

Corporate Presentation

7 June 2017



Listed on the Singapore Exchange

Subsidiaries of Secura Group Limited

(Company Registration No.: 201531866K)

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Agenda

1 Introduction

2 Business Overview

3 Financial Highlights



Listed on the Singapore Exchange

Subsidiaries of Secura Group Limited

1. Introduction



Cyber Security



Mobile Forensics



Homeland Security



Security Guarding



Secured Printing



Security Consultancy



Training



Systems Integration



Event Security



Executive Protection



Private Investigation

Key Business Entities



- ✓ Cybersecurity industry leader with 17-year track record
- ✓ Named one of top 25 Cyber Security Companies by APAC CIO Outlook magazine (May 2017)



Cyber Security



Security Guarding



Homeland Security



Mobile Forensics



Security Consultancy



Event Security



Systems Integration



- ✓ Graded 'A' by Police Licensing & Regulatory Department (2012-2017)
- ✓ Winner of the Singapore Prestige Brand Award (2012) and Enterprise 50 Award (2014 & 2015)



Executive Protection



Private Investigation

One-Stop Fully Integrated Security Solutions Provider



SECURA

- ✓ 41-year old security printer
- ✓ One of the largest cheque printing business in Singapore
- ✓ ISO 27001:2013 (Information Security Management) and ISO 9001:2008 (Quality Management Systems) certified



Secured Printing



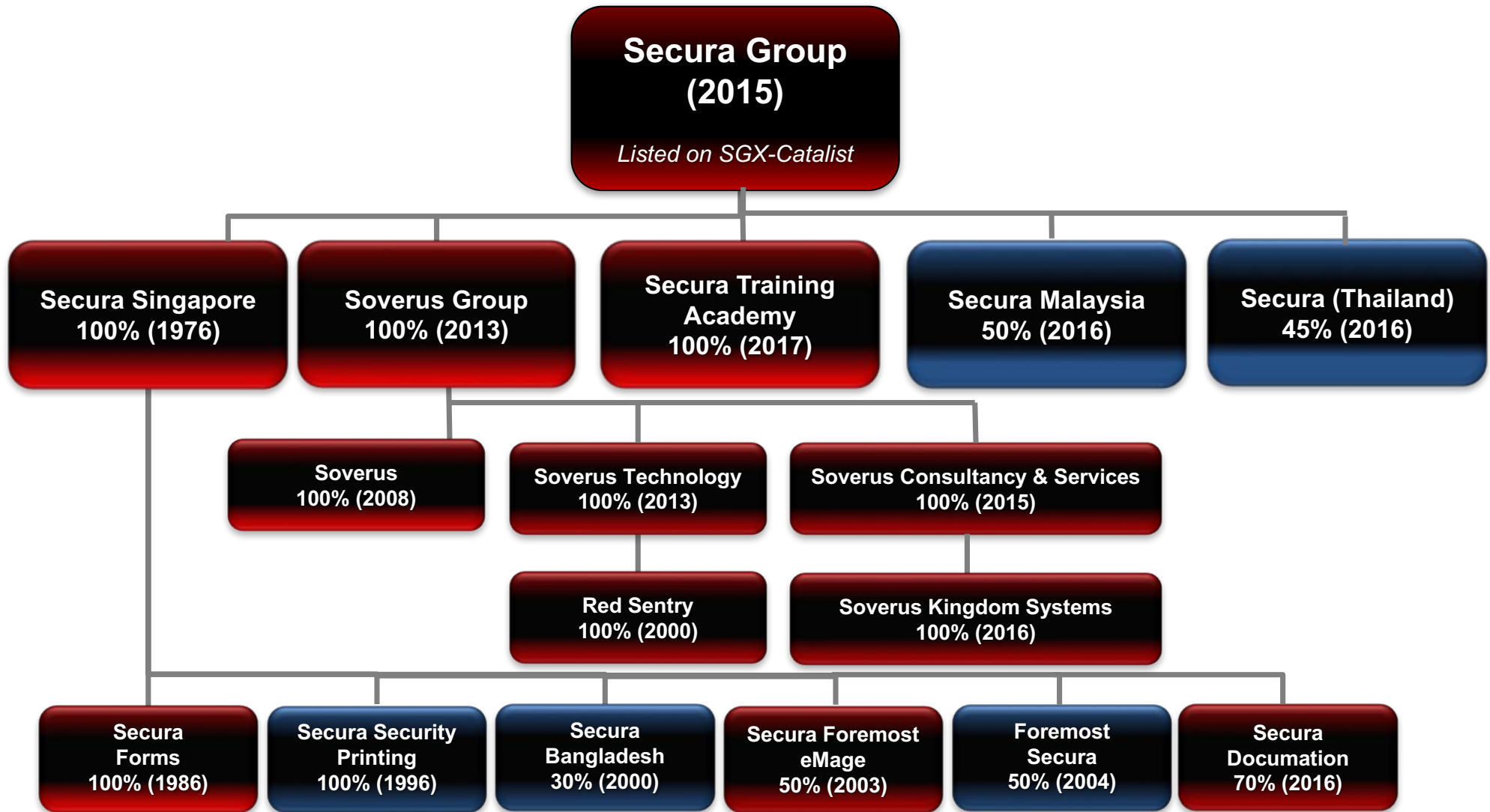
Training



- ✓ Public and in-house Approved Training Organisation appointed by Skillsfuture Singapore



Secura Group Limited & its Subsidiaries



Management Team

- Leadership team comprising 13 industry veterans, many with MHA background
- 17 companies, 5 countries, 800+ employees as at June 2017



Led by CEO Paul Lim – 19 Years Service in SPF/MHA

- Founded Soverus Group in 2013 and Secura Group in 2015
- Executive Council Member of the Association of Small & Medium Enterprises (ASME)
- Founding Member of Hong Kong-ASEAN Economic Cooperation Foundation
- SME Infocomm Adoption Committee
- Cyber Security Awareness Alliance Committee
- Security ITM Tripartite Committee

