

















# **Mapletree Logistics Trust**

2Q FY25/26 Financial Results 28 October 2025





This presentation shall be read in conjunction with Mapletree Logistics Trust's financial results for the Second Quarter FY2025/26 in the SGXNET announcement dated 28 October 2025.

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## 2Q FY25/26 Key Highlights



Financial Performance		Asset Management		oital gement
S\$17	<b>Pevenue<sup>(1)</sup> 7.5m</b> % y-o-y	Portfolio Occupancy <sup>(2)</sup> 96.1% 1Q FY25/26: 95.7%	Aggregate Leverage <sup>(2)</sup> <b>41.1%</b>	Debt hedged into fixed rates <sup>(2)</sup>
S\$15	ncome ("NPI") <sup>(1)</sup> <b>3.3m</b> <sup>1</sup> / <sub>5</sub> % y-o-y	Portfolio Rental Reversion <sup>(1)</sup> +0.6% (+2.5% ex China)	1Q FY25/26: 41.2%	1Q FY25/26: 84%
Distribution per	DPU from	1Q FY25/26: +2.1% (+2.8% ex China)	Average Debt Maturity <sup>(2)</sup>	Income hedged for next 12 months <sup>(2)</sup>
Unit ("DPU") <sup>(1)</sup> 1.815 cents -10.5% y-o-y	Operations <sup>(1)(3)</sup> <b>1.815 cents</b> -4.8% y-o-y +0.2% q-o-q	WALE (by NLA) <sup>(2)</sup> 2.7 years 1Q FY25/26: 2.7 years	<b>3.6 years</b> 1Q FY25/26: 3.6 years	<b>75%</b> 1Q FY25/26: 74%

- 2Q FY25/26 Gross Revenue and NPI were lower y-o-y mainly due to forex impact from weaker regional currencies and divestments, leading to a lower DPU y-o-y
- Absence of divestment gains also contributed to the y-o-y decline in DPU
- DPU from operations rose 0.2% q-o-q, reflecting another quarter of sustained operational resilience
- Portfolio occupancy improved 40bps q-o-q to 96.1% on the back of stable leasing activities across MLT's markets
- China's negative rental reversions continued to moderate, averaging -3.0% in 2Q FY25/26

Notes:

As at 30 Sep 2025.

<sup>1.</sup> For the 3-month period ended 30 Sep 2025.

3. Excludes divestment gains.



# Financials & Capital Management



## 2Q FY25/26 vs 2Q FY24/25 (Year-on-Year)

S\$'000	2Q FY25/26 <sup>1</sup> 3 mths ended 30 Sep 2025	2Q FY24/25 <sup>2</sup> 3 mths ended 30 Sep 2024	Y-o-Y change (%)
Gross Revenue	177,471	183,304	(3.2)
Property Expenses	(24,163)	(24,708)	(2.2)
Net Property Income ("NPI")	153,308	158,596	(3.3)
Borrowing Costs	(38,222)	(39,823)	(4.0)
Amount Distributable	98,165	109,183	(10.1)
- To Perp Securities holders	5,706	6,889	(17.2)
- To Unitholders	92,459	102,294 <sup>3</sup>	(9.6)
Available DPU (cents)	1.815	2.027	(10.5)
Excluding Divestment Gains: - Adjusted Amount Distributable to Unitholders	92,459	96,239	(3.9)
- Adjusted DPU (cents)	1.815	1.907	(4.8)
Total issued units at end of period (million)	5,094	5,046	0.9



- Gross revenue was lower mainly due to:
  - currency weakness (mainly HKD, CNY, AUD, KRW and VND) and absence of contributions from 13 divested properties
  - mitigated by full period contribution from completed redevelopment of Mapletree Joo Koon Logistics Hub (MJKLH) and higher contribution from Singapore, Japan and Hong Kong SAR, partly offset by lower contribution from China and South Korea
  - impact of currency weakness partially mitigated through hedging
- Property expenses decreased mainly due to:
- divestments and regional currency weakness
- partly offset by contribution from MJKLH
- On a constant currency basis, gross revenue and NPI would have declined by 0.9% and 1.0% respectively
- Borrowing costs decreased mainly due to:
  - lower base rates on unhedged SGD and HKD borrowings
  - interest savings from paring down loans with divestment proceeds
- partly offset by interest incurred on loan drawn for MJKLH recognised in profit or loss post Temporary Occupation Permit ("TOP"), replacement hedges at higher cost and higher base rates for JPY loans

#### Notes

 <sup>2</sup>Q FY25/26 started with 178 properties and ended with 175 properties.

<sup>2. 2</sup>Q FY24/25 started with 188 properties and ended with 186 properties.

This includes distribution of divestment gains of S\$6,055,000.

