MindChamps® preschool

Q1 FY2018 Analyst Meeting

8 May 2018



Disclaimer

This presentation and the discussion that follows may contain forward-looking statements that involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of MindChamps PreSchool Limited (the "Company") and its subsidiaries or related entities (the "Group") to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. None of the Group, its advisers, or its representatives, is representing or warranting that the Group's actual future results, performance or achievements will be as discussed in such forward-looking statements. Investors are advised that the actual performance, achievements, investment decisions and operations of the Group may vary significantly from such statements. This presentation is for information purposes only and does not constitute or form any part of an offer of, or invitation or solicitation to purchase or subscribe for, any shares or securities in any jurisdiction in the Company. None of the Group, its advisers, or its representatives, shall be liable whatsoever for any loss arising, whether directly or indirectly, from any use or distribution of this presentation or the contents herein.

MindChamps® preschool



Financial Highlights

Presented by Mr. Yongky Widjaja

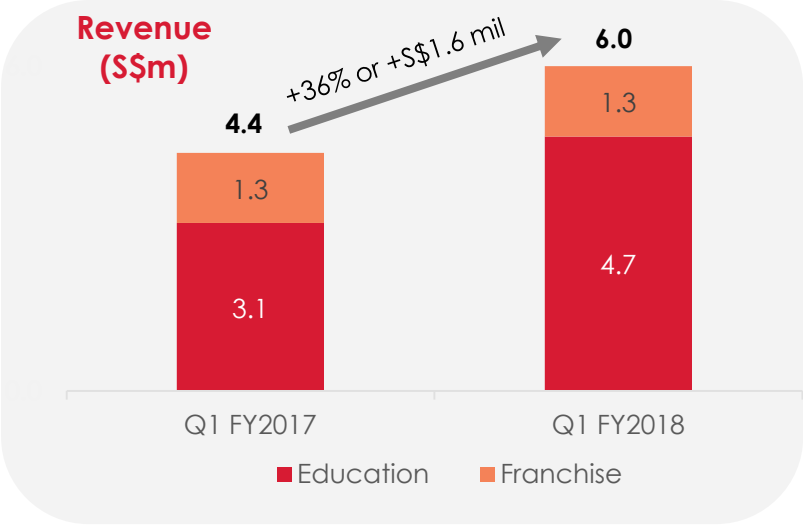
Senior Director, Finance

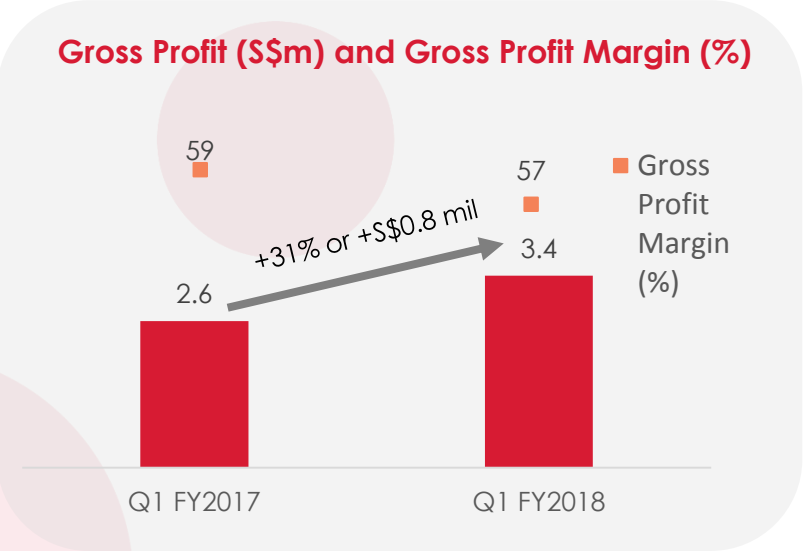
Consolidated Statement of Comprehensive Income

