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YANLORD LAND GROUP LIMITED (Z25.SI)

仁恒置地集团有限公司

1H 2023 Financial Results Announcement

14 August 2023





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Key Achievements in 1H 2023



Key Figures for 1H 2023



- ❑ For the six months ended 30 June 2023 (“1H 2023”), the revenue of Yanlord Land Group Limited (“Yanlord” or “Company” and together with its subsidiaries, “Group”) increased by 30.6% to RMB14.806 billion, gross profit increased by 3.1% to RMB4.159 billion, compared to the six months ended 30 June 2022 (“1H 2022”);
- ❑ The income from property investment and hotel operations increased significantly by 39.3% to RMB878 million for 1H 2023 compared to 1H 2022, primarily driven by the lifting of COVID-19 control measures;
- ❑ The Group’s profit for the period decreased by 16.3% to RMB1.472 billion with profit attributable to owners of the Company decreased by 20.5% to RMB1.095 billion for 1H 2023 compared to 1H 2022;
- ❑ Total property contracted pre-sales of the Group together with its joint ventures and associates for 1H 2023 was RMB21.326 billion on a total contracted gross floor area (“GFA”) of 808,616 square metres (“sqm”);
- ❑ As at 30 June 2023, the Group together with its joint ventures and associates reported an accumulated property contracted pre-sales of RMB95.405 billion, which are pending recognition in the second half of the financial year ending 31 December 2023 and beyond; and
- ❑ Cash and cash equivalents was RMB19.493 billion with net gearing ratio of 46.8% as at 30 June 2023.



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Key Financial Highlights



Statement of Profit or Loss



(RMB million)	1H 2023	1H 2022	% Change
Revenue	14,806	11,339	30.6
Cost of sales	(10,647)	(7,305)	45.7
Gross profit	4,159	4,033	3.1
Gross profit margin (%)	28.1%	35.6%	-7.5ppt
Other operating income and other gains	206	299	(31.3)
Selling expenses	(298)	(210)	41.8
Administrative expenses	(617)	(674)	(8.4)
Other operating expenses	(22)	(17)	32.0
Finance cost	(596)	(524)	13.7
Share of profit (loss) of associates	5	(9)	NM ¹
Share of profit of joint ventures	33	294	(88.7)
Profit before income tax	2,871	3,193	(10.1)
Income tax	(1,399)	(1,435)	(2.5)
Profit for the period	1,472	1,757	(16.3)
Profit attributable to owners of the Company	1,095	1,377	(20.5)
Basic earnings per share² (RMB cents)	56.70	71.29	(20.5)

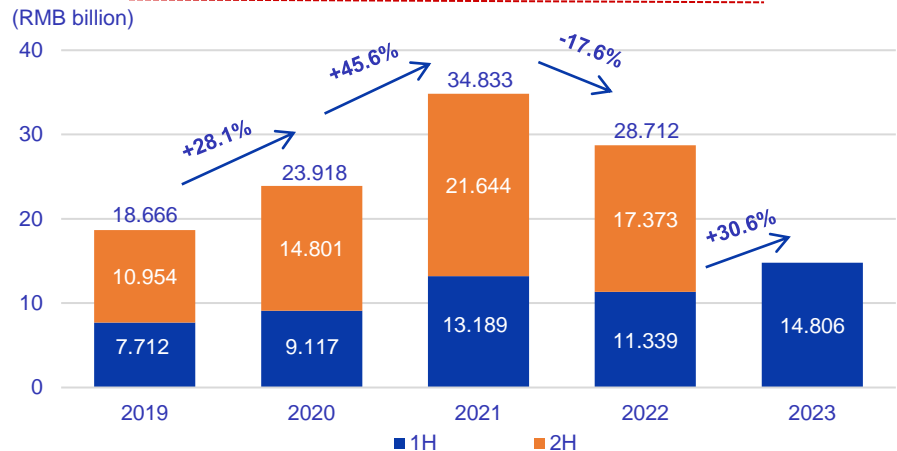
Notes:

1. Not meaningful
2. Based on adjusted weighted average number of shares on a fully diluted basis

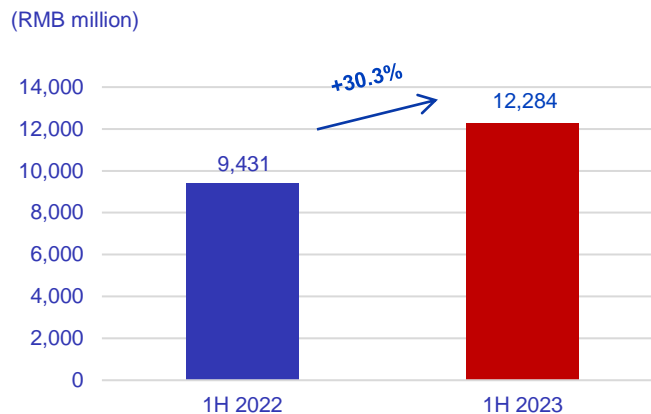
Revenue and Segment Analysis in 1H 2023



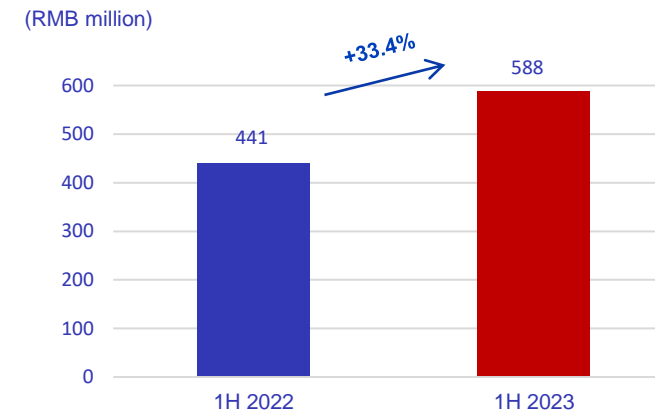
Revenue of the Group



Income from Property Development



Income from Property Management

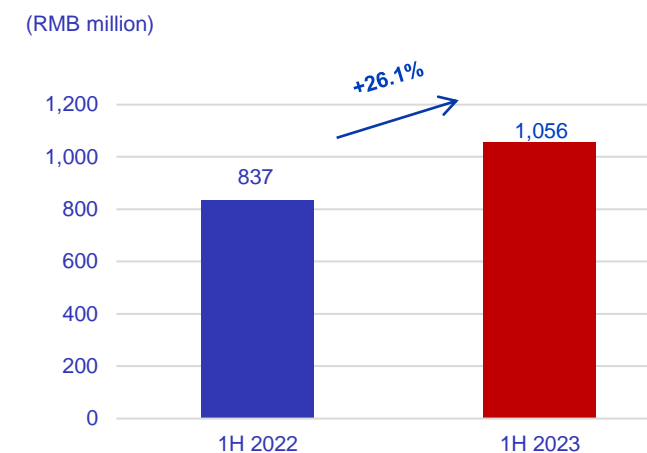
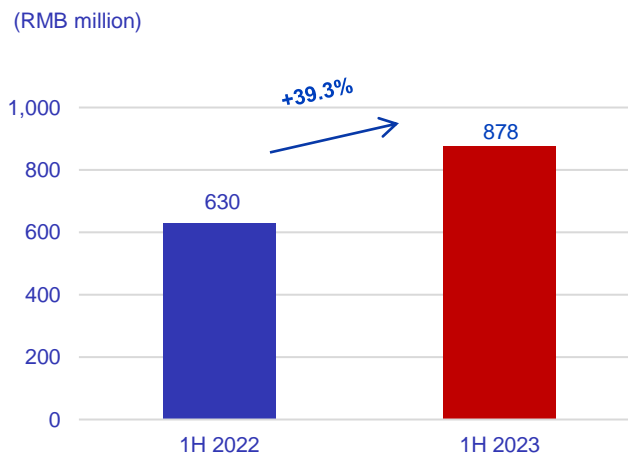
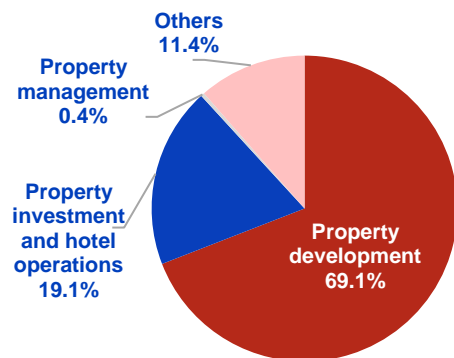
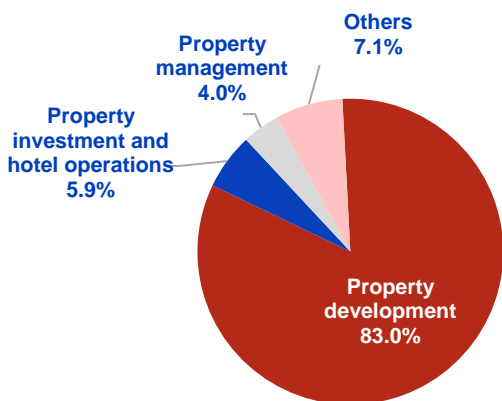


