

EXPANDING  
OFFERINGS  
INCREASING  
OPPORTUNITIES



5<sup>th</sup> Annual General Meeting Presentation  
28 July 2023

# Key Performance Highlight – 2023

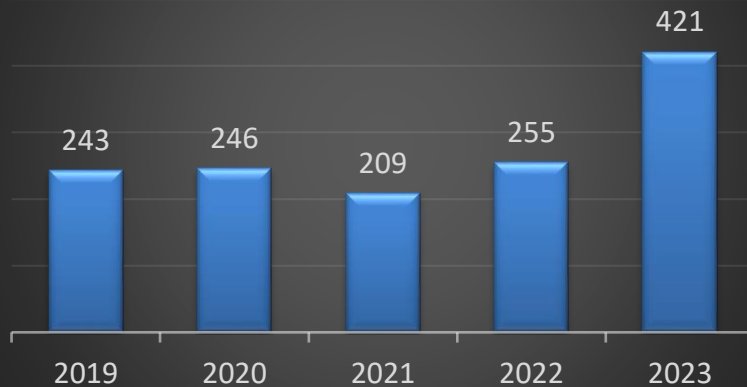
Amount in Ringgit Malaysia (RM)	2023	2022	YoY Change
Revenue	421,491,230	255,363,672	+65%
Adjusted EBITDA	21,232,612	9,626,748	+121%
Adjusted EBITDA margin	5%	4%	
Profit/(loss) attributable to equity holders of the Company	6,192,858	(3,125,455)	N.M.
Basic and diluted earnings/(losses) per share (sen)	5.18	(2.61)	N.M.
Net dividend per share (sen)	1.20	-	+100%

## Improved operating performance

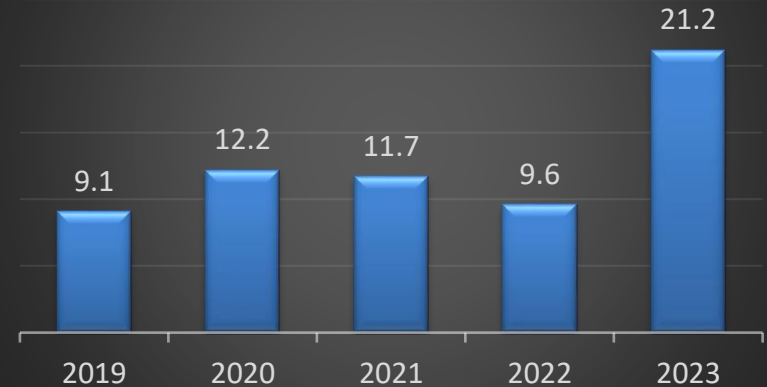
- Higher revenue, higher adjusted EBITDA
- Back to profit attributable to equity holders post Covid-19 pandemic recovery
- Net dividend of 1.2 sen per share paid to shareholders

# 5 Years Financial Performance Summary

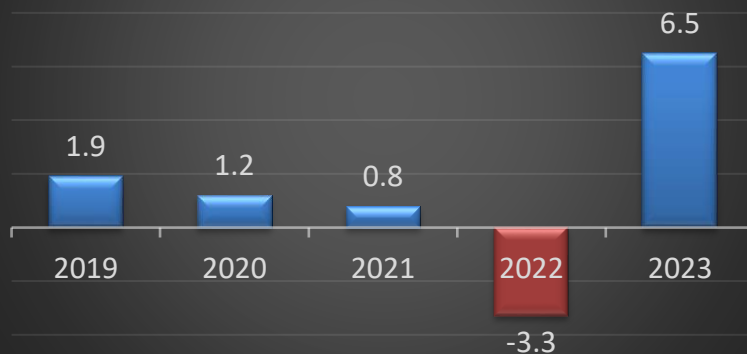
## Revenue (RM million)



