MDR Limited
mDR Limited
Third Quarter Financial Statements for the Period Ended 30 September 2016
1(a) An income statement (for the Group) together with a comparative statement for the corresponding period of the immediately preceding financial year

| In S\$'000 | Notes | 3Q-16 | 3Q-15 | $\begin{gathered} \text { Inc/(Dec) } \\ \% \end{gathered}$ | YTD-16 | YTD-15 | $\begin{gathered} \text { Inc/(Dec) } \\ \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 1 | 80,628 | 79,685 | 1\% | 232,623 | 233,088 | 0\% |
| Cost of sales | 1 | $(73,015)$ | $(72,288)$ | 1\% | $(211,177)$ | $(210,680)$ | 0\% |
| Gross profit | 1 | 7,613 | 7,397 | 3\% | 21,446 | 22,408 | -4\% |
| Other income | 2 | 60 | 177 | -66\% | 553 | 757 | -27\% |
| Administrative expenses | 3 | $(5,006)$ | $(5,030)$ | 0\% | $(14,959)$ | $(15,334)$ | -2\% |
| Other operating expenses | 4 | $(1,777)$ | $(1,964)$ | -10\% | $(5,053)$ | $(5,644)$ | -10\% |
| Finance costs | 5 | (31) | (23) | 35\% | (78) | (103) | -24\% |
| Total expenses |  | $(6,814)$ | $(7,017)$ | -3\% | $(20,090)$ | $(21,081)$ | -5\% |
| Operating profit before share of profit of associate |  |  |  |  |  |  |  |
| and income tax |  | 859 | 557 | 54\% | 1,909 | 2,084 | -8\% |
| Share of profit (loss) of associate |  | 2 | (1) | N.M | 5 | (10) | N.M |
| Profit before income tax |  | 861 | 556 | 55\% | 1,914 | 2,074 | -8\% |
| Income tax expense | 6 | (171) | (98) | 74\% | (430) | (173) | N.M |
| Profit for the period |  | 690 | 458 | 51\% | 1,484 | 1,901 | -22\% |

## Other comprehensive income

## Items that may be reclassified

 subsequently to profit or lossCurrency translation differences arising on consolidation
Other comprehensive (loss) profit for the period, net of tax

Total comprehensive income for the period

$$
\overline{591} \Longrightarrow 119
$$

N.M

| 1,490 | 1,355 | 10\% |
| :---: | :---: | :---: |
| 1,124 | 2,691 | -58\% |
| 360 | (790) | N.M |
| 1,484 | 1,901 | -22\% |

Total comprehensive income (loss) attributable to:

| Owners of the Company | 683 | 766 | -11\% | 1,100 | 2,225 | -51\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-controlling interests | (92) | (647) | -86\% | 390 | (870) | N.M |
|  | 591 | 119 | N.M | 1,490 | 1,355 | 10\% |

N.M. : Not Meaningful

Note 1 Revenue, cost of sales and gross profit
The Group operates in three business segments - After Market Services (AMS), Distribution Management Solutions (DMS) and Digital Inkjet Printing for Out-Of-Home Advertising Solutions (DPAS).

The breakdown of revenue and cost of goods sold are as follows:

| In S\$'000 | 3Q-16 | 3Q-15 | YTD-16 | YTD-15 |
| :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |
| AMS | 7,542 | 5,644 | 22,559 | 15,406 |
| DMS | 71,146 | 72,381 | 204,456 | 212,626 |
| DPAS | 1,940 | 1,660 | 5,608 | 5,056 |
|  | 80,628 | 79,685 | 232,623 | 233,088 |
| Cost of goods sold |  |  |  |  |
| AMS | $(5,688)$ | $(4,143)$ | $(17,423)$ | $(10,891)$ |
| DMS | $(65,907)$ | $(67,111)$ | $(189,593)$ | $(196,780)$ |
| DPAS | $(1,420)$ | $(1,034)$ | $(4,161)$ | $(3,009)$ |
|  | $(73,015)$ | $(72,288)$ | (211,177) | $(210,680)$ |
| Gross profit |  |  |  |  |
| AMS | 1,854 | 1,501 | 5,136 | 4,515 |
| DMS | 5,239 | 5,270 | 14,863 | 15,846 |
| DPAS | 520 | 626 | 1,447 | 2,047 |
|  | 7,613 | 7,397 | 21,446 | 22,408 |
| GP\% |  |  |  |  |
| AMS | 25\% | 27\% | 23\% | 29\% |
| DMS | 7\% | 7\% | 7\% | 7\% |
| DPAS | 27\% | 38\% | 26\% | 40\% |
|  | 9\% | 9\% | 9\% | 10\% |