Segment Revenue Distribution in 1H 2023

Segment Asset Distribution in 1H 2023

Income from Property Investment and Hotel Operations

Income from Others



Property Sales Delivered Contribution Analysis

A total of 0.75 million sqm delivered in 1H 2023

Top 10 projects recognised as revenue of the Group in 1H 2023	City	GFA (sqm)/(Unit)	ASP (RMB/sqm)/(RMB/Unit)	Gross Sales Amount ¹ (RMB million)
Yanlord Hub City 城市星徽名苑	Nanjing	142,843	29,509	4,215
Riverbay Century Gardens 江湾世纪花园	Nanjing	30,432	62,497	1,902
Yanlord Gardens (Phase 1) 仁恒滨江园, 一期	Haikou	79,338	15,870	1,259
Yanlord Central Lake (Phase 1) 仁恒时代天镜, 一期	Taicang	49,923	23,457	1,171
Yanlord Riverside Gardens (Phase 1) 仁恒河滨花园, 一期	Yancheng	55,755	20,183	1,125
Orchard Villa (Phase 6) 锦绣尚郡, 六期	Chengdu	39,353	14,442	568
Yanlord Phoenix Hill (Phase 1) 凤凰山居, 一期	Nanjing	12,900	34,168	441
Dairy Farm Residences 岱莉轩	Singapore	13,861	16,171	224
Yanlord Marina Peninsula Gardens (Phase 2) 仁恒滨海半岛花园, 二期	Zhuhai	5,527	33,128	183
Stream In Cloud (Phase 3) 溪云居, 三期	Chengdu	13,268	13,680	182
Other projects	Various	31,455	27,515	733
Property sales recognised as revenue of the Group (excluding car park sales)	Various	474,655	25,287	12,003
Car park sales	Various	2,861 units	102,653	294
Property sales of joint ventures and associates (excluding car park sales)	Various	272,203	30,769	8,375
Car park sales of joint ventures and associates	Various	2,775 units	154,943	430
Grand total property sales	All	746,858	27,288	20,378
Grand total car park sales	All	5,636 units	128,399	724

Note:

1. Before deduction of sales related tax.



Yanlord Hub City, Nanjing
城市星徽名苑, 南京



Riverbay Century Gardens, Nanjing
江湾世纪花园, 南京



Yanlord Gardens (Phase 1), Haikou
仁恒滨江园, 一期, 海口



Yanlord Central Lake (Phase 1), Taicang
仁恒时代天镜, 一期, 太仓



Yanlord Riverside Gardens (Phase 1), Yancheng
仁恒河滨花园, 一期, 盐城



Yanlord Phoenix Hill (Phase 1), Nanjing
凤凰山居, 一期, 南京



Dairy Farm Residences, Singapore
岱莉轩, 新加坡

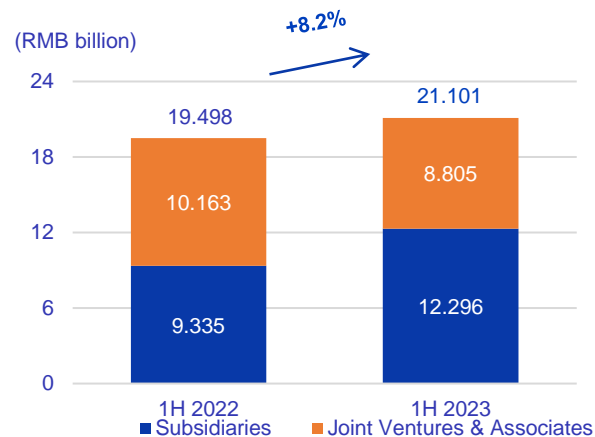


Yanlord Marina Peninsula Gardens (Phase 2), Zhuhai
仁恒滨海半岛花园, 二期, 珠海

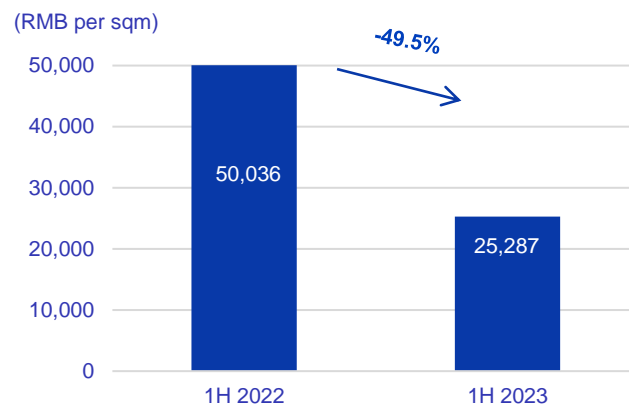
Property Sales Recognition Analysis



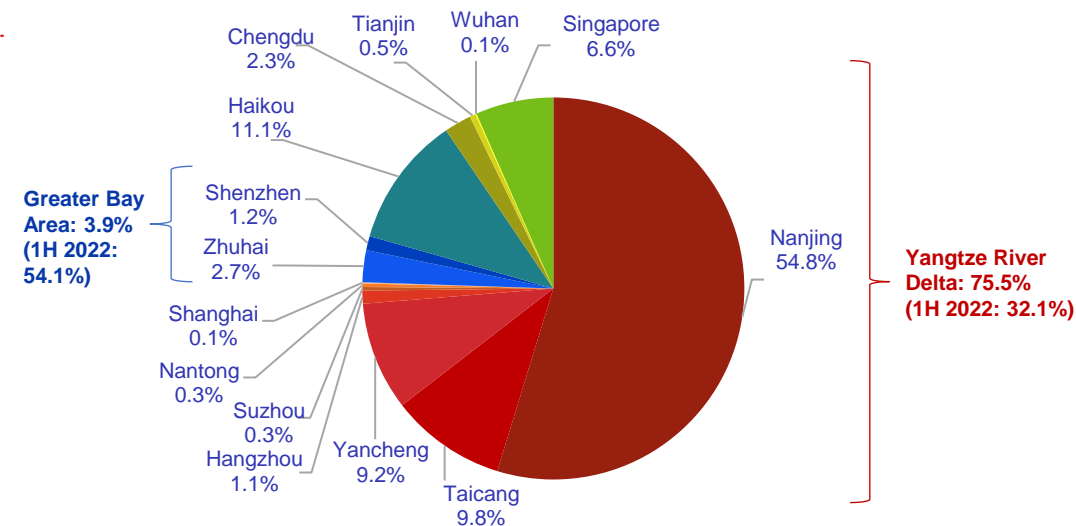
Recognised Property Sales¹ 1H 2022 vs 1H 2023



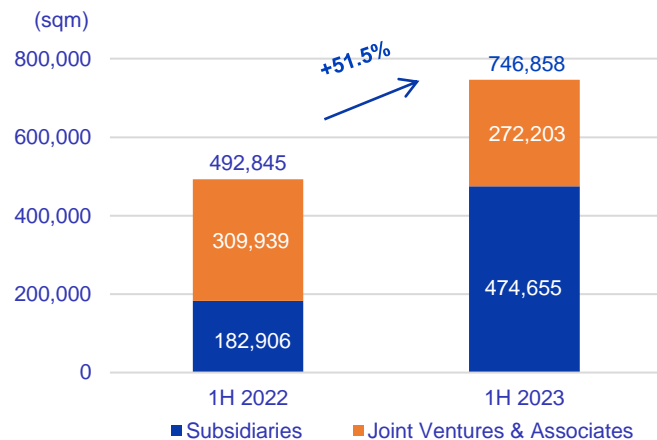
Recognised Property Sales of the Group ASP² 1H 2022 vs 1H 2023



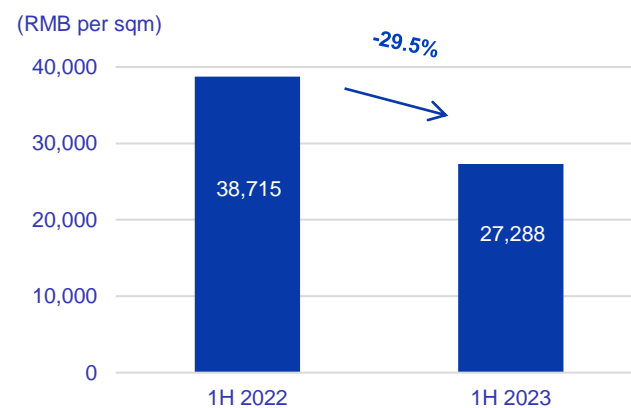
Distribution of Property Sales¹ Recognition of the Group in 1H 2023



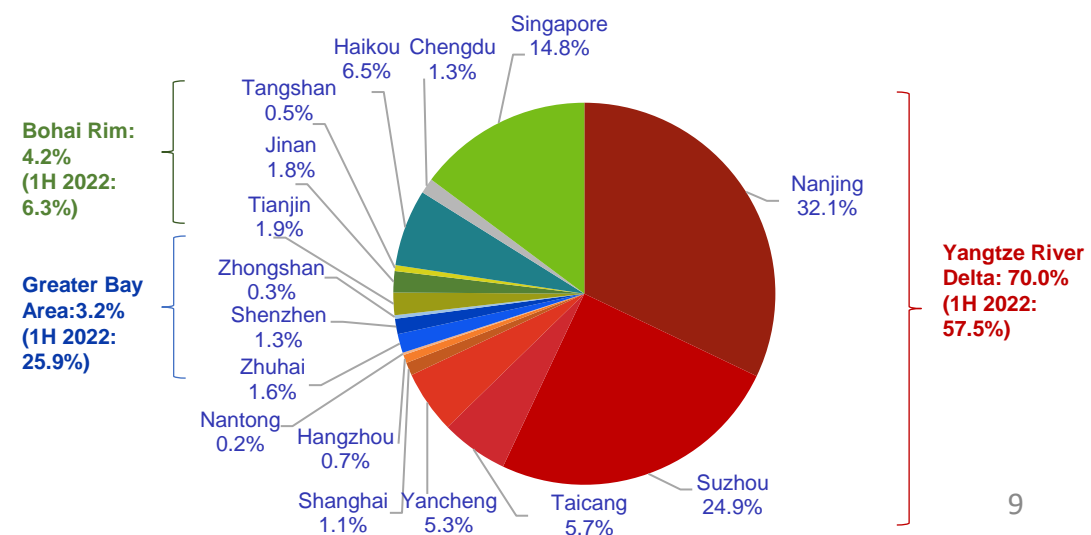
Recognised Property Sales - GFA² 1H 2022 vs 1H 2023