## 1H FY25/26 vs 1H FY24/25 (Year-on-Year)



S\$'000	1H FY25/26 <sup>1</sup> 6 mths ended 30 Sep 2025	1H FY24/25 <sup>2</sup> 6 mths ended 30 Sep 2024	Y-o-Y change (%)
Gross Revenue	354,869	365,000	(2.8)
Property Expenses	(48,150)	(49,709)	(3.1)
Net Property Income ("NPI")	306,719	315,291	(2.7)
Borrowing Costs	(77,578)	(78,276)	(0.9)
Amount Distributable	195,774	218,968	(10.6)
- To Perp Securities holders	11,351	12,941	(12.3)
- To Unitholders	184,423	206,027 <sup>3</sup>	(10.5)
Available DPU (cents)	3.627	4.095	(11.4)
Excluding Divestment Gains: - Adjusted Amount Distributable to Unitholders	184,423	194,248	(5.1)
- Adjusted DPU (cents)	3.627	3.861	(6.1)
Total issued units at end of period (million)	5,094	5,046	0.9

- Gross revenue was lower mainly due to:
  - currency weakness (mainly HKD, CNY, AUD, KRW, and VND, offset by MYR and JPY) and absence of contributions from 15 divested properties
  - mitigated by higher contribution from Singapore, Japan, Hong Kong SAR, and Australia, full period contribution from acquisitions completed in 1Q FY24/25 and contribution from completed redevelopment of MJKLH
  - impact of currency weakness partially mitigated through hedging
- Property expenses declined mainly due to:
- currency depreciation against the SGD, absence of expenses from divested properties, and lower property-related taxes and loss allowances
- partly offset by contribution from MJKLH and acquisitions completed in 1Q FY24/25
- On a constant currency basis, gross revenue and NPI would have decreased by 0.8% and 0.7% respectively
- Borrowing costs decreased mainly due to:
- lower base rates on unhedged SGD and HKD loans
- interest savings from paring down loans with divestment proceeds
- partly offset by interest incurred on loan drawn for MJKLH recognised in profit or loss post TOP, replacement hedges at higher cost, higher base rates for JPY loans, and incremental borrowings to fund acquisitions completed in FY24/25

#### Notes

- 1. 1H FY25/26 started with 180 properties and ended with 175 properties.
- 2. 1H FY24/25 started with 187 properties and ended with 186 properties.
- 3. This includes distribution of divestment gains of S\$11,779,000.

## 2Q FY25/26 vs 1Q FY25/26 (Quarter-on-Quarter)



S\$'000	2Q FY25/26 <sup>1</sup> 3 mths ended 30 Sep 2025	1Q FY25/26 <sup>2</sup> 3 mths ended 30 Jun 2025	Q-o-Q change (%)
Gross Revenue	177,471	177,398	0.0
Property Expenses	(24,163)	(23,987)	0.7
Net Property Income ("NPI")	153,308	153,411	(0.1)
Borrowing Costs	(38,222)	(39,356)	(2.9)
Amount Distributable	98,165	97,609	0.6
- To Perp Securities holders	5,706	5,645	1.1
- To Unitholders	92,459	91,964	0.5
Available DPU (cents)	1.815	1.812	0.2
Total issued units at end of period (million)	5,094	5,075	0.4

- Gross revenue increased mainly due to:
  - contribution from completed redevelopment of MJKLH and higher contribution from Singapore
  - partly offset by JPY and HKD depreciation against SGD and the absence of contributions from 5 divested properties
- impact of currency weakness partially mitigated through hedging
- Property expenses increased mainly due to:
  - contribution from MJKLH and higher property maintenance expenses
  - partly offset by absence of expenses from divested properties and absence of reversal of loss allowance
- On a constant currency basis, gross revenue and NPI would have increased by 1.1% and 1.0% respectively
- Borrowing costs decreased mainly due to:
  - lower HKD and SGD base rates on unhedged borrowings
- partly offset by interest incurred on loan drawn for MJKLH recognised in profit or loss post TOP, and replacement hedges at higher cost

#### Notes:

- 1. 2Q FY25/26 started with 178 properties and ended with 175 properties.
- 2. 1Q FY25/26 started with 180 properties and ended with 178 properties.

