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# Press Release

28th April 2016

www.jcclgroup.com

# JARDINE CYCLE & CARRIAGE LIMITED 2016 FIRST QUARTER FINANCIAL STATEMENTS AND DIVIDEND ANNOUNCEMENT

# **Highlights**

- Underlying earnings per share down 25%
- Lower rupiah earnings at Astra further reduced on translation into US dollars
- Direct Motor Interests contribution up 14%

"The Group continues to face challenging trading conditions across the region. In Indonesia, Astra is seeing soft automotive demand, weak commodity prices and a further deterioration in corporate credit quality in Permata Bank. In the Group's other operating markets, increased competitive pressure is expected."

Ben Keswick, Chairman 28th April 2016

# **Group Results**

Three months ended 31st March				
		Restated <sup>†</sup>		
	2016	2015	Change	2016
<u> </u>	US\$m	US\$m	<u>%</u>	S\$m
Revenue	3,649	4,020	-9	5,094
Profit after tax	291	383	-24	406
Underlying profit attributable to				
shareholders	141	177	-20	196
Profit attributable to shareholders	141	177	-20	196
	US¢	US¢		S¢
Earnings per share*	36	48	-25	50
	At	At		At
	31.3.2016	31.12.2015		31.3.2016
	US\$m	US\$m		S\$m
Shareholders' funds	5,484	5,166	6	7,413
	US\$	US\$		S\$
Net asset value per share	13.88	13.07	6	18.76

The exchange rate of US\$1=S\$1.35 (31st December 2015: US\$1=S\$1.41) was used for translating assets and liabilities at the balance sheet date and US\$1=S\$1.40 (31st March 2015: US\$1=S\$1.36) was used for translating the results for the period.

The financial results for the three months ended 31st March 2016 and 31st March 2015 have been prepared in accordance with the International Financial Reporting Standards. These results have not been audited or reviewed by the auditors.

<sup>&</sup>lt;sup>†</sup> The accounts have been restated due to a change in accounting policy upon adoption of amendments to IAS 16 'Property, Plant and Equipment' and IAS 41 'Agriculture', as set out in note 1 to the financial statements.

<sup>\*</sup> The earnings per share for 2015 have been adjusted to reflect the effects of the rights issue completed in July 2015.

# **CHAIRMAN'S STATEMENT**

#### Overview

The Group's underlying profit in the first quarter declined primarily due to reduced earnings from Astra which faced challenging market conditions in Indonesia. Astra's contribution was impacted further on translation of its rupiah profit into US dollars. There were, however, improved results from the Group's Direct Motor Interests as Truong Hai Auto Corporation in Vietnam, in particular, recorded a strong performance.

### **Performance**

The Group's revenue in the first quarter declined by 9% to US\$3.6 billion. Lower revenue was recorded within Astra's heavy equipment and mining businesses and agribusiness, and in addition, following the implementation of the restructuring to a two-tiered distribution model, there was reduced revenue from Astra's Toyota sales operations.

Profit attributable to shareholders was 20% lower at US\$141 million. Earnings per share were 25% lower at US¢36, the greater decline reflecting the effects of the rights issue undertaken in 2015.

Astra contributed US\$111 million to the Group's underlying profit, with a 22% decline in its results in rupiah translated into a 27% fall in US dollars. The rupiah was on average 5% weaker than in the first quarter of the previous year. The Group's Direct Motor Interests contributed an underlying profit of US\$35 million, 14% up on the previous year. No contribution was recognised from the Group's Other Interests as both Siam City Cement and Refrigeration Electrical Engineering have yet to announce their first quarter results.

The Group had consolidated net cash, excluding borrowings within Astra's financial services subsidiaries, of US\$424 million. The improvement over the net cash at the end of December 2015 of US\$255 million was due largely to strong operating cash flows together with lower capital expenditure. Net debt within Astra's financial services subsidiaries of US\$3.2 billion at the end of March was similar to the position at the end of last year. JC&C parent company's net cash was US\$129 million, slightly down from the US\$136 million at the end of 2015.

The Board has not declared a dividend for the first quarter ended 31st March 2016 (31st March 2015: Nil).

# **Group Review**

#### **Astra**

Astra reported a net profit equivalent to US\$230 million under Indonesian accounting standards, 22% down in its reporting currency with declines mainly in the heavy equipment and mining, financial services and automotive businesses.

#### **Automotive**

Overall automotive demand softened slightly during the period, although a general reduction in discounts has seen some margin improvement.

The wholesale market for cars fell by 5% to 267,000 units. Astra's car sales were 7% lower at 127,000 units, with its market share decreasing from 49% to 48%. The group launched two new models and five revamped models during the period.

The wholesale market for motorcycles decreased by 6% to 1.5 million units. Astra Honda Motor's domestic sales were slightly reduced to 1.1 million units, resulting in its market share increasing from 68% to 72%. Astra Honda Motor launched two new models and seven revamped models during the period.

