of September 2017 with cash and cash equivalents of S\$56.7 million and zero borrowings. Its net asset value per share of 27.14 cents as at 30 September 2017 includes cash and cash equivalents of 16.61 cents per share and inventory with book value of 3.80 cents per share.

Revenue

| Revenue (S\$ m) | 1Q | 2Q | 3Q | 9M | 4Q | Full Year |
|-----------------|-------|-----|-----|------|-----|-----------|
| FY2017 | 5.2 | 9.7 | 9.4 | 24.3 | - | - |
| FY2016 | 9.7 | 8.5 | 6.4 | 24.5 | 6.3 | 30.9 |
| y-o-y change | (46%) | 14% | 48% | (1%) | - | - |

The Group registered a 48% increase in revenue to \$\$9.4 million in 3Q17 from \$\$6.4 million in 3Q16. This was driven by higher average selling prices (ASP) in 3Q17 compared to 3Q16, and a slight uptick in sales volume due to higher purchases of steel materials from customers in the marine and offshore, as well as the construction sectors during 3Q17.

For 9M17, Group revenue was relatively stable at S\$24.3 million compared to S\$24.5 million in 9M16 as higher ASP compensated for lower overall sales volume during 9M17. The marine and offshore segment registered increased sales which helped mitigate lower revenue derived from other key end-user segments in 9M17.

(Company Registration No. 200501021H)

8 A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-

(a) any significant factors that affected the turnover, costs and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and

(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial reported on (cont'd)

| | | 1Q | 2Q | 3Q | 9M | 4Q | Full Year |
|-------------------------|--------|-------|-------|-------|-------|-------|-----------|
| Gross Profit (S\$ m) | FY2017 | 1.6 | 2.6 | 2.4 | 6.6 | - | - |
| | FY2016 | 2.5 | 2.5 | 1.6 | 6.5 | 1.6 | 8.1 |
| Gross Profit | FY2017 | 31.4% | 27.0% | 25.4% | 27.3% | - | - |
| Margin | FY2016 | 25.6% | 29.1% | 24.9% | 26.6% | 25.4% | 26.4% |

Gross Profit and Gross Profit Margin

Gross profit in 3Q17 increased 51% year-on-year to S\$2.4 million from S\$1.6 million in 3Q16 on the back of higher revenue. Notwithstanding the increase in inventory replenishment costs, the Group's gross profit margin improved to 25.4% in 3Q17 and 27.3% in 9M17 due mainly to higher ASP.

The Group's gross profit margin typically fluctuates across the quarters during a financial year. Underlying factors include differences in selling prices due to seasonal factors and market conditions, sales mix, and changes in its weighted average cost of inventory sold as the Group sells and replaces its inventory across different periods.

Other Items of Income

In 3Q17, the Group recorded other income of \$207,000 compared to \$246,000 in 3Q16 due to lower interest income.

Marketing and Distribution Costs and Administrative Expenses

Marketing and distribution costs in 3Q17 decreased to \$\$52,000 from \$\$120,000 in 3Q16 in tandem with the level of freight and handling services that were required for customers' orders. Administrative expenses for 3Q17 increased to \$\$2.3 million from \$\$1.6 million in 3Q16 due to higher provision for staff expenses and depreciation charges. The Group's depreciation charges increased by \$\$0.4 million to \$\$0.5 million in 3Q17 following the completion of a warehouse redevelopment.

Finance Costs and Other Losses

The Group did not incur any finance costs in 3Q17. Other losses in 3Q17 amounted to S\$81,000 due to foreign exchange adjustment loss.

| | | 1Q | 2Q | 3Q | 9М | 4Q | Full Year |
|---|--------------|-------|------|------|-------|-------|-----------|
| Net Profit / (Loss) Attributable to Equity Holders (S\$ m) | FY2017 | (0.6) | 0.7 | 0.3 | 0.4 | - | - |
| | FY2016 | 0.7 | 0.7 | 0.2 | 1.6 | 0.7 | 2.3 |
| | y-o-y change | n.m. | (4%) | 69% | (74%) | - | - |
| Net Profit Margin | FY2017 | n.m. | 6.8% | 1.7% | 0.8% | - | - |
| | FY2016 | 7.9% | 8.8% | 2.4% | 6.8% | 11.4% | 7.7% |

Net Profit/(Loss) Attributable to Equity Holders and Net Profit Margin

The Group's net profit attributable to equity holders ("PATMI") increased to S\$0.3 million in 3Q17 from S\$0.2 million in 3Q16 mainly as a result of higher revenue and gross profit. For 9M17, the Group posted a lower PATMI of S\$0.4 million compared to S\$1.6 million in 9M16. This was attributed primarily to depreciation charges which rose by S\$1.3 million during 9M17. On the other hand, the Group's EBITDA of S\$1.6 million in 9M17 was higher compared to S\$1.3 million in 9M16.

Review of Financial Position

Statement of Financial Position as at 30 June 2017

As at 30 September 2017, the Group's shareholders' equity (excluding treasury shares) stood at S\$92.6 million, which translated to net asset value of 27.14 cents per share. The Group had cash and cash equivalents of S\$56.7 million with zero borrowings at the end of September 2017.