## **Healthy Balance Sheet and Prudent Capital Management**



	As at 30 Sep 2025	As at 30 Jun 2025
Investment Properties (S\$m)	13,043 <sup>1</sup>	13,040 <sup>1</sup>
Total Assets (S\$m)	13,616	13,616
Total Debt (S\$m)	5,521	5,539
Total Liabilities (S\$m)	6,565	6,602
Net Assets Attributable to Unitholders (S\$m)	6,445	6,409
NAV / NTA Per Unit <sup>2</sup>	S\$1.26	S\$1.26
Aggregate Leverage Ratio <sup>3,4</sup>	41.1%	41.2%
Weighted Average Annualised Interest Rate	2.6%	2.7%
Average Debt Duration (years)	3.6	3.6
Interest Cover Ratio (ICR) <sup>5</sup>	2.9x	2.9x
<ul><li>ICR Sensitivity:</li><li>10% decrease in EBITDA</li><li>100bps increase in weighted average interest rate</li></ul>	2.6x 2.1x	2.6x 2.1x
MLT Credit Rating	Fitch BBB+ (with stable outlook)	Fitch BBB+ (with stable outlook)

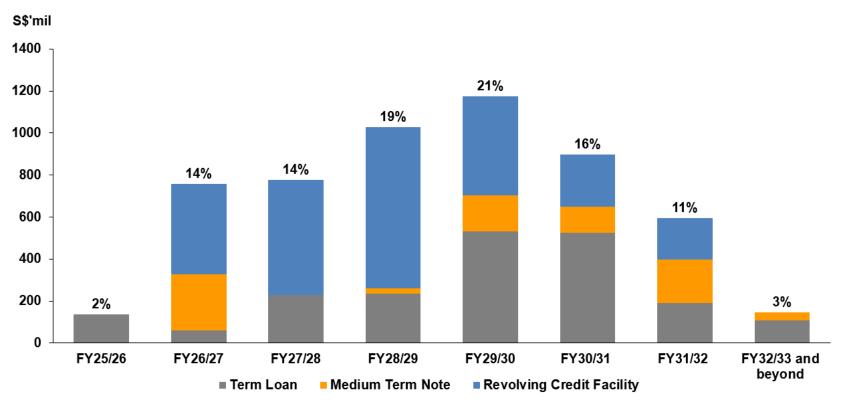
- Net debt decreased by S\$18 million mainly due to:
  - repayment of loans using divestment proceeds
  - lower net translated foreign currency loans
  - partially offset by additional loans drawn to fund asset enhancement initiatives, land premium on extension of land leases and capex
- Aggregate leverage ratio decreased slightly to 41.1%
- Weighted average borrowing cost for 2Q FY25/26 dipped slightly to 2.6% per annum, mainly due to declines in **SORA and HIBOR**

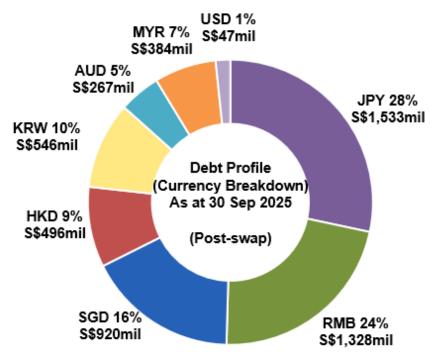
- Includes investment properties held for sale.
- NTA per Unit was the same as NAV per Unit as there were no intangible assets as at the Condensed Interim Statements of Financial Position dates.
- As per Property Funds Guidelines, the aggregate leverage includes lease liabilities that are entered into in the ordinary course of MLT's business on or after 1 April 2019 in accordance to the Monetary Authority of Singapore guidance.
- Total debt (including perpetual securities) to net asset value ratio and total debt (including perpetual securities) less cash and cash equivalent to net asset value ratio as at 30 September 2025 were 86.8% and 86.6% respectively.
- The Interest Cover Ratio is based on trailing 12 months financial results (including perpetual securities distribution), in accordance with the guideline provided by the Monetary Authority of Singapore with effect from 28 November 2024.



## **Well-Staggered Debt Maturity Profile**

- Well-staggered debt maturity profile with healthy average debt duration of 3.6 years
- Ample liquidity with available committed credit facilities of S\$819 million to refinance debt due in the next 12 months





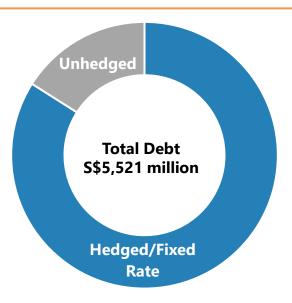
## **Proactive Interest Rate and Forex Risk Management**



Disciplined, multi-year hedging strategy mitigates impact of rising interest rates and currency volatility

### **Interest Rate Risk Management**

- 84% of total debt is hedged or drawn in fixed rates
- Every potential 25 bps increase in base rates¹ may result in ~S\$0.5m decrease in distributable income or -0.01 cents in DPU² per quarter



Hedged/Fixed Rate	84%	
Unhedged	16%	
• SGD	9%	
<ul><li>JPY</li></ul>	7%	

### **Forex Risk Management**

 About 75% of amount distributable in the next 12 months is hedged into / derived in SGD



Hedged	75%
Unhedged	25%

#### Notes:

- Base rate denotes SGD SORA and JPY DTIBOR/TORF/TONA.
- 2. Based on 5,094 million units as at 30 September 2025.