Awards and Accolades



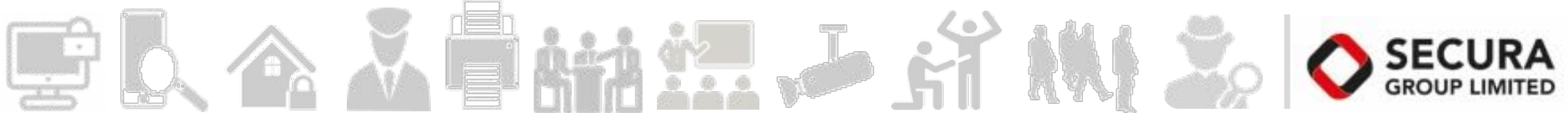
2012

2014

2015

2016

2017



Our Clientele

Well-diversified customer base of more than 1,000 customers in various industries:



2. Business Overview



Cyber Security



Mobile Forensics



Homeland Security



Security Guarding



Secured Printing



Security Consultancy



Training



Systems Integration



Event Security

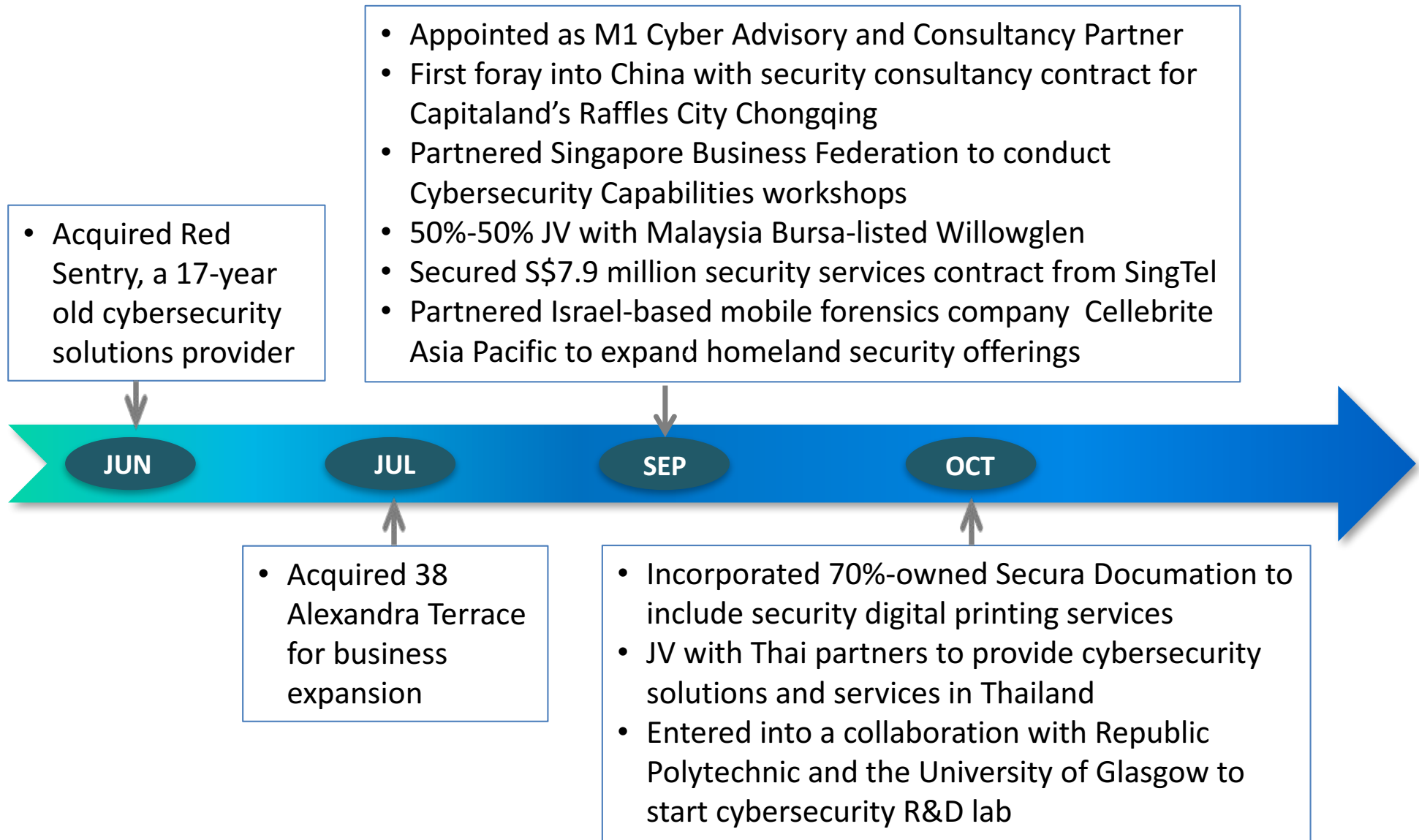


Executive Protection

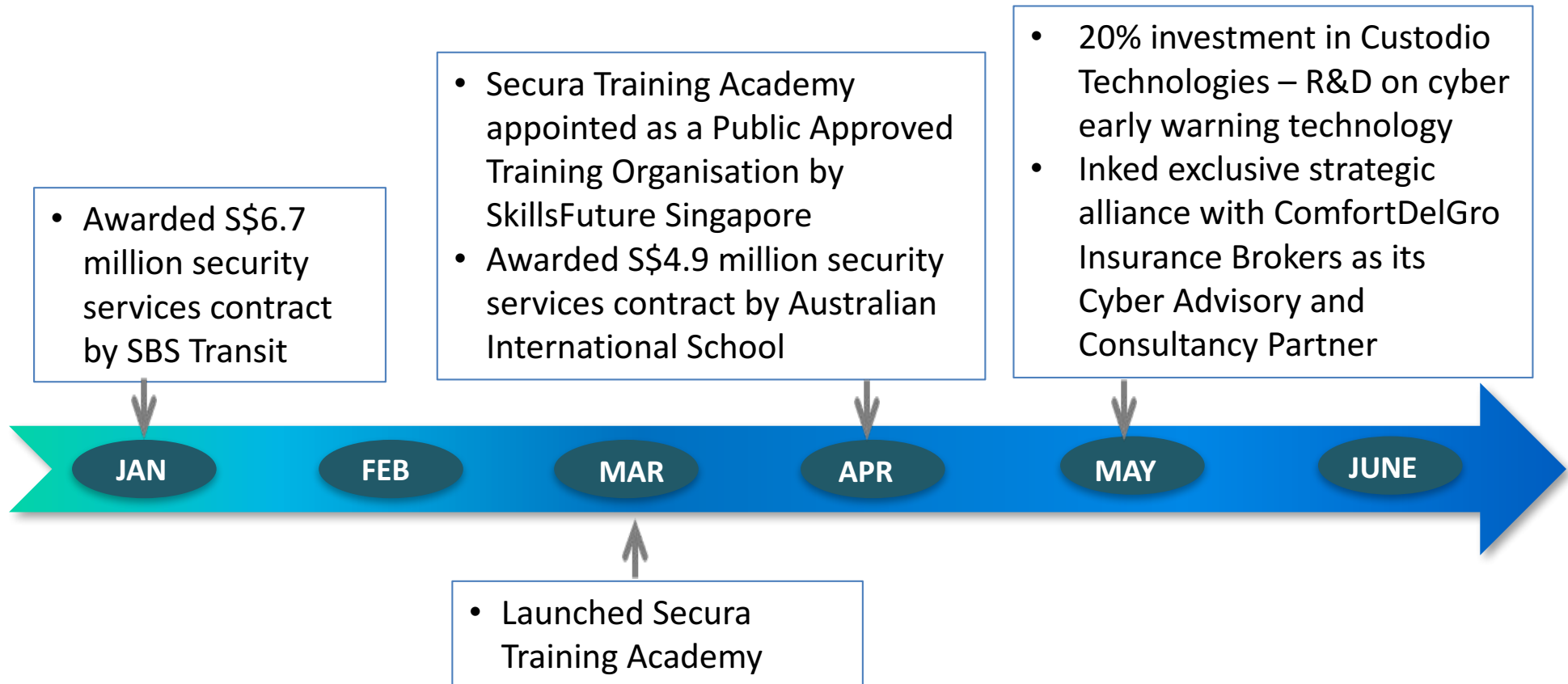


Private Investigation

Latest Corporate Developments (2016)



Latest Corporate Developments (2017)



Preparing for Business Expansion

Acquired 38 Alexandra Terrace

- Corporate HQ
- Cybersecurity
- Guarding
- Integrated Command Centre
- Cybersecurity Operations Centre (SOC)
- Homeland Security
- Security Consultancy
- Systems Integration



Cybersecurity



Cyber Security



Mobile Forensics



Homeland Security



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Secured Printing



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Cybersecurity

Fast Growing Business

- Started in 2015; secured several enterprise clients including government agencies, financial services institutions and MNCs
- Acquired Red Sentry for S\$2.5 million, an established cyber solutions provider with 17-year track record in June 2016
- Exploring B-to-C cyber business products and services



Cybersecurity – Strategic Direction



System Integration

- Vulnerability Assessment & Penetration Testing
- Security & Risk Assessment
- Professional Services



Cyber Training Centre

- Partnership with Singapore Business Federation to conduct Cyber Security Capabilities Workshops



Research & Development

- Invested US\$4.5M for 20% stake in Israeli Aerospace Industries (IAI)-owned R&D company, Custodio Technologies focusing on early cyber security warning technology