Astra Otoparts, the group's automotive component business, saw net income fall by 8% to US\$6 million, due to a lower contribution from its OEM manufacturing business on higher operating costs.

#### Financial Services

Net income from the group's financial services businesses decreased 46% to US\$47 million. Increased earnings at Federal International Finance and Toyota Astra Financial Services were more than offset by a decline in the contributions from its other financial services interests, in particular Permata Bank.

The consumer finance businesses saw an increase in the amount financed by 4% to US\$1.2 billion, including balances financed through joint bank financing without recourse. Net income at motorcycle-focused Federal International Finance was up 23% at US\$29 million, benefiting from improved market share and product diversification. Car-focused Astra Sedaya Finance reported net income 27% lower at US\$16 million, whereas Toyota Astra Financial Services recorded net income 10% higher at US\$6 million. The amount financed through the group's heavy equipment-focused finance operations increased by 16% to US\$75 million. Surya Artha Nusantara Finance which is focused on small-medium heavy equipment financing, reported net income 47% lower at US\$1 million.

Astra's 45%-held joint venture, Permata Bank, reported a net loss of US\$28 million (2015: net income US\$44 million) due to an increase in loan loss provisions as non-performing loans rose to 3.5% from 2.7% at the prior year end, despite a 3% increase in net interest income.

The group's general insurance company, Asuransi Astra Buana, recorded net income 31% lower at US\$15 million, primarily due to lower investment earnings.

The group's life insurance joint venture with Aviva plc, which markets its products and services as "Astra Life powered by Aviva", acquired more than 19,000 individual life customers (full year 2015: 28,500) and more than 64,000 participants of its corporate employee benefits programmes in the first quarter of 2016 (full year 2015: 186,000).

# Heavy Equipment and Mining

United Tractors, which is 60%-owned, reported net income of US\$54 million, a 55% decrease due to lower revenue on lower business volumes. In the construction machinery business, revenue declined 13% as Komatsu heavy equipment sales fell by 35% to 499 units. The contract mining operations of subsidiary, Pamapersada Nusantara, reported a 20% decrease in revenue as contract coal production declined 4% to 24 million tonnes, with contract overburden removal down 7% at 163 million bank cubic metres. United Tractors' mining subsidiaries reported 2% higher coal sales at 2 million tonnes, with revenue decreasing by 11% due to lower coal prices.

General contractor Acset Indonusa, 50%-held by United Tractors, reported net income of US\$1 million, 59% up on the previous year, with US\$176 million of new contracts secured for the guarter, compared to US\$228 million for the whole of 2015.

# Agribusiness

Astra Agro Lestari, which is 80%-held, reported net income of US\$31 million, an increase of 168%. Although crude palm oil sales were 5% higher at 271,000 tonnes and olein sales increased by 78% to 106,000 tonnes, average crude palm oil prices achieved were 16% lower at Rp6,593/kg. During the first quarter, the benefit of a stronger rupiah as at the end of March 2016 compared to December 2015 led to a translation gain on its US dollar monetary liabilities, which more than offset the impact on its US dollar denominated and linked income.

# Infrastructure, Logistics and Others

Net income from infrastructure, logistics and others increased by 128% to US\$6 million, mainly due to higher toll road earnings.

The 72.5 km Tangerang-Merak toll road, operated by 79%-owned Marga Mandalasakti, reported a 6% increase in traffic volumes to 11 million vehicles. Construction continues at the wholly-owned 40.5 km Kertosono-Mojokerto toll road near Surabaya. Section 1, which is 14.7 km long, began operations in October 2014 and further stages are expected to be operational during 2016 and 2017, subject to the timely completion of land acquisitions. In July 2015, Astratel acquired a 25% interest in the 72.6 km Semarang-Solo toll road, of which sections 1 and 2, being 22.8 km long, are operational. Taken together with Astratel's 40% interest in the greenfield 11.2 km Kunciran-Serpong toll road on Jakarta's outer ring road, the group has an interest in 196.8 km of toll roads.

PAM Lyonnaise Jaya, which operates the western Jakarta water utility system, experienced an increase in sales volume of 3% to 38 million cubic metres.

Serasi Autoraya's revenue increased by 1% and net income increased by 29% to US\$2 million, with an 11% decline in the number of vehicles under contract at its car leasing and rental business to 24,000 units more than offset by higher gains on used vehicle sales and logistic volumes.

Anandamaya Residences, the group's 60%-held luxury residential development project located in Jakarta's Central Business District is 91% sold. Completion of Anandamaya Residences and the group's adjacent grade A office tower, Menara Astra, is expected in 2018, as planned.

# Information Technology

Astra Graphia, 77%-owned, which is active in the area of document information and communication technology solutions and is the sole distributor of Fuji Xerox office equipment in Indonesia, reported net income of US\$3 million, down 8%.

