



APAC Realty Limited
(Company Registration No. 201319080C)
(Incorporated in Singapore on 15 July 2013)

RESPONSE TO QUERY FROM SINGAPORE EXCHANGE SECURITIES TRADING LIMITED ON THE COMPANY'S ANNOUNCEMENT OF ITS FULL YEAR RESULTS FOR THE YEAR ENDED 31 DECEMBER 2017

The board of directors (the “**Board**” or the “**Directors**”) of APAC Realty Limited (the “**Company**” and together with its subsidiaries, the “**Group**”) refers to the Company’s financial statements announcement for the fourth quarter and full year ended 31 December 2017 (“**FY2017 Results Announcement**”) released on 23 February 2018.

The Board would like to respond to the following query raised by the Singapore Exchange Securities Trading Limited (“**SGX-ST**”) on 2 March 2018 (“**SGX Query**”) as follows:

SGX Query

Please elaborate on the factors which resulted in the higher billings in 4Q2017.

Company’s Response

On page 16 of the FY2017 Results Announcement, it was stated that the increase in trade receivables of approximately \$22.2 million or 46.5% was mainly due to higher billings in 4Q2017 as compared to 4Q2016. The increase in trade receivables is in line with the increase in revenue of \$49.9 million or 62.5% for 4Q2017 as compared to 4Q2016.

The factors which resulted in the higher billings (revenue) for 4Q2017 are as follow:

- 1) higher resale and rental transactions in 4Q2017 as compared to 4Q2016: and
- 2) higher sales of new private residential properties and executive condominiums in the three quarters preceding 4Q2017 as compared to the same period in 2016.

The Group benefited from the higher market transaction volume in both the resale and rental segments as well as the new homes segment.

BY ORDER OF THE BOARD

Chua Khee Hak
CEO and Executive Director
6 March 2018

DBS Bank Ltd. is the sole issue manager of the initial public offering and listing of APAC Realty Limited. DBS Bank Ltd. assumes no responsibility for the contents of this announcement.