## **Distribution Details**



2Q FY25/26 Distribution	
Distribution Period	1 July 2025 – 30 September 2025
Distribution Amount	1.815 cents per unit
Ex-Date	4 November 2025, 9am
Record Date	5 November 2025, 5pm
Distribution Payment Date	16 December 2025

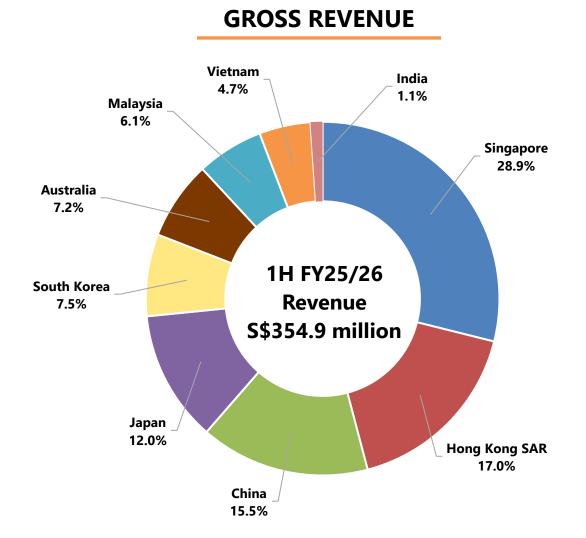


## **Geographical Diversification Enhances Portfolio Stability**



- Robust, geographically diversified portfolio reduces concentration risk and underpins MLT's resilient operating performance
- Developed markets continue to account for ~70% of MLT's portfolio (by AUM and revenue)

### **ASSETS UNDER MANAGEMENT** Vietnam India 2.8% 0.7% Malaysia **Singapore** 5.4% 20.6% **Australia** 7.5% **South Korea** As at 30 Sep 25 8.0% S\$13.0 billion<sup>1</sup> Japan **Hong Kong SAR** 14.2% 22.7% China



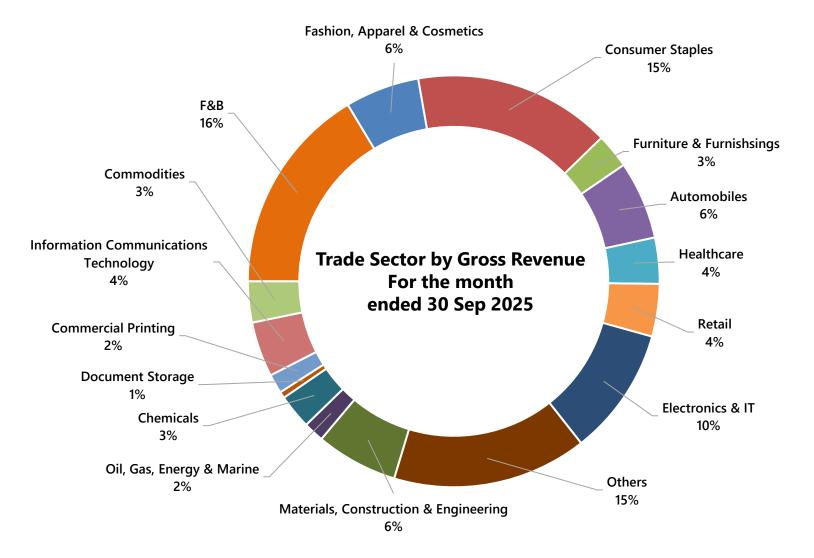
#### Note:

