

**Press Release** 

NSL is to merge its subsidiary NSL Engineering Pte Ltd's ("NSE") RAM container spreader business with Salzgitter Maschinenbau AG's PEINER SMAG Lifting Technologies GmbH to form a leading global bulk cargo and container lifting device group

**SINGAPORE, 5 December 2014** – NSL Engineering Holdings Pte. Ltd. ("NSEH"), a wholly-owned subsidiary of mainboard listed NSL Ltd., has today entered into agreement with Salzgitter Maschinenbau AG ("SMAG") in relation to the proposed merger of NSE's RAM container spreader business with SMAG's grab business.

Under the agreement, NSEH will inject NSE into SMAG's fully owned subsidiary, PEINER SMAG Lifting Technologies GmbH ("PSLT") in exchange for 33.33% equity stake in PSLT with SMAG holding the remaining 66.67% equity stake.

NSE is one of the world's frontrunners in container lifting device while SMAG's grab business is a global leader in bulk cargo lifting. The merger will lead to the formation of the world's largest independent lifting device group in both bulk cargo and container handling.

The merged company, PSLT, will have access to a market potential significantly larger than just the port equipment sector, including bulk cargo vessels, waste to energy incinerations plants, scrap metal yards, steel mills, marine dredging and mining businesses.

With this unique partnership, PSLT will be able to offer a full spectrum of bulk cargo and container lifting device solutions to port operators and crane manufacturers worldwide with strong production, storage and after sales service support.

Mr Oo Soon Hee, Executive Director of NSL Ltd, said, "The complementary strengths of both companies should generate significant synergies and serve as a strategic competitive advantage for PSLT to seize further growth opportunities."

Mr Sebastian H. Brandes, CEO of SMAG, commented, "Both companies hold a top ranking and will develop further in their market segments to become a

leading multi-channel provider. Through the merger we are able to extend our marketability in several regions and provide enhanced order performance, delivery and customer service."

With the completion of the merger, the PSLT Group should generate an annual turnover of approximately S\$240 million with a workforce of more than 1,000 employees. Manufacturing bases are located in Germany, China and India. Through its extensive dealer network, the group is represented in more than 70 countries.

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# About NSL Ltd

NSL and its group of companies is a leading industrial group in the Asia Pacific. The Group has four main businesses: Construction Products, Environmental Services, Engineering and Chemicals.

The Construction Products group is a market leader in manufacturing precast concrete components and dry mix products in the region. The Environmental Services group is a key player in integrated environmental services in Singapore, with business in integrated waste management and re-refining of used lubricant. The Engineering group is one of the world's leaders in manufacturing container spreaders. The Chemicals group focuses on lime and specialized refractory products manufacturing and steel slag recycling.

The Group has operations and joint ventures in nine countries. The Company has been listed on the Singapore Exchange since 1964.

For more information, please visit <u>www.nsl.com.sg</u>

# About NSL Engineering Holdings Pte Ltd

NSL Engineering Holdings Pte Ltd is a holding company of NSL Engineering Pte Ltd, the strategic business unit in NSL that manages RAM container spreader business. It's the world's leading independent spreader manufacturer with comprehensive range of products designed for every type of container handling application. RAM spreaders are at work in ports and terminals on all five continents and are present in the world's top 10 ports.

The company's operational HQ is located in Singapore and has its main manufacturing plant in China. Wholly-owned service centres and a global network of service partners provide assured parts, service, maintenance, repair and refurbishment facilities in every active market.

### About Salzgitter Maschinenbau AG

Salzgitter Maschinenbau AG (SMAG) is the holding company of a German group of mechanical engineering companies with factories in Germany, China, India and Slovakia where grabs for loading and unloading seagoing cargo vessels, completely equipped driver cabins, automated drilling technology for the open-pit and underground mining industry, special-purpose vehicles for the process industry as well as mechanic and hydraulic telescopic antenna masts are developed and manufactured.

### About PEINER SMAG Lifting Technologies GmbH

PEINER SMAG Lifting Technologies GmbH (PSLT), a 100% subsidiary of SMAG, leads the world in manufacturing grabs for international seagoing cargo handling. Based in Salzgitter, Germany, the special-purpose machinery manufacturer develops, manufactures and services lifting equipment specifically designed for loading and unloading bulk cargo such as sand, gravel, coal, or refuse, wood and agricultural commodities. Operating under the worldwide known product brand name PEINER, PSLT sells motor, hydraulic and rope grabs and slewing units. PSLT has 3 manufacturing sites located in Germany (Salzgitter), China (Shanghai) and India (Chennai).

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