Gross margin for DPAS declined from $38 \%$ to $27 \%$ quarter-on-quarter and from $40 \%$ to $26 \%$ year-on-year, due mainly to the reclassification of plant and machinery depreciation expense of $\$ 0.2$ million in $3 \mathrm{Q}-16$ and $\$ 0.5$ million for YTD-16 from other operating expenses to cost of goods sold.

Note 2 Other income consists of the following:

| In S\$'000 | 3Q-16 | 3Q-15 | YTD-16 | YTD-15 |
| :--- | ---: | ---: | ---: | ---: |
| Interest income |  |  |  |  |
| Rental income | - | 44 | 125 | 97 |
| Bad debts recovered - trade | - | 34 | 6 | 160 |
| Liabilities written back | - | 21 | 12 | 24 |
| Wage credit | - | 3 | - | 20 |
| Others | -20 | - | 314 | 305 |
|  |  | 60 | 175 | 96 |

Note 3 Administrative expenses
The administrative expenses comprise mainly staff cost.

| In S\$'000 | 3Q-16 | 3Q-15 | YTD-16 | YTD-15 |
| :---: | :---: | :---: | :---: | :---: |
| Staff Cost |  |  |  |  |
| AMS | 1,201 | 1,095 | 3,708 | 3,272 |
| DMS | 2,174 | 2,244 | 6,370 | 7,004 |
| DPAS | 181 | 221 | 638 | 704 |
| Management and HQ support staff costs (including Directors' fees) | 632 | 585 | 1,752 | 1,684 |
|  | 4,188 | 4,145 | 12,468 | 12,664 |

The increase in AMS's staff cost was due mainly to the recruitment of part timers to support the increase in repair volume.

## Note 4 Other operating expenses

Other operating expenses consist of the following:

| In S\$'000 | 3Q-16 | 3Q-15 | YTD-16 | YTD-15 |
| :---: | :---: | :---: | :---: | :---: |
| Rental expenses | 1,278 | 1,318 | 3,833 | 4,250 |
| Depreciation expenses | 204 | 336 | 672 | 1,189 |
| Plant and equipment written off | 5 | 48 | 74 | 59 |
| Loss (Gain) on disposal of plant and equipment | 3 | 2 | (6) | 3 |
| Reversal of impairment on plant and equipment | - | - | (1) | - |
| Allowance (Reversal) of allowance for doubtful trade receivables | 67 | - | 67 | (364) |
| Reversal of allowance for doubtful other receivables | - | - | - | (193) |
| Bad debts written off - trade | 2 | 1 | 2 | 1 |
| Bad debts written off - non-trade | 13 | - | 13 | - |
| Allowance for inventories | 125 | 374 | 326 | 712 |
| Inventories written off | - | 15 | - | 26 |
| (Reversal) of provision for shop closure costs | (3) | - | (3) | - |
| Foreign exchange loss (gain) | 83 | (130) | 76 | (39) |
|  | $\underline{\text { 1,777 }}$ | 1,964 | 5,053 | 5,644 |

Lower allowance for inventories in 3Q-16 was due mainly to a lower stock provision made against its handset inventory.

Lower depreciation expense in 3Q-16 and YTD-16 was due to the reclassification of depreciation of plant and equipment from the DPAS business amounting to $\$ 196,000$ in 3Q-16 and $\$ 537,000$ for YTD-16 from other operating expenses to cost of goods sold.