Recognised Property Sales (including Joint Ventures & Associates) ASP² 1H 2022 vs 1H 2023



Distribution of Property Sales¹ Recognition (including Joint Ventures & Associates) in 1H 2023



Notes:
1. Including car parks, before deduction of sales related tax
2. Excluding car parks

Financial Position



(RMB million)	As at 30 Jun 2023	As at 31 Dec 2022	% Change	As at 30 Jun 2022	% Change
Total assets	184,846	189,066	(2.2)	168,953	9.4
Current assets	130,722	134,386	(2.7)	111,525	17.2
Non-current assets	54,124	54,680	(1.0)	57,429	(5.8)
Total liabilities	138,702	143,715	(3.5)	124,573	11.3
Current liabilities	108,809	109,536	(0.7)	83,392	30.5
Contract liabilities	54,834	55,836	(1.8)	31,701	73.0
Non-current liabilities	29,893	34,179	(12.5)	41,181	(27.4)
Cash and cash equivalents	19,493	20,696	(5.8)	21,302	(8.5)
Total debt	41,079	45,413	(9.5)	48,753	(15.7)
Senior notes	6,301	8,365	(24.7)	8,342	(24.5)
Bank and other borrowings	32,204	34,549	(6.8)	38,667	(16.7)
Loan from non-controlling shareholders	2,574	2,500	3.0	1,743	47.7
Net debt	21,587	24,717	(12.7)	27,451	(21.4)
Total equity (Including NCI¹)	46,144	45,351	(1.7)	44,381	4.0
Net gearing ratio (%)	46.8%	54.5%	(7.7ppt)	61.9%	(15.1ppt)
Net asset value per share (RMB)	18.66	18.10	3.1	17.82	4.7
Average cost of borrowings	5.5%	5.0%	0.5ppt	4.9%	0.6ppt

Note:

1. Non-controlling interests ("NCI")

Debt Maturity and Currency Breakdown as at 30 June 2023

Debt Maturity Profile as at 30 Jun 2023

(RMB million)	1 Year	>1 to<2	>2 to <5	>5	As at 30 Jun 2023
Bank and other loans					Total
RMB	6,086	6,191	4,507	6,019	22,803
USD	5,086	-	-	-	5,086
SGD	2,490	1,719	-	-	4,209
AUD	16	21	-	-	37
HKD	-	-	69	-	69
Sub-total	13,678	7,931	4,576	6,019	32,204
Senior notes					
2024 USD400 ¹	2,711	-	-	-	2,711
2026 USD500	-	-	3,590	-	3,590
Sub-total	2,711	-	3,590	-	6,301
Amount due to NCI (Non controlling shareholders of subsidiaries)					
RMB	1,400	1,174	-	-	2,574
Sub-total	1,400	1,174	-	-	2,574
Grand-total	17,789	9,105	8,166	6,019	41,079

Senior Notes

Senior Notes	Tenor	Coupon Rate	Issued Date	Maturity Date	Status
2023 USD350m	5	6.75%	23.4.2018	23.4.2023	Repaid
2024 USD400m ¹	4.5	6.8%	27.8.2019	27.2.2024	Outstanding
2026 USD500m (Green Notes)	5	5.125%	20.5.2021	20.5.2026	Outstanding

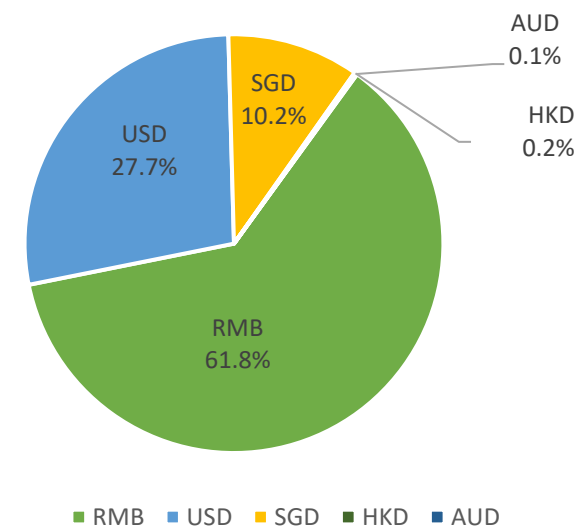
Notes:

- Up to June 30, 2023, the Group has repurchased an aggregate principal amount of approximately US\$24 million of its 6.80% Senior Notes due 2024 ("2024 Notes"), representing 6.0% of the total principal amount of the 2024 Notes at the time of initial listing. The principal amount of the 2024 Notes that remains outstanding is approximately US\$376 million.

Debt Maturity Profile as at 30 Jun 2023

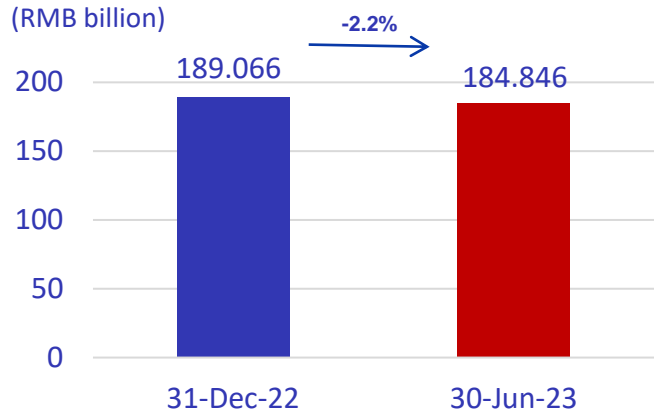
(RMB million)	As at 30 Jun 2023	As at 31 Dec 2022	% Change
Amount repayable in one year or less, or on demand:			
Secured	5,917	7,980	-25.9%
Unsecured	11,872	8,641	+37.4%
Sub-total	17,789	16,621	+7.0%
Amount repayable after one year:			
Secured	14,772	15,788	-6.4%
Unsecured	8,518	13,004	-34.5%
Sub-total	23,290	28,792	-19.1%
Total debt	41,079	45,413	-9.5%

Currency Breakdown

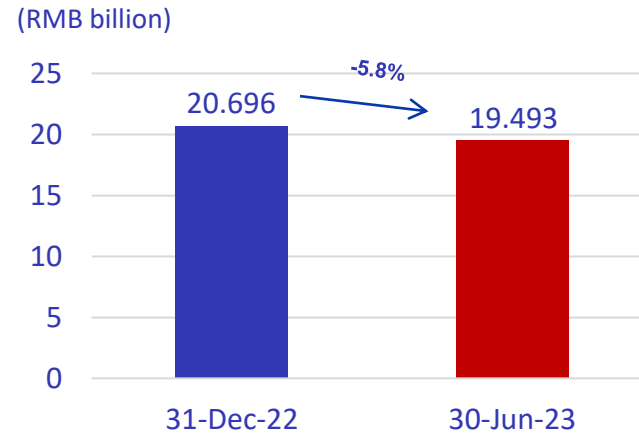


Healthy Financial Management

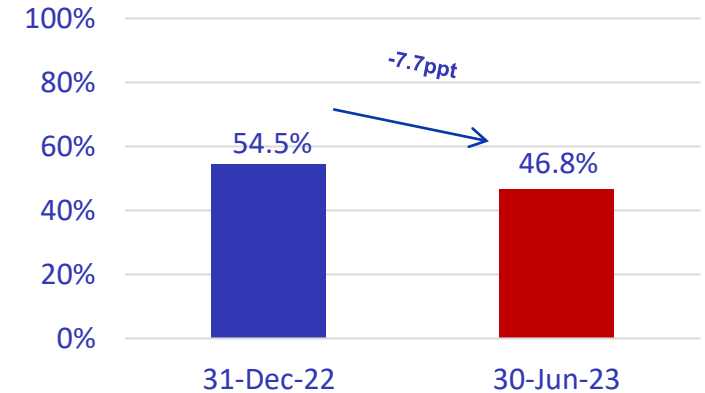
Total Assets



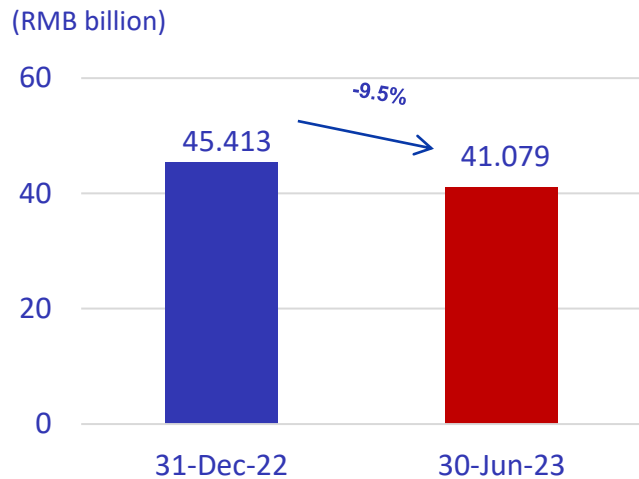
Cash and Cash Equivalents



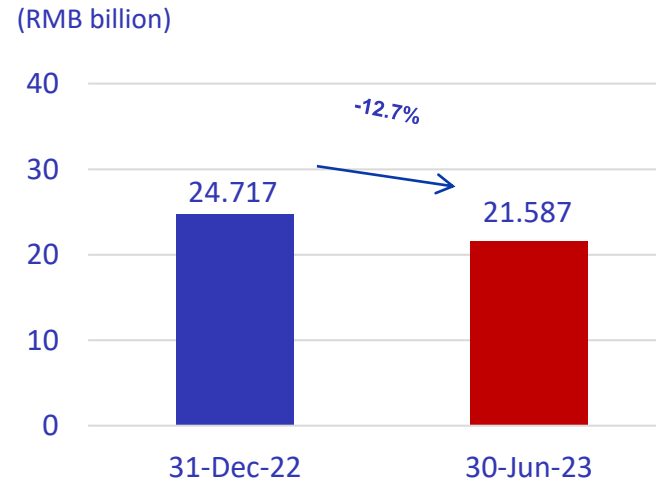
Net Gearing Ratio (%)