- Collaboration with Republic Polytechnic and the University of Glasgow on Secura R&D Lab

Cybersecurity – Featured in APAC CIO Outlook

Named one of Top 25 Cyber Security Technology Companies - 2017



APAC CIO Outlook May 2017 Issue



Cyber Security –

Providing leading Enterprise Security & Compliance Solutions featured in the Gartner Magic Quadrant




Perimeter Access Control

 Software






Endpoint Protection / Management

 BIGFIX





Privilege Access Management & Compliance Audit







SSL Certificate Management

 *thawte*[™]
it's a trust thing[™]



Network Access Control



Data Protection





Secure IT Support Solution

Secured & Audited Remote Access



Managed Security Services

Security Devices & System Monitoring Management



Security Incident Event Management (SIEM)





Security / Risk Analysis








Vulnerability Threat Management



Application Security

Source Static Code Analysis



Network Security Performance

Unified Network Monitoring & Bandwidth Management





Cybersecurity – Partnerships

Cyber Advisory and Consultancy Partner for M1



- Provide cyber security consultancy, products and services, including Vulnerability Assessment, Penetration Testing and Device Control, to M1's corporate customers
- Tap into M1's vast enterprise customer base presenting growth springboard for our cyber security business

Partnership with Singapore Business Federation to conduct Cyber Security Capabilities Workshops

- Assist Singapore companies, especially SMEs, to better understand the cyber security landscape and address cybersecurity threats more effectively



Cyber Advisory and Consultancy Partner to ComfortDelgro Insurance Broker (CDGI)

- Offering cyber security related consultancy, products and services to CDGI's enterprise customers.