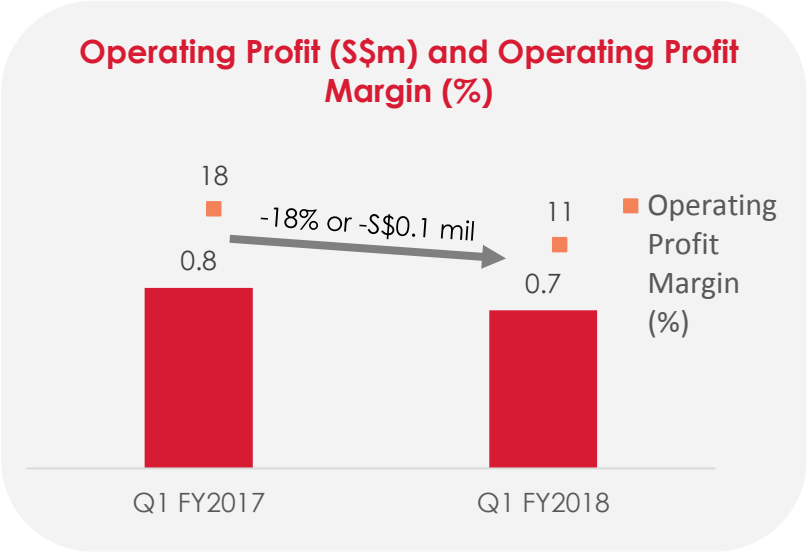
	1Q 2018 S$'000	1Q 2017 S$'000
Revenue	6,008	4,431
Cost of sales	(2,584)	(1,824)
Gross profit	3,424	2,607
Other income	825	369
Expenses		
- Administrative	(3,447)	(2,117)
- Marketing	(146)	(61)
Operating profit	656	798
Other (loss)/gain - net	(65)	18
Non-operating expenses		
- Finance	(101)	(1)
Profit before income tax	490	815
Income tax expense	(171)	(68)
Net profit	319	747
Other comprehensive income:		
Items that may be reclassified subsequently to profit or loss:		
Currency translation differences arising from consolidation - (Loss)	(649)	(7)
Total comprehensive (loss)/income	(330)	740