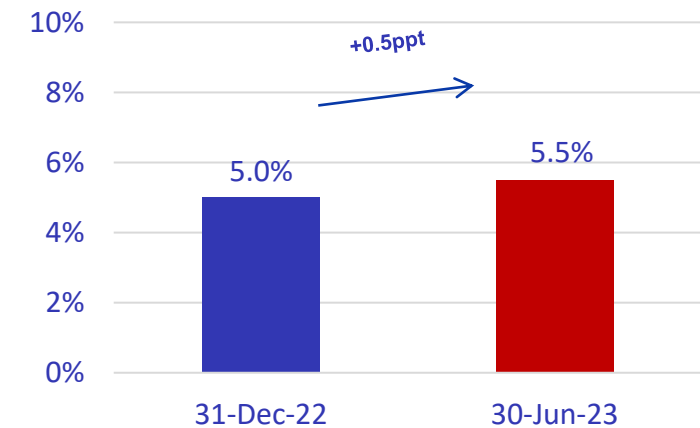
Total Debt



Net Debt



Average Cost of Borrowings (%)

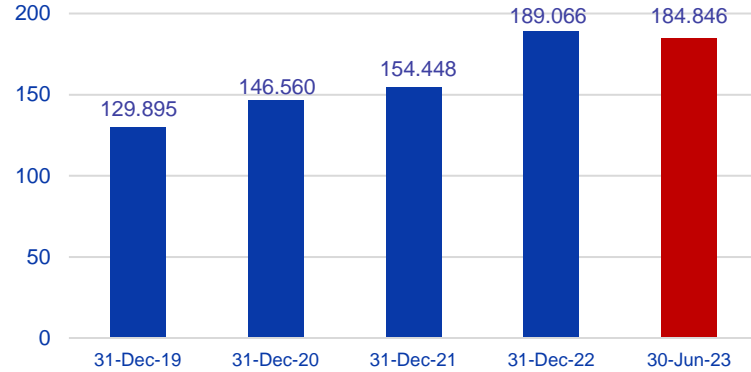


Five Years Credit Metrics



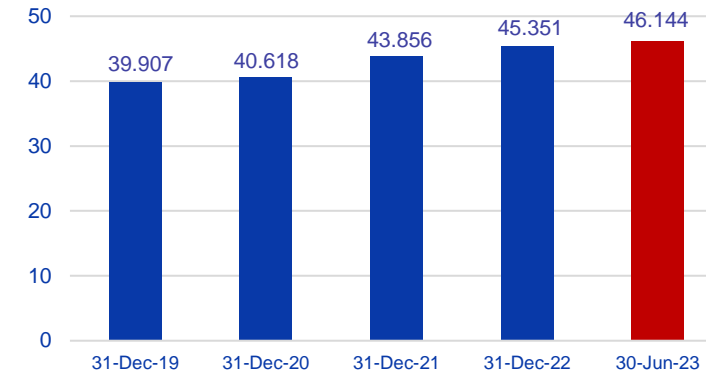
Total Assets

(RMB billion)



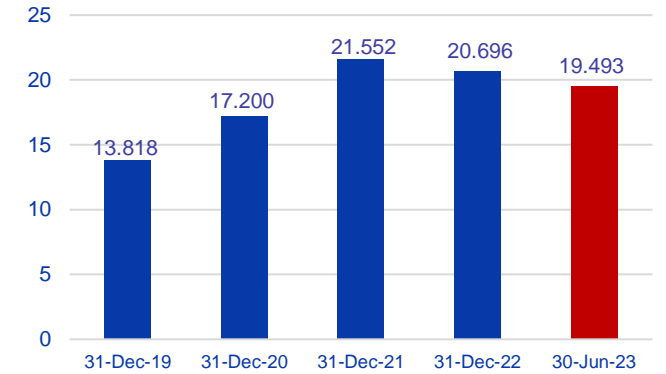
Total Equity (Including NCI)

(RMB billion)



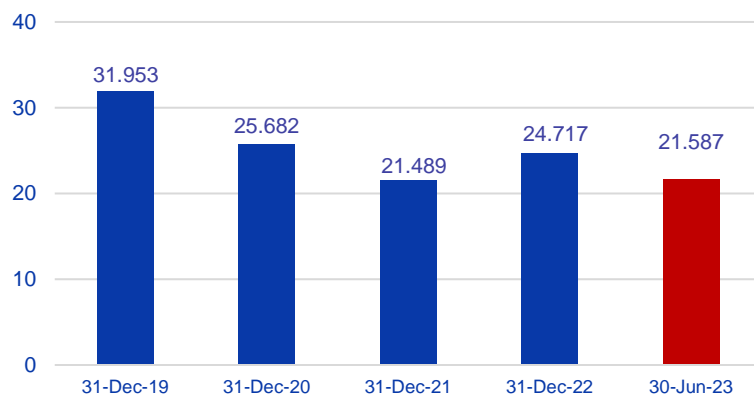
Cash and Cash Equivalents

(RMB billion)



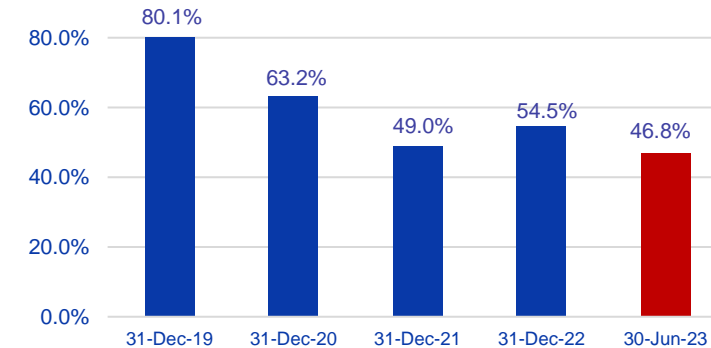
Net Debt

(RMB billion)



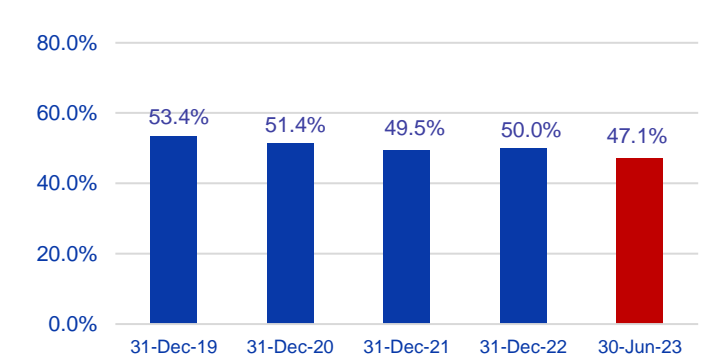
Net Gearing Ratio (%)

100.0%



Total Debt / Capitalisation¹ (%)

100.0%



Note:

1. Capitalisation equals to the sum of total equity and total debt (including NCI)



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Business Operation Highlights

- Property Pre-sales, Property Development, Land Acquisitions, Landbank and Development Strategies



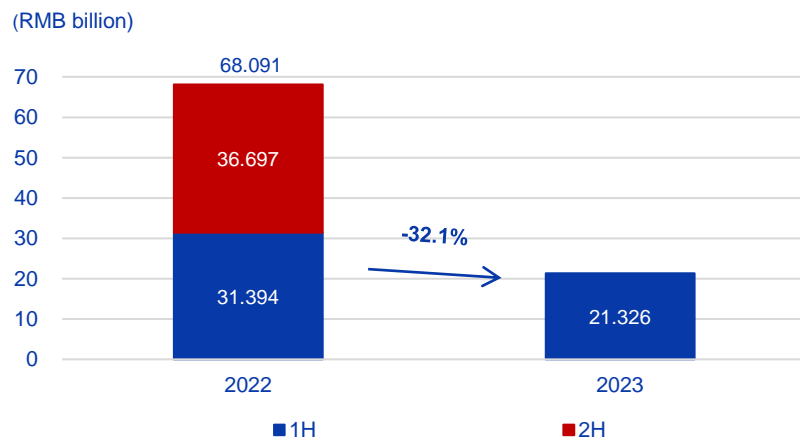
Total Property Contracted Pre-sales for 1H 2022 vs 1H 2023



