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Corporate Structure and Corporate Information

This document has been reviewed by the Company's sponsor, CIMB Bank Berhad, Singapore Branch ("Sponsor") for compliance with the Singapore Exchange Securities Trading Limited ("SGX-ST") Listing Manual Section B: Rules of Catalist. The Sponsor has not independently verified the contents of this document. This document has not been examined or approved by the SGX-ST. The Sponsor and the SGX-ST assume no responsibility for the contents of this document, including the correctness of any of the statements or opinions made or reports contained in this document. The contact person for the Sponsor is Ms Tan Cher Ting, Director, Investment Banking, CIMB Bank Berhad, Singapore Branch, at 50 Raffles lace, #09-01 Singapore Land Tower, Singapore 048623, Telephone: +65 6337 5115.



# Corporate Profile

Established in 1997 and listed on the Catalist Board of the Singapore Exchange Securities Trading Limited in February 2009, Japan Foods Holding Ltd. ("Japan Foods" and together with its subsidiaries, the "Group") is one of the leading F&B groups in Singapore specialising in quality and authentic Japanese cuisine.

In Singapore, the Group operates a chain of more than 40 restaurants serving authentic Japanese fare under various franchise as well as self-developed brands.

The Group's franchise restaurant brands include its flagship "Ajisen Ramen" brand as well as the "Kazokutei", "Menya Musashi" and "Osaka Ohsho" brands.

In 2015, Japan Foods made its fi st foray into non-Japanese cuisine with the launch of "New ManLee Bak Kut Teh", a brand franchised from Malaysia.

Besides franchise brands, the Group has also developed its own brands including "Tokyo Walker", "Fruit Paradise", "Japanese Gourmet Town", "Dutch Baby Cafe" and "Ginza Kushi-Katsu".

Japan Foods' network extends beyond Singapore to include "Ajisen Ramen" restaurants in Malaysia and Vietnam operated by sub-franchisees and "Menya Musashi" restaurants in China and Hong Kong operated by associated companies.

The Group has its own production facility located at its central kitchen in Kampong Ampat, Singapore.

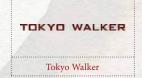
# 5 SELF-DEVELOPED BRANDS











# 11 FRANCHISE BRANDS

























# At a Glance

OUR NETWORK (1)

48

Restaurants and Food Court Outlet in Singapore 1

Central Kitchen at Kampong Ampat, Singapore

6

Outlets in Malaysia and Vietnam through Sub-Franchisees 13

Outlets in China and Hong Kong through Associated Companies

# OUR FOUR-PRONGED STRATEGY

# Development of new concepts

Launch new franchised and self-developed brands

# **Overseas Expansion**

Via strategic investments such as acquistions, joint ventures or through a franchise / sub-franchise model

Note:

(1) As at 31 March 2016

# Cost and quality control

Via central kitchen, bulk purchase and economies of scale

# Network Expansion and Consolidation

Grow network prudently and close/convert underperfoming outlets

# JAPAN FOODS HOLDING LTD. AR 2016

# OUR FOCUS ON SHAREHOLDERS' VALUE

We are focused on growing long-term shareholders' value and we have been consistently rewarding shareholders with cash dividends since FY2009.

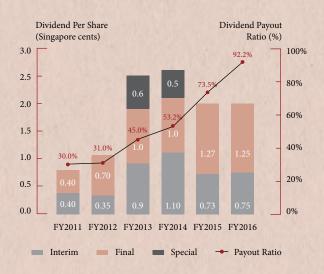
Our total dividend payment in respect of FY2016 will be 2.00 Singapore cents per share, comprising the interim dividend of 0.75 Singapore cents per share already paid on 9 December 2015 and the proposed fi al dividend of 1.25 Singapore cents per share. This represented a total dividend payout of \$\$3.5 million, or 92.2% of our Group's net profit in FY2016, which is higher than our dividend policy to distribute not less than 40.0% of our consolidated net profits attributable to shareholders annually.

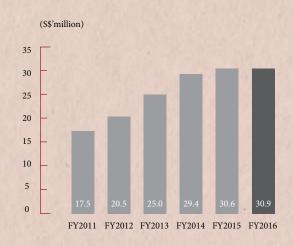




# FIVE-YEAR DIVIDEND HISTORY

# SHAREHOLDERS' EQUITY







# Our Brands

### OUR FRANCHISED BRANDS







# Ajisen Ramen

The word "Ajisen" means a thousand tastes in Japanese. The flagship brand of Japan Foods, "Ajisen Ramen" originated from Kumamoto, Japan, in 1968. Known for its rich and aromatic soup base which is derived from hours of boiling pork bones, Ajisen Ramen offers a wide selection of ramen to cater to discerning customers. With many shops worldwide, it is an internationally recognised brand with presence in countries such as Japan, China, Hong Kong, and the United States.

# Botejyu

Originating from Osaka, Japan, "Botejyu" has a history that dates back to 1946 when it fired up its first okonomiyaki (Japanese panfried batter cake filled with various ingredients). The brand name is derived from the rhythmic cooking sound of okonomiyaki. "Bote" occurs when an okonomiyaki is being flipped over by a spatula, while "jyu"

represents the sizzling sound of an okonomiyaki on a teppan grill.

# Botejyu San

Another spin-off of the "Botejyu" brand, "Botejyu San" provides a comfortable teppan-dining experience serving okonomiyaki, teppan-yaki and other grilled items.

# Menzo Butao

Established in 1936, "Menzo Butao" specialises in Hakata Tonkatsu Ramen and offers more than 20 varieties of the dish. There are three different and delicious soups to choose from - Butao (White), Kuroo (Black) and Akao (Red). The Butao soup base consists of pork broth made from boiling pork bones and sinews for over 14 hours to extract all the natural flavour of the bones. This soup base is flown straight to Singapore before it is mixed with more pork bones and simmered for hours to obtain the right consistency and flavour. The Kuroo broth is an emulsion of fried shallots

and vegetable oil and the Akao broth is slightly spicy as it contains chilli oil but gets its red colour from the Gochujang (Korean Miso) and Doubanjiang (Chinese Miso).

# Menya Musashi

Named after the legendary samurai, Miyamoto Musashi, who was famed for his distinctive "double sword style", "Menya Musashi" has gained quite a cult following among ramen fans in Japan and abroad since making its debut in Tokyo in 1996. With "originality" as its motto, Menya Musashi turns the preparation of ramen into a fine and revolutionary art-form. Believed to be the pioneer of a new ramen culture in Japan, Menya Musashi offers multiple concepts and tastes that can be adapted to suit the locality of the store but all with the same unique style that has become synonymous with the brand.





# Osaka Ohsho

Established in 1969, "Osaka Ohsho" draws in healthy crowds with its casual ambience and irresistible "gyoza" (Japanese style dumplings). Cabbage, ginger, and garlic are mixed with well-seasoned minced pork and encased in a special gyoza wrapper and grilled to perfection. This deliciously crispy gyoza is available in Japan, Hong Kong, Thailand, Korea and Singapore.

# Hanamidori

"Hanamidori" features an all-chicken menu and mizutaki – a specialty chicken broth hotpot made famous in the region of Hakata in Japan. The hotpot comes with signature dipping sauces for the chicken meat which is done in different ways and ends with porridge that is cooked in the flavourful broth.

# Kazokutei

"Kazokutei" is one of Osaka's most well-known udon brands. Established in 1947, "Kazokutei" takes pride in serving delicious and high quality handmade udon specially cooked to bring out the natural taste of the noodles. To ensure consistency in taste, both the udon and dashi (soup stock) are imported directly from Japan.

# Keika Ramen

"Keika Ramen" is a ramen chain that first debuted in Tokyo in 1955. It serves Kumamoto-style tonkotsu ramen. Keika Ramen's straight and chewy noodles go exceptionally well with its robust pork-bone broth. Its signature ramen dishes include Taro Ramen, which is topped with tender and flavourful pork belly that has been marinated in a special sauce and the 5-Spice Pork Ramen which features a slice of deep fried crispy pork shoulder.

# Yonehachi

Established in 1976, "Yonehachi" has many shops across Japan. Using quality rice from northern Japan such as Iwate and Akita, Yonehachi serves okawa (glutinous rice mixed with different ingredients) made the traditional way.

# New ManLee Bak Kut Teh

"New ManLee Bak Kut Teh" is the Group's first non-Japanese concept restaurant, franchised from a business that was established over 40 years ago in Kuala Lumpur, Malaysia. New ManLee Bak Kut Teh serves two versions of this dish – Singapore-style white peppery soup and Malaysia-style black herbal soup. Instead of the usual white rice and mee sua noodles, New ManLee Bak Kut Teh serves its soups with Japanese rice or Japanese udon.

### SELF-DEVELOPED BRANDS







# Ginza Kushi-Katsu

"Ginza Kushi-Katsu" offers a variety of "kushi-katsu" – deep fried Japanese skewered meat & vegetables.

The signature item is the "gyu-katsu" beef cutlet. Using premium beef fillet, the meat is deep fried for only 60 seconds at 210°C. This precise method gives the beef cutlet a crispy crust while the meat remains medium-rare within. Customers can control the doneness level of the meat by using the mini teppan provided.

Premium yam flour is imported from Japan for the katsu items. This gives the katsu a light and crisp texture without being too heavy on the palate.

Cheese, Curry and Demi Glace fondues are offered with the katsu.

# **Fruit Paradise**

"Fruit Paradise" offers fruit tarts made with lightly sweetened cream and topped with fresh fruits. To ensure that customers get to enjoy the fruits' natural goodness, the tarts are made using only the freshest and most delicious fruits, which are carefully selected by Japanese patissiers daily.

# **Dutch Baby Cafe**

"Dutch Baby Cafe" is known for its signature Dutch Baby oven-baked pancakes served on host cast iron pans. These pancakes are pillow-soft yet crispy at the sides and come in a variety of sweet and savoury styles. Also available at the café are Japanese-Western favourites such as Baked Cheese Curry Rice and Curry Udon.

# Japanese Gourmet Town

The Group adopted a mixed concept approach for the "Japanese Gourmet Town" brand which commenced operations in October 2008. Through this concept, customers are able to try several brands such as "Ajisen" and "Fruit Paradise" within one restaurant.

# Tokyo Walker

Similar to "Japanese Gourmet Town", "Tokyo Walker" offers several brands under one roof in a Japanese "food street" dining concept. "Tokyo Walker" boasts the widest selection of Japanese noodle specialty shops at a single location.



# Our Network (As at 31 March 2016)



# 1 SINGAPORE

# Ajisen Ramen

- · AMK Hub
- Bedok Point
- · Bugis Junction
- · Bukit Panjang Plaza
- · Causeway Point
- · Changi City Point
- IMM
- Junction 8
- Lot One Shoppers' Mall
- NEX
- · Plaza Singapura
- Sembawang Shopping Centre
- Square 2
- Takashimaya Department Store
- Tampines Mall
- The Shoppes at Marina Bay Sands

# Botejyu San

· The Star Vista

# Yonehachi

• Takashimaya Department Store

### **Fruit Paradise**

- · AMK Hub
- Plaza Singapura
- VivoCity
- Waterway Point

# Ginza Kushi-Katsu

· Paragon

# Hanamidori

· Plaza Singapura

# Japanese Gourmet Town

VivoCity

### Kazokutei

- Bugis Junction
- Junction 8
- · Plaza Singapura

# Keika Ramen

- · Hougang Mall
- · White Sands

# New ManLee Bak Kut Teh

- · AMK Hub
- The Clementi Mall

# Menya Musashi

- · Bedok Mall
- Bugis Junction
- Raffles City
- · Tampines Mall
- The Star Vista
- VivoCity
- · Waterway Point
- · Westgate

# Menzo Butao

· Marina Square

# Osaka Ohsho

- · Bugis Junction
- · East Point
- · Plaza Singapura
- · Raffles City
- Waterway Point
- Westgate

# VIETNAM

# Ajisen Ramen(1)

3 CHINA

Menya Musashi(2)

· IFC, Shanghai

· IAPM Mall, Shanghai

• Raffles City, Shanghai

- Nguyen Dinh Chiew Street, Da Kao, District 1, Ho Chi Minh City
- Kumho Link, Ho Chi Minh City

· Jin Guanghua Plaza, Shenzhen

· Beijing Financial Street, Beijing

# 4 HONG KONG

# Menya Musashi(2)

- · APM, Kwung Tong, Kowloon
- · East Point City, Tseung Kwan O, Hong Kong
- · Habour City, Tsim Sha Tsui, Kowloon
- · Maritime Square, Tsing Yi, Hong Kong
- · Moko, Mong Kok, Hong Kong
- Sun Hung Kai centre, Wanchai, Hong Kong
- Tmtplaza, Tuen Mun, Hong Kong
- · Windsor House, Causeway Bay, Hong Kong

# 5 MALAYSIA

# Ajisen Ramen(1)

- Boulevard Commercial Centre, Miri, Sarawak
- · KSL City Mall, Johor
- · Sutera Mall, Johor
- · Vivacity Megamall, Kuching, Sarawak

- (1) Operated by sub-franchisees
- (2) Interests through associated companies

JAPAN FOODS HOLDING LTD. AR 2016



# Chairman's Message



### DEAR SHAREHOLDERS

In my humble assessment, the financial year that just ended 31 March 2016 ("FY2016") was a good one for Japan Foods. Although it was a slow economic year and we had to work harder than ever to see results, I am proud that we were able to achieve several milestones and also saw some of our investments pay off.

Of all our achievements in FY2016, I would say the most significant was the launch of our first non-Japanese concept "New ManLee Bak Kut Teh". Established over 40 years ago, this was franchised from Kuala Lumpur, Malaysia.

Shareholders may ask why bak kut teh and why a deviation from Japanese food? My answer to that is that it makes perfect sense. This pork bone soup is a familiar favourite among Singaporeans because of its aromatic soup broth and tender pieces of meat. There are synergies because bak kut teh uses the same major ingredients as the pork bone broth that our central kitchen prepares for our ramen shops across the island. This means that we not only enjoy cost savings from

bulk purchases but also can maximise our central kitchen capabilities to launch a new concept that has allowed us to venture into a new cuisine.

There are two versions of the bak kut teh broth – the clear peppery Singaporean version and the dark herbal Malaysian version. While most shops and restaurants serve either or, we serve both versions at our "New ManLee Bak Kut Teh" brand restaurants and we have also given it a twist by offering it with udon in keeping our roots in Japanese cuisine.

The first "New ManLee Bak Kut Teh" brand restaurant, which opened in Clementi Mall in December 2015, did so well that we have since opened two more in Ang Mo Kio Hub in March 2016 and another at Bugis+ in April 2016. Such positive response from diners has certainly given us the confidence and impetus to explore the possibility of launching other non-Japanese concepts that share the same synergies as our existing brands.

FY2016 also saw the launch of two new selfdeveloped concepts at The Paragon in Orchard S\$62.8m

**Gross Profit** 

S\$52.9m

Road. The first is "Ginza Kushi-Katsu" brand restaurant, which opened in March 2016, featuring a variety of "kushi-katsu", or deep fried Japanese skewered meat and vegetables. Its signature item, "gyu-katsu" is a premium beef fillet that is deep fried for only 60 seconds at 210°C. This precise method gives the beef cutlet its crispy crust, while the meat within remains mediumrare. Customers can then choose to consume the meat as it is, or they can finish cooking it to their desired doneness on the mini hotplate provided.

The second is "Dutch Baby Cafe" brand restaurant, which opened in April 2016. The café gets its name from the pancakes that are oven-baked in hot cast iron pans – also known as Dutch Baby pancakes. The pancakes are served with a choice of sweet or savoury toppings including banana chocolate or Caesar salad. The café also serves baked curry rice for those who prefer a heartier meal.

We have received good customer feedback and press reviews for both new concepts and we will closely monitor their performance before deciding if we should open more stores.

management.

Takahashi Kenichi

Executive Chairman and CEO

In FY2016, the Group achieved a net profit of S\$3.8 million on the back of S\$62.8 million in revenue. Gross profit came in at S\$52.9 million in FY2016, which was 1.1% higher than the S\$52.3 million recorded in the preceding financial year ended 31 March 2015 ("FY2015"). This was due to a 0.8 percentage point increase in gross profit margin from 83.4% in FY2015 to 84.2% in FY2016, arising mainly from the efficient use of raw materials and cost savings from self-produced noodles and bulk purchase discounts.

Despite more intense competition and a slowing economy, we are proud to have been able to maintain our sales at the same level as compared to FY2015 thanks to a proven strategy of seasonal promotions, regular menu rejuvenation and restaurant portfolio management. However as compared to FY2015, net profits were down 20.3% mainly because of a one-time impairment charge on plant and equipment in relation to store closures.

Our cash position continues to be healthy with cash and cash equivalents rising from \$\$15.9

(( ...

Despite more intense

competition and a slowing economy, we are proud to have been able to maintain our sales at the same level

as compared to FY2015

of seasonal promotions, regular menu rejuvenation and restaurant portfolio "Our advantage is our extensive brand portfolio, which has enabled us to quickly replace brands that are not doing well at a location with one that can yield better results. This strategy has made us very popular with landlords and allowed us to maximise our revenue per restaurant."

million as at 31 March 2015 to S\$16.9 million as at 31 March 2016, with no borrowings.

On a positive front, we received our first dividend payout from our associated company, ACJF Holding Limited, which paid us its maiden dividend in May 2016 amounting to approximately S\$174,000. Although not a large sum, it is very meaningful to us as it affirms our investment in this joint venture company to launch the "Menya Musashi" brand in China and Hong Kong.

# Proposed dividend

Subject to the proposed dividends being approved by shareholders at the forthcoming Annual General Meeting in July 2016, the Board of Directors is pleased to propose a tax-exempt, one-tier final dividend of 1.25 Singapore cents per ordinary share to be paid on 15 August 2016, which including the interim dividend of 0.75 Singapore cents per share paid on 9 December

2015, will bring the total dividend for the fi ancial year to 2.00 Singapore cents per share.

This represents a total dividend pay-out ratio of 92.2% of net profit attributable to equity holders of the Company in FY2016.

Despite a weaker financial performance in FY2016, our decision to pay the same total amount of dividend per ordinary share as we did in FY2015 demonstrates the confidence that the Board and management has in the growth prospects of the Group.

### Outlook

We expect the next 12 months to be challenging because the retail and dining scene is feeling the effects of customers curbing their spending. On top of that, we have to manage rising raw material, rental and labour costs.

Having said that, we believe that Singaporeans still love dining out and as long as we keep



- 1 Launch of our first non-Japanese concept "New ManLee Bak Kut Teh".
- 2 Launch of two new self-developed concepts at The Paragon in Orchard Road, "Ginza Kushi-Katsu" (left) and "Dutch Baby Café" (right).

refreshing our menus and offering seasonal promotions, we will continue to attract crowds. We will also keep a lookout for suitable franchise brands to introduce locally and continue to push out self-developed concepts that may work.

We will keep up our ongoing efforts to contain our operational expenses and to optimise the use of our resources. Our advantage is our extensive brand portfolio, which has enabled us to quickly replace brands that are not doing well at a location with one that can yield better results. This strategy has put us in an advantageous position with landlords and allowed us to maximise our revenue per restaurant.

With our joint venture with ACJF Holding Limited doing well in Hong Kong and China, we are actively exploring opportunities to expand our presence in the ASEAN region by way of other joint-ventures, acquisitions and/or subfranchising of our brands.

# Acknowledgement

In closing, I want to extend my heartfelt thanks to the entire workforce of Japan Foods. We owe our success to your dedication in performing your tasks and your commitment in ensuring consistency and quality of our food so that we can retain loyal customers and win new ones.

My utmost appreciation to my fellow directors of the Board. Your combined wisdom, experience and guidance have kept us growing in the right direction.

Lastly, I want to thank all Shareholders for participating in our growth story. I believe it will only get more exciting in the years to come and I hope for your support every step of the way.

**Takahashi Kenichi**Executive Chairman and CEO



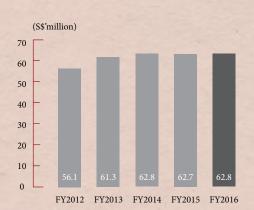
# Financial Highlights

S\$' million	FY2012	FY2013	FY2014	FY2015	FY2016
Financial Results		100	NA FEE		
Revenue	56.1	61.3	62.8	62.7	62.8
Gross profit	43.9	49.1	51.2	52.3	52.9
Profit before tax	4.5	7.9	8.8	5.1	4.7
Net profit	3.7	6.4	7.3	4.7	3.8
Cash Flow Statement					
Net cash provided by operating activities	8.4	12.5	11.7	8.3	9.6
Net cash used in investing activities	(2.9)	(4.7)	(6.3)	(7.5)	(5.0)
Net cash used in financing activities	(2.1)	(2.3)	(3.4)	(3.4)	(3.8)
Cash and cash equivalents at end of financial year <sup>(1)</sup>	9.3	14.8	16.8	14.2	15.1
Balance Sheet					
Current assets	15.5	21.6	23.1	19.1	21.2
Non-current assets	12.8	12.4	15.4	19.1	17.7
Total assets	28.3	34.0	38.5	38.2	38.9
Current liabilities	7.3	8.3	8.3	6.8	7.1
Non-current liabilities	0.5	0.7	0.9	0.9	0.9
Total liabilities	7.8	9.0	9.2	7.6	8.0
Share capital	8.8	8.8	8.9	9.3	9.4
Reserves	11.7	16.2	20.4	21.3	21.5
Total shareholders' equity	20.5	25.0	29.3	30.6	30.9
Financial Ratios Analysis					
Gross profit margin (%)	78.3	80.1	81.6	83.4	84.2
Earnings per share (Singapore cents)	3.22	3.70	4.21	2.73	2.17
Net asset value per share (Singapore cents)	17.73	14.46	16.93	17.57	17.74
Return on assets (%)	13.1	18.9	19.0	12.4	9.8
Return on equity (%)	18.2	25.6	24.9	15.5	12.2
Net debt to equity ratio	Net Cash				
Asset Turnover (Times)	2.1	2.0	1.7	1.6	1.6

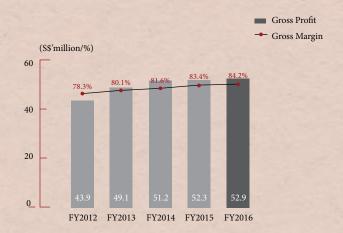
Note

<sup>(1)</sup> This excludes bank deposits pledged as security for bank facilities granted by financial institution(s) to the Group.