## Note 5 Finance costs

Finance costs comprise interest on finance leases and short-term bank borrowings.

Note 6 Income tax expense
The higher income tax expense for YTD-16 as compared to YTD-15 was due to reversal of over provision of taxation in 2Q-15 and 3Q-15.

1(b)(i) Statement of financial position (for the issuer and Group), together with a comparative statement as at the end of the immediately preceding financial year

| In S\$'000 | Notes | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30-Sep-16 | 31-Dec-15 | 30-Sep-16 | 31-Dec-15 |
| ASSETS |  |  |  |  |  |
| Current assets |  |  |  |  |  |
| Cash and bank balances |  | 33,106 | 30,849 | 22,712 | 19,154 |
| Trade receivables | 1 | 15,578 | 18,763 | 3,045 | 2,873 |
| Other receivables and prepayments | 2 | 5,226 | 5,877 | 11,514 | 17,437 |
| Inventories | 3 | 20,647 | 17,541 | 2,146 | 1,735 |
| Total current assets |  | 74,557 | 73,030 | 39,417 | 41,199 |
| Non-current assets |  |  |  |  |  |
| Investment in subsidiaries |  | - | - | 20,895 | 20,895 |
| Investment in an associate |  | 14 | 8 | - | - |
| Plant and equipment |  | 4,468 | 4,190 | 327 | 382 |
| Goodwill |  | 2,798 | 2,798 | - |  |
| Prepayments | 2 | 83 | 86 | - | - |
| Total non-current assets |  | 7,363 | 7,082 | 21,222 | 21,277 |
| Total assets |  | 81,920 | 80,112 | 60,639 | 62,476 |
| Current liabilities |  |  |  |  |  |
| Trade payables | 4 | 11,413 | 10,204 | 2,071 | 2,214 |
| Other payables | 5 | 7,069 | 7,545 | 996 | 1,244 |
| Current portion of finance leases |  | 581 | 419 | 83 | 80 |
| Income tax payable |  | 360 | 175 | - | - |
| Total current liabilities |  | 19,423 | 18,343 | 3,150 | 3,538 |
| Non-current liabilities |  |  |  |  |  |
| Finance leases |  | 1,151 | 887 | 71 | 133 |
| Deferred tax liabilities |  | 125 | 151 | - | - |
| Total non-current liabilities |  | 1,276 | 1,038 | 71 | 133 |
| Capital, reserves and non-controlling interests |  |  |  |  |  |
| Share capital |  | 153,652 | 153,652 | 153,652 | 153,652 |
| Capital reserve |  | (859) | (859) | 22 | 22 |
| Share options reserve |  | 311 | 316 | 311 | 316 |
| Foreign currency translation reserve |  | (696) | (672) | - | - |
| Accumulated losses |  | $(89,749)$ | $(89,878)$ | $(96,567)$ | $(95,185)$ |
| Equity attributable to owners of the Company |  | 62,659 | 62,559 | 57,418 | 58,805 |
| Non-controlling interests |  | $(1,438)$ | $(1,828)$ | - | - |
| Total equity |  | 61,221 | 60,731 | 57,418 | 58,805 |
| Total liabilities and equity |  | 81,920 | 80,112 | 60,639 | 62,476 |

## Notes

## 1 Trade receivables

The Group's trade receivables turnover as at 30 September 2016 is 20 days (31 December 2015: 25 days).

## 2 Other receivables and prepayments

The Group's other receivables and prepayments consist mainly of the following:

| S\$'000 | 30-Sep-16 | 31-Dec-15 |
| :--- | ---: | ---: |
| Rental deposits | 1,408 | 1,518 |
| Other receivables | 2,672 | 3,449 |
| Prepayments - current | 585 | 618 |
| Prepayments - non-current | 83 | 86 |

Other receivables of $\$ 2.7$ million as at 30 September 2016 comprised mainly of $\$ 1.4$ million to be received from principals in relation to sell through, advertising and promotion support.