Total Property Contracted Pre-sales 1H 2022 vs 1H 2023



Property Contracted Pre-sales of the Group together with its Joint Ventures and Associates



Property Contracted Pre-sales Performance 1H 2022 vs 1H 2023

Period	2022 (RMB billion)	Quarter (RMB billion)	2023 (RMB billion)	Quarter (RMB billion)	YoY Change
Property contracted pre-sales of the Group together with its joint ventures and associates					
January	9.807		0.905		-90.8%
February	1.069		3.667		+243.0%
March	5.335	16.211	3.557	8.129	-33.3%
April	1.470		4.220		+187.1%
May	1.135		6.101		+437.5%
June	12.578	15.183	2.876	13.197	-77.1%
Total	31.394		21.326		-32.1%

Subscription sales of the Group together with its joint ventures and associates yet to be turned into property contracted pre-sales

As at 30 June 2023

RMB2.890 billion

Contracted pre-sales of other property development projects under the Group's project management business bearing the "Yanlord" brand name

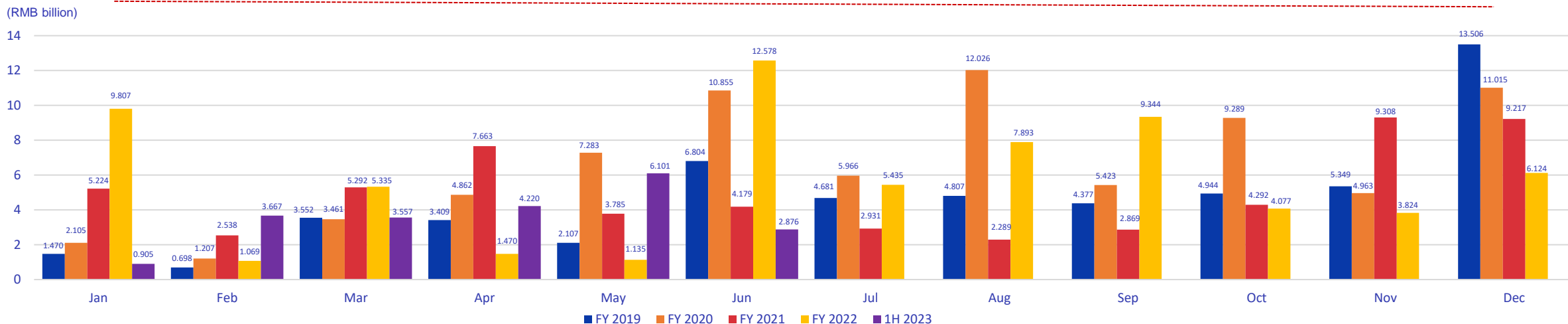
January to June	4.108		0.465		-88.7%
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*YoY: Year-over-Year

Property Contracted Pre-sales of the Group together with its Joint Ventures and Associates

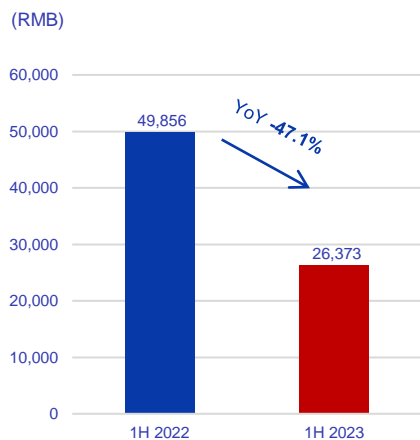


Property Contracted Pre-sales – FY 2019, FY 2020, FY 2021, FY 2022, 1H 2023

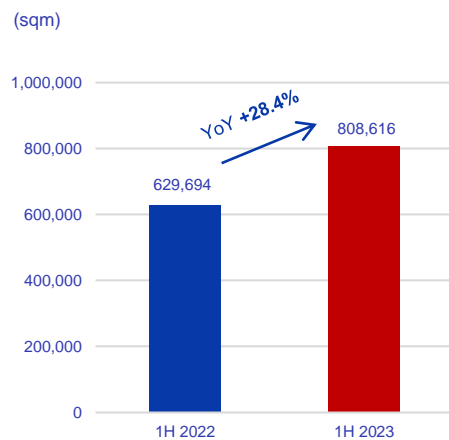


Property Contracted Pre-sales – ASP and GFA¹

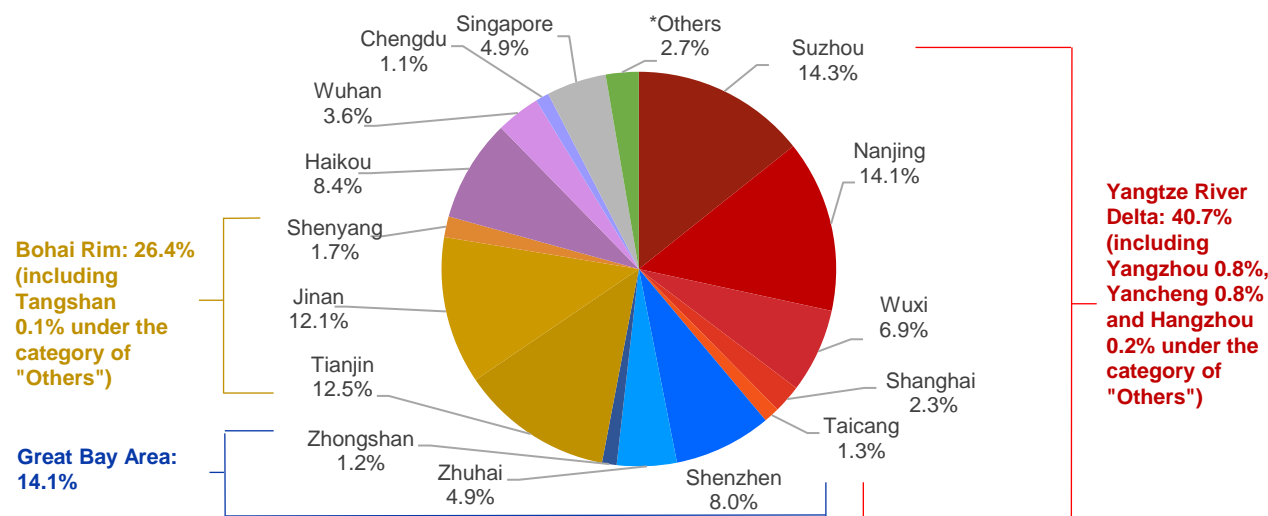
ASP 1H 2022 vs 1H 2023



GFA 1H 2022 vs 1H 2023



Distribution of Property Contracted Pre-sales in 1H 2023



Note:

1. Each of "property contracted pre-sales", "ASP" and "GFA" is referred to the property contracted pre-sales, ASP and GFA of the Group together with its joint ventures and associates respectively.

*Others: Yangzhou, Yancheng, Hangzhou, Sanya and Tangshan in the People's Republic of China.