# **Direct Motor Interests**

The Group's Direct Motor Interests contributed an underlying profit of US\$35 million, a 14% increase over the previous year. The improvement was due mainly to the strong performance of Truong Hai Auto Corporation in Vietnam, which benefited from significantly higher sales, partly offset by lower margins. There was an improved performance from Singapore motor operations due to an increase in sales of passenger cars and parts. In Malaysia, Cycle & Carriage Bintang's contribution was higher due largely to the increase in sales. In Indonesia, Tunas Ridean's contribution increased due mainly to higher motor vehicle sales and improved results from Mandiri Tunas Finance, partly offset by lower motorcycle sales.

# **Other Interests**

The Group did not recognise any contribution from its Other Interests in the first quarter of 2016 as its listed associates, 24.9%-held Siam City Cement Public Company Limited in Thailand and 23%-held Refrigeration Electrical Engineering Corporation in Vietnam, have yet to announce their first quarter results. These results are not expected to have a material impact to the Group and will be accounted for in the second quarter.

### **Outlook**

The Group continues to face challenging trading conditions across the region. In Indonesia, Astra is seeing soft automotive demand, weak commodity prices and a further deterioration in corporate credit quality in Permata Bank. In the Group's other operating markets, increased competitive pressure is expected.

Ben Keswick Chairman 28th April 2016

# Statement pursuant to Rule 705(5) of the Listing Manual

The directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the accompanying unaudited interim financial results for the three months ended 31st March 2016 to be false or misleading in any material respect.

On behalf of the Directors

Ben Keswick Director

Hassan Abas Director

28th April 2016

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Jardine Cycle & Carriage Limited
Consolidated Profit and Loss Account for the three months ended 31st March 2016

	Note	2016 US\$m	Restated 2015 US\$m	Change %
Revenue		3,648.9	4,019.6	-9
Net operating costs	2	(3,363.6)	(3,662.1)	-8
Operating profit	2	285.3	357.5	-20
Financing income		18.9	23.5	-20
Financing charges		(29.0)	(24.8)	17
Net financing charges		(10.1)	(1.3)	677
Share of associates' and joint ventures' results after tax		81.5	111.3	-27
Profit before tax		356.7	467.5	-24
Tax	3	(66.0)	(84.7)	-22
Profit after tax		290.7	382.8	-24
Profit attributable to:				
Shareholders of the Company		140.6	176.7	-20
Non-controlling interests		150.1	206.1	-27
		290.7	382.8	-24
		US¢	US¢	
Earnings per share	4	36	48	-25

# Jardine Cycle & Carriage Limited Consolidated Statement of Comprehensive Income for the three months ended 31st March 2016

Profit for the period	2016 US\$m 290.7	Restated 2015 US\$m 382.8
Manage that will not be a subject to a supply and to supply		
Items that will not be reclassified to profit or loss:		
Remeasurements of defined benefit pension plans	1.1	2.7
Tax on items that will not be reclassified	(0.3)	(0.7)
Share of other comprehensive expense of associates and joint ventures, net of tax	(0.8)	(1.8)
Items that may be reclassified subsequently to profit or loss:		
Translation difference - gain/(loss) arising during the period	396.5	(487.0)
Available-for-sale investments - gain/(loss) arising during the period - transfer to profit and loss	13.0 0.1	(16.6) (8.6)
Cash flow hedges - loss arising during the period - transfer to profit and loss	(49.4) 8.6	(7.5) 24.6
Tax relating to items that may be reclassified	10.2	(4.2)
Share of other comprehensive income/(expense) of associates and joint ventures, net of tax	(2.4) 376.6	5.4 (493.9)
Other comprehensive income/(expense) for the period	376.6	(493.7)
Total comprehensive income/(expense) for the period	667.3	(110.9)
Attributable to:		
Shareholders of the Company	317.5	(41.5)
Non-controlling interests	349.8	(69.4)
	667.3	(110.9)