## EBITDA (RM million)



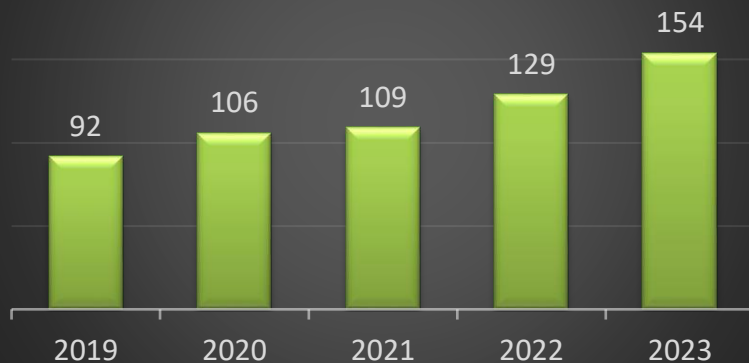
## Net Profit/(Loss) (RM million)



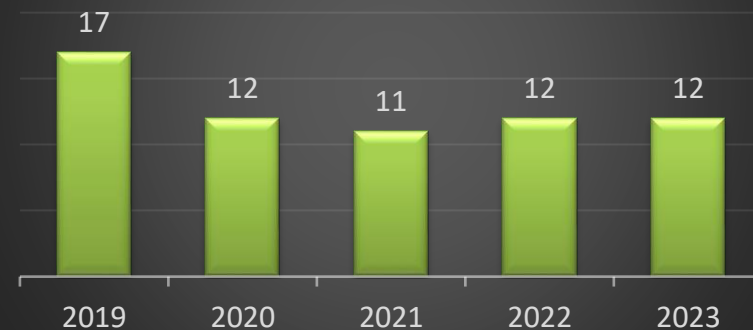
- Improved performance in 2023, recovering from post Covid-19 pandemic
- Continues to expand offerings and increase opportunities to outperform pre-pandemic level

# 5 Years Financial Position Summary

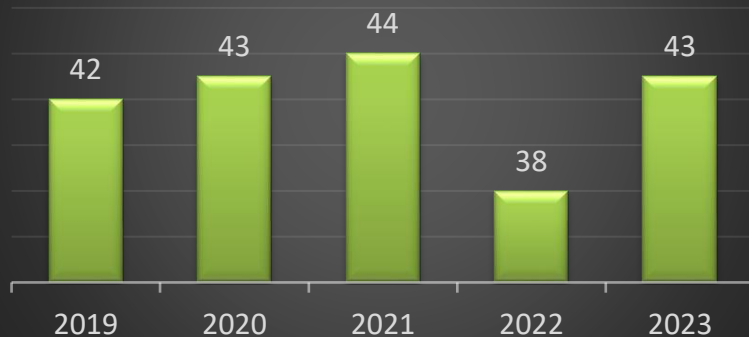
## Total Assets (RM million)



## Total Cash and Cash Equivalents (RM million)



## Shareholders' Equity (RM million)



- Robust cash balance of RM12 million
- Constant growth in total assets
- Shareholders' equity back to pre-pandemic level

# MeGroup – Manufacturer & Retailer

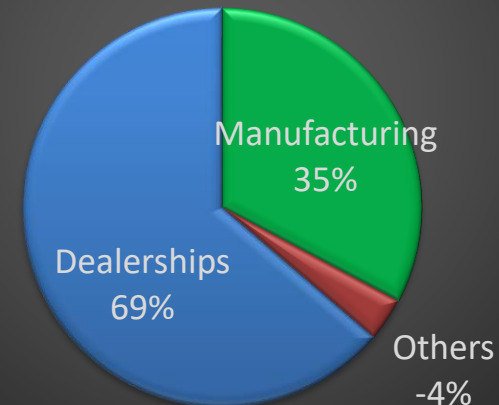
## FY2023

- Dealerships contributed higher revenue
- Manufacturing contributed higher EBITDA margin
- Balance portfolios