Cybersecurity – Partnerships

New cybersecurity R&D lab collaboration with Republic Polytechnic and the University of Glasgow

- Opportunity to enhance expertise and develop house brand of cybersecurity products and solutions
- Estimated investment of S\$10 million (partly from sponsors) over 3 years
- Key topics: Internet-of-Things, data analytics and Industry 4.0
- Industry partners include:
 - Huawei International
 - Skybox Security
 - Rapid7
 - WatchGuard Technologies
 - Netscout Systems
 - M1



Cybersecurity – Partnerships

US\$4.5M investment in Custodio Technologies which will conduct R&D for cyber early warning technology

- 20% investment in Custodio Technologies
- Principal activity is R&D of new cybersecurity solutions and capabilities with a focus on cyber early warning technology
- Its parent, Israel Aerospace Industries, is Israel's largest aerospace and defence company, and a globally recognized technology and innovation leader, with expertise in developing various security systems
- Rights to distribute and sell products and solutions from Custodio Technologies' R&D efforts



Cybersecurity – Joint Ventures

Forms 50%-50% partnership with Bursa-listed Willowglen in Malaysia

- Willowglen is a leading industry player in the SCADA, security and IT market in Malaysia with 30 years of experience
- Expand our presence in the security market in Malaysia, particularly in the cyber security space where we see tremendous growth potential



WILLOWGLEN
Total Scada & Security Solutions

Cybersecurity – Joint Ventures

Enters Thai market through joint venture – Secura Thailand

- Joint venture with local Thai partners to provide cyber security solutions and mobile forensics services – Secura owns 45% of joint venture
- Thailand’s cyber security market is estimated to be worth US\$20 million¹ and is a key area of strong growth potential, with the increasing physical and cyber security threats and the lack of established cyber security service providers in the country
- Other services include security consultancy and security systems integration



1. Based on data from Healthcare Information and Management Systems Society (HIMSS), a not-for-profit organisation headquartered in Chicago, Illinois with additional offices in North America, Europe, United Kingdom and Asia.

Cybersecurity – Joint Ventures

Secura Thailand



Mobile Forensics



Cyber Security



Mobile Forensics



Homeland Security



Security Guarding



Secured Printing



Security Consultancy



Training



Systems Integration



Event Security



Executive Protection



Private Investigation

Mobile Forensics

Expand offerings in mobile forensics through collaboration

- Israel-based Cellebrite is a leading mobile forensics company which has capability to unlock, extract and decode newer series of Apple iPhones and Android phones
- Preferred reseller of Cellebrite's products in Singapore (primary market), Cambodia and Laos (both secondary markets) for a period of 3 years from 28 September 2016
- Used by law enforcement agencies in more than 100 countries



cellebrite
delivering mobile expertise



Homeland Security



Cyber Security



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Homeland Security

- Sole distributor for Safran Morpho detection products in Singapore
- Morpho is a global leader in security and identity solutions deployed in more than 100 countries
- Detection for Chemical, Biological, Radiological, Explosives and Narcotics
- Certified by TSA, ECAC, CAAC



Homeland Security – Secura Technologies WTMD

- Secura housebrand WTMD – same quality as competitors but fraction of price
- Deployed during China Embassy event in celebration of the 67th Anniversary of the Founding of the People’s Republic of China on 26 September 2016 at Shangri-La Hotel, Singapore
- Ownership or lease business models
- USP – Only security company in Singapore to provide both man and machine