# Jardine Cycle & Carriage Limited Consolidated Balance Sheet at 31st March 2016

			Restated	Restated
		At	At	At
	Note	31.3.2016	31.12.2015	1.1.2015
	11010	US\$m	US\$m	US\$m
New assessed		OSpili	Οδφιτι	USĢIII
Non-current assets				
Intangible assets		937.2	894.2	922.3
Leasehold land use rights		588.6	569.1	618.3
Property, plant and equipment		2,944.7	2,878.4	3,548.1
		•		
Investment properties		273.3	253.2	203.7
Bearer plants		512.2	484.7	482.9
Interests in associates and joint ventures		3,396.1	3,261.7	2,624.4
Non-current investments		443.9	404.3	525.0
Non-current debtors		2,603.4	2,639.4	2,898.6
Deferred tax assets	_	241.1	220.0	231.6
		11,940.5	11,605.0	12,054.9
Current assets	_	<u> </u>	· · · · · · · · · · · · · · · · · · ·	<u> </u>
		23.6	24.7	47.0
Current investments			31.7	17.8
Stocks		1,488.9	1,531.7	1,538.1
Current debtors		4,558.9	4,231.6	4,704.9
Current tax assets		194.0	158.3	109.7
Bank balances and other liquid funds		10	100.0	100.1
	Г	1 222 2	4.007.0	4.000.0
<ul> <li>non-financial services companies</li> </ul>		1,990.2	1,927.6	1,389.9
<ul> <li>financial services companies</li> </ul>		284.2	247.5	382.1
	_	2,274.4	2,175.1	1,772.0
	_	8,539.8	8,128.4	8,142.5
	_	0,559.0	0,120.4	0,142.5
Total assets		20,480.3	19,733.4	20,197.4
	_			<u> </u>
Non-current liabilities				
		400.0	1011	200
Non-current creditors		182.2	164.4	280.0
Provisions		93.5	94.4	89.2
Long-term borrowings	5			
- non-financial services companies	Г	674.2	701.1	448.3
- financial services companies		1,542.7	1,796.0	2,176.3
		2,216.9	2,497.1	2,624.6
Deferred tax liabilities		202.2	201.2	296.6
Pension liabilities		233.2	219.6	210.1
1 Offolori Habilitioo	_			
	_	2,928.0	3,176.7	3,500.5
Current liabilities				
Current creditors		3,167.4	3,006.8	2,983.9
Provisions		74.3	60.6	55.7
	_	7 7.5	00.0	55.1
Current borrowings	5 _			
<ul> <li>non-financial services companies</li> </ul>		892.0	971.6	1,180.7
- financial services companies		1,902.5	1,683.2	1,891.8
·	-	2,794.5	2,654.8	3,072.5
Current tax liabilities		121.8	107.5	105.8
Current tax habilities	_			
		6,158.0	5,829.7	6,217.9
	_		<del></del>	
Total liabilities		9,086.0	9,006.4	9,718.4
Total habilities	_	3,000.0	3,000.4	3,7 10.4
Net assets		11,394.3	10,727.0	10,479.0
	=	<u> </u>		
Equity				
Share capital	6	1,381.0	1,381.0	632.6
Revenue reserve	7	5,206.2	5,065.3	4,654.9
Other reserves	8	(1,103.5)	(1,280.2)	(779.0)
	٠ _			
Shareholders' funds		5,483.7	5,166.1	4,508.5
Non-controlling interests	9 _	5,910.6	5,560.9	5,970.5
Total equity	_	11,394.3	10,727.0	10,479.0
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# Jardine Cycle & Carriage Limited Consolidated Statement of Changes in Equity for the three months ended 31st March 2016

#### Attributable to shareholders of the Company Attributable Asset Fair value to non-Share **Translation** and other Total Revenue revaluation controlling capital reserve reserve reserve reserves Total interests equity US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m 2016 Balance at 1st January as previously reported 1,381.0 5,221.4 347.0 (1,697.4)14.9 5,266.9 5,741.6 11,008.5 Effect of amendments to IAS 16 and IAS 41 (156.1)55.3 (100.8)(180.7)(281.5)347.0 14.9 Balance at 1st January as restated 1,381.0 5,065.3 (1,642.1)5,166.1 5,560.9 10,727.0 Total comprehensive income (0.2)140.8 186.5 (9.6)317.5 349.8 667.3 Dividends paid to non-controlling interests (0.1)(0.1)Change in shareholding 0.1 0.1 0.1 1,381.0 346.8 (1,455.6) 5.3 5,483.7 5,910.6 Balance at 31st March 5,206.2 11,394.3 2015 632.6 347.0 25.9 10.798.6 Balance at 1st January as previously reported 4,813.7 (1,196.0)4.623.2 6,175.4 Effect of amendments to IAS 16 and IAS 41 (204.9) (158.8)44.1 (114.7)(319.6)Balance at 1st January as restated 632.6 4,654.9 347.0 (1,151.9)25.9 4,508.5 5,970.5 10,479.0 Total comprehensive income 176.5 (200.7)(17.3)(41.5)(69.4)(110.9)Dividends paid to non-controlling interests (0.9)(0.9)Change in shareholding 19.9 19.9 (19.9)Acquisition of subsidiary 36.4 36.4 Other 4.7 4.7 632.6 4,851.3 347.0 (1,352.6) 8.6 4,486.9 5,921.4 Balance at 31st March 10,408.3