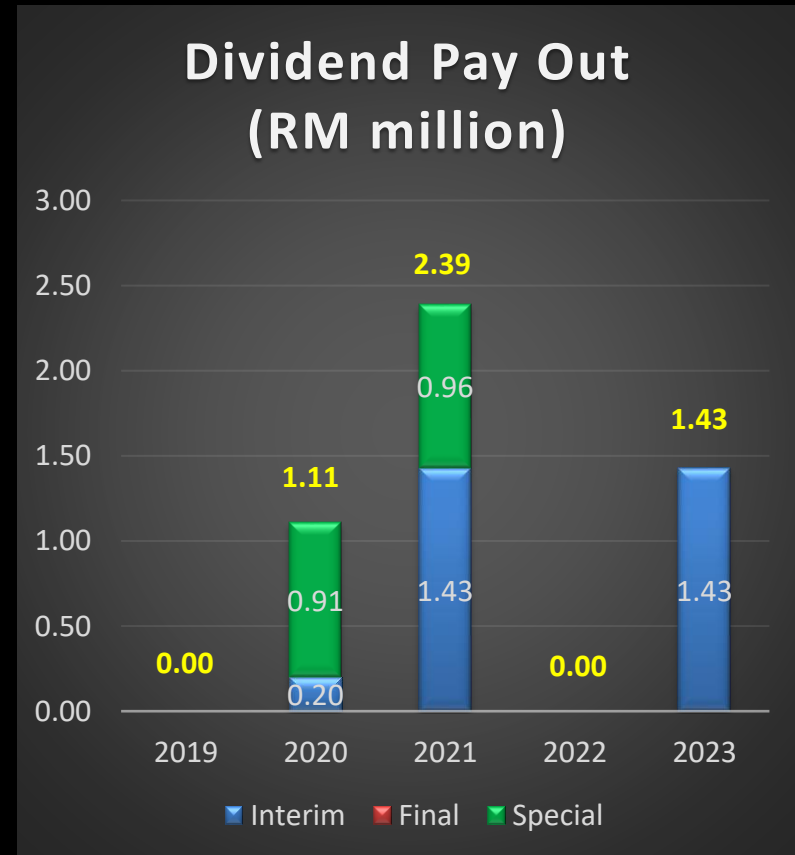
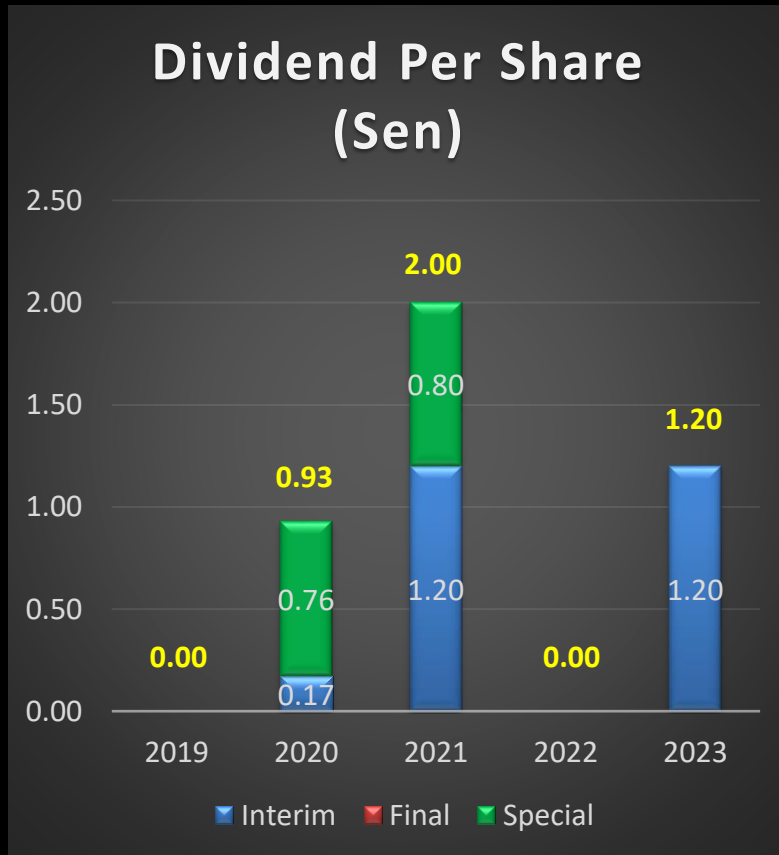
**Revenue by business segment**  
(RM421 million)



**EBITDA by business segment**  
(RM21 million)



# Dividends



- FY2023 dividend yield: 3.7%  
(Based on closing price as at 31 March 2023 of S\$0.098 and Bank Negara Malaysia exchange rate of RM3.3218/S\$)

# Thank You

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**ISUZU**

*Thank  
you*



**IN MEGROUP**