MindChamps® preschool

Strong Growth in Revenue and Gross Profit with Healthy Operating Profit

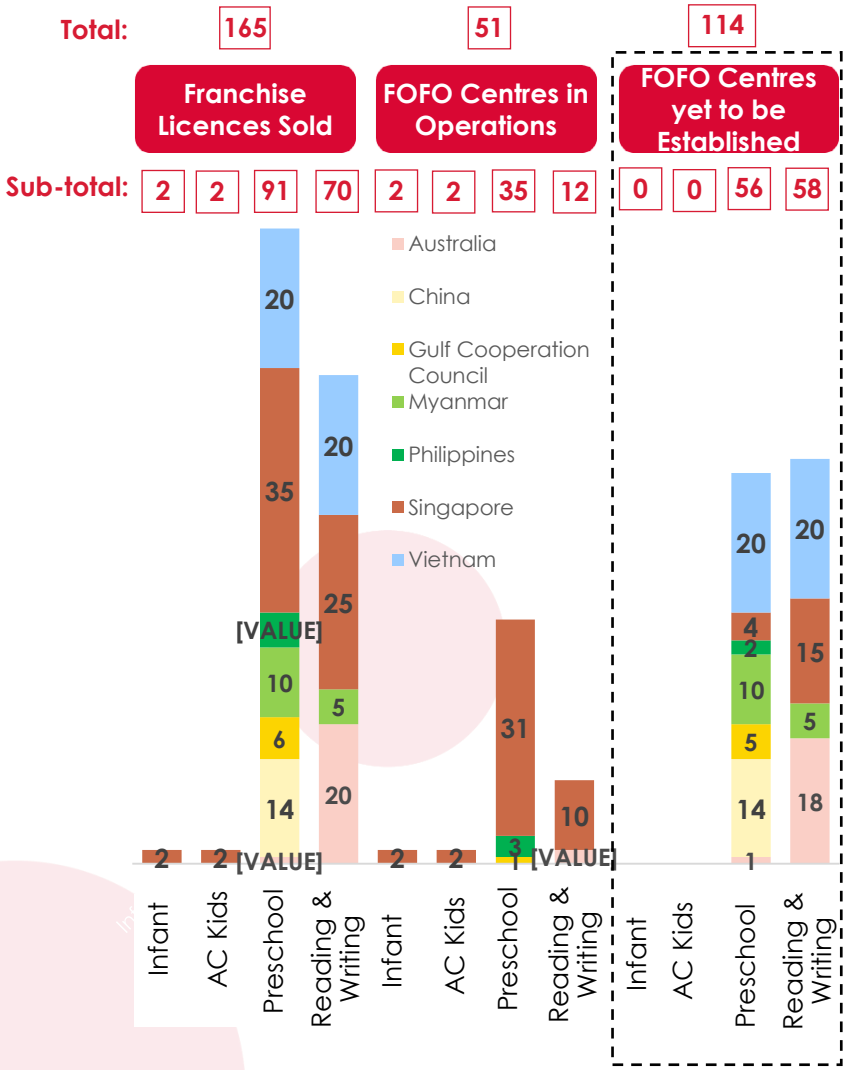


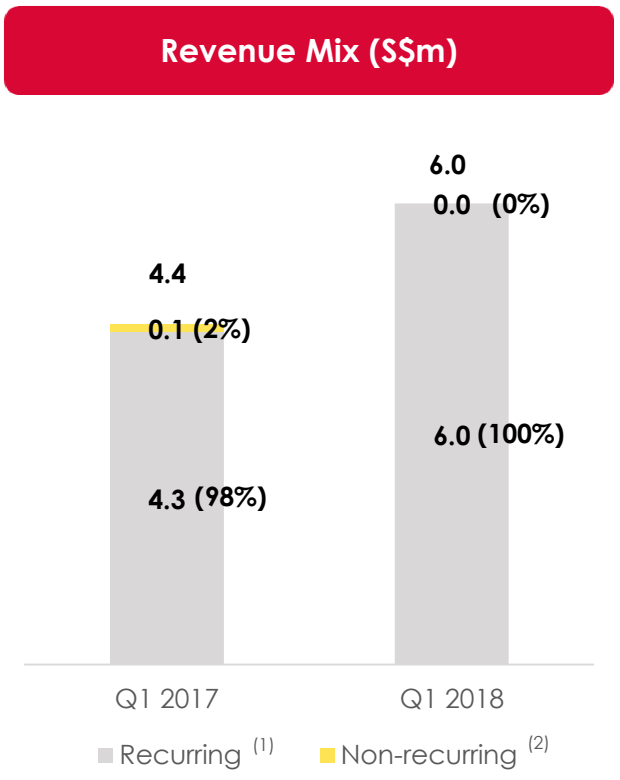




MindChamps® preschool

Strong Earnings Through Franchise Business Model and High Proportion of Recurring Revenue





Notes:
1. Comprises school fees, royalty fees, sales of merchandise, school event income and other income that recur periodically