Jardine Cycle & Carriage Limited Company Balance Sheet at 31st March 2016

Company Balance Sheet at 31st March 2016			
	Note	At 31.3.2016 US\$m	At 31.12.2015 US\$m
Non-current assets Property, plant and equipment Interests in subsidiaries Interests in associates and joint ventures Non-current investment		34.3 1,311.1 823.5 10.5 2,179.4	32.9 1,253.0 787.0 10.0 2,082.9
Current assets Current debtors Bank balances and other liquid funds		51.4 129.1 180.5	44.8 135.9 180.7
Total assets		2,359.9	2,263.6
Non-current liabilities Deferred tax liabilities		6.0 6.0	5.7 5.7
Current liabilities Current creditors Current tax liabilities		17.2 1.6 18.8	19.8 1.5 21.3
Total liabilities		24.8	27.0
Net assets		2,335.1	2,236.6
Equity			
Share capital Revenue reserve Other reserves Total equity	6 7 8	1,381.0 623.3 330.8 2,335.1	1,381.0 628.2 227.4 2,236.6
Net asset value per share		US\$5.91	US\$5.66

Jardine Cycle & Carriage Limited Company Statement of Comprehensive Income for the three	months ended 31st March 2	016
	2016 US\$m	2015 US\$m
Loss for the period	(4.9)	(5.6)
Items that may be reclassified subsequently to profit or loss: Translation difference - gain/(loss) arising during the period	103.4	(60.3)
Other comprehensive income/(expense) for the period	103.4	(60.3)
Total comprehensive income/(expense) for the period	98.5	(65.9)

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Jardine Cycle & Carriage Limited Company Statement of Changes in Equity for the three months ended 31st March 2016

	Share capital US\$m	Revenue reserve US\$m	Translation reserve US\$m	Fair value reserve US\$m	Total equity US\$m
2016 Balance at 1st January	1,381.0	628.2	223.9	3.5	2,236.6
Total comprehensive income	-	(4.9)	103.4	-	98.5
Balance at 31st March	1,381.0	623.3	327.3	3.5	2,335.1
2015 Balance at 1st January	632.6	505.8	350.0	1.7	1,490.1
Total comprehensive expense	-	(5.6)	(60.3)	-	(65.9)
Balance at 31st March	632.6	500.2	289.7	1.7	1,424.2

# Jardine Cycle & Carriage Limited Consolidated Statement of Cash Flows for the three months ended 31st March 2016

Cash flows from operating activities Cash generated from operations	Note 10	2016 US\$m 504.1	Restated 2015 US\$m
Interest paid Interest received Other finance costs paid Income tax paid		(15.0) 18.1 (13.9) (91.4)	(14.7) 22.4 (9.0) (121.6) (122.9)
Net cash flows from operating activities		401.9	651.2
Cash flows from investing activities  Sale of property, plant and equipment Sale of investment properties Sale of investments Purchase of intangible assets Purchase of leasehold land use rights Purchase of property, plant and equipment Purchase of investment properties Additions to bearer plants Purchase of subsidiaries, net of cash acquired Purchase of shares in associates and joint ventures Purchase of investments  Net cash flows used in investing activities		6.9 1.0 16.5 (14.6) (3.3) (92.8) (13.1) (12.2) (0.3) (25.4) (18.2)	5.8 - 58.1 (23.0) (6.0) (106.1) (4.7) (17.9) (47.2) (18.6) (17.0)
Cash flows from financing activities Drawdown of loans Repayment of loans Dividends paid to non-controlling interests Net cash flows used in financing activities		2,366.0 (2,559.9) (0.1) (194.0)	1,144.7 (1,457.6) (0.9) (313.8)
Net change in cash and cash equivalents  Cash and cash equivalents at the beginning of the period  Effect of exchange rate changes		52.4 2,173.0 45.5	160.8 1,758.1 (26.3)
Cash and cash equivalents at the end of the period		2,270.9	1,892.6

# Jardine Cycle & Carriage Limited Notes to the financial statements for the three months ended 31st March 2016

### 1 Basis of preparation

The financial statements are consistent with those set out in the 2015 audited accounts which have been prepared in accordance with International Financial Reporting Standards ("IFRS"). There have been no changes to the accounting policies described in the 2015 audited accounts except for the adoption of the following amendments:

Amendments to IFRS 11

Accounting for Acquisitions of Interests in Joint Operations

Disclosure Initiative: Presentation of Financial Statements

Clarification of Acceptable Methods of Depreciation and

Amortisation

Amendments to IAS 16 and IAS 41 Agriculture: Bearer Plants Annual Improvements to IFRSs 2012 – 2014 Cycle

The adoption of these amendments did not have any impact on the results of the Group except for the adoption of IAS 16 'Property, Plant and Equipment' and IAS 41 'Agriculture'. These IASs provide definition to a bearer plant and require bearer plants to be accounted for in the same way as property, plant and equipment in IAS 16, because their operation is similar to that of manufacturing. Consequently, the amendments include them within the scope of IAS 16, instead of IAS 41. The produce growing on bearer plants will remain within the scope of IAS 41. The adoption of these amendments has been accounted for retrospectively and the comparative financial statements have been restated. The adoption has resulted in a decrease in the profit attributable to shareholders for the quarter ended 31st March 2015 by US\$1.4 million and a decrease in the shareholders' funds as at 31st December 2015 by US\$100.8 million.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. Estimates and judgments used in preparing the financial statements are regularly evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The resulting accounting estimates will, by definition, seldom equal the related actual results.

