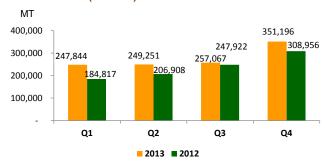
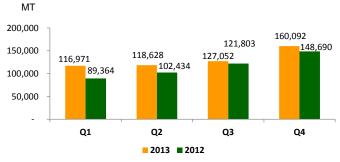
Production Highlight

		4Q 2013	4Q 2012	Change YoY	FY2013	FY2012	Change YoY
Production							
FFB Total	(MT)	689,306	619,299	11.3%	2,248,835	1,943,233	15.7%
FFB Internal		511,107	468,813	9.0%	1,620,211	1,448,016	11.9%
FFB Nucleus		351,196	308,956	13.7%	1,105,358	948,603	16.5%
FFB Plasma		159,911	159,857	0.0%	514,853	499,413	3.1%
FFB External		178,199	150,486	18.4%	628,624	495,217	26.9%
СРО	(MT)	160,092	148,690	7.7%	522,743	462,291	13.1%
PK	(MT)	30,462	26,940	13.1%	99,397	87,252	13.9%
Yield and Extraction Rate							
FFB Yield	(MT/ha)	5.4	6.0	-10.0%	17.4	18.8	-7.4%
CPO Yield	(MT/ha)	1.3	1.4	-7.1%	4.1	4.5	-8.9%
CPO Extraction Rate	(%)	23.2%	23.9%	-2.9%	23.3%	23.8%	-2.1%
PK Extraction Rate	(%)	4.4%	4.3%	2.3%	4.4%	4.5%	-2.2%

FFB Production (Nucleus) Trend



CPO Production Trend



Notes: Figures may not sum due to rounding

 FFB:
 Fresh Fruit Bunches

 CPO:
 Crude Palm Oil

 PK:
 Palm Kernel

Nucleus: Plantations owned by the Group

Plasma: Plantations developed by the Group for the benefit of smallholders. The Group buys FFB from

these plasma plantations at prices determined by the Indonesian government Yields: FFB Yield and CPO Yield are for the reported period and not annualised