18.1%

## **Diversified Tenant Trade Sectors**



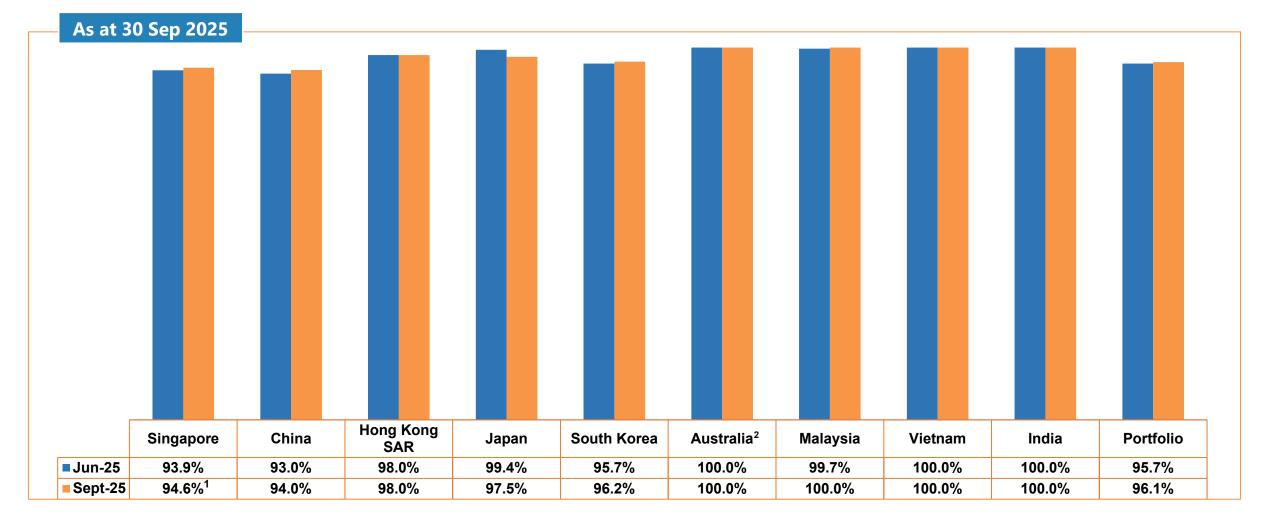
- Diversified tenant base of 970 customers who are mainly engaged in handling consumer-related goods
- Majority of tenants, estimated at around 85% of MLT's revenue, are serving domestic consumption. Tenants engaged in exports business account for around 15% of revenue



## **Resilient Operational Performance**



- Higher portfolio occupancy of 96.1%, driven by improvements in Singapore, China, South Korea and Malaysia
- Japan's lower occupancy is due to transitional downtime at Kuwana Centre. Negotiations with prospective tenants are underway to backfill vacancy



#### Notes:

- 1. Mapletree Joo Koon Logistics Hub recorded occupancy of 60.1% as at 30 September 2025, up from 42.4% in June 2025.
- 2. Excludes a property that was divested on 13 October 2025.

## **Portfolio Rental Reversions**



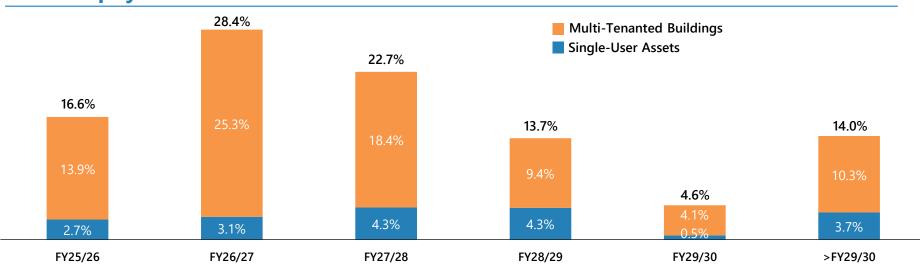
- Positive rental reversions across most markets except China
- China's rental reversion continued improving trend with -3.0% registered in 2Q FY25/26, compared to -7.5% last quarter and -12.2% a year ago

Market	2Q FY25/26	1Q FY25/26
Singapore	3.9%	5.2%
Japan	0.0%	7.2%
Hong Kong SAR	0.7%	1.1%
South Korea	1.1%	1.1%
Malaysia	3.4%	2.9%
China	-3.0%	-7.5%
Vietnam	4.3%	3.7%
Australia	NA	NA
India	NA	3.2%
Portfolio	0.6%	2.1%
Portfolio ex. China	2.5%	2.8%

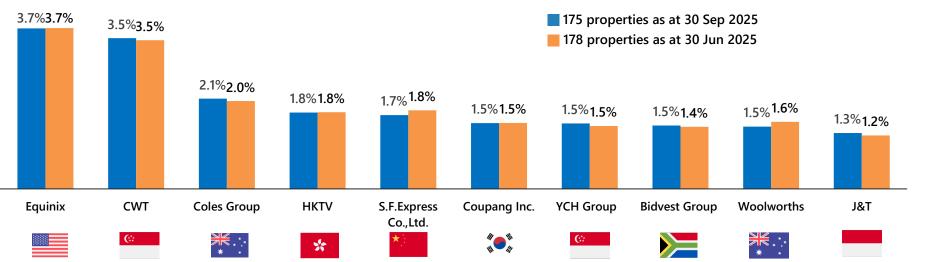
## Well-staggered Lease Expiry Profile & Diversified Tenant Base



### **Lease Expiry Profile**<sup>1</sup>



## **Top 10 Tenants by Gross Revenue**





lease expiry (by NLA)