The exchange rates used for translating assets and liabilities at the balance sheet date are US\$1=S\$1.3518 (2015: US\$1=S\$1.4144), US\$1=RM3.9175 (2015: US\$1=RM4.2945), US\$1= IDR13,276 (2015: US\$1=IDR13,795), US\$1=VND22,280 (2015: US\$1=VND22,495) and US\$1=THB35.2460 (2015: US\$1=THB36.1000).

The exchange rates used for translating the results for the period are US\$1=S\$1.3961 (2015: US\$1=S\$1.3616), US\$1=RM4.1001 (2015: US\$1=RM3.6502), US\$1=IDR13,506 (2015: US\$1=IDR12,857), US\$1=VND22,272 (2015: US\$1=VND21,417) and US\$1=THB35.5893.

# 2 Net operating costs and operating profit

	G	roup	
Three months ended 31st March	2016	2015	Change
	US\$m	US\$m	%
Cost of sales	(3,001.8)	(3,302.2)	-9
Other operating income	54.2	73.0	-26
Selling and distribution expenses	(170.6)	(196.5)	-13
Administrative expenses	(221.6)	(228.6)	-3
Other operating expenses	(23.8)	(7.8)	nm
Net operating costs	(3,363.6)	(3,662.1)	-8

### 2 Net operating costs and operating profit (continued)

	(	3roup	
Three months ended 31st March	2016	2015	Change
	US\$m	US\$m	%
Operating profit is determined after including:			
Depreciation of property, plant and equipment	(123.4)	(137.8)	-10
Depreciation of bearer plants	(5.0)	(4.8)	4
Amortisation of leasehold land use rights and intangible assets	(22.9)	(32.0)	-28
Profit/(loss) on disposal of:			
- property, plant and equipment	5.9	3.3	79
- investments	(0.1)	7.3	nm
Loss on disposal/write-down of repossessed assets	(14.6)	(14.7)	-1
Dividend and interest income from investments	10.1	7.5	35
Write-down of stocks	(8.0)	(3.2)	-75
Impairment of debtors	(18.1)	(22.2)	-18
Net exchange gain/(loss) (1)	(16.0)	6.9	nm
nm – not meaningful			

<sup>(1)</sup> Net exchange loss in 2016 due mainly to impact of stronger rupiah on monetary assets and liabilities denominated in US dollars

#### 3 Tax

The provision for income tax is based on the statutory tax rates of the respective countries in which the companies operate after taking into account non-deductible expenses and group tax relief.

# 4 Earnings per share

	Gro	oup
Three months ended 31st March	2016 US\$m	2015 US\$m
Basic and diluted earnings per share	OSAIII	094111
Profit attributable to shareholders	140.6	176.7
Weighted average number of ordinary shares in issue (millions)*	395.2	365.9
Basic earnings per share	US¢36	US¢48
Diluted earnings per share	US¢36	US¢48

<sup>\*</sup> The weighted average number of shares in issue for 2015 has taken into account the effect of the rights issue completed in July 2015, in accordance with IAS 33 Earnings per Share.

As at 31st March 2015 and 2016, there were no dilutive potential ordinary shares in issue.

# 5 Borrowings

	Group		
	At	At	
	31.3.2016	31.12.2015	
	US\$m	US\$m	
Long-term borrowings:			
- secured	1,272.1	1,533.9	
- unsecured	944.8	963.2	
	2,216.9	2,497.1	
Current borrowings:	·		
- secured	1,725.2	1,595.3	
- unsecured	1,069.3	1,059.5	
	2,794.5	2,654.8	
Total borrowings	<u>5,011.4</u>	5,151.9	

Certain subsidiaries of the Group have pledged their assets in order to obtain bank facilities from financial institutions. The value of assets pledged was US\$1,828.9 million (31st December 2015: US\$1,903.0 million).

# 6 Share capital

	Group		
	2016	2015	
	US\$m	US\$m	
Three months ended 31st March			
Issued and fully paid:			
Balance at 1st January and 31st March			
- 395,236,288 (2015: 355,712,660) ordinary shares	1,381.0	632.6	

There were no rights, bonus or equity issues during the period between 1st January 2016 and 31st March 2016.

The Company did not hold any treasury shares as at 31st March 2016 (31st March 2015: Nil) and did not have any unissued shares under convertibles as at 31st March 2016 (31st March 2015: Nil).

