

### FY2019 Results Presentation 30 August 2019



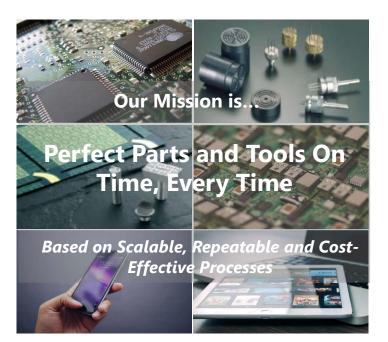
# **Business & Industry**

Chris Borch, CEO Low Ming Wah, COO



# **Corporate Overview**

- Founded in 1983 in Singapore
- Design and manufacture **high precision tools and parts** used in **process-critical applications** for the wafer-fabrication and assembly processes of the **semiconductor industry**
- Serve a worldwide base of customers from five facilities in Asia (Singapore, Malaysia, China, Philippines) and the USA
- More than 600 active customers
- Listed on the Singapore Exchange (Main Board) since 2003
- · Committed to generating shareholder returns





# **Business Model**

### **HIGH PRECISION, PROCESS-CRITICAL**

Parts and Tools for Semiconductor Industry



Proprietary consumable tools used in the **assembly and testing of semiconductors**, such as die-attach and wirebonding tools Contract manufacturing of precision parts used in process-critical applications for the **wafer fabrication industry** 



IDMs, Semiconductor assembly and test service providers

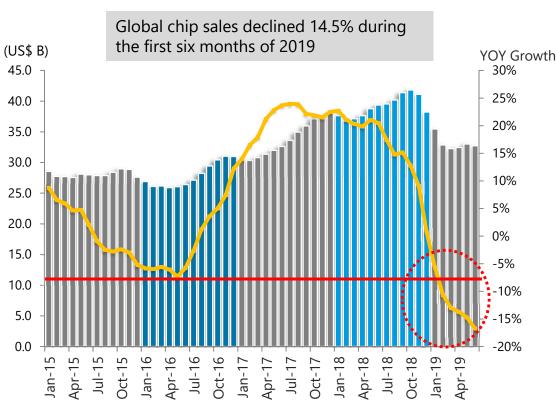
Leading wafer fabrication equipment manufacturers



HIGH PRECISION AND QUALITY | SHORT CYCLE TIME | | WORLDWIDE SUPPORT | VALUE > COST



# **Semiconductor Industry Review**



#### Global Monthly Chip Sales

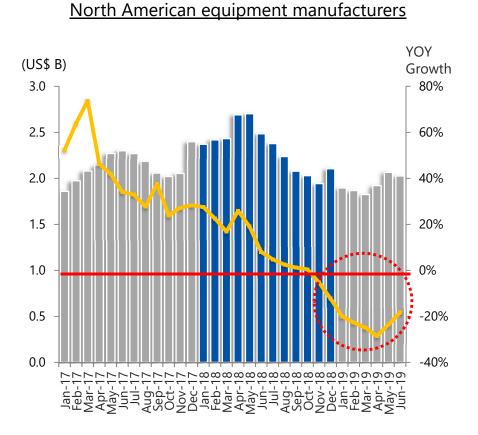
WSTS Semiconductor Sales Forecast



Sources: Semiconductor Industry Association, World Semiconductor Trade Statistics



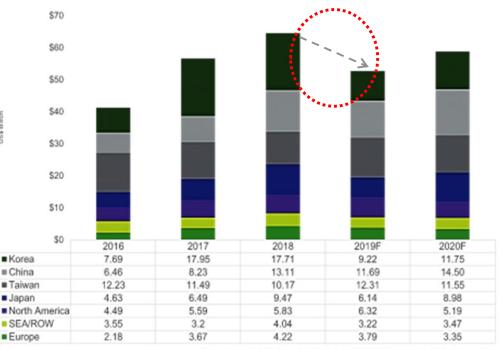
# **Semiconductor Industry Review**



Three-month average of worldwide billings of

Source: SEMI

#### SEMI 2019 Mid-Year Total Equipment Forecast

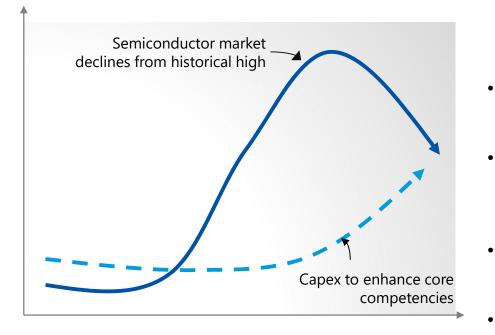


New equipment, includes wafer fab, test, and A&P. Totals may not add due to rounding. Source: SEMI July 2019, Equipment Market Data Subscription