~20.1% of total gross revenue by top 10 tenants



mainly serving consumer-related sectors

1. As at 30 Sep 2025.



# **Active Portfolio Rejuvenation**



## **Active Portfolio Rejuvenation – Selective Divestments**



- Divestment of properties with older specifications and limited redevelopment potential to unlock value
- Frees up capital to be redeployed into investments of modern assets with higher growth potential
- Completed three divestments in 2Q FY25/26, and a fourth post quarter-end













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Property	1 Genting Lane, Singapore	8 Tuas View Square, Singapore	31 Penjuru Lane, Singapore	Subang 2, Malaysia	Mapletree Logistics Centre - Yeoju, South Korea	28 Bilston Drive, Barnawartha North, Australia
GFA (sqm)	6,050	4,405	17,880	8,297	10,959	57,440
Sale Price	S\$12.3m	S\$11.2m	S\$7.8m	MYR31.5m (S\$9.5m) <sup>1</sup>	KRW8,000m (S\$7.4m) <sup>2</sup>	AUD60.0m (S\$51.0m) <sup>3</sup>
Valuation	S\$9.1m	S\$8.0m	S\$7.3m	MYR24.0m (S\$7.3m) <sup>1</sup>	KRW7,900m (S\$7.3m) <sup>2</sup>	AUD56.0m (S\$47.6m) <sup>3</sup>
Divestment Premium to Valuation	35.2%	39.8%	6.8%	31.3%	1.3%	7.1%
Completion Date	13 May 2025	12 June 2025	15 July 2025	17 July 2025	29 August 2025	13 October 2025

#### Note:

<sup>1.</sup> Based on the exchange rate of S\$1.00 to MYR3.30.

<sup>2.</sup> Based on the exchange rate of \$\\$1.00 to KRW1,079

<sup>3.</sup> Based on the exchange rate of S\$1.00 to AUD1.18

## **MLT's Portfolio at a Glance**



	As at 30 Sep 2025
Assets Under Management (S\$ billion)	13.0
WALE (by NLA) (years)	2.7
Net Lettable Area (million sqm)	8.2
Occupancy Rate (%)	96.1
Number of Tenants	970
Number of Properties	175
Number of Properties – By Country	
Singapore	44
Hong Kong SAR	9
China	42
Japan	22
South Korea	20
Australia	14
Malaysia	9
Vietnam	12
India	3



## **Advancing our Green Agenda**

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MLT is committed to achieving carbon neutrality for Scope 1 and 2 emissions by 2030, in line with Mapletree **Group's long-term target of net zero emissions by 2050** 

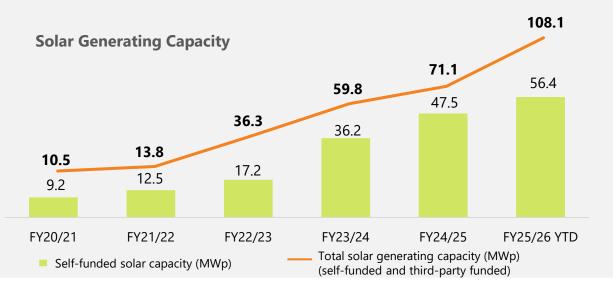
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### **Solar Generating Capacity**

2030 Target: Expand MLT's self-funded solar energy generating capacity to **100 MWp** 

- Met FY25/26 target with self-funded solar generating capacity up 19% y-o-y to **56.4 MWp**<sup>1</sup>
- Total solar generating capacity increased 52% y-o-y to **108.1 MWp**<sup>1</sup>
- **Neutralised Scope 2 carbon emissions** for China and HK SAR as a combined market





### **Green Buildings**

2030 Target: Achieve green certification for >80% of MLT's portfolio

- Met FY25/26 target with green certified space increasing to 69% of MLT's portfolio (by GFA)1
- Attained green certifications for another 15 properties across China, South Korea and Australia<sup>1</sup>



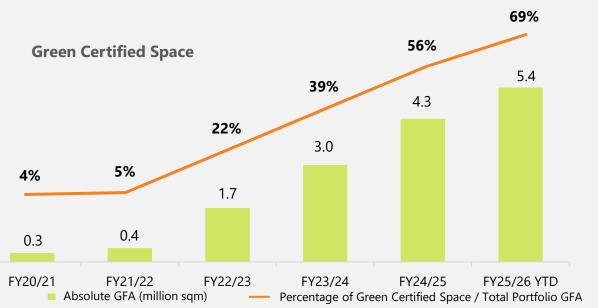












Note:

1. As at 30 September 2025.

## Advancing our Green Agenda (cont'd)

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MLT is committed to achieving carbon neutrality for Scope 1 and 2 emissions by 2030, in line with Mapletree Group's long-term target of net zero emissions by 2050

logistics

### **Green Financing**

- ✓ **S\$300 million** of new green and sustainable financing secured YTD
- ✓ Proceeds will be used to finance or refinance eligible projects in:









**Green buildings** 

**Renewable energy** 

**Energy efficiency** 

Sustainable water management

✓ Green and sustainable financing increased to **\$\$1.5 billion** (~27% of total borrowings)¹

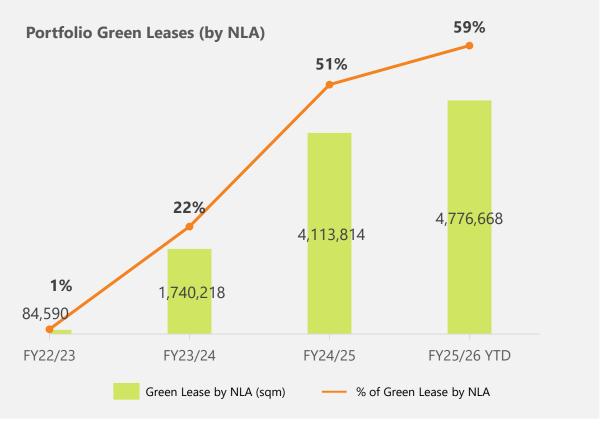
### **Accolade**

Mapletree Benoi Logistics Hub was the sole industrial / logistics building recognised as one of the BCA Green Mark 20<sup>th</sup> Anniversary Building Projects



### **Green Lease**

- Engaging tenants to adopt green lease provisions for all new and renewal leases
- ✓ Green leases increased to account for **59% of portfolio** (by NLA)¹



Note:

1. As at 30 September 2025.



## **Outlook**



- The world economy has proven more resilient than expected, according to the International Monetary Fund. However, renewed US-China trade tensions continue to cloud the outlook, keeping business and consumer sentiment cautious.
- Leasing demand for MLT's logistics facilities has held steady to-date, supporting a 96.1% portfolio occupancy rate and resilient operational performance. China's market appears to be stabilising, with negative rent reversions continuing to moderate.
- Weaker regional currencies against the Singapore dollar continued to weigh on MLT's financial performance, although recent declines in some short-term interest rates have helped lower borrowing costs.
- Continue to focus on sustaining healthy occupancy rates, steady rental income and cost efficiency, while mitigating currency and interest rate risks through appropriate hedging strategies.
- Continue to execute our portfolio rejuvenation strategy, including accretive acquisitions, strategic asset enhancements, and selective divestments.



## **Portfolio Rejuvenation Strategy**



### Focused approach to deliver Sustainable Long-Term Value

# Accretive Acquisitions

- Scale up and strengthen MLT's portfolio with acquisitions of high quality, modern logistics assets
- √ 65% 70% of portfolio anchored by stable Developed Markets, with balance 30% 35% from faster growing Emerging Markets
- ✓ Visible pipeline of assets from Sponsor in India, Vietnam, Malaysia and Australia
- ✓ Increased acquisition opportunities amid tapering interest rates

# Selective Divestments

- ✓ Identified ~S\$1bn of older specs properties for divestment about half from China and Hong Kong SAR
- ✓ Executed S\$209m of divestments in FY24/25
- ✓ Targeting S\$100m S\$150m divestments in FY25/26 (~S\$58m YTD)
- ✓ Re-invest proceeds into modern logistics assets offering higher growth potential

# **Strategic Asset Enhancements**

- ✓ Unlock value and drive organic growth through redevelopment of existing properties into modern logistics space
- ✓ Ongoing redevelopment project in Subang, Malaysia is awaiting land amalgamation
- ✓ Pursuing new redevelopment project in eastern part of Singapore