# 7 Revenue reserve

	Group		Company	
	2016	2015	2016	2015
	US\$m	US\$m	US\$m	US\$m
Movements:				
Balance at 1st January as previously reported	5,221.4	4,813.7	628.2	505.8
Effect of amendments to IAS 16 and IAS 41	(156.1)	(158.8)	-	-
Balance at 1st January as restated	5,065.3	4,654.9	628.2	505.8
Asset revaluation reserve realised on disposal of assets	0.2	-	-	-
Defined benefit pension plans				
- remeasurements	0.4	1.1	-	-
- deferred tax	(0.1)	(0.3)	-	-
Share of associates' and joint ventures' remeasurements				
of defined benefit pension plans,				
net of tax	(0.3)	(1.0)	-	-
Profit attributable to shareholders	140.6	176.7	(4.9)	(5.6)
Change in shareholding	0.1	19.9	-	
Balance at 31st March	5,206.2	4,851.3	623.3	500.2

# 8 Other reserves

Other reserves	Group		Company	
	2016	2015	2016	2015
	US\$m	US\$m	US\$m	US\$m
Composition:				
Asset revaluation reserve	346.8	347.0	-	-
Translation reserve	(1,455.6)	(1,352.6)	327.3	289.7
Fair value reserve	12.7	11.0	3.5	1.7
Hedging reserve	(10.7)	(5.7)	-	-
Other reserve	3.3	3.3	-	-
Balance at 31st March	(1,103.5)	(997.0)	330.8	291.4
Movements: Asset revaluation reserve				
Balance at 1st January	347.0	347.0	_	_
Reserve realised on disposal of assets	(0.2)	-	_	_
Balance at 31st March	346.8	347.0		-
Translation reserve				
Balance at 1st January as previously reported	(1,697.4)	(1,196.0)	223.9	350.0
Effect of amendments to IAS 16 and IAS 41	55.3	44.1	-	
Balance at 1st January as restated	(1,642.1)	(1,151.9)	223.9	350.0
Translation difference	186.5	(200.7)	103.4	(60.3)
Balance at 31st March	(1,455.6)	(1,352.6)	327.3	289.7

# 8 Other reserves (continued)

		Group		Company	
		2016 US\$m	2015 US\$m	2016 US\$m	2015 US\$m
	Fair value reserve				
	Balance at 1st January	5.2	36.1	3.5	1.7
	Available-for-sale investments	0.2	00.1	0.0	•••
	- fair value changes	6.0	(20.8)	-	-
	- deferred tax	(0.1)	0.1	-	-
	- transfer to profit and loss	0.1	(4.1)	-	-
	Share of associates' and joint ventures' fair				
	value changes of available-for-sale investments,				
	net of tax	1.5	(0.3)		
	Balance at 31st March	12.7	11.0	3.5	1.7
	Hedging reserve				
	Balance at 1st January	6.4	(13.5)	-	-
	Cash flow hedges				
	- fair value changes	(23.5)	(5.7)	-	-
	- deferred tax	4.9	(1.8)	-	-
	- transfer to profit and loss	4.3	12.3	-	-
	Share of associates' and joint ventures' fair	(0.0)			
	value changes of cash flow hedges, net of tax	(2.8)	3.0		
	Balance at 31st March	(10.7)	(5.7)		
	Other reserve				
	Balance at 1st January and 31st March	3.3	3.3		
9	Non-controlling interests				
				Group	
			2016		2015
			US\$m		US\$m
	Balance at 1st January as previously reported		5,741.6		6,175.4
	Effect of amendments to IAS 16 and IAS 41		(180.7)		(204.9)
	Balance at 1st January as restated		5,560.9		5,970.5
	Available-for-sale investments				
	- fair value changes		7.0		4.2
	- deferred tax		(0.1)		0.1
	- transfer to profit and loss		-		(4.5)
	Share of associates' and joint ventures' fair value changes of				
	available-for-sale investments, net of tax		1.6		(0.3)
	Cash flow hedges		(05.0)		(4.0)
	- fair value changes		(25.9)		(1.8)
	- deferred tax		5.5		(2.6)
	- transfer to profit and loss  Share of acceptator' and ignit ventures' fair value changes of costs.		4.3		12.3
	Share of associates' and joint ventures' fair value changes of cash flow hedges, net of tax		(2.7)		3.0
	Defined benefit pension plans		(2.7)		3.0
	- remeasurements		0.7		1.6
	- deferred tax		(0.2)		(0.4)
	Share of associates' and joint ventures' remeasurements		(/		(51.1)
	of defined benefit pension plans, net of tax		(0.5)		(0.8)
	Translation difference		2Ì0.0 <sup>°</sup>		(286.3)
	Profit for the period		150.1		`206.1 <sup>´</sup>
	Dividends paid		(0.1)		(0.9)
	Change in shareholding		-		(19.9)
	Acquisition of subsidiary		-		36.4
	Other			_	4.7
	Balance at 31st March		5,910.6		5,921.4