Top Ranked Property Contracted Pre-sales Projects in 1H 2023



Riverside City, Jinan
铁恒河滨园、铁恒河滨府, 济南



Yanlord Gardens, Haikou
仁恒滨江园, 海口



Riverbay Century Gardens, Nanjing
江湾世纪花园, 南京



Star Century, Tianjin
恒美雅苑, 天津



Lan Virtuoso, Suzhou
桃溪澜园, 苏州



Yanlord Four Seasons The Park 3,
Shenzhen
四季雅园, 深圳



Riverfront Mansion, Suzhou
河滨雅园, 苏州



Central Lake, Wuxi
星湖雅园, 无锡



Yilu Gardens, Tianjin
依鹭花园, 天津



Yanlord The Great Bay, Zhuhai
仁恒滨海花园, 珠海



Yanlord International Apartments,
Tower A, Nanjing
仁恒国际公寓, A栋, 南京



Lantern, Suzhou
澜庭, 苏州



The Yangtze Garden, Wuhan
仁恒滨江园, 武汉



Yanlord Reverie Park, Shenzhen
仁恒芯梦公园, 深圳



Majestic Mansion, Wuxi
海和清舒院, 无锡



Majestic Mansion, Nanjing
海和院, 南京



Yanlord on the Park, Shenyang
仁恒公园世纪, 沈阳



Yanlord Central Lake, Taicang
仁恒时代天镜, 太仓



Four Seasons Park, Zhongshan
星月万像花苑, 中山



Marina One, Wuxi
清源听澜居, 无锡



Park In City, Yangzhou
江湾茗湖雅园, 扬州



Sanya Hai Tang Bay - Land Parcel 9,
Sanya
三亚海棠湾 - 9 号地块, 三亚



Yanlord Marina Peninsula Gardens,
Zhuhai
仁恒滨海半岛花园, 珠海



Stream In Cloud, Chengdu
溪云居, 成都



Cloud Villa, Shanghai
怡雅园, 上海



Poetic Villa, Shanghai
荟雅华庭, 上海



Yanlord Phoenix Hill, Nanjing
凤凰山居, 南京



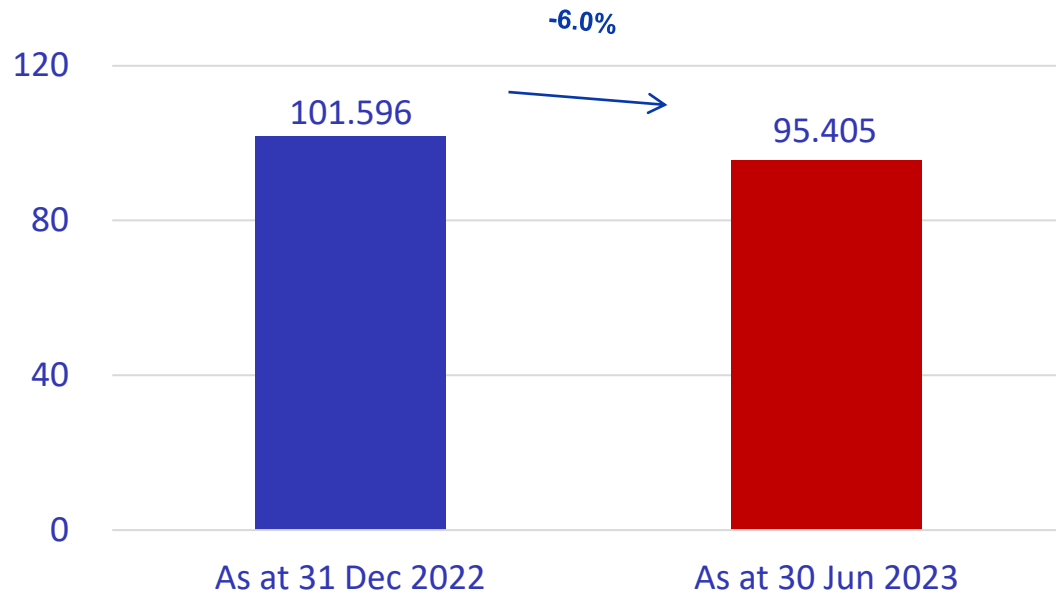
Yanlord Riverside Gardens,
Yancheng
仁恒河滨花园, 盐城

Accumulated Property Contracted Pre-sales Pending Recognition of the Group together with its Joint Ventures and Associates



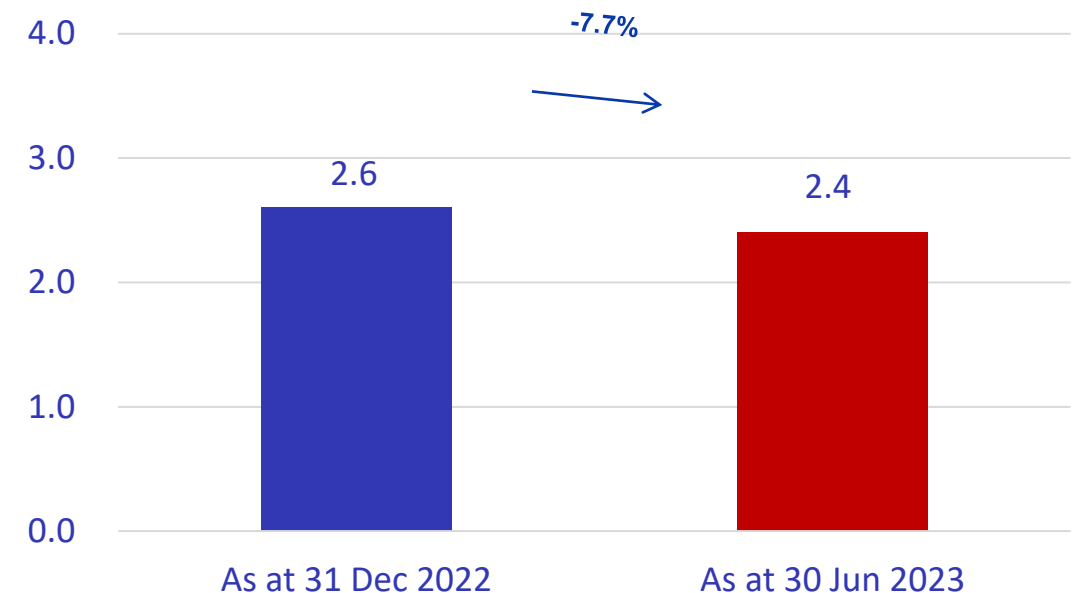
Accumulated Property Contracted Pre-sales Pending Recognition

(RMB billion)



Accumulated Property Pre-sold GFA Pending Recognition

(GFA million sqm)



As at 30 June 2023:

- Accumulated property contracted pre-sales pending recognition: RMB95.405 billion
- Total pre-sold GFA was approximately 2.4 million sqm

New Projects and New Batches of Existing Projects to be launched in 1H 2023 in PRC



Yangtze River Delta

Suhe Century, Shanghai

晋元华庭, 上海

Nanjing Jiangbei New District

No. G03 Land Parcels, Nanjing

南京江北新区G03号地块, 南京

Nanjing Jiangbei New District

No. G10 Land, Nanjing

南京江北新区G10号地块, 南京

Yanlord PRELAND (Phase 1),

Suzhou

仁恒·叙澜庭, 一期, 苏州

XI TANG, Suzhou

溪棠四季花园, 苏州

STARRY BAY, Suzhou

滨湖湾, 苏州

Yanlord Central Lake (Phase 3),

Taicang

仁恒时代天镜, 三期, 太仓

Tang Song, Wuxi

山棠雅园, 无锡

Marina One, Wuxi

清源听澜居, 无锡

THE ALTSTADT (Phase 1), Wuxi

耕读锦绣院, 一期, 无锡

SUNLAND, Nantong

溪棠雅园, 南通

Yanlord The Mansion in Park,

Yancheng

星岸家园, 盐城

Hangzhou Bayfront Isle (Phase 3),

Hangzhou

前湾, 三期, 杭州

Bohai Rim

Riverside City, Jinan

铁恒河滨园、铁恒河滨府, 济南

Greater Bay Area

Yanlord The Great Bay (Phase 2),

Zhuhai

仁恒滨海湾花园, 二期, 珠海

Four Seasons Park (Phase 2),

Zhongshan

星月四季花苑, 中山

Hainan

Yanlord Gardens (Phase 2), Haikou

仁恒滨江园, 二期, 海口

Central China

Yanlord Elegant Villa, Wuhan

仁恒西湖山居, 武汉

Western China

Stream In Cloud (Phase 3), Chengdu

溪云居, 三期, 成都



Tang Song, Wuxi

山棠雅园, 无锡



Yanlord PRELAND, Suzhou

仁恒·叙澜庭, 苏州



Riverside City, Jinan

铁恒河滨园、铁恒河滨府, 济南

New Start and New Land Acquisitions in 1H 2023

In 1H 2023, the Group together with its joint ventures and associates have commenced 5 new projects, with a total GFA of approximately 389,000 sqm.



SUNLAND, Nantong
溪棠雅园, 南通



Riverfront Mansion, Suzhou
河滨雅苑, 苏州



Yanlord The Great Bay (Phase 2), Zhuhai
仁恒滨海湾花园, 二期, 珠海

City	Project Name	GFA (sqm)	Attributable Interest As at 30 Jun 2023	Total Land Cost RMB billion	Land Acquisition Methods
Suzhou	STARRY BAY 滨湖湾	138,000	10%	2.399	Collaboration and acquisition
Suzhou	XI TANG 溪棠四季花园	116,000	2%	0.184	Collaboration and acquisition
Wuxi	Wuxi No. XDG-2023-2 Land 锡国土(经)XDG-2023-2 号地块	33,000	1%	0.509	Collaboration and acquisition
1H 2023		287,000		3.092	

New Land Acquisitions in 1H 2023:

- Total Land Cost: RMB3.092 billion
- Average Land Cost: RMB10,766 per sqm
- Attributable Land Cost: RMB0.249 billion

Development Strategies

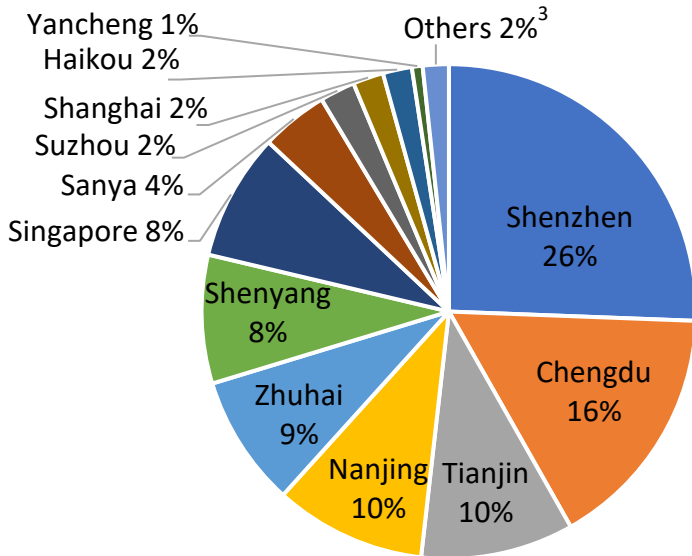
Growth of business across high-growth cities in the PRC and Singapore



- Have presence in 20 cities in the PRC and Singapore with a total GFA of 9.084 million sqm
- Expand into new cities within the 6 major economic regions of the PRC