Active Asset Management



Prudent Capital & Risk Management



by

Complemented

High Quality Portfolio



Diversified & Strong
Tenant Base



Healthy Financials





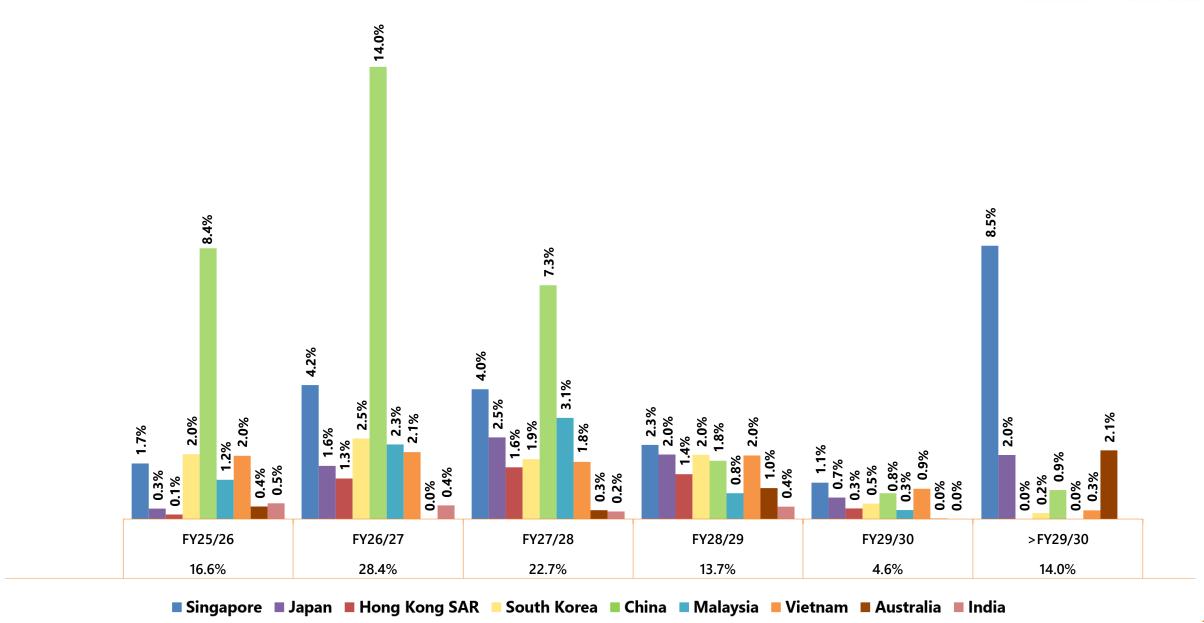


ompleted Projects			
Country	Project locations	Estimated GFA (sqm)	
	North region - Jilin, Liaoning, Shandong		
	South region - Fujian		
China	East region - Anhui, Jiangsu, Zhejiang	2,650,000	
	West region - Chongqing, Sichuan, Yunnan		
	Central region - Henan, Hubei, Hunan		
Vietnam	Binh Duong, Hung Yen, Bac Giang	340,000	
Australia	Brisbane	101,000	
India	Pune, Bangalore	219,500	
Total		3,310,500	

Projects Underway		
Country	Project locations	Estimated GFA (sqm)
China	Shanghai	119,000
Malaysia	Shah Alam	476,000
Australia	Brisbane	49,000
Vietnam	Bac Giang	98,000
Total		742,000

## Lease Expiry Profile (by NLA) by Geography

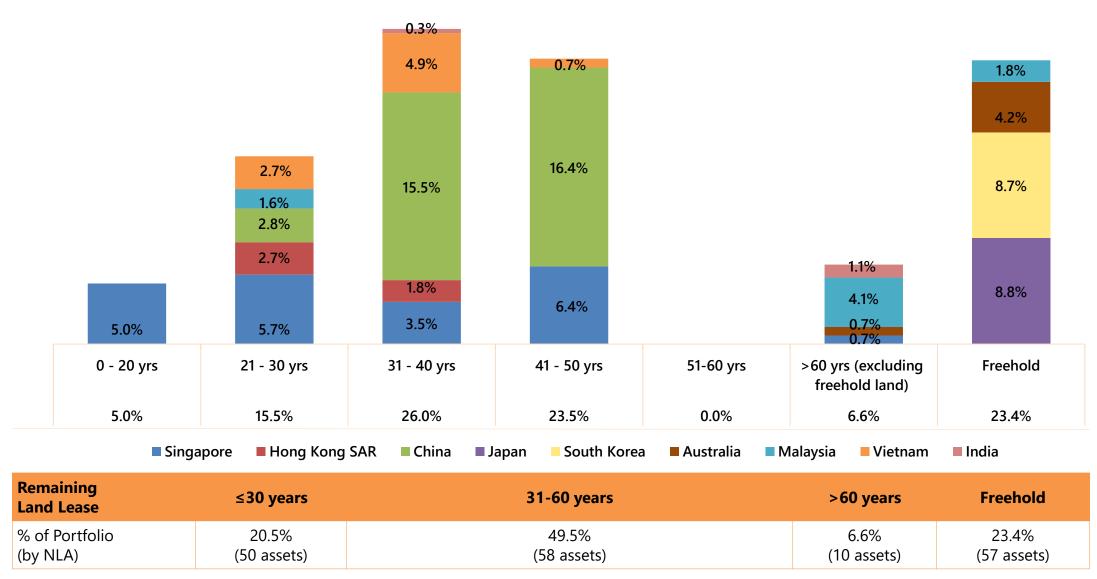






## Remaining Years to Expiry of Underlying Land Lease (by NLA)

Weighted average lease term to expiry of underlying leasehold land (excluding freehold land): 39.8 years





## Single-User Assets vs. Multi-Tenanted Buildings