# 10 Cash flows from operating activities

. •	Group	
	2016 US\$m	2015 US\$m
Profit before tax	356.7	467.5
Adjustments for:		
Financing income	(18.9)	(23.5)
Financing charges	29.0	24.8
Share of associates' and joint ventures' results after tax	(81.5)	(111.3)
Depreciation of property, plant, equipment	123.4	137.8
Depreciation of bearer plants	5.0	4.8
Amortisation of leasehold land use rights and intangible assets	22.9	32.0
Impairment of debtors (Profit)/loss on disposal of:	18.1	22.2
- property, plant and equipment	(5.9)	(3.3)
- investments	0.1	(7.3)
Loss on disposal/write-down of repossessed assets	14.6	14.7
Write-down of stocks	0.8	3.2
Changes in provisions	8.3	6.9
Foreign exchange loss	12.2	7.1
	128.1	108.1
Operating profit before working capital changes	484.8	575.6
Changes in working capital:		
Stocks (1)	89.5	(101.6)
Concession rights	(8.5)	(10.7)
Financing debtors	(28.7)	(16.0)
Debtors <sup>(2)</sup>	(105.7)	138.7
	· 'I	
Creditors (3)	66.6	180.5
Pensions	6.1	7.6
	19.3	198.5
Cash flows from operating activities	504.1	774.1

- Decrease due mainly to shorter inventory days
   Increase due mainly to dividend receivables from associates and joint ventures
   Increase due mainly to purchases to support sales activities and accrual of operating expenses

# 11 Interested person transactions

	Aggregate value of all interested person transactions (excluding transactions less than \$\\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$\$100,000)
Name of interested person	US\$m	US\$m
Three months ended 31st March 2016 Jardine Matheson Limited		
- management support services PT Hero Supermarket Tbk	-	1.0
- transportation services (staff/goods)  Jardine Engineering (Singapore) Pte Ltd	0.1	0.3
- maintenance service for air-conditioning equipment	<u> </u>	0.1
	0.1	1.4

#### 12 Additional information

	Gr	oup	
Three months ended 31st March	2016	2015	Change
	US\$m	US\$m	%
Astra International			
Automotive	54.0	58.7	-8
Financial services	23.8	46.4	-49
Heavy equipment and mining	16.4	38.3	-57
Agribusiness	12.4	4.8	158
Infrastructure, logistics and other	2.6	1.4	86
Information technology	1.3	1.4	-7
	110.5	151.0	-27
Direct Motor Interests			
Vietnam	20.5	18.7	10
Singapore	9.9	8.4	18
Malaysia	1.4	1.1	27
Indonesia (Tunas Ridean)	3.4	2.7	26
Myanmar	-	0.1	-100
	35.2	31.0	14
Corporate costs	(5.1)	(5.3)	-4
Underlying profit attributable to shareholders	140.6	176.7	-20

#### 13 Others

The results do not include any pre-acquisition profits and have not been affected by any item, transaction or event of a material or unusual nature.

No significant event or transaction other than as contained in this report has occurred between 1st April 2016 and the date of this report.

The Company confirms that it has procured undertakings from all its directors and executive officers under Rule 720(1) of the Listing Manual.

- end -

For further information, please contact: Jardine Cycle & Carriage Limited Ho Yeng Tat Tel: 65 64708108

The full text of the Financial Statements and Dividend Announcement for the first quarter ended 31st March 2016 can be accessed through the internet at 'www.icclgroup.com'.

#### **Corporate Profile**

Jardine Cycle & Carriage ("JC&C") is a leading Singapore-listed company and a member of the Jardine Matheson Group. It has an interest of just over 50% in Astra International ("Astra"), a premier listed Indonesian conglomerate, as well as Direct Motor Interests and Other Interests in Southeast Asia. Together with its subsidiaries and associates, JC&C employs some 245,000 people across Indonesia, Vietnam, Singapore, Thailand, Malaysia and Myanmar.

Astra is the largest independent automotive group in Southeast Asia, with further interests in financial services, heavy equipment and mining, agribusiness, infrastructure, logistics and others, and information technology. JC&C's Direct Motor Interests operate in Singapore, Malaysia and Myanmar under the Cycle & Carriage banner, and through Tunas Ridean in Indonesia and Truong Hai Auto Corporation in Vietnam. JC&C's Other Interests comprise interests in market leading businesses in the region through which JC&C gains exposure to key economies by supporting such businesses in their long term development.

Jardine Matheson is a diversified business group focused principally on Asia. Its businesses comprise a combination of cash generating activities and long-term property assets. In addition to its 75% shareholding in the Company, the Jardine Matheson Group's interests include Jardine Pacific, Jardine Motors, Jardine Lloyd Thompson, Hongkong Land, Dairy Farm and Mandarin Oriental. These companies are leaders in the fields of engineering and construction, transport services, motor vehicles, insurance broking, property investment and development, retailing, restaurants and luxury hotels.