Prepayments of $\$ 0.7$ million as at 30 September 2016 comprised mainly of prepaid rentals for premises of $\$ 0.2$ million.

## 3 Inventories

The Group's inventory turnover for the quarter ended 30 September 2016 is 24 days (31 December 2015: 22 days).
Group inventories as at 30 September 2016 stood at $\$ 20.6$ million (31 December 2015: $\$ 17.5$ million) with the increase in inventory holding due mainly to the purchase of prepaid cards towards period end to meet market demand, and higher inventory of prepaid cards held by our growing Myanmar prepaid cards business.

## 4 Trade payables

The Group's trade payables turnover as at 30 September 2016 is 14 days (31 December 2015: 17 days).

Other payables
The Group's other payables consist mainly of the following:

| S\$'000 | 30-Sep-16 | 31-Dec-15 |
| :--- | :---: | ---: |
| Advertising, promotion and sell through funds from principals | 1,629 | 1,411 |
| Accrued staff costs | 1,192 | 1,270 |
| Other accrued operating expenses | 939 | 896 |

1(b)(ii) Aggregate amount of Group's borrowings and debt securities
Amount repayable in one year or less, or on demand

| As at 30-Sep-16 |  | As at 31-Dec-15 |  |
| :---: | :---: | :---: | :---: |
| Secured <br> $(\$ \prime 000)$ | Unsecured <br> $(\$ \prime 000)$ | Secured <br> $(\$ \prime 000)$ | Unsecured <br> $\left(\${ }^{\prime} 000\right)$ |
| 581 | - | 419 | - |

## Amount repayable after one year

| As at 30-Sep-16 |  | As at 31-Dec-15 |  |
| ---: | ---: | :---: | :---: |
| Secured <br> $(\$ \prime 000)$ | Unsecured <br> $(\$ \prime 000)$ | Secured <br> $(\$ \prime 000)$ | Unsecured <br> $\left(\${ }^{\prime} 000\right)$ |
| 1,151 |  | - | 887 |

## Details of collateral

The secured borrowings comprise of outstanding finance lease of $\$ 1.7$ million on certain motor vehicles and machinery.

1(c) A statement of cash flows (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year

| In S\$'000 | 3Q-16 | 3Q-15 | YTD-16 | YTD-15 |
| :---: | :---: | :---: | :---: | :---: |
| Operating activities |  |  |  |  |
| Profit before income tax | 861 | 556 | 1,914 | 2,074 |
| Adjustments for: |  |  |  |  |
| Depreciation expenses | 400 | 336 | 1,209 | 1,189 |
| Interest expenses | 31 | 23 | 78 | 103 |
| Interest income | (40) | (44) | (125) | (97) |
| Loss (Gain) on disposal of plant and equipment | 3 | 2 | (6) | 3 |
| Plant and equipment written off | 5 | 48 | 74 | 59 |
| Liabilities written back | - | (3) | - | (20) |
| Allowance for inventories | 125 | 374 | 326 | 712 |
| Inventories written off | - | 15 | - | 26 |
| Allowance for doubtful trade receivables | 67 | - | 67 | - |
| Bad debts written off (trade) | 2 | 1 | 2 | 1 |
| Bad debts written off (non-trade) | 13 | - | 13 | - |
| Reversal of impairment on plant and equipment | - | - | (1) | - |
| Reversal of provision for shop closure costs | (3) | - | (3) | - |
| Reversal of allowance for doubtful trade receivables | - | - | - | (364) |
| Reversal of allowance for doubtful non-trade receivables | - | - | - | (193) |
| Share of (profit) loss of an associate | (2) | 1 | (5) | 10 |
| Employee share-based payments | - | 9 | - | 30 |
| Net foreign exchange (gain) loss | (77) | (254) | 18 | (400) |
| Operating cash flows before movements |  |  |  |  |
| Trade receivables | 1,561 | 1,394 | 3,116 | 8,657 |
| Other receivables and prepayments | 520 | 232 | 274 | 2,897 |
| Inventories | 321 | $(2,860)$ | $(3,432)$ | $(4,902)$ |
| Trade payables | (10) | 5,764 | 1,209 | $(2,424)$ |
| Other payables | 216 | 677 | (379) | $(1,452)$ |
| Cash generated from operations | 3,993 | 6,271 | 4,349 | 5,909 |
| Income tax refund (paid) | 23 | (10) | 96 | (387) |
| Interest received | 40 | 44 | 125 | 97 |
| Net cash from operating activities | 4,056 | 6,305 | 4,570 | 5,619 |
| Investing activities |  |  |  |  |
| Proceeds from disposal of plant and equipment | (9) | 15 | 44 | 139 |
| Purchase of plant and equipment (Note A) | (366) | $(1,209)$ | (829) | $(1,647)$ |
| Acquisition of investment in an associate | - | - | - | (15) |
| Net cash used in investing activities | $\stackrel{(375)}{ }$ | $\stackrel{(1,194)}{ }$ | $\underline{ }$ | $(1,523)$ |
| Financing activities |  |  |  |  |
| Interest paid | (31) | (23) | (78) | (103) |
| Repayment of obligations under finance leases | (140) | (118) | (372) | (377) |
| Dividends paid to shareholders | - | - | $(1,000)$ | - |
| Dividends paid to non-controlling interest | (78) | - | (78) | - |
| Repayment of bank borrowings | - | - | - | $(2,550)$ |
| Net cash used in financing activities | (249) | (141) | $(1,528)$ | $(3,030)$ |
| Net increase in cash and cash equivalents | 3,432 | 4,970 | 2,257 | 1,066 |
| Cash and cash equivalents at beginning of period | 29,634 | 27,795 | 30,809 | 31,699 |
| Cash and cash equivalents at end of period | 33,066 | 32,765 | 33,066 | 32,765 |