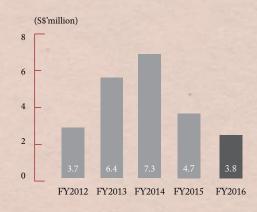
# REVENUE



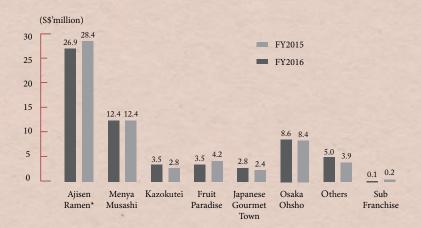
# GROSS PROFIT & GROSS MARGIN



# NET PROFIT

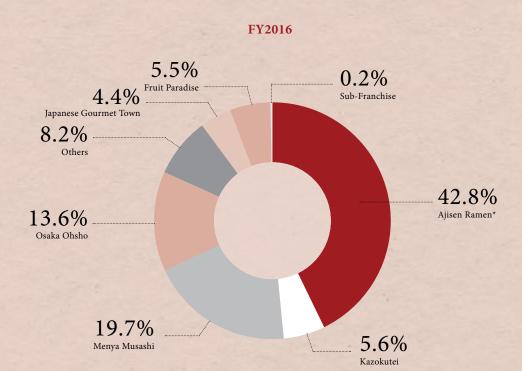


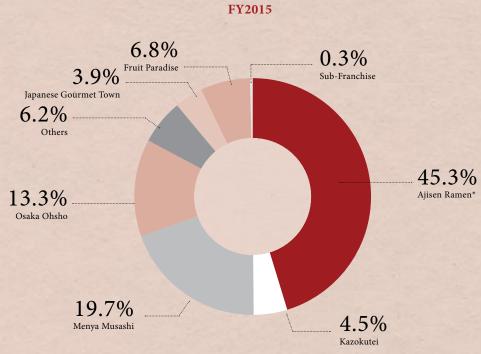
# REVENUE MIX BY BRANDS



\* Includes Keika Ramen

# REVENUE BREAKDOWN





# VALUE ADDED STATEMENT

	FY2012 S\$'000	FY2013 S\$'000	FY2014 S\$'000	FY2015 S\$'000	FY2016 S\$'000
Value added from:			Service .		
Revenue	56,116	61,311	62,758	62,682	62,804
Less : Purchases of materials & services	(33,796)	(34,725)	(35,377)	(36,505)	(36,431)
	22,320	26,586	27,381	26,177	26,373
Add/(less):					
Other income	694	670	1166	1,040	1,331
Share of profits of associated companies	-	100	178	546	587
Loss on disposal of plant and equipment	(45)	(8)	-	(1)	(7)
P&E W/O	(441)	(579)	(268)	(188)	(131)
Inventories W/O	-1	(2)	(9)	(1)	(2)
Impairment of plant and equipment	-	(65)	-	-	(810)
Currency translation gain/(loss)	40	96	60	37	(34)
Total value added	22,568	26,798	28,508	27,610	27,307
Distribution of total value added:					
To employees					
- Salaries and other staff costs	14,058	14,792	15,492	17,536	17,336
To government					
- Corporate tax	753	1,485	1,470	392	888
To providers of capital					
- Dividend	721	1,846	3,119	3,880	3,518
- Finance costs	51	5	-	-	-
Retained for future capital requirements					
- Depreciation and amortisation	3,987	4,107	4,242	4,946	5,308
- Retained profit	2,998	4,563	4,185	856	257
Total distribution	22,568	26,798	28,508	27,610	27,307
Productivity Analysis		*			
Value added per \$ employment cost	1.6	1.8	1.8	1.6	1.6
Value added per \$ investment in fixed assets	1.0	1.1	1.0	0.8	0.8
Value added per \$ sales (S\$)	0.4	0.4	0.5	0.4	0.4



# Operating and Financial Review

# REVIEW OF THE FINANCIAL PERFORMANCE FOR FY2016

### Revenue

The Group's revenue increased marginally by S\$0.1 million or 0.2% from S\$62.7 million in FY2015 to S\$62.8 million in FY2016 as a result of the following:

- A net decrease in revenue generated by restaurants operating under the "Ajisen Ramen" and "Keika Ramen" brands with sales falling S\$1.5 million from S\$28.4 million in FY2015 to S\$26.9 million in FY2016. This was attributable to the closure of two (2) restaurants at Compass Point and Tiong Bahru Plaza in September 2015 and December 2015 respectively due to mall renovation works; the closure of two (2) restaurants at Parkway Parade and Jurong Point Shopping Centre in April 2014 and November 2014 respectively due to expiry of leases; the conversion of a restaurant at Clementi Mall from "Ajisen Ramen" brand to "New ManLee Bak Kut Teh" brand in December 2015; and lower net sales generated from some existing restaurants. The fall in revenue was partially offset by revenue contribution from a restaurant at Bukit Panjang Plaza following the conversion from "Osaka Ohsho" brand to "Ajisen Ramen" brand in October 2015; and revenue from the opening of a "Keika Ramen" restaurant at Hougang Mall and White Sands in February 2015 and November 2015 respectively.
- ii. A net increase in revenue generated by restaurants operating under the "Osaka Ohsho" brand with sales increasing by \$\$0.2 million from \$\$8.4 million in FY2015 to

- S\$8.6 million in FY2016. This was mainly attributable to the revenue contributed by the new restaurants at Bugis Junction, AMK Hub and East Point Mall which commenced operations in May 2014, September 2014 and December 2014 respectively. This increase was however partially offset by the conversion of a restaurant at Bukit Panjang Plaza from "Osaka Osho" to "Ajisen Ramen" brand in October 2015.
- A net increase in revenue generated by iii. restaurants operating under the Group's other brands. Their combined sales rose S\$1.4 million from S\$13.4 million in FY2015 to \$\$14.8 million in FY2016. This was mainly due to contributions from new restaurants operating under the "Hanamidori", Keika Ramen", "Kazokutei" and "New ManLee Bak Kut Teh" brands as well as an increase in revenue from existing restaurants operating under the "Japanese Gourmet Town" and "Boteyju" brands which together accounted for an increase of S\$2.8 million in aggregate. This increase in revenue was however partially offset by a decrease in revenue of S\$1.4 million due to lower sales recorded by restaurants operating under the "Fruit Paradise" and "Menzo Butao" brands; the closure of "Udon King" restaurant at AMK Hub in September 2014; and the closure of "Fruit Paradise" restaurant at Raffles City in August 2015.
- iv. A marginal decrease of \$\$67,000 from sales of food ingredients due to lower demand from its sub-franchisees.

JAPAN FOODS HOLDING LTD. AR 2016

As at 31 March 2016, the Group had a total of 47 restaurants and 1 food court outlet in operation. Table 1 shows a snapshot of the Group's network in Singapore and Table 2 shows the regional restaurant network as at 31 March 2016 as compared to 31 March 2015.

Table 1: Network of restaurants and outlets in Singapore

Self-Operated Restaurants	Updates	No. As at 31 Mar 2015	No. As at 31 Mar 2016
Ajisen Ramen	<ul> <li>Converted Clementi Mall restaurant to New ManLee Bak Kut Teh restaurant in December 2015</li> <li>Closed Tiong Bahru Plaza restaurant in December 2015</li> <li>Converted Osaka Ohsho restaurant at Bukit Panjang</li> </ul>	17	15
	Plaza to Ajisen Ramen restaurant in October 2015 <ul><li>Closed Compass Point restaurant in September 2015</li></ul>		
Fruit Paradise	<ul><li> Opened Waterway Point restaurant in January 2016</li><li> Closed Raffles City restaurant in August 2015</li></ul>	5	5
Hanamidori	Opened Plaza Singapura restaurant in May 2015	0	1
Kazokutei	Opened Plaza Singapura restaurant in May 2015	2	3
Keika Ramen	• Opened White Sands restaurant in November 2015	1	2
Menya Musashi	<ul> <li>Opened Waterway Point restaurant in January 2016</li> <li>Closed Thomson Plaza restaurant in October 2015</li> <li>Closed Ion Orchard restaurant in August 2015</li> </ul>	9	8
Osaka Ohsho	<ul> <li>Opened Waterway Point restaurant in January 2016</li> <li>Converted Ang Mo Kio restaurant to New ManLee Bak Kut Teh restaurant in March 2016</li> <li>Converted Bukit Panjang Plaza restaurant to Ajisen Ramen restaurant in October 2015</li> </ul>	7	6
New ManLee Bak Kut Teh	<ul> <li>Converted Gyoza Bo restaurant at Ang Mo Kio Hub to New ManLee Bak Kut Teh restaurant in March 2016</li> <li>Converted Ajisen Ramen restaurant at Clementi Mall to New ManLee Bak Kut Teh in December 2015</li> </ul>	0	2
Ginza Kushi Katsu	Opened Paragon restaurant in March 2016	0	1
Botejyu San	• Unchanged	1	1
Japanese Gourmet Town	• Unchanged	1	1
Menzo Butao	• Unchanged	1	1
Yonehachi	• Unchanged	1	1
Total		45	47

Food Court Outlet	Updates	No. As at 31 Mar 2015	
Ajisen Ramen	• Unchanged	1	1

Table 2: Regional network

Restaurants	Updates	No. As at 31 Mar 2015	No. As at 31 Mar 2016
Ajisen Ramen <sup>1</sup>	<ul> <li>Closed 2 restaurants in Johor Bahru,</li> <li>Malaysia</li> <li>Unchanged</li> </ul>	6 in Malaysia 3 in Vietnam	4 in Malaysia 2 in Vietnam
Menya Musashi <sup>2</sup>	<ul> <li>Closed 2 restaurants in various locations in Hong Kong</li> <li>Opened 2 restaurants in China – 1 in Shanghai and 1 in Beijing</li> </ul>	10 in Hong Kong 5 in China	8 in Hong Kong 5 in China
Total		24	19

<sup>(1)</sup> operated by sub-franchisees

# **Gross profit**

The Group's gross profit increased by \$\$0.6 million or 1.1% from \$\$52.3 million in FY2015 to \$\$52.9 million in FY2016 because its gross profit margin rose from 83.4% to 84.2% over the same period. At the same time, the Group continued to ensure efficient use of raw materials and also benefitted from cost savings from self-produced noodles and bulk purchase discount.

# **Expenses**

The Group's selling and distribution expenses increased by S\$0.5 million or 1.1% from S\$44.4 million in FY2015 to S\$44.9 million in FY2016 due to increases in depreciation costs, rental and other costs in line with expanded restaurant network in FY2016.

The Group's administrative expenses remained approximately the same in FY2016 as compared to FY2015.

The Group's other operating expenses increased by \$\$0.9 million or 78.3% from \$\$1.2 million in FY2015 to \$\$2.1 million in FY2016 mainly due to the increase in royalty fees as a result of more franchised brands and a one-time impairment charge on plant and equipment of approximately \$\$0.8 million relating to store closures.

# Share of results of associated companies

The Group's share of results of its associated companies increased by S\$41,000, or 7.5%, from S\$546,000 in FY2015 to S\$587,000 in FY2016.

# Net profit

As a result of the aforementioned reasons, the Group's net profit attributable to equity holders of the Company decreased by \$\$0.9 million or 20.3% from \$\$4.7 million in FY2015 to \$\$3.8 million in FY2016.

<sup>(2)</sup> interests through associated companies

# REVIEW OF FINANCIAL POSITION OF THE GROUP AS AT 31 MARCH 2016

### **Current assets**

The Group's total current assets increased by S\$2.1 million, from S\$19.1 million as at 31 March 2015 to S\$21.2 million as at 31 March 2016 because of an increase in cash and cash equivalent of S\$0.9 million; rental deposit and prepayment of S\$0.9 million; trade receivables of S\$0.1 million; and dividend receivable from associated company of S\$0.2 million.

### Non-current assets

The Group's total non-current assets decreased by S\$1.4 million, from S\$19.1 million as at 31 March 2015 to S\$17.7 million as at 31 March 2016 because of a decrease in plant and equipment arising from impairment charge of S\$0.8 million and a decrease in net book value of S\$0.6 million; and a decrease in long term security deposit of S\$0.5 million. These decreases were partially offset by an increase in club membership of S\$0.1 million; increase in investment in associated companies of S\$0.4 million arising from the share of associated companies profit net of dividend receivable.

# **Current liabilities**

The Group's total current liabilities increased by \$\$0.3 million, from \$\$6.8 million as at 31 March 2015 to \$\$7.1 million as at 31 March 2016 due to higher current income tax provision of \$\$0.6 million and partially offset by a decrease in trade and other payables of \$\$0.3 million.

### Non-current liabilities

The Group's total non-current liabilities remained unchanged at \$\$0.9 million as at 31 March 2016.

# Shareholders' equity

The Group's shareholders' equity increased by S\$0.3 million from S\$30.6 million as at 31 March 2015 to S\$30.9 million as at 31 March 2016 arising from profit after tax of S\$3.8 million; issue of new PSP shares of S\$0.2 million and partially offset by dividends payment of S\$3.5 million; and share buy-back of S\$0.2 million.

# REVIEW OF CASH FLOW STATEMENT FOR FY2016

The Group's net cash generated from operating activities in FY2016 was \$\$9.6 million. This was mainly due to operating profit before working capital changes of \$\$10.3 million, partially offset by working capital outflows of \$\$0.5 million and payment of income tax of \$\$0.3 million.

The Group's net cash used in investing activities in FY2016 was S\$5.0 million mainly due to renovation cost and purchase of equipment for the Group's new restaurants and additions of

intangible assets. Net cash used in financing activities in FY2016 was \$\$3.8 million mainly due to dividend payment of \$\$3.5 million, fixed deposit pledged with banks for issuance of banker's guarantees in lieu of rental deposit of \$\$0.1 million and purchase of treasury shares of \$\$0.2 million.

As at 31 March 2016, the Group's cash position remained healthy with cash and cash equivalent of \$\$15.1 million with no borrowings.



# **Board of Directors**

### Takahashi Kenichi

Executive Chairman and CEO

Date of Appointment: 18 February 2008

# Skills and Experience

- Founded the Group in 1997
- 15 years of F&B experience
- Professional engineer in research and development of Pioneer Asia Singapore from April 1978 to March 1997
- Graduated from Sophia University with a Certificate of Mechanical and Engineering

# Wong Hin Sun, Eugene

Non-Executive Vice Chairman

Date of Appointment: 24 November 2008

Date of Last Re-Appointment: 21 July 2015

Length of Service: 8 years

# Present and Past Directorships in other Listed Companies and Major Appointments

- Founded Sirius Venture Capital Pte Ltd, venture capital investment company in September 2002
- Managing Director of Sirius Venture and its group of companies
- Non-executive chairman of Crimson Logic Pte Ltd
- Non-executive director of SGX-ST listed Neo Group Limited, Singapore Kitchen Equipment Limited and Jason Marine Group limited
- Non-executive director of Cargo Community Network Pte Ltd, subsidiary of SIA Cargo
- Non-executive director of Ajisen (China) Holdings Limited, listed on the Hong Kong Stock Exchange from 8 March 2007 to 22 February 2016
- Board member of Agri-Food & Veterinary Authority of Singapore and International Enterprise Singapore
- Independent director of TMC Education Corporation Limited from 15 August 2012 to 30 October 2015
- Non-executive and Independent director of Q&M Dental Group (Singapore) Limited from 14 October 2009 to 26 April 2013

# Skills and Experience

- Graduated with a Bachelor of Business Administration (First Class Honours from the National University of Singapore in 1992
- Obtained Master of Business Administration from the Imperial College of Science, Technology and Medicine from the University of London in 1998
- Completed the Owner President Management Program from Harvard Business School in 2011
- A chartered financial analyst in 2001
- · A chartered director in 2014
- A Fellow of the Australian Institute of Company Directors
- A Fellow of the Hong Kong Institute of Company Directors
- A Fellow of the UK Institute of Company Directors
- A Leadership Fellow of NACD, USA
- Council Member at the Singapore Institute of Directors

# JAPAN FOODS HOLDING LTD. AR 2016

# Tan Lye Huat

Lead Independent Director

Date of Appointment: 24 November 2008

Date of Last Re-Appointment: 22 July 2014

Length of Service: 8 years

# Present and Past Directorships in other Listed Companies and Major Appointments

- Founded HIM Governance Private Limited
- Independent director at SGX-ST listed S P Corporation Limited, Neo Group Limited, Dynamic Colours Limited and Nera Telecommunications Ltd.
- Director of SGX-ST listed Singapore Kitchen Equipment Limited from 25 June to 20 August 2013

# **Skills and Experience**

- A Fellow chartered director of the Institute of Directors, UK
- A Fellow of the Association of Chartered Certified Accountants, UK
- A member of the Institute of Singapore Chartered Accountants (formerly known as the Institute of Certified Public Accountants of Singapore)
- A member of the Australian Institute of Company Directors
- · Accounting Diplomas from ACCA and CIMA

# Shigemitsu Katsuaki

Non-Executive Director

Date of Appointment: 24 November 2008

Date of Last Re-Appointment 21 July 2015

Length Of Service: 8 years

# Present and Past Directorships in other Listed Companies and Major Appointments

- Shareholder and Director of Shigemitsu Industry Co., Ltd. ("Shigemitsu Industry"), Japan Foods' main franchisor
- Began career as branch manager under Ajisen Ramen brand in Japan in 1990
- Appointed vice-chairman in 1995
- Appointed president and CEO in 1997
- Non-executive director of Ajisen (China) Holdings Limited, listed on the Hong Kong Stock Exchange

# Skills and Experience

- 20 years of F&B experience
- Graduated with a degree in structural engineering in 1991 from Kumamoto Institute of Technology (now known as SOJO University)

# Lee Sok Koon, Constance

Independent Director

Date of Appointment: 1 September 2011

Date of Last Re-Appointment: 22 July 2014

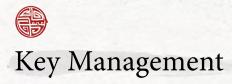
Length of Service: 5 years

# Present and Past Directorships in other Listed Companies and Major Appointments

- Chairman of the Board of Directors of NUS America Foundation, Inc. since 27 August 2013
- Director (Operations) in the Development Office of National University of Singapore
- Director on the Board of Singapore Arts School Ltd.
- Director of Temasek Education Foundation CLG Limited from 1 April 2014 to 23 May 2016
- Executive director of SGX-ST listed LCD Global Investment Ltd (formerly known as L.C. Development Ltd) from May 2006 to December 2010
- Executive director of SGX-ST listed Lum Chang Holdings Limited from June 2001 to December 2010

# Skills and Experience

- Bachelor of Accountancy (Second Class Honours) from the National University of Singapore
- A Fellow of the Institute of Singapore Chartered Accountants
- A member of the Singapore Institute of Directors



Chan Chau Mui
Chief Operating Officer

Chan Chau Mui is our Chief Operating Officer. She is in charge of the overall daily operation of our Group and is responsible for the successful execution of our business strategies. Ms Chan joined our Group as an executive director of Bachmann Enterprise Pte Ltd and Bachmann Japanese Restaurant Pte Ltd, which are the Company's subsidiaries, in April 1999. Since then, Ms Chan has been responsible for our Group's restaurant operations and has contributed significantly to the expansion of our Group over the years. Ms Chan was appointed as our Chief Operating Officer in April 2015. She is deemed an associate of Mr Takahashi Kenichi, our Executive Chairman and Chief Executive Officer.

Kenneth Liew Kian Er Chief Financial Officer Kenneth Liew Kian Er is our Chief Financial Officer. He is primarily responsible for overseeing all financial, accounting and corporate secretarial matters of our Group. Mr Liew has more than 25 years of experience in accounting, audit and finance. Prior to joining our Group as Financial Controller in July 2008, Mr Liew was with Abterra Ltd, a company listed on the Main Board of the SGX-ST, serving as its financial controller from March 2007 to July 2008 and as finance manager from January 2007 to March 2007. Mr Liew was an associate at Bensyl Consultancy Services Pte Ltd from May 2004 to December 2006. He was with Sunstar Logistic Singapore Pte Ltd serving as its accounting manager from July 1997 to March 2002 and as deputy general manager from April 2002 to April 2004. Mr Liew is a member of the Institute of Singapore Chartered Accountants and a fellow of the Chartered Association of Certified Accountants (UK).

# Fong Siew Geen

**Head Of Operations** 

Fong Siew Geen is our Head of Operations. She is primarily responsible for the operation of our Group's restaurants and for overseeing all operational aspects from quality assurance to menu layout. Ms Fong joined our Group as a service crew in October 2003 and was promoted to Floor Manager in April 2008. She rose through the ranks to become our Senior Operations Manager in May 2009 and was appointed our Head of Operations in April 2015.

# **Chan Fuang Chiang**Chief Chef

Mr Chan Fuang Chiang is our Chief Chef. He is primarily responsible for ensuring high food quality standards in all our restaurants and for creating new menu items to meet the changing demands of our customers. Mr Chan has more than 20 years of experience as a chef. Prior to joining our Group in 2001, he was a chef in Restaurant Parkway, 锦龙中华料理 and Restaurant Sia Si Wan from 1991 to 2001.

# Ichiro Otsuka Central Kitchen

Central Kitchen Operations Manager Ichiro Otsuka is our Central Kitchen Operations Manager. He is primarily responsible for the day-today operations of our central kitchen facility. Mr Ichiro joined our Group in November 2011 and was then in charge of spearheading the expansion of our central kitchen. Under his leadership, our Group successfully established a noodle production facility at our central kitchen in April 2012. Mr Ichiro has more than 15 years of experience in managing central kitchens through his various work engagements in Japan.



# Sustainability & Corporate Social Responsibility

Japan Foods' CSR objectives are to contribute to the society and community that has enabled our success and to build long-term and sustainable value for all our stakeholders.

To ensure that our actions and initiatives are effective and relevant, we undertake frequent reviews of the operations and policies that pertain to our shareholders, customers, employees, suppliers, the community and the environment. Our corporate principles are prudence, efficiency and accountability and we exercise these values in order to achieve our ultimate goal to be a responsible and accountable corporate citizen.

# **Commitment to Shareholders**

We are committed to uphold sound corporate governance and transparency practices in accordance to MAS and SGX guidelines. These include keeping shareholders informed of the Group's performance and latest corporate developments through timely and accurate announcements to the investment community and media.

We provide public access to information about Japan Foods via the following platforms:

- SGX-ST's SGXNET and our website (www.jfh.com.sg). All our corporate announcements, press releases, presentation slides and annual reports are available simultaneously on these two channels;
- ii. A dedicated investor relations (IR) section within our corporate website;
- iii. IR email: ir@jfh.com.sg;
- iv. E-mail service via our IR website that the public can subscribe to receive alerts whenever an announcement is posted on the website; and
- v. Analyst and media briefings every quarter in relation to our financial results.

FY2016 IR events	Date held
Annual General Meeting 2015	21 July 2015
Results briefing for first quarter ended 30 June 2015	5 August 2015
Results briefing for second quarter ended 30 September 2015	6 November 2015
Results briefing for first quarter ended 31 December 2015	17 February 2016
Results briefing for first quarter ended 31 March June 2016	31 May 2016





# **Commitment to Customers**

Since inception, it has been our mission to bring good quality and affordable Japanese food to all customers. In 2011, we established a central kitchen so we can benefit from bulk purchase discounts. It also enabled us to save on manpower costs as we now need less kitchen staff at each restaurant. Containing both our raw material and manpower costs has enabled us to keep our prices affordable for customers.



# **Commitment to Employees**

We are committed to helping each individual in their career development. We equip our employees with the necessary skills and knowledge to achieve this. We have a buddy system within our Group as each employee, particularly the operational staff, undergoes on-the-job-training under this system.

We believe in equal opportunities for all. Regardless of paper qualifications, all employees at Japan Foods are given the opportunity to take on supervisory and management roles should they show the potential to take on the responsibility.



# Commitment to the Community

The Group has been a supporter of the Yellow Ribbon project for at least three years. It currently has five former convicts from the Yellow Ribbon project working in its central kitchen. A year ago, we started to work with MINDS and we now have four special needs waiters working at our restaurants.



# **Commitment to the Environment**

We believe in doing our part for the environment and over the years we have built a strong culture of recycling in the office. Employees avoid printing as much as possible and where necessary, we print double-sided.

The same environmental consciousness is applied throughout our operations. To reduce food waste, we monitor the turnover at each restaurant closely to ensure that we do not oversupply ingredients to each store.

To reduce our carbon foot print and to support local producers, 80% of our raw ingredients are sourced locally. In addition, the Group engages a company that picks up used oil from all our restaurants and central kitchen to be recycled as biodiesel.



# Corporate Structure

# JAPAN FOODS HOLDING LTD.

 100%	Bachmann Enterprises Pte Ltd	25%	ACJF Holding Limited
 100%	Bachmann Japanese Restaurant Pte	20%	Highly Yield Limited
 100%	Japan Foods Enterprises Pte. Ltd.	30%	First Harmony Holdings Limited
 100%	Bachmann Japanese Restaurant Sdn. Bhd.	(1) Note:	

Bachmann Japanese Restaurant Sdn. Bhd. ("BJRSB"), has been placed under members' voluntary liquidation on 30 September 2014. BJRSB was incorporated in Malaysia and has

been dormant since February 2010.

Singapore 307591

#30-02 United Square

Email: ir@jfh.com.sg



<b>Board of Directors</b>	Remuneration Committee	Independent Auditor		
Takahashi Kenichi Executive Chairman and CEO	Lee Sok Koon, Constance Chairperson	Nexia TS Public Accounting Corporation		
Wong Hin Sun, Eugene Non-Executive Vice Chairman	Tan Lye Huat Wong Hin Sun, Eugene	100 Beach Road #30-00 Shaw Tower Singapore 189702		
Tan Lye Huat Lead Independent Director	Company Secretary	Director-in-charge:		
Shigemitsu Katsuaki Non-Executive Director	Esther Au Siew Peng ACIS	Lee Look Ling Appointed since financial year endec		
Lee Sok Koon, Constance Independent Director	Registered Office	Principal Banker  United Overseas Bank Limited 80 Raffles Place UOB Plaza 1		
Audit and Risk Committee	420 North Bridge Road #02-01 North Bridge Centre			
Tan Lye Huat	Singapore 188727			
Chairperson	Tel: (65) 6333 9781	Singapore 049513		
Lee Sok Koon, Constance Wong Hin Sun, Eugene	Fax: (65) 6333 9782  Email: corporate@jfh.com.sg	Investor Relations		
Nominating Committee	Share Registrar			
	B.A.C.S. Private Limited	August Consulting Pte. Ltd. 101 Thomson Road		

8 Robinson Road

Singapore 048544

#03-00 ASO Building

Lee Sok Koon, Constance

Wong Hin Sun, Eugene

Chairperson

Tan Lye Huat



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### INTRODUCTION

The board of directors ("Board") and the management ("Management") of Japan Foods Holding Ltd. (the "Company") are committed to achieving a high standard of corporate governance within the Company and its subsidiaries (the "Group"). Underlying this commitment is the belief that good corporate governance will help to enhance corporate performance and protect the interests of the Company's shareholders ("Shareholders").

