# **Additional Information on Toll Road Operations**

# Traffic Volume Figures

Traffic Volume per road	FY2015				FY2014				Change
('000 vehicles)	1Q	2Q	3Q	YTD	1Q	2Q	3Q	YTD	(%)
Yongtaiwen Expressway	2,792	2,819	2,973	8,584	2,619	2,656	2,871	8,146	5%
Beilun Port Expressway	2,337	2,437	2,641	7,415	2,302	2,553	2,666	7,521	-1%
Jiurui Expressway	431	307	350	1,088	397	322	353	1,072	1%
Guiliu Expressway (1)	1,282	926	1,135	3,343	1,158	992	1,169	3,319	1%
Guihuang Highway (2)	1,934	1,958	2,109	6,001	1,725	2,021	2,184	5,930	1%
Total	8,776	8,447	9,208	26,431	8,201	8,544	9,243	25,988	2%

### Revenue by Toll Roads

Toll Revenue (RMB '000)	FY2015				FY2014				Change
	1Q	2Q	3Q	YTD	1Q	2Q	3Q	YTD	(%)
Yongtaiwen Expressway	295,176	328,371	339,479	963,026	282,474	311,094	328,921	922,489	4%
Beilun Port Expressway	70,118	75,745	82,407	228,270	70,883	79,793	82,154	232,830	-2%
Jiurui Expressway	18,669	16,596	16,488	51,753	19,345	18,920	18,966	57,231	-10%
Guiliu Expressway (1)	160,563	148,310	152,032	460,905	155,930	151,285	163,540	470,755	-2%
Guihuang Highway (2)	48,560	53,950	56,170	158,680	51,420	58,228	63,155	172,803	-8%
Total	593,086	622,972	646,576	1,862,634	580,052	619,320	656,736	1,856,108	0%

# Notes:

Traffic Volume for 2014 has been adjusted accordingly for comparison purpose.

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<sup>1)</sup> With effect from 1 January 2015, the traffic volume for Guiliu Expressway has been changed from "Full trip Equivalent Passenger Car Unit (PCU)" to "Full Trip Equivalent Traffic Volume".

<sup>2)</sup> With effect from 1 January 2015, the traffic volume for Guihuang Highway has been changed from "Per Entry Traffic Volume" to "Full Trip Equivalent Traffic Volume".

# Additional Information on Toll Road Operations (cont'd)

# Contribution to Group's Net Profit Attributable to Shareholders by Toll Roads

a) Third Quarter

		FY2015			Change		
(HK\$'000)		3rd Quarter					
(::::\$ 555)	Share of Results	Subsidy Income	Total	Share of Results	Subsidy Income	Total	%
Joint Ventures ("JV")							
Guiliu Expressway	38,399		38,399	39,928		39,928	-3.8%
Guihuang Highway	25,121	5,426	30,547	31,654	5,921	37,575	-18.7%
Net Profit from JV	63,520	5,426	68,946	71,582	5,921	77,503	-11.0%
Subsidiaries							
Yongtaiwen Expressway			102,681			95,320	7.7%
Beilun Port Expressway			30,614			31,457	-2.7%
Jiurui Expressway <sup>(1)</sup>			4,461			2,840	57.1%
Yangping Expressway (2)			467			-	n.m.
Net Profit from Subsidiaries			138,223			129,617	6.6%
Others							
Other revenue & expenses (3)			(66,590)			12,875	n.m.
Total			140,579			219,995	-36.1%

b) Nine months ended 30 September

b) Mile months chaca so ocpien		FY2015			Change		
(HK\$'000)	Y	'ear To Date		`			
	Share of Results	Subsidy Income	Total	Share of Results	Subsidy Income	Total	%
Joint Ventures ("JV")							
Guiliu Expressway	121,671	-	121,671	122,610	1	122,610	-0.8%
Guihuang Highway	68,986	16,689	85,675	96,671	17,742	114,413	-25.1%
Net Profit from JV	190,657	16,689	207,346	219,281	17,742	237,023	-12.5%
Subsidiaries							
Yongtaiwen Expressway			287,540			258,958	11.0%
Beilun Port Expressway			80,511			72,504	11.0%
Jiurui Expressway <sup>(1)</sup>			17,519			2,840	516.9%
Yangping Expressway (2)			467			-	n.m.
Net Profit from Subsidiaries			386,037			334,302	15.5%
Others							
Other revenue & expenses (3)			(110,682)			(8,505)	n.m.
Total			482,701			562,820	-14.2%

### Notes:

- 1) The financial results of Jiurui Expressway was consolidated with effect from 9 September 2014.
- 2) The financial results of Guangxi Yangping Expressway was consolidated with effect from 23 September 2015.
- 3) These comprise deferred income, effective interest, administrative expenses, finance costs, foreign exchange difference, withholding tax and income tax.