Security Guarding



Cyber Security



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Event Security



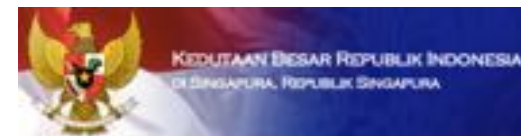
Executive Protection



Private Investigation

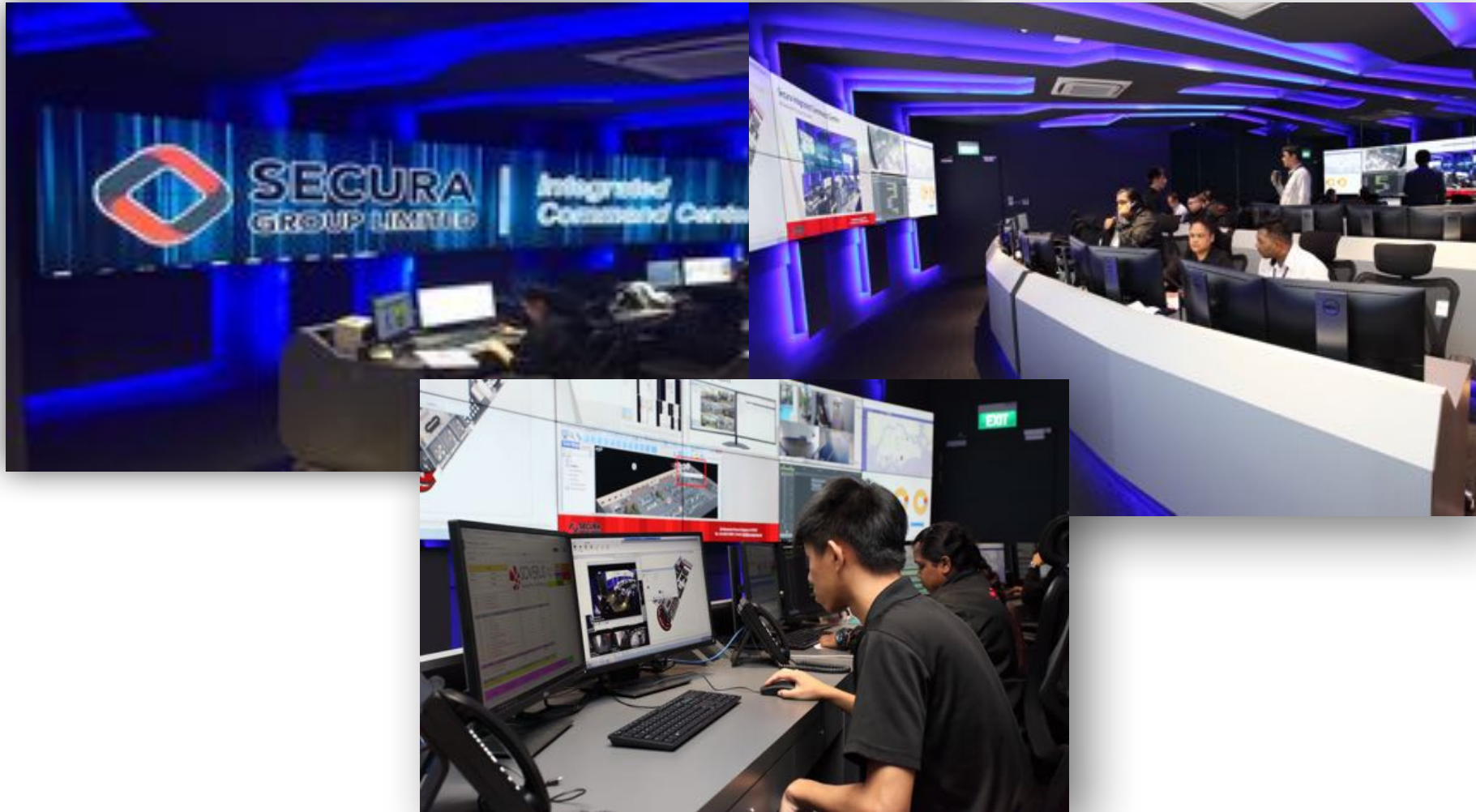
Security Guarding

- 'A' Grading (Excellent) by the Police Licensing & Regulatory Department for licensed security guard agencies from 2012 to 2017
- Staff strength of approximately 628 security officers as at 1 March 2017
- Prestigious clients:






Security Guarding - Integrated Command Centre

- State-of-the-art Command Centre



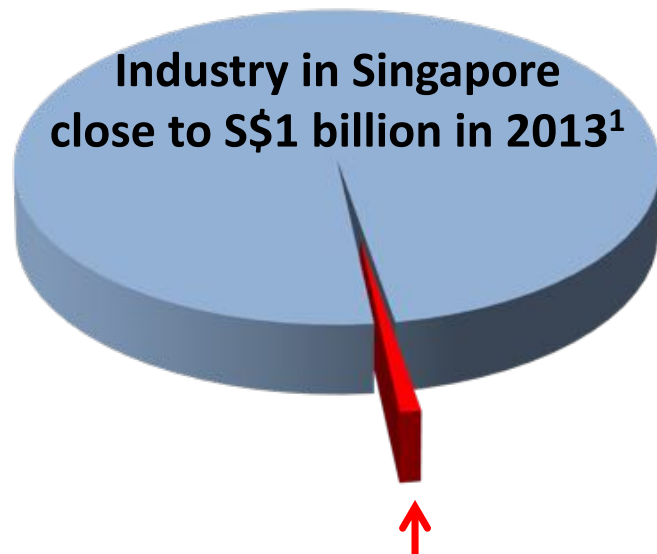
Security Guarding – New Contract Wins

Company	Contract Value (S\$m)	Duration	Period
	7.9	2 years	1 October 2016 to 30 September 2018
	6.7	3 years	1 March 2017 to 29 February 2020
	4.9	2.5 years	1 May 2017 to 31 December 2019



