



Annual General Meeting

30 April 2019



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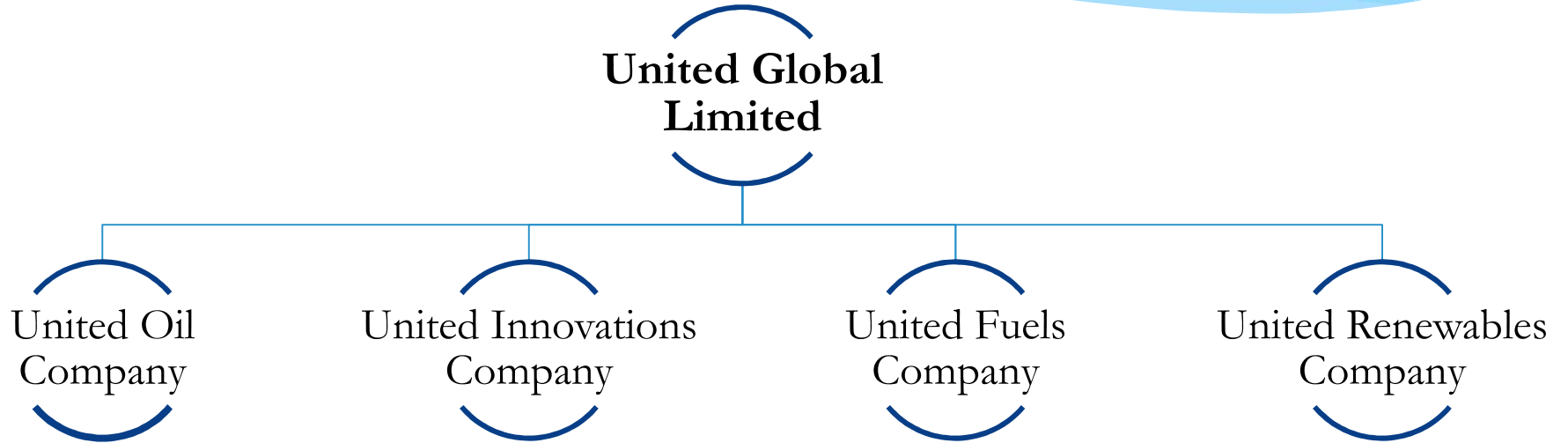
The contact person for the Sponsor is Ms Tay Sim Yee, at 1 Robinson Road #21-00 AIA Tower Singapore 048542, telephone (65) 6232 3210.

Updates & Strategy

We Are 20!

- **Key milestones to be thankful for:**
 - Grown organically since 1999
 - Catalist listing in 2016
 - Acquisition of PLI (Indonesia Plant) in 2017
 - 7 Strategic partnerships & JVs – Malaysia, Australia, Philippines, China, Taiwan, Myanmar & Japan
 - Potential strategic stake by Spain's Repsol

Group Structure



Growth Strategy

Focus on premium markets

- Developed new in-house brand “Ichiro”

M&A & JVs

- Acquisition of PLI
- Partnering distributors

Diversification

- JV – absorbent nano-fibres
- JV - distributing of fuels in the Philippines
- Exploring renewables/recycling business in Australia & Indonesia

Growing PT Pacific Lubritama Indonesia (PLI)

- Restructuring sales team with appointment of Mr Tony Legi as GM of PLI in Mar 2019
- Tripled Group blending capacity since IPO
- Strategies to uplift Group revenue



Indonesia plant



Warehousing facilities

JV with M-TechX

- Launched nano-fibre products in 3Q2018
- Absorbency is 50-60 times* compared to conventional products of 35 times
- Capacity: 30kg per hour*
- Mainly export to Japan
- Developing markets in Indonesia



* In house reference value, based on testing results of our R&D team in Japan

Fuels Distribution in the Philippines

- JV partner has more than 27 years of experience in the industry
- Distributing diesel and petrol to retail fuel stations in the Philippines
- 30,000 cubic metre storage tank in Subic Bay Freeport Zone
- We hope to replicate this business model to distribute and retail diesel fuels in other countries If this proves successful

Potential Projects

- Exploring renewables/recycling business opportunities in Australia
- Evaluating renewable energy related business in Indonesia

Other Highlights in 2018

- **Mar 2018:** Entry of Pheim Asset Management as shareholder with 4.7% stake
- **Oct 2018:** Signed non-binding MOU with Spain-listed Repsol Lubricantes Y Especialidades, SA (“Repsol”), whereby Repsol will explore the feasibility of acquiring an equity stake in United Global’s wholly-owned subsidiary, United Oil Company Pte Ltd

Thank You