This report describes the Company's corporate governance processes and structures that were in place throughout the financial year, with specific reference made to the principles and guidelines of the Code of Corporate Governance 2012 (the "Code 2012") issued on 2 May 2012.

The Board is pleased to confirm that for the financial year ended 31 March 2016 ("FY2016"), the Company has generally adhered to the framework as outlined in the Code 2012 and deviations from any guideline of the Code 2012 are explained in this report.

# BOARD MATTERS

# THE BOARD'S CONDUCT OF ITS AFFAIRS

Principle 1: Effective Board to Lead and Control the Company

# Guideline 1.1 & Guideline 1.2 Roles of Board and Objective Decision Making

The Board aims to preserve and enhance long-term Shareholders' value. To this end, each director of the Company ("**Director**") endeavours to objectively take decisions in the interests of the Company. Apart from its statutory duties and responsibilities, the Board also:

- (a) decides on matters in relation to the Group's activities which are of significant nature, including decisions on strategic directions and guidelines and approvals of annual budget, major funding investment and divestment proposals;
- (b) oversees risk management and internal control processes, financial reporting and compliance, including the release of financial results and announcements of material transactions;
- (c) reviews management performance;
- (d) identifies key stakeholder groups and recognise that their perceptions affect the Company's reputation;
- (e) approves the nominations to the Board and appointments to the various Board committees;
- (f) approves the framework of remuneration for the Board and key executives as recommended by the RC (as defined hereinafter);
- (g) provides oversight in the proper conduct of the Group's business and assumes responsibility for corporate governance; and
- (h) considers sustainability issues as part of the strategic formulation



### Guideline 1.3

# Delegation of Authority to Board Committees

To facilitate effective management, the Board has delegated certain functions to the Board committees, namely, the Audit and Risk Committee ("ARC"), the Remuneration Committee ("RC") and the Nominating Committee ("NC"), to ensure that there are appropriate checks and balances. These Board committees operate within clearly defined terms of reference which are reviewed from time to time. As at 31 March 2016, the ARC, the RC and the NC each comprised entirely of non-executive Directors.

# Guideline 1.4 Meetings of Board and Board Committees

The constitution of the Company ("Constitution") provide for the Directors to participate in Board meetings by teleconference or videoconference means.

The number of Board and Board committees' meetings held in FY2016 and the attendance of each Director is set out below:

	Board		ARC		NC		RC	
Name of Director	No. of meetings held during tenure on Board	No. of meetings attended	No. of meetings held during tenure on Board	No. of meetings attended	No. of meetings held during tenure on Board	No. of meetings attended	No. of meetings held during tenure on Board	No. of meetings attended
Takahashi Kenichi	4	4	NA	NA	NA	NA	NA	NA
Wong Hin Sun,								
Eugene	4	4	4	4	2	1	2	2
Tan Lye Huat	4	4	4	4	2	2	2	2
Shigemitsu Katsuaki	4	4	NA	NA	NA	NA	NA	NA
Lee Sok Koon, Constance	4	4	4	4	2	2	2	2

NA: Not applicable

# Guideline 1.5

# Internal Guidelines on Matters Requiring Board Approval

The Group has in place financial authorisation and approval limits for, amongst others, operating and capital budgets, procurement of goods and services, bank borrowings and operation of the Group's various bank accounts and the approval of the Board are required for these matters.

# Guideline 1.6

# Continuous Training and Development of Directors

During FY2016, the Company's management ("Management") has kept the Directors up-to-date on pertinent developments in the business of the Group during Board and/or Board committee meetings to facilitate the discharge of their duties. Directors are encouraged to constantly keep abreast of developments in regulatory, legal and accounting frameworks that are of relevance to the Group through the participation in third party-run programmes to enhance their knowledge to better serve the Company. During the year, some Directors attended third party-run programmes organised by the Singapore Institute of Directors ("SID"), the Institute of Singapore Chartered Accountants ("ISCA"), the Securities Investors Association (Singapore) and other professional body.



The Board also ensures that incoming new Directors (if any) are given guidance and orientation (including on site visits, if necessary) to get familiarised with the Group's business and corporate governance practices upon their appointment to facilitate the effective discharge of their duties. If a newly appointed Director does not have any prior experience as a director of a listed company, the Company will arrange for such person to undertake training in the roles and responsibilities of a director a listed company and to familiarise such person with the relevant rules and regulations governing a listed company.

# Guideline 1.7

# Appointment of Directors

Each of the Directors, upon their appointment to the Board, has furnished a letter stating that they are aware and have been informed of their duties and obligations as Directors. A formal letter will be sent to newly appointed Directors upon their appointment explaining, among other matters, their roles, duties and responsibilities as members of the Board.

There were no new Director appointments during FY2016.

# BOARD COMPOSITION AND BALANCE

Principle 2: Strong and Independent Element on the Board

### Guideline 2 1

# Composition and Independent Element of the Board

The Board currently has five members, comprising two independent Directors, two non-executive Directors and one executive Director. Accordingly, the Independent Directors make up at least one-third of the Board. As at the date of this report, the Board comprises the following members:

Mr Takahashi Kenichi Executive Chairman and Chief Executive Officer

Mr Wong Hin Sun, Eugene Non-executive Vice Chairman Mr Tan Lye Huat Lead Independent Director Mr Shigemitsu Katsuaki Non-executive Director Mdm Lee Sok Koon, Constance Independent Director

### Guideline 2.2

# Composition of Independent Director of the Board

While the Chairman (as defined hereinafter) and CEO (as defined hereinafter) is the same person, the Board is of the view that based on the Group's current size and operations, it is not necessary to have independent directors make up at least half of the Board at present. Nevertheless, the Board is reviewing the composition of Independent Directors on the Board with a view that Independent Directors will make up at least half of the Board by 31 July 2018.

# Guideline 2.3 & 2.4 Independence of Directors

As set out under the Code 2012, an independent director is one who has no relationship with the Company, its related corporations, its 10% shareholders or its officers that could interfere, or be reasonably perceived to interfere, with the exercise of the director's independent business judgement with a view to the best interests of the Company.

The NC deliberates annually to determine the independence of a Director bearing in mind the salient factors set out under this guideline in the Code 2012 as well as all other relevant circumstances and facts.

To facilitate the NC in its review of the independent status of the Directors, each Director will complete a checklist to confirm his/her independence. The checklist is based on the guidelines provided in the Code 2012 and will also indicate whether a Director considers himself/herself as an independent Director despite not having any of the relationships identified in the Code 2012. The NC also reviews the checklist completed by each Director to determine whether a Director is independent.



As a result of the assessment, the NC is satisfied that there is no relationship which would deem Mr Tan Lye Huat and Mdm Lee Sok Koon, Constance to be not independent.

During FY2016, none of the Directors have served beyond nine years from the respective date of their first appointment.

### Guideline 2.5

# Composition, Size and Diversity of the Board

The Board is of the opinion that its current size and composition is appropriate for decision making, taking into account the scope and nature of the operations of the Group. With two out of five members of the Board being independent, the Company maintains a satisfactory independent element on the Board. The NC is of the opinion that the current Board composition represents a well balanced mix of expertise and experience comprising accounting, finance, business experience as well as industry knowledge to provide core competencies necessary to meet the requirements of the Company and the Group and which facilitates effective decision making. The Board is also of the opinion that the current Board composition takes into consideration gender and nationality diversity.

# Guideline 2.6

# Competency of the Board

During FY2016, the Directors have completed a Board of Directors Competency Matrix form by providing additional information in their areas of specialisation and expertise. The NC, having reviewed the responses, was satisfied that members of the Board possess the relevant core competencies in areas of accounting and finance, business and management experience, and strategic planning. In particular, the non-executive Directors, who are mostly professionals in their selected fields, are able to take a broader view of the Group's activities, contribute their valuable experience and provide independent judgement during the Board's deliberation on Group's matters.

# Guideline 2.7 & Guideline 2.8

# Non-Executive Directors

The Board has four non-executive Directors (including the independent Directors) who endeavour to constructively challenge and help develop proposals on strategy and to review the performance of Management in meeting goals and objectives. During the year, the non-executive Directors communicated among themselves without the presence of Management as and when the occasions warrant. The Company also co-ordinates informal sessions for non-executive Directors to meet on a need-basis without the presence of the Management.

# ROLE OF CHAIRMAN AND CHIEF EXECUTIVE OFFICER

Principle 3: Clear Division of Responsibilities and Balance of Power and Authority

# Guideline 3.1

# Common Role of Chairman and CEO

Mr Takahashi Kenichi is both the chairman of the Board ("Chairman") and the chief executive officer ("CEO") of the Company. The Board is of the view that it is not necessary to separate the role of the Chairman and the CEO after taking into consideration the size, scope and the nature of the operations of the Group. Mr Takahashi Kenichi is the founder of the Group and has played an instrumental role in developing the business since its establishment. He has considerable industry experience and business network and has also provided the Group with strong leadership and vision. The Board is of the view that it is in the interest of the Group to adopt a single leadership structure.



### Guideline 3.2

# Roles and Responsibilities of Chairman

The Chairman, who is also the CEO, seeks to, amongst others:

- (a) lead the Board to ensure its effectiveness;
- (b) set the agenda and ensure that adequate time is available for discussion of all agenda items, in particular strategic issues;
- (c) ensure that the Directors receive accurate, timely and clear information;
- (d) ensure effective communication with Shareholders;
- (e) encourage constructive relations between the Board and the Management;
- (f) promote a culture of openness and debate at the Board;
- (g) facilitate the effective contribution of non-executive Directors; and
- (h) promote high standards of corporate governance.

# Guideline 3.3 & Guideline 3.4

# Lead Independent Director

The NC, RC and ARC are all chaired by independent Directors. Mr Tan Lye Huat is the ARC Chairman and also the Lead Independent Director of the Company. The Board is of the view that there are sufficient safeguards and checks in place to ensure that the process of decision-making by the Directors is independent and based on collective decision-making without the Chairman and CEO being able to exercise considerable concentration of power or influence.

As the Lead Independent Director of the Company, Mr Tan Lye Huat will be available to Shareholders if they have concern and for which contact through the normal channels of the Chairman, the CEO and the Chief Financial Officer ("CFO") has failed to resolve their concerns or is inappropriate.

The independent Directors, led by the Lead Independent Director, meet amongst themselves without the presence of the other Directors where necessary, and the Lead Independent Director will provide feedback to the Chairman after such meetings.

# **BOARD MEMBERSHIP**

Principle 4: Formal and Transparent Process for the Appointment of Directors to the Board

# Guideline 4.1

# Membership of the NC

The NC comprises the following members, the majority of whom, including the chairperson of the committee, are independent non-executive Directors:

Mdm Lee Sok Koon, Constance, Chairperson

Mr Tan Lye Huat

Mr Wong Hin Sun, Eugene

Independent and non-Executive

Non-Independent and non-Executive

During FY2016, the NC held one scheduled meeting, which all members attended.



The principal functions of the NC include:

- (a) recommending to the Board new Board appointments;
- (b) making recommendations on re-nomination of Directors, having regard to the Director's contribution and performance;
- (c) evaluating the independence of each of the Directors annually; and
- (d) evaluating the effectiveness of the Board as a whole and the contribution of each individual Director towards the effectiveness of the Board.

#### Guideline 4.2

#### Roles and Responsibilities of the NC

The responsibilities of the NC include making recommendations to the Board on all Board appointments and reappointments of Directors, developing a process for evaluation of the performance of the Board, its board committees and Directors as well as overseeing the Board and key management personnel's succession and leadership development plans.

#### **Board Renewal and Succession Plan**

Succession planning is an important part of the governance process. The NC will seek to refresh the Board membership progressively and in an orderly manner to avoid losing institutional memory.

No Director stays in office for more than three years without being re-elected by Shareholders. The Constitution provides that at least one-third of the Directors, except the CEO, shall retire from office by rotation at every annual general meeting of the Company ("AGM") and Directors appointed during the course of the year will be subject to re-election at the next AGM following his appointment. At the forthcoming AGM, Mr Tan Lye Huat and Mdm Lee Sok Koon, Constance are due for re-election pursuant to Regulation 98 of the Constitution. Both Mr Tan and Mdm Lee have consented to remain in office and offered themselves for re-election. The Board, acting on recommendation of the NC, proposed that the retiring Directors be re-elected at the forthcoming AGM.

#### Guideline 4.3

#### NC To Determine Directors' Independence

The NC deliberates annually to determine the independence of a Director bearing in mind the salient factors set out in the Code 2012 as well as all other relevant circumstances and facts. No member of the NC participated in the deliberation in respect of his/her own status as an independent Director. Each of the retiring Directors has confirmed that he/she does not have any relationship with his/her fellow Directors nor with the Company and its substantial shareholders.

#### Guideline 4.4

#### Commitment of Directors Sitting on Multiple Boards

In assisting the NC to determine whether the Directors who have multiple board representations are able to adequately carry out their duties and commitments towards the Company, the Directors have adopted a form of internal guidelines for Directors serving on multiple boards. The NC, after reviewing the completed forms that were returned by all Directors together with the respective list of directorships held by each Director as well as their attendance, is satisfied that all the Directors who sit on multiple boards are able to devote adequate time and attention to the affairs of the Company and to fulfil their duties as Directors. The NC has recommended and the Board has agreed that the maximum number of listed company board representations which a Director may hold should not be more than six listed companies for Directors who do not hold any full time employment and not more than three listed companies for Directors who hold full time employment.



#### Guideline 4.5

#### **Appointment of Alternate Directors**

Currently, the Company does not have any alternate director on the Board.

#### Guideline 4.6

#### Process for Selecting and Appointment of New Directors

In the event that a vacancy on the Board arises, the NC may identify suitable candidates for appointment as new Directors through the business network of the Board members or engage independent professional advisers to assist in the search for suitable candidates. The NC will generally identify suitable candidates skilled in core competencies such as accounting or finance, business or management expertise, or industry knowledge. If the NC decides that the candidate is suitable, the NC then recommends its choice to the Board. Meetings with such candidates may be arranged to facilitate open discussion. Upon appointment, arrangements will be made for the new Director to attend various briefings with the management team.

#### Guideline 4.7

#### Information on Directors

Key information on the Directors, including their academic and professional qualifications and their shareholdings in the Company, are found on pages 20 to 21 and 53 of this annual report.

#### **BOARD PERFORMANCE**

Principle 5: Assessment of the Effectiveness of the Board

#### Guideline 5.1

#### **Board Performance**

The Board has in place a formal annual process to assess its effectiveness as a whole as well as its ability to discharge its responsibilities in providing stewardship, corporate governance and overseeing of Management's performance.

To facilitate the evaluation and assessment of the effectiveness of the Board committees and Executive Chairman and CEO, the Directors completed a Committees Evaluation Questionnaire and an Executive Chairman and CEO Evaluation. Their feedback and responses were collated by the Company Secretary and presented to the NC for review and discussion before submitting to the Board for reviewing and determining the areas for improvement. The evaluation of the Executive Chairman and CEO included areas such as his vision and leadership, financial management, board relations, governance and risk management and relations with stakeholders. The review indicated that the Board continues to function effectively.

#### Guideline 5.2

#### **Board Evaluation**

The Directors participated in the evaluation by providing feedback to the NC in the form of a Board Evaluation Questionnaire. Their feedback and responses were collated by the Company Secretary and presented to the NC for review and discussion before submitting to the Board for reviewing and determining the areas for improvement. In assessing the effectiveness of the Board as a whole, the NC takes into consideration a number of factors such as the size and composition of the Board, the Board's access to information, participation in Board proceedings and the communications and guidance given by the Board to the Management.

#### Guideline 5.3

#### **Evaluation of Individual Director**

An individual self-assessment is performed annually by each Director in the form of an Evaluation of Individual Director by Self-Assessment and the responses of the self-assessment were discussed with the NC. Among the factors considered in the individual self-assessment are the Directors' knowledge or experience as directors, experience of being in board committees, knowledge of and contacts in the countries where the Company primarily operates, sector knowledge of the Company's main activities, functional experience and training.



The criteria for evaluation of the performance of individual Directors include the level of participation, attendance at Board and Board committee meetings and the individual Director's functional expertise.

#### ACCESS TO INFORMATION

Principle 6: Board Members Should Be Provided with Complete, Adequate and Timely Information

#### Guideline 6.1 & Guideline 6.2 Board's Access to Information

On a timely basis before each meeting, the Directors are provided with information by Management pertaining to relevant matters to be brought before the Board for its decision as well as ongoing reports, explanations and updates relating to the operational and financial performance of the Group.

#### Guideline 6.3

#### Board's Access to the Company Secretary

Board members have separate and independent access to the Company's senior Management and the Company Secretary. The Company Secretary attends all meetings of the Board and Board committees and is responsible for ensuring, amongst other things, that Board procedures are followed and that all applicable rules and regulations are complied with.

#### Guideline 6.4

#### Appointment and Removal of Company Secretary

The appointment and removal of the Company Secretary is a matter for consideration by the Board as a whole. The present Company Secretary has been in office for eight years.

#### Guideline 6.5

#### Board's Access to Independent Professional Advice

Where necessary and to enable the Directors to discharge their duties, the Directors, whether as a group or individually, may seek independent professional advice at the Company's expense and after consultation with the Chairman.

#### REMUNERATION MATTERS

#### PROCEDURES FOR DEVELOPING REMUNERATION POLICIES

Principle 7: Formal and Transparent Procedure for Developing Policy on Executives' Remuneration and Fixing the Remuneration Packages of Individual Directors

#### Guideline 7.1

#### Membership of the RC

The RC comprises the following members, the majority of whom, including the chairperson of the committee, are independent non-executive Directors:

Mdm Lee Sok Koon, Constance, ChairpersonIndependent and non-ExecutiveMr Tan Lye HuatIndependent and non-ExecutiveMr Wong Hin Sun, EugeneNon-Independent and non-Executive

During the year, the RC held two scheduled meetings, which all members attended.



#### Guideline 7.2

#### Functions of the RC and Remuneration Framework

The principal functions of the RC include:

- (a) reviewing and recommending to the Board the structure of the compensation policies and recruitment strategies of the Group so as to align compensation with Shareholders' interests;
- (b) reviewing and recommending to the Board the framework of remuneration for the executive Directors and key executives of the Group and to determine appropriate adjustments;
- (c) reviewing and recommending to the Board for endorsement guidelines for directors' fees of non-executive Directors;
- (d) reviewing and approving succession plans for key positions; and
- (e) administering and approving long-term incentive schemes which are approved by Shareholders.

No Director will be involved in deciding his own remuneration, except in providing information and documents if specifically requested by the RC to assist in its deliberations.

The RC's review covers all aspects of remuneration, including salaries, fees, allowances, bonuses, share-based incentives and awards, and benefits-in-kind. The RC's recommendations are submitted for endorsement by the entire Board.

#### Guideline 7.3

#### RC's Access to Advice on Remuneration Matters

The RC from time to time may seek expert advice on the remuneration of all Directors and key management personnel. The Board has not engaged any external remuneration consultant to advise on remuneration matters for FY2016.

#### Guideline 7.4

#### Service Contract

The RC reviews the fairness and reasonableness of the service agreements of the Executive Directors and key management personnel to ensure that there is no overly onerous or generous termination clause.

#### LEVEL AND MIX OF REMUNERATION

Principle 8: Level of Remuneration of Directors to be Appropriate and Not Excessive

#### Guideline 8.1

#### Remuneration of Executive Directors and Key Management Personnel

The Company adopts an overall remuneration policy for employees, comprising a fixed component in the form of a base salary, and a variable component in the form of a bonus that is linked to the performance of the Group, the individual, the industry and the economy. In reviewing its remuneration policy, the Company generally takes into account compensation and employment conditions within the industry and in comparable companies.

#### Guideline 8.2

#### Long-term Incentive Scheme

The Company has adopted the Japan Foods Performance Share Plan ("PSP"), further details of which are set out herein. As the CEO is also the controlling Shareholder of the Company, he and his associates are not eligible to participate in the PSP.



#### Guideline 8.3

#### Remuneration of Non-Executive Directors

The non-executive Directors receive directors' fees in accordance with their level of contributions, taking into account factors such as responsibilities, effort and time spent for serving on the Board and Board committees. The Directors' fees are recommended by the Board and are subject to the approval of Shareholders at the AGM.

#### Guideline 8.4

#### Contractual Provision to Reclaim Incentive Components of Remuneration

The Company does not use contractual provisions to allow the Company to reclaim incentive components of remuneration from Executive Director and key management personnel in exceptional circumstances of misstatement of financial results, or of misconduct resulting in financial loss to the Company. The Company should be able to avail itself to remedies against the Executive Directors in the event of such breach of fiduciary duties.

#### DISCLOSURE ON REMUNERATION

Principle 9: Clear Disclosure of Remuneration Policy, Level and Mix of Remuneration, and Procedure for Setting Remuneration

#### Guideline 9.1, Guideline 9.2 & Guideline 9.3

#### Remuneration of Directors and Top Key Management Personnel

The breakdown of the annual remuneration (including all forms of remuneration from the Company and any of its subsidiaries) of each of the Directors for FY2016 is set out below:

	Total remuneration		Incentive bonus and other				
Name of Director	in FY2016	Director's fees	Salary	benefi s	Total		
	(S\$'000)	(%)	(%)	(%)	(%)		
Takahashi Kenichi	545	-	48	52	100		
Wong Hin Sun, Eugene	33	100	-	//2 <del>-</del>	J/7 - /		
Tan Lye Huat	35	100	-	// //-	100		
Lee Sok Koon, Constance	33	100	- //	-	100		
Shigemitsu Katsuaki	18	100	-//	A - /62)	100		

The Company had, on 19 December 2008, entered into a service agreement with Mr Takahashi Kenichi, in relation to his appointment as the Chairman and CEO. The service agreement took effect from the date of the Company's admission to Catalist, being 23 February 2009, for an initial period of three years, and has been renewed on a yearly basis thereafter.



For FY2016, the remuneration band (including any bonus, allowance and other incentives) of the top five key management personnel (who are not Directors or CEO) is set out below:

Name of law Management Designed	Remuneration	Salary <sup>(2)</sup>	other benefits	PSP	Total
Name of key Management Personnel	bands	(%)	(%)	(%)	(%)
Chan Chau Mui	Band A <sup>(1)</sup>	93.1	6.9	Nil	100
Chan Fuang Chiang	Band A <sup>(1)</sup>	62.9	9.1	28.0	100
Fong Siew Geen	Band A <sup>(1)</sup>	62.5	8.7	28.8	100
Kenneth Liew Kian Er	Band A <sup>(1)</sup>	55.7	6.6	37.7	100
Otsuka Ichiro	Band A <sup>(1)</sup>	59.3	9.9	30.8	100
Total (S\$'000)		500	63	215	778

#### Notes

- (1) Band A: Remuneration from S\$0 S\$250,000
- (2) Salary is inclusive of CPF contribution.

Total remuneration (including CPF, Bonus and benefit-in-kind) paid to the top five management personnel for FY2016 is approximately \$\$778,000.

The Chairman and CEO and key management personnel are not entitled to any benefits upon termination, retirement or post employment.

#### Guideline 9.4

#### Employee Related to Directors/CEO

Ms Chan Chau Mui is a deemed associate of Mr Takahashi Kenichi, the Chairman and CEO of the Company. Ms Chan's annual remuneration for FY2016 was between \$\$100,000 and \$\$150,000.

#### Guideline 9.5

#### Performance Share Plan ("PSP")

The Company has adopted the PSP which was approved at an Extraordinary General Meeting held on 24 July 2013. The PSP is administered by the RC currently comprising Mdm Lee Sok Koon, Constance, Mr Tan Lye Huat and Mr Wong Hin Sun, Eugene.