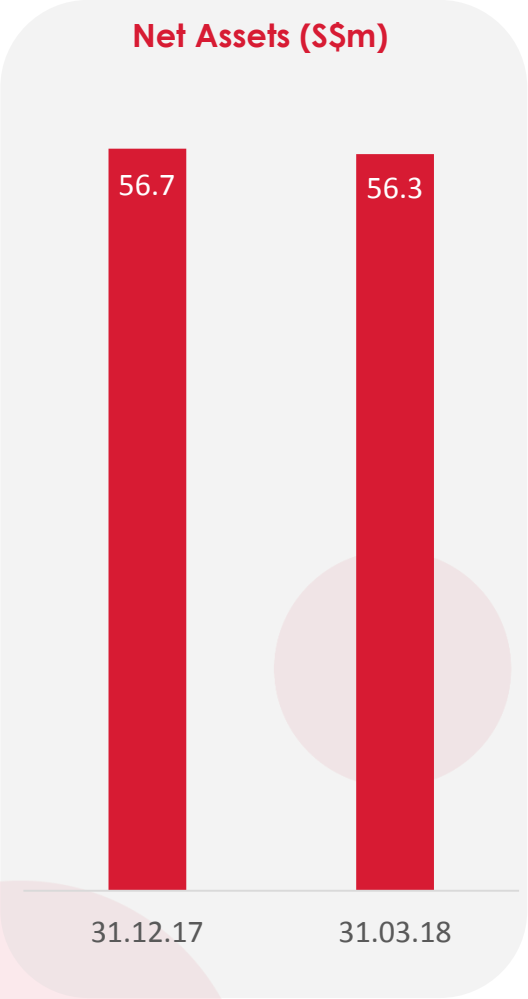
2. Comprises franchise income resulting from franchise sales