## Notes

## A. Purchase of plant and equipment:

In 3Q-16, the Group acquired plant and equipment with an aggregate cost of $\$ 366,000(3 Q-15: \$ 1,209,000)$ using internal funding.

For YTD-16, the Group acquired plant and equipment with an aggregate cost of $\$ 1,654,000$ (YTD-15: $\$ 1,647,000$ ) of which $\$ 825,000$ (2015: $\$ \mathrm{Nil}$ ) was acquired under finance lease arrangements.
B. Cash and cash equivalents at end of period comprise of:

| In S\$'000 | $\mathbf{3 Q - 1 6}$ | 3Q-15 |
| :--- | ---: | ---: |
| Cash | 33,106 | 32,804 |
| Less: Cash pledged | $(40)$ | $(39)$ |
| Cash and cash equivalents | 32,765 |  |

1(d)(i) A statement (for the issuer and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

| In S\$'000 | Share capital | Capital reserve | Share options reserve | Currency translation reserve | Accumulated losses | Attributable to equity the | Non-controlling interests | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group |  |  |  |  |  |  |  |  |
| Balance as at 1 January 2016 | 153,652 | (859) | 316 | (672) | $(89,878)$ | 62,559 | $(1,828)$ | 60,731 |
| Total comprehensive income for the period |  |  |  |  |  |  |  |  |
| (Loss) Profit for the period | - | - | - | - | (169) | (169) | 262 | 93 |
| Other comprehensive income for the period | - | - | - | 162 | - | 162 | 42 | 204 |
| Total |  | - | - | 162 | (169) | (7) | 304 | 297 |

Transactions with owners, recognised directly in equity
Transfer between reserves upon expiry of share option Total

## Balance as at 31 March 2016

Total comprehensive income for the period
Profit for the period
Other comprehensive income (loss) for the period Total




| 165 |
| ---: |
| 13 |
| 178 | | 701 |
| :---: |
| $(99)$ |

Transactions with owners, recognised directly in equity
Dividends
Total

| - | - | - | - | $(1,000)$ | $(1,000)$ | - | $(1,000)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | $(1,000)$ | $(1,000)$ | - | $(1,000)$ |
| 153,652 | (859) | 311 | (622) | $(90,506)$ | 61,976 | $(1,346)$ | 60,630 |
| - | - | - | - | 757 | 757 | (67) | 690 |
| - | - | - | (74) | - | (74) | (25) | (99) |
| - | - | - | (74) | 757 | 683 | (92) | 591 |
| 153,652 | (859) | 311 | (696) | $(89,749)$ | 62,659 | $(1,438)$ | 61,221 |