Security Guarding – Increase Market Share

Significant potential to increase market share

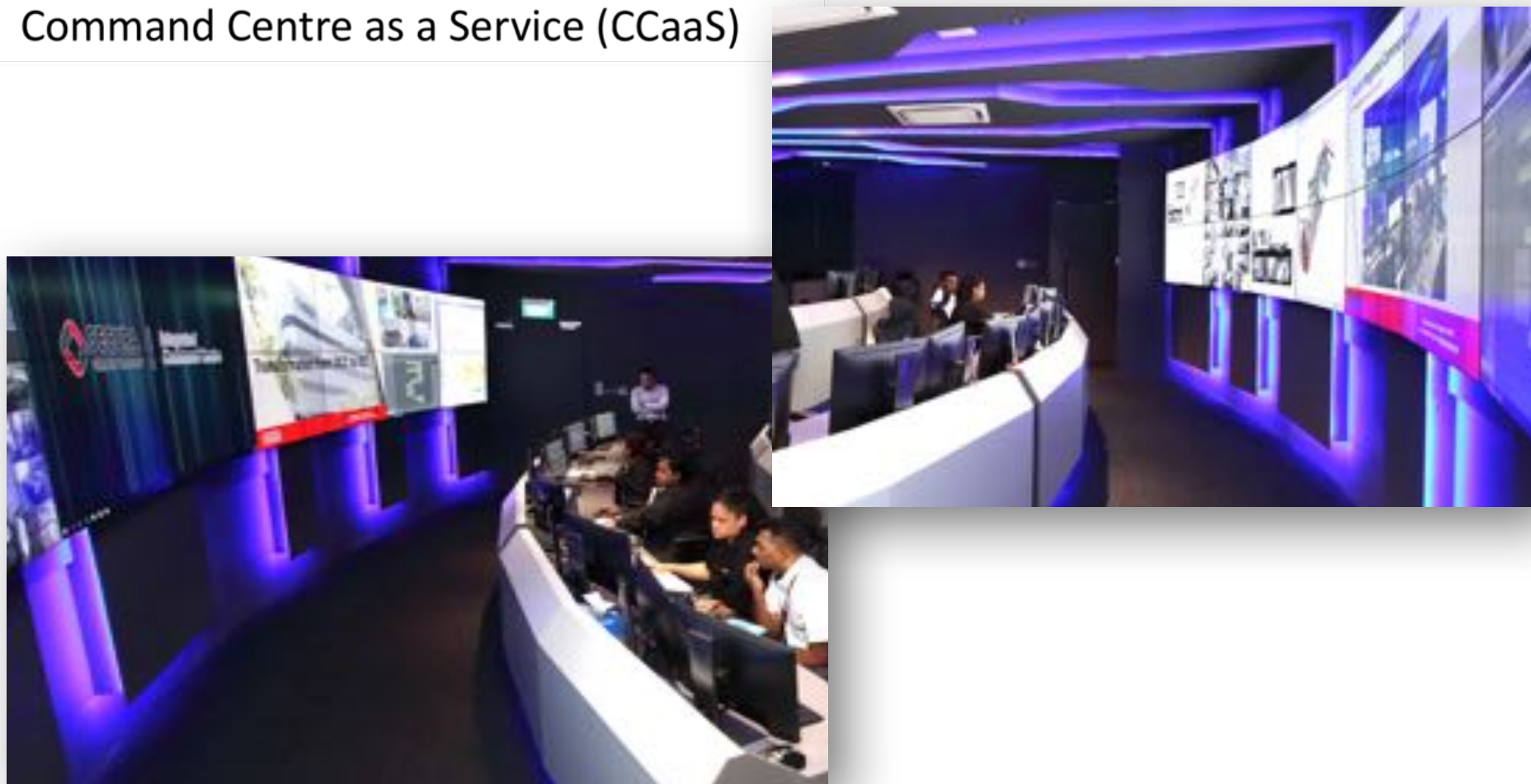


- 245 approved agencies² in Singapore with about 35,000 active security officers
 - Estimated market demand is 45,000 to 50,000 guards
 - Shortfall of 10,000 security guards with 2,280 job vacancies available³
- Government support through the enforcement of the Progressive Wage Model
- Initiatives to attract and retain security personnel
 - Top “10” paying employer in the industry, with a bi-annual salary review.
 - Launch of industry's first Security Specialist Vocation Scheme
 - Other incentive schemes

1. Singapore Business Review, “Unraveling the mystery world of Singapore’s security officers”, 8 October 2013
2. Association of Certified Security Agencies , “List of Approved Security Agencies” with effect from 16 April 2016
3. Based on Ministry of Manpower’s [Job Vacancies 2016 annual report](#) as at 30 September 2016

Integrated Command Centre

- Virtual Patrol Services (VPS)
- Command Centre as a Service (CCaaS)



Integrated Command Centre

Key features

- More efficient use of network to enhance resolution on demand
- Rapid scalability and redeployment
- Centralised video management and viewing
- Location tracking of business asset or operation
- Secure transmission of video feed
- Robust real-time video streaming



Benefits

- Monitoring and protect assets from anywhere
- Improved operation efficiency
- Better cost efficiency
- Seamless operation globally

Integrated Command Centre

Assist business owners to monitor and protect their assets 24/7 and incorporate video analytics for

- Tripwire Event Detection
- Enter Event Detection
- Loitering Event Detection

Real-Time Monitoring System

- Reduces human error on written report
- Speeds up decision making during any emergencies
- Increase the productivity of the patrol officer through live monitoring



Security Guarding – Security Vocationalisation

ST Page B3 on 14 June 2016

Launched Security Specialist Vocation Scheme (SSVS), a first for the security industry, on 13 June 2016 to attract more people into the security industry



Launch of SSVS by Secretary-General NTUC Chan Chun Sing on 13 June 2016



Training



Cyber Security



Mobile Forensics



Homeland Security



Security Guarding



Secured Printing



Security Consultancy



Training



Systems Integration



Event Security



Executive Protection



Private Investigation

Secura Training Academy

- Appointed by SkillsFuture Singapore as **public and in-house Approved Training Organisation (ATO)**
- WSQ framework on Employability Skills, Service Excellence Framework and InfoComm Technology
- Training programmes offered:
 - Cyber Security Awareness workshops
 - Security-related product trainings (including Cellebrite's mobile forensics products)
 - MasterClass workshops
 - Enhanced security guarding training
- More than S\$1 billion in funds for SkillsFuture training annually for eligible Singaporeans till 2020



Security Systems Integration



Cyber Security



Mobile Forensics



Homeland Security



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Executive Protection



Private Investigation

Security Systems Integration

- Full in-house security systems integration capabilities
- Representing both housebrand products and other leading brands
- Turnkey solutions and maintenance services
- Sole representative of leading specialised security and data analytics solutions for retail sector:

inVUE.



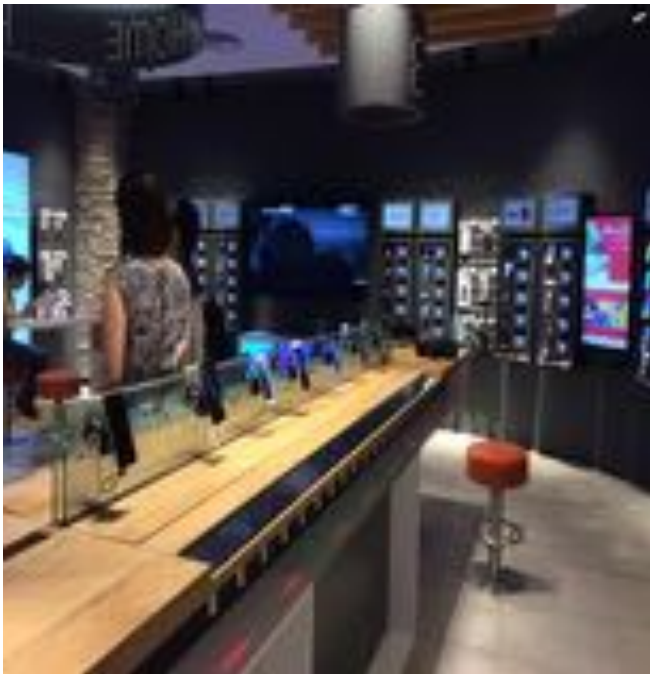
**brick
stream™**



Security Systems Integration



World #1 Anti-Theft Display Protection for Tablets, Smartphones and Other Electronics



Security Systems Integration

- Security Tag and Anti-Theft Security System
- Second to Sensormatic



- Foot Traffic, People Counting and Tracking
- 2D and 3D Stereo Vision Sensors for Retail Analytics
- Space and Staff Optimisation from Data