• Global sales of semiconductor manufacturing equipment by original equipment manufacturers projected to drop 18.4% to \$52.7 billion in 2019 from last year's historic high of \$64.5 billion



# **Cyclically Slower Market Conditions**



- Global chip and semiconductor equipment sales declined from a record high in 2018 due to cyclically slower market conditions and heightened economic uncertainties
- Reflecting the industry conditions, Group revenue moderated in FY2019 from a record level in FY2018
- Coupled with higher depreciation expenses arising from our ongoing investments to enhance core competencies, Group net profit decreased in FY2019
- However, gross profit margin remained above our target of 50%
- Dividend is also maintained at 10 cents per share projects our confidence in the Group's and semiconductor market's long-term prospects

# **Prepared for Industry Recovery**

 Despite its cyclical nature, the semiconductor industry is poised for a prolonged period of solid growth

• Group is well-positioned for a recovery in the semiconductor industry

• Chip fabrication is becoming increasingly difficult as the industry transits to 10-nanometer and below geometries

 Continue to focus on initiatives and investments that bring value to our customers, and be among only a handful of suppliers with the unique capabilities, skilled personnel and IP to meet the critical manufacturing requirements of the semiconductor industry

#### **Materials**

-Continue to work on developing proprietary materials for our consumable tools

#### Processes

- -Working to develop flawless processes
- Set-up time reduction, higher automation and smart-factory initiatives
- Enhance efficiency of operations

#### **Products**

-Focus on process-critical tools and parts that offer opportunities for attractive profit margins

### People

- Maintain and strengthen our team of skilled and capable people : 490 as at 30 June 2019

#### **Financial**

- Healthy balance sheet and zero debt

## **Commitment to Governance**

#### RANK COMPANY NAME BASE ADJUSTMENTS OVERALL OVERALL RANK SCORE FOR SGTI SGTI BONUSES/ PENALTIES SCORE SCORE SINGAPORE TELECOMMUNICATIONS DBS GROUP HLDGS CAPITALAND SINGAPORE EXCHANGE CITY DEVELOPMENTS OVERSEA-CHINESE BANKING CORP SATS SEMBCORP INDUSTRIES UNITED OVERSEAS BANK SINGAPORE PRESS HLDGS GLOBAL INVESTMENTS TUAN SING HLDGS **DEL MONTE PACIFIC** COMFORTDELGRO CORP OLAM INTERNATIONAL YOMA STRATEGIC HLDGS GUOCOLAND MICRO-MECHANICS (HLDGS) STARHUB VICOM **KEPPEL CORP**

"When practiced with understanding and commitment, Corporate Governance is our central tool for building compelling and enduring stakeholder value"

Micro-Mechanics FY2019 Results Presentation



**Singapore Governance and Transparency Index 2019** 



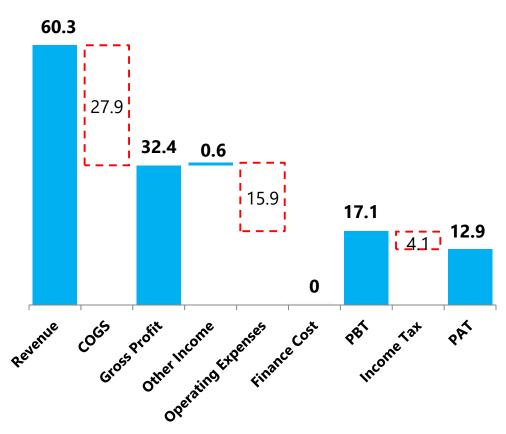
# **Financial Review**

Chow Kam Wing, CFO



# FY2019 in Review

#### FY2019 P&L Overview (S\$ million)



*N.B.* Due to rounding, some totals may not correspond with the sum/subtraction of separate figures.