The PSP provides an opportunity for employees of the Group who have contributed to the growth and performance of the Group (including non-executive Directors and Independent Directors) and who satisfy the eligibility criteria as set out under the rules of the PSP, to participate in the equity of the Company. Controlling shareholders of the Company and their associates shall not be eligible to participate in the PSP. Non-executive Directors are allowed to participate in the PSP to give recognition to their services and contributions and to align their interests with that of the Group. In order to minimise any possible conflicts of interest, the non-executive Directors will be primarily remunerated for their services by way of directors' fees. The Board does not envisage that the aggregate number of Shares comprised in awards set aside for the non-executive Directors collectively will exceed 1% of total issued share capital of the Company from time to time.

The aggregate number of ordinary shares in the issued share capital of the Company ("Shares") over which the RC may grant on any date, when added to the number of Shares issued and issuable in respect of all Shares granted under the PSP and any other share schemes to be implemented by the Company shall not exceed 15% of the issued share capital of the Company (excluding treasury shares) on the day preceding that date.



The Company delivers Shares to participants upon vesting of the awards under the PSP by way of issuance of new Shares deemed to be fully paid upon their issuance and allotment or transfer of treasury shares pursuant to the share buyback.

Pursuant to the PSP, an aggregate of 430,000 fully paid-shares, constituting approximately 0.2% of the total number of issued shares of the Company as at 31 March 2016, were awarded and issued in FY2016. The Company had on 6 August 2015 made an announcement containing details of the grant in accordance with Rule 704(32) of the Catalist Rules. Since the commencement of the PSP, an aggregate of 1,210,000 fully-paid shares, constituting approximately 0. 7% of issued shares of the Company as at 31 March 2016, have been granted and issued by the Company. Since the commencement of the PSP, none of the Directors has been awarded any shares under the PSP.

None of the participants under the PSP was granted 5% or more of the total number of Shares available under the PSP. Further, the Company does not have any parent company and accordingly, the participants of the PSP do not include any directors or employees of any parent company and its subsidiaries.

#### Guideline 9.6

#### Link between remuneration and performance

The RC reviews the remuneration of the Executive Director and key executives of the Group, and makes recommendation on an appropriate framework of remuneration. The RC's recommendation is submitted to the Board for endorsement. The RC has adopted a set of performance criteria which link a significant portion of the Executive Director's remuneration package to corporate and individual performance thus aligning his interest with those of Shareholders, and which also take into account effort and time spent and responsibilities of the non-Executive Directors.

#### ACCOUNTABILITY AND AUDIT

Principle 10: Presentation of a Balanced and Understandable Assessment of the Company's Performance, Position and Prospects

The Board recognises the importance of providing accurate and relevant information on a timely basis. In this respect, the ARC reviews all of the Group's financial statements and recommends them to the Board for approval. In addition, the ARC ensures that the Group maintains a sound system of internal controls to safeguard Shareholders' interests and the Group's assets as well as to manage potential risks.

#### Guideline 10.1

#### Accountability for Accurate Information

In discharging its responsibility, the Board ensures that the Group's financial results provide a balanced and understandable assessment of the Group's performance, position and prospects and that the results are released on a timely basis. The Company's annual report, public announcements of financial results and disclosure of other relevant information of the Group are released on an interim and yearly basis.

On a quarterly basis, the CEO and the CFO furnish a representation letter to the ARC and the Board, confirming inter alia, that the financial processes and controls, and the integrity of the Group's financial statements are in place, highlighting material financial risks and impacts and providing updates on significant financial issues of the Group.

In accordance with Rule 705(5) of the Catalist Rules, the Board issued negative assurance statement in its interim and quarterly financial results announcements confirming to the best of its knowledge that nothing had come to the attention of the Board which might render the financial statements to be false or misleading in any material aspect.



#### Guideline 10.2

#### Compliance with Legislative and Regulatory Requirements

During the year, the Board reviewed reports from the Management to ensure compliance with all the Group's policies, operational practices and procedures, and relevant legislative and regulatory requirements.

#### Guideline 10.3

#### **Management Accounts**

The Management updated the Board on the Group's business activities and financial performance by providing updates on any business, operations, financial related matters on a quarterly basis. Such reports compare the Group's actual performance against the approved budget and where appropriate, against forecast. They also highlight key business indicators and major issues that are relevant to the Group's performance for the Board to make a balanced and informed assessment of the Group's performance, position and prospects.

Prior to the release of the financial results to the public, the Management will present the Group's financial performance together with notes explaining in detail the operations and trends to the ARC, which will review and recommend the same to the Board for approval and adopt for release of the results.

#### RISK MANAGEMENT AND INTERNAL CONTROLS

Principle 11: Sound System of Risk management and Internal Controls

#### Guideline 11.1

#### Risk Management and Internal Controls

The Board recognises the importance of maintaining a sound system of risk management and internal controls to safeguard the interests of the Group's assets. The ARC oversees and ensures that the risk management and internal controls have been implemented and monitored.

A summary of the Company's risk management and internal control systems is set out below.

#### Risk Management

The Group recognises risk management as a collective effort beginning with the individual subsidiaries and business units, followed by the operating segments and ultimately the Management and the Board, working as a team. The CEO and senior management of the Company assume the responsibilities of the risk management function. They regularly assess and review the Group's business and operational environment to identify areas of significant financial, operational, compliance and information technology risks.

The Group has a risk management framework ("ERM Framework") in place which is aligned with ISO 31000.

#### Under the ERM framework:

- Risks identified are aligned with the objectives of the Group.
- A risk reporting structure is defined to identify the Risk Owners, Approvers, Champions and their respective risk responsibilities.
- A risk reporting process is established which includes the identification, analysis and evaluation of risks, implementation of risk treatment plans and continuous monitoring of risks.
- Risks are evaluated on a common measurement matrix based on the likelihood and consequence of each risk
  identified. The risks are first identified on a gross level and subsequently on a residual level considering the risk
  treatment measures in place. The residual risk level determines the extent or risk exposure and further risk treatment
  measures required.





To enhance the effectiveness of the ERM framework, the Group implemented Orion ERM system, a third party software that automates the risk management, internal control and assurance functions and enables these functions to be managed on an integrated platform.

#### **Internal Controls**

Internal controls have been implemented to enhance the Group's functions in the areas of finance, operations, compliance and information technology. The internal control measures aim to secure that the Group's assets are safeguarded, proper accounting records are maintained, and that financial information used within the business and for publication is reliable.

#### Guideline 11.2

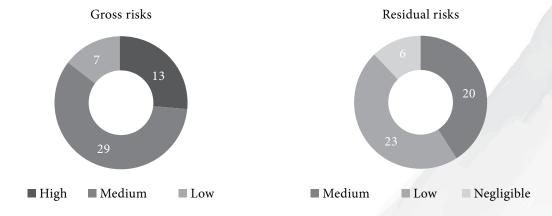
#### Adequacy and Effectiveness of Risk Management and Internal Control Systems

The risk management and internal control systems have been integrated throughout the Group and have been an essential part of its business planning and monitoring process.

An ERM exercise was performed in FY2016 involving 10 middle and senior managers of the Group, including the C-Suite executives. All key operating entities of the Group were covered less inactive or dormant entities.

Arising from the ERM exercise, a total of 49 risks were identified under the four main risk categories of Strategic, Operational, Financial and Compliance risks.

The overall results of the ERM exercise for FY2016 by risk level are shown as follows:





Key risks identified arising from the ERM exercise are as follows:

S/N	Risk title and description	Gross risk level	Residual risk level	Risk treatment
1	Improper food handling leading to food poisoning cases  The Group operates a central kitchen that supplies to the chain of outlets. Improper food handling at the central kitchen and outlets may result in food contamination and consequentially lead to food poisoning when the food is consumed by customers.  A serious food poisoning case will lead to regulatory actions from relevant authority such as fi es, suspension and adversely impact the reputation and fi ancial performance.	High		We focus on maintaining an adequate and effective food handling internal control system.  Key mitigating controls in place include measures on human resources, policies and procedures, training, insurance and conduct of laboratory tests on food by third parties.
2	Lack of choice outlet locations  The success of a food and beverage business is dependent on the outlet locations.  Non-choice locations with low human traffi leads to lesser sales volume which will adversely affect the fi ancial performance of the Company.  Shopping mall operators will not introduce choice locations to the Group if there is no good brand equity. Brand equity is largely dependent on factors such as (i) level of marketing activities, (ii) customer service and (iii) menu offering.	High		We work to maintain a good relationship with mall owners, operators and also on building a strong brand equity. Contributory factors to a strong brand equity include the level of marketing activities, customer services and menu offerings.  Key mitigating controls in place include measures on human resources, budgetary controls, training and procedures to handle customer complaints.
3	Turnover of managerial staff  The Group's operations are led by a team of senior managers and assisted by a team of experienced middle managers.  If the Group is unable to attract, retain or hire the necessary managers, the Group's operational and fi ancial performance will be adversely affected.	High		We focus on maintaining an adequate and effective human resource internal control system.  Key mitigating controls in place include measures on remuneration and benefit review and incentive schemes.



S/N	Risk title and description	Gross risk level	Residual risk level	Risk treatment
4	Shortage of operational staff  The Group employs a signifi ant number of foreign workers at the central kitchen and outlets. The number of such foreign workers employed is subject to quotas set by the relevant government authorities.  If the Group is unable to attract, retain or hire the necessary personnel, a shortage of wait staff will adversely affect the Group's business and fi ancial performance	High	Medium	The Group is constantly exploring new sources for operational staff and also focuses on maintaining an adequate and effective human resource internal control system.  Key mitigating controls in place include measures on remuneration and benefit review, manpower planning, analysis and reporting, policies and procedures.
5	Escalating costs  Key cost components of the operations include purchases of ingredients, rental, salaries and other operating expenses such as utilities, utensils and consumables.  Inadequate cost controls in place will lead to operating losses thus adversely affecting the fi ancial performance of the Group.	High	Medium	Management is cost conscious and seeks to maximise value for costs incurred. The Group also focuses on maintaining an adequate and effective cost control and purchasing internal control systems.  Key mitigating controls in place include measures on human resources, policies and procedures, enterprise resource planning system, budgetary controls, reporting.

The above section discusses the key risks that have emerged and which may have a significant impact on the Group's financial and operating performance. It is not intended to provide a complete discussion of all risks that may impact the Group. Other risks which the Group is unaware or which are not currently deemed to be significant, may be material in the future and have a considerable adverse effect on the Group's financial and operating performance. The risk treatments mentioned above represent our best endeavours but do not provide absolute assurance that the Company will not be adversely affected by the risk events.

A Controls Self-Assessment ("CSA") Programme is established for Management and Board to obtain assurance on the state of internal controls. The CSA Programme is risk-based and aligned with the results of the ERM exercise performed. On a yearly basis, the risk owners are required to review, assess and report on the adequacy and effectiveness of key mitigating internal controls for risks identified from the ERM exercise and which are under their risk responsibilities.

The Group also has in place an Assurance Activity Framework ("Assurance Framework") to facilitate and guide the Board's assessment on the adequacy and effectiveness of the Group's internal control and risk management systems. The Assurance Framework lays out the assurance activities performed, the assessment criterion and also the reporting process. Assurance activities covered under the Assurance Framework include CSA by Management, internal audit by the internal auditors, statutory audit by the external auditors and external certification on health and safety standards by a third party professional service firm.

Fraud risk management processes include conflict of interest declaration by Directors and the implementation of whistle blowing policy (details in Guideline 12.7 below) and rules of conduct to establish a clear tone from the top with regard to employees' business and ethical conduct.

On an annual basis, Management reports to the Board on updates to the Group's risk profile, risk treatments and results of assurance activities so as the assure that the process is operating effectively as planned.



#### Guideline 11.3

#### Board's comment on Adequacy and Effectiveness of Internal Controls

The Board had received assurance from the CEO and the CFO in respect of FY2016:

- (a) that the financial records have been properly maintained and the financial statements give a true and fair view of the Group's operations and finances; and
- (b) regarding the effectiveness of the Group's risk management and internal control systems.

Based on the ERM Framework, Assurance Framework and internal controls established and maintained in the Group, CSA conducted by the Management, work performed by the internal auditors, the statutory audit undertaken by the external auditors, certification by a third party professional service firm, and the abovementioned written representation from the CEO and CFO, the Board is of the view that the Group has a sound system of risk management and internal controls.

The Board, with the concurrence of the ARC, is satisfied that adequate and effective internal controls have been in place to address the risks relating to financial, operational, compliance and information technology controls for FY2016.

The Board notes that systems of risk management and internal controls established by the Company provides reasonable, but not absolute, assurance that the Company will not be adversely affected by the risk events. However, the Board also notes that no system of internal controls and risk management can provide absolute assurance in this regard, or absolute assurance against the occurrence of material errors, poor judgment in decision-making, human error, losses, fraud or other irregularities.

#### Guideline 11.4 Risk Committee

The responsibility of overseeing the Company's ERM and Assurance Framework is undertaken by the ARC with the assistance of the internal auditors. Having considered the Company's business operations as well as its existing risk management and internal control systems, the Board is of the view that a separate risk committee is not required for the time being.

#### **AUDIT COMMITTEE**

Principle 12: Establishment of Audit Committee with Written Terms of Reference

#### Guideline 12.1 ARC Membership

The ARC comprises the following three Directors, the majority of whom, including the Chairperson, are independent:

Mr Tan Lye Huat, Chairperson (Independent and non-Executive)
Mdm Lee Sok Koon, Constance (Independent and non-Executive)
Mr Wong Hin Sun, Eugene (Non-Independent and non-Executive)

During the year, the ARC held four scheduled meetings, which all members attended.

#### Guideline 12.2

#### **Expertise of ARC Members**

The ARC members bring with them invaluable professional expertise in the accounting and financial management domains. The Board has ensured that all the ARC members, having the necessary accounting and/or related financial management experience and expertise, are appropriately qualified to discharge their responsibilities.



#### Guideline 12.3 and Guideline 12.4 Roles and Responsibilities of the ARC

The ARC is guided by its Terms of Reference and meets periodically to undertake the following principal functions:

- (a) reviewing the annual audit plan, scope and results of the audit undertaken by the External Auditors, including non-audit services performed by them to ensure that there is a balance between maintenance of their objectivity and cost effectiveness;
- (b) reviewing the effectiveness and adequacy of the internal audit function, which is outsourced to a professional services firm;
- (c) reviewing with the internal auditors the scope and procedures of the audit plans, the results and adequacy of the Group's material internal controls and with Management the adequacy of financial, operational and compliance risk management;
- (d) reviewing the financial statements and other relevant announcements to Shareholders and the SGX-ST, prior to submission to the Board;
- (e) reviewing any significant financial reporting issues and judgements and estimates made by the Management, so as to ensure the integrity of the financial statement of the Group and any announcements relating to the Group's financial performance;
- (f) assessing the independence and objectivity of the External Auditors and recommending to the Board the appointment/re-appointment/removal of External Auditors;
- (g) reviewing the assistance given by the Company's officers to the External/Internal Auditors; and
- (h) reviewing and recommending for the Board's approval the interested person transactions as specified under Chapter 9 of the Catalist Rules and/or the procedures set out in the general mandate approved by Shareholders.

The ARC has explicit authority to investigate any matter within its Terms of Reference. It has full access to, and the cooperation of Management. It also has direct and independent access to the Internal/External Auditors and full discretion to invite any Director or any member of the Management to attend its meetings.

#### Guideline 12.5

#### **External and Internal Auditors**

During the year, the Company's internal and external auditors were invited to attend the ARC meetings and make presentations as appropriate. They also met separately with the ARC without the presence of Management.

#### Guideline 12.6

#### Independence of External Auditors

The ARC also reviews the scope and value of non-audit services provided by the Company's external auditors, Nexia TS Public Accounting Corporation to the Group as part of the ARC's assessment of independence of the external auditors. The aggregate amount of audit and non-audit fees paid or payable to external auditors for FY2016 are \$\$70,000 and \$\$18,100 respectively. The ARC has undertaken a review of all non-audit services provided by the external auditors and is of the view that the nature and extent of the non-audit services provided by the external auditors during FY2016 would not prejudice the objectivity and independence of the external auditors. The ARC has recommended to the Board the nomination of Nexia TS Public Accounting Corporation for re-appointment as auditors of the Company at the forthcoming AGM. The Company confirms that it has complied with Rules 712 and 715 of the Catalist Rules in relation to the appointment of its external auditors.



#### Guideline 12.7 Whistle Blowing Policy

To encourage proper work ethics and eradicate any internal improprieties, unethical acts, malpractices, fraudulent acts, corruption and/or criminal activities in the Group, the Company has put in place a whistle blowing policy ("Policy"). The Policy provides the mechanism by which concerns about possible improprieties in matters of financial reporting or other matters may be raised by employees of the Group and a Whistle-Blowing Committee ("WBC") has been established for this purpose. In addition, a dedicated and secured e-mail address also allows whistle blowers to contact the WBC and members of the ARC directly.

Assisted by the WBC, the ARC addresses issues/concerns raised and arranges for investigation and/or follow-up of appropriate action. The ARC reports to the Board on any issues/concerns received by it and the WBC, at the ensuing Board meeting. Should the ARC or WBC receive reports relating to serious offences, and/or criminal activities in the Group, they and the Board have access to the appropriate external advice where necessary. Where appropriate or required, a report shall be made to the relevant governmental authorities for further investigation/action.

#### Whistle-Blowing Committee

The WBC consists of the CEO, the Chief Operating Officer and Chief Financial Officer of the company. The WBC is empowered to:

- (a) investigate all issues/concerns relating to the Group (except for issues/concerns that are directed specifically or affecting any member of the WBC, which shall be dealt with by the ARC);
- (b) make the necessary reports and recommendations to the ARC or the Board for their review and further action, if deemed required by them; and
- (c) access the appropriate external advice where necessary and, where appropriate or required, report to the relevant governmental authorities for further investigation/action.

The Group takes concerns with the integrity and honesty of its employees seriously. A copy of the Policy has been disseminated to all staff to encourage the report of any behaviour or action that anyone reasonably believes might be suspicious, against any rules/regulations/accounting standards as well as internal policies. Whistle-blowers could also contact all members of the ARC directly via email and in confidence and his/her identity is protected from reprisals within the limits of the law.

#### Guideline 12.8

#### ARC to Keep Abreast of Changes to Accounting Standards

In addition to the activities undertaken to fulfil its responsibilities, the ARC is kept abreast by the Management, external and internal auditors on changes to accounting standards, stock exchange rules and other codes and regulations which could have an impact on the Group's business and financial statements.

#### Guideline 12.9

#### Cooling-off Period for Partners or Directors of the Company's Auditing Firm

No former partner or director of the Company's existing auditing firm or auditing corporation is a member of the ARC.



#### INTERNAL AUDIT

Principle 13: Independent Internal Audit Function

#### Guideline 13.1 & 13.2 Internal Auditors

The ARC's responsibilities over the Group's internal controls and risk management are complemented by the work of the Internal Auditors ("IA").

The Company has outsourced its internal audit function to Yang Lee & Associates ("YLA"). The IA has unrestricted access to all the Company's documents, records, properties and personnel, including access to the ARC. The IA's primary line of reporting is to the Chairman of the ARC. The IA carries out their functions under the direction of the ARC, and reports their findings and make recommendations to the ARC.

#### Guideline 13.3 & 13.4 Internal Audit Function

The Company's internal audit function is independent of the activities it audits. The IA, YLA, is staffed with professionals with relevant qualifications and experience such as the Certified Internal Auditor qualification with the Institute of Internal Auditors. Our engagement with YLA stipulates that its work shall be guided by the International Standards for the Professional Practice of Internal Auditing (IIA Standards) issued by the Institute of Internal Auditors.

At the beginning of each year, an annual internal audit plan, which entails the review of the selected functions or business units of the Group, is developed and agreed by the ARC. The ARC is satisfied that the Company's internal audit function is adequately resourced to perform the work for the Group.

#### Guideline 13.5

#### Adequacy and effectiveness of the Internal Audit Function

The ARC reviews annually the adequacy of the internal function to ensure that the internal audits are conducted effectively and that Management provides the necessary co-operation to enable the IA to perform its function. The ARC also reviews the IA's reports and remedial actions implemented by Management to address any internal control inadequacies identified.

The IA completed one review during FY2016 in accordance with the internal audit plan approved by the ARC. The Management has adopted the recommendations of the IA set out in the IA's report.

#### SHAREHOLDER RIGHT AND RESPONSIBILITIES

Principle 14: Shareholders Rights

Principle 15: Regular, Effective and Fair Communication with Shareholders

Principle 16: Conduct of Shareholder Meeting

#### Guideline 14.1

#### Sufficient Information to Shareholders

The Company endeavours to maintain full and adequate disclosure, in a timely manner, of material events and matters concerning its business. All the necessary disclosures required by the Catalist Rules will be made in public announcements, press releases and annual reports to Shareholders.

#### Guideline 14.2

#### Opportunity for Shareholders to Participate and Vote at General Meetings

Shareholders are informed of Shareholders' meeting through notices published in the newspaper and the Company's announcements via SGXNET and the reports/circulars sent to all Shareholders. Shareholders are invited to attend the general meetings to put forth any question they may have on the motions to be debated and decided upon.



All Shareholders are entitled to vote in accordance with the established voting rules and procedures. They are all informed of the rules, including voting process governing the AGMs.

#### Guideline 14.3

#### **Proxies for Nominee Companies**

The Constitution of the Company allows a Shareholder to appoint up to two proxies to attend and vote at general meetings. The Company also allows investors who hold Shares through nominees such as the Central Provident Fund and custodian banks, to attend AGMs as observers without being constrained by the two-proxy rule, subject to availability of seats.

#### Guideline 15.1 and Guideline 15.2

#### Communication with and Information to Shareholders

In line with the continuous disclosure obligations under the Catalist Rules, the Board has and will continue to inform Shareholders promptly of all pertinent information. Such information is disclosed to Shareholders on a timely basis through SGXNET. All disclosures submitted to the SGX-ST on SGXNET are also made available on the Company's corporate website (http://www.jfh.com.sg.)

#### Guideline 15.3 and Guideline 15.4

#### Dialogue with Shareholders and Soliciting Views of Shareholders

The AGM provides a principal forum for dialogue and interaction with Shareholders. At these meetings, Shareholders are able to engage the Board and the Management on the Group's business activities, financial performance and other business-related matters. The Company could also gather views or input and address Shareholders' concerns at general meetings. In addition to the AGM, the Company also maintains regular dialogue with Shareholders and prospective investors through results briefings. Shareholders can submit their feedback and raise any question to the Company's investor relations contact as provided in the Company's website. To facilitate Shareholders' effective participation at general meetings, the Company holds its general meetings at venues which are convenient and accessible to Shareholders.

#### Guideline 15.5 Dividend Policy

Subject to the Group's business requirements and other relevant considerations and barring unforeseen circumstances, the Board intends to recommend and distribute not less than 40% of the Group's audited consolidated net profits attributable to Shareholders as dividends annually. The amount of dividends will depend on the Group's operating results, financial conditions such as cash position and retained earnings, other cash requirements including capital expenditure, restrictions on payment of dividends imposed on the Group by financing arrangements (if any) and other factors deemed relevant by the Directors. The foregoing statements are merely statements of Board's present intention and do not constitute legally binding obligations on the part of the Company in respect of payment of dividend and which will be subject to modification at the Directors' sole and absolute discretion.

### Guideline 16.1

#### Shareholders' Participation

The Company supports active Shareholder participation at general meetings. Shareholders are encouraged to attend the general meetings to ensure high level of accountability and to stay informed of the Group's strategies and goals. The Constitution of the Company allows a Shareholder to appoint up to two proxies to attend and vote at general meetings. The Company also allows investors who hold Shares through nominees such as the Central Provident Fund and custodian banks, to attend AGMs as observers without being constrained by the two-proxy rule, subject to availability of seats. The Company has decided not to implement voting in absentia until security, integrity and other pertinent issues are satisfactorily resolved.





#### Guideline 16.2

#### **Proceedings at General Meetings**

The Board ensures that issues or matters requiring Shareholders' approval are tabled in the form of separate and distinct resolutions at the AGMs.

#### Guideline 16.3

#### Attendees at General Meetings

The Chairpersons of the Board and the Board Committees attend all AGMs to address issues raised by Shareholders. The Company's External Auditors are also present to address questions raised by Shareholders at AGMs.