- Wifi Access Points for Customers
- Customer Profile Generation
- Personalised CRM Engagement



Malaysia



Security Consultancy



Cyber
Security



Mobile
Forensics



Homeland
Security



Security
Guarding



Secured
Printing



Security
Consultancy



Training



Systems
Integration



Event
Security



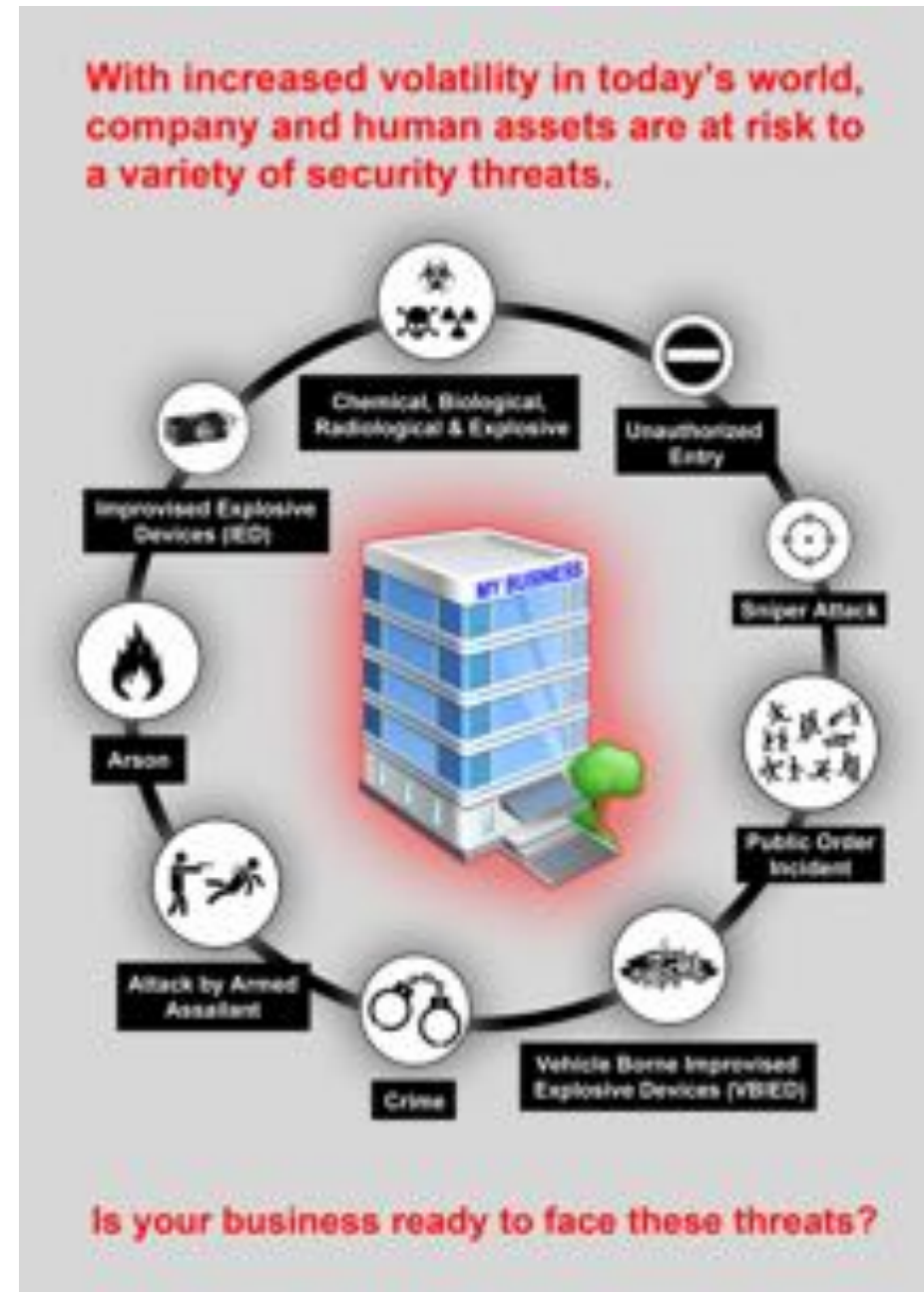
Executive
Protection



Private
Investigation

Security Consultancy

- Security Master Planning
- Threat Vulnerabilities & Risk Assessment
- Security Audit / Study
- Project Management
- Tender Documentation & Evaluation
- Counter Terrorism
- Espionage Planning
- Theft Prevention
- Crowd Control
- Red Teaming
- Security Audit
- Systems Integration



Security Printing



Cyber Security



Mobile Forensics



Homeland Security



Security Guarding



Secured Printing



Security Consultancy



Training



Systems Integration



Event Security



Executive Protection



Private Investigation

Security Printing



Track Record

- Over 40 years in providing security printing services
- One of the largest cheque printing businesses in Singapore

What We Do

- Printing of:
 - Cheque books
 - Passbooks
 - Carpark coupons
 - Marriage certificates
 - Shopping vouchers
 - Statements
 - Stationery and others