### **KEY RATIOS & STATISTICS**

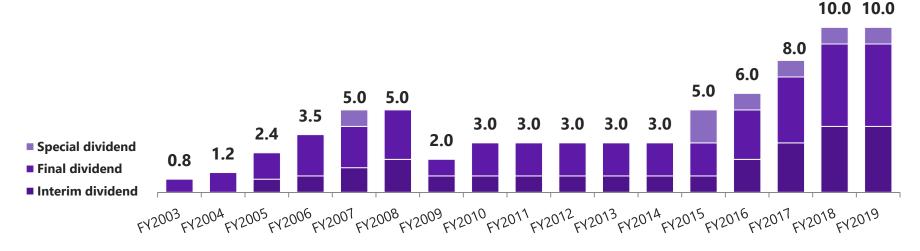
REVENUE GROWTH	(7.3%)
GROSS PROFIT GROWTH	(12.7%)
PBT GROWTH	(21.9%)
NET PROFIT GROWTH	(24.5%)
GROSS PROFIT MARGIN	53.7%
NET PROFIT MARGIN	21.5%
EARNINGS PER SHARE	9.31 cents
DIVIDEND PAYOUT	107%
RETURN ON EQUITY	22.2%
CASH	S\$21.9M
DEBT	Zero

FY: Financial year ending 30 June

# **Dividend Performance**

#### MAINTAINED TOTAL DIVIDEND OF 10 CENTS PER SHARE FOR FY2019

#### Total dividend payout since listing – **73.9 CENTS** per share



#### **DIVIDEND PER SHARE (CENTS)**

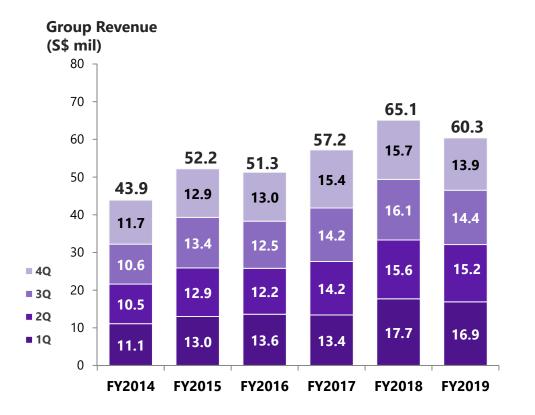
#### **DIVIDEND PAYOUT RATIO**

FY2003 FY2004 FY2005 FY2006 FY2007 FY2008 FY2009 FY2010 FY2011 FY2012 FY2013 FY2014 FY2015 FY2016 FY2017 FY2018 FY2019 81% 29% 35% 61% 63% 83% 78% 513% 87% 61% 99% 81% 54% 58% 70% 75% 107% Dividend Policy of Not Less Than 40% of Earnings\*

- Micro-Mechanics FY2019 Results Presentation

# **Group Revenue**

#### **SLOWER MARKET CONDITIONS IN SEMICONDUCTOR INDUSTRY**



FY2019 REVENUE **7.3%** 

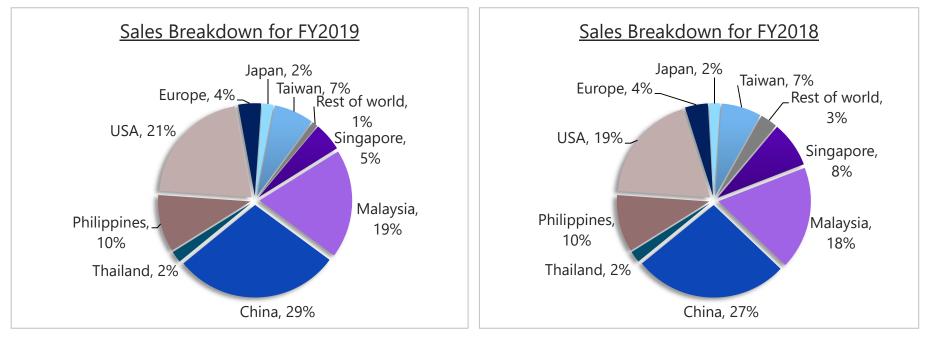
• Reflects cyclically slower market conditions in the global semiconductor industry

• Decline in sales across majority of our geographical markets

N.B. Due to rounding, some totals may not correspond with the sum of separate figures.