#### Guideline 16.4

#### Minutes of General Meetings

The Company Secretary will prepare minutes of general meetings held which will be made available to Shareholders upon request.

### Guideline 16.5

#### Voting by Poll

The Company will put all resolutions at general meetings to vote by poll and announce the number of votes cast for and against each resolution and the respective percentages. The Company will appoint an independent external party as scrutineer for the poll voting process. Prior to the commencement of the general meeting, the scrutineer would review the proxy process. Detailed results showing the number of votes cast for and against each resolution and the respective percentages will be promptly disclosed on the SGXNET after the general meetings.

#### DEALING IN SECURITIES

The Company has adopted an internal code on dealings in securities to govern dealings in the Shares by the Directors and the key executives of the Group. The Directors, Management and officers of the Group, who have access to price-sensitive, financial or confidential information are not allowed to deal in the Shares during the period commencing two weeks before the announcement of the Group's quarterly results and one month before the announcement of the Group's full year results and ending on the date of announcement of such results, and when in possession of unpublished price-sensitive information. In addition, the officers of the Company are advised not to deal in the Shares for short term considerations and are expected to observe the insider trading laws at all times even when dealing in securities within the permitted trading periods.

#### INTERESTED PERSON TRANSACTIONS

The Company has established procedures to ensure that all transactions with interested persons are reported in a timely manner to the ARC and that the transactions are on an arm's length basis.

The Company has obtained a general mandate for recurring transactions with Shigemitsu Industry Co., Ltd. ("**Shareholders' Mandate**"), which will be put forth to Shareholders for renewal at the forthcoming AGM.



The aggregate value of all interested person transactions entered into during FY2016 (including transactions of less than S\$100,000 each) is as follows:

Aggregate value of all interested person transactions (including transactions of less than S\$100,000 each) during FY2016 (excluding transactions conducted under shareholders' mandate pursuant to Rule 920 of the Catalist Rules)

(\$\$'000)

Aggregate value of all interested person transactions (including transactions of less than S\$100,000 each) conducted during FY2016 under shareholders' mandate pursuant to Rule 920 of the Catalist Rules (S\$'000)

#### Name of interested person

Shigemitsu Industry Co., Ltd. (1):
- Royalty, franchise and licence fees

406<sup>(2)</sup> 26<sup>(3)</sup>

719(4)

- Purchases of food ingredients

#### Notes:

- (1) Shigemitsu Katsuaki, the Company's Non-executive Director, is the president, chief executive officer and major shareholder of Shigemitsu Industry. Accordingly, transactions between the Group and Shigemitsu Industry are interested person transactions within the ambit of Chapter 9 of the Catalist Rules.
- (2) The royalty, franchise and licence fees paid to Shigemitsu Industry in FY2016 comprise: (i) fees paid for the use of the "Ajisen Ramen" brand amounting to \$\$341,000 (such fees relating to the "Ajisen Ramen" brand are deemed to have been specifically approved by Shareholders at the time of the Company's initial public offering in February 2009 and are not subject to Rule 905 and Rule 906 of the Catalist Rules to the extent that there is no variation or amendment to the terms of the relevant franchise agreement); (ii) fees paid for the use of the "Keika Ramen" brand amounting to \$\$47,000; and (iii) the right to use the technique for the production of noodles amounting to \$\$18,000.
- (3) This amount relates to the Group's purchases of soup base for the "Keika Ramen" business from Keika Raumen Co., Ltd (a subsidiary of Shigemitsu Industry).
- (4) This amount relates to the Group's purchases of soup base and such other ingredients necessary for the "Ajisen Ramen" business (including transactions less than \$\$100,000 each) from Shigemitsu Industry pursuant to the IPT Mandate.

Save as disclosed above, there are no material contracts or loans entered into by the Group involving the interests of the CEO, any Director or controlling shareholder of the Company, either still subsisting at the end of FY2016 or if not subsisting, were entered into since 31 March 2016.

#### SPONSOR

No fees relating to non-sponsorship activities or services were paid to the Company's sponsor, CIMB Bank Berhad, Singapore Branch, during FY2016.





## Directors' Statement

for the financial year ended 31 March 2016

The directors present their statement to the members together with the audited financial statements of the Group for the financial year ended 31 March 2016 and the balance sheet of the Company as at 31 March 2016.

In the opinion of the directors,

- (a) the balance sheet of the Company and the consolidated financial statements of the Group as set out on pages 60 to 106 are drawn up so as to give a true and fair view of the financial position of the Company and of the Group as at 31 March 2016 and the financial performance, changes in equity and cash flows of the Group for the financial year covered by the consolidated financial statements; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

#### DIRECTORS

The directors of the Company in office at the date of this statement are as follows:

Takahashi Kenichi Shigemitsu Katsuaki Tan Lye Huat Wong Hin Sun, Eugene Lee Sok Koon, Constance

#### ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES AND DEBENTURES

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose object was to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate, other than as disclosed under "Japan Foods Performance Share Plan" on Pages 54 to 55 of this statement.

#### DIRECTORS' INTERESTS IN SHARES OR DEBENTURES

According to the register of directors' shareholdings, none of the directors holding office at the end of the financial year had any interest in the shares or debentures of the Company or its related corporations, except as follows:

	Holdings registered in the name of a director or nominee				igs in which directed to have an inte	
	At 21 April 2016	At 31 March 2016	At 1 April 2015	At 21 April 2016	At 31 March 2016	At 1 April 2015
Company (No. of ordinary shares)			45			
Takahashi Kenichi	114,814,800	114,814,800	114,814,800	8,100,000	8,100,000	8,100,000
Shigemitsu Katsuaki	3,360,600	3,360,600	3,360,600	3,360,600	3,360,600	3,360,600
Wong Hin Sun, Eugene	-	-	1/3-	8,437,000	8,437,000	7,165,800



#### DIRECTORS' INTERESTS IN SHARES OR DEBENTURES (CONT'D)

Mr Takahashi Kenichi, who by virtue of his interest of not less than 20% of the issued capital of the Company, is deemed to have an interest in the whole of the share capital of the Company's wholly owned subsidiary corporations at the beginning and at the end of the financial year.

The directors' interests in the ordinary shares of the Company as at 21 April 2016 were the same as those as at 31 March 2016.

#### SHARE OPTIONS

There were no options granted during the financial year to subscribe for unissued shares of the Company or its subsidiary corporations.

No shares have been issued during the financial year by virtue of the exercise of any option to take up unissued shares of the Company or its subsidiary corporations.

There were no unissued shares of the Company under option at the end of the financial year.

#### JAPAN FOODS PERFORMANCE SHARE PLAN ("JF PSP")

The JF PSP is administered by the Remuneration Committee whose members are the following as at the date of this statement:

Lee Sok Koon, Constance (Chairperson, Independent Director)
Tan Lye Huat (Member, Lead Independent Director)

Wong Hin Sun, Eugene (Member, Non-independent and Non-executive Director)

Members of the Remuneration Committee were not and shall not be involved in the Remuneration Committee's deliberations in respect of the performance shares granted to themselves (if any).

The award of fully paid ordinary shares of the Company issued free of charge (the "Award") to eligible participants under the JF PSP will incentivise participants to excel in their performance and encourage greater dedication and loyalty to the Group. The JF PSP allows the Company to recognise and reward past contributions and services and motivate the participants to continue to strive for the Group's long term goals. The JF PSP will further strengthen and enhance the Group's competitiveness in attracting and retaining employees with suitable talents.

The Awards granted under JF PSP may be time-based and/or performance-related, and such Awards entitle eligible participants to be allotted fully paid shares upon completion of certain time-based service condition and/or achieve their performance targets over set performance periods. This Awards given are determined at the discretion of the Remuneration Committee, who will take into account criteria such as participant's rank, job performance, years of service and potential for future development, contribution to the success of the Group and the extent of effort required to achieve the performance target within the performance period. The Remuneration Committee also has the discretion to set specific performance-based criteria such as profitability, growth, asset efficiency, return on capital employed, and other financial indicators, penetration into new markets, increasing market share and market ranking, management skills and succession planning. In addition to the achievement of any pre-determined performance targets or service conditions, the Awards may also be granted upon the Remuneration Committee's determination post-event that any eligible participant has performed well and/or made significant contribution to the Group.





## Directors' Statement

for the financial year ended 31 March 2016

#### JAPAN FOODS PERFORMANCE SHARE PLAN ("JF PSP") (CONT'D)

Under the rules of the JF PSP, any full time employee, executive and non-executive director of the Company and its subsidiary corporations (including Independent Directors but excluding the Controlling Shareholder and his Associates, as described in the Company's circular in relation to the JF PSP dated 2 July 2013) who has attained the age of 18 years on the date of grant of the Award and who has contributed or will contribute to the success of the Group shall be eligible to participate in the JF PSP.

There shall be no restriction on the eligibility of any participant to participate in any other share plans or share incentive schemes implemented by any of the other companies within the Group if approved by the Remuneration Committee. The granting of Awards may be made by the Remuneration Committee at any time during the period when JF PSP is in force.

Eligible participants are not required to pay for the grant of the Awards. However, all taxes (including income tax) arising from the grant and/or disposal under JF PSP shall be borne by the participant.

The total number of new ordinary shares in the capital of the Company that may be issued or are issuable pursuant to the granting of the Awards, when added to aggregate number of shares that are issued or are issuable in respect of such other share-based incentive schemes of the Company (if any), shall not exceed 15% of the total number of issued ordinary shares (excluding treasury shares) of the Company on the day immediately preceding the date on which the Award shall be granted.

During the financial year ended 31 March 2016, Awards comprising 430,000 shares were granted to certain key management personnel on 6 August 2015. These Awards were immediately vested on the date of the grant.

No performance shares were awarded to directors of the Company during the financial year ended 31 March 2016.

No performance shares were outstanding as at 31 March 2016.

No performance shares were awarded to controlling shareholders of the Company or their Associates.

No participant was granted 5% or more of the total number of shares available under JF PSP.



#### AUDIT AND RISK COMMITTEE

The members of the Audit and Risk Committee at the end of the financial year were as follows:

Tan Lye Huat (Chairperson, Lead Independent Director)

Lee Sok Koon, Constance (Member, Independent Director)

Wong Hin Sun, Eugene (Member, Non-independent and Non-executive Director)

The Audit and Risk Committee carried out its function in accordance with Section 201B(5) of the Singapore Companies Act. It undertakes to perform *inter alia* the following:

- (i) reviews the audit plan of the Company's independent auditor and its report on the effectiveness of material internal controls, including financial, operational and compliance controls and risk management;
- (ii) reviews the internal audit plans, the scope and results of internal audit procedures;
- (iii) reviews the balance sheet of the Company, the consolidated financial statements of the Group for the financial year ended 31 March 2016 and other announcements to shareholders and the SGX-ST before their submission to the Board of Directors, as well as the independent auditor's report on the balance sheet of the Company and the consolidated financial statements of the Group;
- (iv) conducts investigation into any matter within the Audit and Risk Committee's scope of responsibility and review any significant findings of investigations;
- (v) assesses the independence and objectivity of the independent auditors;
- (vi) recommends to the Board of Directors on the appointment or re-appointment of independent auditor;
- (vii) reviews the assistance given by the Company's management to the independent auditor; and
- (viii) reviews transactions falling within the scope of Chapter 9 of the Catalist Rules.

The Audit and Risk Committee has conducted an annual review of the non-audit services provided by the independent auditor. During the financial year ended 31 March 2016, the fees charged by the independent auditor for the provision of non-audit services amounted to \$18,100 (2015: \$35,800). The Audit and Risk Committee is of the opinion that such fees charged by the independent auditor for non-audit services would not prejudice the independence of the independent auditor. Accordingly, the Audit and Risk Committee has recommended to the Board that Nexia TS Public Accounting Corporation, be nominated for re-appointment as the independent auditor of the Company at the forthcoming Annual General Meeting.



# Directors' Statement for the financial year ended 31 March 2016

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The independent auditor, Nexia TS Publi	Accounting Corporation, has ex	pressed its willingness to	accept re-appointment.
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On behalf of the directors Takahashi Kenichi

Director

Wong Hin Sun, Eugene Director

23 June 2016



#### REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of Japan Foods Holding Ltd. (the "Company") and its subsidiary corporations (the "Group") set out on pages 60 to 106, which comprise the consolidated balance sheet of the Group and the balance sheet of the Company as at 31 March 2016, and the consolidated statement of comprehensive income, statement of changes in equity and statement of cash flows of the Group for the financial year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Singapore Companies Act (the "Act") and Singapore Financial Reporting Standards, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## Independent Auditor's Report

to the Members of Japan Foods Holding Ltd.

#### Opinion

In our opinion, the consolidated financial statements of the Group and the balance sheet of the Company are properly drawn up in accordance with the provisions of the Act and Singapore Financial Reporting Standards so as to give a true and fair view of the financial position of the Group and of the Company as at 31 March 2016, and of the financial performance, changes in equity and cash flows of the Group for the financial year ended on that date.

#### Report on other Legal and Regulatory Requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore, of which we are the auditors, have been properly kept in accordance with the provisions of the Act.

Nexia TS Public Accounting Corporation Public Accountants and Chartered Accountants

Director-in-charge: Lee Look Ling Appointed since financial year ended 31 March 2012

Singapore

23 June 2016

# Consolidated Statement of Comprehensive Income for the financial year ended 31 March 2016

	Note	2016 \$'000	2015 \$'000
Revenue	4	62,804	62,682
Cost of sales		(9,921)	(10,396)
Gross profi		52,883	52,286
Other income	5	1,331	1,040
Other (losses)/gains – net	6	(42)	37
Expenses			
- Selling and distribution		(44,897)	(44,417)
- Administrative		(3,084)	(3,154)
- Other operating		(2,115)	(1,210)
Share of profit of associated companies	16	587	546
Profit before income tax		4,663	5,128
Income tax expense	9(a)	(888)	(392)
Total comprehensive income, representing net profit		3,775	4,736
Profit attributable to:			
Equity holders of the Company		3,775	4,736
Total comprehensive income attributable to:			
Equity holders of the Company		3,775	4,736
Earnings per share for profit attributable to equity holders			
of the Company (cents per share) - Basic and diluted earnings per share	10	2.17	2.73

The accompanying notes form an integral part of the financial statements





# Balance Sheets as at 31 March 2016

		Gro	up	Company			
	Note	2016 \$'000	2015 \$'000	2016 \$'000	2015 \$'000		
ASSETS							
Current assets							
Cash and cash equivalents	11	16,854	15,913	1,417	1,085		
Trade and other receivables	12	867	591	5,458	7,062		
Inventories	13	643	636	-	_		
Other current assets	14	2,809	1,942	43	40		
		21,173	19,082	6,918	8,187		
Non-current assets							
Investments in subsidiary corporations	15	_	_	5,727	5,278		
Investments in associated companies	16	1,285	872	48	48		
Loan to an associated company	17	248	248	248	248		
Held-to-maturity fi ancial assets	18	504	505	-	_		
Property, plant and equipment	19	11,805	13,204	24	_		
Intangible assets	20	233	193	-	_		
Club membership	21	322	259	322	259		
Long-term security deposits	22	3,281	3,836	-			
		17,678	19,117	6,369	5,833		
Total assets		38,851	38,199	13,287	14,020		
LIABILITIES							
Current liabilities							
Trade and other payables	23	6,230	6,438	540	504		
Current income tax liabilities	9(b)	908	326	3	4		
		7,138	6,764	543	508		
Non-current liabilities							
Deferred income tax liabilities	24	860	860	-	J, // -		
		860	860	-			
Total liabilities		7,998	7,624	543	508		
NET ASSETS		30,853	30,575	12,744	13,512		
EQUITY							
Share capital	25(a)	9,522	9,307	9,522	9,307		
Treasury shares	25(b)	(194)	_	(194)	/ // -7		
Retained profits	26	21,525	21,268	3,416	4,205		
TOTAL EQUITY	7/250	30,853	30,575	12,744	13,512		

# Consolidated Statement of Changes in Equity for the financial year ended 31 March 2016

	Note	Share capital \$'000	Treasury shares \$'000	Retained profits \$'000	Total equity \$'000
Group					
2016					
Beginning of fin ncial year		9,307	-	21,268	30,575
Performance shares issued	25(a)	215	-	-	215
Dividends paid	27	_	-	(3,518)	(3,518)
Purchase of treasury shares	25(b)	_	(194)	-	(194)
Total comprehensive income for the year		_	-	3,775	3,775
End of fin ncial year		9,522	(194)	21,525	30,853
2015					
Beginning of fin ncial year		8,959	_	20,412	29,371
Performance shares issued	25(a)	348	_	_	348
Dividends paid	27	_	_	(3,880)	(3,880)
Total comprehensive income for the year			_	4,736	4,736
End of fin ncial year		9,307	_	21,268	30,575





## Consolidated Statement of Cash Flows for the financial year ended 31 March 2016

	Gro	ар
	2016 \$'000	2015 \$'000
Cash flows from operating activities		
Net profi	3,775	4,736
Adjustments for:		
- Income tax expense	888	392
- Depreciation of property, plant and equipment	5,248	4,887
- Amortisation of intangible assets	60	59
- Amortisation of held-to-maturity fi ancial assets	1	_*
- Property, plant and equipment written-off	131	188
- Loss on disposal of property, plant and equipment	7	1
- Allowance for impairment of property, plant and equipment	810	_
- Employee performance shares expense	215	348
- Share of profit of associated companies	(587)	(546)
- Inventories write-down	2	_*
- Amortisation of government grants	(113)	(27)
- Interest income from bank deposits	(94)	(63)
•	10,343	9,975
Change in working capital:		
- Inventories	(9)	10
- Trade and other receivables	(102)	138
- Other current assets	(867)	550
- Long-term security deposits	555	(528)
- Trade and other payables	(95)	(418)
Cash generated from operations	9,825	9,727
Income tax paid	(306)	(1,482)
Interest received	94	63
Net cash provided by operating activities	9,613	8,308
Cash flows from investing activities		
- Additions to intangible assets	(100)	(63)
- Additions to property, plant and equipment	(4,797)	(7,456)
- Additions to club memberships	(63)	_
- Proceeds from disposal of property, plant and equipment	_*	4
Net cash used in investing activities	(4,960)	(7,515)
Cash flows from fin ncing activities		
- Purchase of treasury shares	(194)	
- (Increase)/decrease in short-term bank deposits pledged	(64)	509
- Dividends paid to equity holders to the Company	(3,518)	(3,880)
	, , ,	,

The accompanying notes form an integral part of the financial statements



## Consolidated Statement of Cash Flows for the financial year ended 31 March 2016

	Group		
	2016 \$'000	2015 \$'000	
Net increase/(decrease) in cash and cash equivalents	877	(2,578)	
Cash and cash equivalents			
Beginning of fi ancial year	14,190	16,768	
Effects of currency translation on cash and cash equivalents	_*	_*	
End of fin ncial year (Note 11)	15,067	14,190	

The effects of amortisation of held-to-maturity financial assets, inventories write-down, proceeds from disposal of property, plant and equipment and currency translation on cash and cash equivalents is less than \$1,000 respectively.

The accompanying notes form an integral part of the financial statements



for the financial year ended 31 March 2016

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

#### 1 GENERAL INFORMATION

Japan Foods Holding Ltd. (the "Company") is listed on the Catalist, the sponsor-supervised listing platform of Singapore Exchange Securities Trading Limited ("SGX-ST") and incorporated and domiciled in the Republic of Singapore. The address of its registered office is 420 North Bridge Road, #02-01, North Bridge Centre, Singapore 188727.

The principal activity of the Company is investment holding. The principal activities of its subsidiary corporations are disclosed in Note 15 to the financial statements.

#### 2 SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Basis of preparation

These financial statements have been prepared in accordance with Singapore Financial Reporting Standards ("FRS") under the historical cost convention, except as disclosed in the accounting policies below.

The preparation of financial statements in conformity with FRS requires management to exercise its judgement in the process of applying the Group's accounting policies. It also requires the use of certain critical accounting estimates and assumptions. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in Note 3 to the financial statements.

#### Interpretations and amendments to published standards effective in 2016

On 1 April 2015, the Group adopted the new or amended FRS and Interpretations of FRS ("INT FRS") that are mandatory for application for the financial year. Changes to the Group's accounting policies have been made as required, in accordance with the transitional provisions in the respective FRS and INT FRS.

The adoption of these new or amended FRS and INT FRS did not result in substantial changes to the accounting policies of the Group and the Company and had no material effect on the amounts reported for the current or prior financial years.

#### 2.2 Revenue recognition

Sales comprise the fair value of the consideration received or receivable for sale of goods and rendering of services in the ordinary course of the Group's activities. Sales are presented, net of goods and services tax, rebates and discounts, and after eliminating sales within the Group.

The Group recognises revenue when the amount of revenue and related cost can be reliably measured, it is probable that collectability of the related receivables is reasonably assured and when the specific criteria for each of the Group's activities are met as follows:

#### (a) Restaurant sales

Restaurant sales represent the invoiced value of food and beverages, net of discounts and goods and services tax.



for the financial year ended 31 March 2016

#### 2 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.2 Revenue recognition (Cont'd)

#### (b) Sales of food ingredients

Sales of food ingredients represent the invoiced value of raw materials and sundry consumables, net of discounts and goods and services tax.

#### (c) Franchise income

Initial franchise income is recognised upon the grant of rights, completion of the designated phases of the franchise set-up and transfer of know-how to the franchisee in accordance with the terms stated in the franchise agreement. Recurring franchise income is recognised on a pre-determined amount in accordance with terms as stated in the franchise agreements.

#### (d) Royalty income

Royalty income is recognised on an accrual basis in accordance with the substance of the relevant agreements.

#### (e) Membership card sales

Revenue from the sale of membership cards is recognised when the members obtain the right to have access to the membership.

#### (f) Interest income

Interest income is recognised using the effective interest method.

#### 2.3 Government grants

Grants from the government are recognised as a receivable at their fair value when there is reasonable assurance that the grant will be received and the Group will comply with all the attached conditions.

Government grants receivable are recognised as income over the periods necessary to match them with the related costs which they are intended to compensate, on a systematic basis. Government grants relating to expenses are shown separately as other income.

Government grants relating to assets are deducted against the carrying amount of the assets.

#### 2.4 Group accounting

#### (a) Subsidiary corporations

#### (i) Consolidation

Subsidiary corporations are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiary corporations are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date on that control ceases.





for the financial year ended 31 March 2016

#### 2 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.4 Group accounting (Cont'd)

- (a) Subsidiary corporations (Cont'd)
  - (i) Consolidation (Cont'd)

In preparing the consolidated financial statements, transactions, balances and unrealised gains on transactions between group entities are eliminated. Unrealised losses are also eliminated but are considered an impairment indicator of the asset transferred. Accounting policies of subsidiary corporations have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests comprise the portion of a subsidiary corporation's net results of operations and its net assets, which is attributable to the interests which are not owned directly or indirectly by the equity holders of the Company. They are shown separately in the consolidated statement of comprehensive income, statement of changes in equity, and balance sheet. Total comprehensive income is attributed to the non-controlling interests based on their respective interests in a subsidiary corporation, even if this results in the non-controlling interests having a deficit balance.

#### (ii) Acquisitions

The acquisition method of accounting is used to account for business combinations entered into by the Group.

The consideration transferred for the acquisition of a subsidiary corporation or business comprises the fair value of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred also includes any contingent consideration arrangement and any pre-existing equity interest in the subsidiary corporation measured at their fair values at the acquisition date.

Acquisition-related costs are expensed as incurred.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date.

On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree at the date of acquisition either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets.

The excess of (a) the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous held equity interest in the acquiree over the (b) fair value of the identifiable net assets acquired is recorded as goodwill.



for the financial year ended 31 March 2016

#### 2 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.4 Group accounting (Cont'd)

#### (a) Subsidiary corporations (Cont'd)

#### (iii) Disposals

When a change in the Group's ownership interest in a subsidiary corporation results in a loss of control over the subsidiary corporation, the assets and liabilities of the subsidiary corporation including any goodwill are derecognised. Amounts previously recognised in other comprehensive income in respect of that entity are also reclassified to profit or loss or transferred directly to retained earnings if required by a specific Standard.

Any retained equity interest in the entity is remeasured at fair value. The difference between the carrying amount of the retained interest at the date when control is lost and its fair value is recognised in profit or loss.