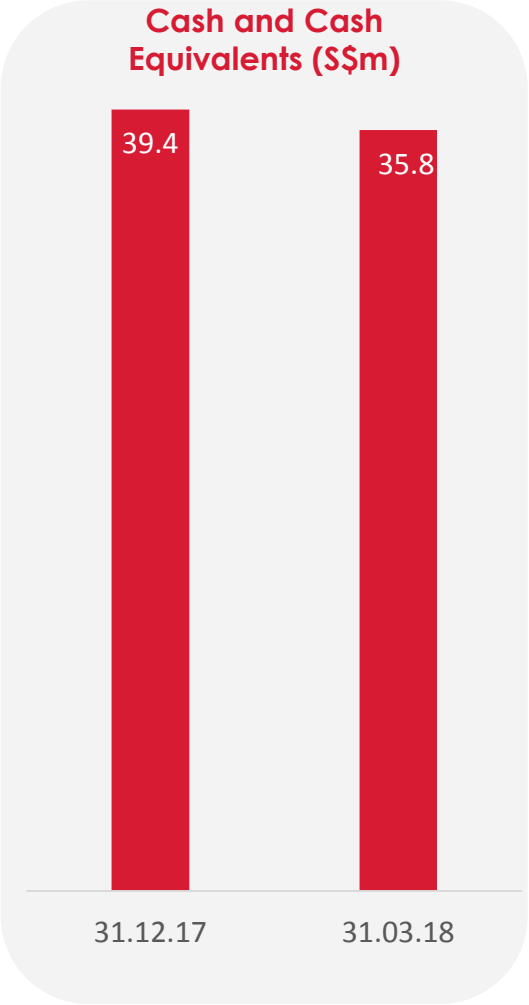
Consolidated Balance Sheet

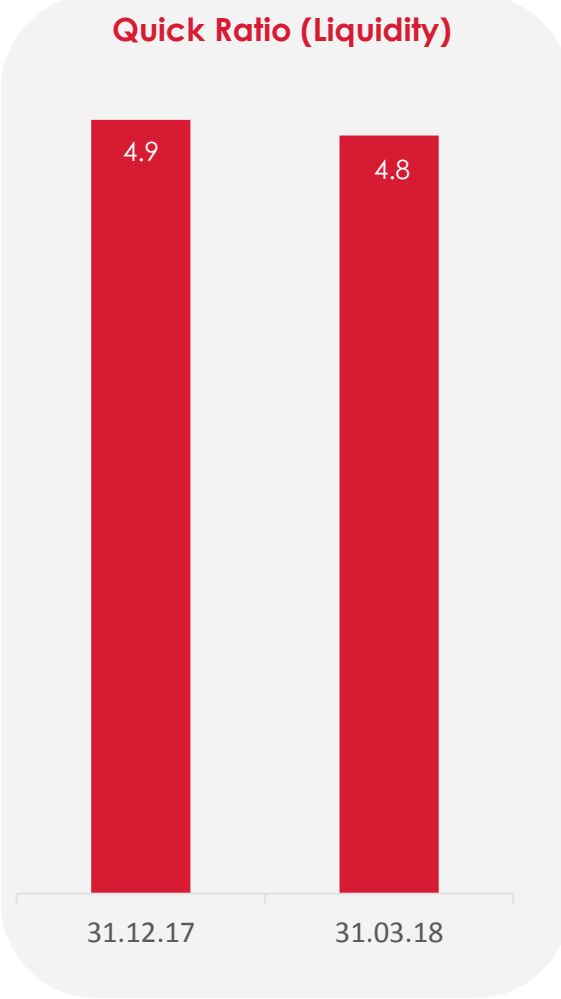
	Group	
	As at 31 March 2018 S$'000	As at 31 December 2017 S$'000
ASSETS		
Current assets		
Cash and cash equivalents	35,772	39,377
Trade and other receivables	9,798	7,944
Inventories	98	90
	45,668	47,411
Non-current assets		
Property, plant and equipment	1,753	1,725
Intangible assets	22,381	21,679
Deferred income tax assets	318	388
Investments in subsidiary corporations	-	-
	24,452	23,792
Total assets	70,120	71,203
LIABILITIES		
Current liabilities		
Trade and other payables	4,462	5,046
Deferred income	1,916	1,635
Borrowings	2,305	2,315
Current income tax liabilities	811	722
	9,494	9,718
Non-current liabilities		
Borrowings	4,067	4,636
Deferred income tax liabilities	17	17
Provision for reinstatement costs	204	164
	4,288	4,817
Total liabilities	13,782	14,535
NET ASSETS	56,338	56,668
EQUITY		
Capital and reserves attributable to equity holders of the Company		
Share capital	49,301	49,301
Currency translation reserve	(824)	(175)
Retained profits	7,915	7,574
	56,392	56,700
Non-controlling interests	(54)	(32)
TOTAL EQUITY	56,338	56,668

MindChamps® preschool

Underpinned by Strong Financial Position







MindChamps® preschool

Consolidated Statement of Cash Flow

	1Q 2018 S$'000	1Q 2017 S$'000
Cash flows from operating activities		
Net profit	319	747
Adjustments for:		
- Amortisation of intangible assets	133	94
- Depreciation of property, plant and equipment	142	96
- Interest expense	101	1
- Interest income	(85)	-
- Income tax expense	171	68
- Unrealised currency translation losses/(gain)	25	(17)
	806	989
Change in working capital:		
- Trade and other receivables	(217)	(949)
- Inventories	(8)	(22)
- Trade and other payables	(783)	572
- Deferred income	265	506
Cash generated from operations	63	1,096
Income tax paid	(12)	-
Net cash provided by operating activities	51	1,096
Cash flows from investing activities		
Additions to property, plant and equipment	(161)	(159)
Additions to intangible assets	(192)	(498)
Acquisitions of subsidiary corporations, net of cash acquired	(1,122)	-
Provision of a deposit to a third party in the form of loan	(1,581)	-
Interest received	85	-
Net cash used in investing activities	(2,971)	(657)
Cash flows from financing activities		
Dividend paid to equity holders of the Company	-	(1,250)
Dividend paid to non-controlling interests	-	(110)
Interest paid	(79)	(1)
Repayments of finance lease liabilities	(10)	(10)
Repayments of borrowings	(568)	-
Net cash used in financing activities	(657)	(1,371)
Net decrease in cash and cash equivalents	(3,577)	(932)
Cash and cash equivalents		
Beginning of financial period	39,377	3,874
Effects of currency translation on cash and cash equivalents	(28)	10
End of financial period	35,772	2,952

MindChamps® preschool



Q&A Session

MindChamps®
preschool

Thank You