# **Group Revenue**

#### **DIVERSIFIED REVENUE STREAMS**



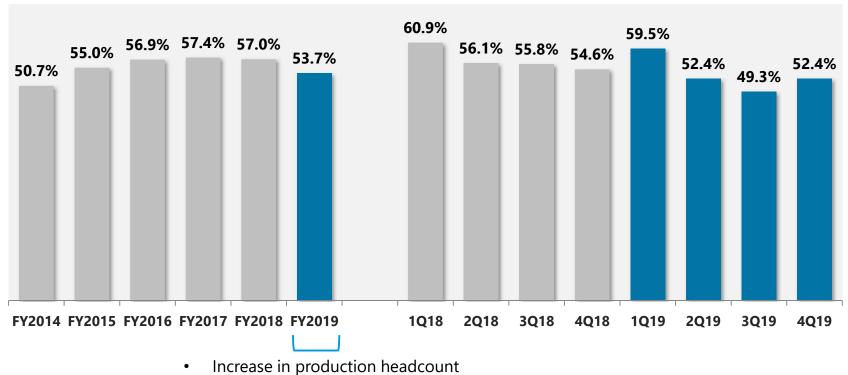
#### TOP 3 MARKETS

Country	<b>FY2019</b> S\$ mil	<b>FY2018</b> S\$ mil	% change
China	17.3	18.0	(2%)
USA	12.5	12.2	2%
Malaysia	11.2	12.1	(8%)



# **Gross Profit Margin**

#### **GROSS PROFIT MARGIN REMAINED ABOVE 50%**

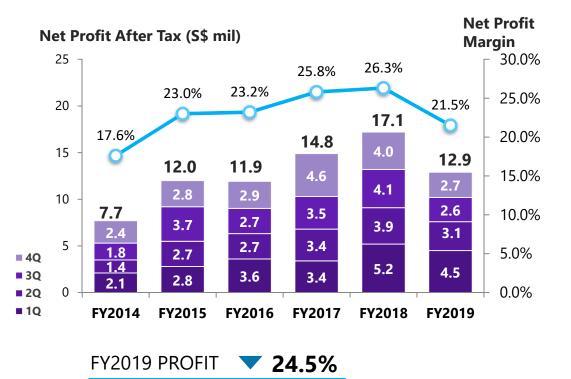


- Depreciation expenses increased by S\$0.6 million after a record capex in FY2018
- Reduced sales resulted in under-absorption of fixed overheads

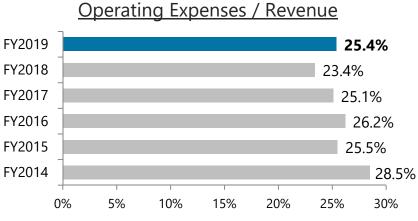


# **Profitability**

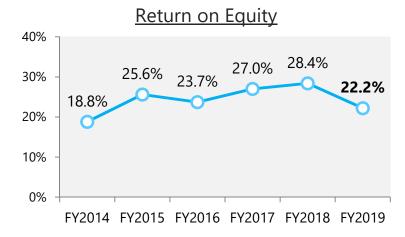
#### MAINTAINED TIGHT REIN ON OPERATING EXPENSES



Softer revenue and higher cost of sales from increased production headcount and depreciation charges



Operating Expenses - Administrative, distribution and other operating expenses (inclusive of other income)