Please refer to the paragraph "Investment in subsidiary corporations and associated companies" for the accounting policy on investments in subsidiary corporations in the separate financial statements of the Company.

#### (b) Associated companies

Associated companies are entities over which the Group has significant influence, but not control, generally accompanied by a shareholding giving rise to voting rights of 20% and above but not exceeding 50%.

Investments in associated companies are accounted for in the consolidated financial statements using the equity method of accounting less impairment losses, if any.

#### (i) Acquisitions

Investments in associated companies are initially recognised at cost. The cost of an acquisition is measured at the fair value of the assets given, equity instruments issued or liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Goodwill on associated companies represents the excess of the cost of acquisition of the associated company over the Group's share of the fair value of the identifiable net assets of the associated company and is included in the carrying amount of the investments.

#### (ii) Equity method of accounting

In applying the equity method of accounting, the Group's share of its associated companies' post-acquisition profits or losses are recognised in profit or loss and its share of post-acquisition other comprehensive income is recognised in other comprehensive income. These post-acquisition movements and distributions received from the associated companies are adjusted against the carrying amount of the investments. When the Group's share of losses in an associated company equals to or exceeds its interest in the associated company, the Group does not recognise further losses, unless it has legal or constructive obligations to make, or has made, payments on behalf of the associated company. If the associated company subsequently reports profits, the Group resumes recognising its share of those profits only after its share of the profits equals the share of losses not recognised.





for the financial year ended 31 March 2016

#### 2 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.4 Group accounting (Cont'd)

- (b) Associated companies (Cont'd)
  - (ii) Equity method of accounting (Cont'd)

Unrealised gains on transactions between the Group and its associated companies are eliminated to the extent of the Group's interest in the associated companies. Unrealised losses are also eliminated unless the transactions provide evidence of impairment of the assets transferred. The accounting policies of associated companies are changed where necessary to ensure consistency with the accounting policies adopted by the Group.

#### (iii) Disposals

Investments in associated companies are derecognised when the Group loses significant influence. If the retained equity interest in the former associated company is a financial asset, the retained equity interest is measured at fair value. The difference between the carrying amount of the retained interest at the date when significant influence is lost, and its fair value and any proceeds on partial disposal, is recognised in profit or loss.

Please refer to the paragraph "Investment in subsidiary corporations and associated companies" for the accounting policy on investments in associated companies in the separate financial statements of the Company.

#### 2.5 Property, plant and equipment

- (a) Measurement
  - (i) Property, plant and equipment

Property, plant and equipment are initially recognised at cost and subsequently carried at cost less accumulated depreciation and accumulated impairment losses.

(ii) Components of costs

The cost of an item of property, plant and equipment initially recognised includes its purchase price and any cost that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

#### (b) Depreciation

Depreciation on property, plant and equipment is calculated using the straight-line method to allocate their depreciable amounts over their estimated useful lives as follows:

	<u>Useful lives</u>
Furniture and fittings	5 years
Kitchen equipment	5 years
Renovation	3 - 5 years
Motor vehicles	5 years
Computer and office quipment	3 - 5 years



for the financial year ended 31 March 2016

#### 2 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.5 Property, plant and equipment (Cont'd)

#### (b) Depreciation (Cont'd)

The residual values, estimated useful lives and depreciation method of property, plant and equipment are reviewed, and adjusted as appropriate, at each balance sheet date. The effects of any revision are recognised in profit or loss when the changes arise.

Fully depreciated assets are retained in the financial statements until they are no longer in use.

#### (c) Subsequent expenditure

Subsequent expenditure relating to property, plant and equipment that has already been recognised is added to the carrying amount of the asset only when it is probable that future economic benefits associated with the item will flow to the entity and the cost of the item can be measured reliably. All other repair and maintenance expenses are recognised in profit or loss when incurred.

#### (d) Disposal

On disposal of an item of property, plant and equipment, the difference between the disposal proceeds and its carrying amount is recognised in profit or loss within "Other (losses)/gains - net".

#### 2.6 Intangible assets

Trademarks and franchise rights

Trademarks and franchise rights acquired are initially recognised at cost and are subsequently carried at cost less accumulated amortisation and accumulated impairment losses. Intangible assets with finite useful life are amortised to profit or loss using the straight-line method over 6 years. Intangible assets with indefinite useful life are reviewed annually to determine whether the useful life assessments continue to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

#### 2.7 Club membership

Club membership is stated at cost less impairment loss, if any.

#### 2.8 Investments in subsidiary corporations and associated companies

Investments in subsidiary corporations and associated companies are carried at cost less accumulated impairment losses in the Company's balance sheet. On disposal of such investments, the difference between disposal proceeds and the carrying amounts of the investments are recognised in profit or loss.



for the financial year ended 31 March 2016

#### 2 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.9 Impairment of non-financial assets

Intangible assets
Club membership
Property, plant and equipment
Investments in subsidiary corporations and associated companies

Intangible assets, club membership, property, plant and equipment and investments in subsidiary corporations and associated companies are tested for impairment whenever there is any objective evidence or indication that these assets may be impaired. Intangible assets with indefinite useful life are tested for impairment annually and whenever there is indication that the intangible assets may be impaired.

For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash inflows that are largely independent of those from other assets. If this is the case, the recoverable amount is determined for the cash-generating units ("CGU") to which the asset belongs.

If the recoverable amount of the asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount.

The difference between the carrying amount and recoverable amount is recognised as an impairment loss in profit or loss.

An impairment loss for an asset is reversed only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. The carrying amount of this asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortisation or depreciation) had no impairment loss been recognised for the asset in prior years.

A reversal of impairment loss for an asset is recognised in financial statement. However, to the extent that an impairment loss on the same revalued asset was previously recognised as an expense, a reversal of that impairment is also recognised in financial statement.

#### 2.10 Financial assets

### (a) Classification

The Group classifies its financial assets in the following categories: loans and receivables and held-to-maturity. The classification depends on the nature of the asset and the purpose for which the assets were acquired. Management determines the classification of its financial assets at initial recognition and in the case of assets classified as held-to-maturity, re-evaluates this designation at each balance sheet date.

#### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are presented as current assets, except for those expected to be realised later than 12 months after the balance sheet date which are presented as non-current assets. Loans and receivables are presented as "Trade and other receivables" (Note 12) and "Cash and cash equivalents" (Note 11) on the balance sheet.



for the financial year ended 31 March 2016

# 2 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.10 Financial assets (Cont'd)

- (a) Classification (Cont'd)
  - (ii) Held-to-maturity financial assets

Held-to-maturity financial assets are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. If the Group were to sell other than an insignificant amount of held-to-maturity financial assets, the whole category would be tainted and reclassified as available-for-sale. They are presented as non-current assets, except for those maturing within 12 months after the balance sheet date which are presented as current assets.

#### (b) Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on trade date – the date on which the Group commits to purchase or sell the asset.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership.

On disposal of a financial asset, the difference between the carrying amount and the sale proceeds is recognised in profit or loss. Any amount previously recognised in other comprehensive income relating to that asset is reclassified to profit or loss.

#### (c) Initial measurement

Financial assets are initially recognised at fair value plus transaction costs.

#### (d) Subsequent measurement

Loans and receivables and held-to-maturity financial assets are subsequently carried at amortised cost using the effective interest method.

### (e) Impairment

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired and recognises an allowance for impairment when such evidence exists.

Loans and receivables/Held-to-maturity financial assets

Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy and default or significant delay in payments are objective evidence that these financial assets are impaired.

The carrying amount of these assets is reduced through the use of an impairment allowance account which is calculated as the difference between the carrying amount and the present value of the estimated future cash flows, discounted at the original effective interest rate. When the asset becomes uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are recognised against the same line item in profit or loss.



for the financial year ended 31 March 2016

#### 2 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.10 Financial assets (Cont'd)

### (e) Impairment (Cont'd)

The impairment allowance is reduced through profit or loss in a subsequent period when the amount of impairment loss decreases and the related decrease can be objectively measured. The carrying amount of the asset previously impaired is increased to the extent that the new carrying amount does not exceed the amortised cost had no impairment been recognised in prior periods.

#### 2.11 Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount reported in the financial statement when there is a legally enforceable right to offset and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously.

### 2.12 Financial guarantees

The Company has issued corporate guarantees to banks for banking facilities of its subsidiary corporations. These guarantees are financial guarantees as they require the Company to reimburse the banks if the subsidiary corporations fail to make principal or interest payments when due in accordance with the terms of their borrowings.

Financial guarantees are initially recognised at their fair values plus transaction costs in the Company's balance sheet.

Financial guarantees are subsequently amortised to profit or loss over the period of the subsidiary corporation's banking facilities, unless it is probable that the Company will reimburse the banks for an amount higher than the unamortised amount. In this case, the financial guarantees shall be carried at the expected amount payable to the banks in the Company's balance sheet.

Intra-group transactions are eliminated on consolidation.

### 2.13 Trade and other payables

Trade and other payables represent liabilities for goods and services provided to the Group prior to the end of financial year which are unpaid. They are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). Otherwise, they are presented as non-current liabilities.

Trade and other payables are initially recognised at fair value, and subsequently carried at amortised cost using the effective interest method.

### 2.14 Fair value estimation of financial assets and liabilities

The fair values of financial instruments traded in active markets (such as exchange-traded and over-the-counter securities and derivatives) are based on quoted market prices at the balance sheet date. The quoted market prices used for financial assets are the current bid prices; the appropriate quoted market prices used for financial liabilities are the current asking prices.



for the financial year ended 31 March 2016

### 2 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.14 Fair value estimation of financial assets and liabilities (Cont'd)

The fair values of financial instruments that are not traded in an active market are determined by using valuation techniques. The Group uses a variety of methods and makes assumptions based on market conditions that are existing at each balance sheet date. Where appropriate, quoted market prices or dealer quotes for similar instruments are used. Valuation techniques, such as discounted cash flow analysis, are also used to determine the fair values of the financial instruments.

The fair values of current fi ancial assets and liabilities carried at amortised cost approximate their carrying amounts.

#### 2.15 Leases

When the Group is the lessee:

The Group leases restaurant premises and kitchen facilities under operating leases from non-related parties.

Leases where substantially all risks and rewards incidental to ownership are retained by the lessors are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessors) are recognised in profit or loss on a straight-line basis over the period of the lease.

Contingent rents are recognised as an expense in profit or loss when incurred.

#### 2.16 Inventories

Inventories comprising raw materials and sundry consumables are carried at the lower of cost and net realisable value. Cost is determined using the first-in, first-out method and includes all costs of purchase in bringing the inventories to their present location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the applicable variable selling expenses. The amount of any write-down of inventories to net realisable value and losses of inventories shall be recognised as an expense in the period the write-down or loss occurs.

#### 2.17 Income taxes

Current income tax for current and prior periods is recognised at the amount expected to be paid to or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date.

Deferred income tax is recognised for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements except when the deferred income tax arises from the initial recognition of an asset or liability in a transaction that is not a business combination and affects neither accounting nor taxable profit or loss at the time of the transaction.

A deferred income tax liability is recognised on temporary differences arising on investments in subsidiary corporations and associated companies, except where the Group is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.



for the financial year ended 31 March 2016

#### 2 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.17 Income taxes (Cont'd)

A deferred income tax asset is recognised to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and tax losses can be utilised.

Deferred income tax is measured:

- (i) at the tax rates that are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date; and
- (ii) based on the tax consequence that will follow from the manner in which the Group expects, at the balance sheet date, to recover or settle the carrying amounts of its assets and liabilities.

Current and deferred income taxes are recognised as income or expense in profit or loss.

The Group accounts for investment tax credits (for example, productivity and innovative credit) similar to accounting for other tax credits where deferred tax asset is recognised for unused tax credits to the extent that it is probable that future taxable profit will be available against which the unused tax credit can be utilised.

#### 2.18 Provisions for other liabilities and charges

Provisions are recognised when the Group has a present legal or constructive obligation as a result of a past event, it is more likely than not that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provisions are not recognised for further operating losses.

### 2.19 Employee compensation

Employee benefits are recognised as an expense, unless the cost qualifies to be capitalised as an asset.

(a) Defined contribution plans

Defined contribution plans are post-employment benefit plans under which the Group pays fixed contributions into separate entities such as the Central Provident Fund on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid.

(b) Short-term compensated absences

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to balance sheet date.

(c) Profit sharing and bonus plan

The Group recognises a liability and an expense for bonuses and profit-sharing, based on a formula that takes into consideration the profit attributable to the Company's shareholders after certain adjustments. The Group recognises a provision when contractually obliged to pay or when there is a past practice that has created a constructive obligation to pay.



for the financial year ended 31 March 2016

### 2 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.19 Employee compensation (Cont'd)

### (d) Performance share

Benefits to employees including the directors are provided in the form of share-based payment transactions, whereby certain prescribed performance targets are met and/or upon expiry of prescribe vesting periods.

The fair value of the employee services rendered is determined by reference to the fair value of the share awarded or granted. The amount is determined by reference to the fair value of the performance shares on the grant date.

The fair value is recognised in profit or loss over the remaining vesting period of the performance shares scheme, with the corresponding increase in equity. The value of charge is adjusted in profit or loss over the remaining vesting period to reflect expected and actual levels of shares vesting, with the adjustment made in equity. Cancellations of grants of equity instruments during the vesting period (other than a grant cancelled by forfeiture when the vesting conditions are not satisfied) are accounted as an acceleration of vesting, therefore any amount unrecognised that would otherwise have been charged is recognised immediately in profit or loss.

#### 2.20 Currency translation

### (a) Functional and presentation currency

Items included in the financial statements of each entity in the Group are measured using the currency of the primary economic environment in which the entity operates ("functional currency"). The financial statements are presented in Singapore Dollars, which is the functional currency of the Company.

### (b) Transactions and balances

Transactions in a currency other than the functional currency ("foreign currency") are translated into the functional currency using the exchange rates at the dates of transactions. Currency exchange differences resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at the closing rates at the balance sheet date are recognised in profit or loss.

However, in the consolidated fi ancial statements, currency translation differences arising from other currency instruments designated and qualifying as net investment hedges and net investment in foreign operations, are recognised in other comprehensive income and accumulated in the currency translation reserve.

When a foreign operation is disposed of or any loan forming part of the net investment of the foreign operation is repaid, a proportionate share of the accumulated currency translation differences is reclassified to profit or loss, as part of the gain or loss on disposal.

Foreign exchange gains and losses that relate to borrowings are presented in the income statement within "Finance expense". All other foreign exchange gains and losses impacting profit or loss are presented in the income statement within "Other (losses)/gains – net".

Non-monetary items measured at fair values in foreign currencies are translated using the exchange rates at the date when the fair values are determined.



for the financial year ended 31 March 2016

### 2 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.20 Currency translation (Cont'd)

(c) Translation of Group entities' financial statements

The results and financial position of all the Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (i) assets and liabilities are translated at the closing exchange rates at the balance sheet date;
- (ii) income and expenses are translated at average exchange rates (unless the average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated using the exchange rates at the dates of transactions); and
- (iii) all resulting currency translation differences are recognised in other comprehensive income and accumulated in the currency translation reserve. These currency translation differences are reclassified to profit or loss on disposal or partial disposal of the entity giving rise to such reserve.

Goodwill and fair value adjustments arising on the acquisition of foreign operations are treated as assets and liabilities of the foreign operations and translated at the closing rates at the balance sheet date.

#### 2.21 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Board of Directors whose members are responsible for allocating resources and assessing performance of the operating segments.

#### 2.22 Cash and cash equivalents

For the purpose of presentation in the consolidated statement of cash flows, cash and cash equivalents include cash on hand, deposits with financial institutions which are subject to an insignificant risk of changes in value. For cash subjected to restriction, assessment is made on the economic substance of the restriction and whether they meet the definition of cash and cash equivalent.

### 2.23 Share capital and treasury shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issuance of new ordinary shares are deducted against the share capital account.

When any entity within the Group purchases the Company's ordinary shares ("treasury shares"), the carrying amount which includes the consideration paid and any directly attributable transaction cost is presented as a component within equity attributable to the Company's equity holders, until they are cancelled, sold or reissued.

When treasury shares are subsequently cancelled, the cost of treasury shares are deducted against the share capital account if the shares are purchased out of capital of the Company, or against the retained profits of the Company if the shares are purchased out of earnings of the Company.



for the financial year ended 31 March 2016

### 2 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.23 Share capital and treasury shares (Cont'd)

When treasury shares are subsequently sold or reissued pursuant to an employee share option scheme, the cost of treasury shares is reversed from the treasury share account and the realised gain or loss on sale or reissue, net of any directly attributable incremental transaction costs and related income tax, is recognised in the capital reserve.

### 2.24 Dividends to Company's shareholders

Dividends to the Company's shareholders are recognised when the dividends are approved for payment.

### 3 CRITICAL ACCOUNTING ESTIMATES, ASSUMPTIONS AND JUDGEMENTS

Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Estimated impairment of property, plant and equipment

Property, plant and equipment are tested for impairment whenever there is any objective evidence or indication that these assets may be impaired. The recoverable amounts of these assets and, where applicable, cash-generating units ("CGU") have been determined based on value-in-use calculations. These calculations require the use of judgement and estimates.

During the financial year, the Group has recognised impairment loss of \$810,000 (2015: Nil) for property, plant and equipment. If the estimated operating profit used in the value-in-use calculation for the relevant assets had been 10% lower than management's estimates as at 31 March 2016, the Group would have recognised a further impairment loss on property, plant and equipment of \$319,000. Further details are provided in Note 19 to the financial statements.

The carrying amounts of property, plant and equipment are disclosed in Notes 19 to the financial statements.

#### 4 REVENUE

	Group	
	2016 \$'000	2015 \$'000
Restaurant sales	62,697	62,509
Sales of food ingredients	107	173
	62,804	62,682



for the financial year ended 31 March 2016

### 5 OTHER INCOME

		Group
	2016 \$'000	2015 \$'000
Royalty income	276	242
Franchise income	170	213
Interest income from bank deposits	94	63
Membership card sales	45	56
Government grants:		
- Enhanced Special Employment Credit	197	125
- Wages Credit Scheme	405	281
Amortisation of government grants	113	27
Other	31	33
	1,331	1,040

The Enhanced Special Employment Credit ("SEC") was introduced as a 2011 Budget Initiative to support employers as well as to raise the employability of older low-wage Singaporeans. It was enhanced in 2012 to provide employers with continuing support to hire older Singaporean workers.

Wages Credit Scheme ("WCS") was introduced in the Singapore Budget 2013 to help businesses which may face rising wage costs in a tight labour market.

### 6 OTHER (LOSSES)/GAINS - NET

	Group	
	2016 \$'000	2015 \$'000
Amortisation of held-to-maturity fi ancial assets	(1)	_*
Currency exchange (losses)/gains - net	(34)	38
Loss on disposal of property, plant and equipment	(7)	(1)
	(42)	37

<sup>\*</sup> The effects of amortisation of held-to-maturity financial assets is less than \$1,000.



# Notes to the Financial Statements for the financial year ended 31 March 2016

#### 7 EXPENSES BY NATURE

	Group	
	2016 \$'000	2015 \$'000
Purchases of inventories	9,928	10,386
Amortisation of intangible assets (Note 20)	60	59
Depreciation of property, plant and equipment (Note 19)	5,248	4,887
Allowance for impairment of property, plant and equipment (Note 19)	810	_
Consumables	791	832
Credit card and NETS commission	555	530
Fees on audit services paid/payable to:		
- Auditor of the Company	71	65
Fees on non-audit services paid/payable to:		
- Auditor of the Company	18	36
Employee compensation (Note 8)	17,336	17,536
Inventories write-down	2	_*
Property, plant and equipment written-off	131	188
Rental expense on operating leases	18,318	18,037
Repair and maintenance	1,141	898
Royalty fees	1,103	962
Sub-contractors	103	66
Utilities	2,338	2,659
Other	2,071	2,026
Changes in inventories	(7)	10
Total cost of sales, selling and distribution, administrative and other operating expenses	60,017	59,177

<sup>\*</sup> The effect of inventories write-down is less than \$1,000.

#### 8 EMPLOYEE COMPENSATION

	Group	
	2016 \$'000	2015 \$'000
Wages and salaries	14,566	14,695
Directors' fees	119	114
Employer's contribution to Central Provident Fund	1,145	1,071
Employee performance shares	215	348
Other short-term benefits	1,291	1,308
	17,336	17,536



for the financial year ended 31 March 2016

### 9 INCOME TAXES

# (a) Income tax expense

	Gro	oup
	2016 \$'000	2015 \$'000
Tax expense attributable to profit is made up of: - Profit from current fi ancial year:		
Current income tax	879	326
- Under provision in prior fi ancial years:		
Current income tax	9	66
	888	392

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the Singapore standard rate of income tax is as follows:

	Group	
	2016 \$'000	2015 \$'000
Profit before income tax	4,663	5,128
Share of profit of associated companies, net of tax	(587)	(546)
Profit before tax and share of profit of associated companies	4,076	4,582
Tax calculated at a tax rate of 17% (2015: 17%)	693	779
Effects of:		
- Tax incentives	(158)	(674)
- Expenses not deductible for tax purposes	466	359
- Income not subject to tax	(19)	(3)
- Statutory tax exemption	(86)	(67)
- Other	(17)	(68)
Tax charge	879	326

# (b) Movement in current income tax liabilities

	Group		Company	
	2016 \$'000	2015 \$'000	2016 \$'000	2015 \$'000
Beginning of fi ancial year	326	1,416	4	5
Income tax paid	(306)	(1,482)	(4)	(5)
Income tax expense	879	326	3	4
Under provision in prior fi ancial years	9	66	_	-
End of fi ancial year	908	326	3	4



for the financial year ended 31 March 2016

### 10 EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net profit attributable to equity holders of the Company by the weighted average number of ordinary share outstanding during the financial year.

	Group	
	2016	2015
Net profit attributable to equity holders of the Company (\$'000)	3,775	4,736
Weighted average number of ordinary shares outstanding for basic and diluted earnings per share ('000)	174,241	173,781
Basic and diluted earnings per share (cents per share)	2.17	2.73

There were no dilutive potential ordinary shares during the financial year.

#### 11 CASH AND CASH EQUIVALENTS

	Group		Company	
	2016 \$'000	2015 \$'000	2016 \$'000	2015 \$'000
Cash at bank and on hand	9,273	8,395	371	1,085
Short-term bank deposits	7,581	7,518	1,046	_
	16,854	15,913	1,417	1,085

For the purpose of presenting the consolidated statement of cash flows, cash and cash equivalents comprise the following:

	Group	
	2016 \$'000	2015 \$'000
Cash and bank balances (as above)	16,854	15,913
Less: Bank deposits pledged	(1,787)	(1,723)
Cash and cash equivalents per consolidated statement of cash fl ws	15,067	14,190

Short-term bank deposits amounting to \$1,787,000 (2015: \$1,723,000) have been pledged to financial institutions as security for performance guarantee.



for the financial year ended 31 March 2016

### 12 TRADE AND OTHER RECEIVABLES

	Group		Company	
	2016 \$'000	2015 \$'000	2016 \$'000	2015 \$'000
Trade receivables				
- Non-related parties	658	590	-	_
Non-trade receivables				
- Subsidiary corporations	-	_	5,284	7,062
- Non-related parties	35	1	_	_
- Dividend receivable from an				
associated company	174	_	174	_
	209	1	5,458	7,062
	867	591	5,458	7,062

The non-trade amounts due from subsidiary corporations are unsecured, interest-free and are repayable on demand.

#### 13 INVENTORIES

	G	roup	Company		
	2016 \$'000	2015 \$'000	2016 \$'000	2015 \$'000	
Raw materials and consumables	643	636	-	55 -	

The cost of inventories recognised as an expense and included in "cost of sales" amounted to \$9,921,000 (2015: \$10,396,000).

The Group recognised an expense of \$2,000 (2015: less than \$1,000) in respect to the write-down of inventories to net realisable value.

### 14 OTHER CURRENT ASSETS

	Group		Con	npany
	2016 \$'000	2015 \$'000	2016 \$'000	2015 \$'000
Deposits	2,282	1,500	-	-
Prepayments	527	442	43	40
	2,809	1,942	43	40



for the financial year ended 31 March 2016

### 15 INVESTMENTS IN SUBSIDIARY CORPORATIONS

	Company		
	2016 \$'000	2015 \$'000	
Equity investments at cost			
Beginning of fi ancial year	5,337	5,337	
Additions	449		
	5,786	5,337	
Less: Allowance for impairment	(59)	(59)	
End of fi ancial year	5,727	5,278	

On 23 December 2015, the Company subscribed an additional 449,000 new ordinary shares in the capital of its whollyowned subsidiary corporation, Japan Foods Enterprises Pte Ltd, for a total cash consideration of \$449,000.