Completed projects¹

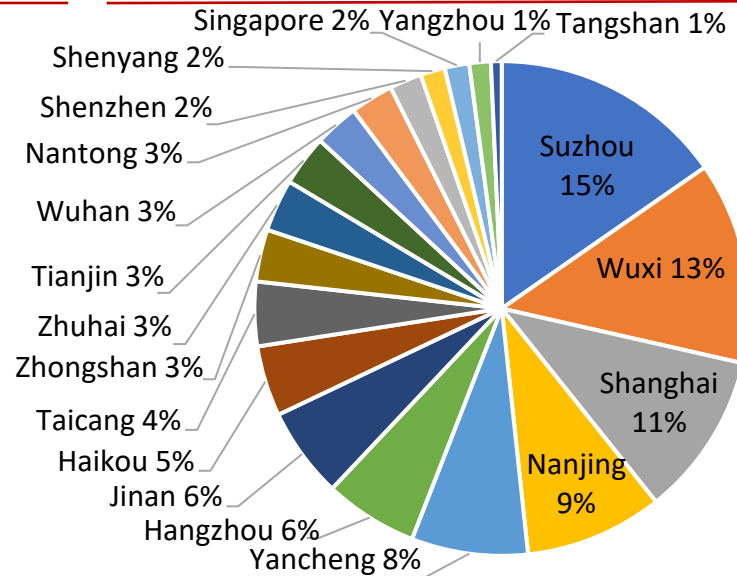
(1.854 million sqm²)



Residential and Commercial	729,540 sqm
Investment	941,703 sqm
Fixed Assets	182,861 sqm

Projects under development¹

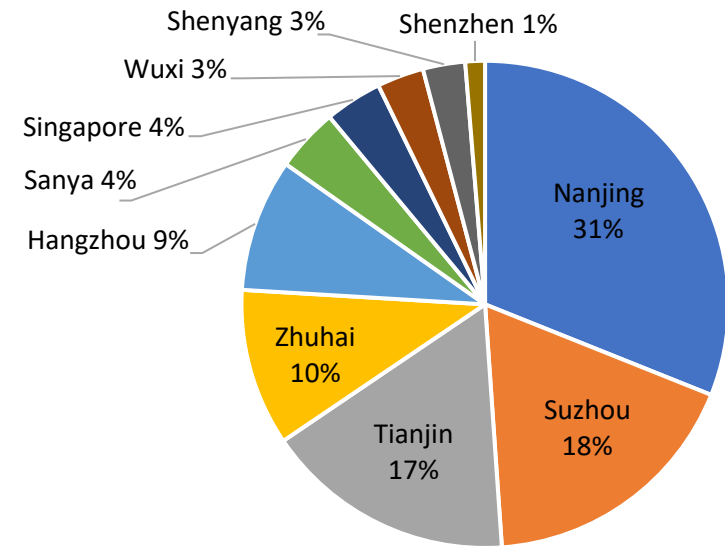
(6.166 million sqm)



Residential and Commercial	6,087,501 sqm
Investment	78,007 sqm

Landbank: Future development¹

(1.064 million sqm)



Residential and Commercial	1,063,968 sqm
Investment	-

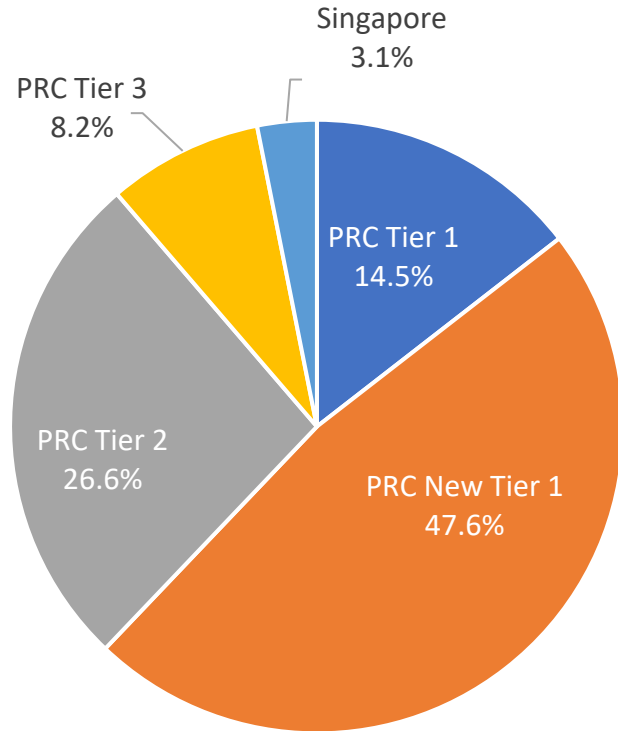
Notes:

1. Contains projects held under associates or joint ventures.
2. The Group has completed 16.389 million sqm, of which 1.854 million sqm are GFA completed and retained as investment properties or fixed assets, and GFA completed but yet to be sold/delivered to customers.
3. Others including Hangzhou, Jinan, Nantong, Taichang and Tangshan in the PRC, as well as Kuala Lumpur in Malaysia.

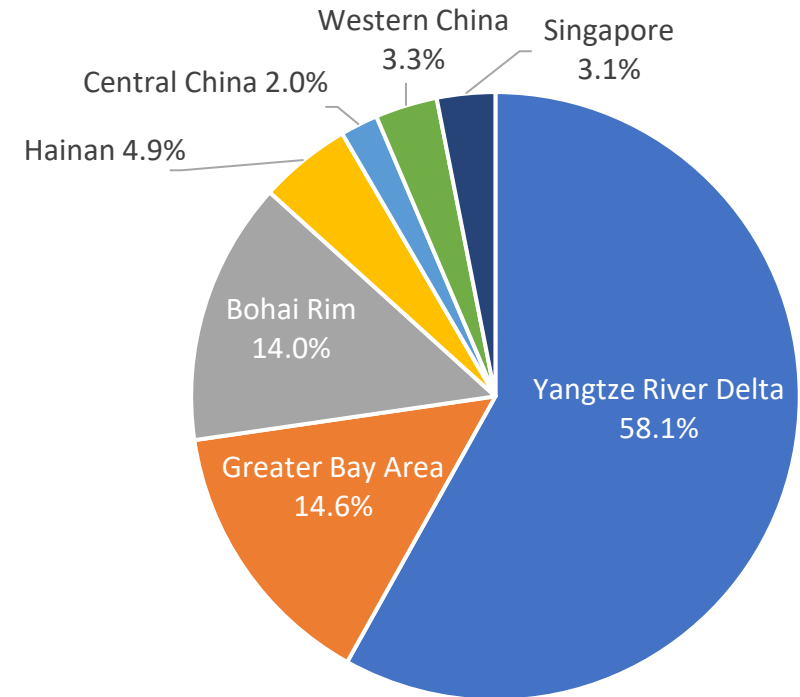
Development Strategies - Diversified Geographic Coverage



**Landbank distribution
PRC Tier 1, 2, 3 and Singapore
as at 30 June 2023**



**Landbank distribution
PRC Six Regions and Singapore
as at 30 June 2023**



Notes:

1. Cities are classified based on the list of tiered Chinese cities on baike.baidu.com.
2. PRC Tier 1: Shanghai and Shenzhen.
3. PRC New Tier 1: Chengdu, Hangzhou, Nanjing, Shenyang, Suzhou, Taicang, Tianjin and Wuhan.
4. PRC Tier 2: Haikou, Jinan, Nantong, Wuxi, Zhongshan and Zhuhai.
5. PRC Tier 3: Sanya, Tangshan, Yancheng and Yangzhou.



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Business Operation Highlights

- Property Investment and Hotel Operations



Singapore Portfolio



UE BizHub TOWER, Singapore



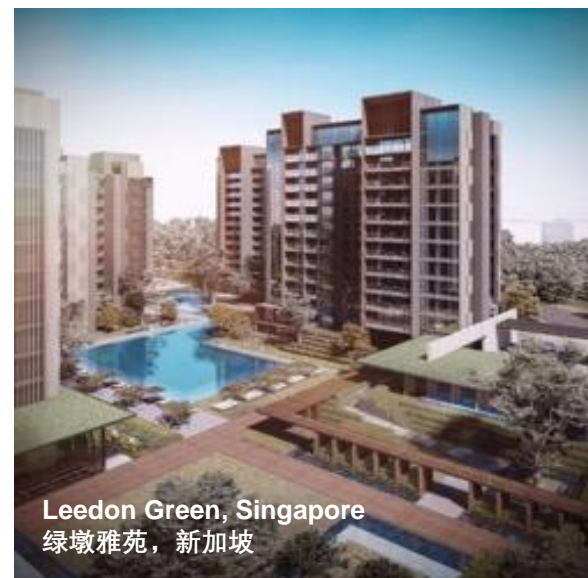
Park Avenue Clemenceau and UE BizHub CITY, Singapore
UE广场和柏薇（克列孟梭）服务公寓，新加坡



Rochester Mall and Park Avenue Rochester, Singapore
罗切斯特商场和柏薇（罗切斯特）酒店，新加坡



WBL Building, Singapore



Leedon Green, Singapore
绿墩雅苑，新加坡



Park Avenue Robertson, Singapore
柏薇（罗伯逊）服务公寓，新加坡



The Seletar Mall, Singapore
利达广场，新加坡



UE BizHub WEST, Singapore



Daily Farm Residences, Singapore
岱莉轩，新加坡

Investment Property Portfolio in the PRC



Yanlord Landmark, Chengdu
仁恒置地广场, 成都

- Office & Retail
- Total GFA: 114,853 sqm
- Commenced AEI in 2H 2021



Yanlord Landmark, Nanjing
仁恒置地广场, 南京

- Office & Retail
- Retail: 23,420 sqm
- Office: 83,744 sqm



Yanlord Marina Centre, Zhuhai
仁恒滨海中心, 珠海

- Office & Retail
- Total GFA: 42,974 sqm



Yanlord Riverside Plaza, Tianjin
仁恒海河广场, 天津

- Office, Retail Mall & Commercial Street
- Total GFA: 159,807 sqm
- Reopening of shopping mall on 30 September 2021