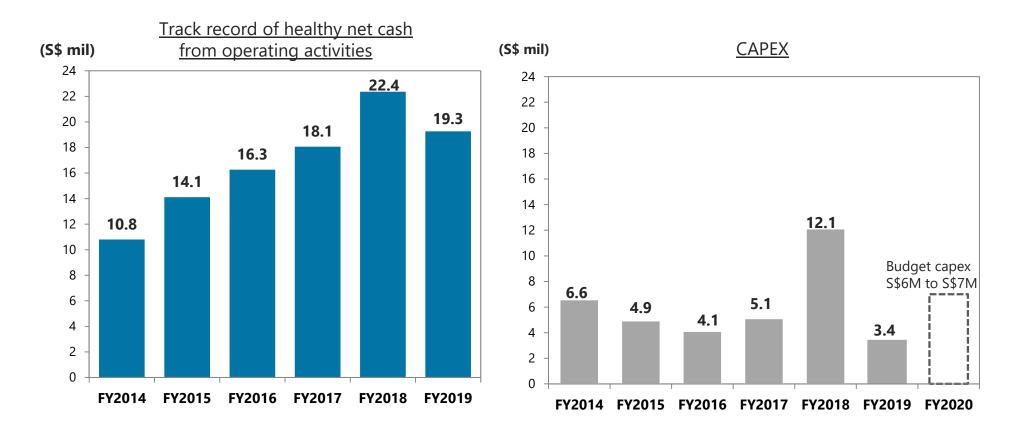


N.B. Due to rounding, some totals may not correspond with the sum of separate figures. 16

- Micro-Mechanics FY2019 Results Presentation

# **Cash Flow**

#### **CASH-FLOW GENERATIVE OPERATIONS**



# **Balance Sheet**

		30 June 2019	30 June 2018
<u>Cash</u>	Cash and cash equivalents <sup>#</sup>	S\$21.9M	S\$21.1M
Gearing	Total borrowings	Nil	Nil
<u>Trade Receivables</u>	Trade Receivables (Outstanding > 90days) / (Total trade receivables) Bad debt expense	S\$9.5M 0.0% Nil (FY19)	S\$10.9M Nil Nil (FY18)
<u>Inventory</u>	Inventory Inventory / Sales Inventory write-off	S\$4.5M 7.5% S\$104k (FY19)	S\$4.6M 7.0% S\$111k (FY18)
<u>Equity</u>	Shareholders' equity <sup>#</sup> NAV per share	S\$58.4M 41.98 cents	S\$60.3M 43.37 cents

<sup>#</sup> Paid final and special dividends totalling S\$8.3M for FY2018 and interim dividend of S\$5.6M for 1H19



### **Safe Harbour for Forward-Looking Statements**

This presentation contains certain statements that are not statements of historical fact, i.e. forward-looking statements. Investors can identify some of these statements by forward-looking items such as 'expect', 'believe', 'plan', 'intend', 'estimate', 'anticipate', 'may', 'will', 'would', and 'could' or similar words. However, you should note that these words are not the exclusive means of identifying forward-looking statements. These forward-looking statements are based on current expectations, projections and assumptions about future events. Although Micro-Mechanics (Holdings) Ltd. believes that these expectations, projections, and assumptions are reasonable, these forward-looking statements are subject to the risks (whether known or unknown), uncertainties and assumptions about Micro-Mechanics (Holdings) Ltd. and its business operations.

Some of the key factors that could cause such differences are, among others, the following:

- changes in the political, social and economic conditions and regulatory environment in the jurisdictions where we conduct business or expect to conduct business;
- the risk that we may be unable to realise our anticipated growth strategies and expected internal growth;
- changes in and new developments in technologies and trends;
- · changes in currency exchange rates;
- changes in customer preferences and needs;
- changes in competitive conditions in the semiconductor industry and our ability to compete under these conditions;
- changes in pricing for our products; and
- changes in our future capital needs and the availability of financing and capital to fund these needs.

Given these risks, uncertainties and assumptions, the forward-looking events referred to in this presentation may not occur and actual results may differ materially from those expressly or impliedly anticipated in these forward-looking statements. Investors are advised not to place undue reliance on these forward-looking statements.

Investors should assume that the information in this presentation is accurate only as of the date it is issued. Micro-Mechanics (Holdings) Ltd.'s business, financial conditions, results of operations and prospects may have changed since that day. Micro-Mechanics (Holdings) Ltd. has no obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by law.





31 Kaki Bukit Place Eunos Techpark Singapore 416209 www.micro-mechanics.com

#### **INVESTOR RELATIONS CONTACT**

Octant Consulting Tel (65) 6296 3583 herman@octant.com.sg / lisa@octant.com.sg