The Group had the following subsidiary corporations as at 31 March 2015 and 2016:

Name of Subsidiary Corporations	Principal activities	Country of business/ incorporation	Proportion of ordinary shares directly held by parent and the Group		
			<b>2016</b> %	<b>2015</b> %	
Bachmann Enterprises Pte Ltd <sup>(a)</sup>	Trading and management of franchisees and sub-franchisees	Singapore 19 July 1997	100	100	
Bachmann Japanese Restaurant Pte Ltd <sup>(a)</sup>	Operating restaurants	Singapore 20 October 1997	100	100	
Japan Foods Enterprises Pte. Ltd. (a)	Operating restaurants - Currently dormant	Singapore 6 May 2005	100	100	
Bachmann Japanese Restaurant (M) Sdn. Bhd. <sup>(b)</sup>	Operating restaurants - Currently dormant	Malaysia 21 April 2008	100	100	

<sup>&</sup>lt;sup>(a)</sup> Audited by Nexia TS Public Accounting Corporation, Singapore.

<sup>(</sup>b) The subsidiary corporation is in the process of liquidation.



for the financial year ended 31 March 2016

### 16 INVESTMENTS IN ASSOCIATED COMPANIES

	_	Company		
		2016 \$'000	2015 \$'000	
Equity investments at cost				
Beginning and end of fi ancial year		48		
		C	Group	
		2016 \$'000	2015 \$'000	
Interests in associated companies				
Beginning of fi ancial year		872	326	
Share of results		587	546	
Dividend receivable		(174)	_	
End of fi ancial year		1,285	872	

The associated companies as listed below have share capital consisting solely of ordinary shares, which are held directly by the Group.

Details of the associated companies are as follows:

Name of entity	Place of business/country of incorporation	% of ownership interest	
		2016	2015
ACJF Holding Limited <sup>(a)</sup>	Hong Kong/ British Virgin Islands	25	25
First Harmony Holdings Limited <sup>(a)</sup>	Hong Kong/ British Virgin Islands	30	30
Highly Yield Limited <sup>(a)</sup>	Hong Kong/ British Virgin Islands	20	20

<sup>(</sup>a) The financial year end of the associated companies is 31 December and its Independent Auditor is Lo and Kwong C.P.A Company Limited, Hong Kong.

There are no contingent liabilities relating to the Group's interest in the associated companies.

The directors are of the opinion that the associated companies are not individually material to the Group as at 31 March 2016. Aggregate of unaudited financial information about the Group's investments in associated companies that are not individually material is as follows:

	Total as at 31 March	
	2016 \$'000	2015 \$'000
Total comprehensive income, representing net profit	2,516	1,662



for the financial year ended 31 March 2016

### 16 INVESTMENTS IN ASSOCIATED COMPANIES (CONT'D)

The Group has not recognised its share of the current year profit of \$65,000 (2015: Nil) relating to Highly Yield Limited as the Group's cumulative share of unrecognised losses with respect to that associate was \$25,000 (2015: \$90,000) at the balance sheet date.

Dividends of \$174,000 (2015: Nil) was received from ACJF Holding Limited.

### 17 LOAN TO AN ASSOCIATED COMPANY

	Group  2016 2015 \$'000 \$'000		Company		
			2016 \$'000	2015 \$'000	
Beginning and end of fi ancial year	248	248	248	248	

For the financial year ended 31 March 2015 and 2016, the loan to an associated company is unsecured, interest-free. Management has indicated that their intention is not to recall for repayment within the next 12 months and the repayment term will be subject to annual review.

The fair value of the loan to associated company is computed based on cash discounted at market borrowing rates. The fair values are within the Level 2 of the fair values hierarchy. The fair values and the market borrowing rates used are as follows:

	Group		Com	Company		ing rate
	2016 \$'000	2015 \$'000	2016 \$'000	2015 \$'000	2016 %	2015 %
Loan to an associated company	223	223	223	223	5.4	5.4

# 18 HELD-TO-MATURITY FINANCIAL ASSETS - NON-CURRENT

	Group		
	2016 \$'000	2015 \$'000	
Unlisted debt securities			
- Bond with fi ed interest of 3.10% and maturity date of 14 February 2023 – Singapore	251	252	
- Bond with fi ed interest of 3.65% and maturity date of 23 August 2027 – Singapore	253	253	
	504	505	



for the financial year ended 31 March 2016

# 18 HELD-TO-MATURITY FINANCIAL ASSETS - NON-CURRENT (CONT'D)

The fair values of the bonds at the balance sheet date are as follows:

		Group		
	2016 \$'000	201 \$'00		
Unlisted debt securities				
- Bond with fi ed interest of 3.10% and maturity date of 14 February 2023 – Singapore	25	52	253	
- Bond with fi ed interest of 3.65% and maturity date of 23 August 2027 – Singapore	20	51	259	

The fair values are within Level 1 of the fair values hierarchy and are based on available market or common reference prices provided by the bank.

# 19 PROPERTY, PLANT AND EQUIPMENT

	Furniture and fi tings \$'000	Kitchen equipment \$'000	Renovation \$'000	Motor vehicles \$'000	Computer and office equipment \$'000	Total \$'000
Group						
2016						
Cost						
Beginning of fi ancial year	1,753	9,169	18,466	372	2,951	32,711
Reclassifi ation	(81)	85	(8)	-	4	-
Additions	142	901	3,392	-	362	4,797
Written-off	(746)	(1,302)	(1,081)	-	(125)	(3,254)
Disposals	-	(57)	(24)	-	-	(81)
End of fi ancial year	1,068	8,796	20,745	372	3,192	34,173
Accumulated depreciation and impairment losses						
Beginning of fi ancial year	1,135	6,167	10,537	202	1,466	19,507
Reclassifi ation	(61)	77	(19)	-	3	_
Depreciation charge (Note 7)	124	1,109	3,184	47	784	5,248
Impairment (Note 7)	<u> </u>	-	810	-	_	810
Written-off	(325)	(1,284)	(1,390)	-	(124)	(3,123)
Disposals	_	(53)	(21)	_	-	(74)
End of fi ancial year	873	6,016	13,101	249	2,129	22,368
Net book value						
End of fin ncial year	195	2,780	7,644	123	1,063	11,805
	4/3					1 4



# Notes to the Financial Statements for the financial year ended 31 March 2016

# 19 PROPERTY, PLANT AND EQUIPMENT (CONT'D)

	Furniture and fi tings \$'000	Kitchen equipment \$'000	Renovation \$'000	Motor Vehicles \$'000	Computer and office equipment \$'000	Total \$'000
Group						
2015						
Cost						
Beginning of fi ancial year	1,739	7,869	16,066	258	1,512	27,444
Additions	23	1,483	4,332	114	1,504	7,456
Written-off	-	(125)	(1,932)	_	(22)	(2,079)
Disposals	(9)	(58)	-	_	(43)	(110)
End of fi ancial year	1,753	9,169	18,466	372	2,951	32,711
Accumulated depreciation and impairment losses						
Beginning of fi ancial year	998	5,246	9,345	155	872	16,616
Depreciation charge (Note 7)	146	1,091	2,944	47	659	4,887
Written-off	_	(117)	(1,752)	_	(22)	(1,891)
Disposals	(9)	(53)	-	_	(43)	(105)
End of fi ancial year	1,135	6,167	10,537	202	1,466	19,507
Net book value						
End of fin ncial year	618	3,002	7,929	170	1,485	13,204
					2016 \$'000	2015 \$'000
Company						
Computer and office equipment						
Cost						
Beginning of fi ancial year					-	_
Additions					24	
End of fi ancial year					24	
Accumulated depreciation						
Beginning of fi ancial year					-	-
Depreciation charge					_*	_
End of fi ancial year					_*	_
Net book value						
End of fin ncial year					24	_

<sup>\*</sup> The effect of depreciation charge is less than \$1,000.



for the financial year ended 31 March 2016

#### 19 PROPERTY, PLANT AND EQUIPMENT (CONT'D)

Write-off of property, plant and equipment

During the current financial year, the Group ceased the operations of certain restaurants. This has caused the Group to write-off the cost of furniture and fittings, kitchen equipment and renovation in these restaurants which was previously capitalised. In addition, the Group has also written-off the cost of some furniture and fittings, kitchen equipment and renovation which are deemed to be unusable by the management in the current financial year. The carrying amounts of the property, plant and equipment written-off are approximately \$131,000 (2015: \$188,000).

#### Impairment of property, plant and equipment

As part of the on-going assessment and rationalisation of business strategy, the Group has renovated and revamped some of the existing restaurants. However, the Group decided not to renew the lease of a restaurant which undergone renovation for rebranding during the financial year ended 31 March 2016. The renovation cost will not be fully recovered when the lease expire in October 2016. Together with another restaurant which will be closed in May 2016 due to persistent losses, the property, plant and equipment of this restaurant will not be fully recovered upon closure of the restaurant. In view of the aforesaid, a subsidiary corporation of the Group within the restaurant sales segment, Bachmann Japanese Restaurant Pte Ltd carried out a review of the recoverable amount of its property, plant and equipment. An impairment loss of \$810,000 (2015: Nil), representing the write-down of these assets to the recoverable amount was recognised in "Other operating expenses" (Note 7) for the financial year ended 31 March 2016. The recoverable amount of the relevant assets was based on its value-in-use calculated using cash flow projections. The pre-tax discount rate is not applied to the cash flow projections as the period covered is up to expiry of lease term which is less than 12 months.

### 20 INTANGIBLE ASSETS

	Gro	up
	2016 \$'000	2015 \$'000
Trademarks and franchise rights		
Cost		
Beginning of fi ancial year	573	510
Additions	100	63
Written-off	(72)	_
End of fi ancial year	601	573
Accumulated amortisation and impairment loss		
Beginning of fi ancial year	380	321
Amortisation charge (Note 7)	60	59
Written-off	(72)	_
End of fi ancial year	368	380
Net book value		
End of fin ncial year	233	193

The Group has no plan to continue restaurant operation under one of the franchise rights. Hence, the franchise right was written-off during the financial year ended 31 March 2016.



for the financial year ended 31 March 2016

### 21 CLUB MEMBERSHIP

	Group a	nd Company
	2016 \$'000	2015 \$'000
Club membership, at cost		
Beginning of fi ancial year	259	259
Additions	63	_
End of fi ancial year	322	259

The fair values of the club membership at the balance sheet date are as follows:

	Group and Company	
	2016 \$'000	2015 \$'000
Club membership	440	331

The fair values are within Level 2 of the fair values hierarchy.

# 22 LONG-TERM SECURITY DEPOSITS

	Gr	oup
	2016 \$'000	2015 \$'000
Refundable security deposits	3,281	3,836

These are mainly deposits placed with the landlords. Management is of the opinion that these deposits have been placed with counterparties who are creditworthy and accordingly, no allowance for impairment is required.

The fair values of the long-term security deposits are computed based on cash discounted at market borrowing rates. The fair values are within the Level 2 of the fair values hierarchy. The fair values and the market borrowing rates used are as follows:

	Group		<b>Borrowing rate</b>	
	2016 \$'000	2015 \$'000	2016 %	2015 %
Long-term security deposits	2,919	3,439	5.4	5.4

for the financial year ended 31 March 2016

# 23 TRADE AND OTHER PAYABLES

	Gro	Group		pany
	2016 \$'000	2015 \$'000	2016 \$'000	2015 \$'000
Trade payables				
- Non-related parties	1,268	1,604	-	_
Non-trade payables				
- Non-related parties	1,600	1,724	101	118
Accruals for operating expenses	3,309	3,057	439	386
Franchise deposits	53	53	-	_
	6,230	6,438	540	504

### 24 DEFERRED INCOME TAXES

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current income tax assets against current income tax liabilities and when the deferred income taxes relate to the same fiscal authority. The amounts, determined after appropriate offsetting, are shown on the balance sheet as follows:

	ď	Toup
	2016 \$'000	2015 \$'000
Deferred income tax liabilities		
- To be settled after one year	860	860
Movement in deferred income tax account is as follows:		
	G	roup
	2016	2015
	\$'000	\$'000
Beginning and end of fi ancial year	860	860



for the financial year ended 31 March 2016

### 24 DEFERRED INCOME TAXES (CONT'D)

The movement in deferred income tax liabilities (prior to offsetting of balances within the same tax jurisdiction) is as follows:

	Accelerated tax depreciation Group \$'000
2016	
Beginning and end of fi ancial year	860
2015	
Beginning and end of fi ancial year	860

#### 25 SHARE CAPITAL AND TREASURY SHARES

### (a) Share capital

		Group ar	nd Company		
	201	6	201:	5	
	Number of ordinary shares '000	Amount \$'000	Number of ordinary shares	Amount \$'000	
Beginning of fi ancial year	174,006	9,307	173,466	8,959	
Performance shares issued	430	215	540	348	
End of fi ancial year	174,436	9,522	174,006	9,307	

All issued ordinary shares are fully paid. There is no par value for these ordinary shares. Fully paid ordinary shares carry one vote per share and carry a right to dividends as and when declared by the Company.

On 6 August 2015, 430,000 performance shares were granted to certain key management personnel of the Group under Japan Foods Performance Share Plan ("JF PSP"). The share awards had been vested on the date of grant. The fair value of the performance shares was determined as \$215,000 based on the market price of the Company's share at the grant date.

On 2 June 2014, 540,000 performance shares were granted to certain key management personnel of the Group under JF PSP. The share awards had been vested on the date of grant. The fair value of the performance shares was determined as \$348,000 based on the market price of the Company's share at the grant date.

The newly issued JF PSP shares and bonus shares rank pari passu in all respects with the previously issued shares.



for the financial year ended 31 March 2016

#### 25 SHARE CAPITAL AND TREASURY SHARES (CONT'D)

(a) Share capital (Cont'd)

### (i) Japan Foods Performance Share Plan ("JF PSP")

The JF PSP is administered by the Remuneration Committee whose members are:

Lee Sok Koon, Constance (Chairperson, Independent Director)
Tan Lye Huat (Member, Lead Independent Director)

Wong Hin Sun, Eugene (Member, Non-independent and Non-executive Director)

Members of the Remuneration Committee were not and shall not be involved in the Remuneration Committee's deliberations in respect of the performance shares granted to them.

Under JF PSP, it is contemplated that the award of fully paid ordinary shares of the Company, their equivalent cash value, issued free of charge (the "Award") to eligible participants would incentivise the participants to excel in their performance and encourage greater dedication and loyalty to the Group. The Company is able to recognise and reward past contributions and services and motivate the participants to continue to strive for the Group's long term goals. The JF PSP will further strengthen and enhance the Company's competitiveness in attracting and retaining employees with suitable talents.

The Awards granted under JF PSP may be time-based and/or performance-related, and such Awards entitle eligible participants to be allotted fully paid shares upon completion of certain time-based service condition and/or achieve their performance targets over set performance periods. This Awards given are determined at the discretion of the Remuneration Committee, who will take into account criteria such as participant's rank, job performance, years of service and potential for future development, contribution to the success of the Group and the extent of effort required to achieve the performance target within the performance period. The Remuneration Committee also set specific performance-based criteria such as profitability, growth, asset efficiency, return on capital employed, and other financial indicators, penetration into new markets, increasing market share and market ranking, management skills and succession planning. In addition to the achievement of any pre-determined performance targets or service conditions, Awards may also be granted upon the Remuneration Committee's post-event determination that any eligible participants has performed well and/or made significant contribution to the Group.

Under the rules of the JF PSP, any full time employee, executive and non-executive director of the Company and its Subsidiary Corporations (including Independent Directors but excluding controlling shareholders and their associates as defined in the circular to shareholders dated 2 June 2014 in relation to JP PSP) who has attained the age of 18 years on the date of grant of the award and who has contributed or will contribute to the success of the Group shall be eligible to participate in the JF PSP.

There shall be no restriction on the eligibility of any participant to participate in any other share plans or share incentive schemes implemented by any of the other companies within the Group if approved by the Remuneration Committee. The granting of Awards will be made by the Remuneration Committee at any time during the period when JF PSP is in force.

Eligible participants are not required to pay for the grant of the Awards. All taxes (including income tax) arising from the grant and/or disposal under JF PSP shall be borne by the participant.



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### 25 SHARE CAPITAL AND TREASURY SHARES (CONT'D)

(a) Share capital (Cont'd)

### (i) Japan Foods Performance Share Plan ("JF PSP") (Cont'd)

The total number of new shares that may be issued or are issuable pursuant to the granting of the Awards, when added to aggregate number of shares that are issued or are issuable in respect of such other share-based incentive schemes of the Company (if any), shall not exceed 15% of the total number of issued ordinary shares (excluding Treasury Shares) of the Company on the day immediately preceding the date on which the Award shall be granted.

The details of the performance shares granted under the JF PSP as at 31 March 2016 are as follows:

	Beginning of fin ncial year	Granted during fin ncial year	Vested during fin ncial year	End of fin ncial year	Vesting price	Vesting period
<b>2016</b> 2016 JF PSP	780,000	430,000	430,000	1,210,000	\$0.50	6.8.2015*
2015		,	,			
2015 JF PSP	240,000	540,000	540,000	780,000	\$0.645	2.6.2014*

<sup>\*</sup> The share awards had been vested on the date of grant.

### (b) Treasury shares

	Group and Company	
	2016	
	•	mount 6'000
Beginning of fi ancial year	_	-
Treasury shares purchased	500	194
End of fi ancial year	500	194

The Company acquired 500,000 (2015: Nil) shares in the Company in the open market during the financial year. The total amount paid to acquire the shares was \$194,000 (2015: Nil) and this was presented as a component within shareholders' equity.



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#### 26 RETAINED PROFITS

- (a) Retained profits of the Group are distributable except for accumulated retained profits of associated companies amounting to \$1,285,000 (2015: \$872,000) and the amount of \$194,000 (2015: Nil) utilised to purchase treasury shares. Retained profits of the Company are distributable except for the amount of \$194,000 (2015: Nil) utilised to purchase treasury shares.
- (b) Movement in retained profits for the Company is as follows:

	Company		
	2016 \$'000	2015 \$'000	
Beginning of fi ancial year	4,205	3,534	
Net profi	2,729	4,551	
Dividend paid (Note 27)	(3,518)	(3,880)	
End of fi ancial year	3,416	4,205	

#### 27 DIVIDENDS

	Group	
	2016	2015 \$'000
	\$'000	
Ordinary dividends paid		
Final exempt dividend paid in respect of the previous fi ancial year of 1.27 cents (2015: 1.0 cents) per share	2,210	1,740
Special exempt dividend paid in respect of the previous fi ancial year of Nil cents (2015: 0.5 cents) per share	-	870
Interim exempt dividend paid in respect of the current fi ancial year of 0.75 cents (2015: 0.73 cents) per share	1,308	1,270
	3,518	3,880

At the forthcoming Annual General Meeting on 21 July 2016, a final exempt (one-tier) dividend of 1.25 cents per share amounting to a total \$2,174,200 will be recommended. These financial statements do not reflect this dividend, which will be accounted for in shareholders' equity as an appropriation of retained profits in the financial year ending 31 March 2017.

### 28 CONTINGENT LIABILITIES

### **Company**

The Company has issued corporate guarantees to banks for performance guarantee of a subsidiary corporation. The fair values of the corporate guarantees have not been recognised in the financial statements of the Company as the amounts involved are not material to the Company.



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### 29 OPERATING LEASE COMMITMENTS

The Group leases restaurant premises and kitchen facilities under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights.

The future aggregate minimum lease payable under non-cancellable operating leases contracted for at the balance sheet date but not recognised as liabilities, are as follows:

		Group
	2016 \$'000	
Not later than one year	16,71	.4 14,819
Between one and five years	17,19	19,020
	33,91	.0 33,839

# 30 RELATED PARTY TRANSACTIONS

- (a) No transaction took place between the Group and related parties other than those disclosed elsewhere in the financial statements. Outstanding balances as at 31 March 2016 are unsecured and receivable/payable within 12 months from balance sheet date and are disclosed in Notes 12 and 23 to the financial statements respectively.
- (b) Key management personnel compensation

	Gro	up
	2016 \$'000	2015 \$'000
Wages and salaries	1,057	1,181
Directors' fees	119	114
Employer's contribution to Central Provident Fund	48	56
Employee performance shares	215	348
	1,439	1,699

Included in the above is total compensation to the directors amounting to \$664,000 (2015: \$678,000).



for the financial year ended 31 March 2016

#### 31 FINANCIAL RISK MANAGEMENT

The Group's activities expose it to market risk (including currency risk and interest rate risk), credit risk, liquidity risk and capital risk. The Group's overall risk management strategy seeks to minimise adverse effects from the unpredictability of financial markets on the Group's financial performance.

The Board of Directors is responsible for setting the objectives and underlying principles of financial risk management for the Group. This includes establishing policies such as authority levels, oversight responsibilities, risk identification and measurement and exposure limits.

#### (a) Market risk

#### (i) Currency risk

Currency risk arises within entities in the Group when transactions are denominated in foreign currencies. The Group's exposure to currency risk is not signifi ant as the Group operates mainly in Singapore. Certain of the Group's purchases are from Japan and Hong Kong, giving rise to exposures to the changes in foreign exchange rates primarily with respect to Japanese Yen ("JPY"), Hong Kong Dollar ("HKD") and United States Dollar ("USD"). The Group does not enter into any derivative contracts to hedge its foreign exchange risk.

The Group's currency exposure based on the information provided to key management is as follows:

	SGD	JPY	HKD	USD	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
At 31 March 2016					
Financial assets					
Cash and cash equivalents	16,629	-	-	225	16,854
Trade and other receivables	678	15	174		867
Other fi ancial assets	5,563	-	248	-	5,811
Receivables from subsidiary					
corporations	5,284	-	-	-	5,284
Held-to-maturity fi ancial assets	504	-	-	_	504
	28,658	15	422	225	29,320
Financial liabilities					
Trade and other payables	(6,096)	(134)	-	-	(6,230)
Payables to subsidiary corporations	(5,284)	-	-	-	(5,284)
	(11,380)	(134)	-	-	(11,514)
Net fin ncial assets/(liabilities)	17,278	(119)	422	225	17,806
Add: Net non-fi ancial assets	13,047	-	-	-	13,047
Net assets/(liabilities)	30,325	(119)	422	225	30,853
Currency profile including non- fin ncial assets/ (liabilities)	30,325	(119)	422	225	30,853
Currency exposure of fin ncial assets/(liabilities) net of those denominated in the respective entities' functional currency		(119)	422	225	528



for the financial year ended 31 March 2016

# 31 FINANCIAL RISK MANAGEMENT (CONT'D)

# (a) Market risk (Cont'd)

# (i) Currency risk (Cont'd)

 $The \ Group's \ currency \ exposure \ based \ on \ the \ information \ provided \ to \ key \ management \ is \ as \ follows \ (Cont'd):$ 

	SGD	JPY	HKD	USD	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
At 31 March 2015					
Financial assets					
Cash and cash equivalents	15,705	-	-	208	15,913
Trade and other receivables	591	-	-	-	591
Other fi ancial assets	5,336	-	248	_	5,584
Receivables from subsidiary					
corporations	7,062	-	-	-	7,062
Held-to-maturity fi ancial assets	505	_	_	_	505
	29,199	_	248	208	29,655
Financial liabilities					
Trade and other payables	(6,252)	(174)	(12)	_	(6,438)
Payables to subsidiary corporations	(7,062)	_	_	_	(7,062)
	(13,314)	(174)	(12)	_	(13,500)
Net fin ncial assets/(liabilities)	15,885	(174)	236	208	16,155
Add: Net non-fi ancial assets	13,548	-	872	-	14,420
Net assets/(liabilities)	29,433	(174)	1,108	208	30,575
Currency profile including non-					
fin ncial assets/ (liabilities)	29,433	(174)	1,108	208	30,575
Currency exposure of fin ncial assets/(liabilities) net of those denominated in the respective					
entities' functional currency	_	(174)	1,108	208	1,142



for the financial year ended 31 March 2016

### 31 FINANCIAL RISK MANAGEMENT (CONT'D)

#### (a) Market risk (Cont'd)

### (i) Currency risk (Cont'd)

### Sensitivity analysis

If the JPY, HKD and USD change against the SGD by 4% (2015: 6%), 3% (2015: 9%) and 2% (2015: 9%) respectively with all other variables including tax rate being held constant, the effects arising from the net financial liability/asset position will be as follows:

Increase/(Decrease)

		Profit after tax		
	201 \$'00		2015 \$'000	
Group				
JPY against SGD				
- Strengthened		(4)	(9)	
- Weakened		4	9	
HKD against SGD				
- Strengthened		11	83	
- Weakened		(11)	(83)	
USD against SGD				
- Strengthened		4	16	
- Weakened		(4)	(16)	

The Company does not have significant exposure to currency risk as it operates only in Singapore.