In S\$'000
In S\$'000

| Company |
| :--- |

Balance as at 1 January 2016
Loss for the period, representing total comprehensive loss for the
period
Transactions with owners, recognised directly in equity
Capital

1(d)(ii) Details of any changes in the Company's share capital arising from rights issue, bonus issue, share buybacks, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

## Issued share capital

There were no movements in the Company's issued share capital for the quarter ended 30 September 2016 and 30 September 2015.

As at 30 September 2016, the Company's issued and paid-up capital was \$153,652,141 (3Q-15: \$153,652,141) divided into 12,528,241,084 (3Q-15: 12,528,241,084) shares.

## Share options

The Company had a share option scheme known as mDR Limited Share Option Scheme 2003 which was approved by members of the Company at the Extraordinary General Meeting held on 13 January 2003. The Scheme expired on 12 January 2013. Upon expiration of the Scheme, no further share option can be granted but the provisions of the Scheme will remain in full force and effect in respect of any share options granted prior to the expiration but not exercised at the time of expiration.

At 30 September 2016, there were 43,485,000 (30 September 2015: 45,155,000) outstanding share options which would entitle the holders to subscribe for a total of $43,485,000$ ( 30 September 2015: 45,155,000) ordinary shares. If exercised, these share options represent approximately $0.35 \%$ of the share capital consisting of 12,528,241,084 issued shares at 30 September 2016.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

| Number of ordinary shares <br> $31-$ Dec-15 |  |
| :--- | :---: | ---: |
| Issued and paid up | $\underline{30-\text { Sep-16 }}$$12,528,241,084$$\underline{\underline{12,528,241,084}}$ |

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable
2. Whether the figures have been audited, or reviewed and in accordance with which standard

The figures have not been audited or reviewed by the auditors of the Company.
3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable
4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The Group has applied the same accounting policies and methods of computation in the financial statements for the current financial period as compared with those used in the audited financial statements for the financial year ended 31 December 2015.
5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

The Group has adopted all the new and revised Singapore Financial Reporting Standards ("FRS") for accounting periods beginning 1 January 2016, where applicable.

The adoption of new / revised FRS and INT FRS does not result in changes to the Group's and the Company's accounting policies and has no material effect on the amounts reported for the current or prior period.
6. Earnings per ordinary share of the Group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

| Earnings per ordinary share | 3Q-16 <br> cents | 3Q-15 <br> cents | YTD-16 <br> cents | YTD-15 <br> cents |
| :--- | :--- | :--- | ---: | ---: |
| censed on consolidated net profit <br> atributable to equity holders |  |  |  |  |
| of the Company) |  |  |  |  |
|  |  | 0.006 | 0.008 | 0.009 |

Basic earnings per ordinary share is computed based on the weighted average number of shares in issue during the period of 12,528,241,084 (3Q-15: 12,528,241,084).

In 3Q-16, fully diluted earnings per ordinary share is computed based on the weighted average number of shares during the period adjusted for the effect of all potential dilutive ordinary shares of $12,528,241,084$.

In 3Q-16, the share options were antidilutive and hence disregarded in the calculation of diluted earnings per share.
7. Net asset value (for the issuer and Group) per ordinary share based on issued share capital of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial year

| Group |  | Company |  |
| :---: | :---: | :---: | :---: |
| 30-Sep-16 | 31-Dec-15 | 30-Sep-16 | 31-Dec-15 |
| Cents | Cents | Cents | Cents |

Net Asset Value ("NAV") per share

| 0.50 |
| :---: |
| 0.50 |

The NAV per share as at 30 September 2016 is calculated based on 12,528,241,084 (31 December 2015: $12,528,241,084$ ) ordinary shares.
8. A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on

## Revenue and profit after income tax

The Group's quarter-on-quarter revenue registered a $1 \%$ increase to $\$ 80.6$ million, while its year-on-year revenue remained relatively unchanged. Higher revenues from the AMS business for 3Q16 and YTD-16 arising from higher repair volume mitigated the decline in 3Q-16 and YTD-16 DMS revenues of $2 \%$ and $4 \%$ respectively.