Hangzhou Bay (Phase 2), Community Center, Hangzhou
前湾, 二期, 仁恒里 (梦公园), 杭州



Riverbay Gardens, Community Center, Suzhou
江湾雅园-仁恒里, 苏州

New Opening Commercial Property Portfolio in the PRC in 2022 and 2023



Yanlord Reverie Plaza, Shenzhen

仁恒梦创广场, 深圳

- Office & Retail
- Total GFA: 210,031 sqm (of which 59,461 sqm held under investment property)
- Soft opening in late 2022



Cangjie Commercial Plaza, Suzhou

仓街商业广场, 苏州

- Retail
- Total GFA: 78,007 sqm



Orchard Summer Palace, Shenyang

夏宫城市广场, 沈阳

- Office, Retail & Serviced Apartment
- Total GFA: 165,990 sqm
- Soft opening in 2022

Hospitality Property Portfolio in the PRC



InterContinental Residence, Chengdu 成都仁恒洲际行政公寓

- Serviced Apartment (360 rooms)
- Total GFA: 50,902 sqm



InterContinental Zhuhai 珠海仁恒洲际酒店

- No. of rooms: 324
- Total GFA: 58,559 sqm



Crowne Plaza Sanya Haitang Bay Resort 三亚海棠湾仁恒皇冠假日度假酒店

- No. of rooms: 404
- Total GFA: 79,264 sqm

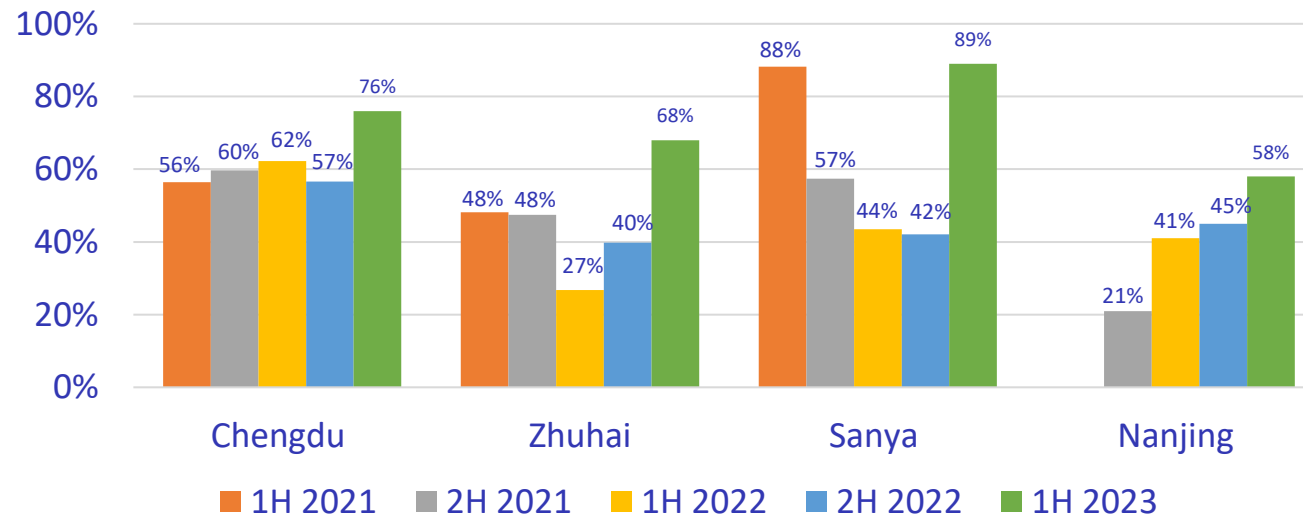


Yanlord ParcVue, Nanjing 南京仁恒柏薇酒店公寓, 南京

- Serviced Apartment (260 rooms)
- Total GFA: 21,031 sqm
- Soft opening on 18 May 2021



Occupancy Rate¹



Note:

1. Operation of Yanlord International Apartments, Tower A in Nanjing was closed for renovation on 30 April 2021. Yanlord ParcVue in Nanjing was newly opened on 18 May 2021.



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Business Operation Highlights

- Property Management Services
- Non-Property Businesses



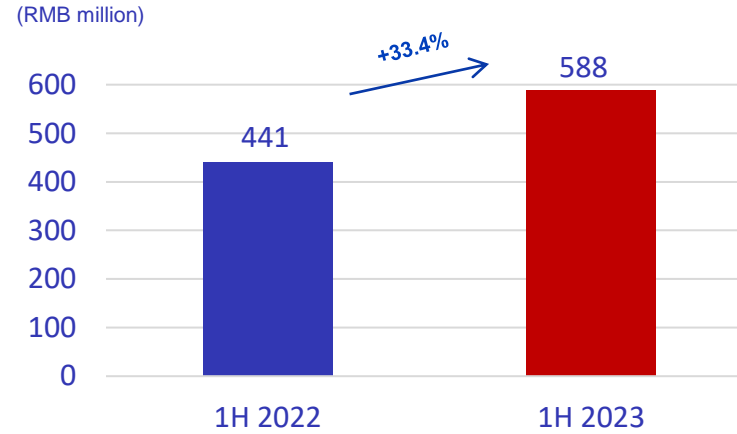
Property Management Services and Non-Property Businesses (including Engineering, Distribution and Manufacturing in Singapore, Australia and United Kingdom)



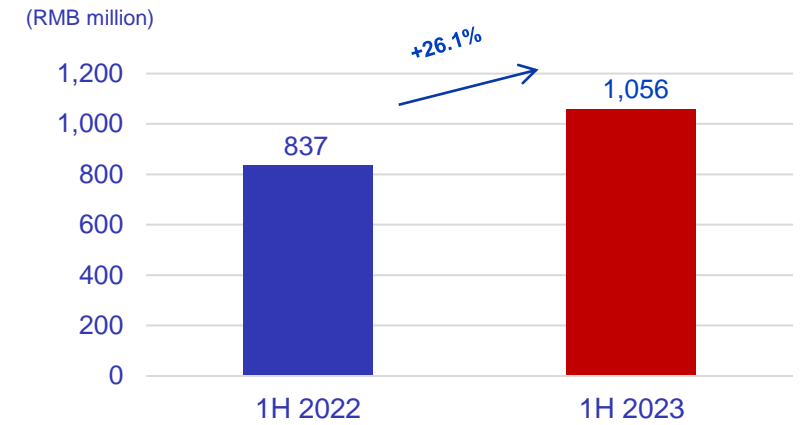
As at 30 Jun 2023:

- Total contracted projects: 138 projects under management and 47 reserve projects
- Total contracted GFA: approximately 24.19 million sqm, with another approximately 7.7 million reserved
- Total households: approximately 112,982 units

Income from Property Management



Income from Others





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Environmental, Social and Governance



Yanlord Arcadia in Shanghai, PRC

Environmental, Social and Governance

MSCI
ESG RATINGS



2022 SUSTAINABILITY HIGHLIGHTS



ECONOMIC

Revenue of the Group
RMB28.712 billion
in FY 2022

2022 TOP 50
of China Real Estate Developers

2022 TOP 10
of China Foreign Real Estate Developers

Property contracted pre-sales
of the Group together with its joint ventures
and associates reached
RMB68.091 billion
for FY 2022, an increase of **14.3%** year-on-year

Yanlord Arcadia
was ranked
No. 1
Residential Property Project Sales
in Shanghai and
No. 2
in the PRC by CRIC in 2022

Yanlord
was ranked
No. 2
Residential Property Sales Developer
in Shanghai by CRIC in 2022



ENVIRONMENT

51 out of 55
Property Under Developments
across the PRC and/or Singapore met
Green Building design requirements
in the PRC and
Singapore BCA Green Mark

1 LEED v4 Platinum
(Existing Buildings:
Operation and Maintenance)
Certification for properties in the PRC

1 BCA Green Mark
1 BCA Green Mark Gold^{Plus}
Certifications for properties in Singapore

2 Three-Star
3 Two-Star
Green Building pre-certificates for
newly started developments
in the PRC in 2022

94%
newly started developments met
Green Building design requirements in the PRC



SOCIAL

28%
female executive management
and supervisors up **1.9%**

Zero
occupational diseases and
work-related fatalities

Zero
non-compliance concerning
health and safety impacts of
products and services incidents

**Continuous employee
engagement**
through annual townhall and
employee appreciation events

34
Training hours per employee

88%
Customer satisfaction score from
annual customer satisfaction survey for
customers in the PRC



GOVERNANCE

**Majority Independence of
Board of Directors**
composed of 9 directors,
of whom 5 are independent
non-executive directors and
4 are executive directors

Zero
Corruption and unethical
business conduct incidents in
all our business operations

Zero
Breaches of Yanlord's Code of Business
Conduct incidents

100%
Anti Corruption Training Coverage

100%
coverage of new projects on
Sunshine Procurement Platform
Anti-bribery and anti-corruption policy
included as part of Supplier Contract

**2021 ASEAN Corporate
Governance Scored Award**
"ASEAN Asset Class" received in 2022

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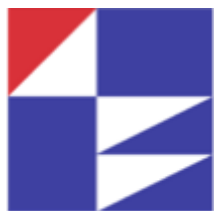
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Thank You

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