Certifications

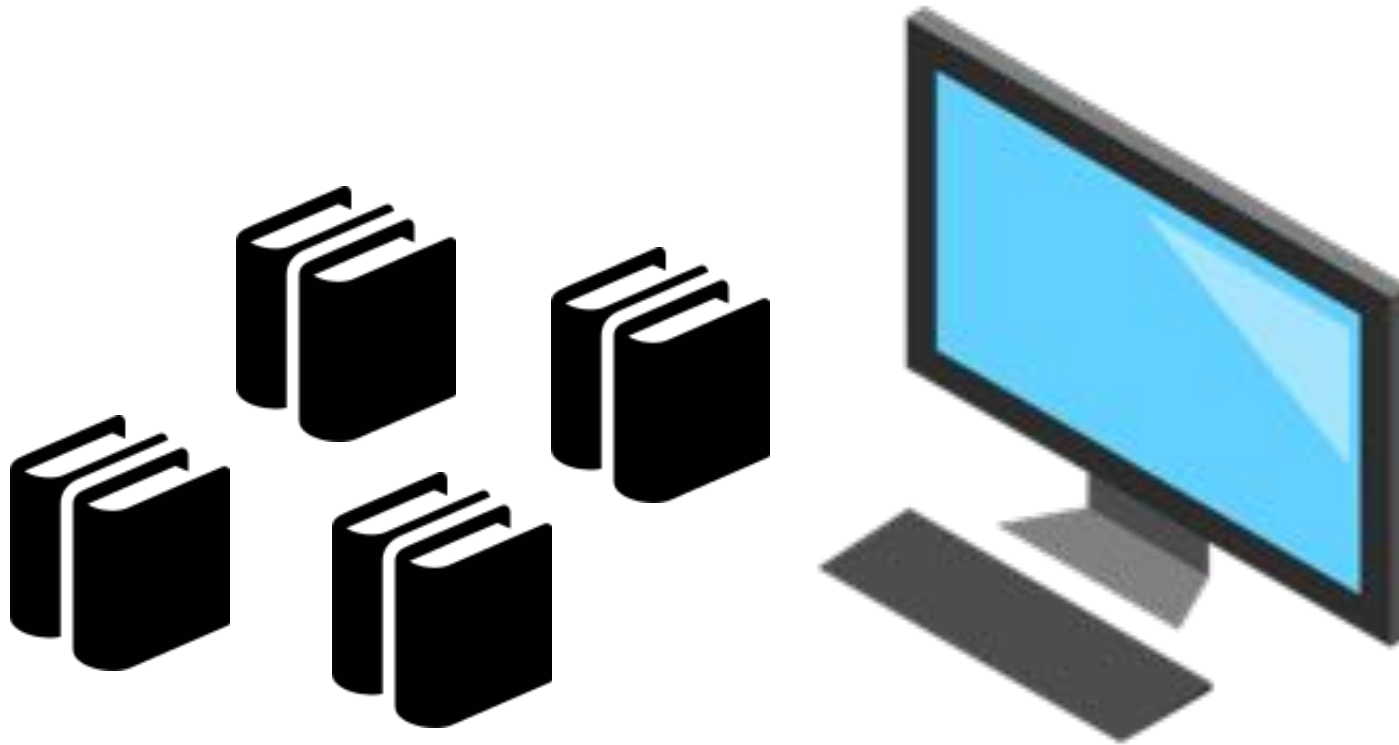
- ISO 9001:2008 certified
- ISO 27001:2013 certified

Major Customers

- Local and foreign banks in Singapore
- Singapore statutory boards

Secured Digital Printing and Data Solutions

- Secured digital printing of transactions and statements for telcos, banks, stockbroking houses and insurance companies
- Increasing shift towards electronic data delivery
- E-statement and e-archiving platforms
- One-stop secured data delivery partner
- Secured data destruction



Overseas Expansion



Cyber Security



Mobile Forensics



Homeland Security



Security Guarding



Secured Printing



Security Consultancy



Training



Systems Integration



Event Security



Executive Protection



Private Investigation

Overseas Expansion



3. Financial Highlights



Cyber Security



Mobile Forensics



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Security Consultancy



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Executive Protection



Private Investigation

FY2016 Results Highlights

For the 12 months ended 31 December

In S\$'000	FY2016	FY2015 ¹	Change (%)
Revenue	36,150	20,522	76
Gross profit	6,804	3,207	>100
<i>Gross margin (%)</i>	<i>18.8%</i>	<i>15.6%</i>	<i>3 pts</i>
Other operating income	1,907	3,201	(40)
Distribution and selling expenses	(1,727)	(128)	>100
Admin expenses	(5,810)	(3,462)	68
Finance cost	(110)	(2)	>100
Listing expenses	(339)	(653)	(48)
Share of results of joint ventures and associates	273	—	nm
Profit before tax	998	2,163	(54)
Net attributable profit	954	1,723	(45)

Note: 1. Comprises only financial results of Soverus Group Pte Ltd and its subsidiaries

Revenue Contribution by Business Segments

For the 12 months ended 31 December

Revenue	Contribution (S\$'000)			Contribution	
	FY2016	FY2015 ¹	Change (%)	FY2016	FY2015 ¹
Security Guarding	21,300	18,823	13	59%	92%
Security Printing	11,571	-	nm	32%	-
Cyber Security	1,734	589	194	5%	3%
Homeland Security, System Integration & Security Consultancy	1,545	1,110	39	4%	5%
Total	36,150	20,522	76	100.0%	100.0%

nm – not meaningful

Note: 1. Comprises only financial results of Soverus Group Pte Ltd and its subsidiaries

1Q2017 Results Highlights

For the 3 months ended 31 March

In S\$'000	1Q2017	1Q2016 ¹	Change (%)
Revenue	9,537	8,684	9.8
Gross profit	1,847	1,254	47.3
<i>Gross margin (%)</i>	<i>19.4%</i>	<i>14.4%</i>	<i>5 pts</i>
Other operating income	367	450	(18.4)
Distribution and selling expenses	(683)	(318)	nm
Admin expenses	(1,770)	(1,003)	76.5
Finance cost	(55)	-	nm
Listing expenses	-	(279)	(100)
Share of results of joint ventures and associates	10	26	(61.5)
(Loss)/profit before tax	(284)	130	nm
Net attributable (loss)/profit	(257)	146	nm

nm – not meaningful

Note: 1. 1Q2016 results retrospectively adjusted to reflect the fair values of assets and liabilities of Secura Singapore Pte. Ltd. and its subsidiaries upon finalisation of purchase price allocation.

Thank You



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Subsidiaries of Secura Group Limited