Quarter-on-quarter gross profit margin remained unchanged at $9 \%$, while the year-on-year gross profit margin declined from $10 \%$ to $9 \%$. AMS margins were lower in both 3Q-16 and YTD-16 due to higher cost of repairs. DPAS margins were also lower due mainly to the reclassification of plant and machinery depreciation expense to cost of goods sold and the higher imported raw material costs arising from the weaker Ringgit.

Other operating expenses reduced by $\$ 0.2$ million from $\$ 2.0$ million in $3 Q-15$ to $\$ 1.8$ million in $3 Q-16$, due mainly to rationalisation of our retail outlets.

The Group's 3Q-16 net profits increased by $\$ 0.2$ million from $\$ 0.5$ million in $3 Q-15$ to $\$ 0.7$ million in $3 Q-16$, arising from the higher sales and lower expenses incurred. YTD-16 net profits however were lower by $22 \%$ compared to YTD-15, in view of a reversal of over-provision for taxation for YTD-15 and lower overall gross profits for YTD-16.
9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

Not applicable
10. A commentary at the date of the announcement of the competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months

The muted global and local economic sentiments are expected to put a dampener on the performance of the Group's local and overseas businesses for the rest of the financial year. However, the Group believes that it will remain resilient and relevant. Its strong partnerships with its principals and customers will stand the Group in good stead in the midst of a challenging and competitive operating environment. Barring any unforeseen circumstances, the Group expects to deliver a positive performance for FY 2016.

## 11. Dividend

## (a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?
None
(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

None
(c) Date payable

Not applicable
(d) Books closure date

Not applicable
12. If no dividend has been declared/recommended, a statement to that effect

No dividend has been declared or recommend for the period.

## 13. Interested Person Transactions

| Name of interested person | Aggregate value of all <br> interested person transactions <br> during the financial year under <br> review (excluding transactions <br> less than \$100,000 and <br> transactions conducted under <br> shareholders' mandate <br> pursuant to Rule 920 of the <br> SGX Listing Manual) | Aggregate value of all <br> interested person transactions <br> conducted under shareholders' <br> mandate pursuant to Rule 920 <br> of the SGX Listing Manual <br> (excluding transactions less <br> than \$100,000) |
| :--- | :---: | :---: |
| Pacific Organisation Pte Ltd <br> - Rental expenses | $\$ 000$ | $\${ }^{\text {\$'000 }}$ |

Mr Ong Ghim Choon (Director and Chief Executive Officer of the Company) and his associate own a majority of the shares of Pacific Organisation Pte Ltd.

## 14. Use of proceeds

In 3Q-16, the Company did not utilize any proceeds from the conversion of warrants pursuant to the renounceable non-underwritten rights cum warrants issue undertaken by the Company in 2011.

As at 30 September 2016, the balance of proceeds was $\$ 13,912,000$.
15. Confirmation of Undertakings under Rule 720(1) of the Listing Manual

The Company has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1) of the Mainboard Rules.

## BY ORDER OF THE BOARD

Ong Ghim Choon
Chief Executive Officer
11 November 2016

## Negative Assurance Confirmation under Rule 705(5) of the Listing Manual

We, Ng Tiak Soon and Ong Ghim Choon, being two directors of mDR Limited (the "Company"), do hereby confirm on behalf of the directors of the Company that, to the best of their knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the third quarter 2016 financial results to be false or misleading in any material respect.

On behalf of the Board of Directors

Ng Tiak Soon
Chairman of Audit Committee

Ong Ghim Choon
Chief Executive Officer

Singapore, 11 November 2016