Property, plant and equipment decreased slightly to \$\$23.2 million from \$\$23.4 million as at 31 December 2016.

Trade and other receivables increased to S\$7.5 million from S\$5.8 million at the end of December 2016 in tandem with higher revenue.

Inventories (measured on a weighted average cost basis) as at 30 September 2017 increased marginally to S\$13.0 million from S\$12.8 million at the end of December 2016 due to higher cost of inventory replenishment.

Other financial assets as at 30 September 2017 stood at S\$1.0 million which arose from an investment in fixed-income securities.

Trade and other payables decreased to S\$3.2 million from S\$3.4 million as at 31 December 2016 due mainly to settlement of other payables that were outstanding.

(Company Registration No. 200501021H)

8 A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-

(a) any significant factors that affected the turnover, costs and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and

(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial reported on (cont'd)

Statement of Cash Flows

The Group used net cash in operating activities of S\$0.7 million during 9M17. This was due mainly to the increase in trade and other receivables.

Net cash used in investing activities during 9M17 amounted to approximately S\$2.0 million. This was attributed mainly to the redevelopment of the Group's warehouse as well as an investment in financial assets. Net cash used in financing activities in 9M17 was S\$1.1 million due mainly to the payment of dividends with respect to FY2016. As a result of the above factors, the Group's cash and cash equivalents declined to S\$56.7 million as at 30 September 2017 compared to S\$60.5 million 31 December 2016.

9 Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The results are in line with the commentary in Section 10 of the Company's previous financial statement released on 1 August 2017.

10 A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

Group Outlook

In its October 2017 Short Range Outlook, worldsteel forecasts that global steel demand will reach 1,622.1 Mt in 2017 from 1,515.5 Mt in 2016. worldsteel expects global growth to moderate in 2018 with steel demand of 1,648.1 Mt, mainly due to slower growth in China while steel demand in the rest of the world will continue to maintain its current momentum. Excluding China, worldsteel projects global steel demand will rise 2.6% to 856.4 Mt in 2017 followed by an increase of 3.0% to 882.4 Mt in 2018.

MEPS is forecasting its world average steel selling figure to decrease marginally in the final quarter of 2017. Traditionally, end-user demand declines during the fourth quarter as distributors tend to draw down their stock levels for the year-end and this is likely to exert negative pressure on transaction values.

Given prevailing global economic uncertainties, continuing weakness in the offshore and marine sector and tight financing conditions affecting new projects of steel end-users, steel demand in the Group's key markets within the region is likely to be uneven in the foreseeable future. Coupled with intense competition, the Group expects the operating environment for its segment of the steel industry to remain challenging. Fluctuations in the exchange rate of the US dollar against the Singapore dollar could also affect the Group's cost of replenishing inventory.

Although the Group has seen a modest pick-up in purchasing volumes from certain market segments in recent months, it remains cautious about the sustainability of end-user demand. With a sound balance sheet backed by cash of S\$56.7 million and zero debt, the Group is well-positioned to withstand periods of market uncertainty and capitalise on business opportunities when they arise. It will continue to closely engage its customers, keep abreast of market trends and adopt a flexible sales strategy in line with demand trends. In addition, the Group will remain financially prudent in its expenses and inventory procurement decisions, while staying vigilant on its credit exposure to safeguard its financial position.

11 Dividends

(a) Current financial period reported on

Any dividend declared for the current financial period reported for?

None

(b) Corresponding period of the immediately preceding financial year

Any dividend declared for the corresponding period of the immediately preceding financial year? None

(c) Date payable

Not applicable

(d) Book closure date

Not applicable

(Company Registration No. 200501021H)

12 If no dividend has been declared/recommended, a statement to that effect.

No dividend has been declared/recommended for the period ended.

13 Interested Person Transactions ("IPT")

If the Group has obtained a general mandate from shareholders for IPT, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

Aggregate value of all IPT during the financial year under review (excluding transactions less than S\$100,000)

| | 9M FY2017 S\$'000 | 9M FY2016 S\$'000 |
|--------------------------|--------------------------------|--------------------------------|
| Penta Transport Services | 152 | 107 |

The value of IPT of the Group is well below 3% of the Group's latest audited net tangible assets as at 31 December 2016.

The Company has no IPT general mandate.

14 Confirmation pursuant to Rule 720(1) of the Listing Manual

The Company hereby confirms that it has procured undertakings from all its Directors and Executive Officers in accordance with Rule 720(1) of the Listing Manual.

BY ORDER OF THE BOARD

Chew Kok Liang Company Secretary 9 November 2017

(Company Registration No. 200501021H)

Confirmation by the Board

We, Lee Choon Bok and Lee Yih Chyi being two directors of Asia Enterprises Holding Limited ("the Company"), do hereby confirm on behalf of the Directors of the Company that, to the best of our knowledge, nothing material has come to the attention of the Board of Directors of the Company which may render the financial results for the third quarter ended 30 September 2017 to be false or misleading.

On behalf of the Board of Directors

LEE CHOON BOK EXECUTIVE CHAIRMAN LEE YIH CHYI MANAGING DIRECTOR