### (ii) Price risk

The Group and the Company does not have exposure to equity price risk as it does not hold equity financial assets.

### (iii) Cash flow and fair value interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the fair value of a financial instrument will fluctuate due to changes in market interest rates. The Group's interest rate risk is primarily from short-term deposits that will mature from 1 to 12 months. These short-term deposits are placed on as short-term basis according to the Group's cash flow requirements, and hence the Group does not hedge against interest rate fluctuations.



for the financial year ended 31 March 2016

### 31 FINANCIAL RISK MANAGEMENT (CONT'D)

### (b) Credit risk

Credit risk refers to the risk that counterparties will default on their contractual obligations resulting in financial loss to the Group. The major classes of financial assets of the Group and of the Company are bank deposits and trade receivables. The Group trades mainly in cash. Receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

As the Group and the Company do not hold any collateral, the maximum exposure to credit risk for each class of financial instruments is the carrying amount of that class of financial instruments presented on the balance sheet, except as follows:

	C	ompany
	2016 \$'000	2015 \$'000
Corporate guarantee provided to banks on subsidiary		
corporation's performance guarantee	1,279	1,303

There are no significant concentrations of credit risk within the Group.

There are no financial assets that are past due and/or impaired as at each of the balance sheet dates.

#### (c) Liquidity risk

Liquidity or funding risk is the risk that an enterprise will encounter difficulty in raising funds to meet commitments associated with financial assets. Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value.

The Group manages its liquidity risk by ensuring the availability of adequate funds to meet its obligation.

The table below analyses the maturity profile of the Group's financial liabilities based on contractual undiscounted cash flows:

	Group		Company	
	2016 \$'000	2015 \$'000	2016 \$'000	2015 \$'000
Less than one year				
Trade and other payables	6,230	6,438	540	504
Financial guarantee contracts	-	_	1,279	1,303

Balance due within 12 months equal their carrying amounts as the impact of discounting is not significant.



for the financial year ended 31 March 2016

### 31 FINANCIAL RISK MANAGEMENT (CONT'D)

#### (d) Capital risk

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximise shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the amount of dividend payment, return capital to shareholders, issue new shares, buy back issued shares, obtain new borrowings or sell assets to reduce borrowings.

Management monitors and maintains capital based on gearing ratio. The Group and Company are also required by the banks to maintain a gearing ratio of not exceeding 100% (2015: 100%). The gearing ratio is calculated as net debt divided by total capital. Net debt is calculated as borrowings plus trade and other payables less cash and cash equivalents. Total capital is calculated as total equity attributable to equity holders of the Company plus net debt.

	Group		Company	
	2016 \$'000	2015 \$'000	2016 \$'000	2015 \$'000
Net debt	(10,624)	(9,475)	(877)	(581)
Total equity	30,853	30,575	12,744	13,512
Total capital	20,229	21,100	11,867	12,931
Gearing ratio	NM*	NM*	NM*	NM*

<sup>\*</sup> NM = Not meaningful

The Group and the Company are in compliance with all externally imposed capital requirements for the financial years ended 31 March 2015 and 2016.

#### (e) Fair value measurement

The carrying amount of trade receivables and payables are assumed to approximate their fair values.

### (f) Financial instruments by category

The carrying amount of the different categories of financial instruments is as disclosed on the face of the balance sheet and in Note 18 to the financial statements, except for the following:

	Group		Comp	any
	2016 \$'000	2015 \$'000	2016 \$'000	2015 \$'000
Loans and receivables	23,532	22,088	7,123	8,395
Financial liabilities at amortised cost	6,230	6,438	540	504



for the financial year ended 31 March 2016

### 32 SEGMENT INFORMATION

Management has determined the operating segments based on the reports reviewed by the Board of Directors ("BOD") that are used to make strategic decisions.

The BOD considers the business from both a geographic and business segment perspective. Geographically, management manages and monitors the business in the two geographic areas: Singapore and Malaysia. The Singapore operation derives its revenue from operation of restaurants and operation of franchised. There is no operating activity in Malaysia since the financial year ended 31 March 2011.

The segment information provided to the BOD for the reportable segments are as follows:

	<b>←</b> Singapore →		
	Restaurant sales \$'000	Franchised operation \$'000	Total reportable segments \$'000
Group			
2016			
Revenue			
Total segment revenue	62,697	139	62,836
Inter-segment revenue	_	(32)	(32)
External revenue	62,697	107	62,804
Segment results	3,726	256	3,982
Depreciation and amortisation	5,248	60	5,308
Allowance for impairment of property, plant and equipment	810	-	810
Property, plant and equipment written-off	131	-	131
Loss on disposal of property, plant and equipment	7	-	7
Inventories write-down	2	-	2
Share of profit of associated companies	587	-	587
Segment assets	29,341	1,425	30,766
Segment assets includes:			
Additions to property, plant and equipment	4,797	-	4,797
Additions to intangible assets	_	100	100
Loan to an associated company	248	-	248
Segment liabilities	5,731	499	6,230



for the financial year ended 31 March 2016

### 32 SEGMENT INFORMATION (CONT'D)

	<b>←</b> Sing		
	Restaurant sales \$'000	Franchised operation \$'000	Total reportable segments \$'000
Group			
2015			
Revenue			
Total segment revenue	62,509	205	62,714
Inter-segment revenue		(32)	(32)
External revenue	62,509	173	62,682
Segment results	4,221	398	4,519
Depreciation and amortisation	4,887	59	4,946
Property, plant and equipment written-off	188	_	188
Loss on disposal of property, plant and equipment	1	-	1
Inventories write-down	_*	_	_*
Share of profit of associated companies	546	-	546
Segment assets	29,184	992	30,176
Segment assets includes:			
Additions to property, plant and equipment	7,456	-/	7,456
Additions to intangible assets	-	63	63
Loan to an associated company	248	/-	248
Segment liabilities	6,040	398	6,438

<sup>\*</sup> The effects of inventories write-down is less than \$1,000.

The Group's principal business is in the operation of restaurants and its ancillary business is in the supply of food ingredients to its sub-franchisees and franchisee.

Sales between segments are carried out at the normal business terms and conditions. The revenue from external parties reported to the BOD is measured in a manner consistent with that in the consolidated statement of comprehensive income.

The BOD assesses the performance of the operating segments based on a measure of segment results before interest (net), share of results of an associated company and income tax expenses. Interest income and finance expenses are not allocated to segments, as this type of activity is driven by the Group finance team, which manages the cash position of the Group.



for the financial year ended 31 March 2016

### 32 SEGMENT INFORMATION (CONT'D)

#### (a) Reconciliations

### (i) Segment profits

A reconciliation of reported segment results to profit before tax is provided as follows:

	Group		
	2016 \$'000	2015 \$'000	
Reported segments	3,982	4,519	
Interest income	94	63	
Share of profit of associated companies	587	546	
Profit before income tax	4,663	5,128	

#### (ii) Segment assets

The amounts provided to the BOD with respect to total assets are measured in a manner consistent with that of the financial statements. For the purposes of monitoring segment performance and allocating resources between segments, the BOD monitors the property, plant and equipment, intangible assets, inventories, receivables and operating cash attributable to each segment. All assets are allocated to reportable segments other than short-term bank deposits and held-to-maturity financial assets.

	Group	
	2016 \$'000	2015 \$'000
Segment assets for reportable segments Unallocated:	30,766	30,176
Short-term bank deposits	7,581	7,518
Held-to-maturity fi ancial assets	504	505
	38,851	38,199

### (iii) Segment liabilities

The amounts provided to the BOD with respect to total liabilities are measured in a manner consistent with that of the financial statements. These liabilities are allocated based on the operations of the segment. All liabilities are allocated to the reportable segments other than current income tax and deferred income tax liabilities.

	Group		
	2016 \$'000	2015 \$'000	
Segment liabilities for reportable segments Unallocated:	6,230	6,438	
Current income tax liabilities	908	326	
Deferred income tax liabilities	860	860	
	7,998	7,624	



for the financial year ended 31 March 2016

# 32 SEGMENT INFORMATION (CONT'D)

### (b) Revenue from major products and services

Revenues from external customers are derived mainly from operation of restaurants and supply of food ingredients to its sub-franchisees and franchisee.

Breakdown of the revenue is as follows:

	Gr	Group		
	2016 \$'000	2015 \$'000		
Restaurant sales	62,697	62,509		
Sales of food ingredients	107	173		
	62,804	62,682		

# (c) Geographical segments

	Revenue		Assets As at 31 March	
	2016 \$'000	2015 \$'000	2016 \$'000	2015 \$'000
Singapore	62,804	62,682	38,851	38,199

Currently, the business segments operate only in Singapore. The principal business in this area is the operation of restaurants and sales of food ingredients.

There are no customers contributing more than 10% to the revenue of the Group.



for the financial year ended 31 March 2016

#### 33 NEW OR REVISED ACCOUNTING STANDARDS AND INTERPRETATIONS

Below are the mandatory standards, amendments and interpretations to existing standards that have been published, and are relevant for the Group's accounting periods beginning on or after 1 April 2016 or later periods and which the Group has not early adopted:

### Effective for annual periods beginning on or after 1 January 2017

• Amendments to FRS 7 : Disclosure Initiative

• Amendments to FRS 12 : Recognition of Deferred Tax Assets for Unrealised Losses

Amendments to FRS 115 : Clarifications to FRS 115 Revenue from Contracts with Customers

#### Effective for annual periods beginning on or after 1 January 2018

- FRS 109 Financial Instruments
- FRS 115 Revenue from Contracts with Customers
   (The effective date of FRS 115 Revenue from contracts with customers has been deferred from 1 January 2017 to 1 January 2018)

# Effective date of this Amendments had been revised from 1 January 2016 to a date to be determined by Accounting Standards Council

• Amendments to FRS 110 and FRS 28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The management anticipates that the adoption of the above FRSs, INT FRSs and amendments to FRS in the future periods will not have a material impact on the financial statements of the Group in the period of their initial adoption.

### 34 AUTHORISATION OF FINANCIAL STATEMENTS

The financial statements were authorised for issue in accordance with a resolution of the Board of Directors of Japan Foods Holding Ltd. on 23 June 2016.





# Statistics of Shareholdings

### JAPAN FOODS HOLDING LTD.

Class of shares

Number of shares issued (including Treasury Shares)

Number of shares issued (excluding Treasury Shares)

Number/Percentage of Treasury Shares

Sound (excluding Treasury Shares)

Voting rights (excluding Treasury Shares)

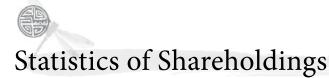
Cone vote per share

## Distribution of shareholdings as at 16 June 2016

Size of shareholdings	No. of shareholders	%	No. of Shares	%
1 - 99	3	0.64	77	0.00
100 - 1,000	54	11.59	36,298	0.02
1,001 - 10,000	236	50.64	1,302,945	0.75
10,001 - 1,000,000	161	34.55	11,019,300	6.34
1,000,001 and above	12	2.58	161,577,380	92.89
Total	466	100.00	173,936,000	100.00

### Twenty largest shareholders as at 16 June 2016

No.	Name of shareholders	No. of shares	%
1	Kenichi Takahashi	114,814,800	66.01
2	Chan Chau Mui	8,100,000	4.66
3	HSBC (Singapore) Nominees Pte Ltd	7,884,000	4.53
	DBS Nominees Pte Ltd	7,205,900	4.14
;	Sirius Venture Capital Pte Ltd	7,165,800	4.12
	Shigemitsu Katsuaki	3,360,600	1.93
	Shigemitsu Industry Co. Ltd.	3,360,600	1.93
	DB Nominees (S) Pte Ltd	2,562,930	1.47
	Morgan Stanley Asia (S) Securities Pte Ltd	2,320,200	1.33
0	CIMB Securities (Singapore) Pte Ltd	2,074,650	1.19
1	DBS Vickers Securities (S) Pte Ltd	1,456,700	0.84
2	Chin May Yee Emily	1,271,200	0.73
3	Citibank Nominees Singapore Pte Ltd	932,000	0.54
4	Tan Kay Toh Or Yu Hea Ryeong	834,600	0.48
5	Teng Chai Hai	545,000	0.31
6	Tan Bin Cheng Guy	504,000	0.29
7	Christella Chuah Poh Choo	430,000	0.25
8	OCBC Securities Private Ltd	353,100	0.20
9	James Alvin Low Yiew Hock	269,000	0.16
0	Yap Kwok Khuen Or Goh Poh Lian	240,000	0.14
	Total:	165,685,080	95.25



### Percentage of Shareholding in Public's Hands

Based on the information available to the Company as at 16 June 2016, approximately 20.62% of the issued ordinary shares of the Company is held by the public and, therefore, Rule 723 of the SGX-ST Listing Manual Section B: Rules of Catalist is complied with.

### Substantial shareholders

	No. of shares	No. of shares			
Name of Shareholder	(Direct interest)	%	(Deemed interest)	%	
Takahashi Kenichi <sup>(1)</sup>	114,814,800	66.01%	8,100,000	4.66%	

#### Note .

<sup>(1)</sup> Takahashi Kenichi is deemed interested in the 8,100,000 shares held by his deemed associate, Chan Chau Mui.



**NOTICE IS HEREBY GIVEN** that the Annual General Meeting ("**AGM**") of Japan Foods Holding Ltd. ("**Company**") will be held at 420 North Bridge Road, #02-08 North Bridge Centre, Singapore 188727 on Thursday, 21 July 2016 at 9.30 a.m. for the purpose of transacting the following business:

### AS ORDINARY BUSINESS

- 1. To receive and adopt the Directors' Statement and the Audited Financial Statements of the (Resolution 1) Company for the financial year ended 31 March 2016 together with the Auditors' Report thereon.
- 2. To declare a final tax-exempt one-tier dividend of 1.25 Singapore cents per ordinary share for the financial year ended 31 March 2016. (Resolution 2)
- 3. To approve the payment of S\$119,000 as fees to the directors of the Company ("**Directors**") for the financial year ended 31 March 2016. (2015: S\$114,000)
- 4. To re-elect the following Directors who are retiring pursuant to Regulation 98 of the Company's Constitution:
  - (i) Mr Tan Lye Huat [See explanatory Note (a)]

(Resolution 4)

(ii) Madam Lee Sok Koon, Constance [See explanatory Note (b)]

(Resolution 5)

- 5. To re-appoint Nexia TS Public Accounting Corporation as the auditor of the Company to hold office until the conclusion of the next AGM of the Company and to authorise the Directors to fix their remuneration. (Resolution 6)
- 6. To transact any other business which may be properly transacted at an AGM.

### AS SPECIAL BUSINESS

To consider and if thought fit, to pass the following resolutions as Ordinary Resolutions, with or without any modifi ations:

7. Authority to allot and issue shares in the capital of the Company and/or Instruments (as (Resolution 7) defined hereinafter)

That pursuant to Section 161 of the Companies Act, Cap. 50 of Singapore ("Companies Act") and Rule 806 of the Singapore Exchange Securities Trading Limited ("SGX-ST") Listing Manual Section B: Rules of Catalist ("Catalist Rules"), the Directors be and are hereby authorised and empowered to:

(a) (1) allot and issue new ordinary shares in the capital of the Company ("Shares") whether by way of rights, bonus or otherwise; and/or

(2) make or grant offers, agreements or options (collectively, "Instruments") that might or would require Shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) options, warrants, debentures or other instruments convertible into Shares.

at any time and upon such terms and conditions and for such purposes and to such persons as the Directors may in their absolute discretion deem fit; and

(b) (notwithstanding the authority conferred by this Ordinary Resolution may have ceased to be in force) issue Shares in pursuance of any Instrument made or granted by the Directors while this Ordinary Resolution is in force,

### provided that:

- (1) the aggregate number of Shares (including Shares to be issued in pursuance of the Instruments, made or granted pursuant to this Ordinary Resolution) and Instruments to be issued pursuant to this Ordinary Resolution shall not exceed 100% of the total issued Shares at the time of passing of this Ordinary Resolution (excluding treasury shares) (as calculated in accordance with sub-paragraph (2) below), of which the aggregate number of Shares to be issued other than on a pro rata basis to existing shareholders of the Company shall not exceed 30% of the total issued Shares (excluding treasury shares) (as calculated in accordance with sub-paragraph (2) below);
- (2) (subject to such manner of calculation as may be prescribed by the SGX-ST) for the purpose of determining the aggregate number of Shares and Instruments that may be issued under sub-paragraph (1) above, the percentage of issued Shares shall be based on the Company's total issued Shares (excluding treasury shares) at the time of the passing of this Ordinary Resolution, after adjusting for:
  - (i) new Shares arising from the conversion or exercise of the Instruments or any convertible securities;
  - (ii) new Shares arising from exercising of any share options or vesting of share awards outstanding and/or subsisting at the time of the passing of this Ordinary Resolution provided that share options or share awards (as the case may be) were granted in compliance with Part VIII of Chapter 8 of the Catalist Rules; and
  - (iii) any subsequent bonus issue, consolidation or sub-division of Shares;
- (3) in exercising the authority conferred by this Ordinary Resolution, the Company shall comply with the provisions of the Catalist Rules for the time being in force (unless such compliance has been waived by the SGX-ST) and the Constitution of the Company; and
- (4) such authority shall, unless revoked or varied by the Company in a general meeting, continue in force until the conclusion of the next AGM of the Company or the date by which the next AGM of the Company is required by law to be held, whichever is the earlier.

[See explanatory Note (c)]



### 8. Authority to grant awards and issue Shares under the Japan Foods Performance Share Plan

(Resolution 8)

That approval be given to the Directors to grant awards from time to time in accordance with the provisions of the Japan Foods Performance Share Plan ("Share Plan"), and under section 161 of the Companies Act, to allot and issue from time to time such number of new Shares as may be required to be issued under the vesting of awards under the Share Plan, provided that the aggregate number of new Shares to be allotted and issued under the Share Plan and other share scheme(s) to be implemented by the Company (if any) shall not exceed 15% of the total number of issued Shares (excluding treasury shares) from time to time, and that such authority shall, unless revoked or varied by the Company in a general meeting, continue in force until the conclusion of the next AGM of the Company or the date by which the next AGM of the Company is required by law to be held, whichever is earlier.

[See explanatory Note (d)]

### 9. Renewal of the IPT Mandate

(Resolution 9)

That:

- (a) approval be and is hereby given, for the purposes of Chapter 9 of the Catalist Rules, for the Company, its subsidiaries and associated companies (if any) ("Group") or any of them that are deemed an entity at risk as defined in Chapter 9 of the Catalist Rules, to enter into any of the transactions falling within the type of Mandated Transactions as defined and set out in the Company's appendix to the Annual Report 2016 ("Appendix"), with any party who falls within the classes of Interested Persons as defined and set out in the Appendix, provided that such Mandated Transactions are carried out in the ordinary course of business, on normal commercial terms and are not prejudicial to the interests of the Company and its minority shareholders, and are in accordance with the guidelines and review procedures for Mandated Transactions as set out in the Appendix ("IPT Mandate");
- (b) such approval given in paragraph (a) above shall, unless revoked or varied by the Company in a general meeting, continue in force until the conclusion of the next AGM of the Company or the date by which the next AGM of the Company is required by law to be held, whichever is the earlier; and
- (c) the Audit and Risk Committee of the Company be and are hereby authorised to complete and do all such acts and things (including, without limitation, executing all such documents as may be required) as they may consider expedient or necessary or in the interests of the Company to give effect to the IPT Mandate and/or this Ordinary Resolution.

[See explanatory Note (e)]



### 10. Renewal of the Share Buyback Mandate

(Resolution 10)

That:

- (1) for the purposes of the Catalist Rules and the Companies Act, the Directors be and are hereby authorised to exercise all the powers of the Company to purchase or otherwise acquire the Shares not exceeding in aggregate the Maximum Limit (as defined below), at such price(s) as may be determined by the Directors from time to time up to the Maximum Price (as defined below), whether by way of:
  - (a) market purchase(s) (each a "Market Purchase") on the SGX-ST; and/or
  - (b) off-market purchase(s) (each an "Off-Market Purchase") effected otherwise than on the SGX-ST in accordance with any equal access scheme(s) as may be determined or formulated by the Directors as they consider fit, which scheme(s) shall satisfy all the conditions prescribed by the Companies Act;

and otherwise in accordance with all other laws and regulations, including but not limited to, the provisions of the Companies Act and the Catalist Rules as may for the time being be applicable, be and is hereby authorised and approved generally and unconditionally (the "Share Buyback Mandate");

- (2) unless varied or revoked by the members of the Company in a general meeting, the authority conferred on the Directors pursuant to the Share Buyback Mandate may be exercised by the Directors at any time and from time to time during the period commencing from the date of the passing of this Resolution and expiring on the earlier of:
  - (a) the date on which the next annual general meeting of the Company ("AGM") is held or required by law to be held;
  - (b) the date on which the purchases or acquisitions of Shares by the Company pursuant to the Share Buyback Mandate are carried out to the full extent mandated; or
  - (c) the date on which the authority conferred by the Share Buyback Mandate is varied or revoked:
- (3) in this Resolution 10:

"Maximum Limit" means that number of issued Shares representing 10% of the total number of issued Shares as at the date of the passing of this Resolution, unless the Company has effected a reduction of the share capital of the Company in accordance with the applicable provisions of the Companies Act, at any time during the Relevant Period (as defined hereinafter), in which event the total number of Shares shall be taken to be the total number of Shares as altered. Any Shares which are held as treasury shares will be disregarded for purposes of computing the 10% limit;

"Relevant Period" means the period commencing from the date on which the last AGM was held and expiring on the date the next AGM is held or is required by law to be held, whichever is the earlier, after the date of this Resolution; and





"Maximum Price", in relation to a Share to be purchased or acquired, means the purchase price (excluding brokerage, stamp duties, commission, applicable goods and services tax and other related expenses) which shall not exceed:

- (a) in the case of a Market Purchase, 105% of the Average Closing Price (as defined hereinafter); and
- (b) in the case of an Off-Market Purchase pursuant to an equal access scheme, 120% of the Average Closing Price,

#### where:

"Average Closing Price" means the average of the closing market prices of the Shares over the last 5 consecutive market days, on which transactions in the Shares were recorded, before the day on which the purchase or acquisition of Shares was made, or as the case may be, the day of the making of the offer pursuant to the Off-Market Purchase, and deemed to be adjusted for any corporate action that occurs after the relevant 5 market-day period;

"day of the making of the offer" means the day on which the Company announces its intention to make an offer for an Off-Market Purchase, stating therein the purchase price (which shall not be more than the Maximum Price for an Off-Market Purchase calculated on the foregoing basis) for each Share and the relevant terms of the equal access scheme for effecting the Off-Market Purchase; and

(4) the Directors of the Company and/or any of them be and are hereby authorised to complete and do all such acts and things (including executing such documents as may be required) as they and/or he may consider necessary, expedient, incidental or in the interests of the Company to give effect to the transactions contemplated and/or authorised by this Resolution.

[See explanatory Note (f)]

By Order of the Board

Esther Au Company Secretary Singapore

5 July 2016

### **Explanatory Notes:**

- (a) Mr Tan Lye Huat, the Lead Independent Director of the Company, will upon re-election as a Director, remain as the Chairman of the Audit and Risk Committee, a member of the Nominating Committee and a member of the Remuneration Committee, and will be considered independent for the purposes of Rule 704(7) of the Catalist Rules.
- (b) Madam Lee Sok Koon, Constance, an Independent Director of the Company, will upon re-election as a Director,



remain as the Chairperson of the Nominating Committee, the Chairperson of the Remuneration Committee and a member of the Audit and Risk Committee, and will be considered independent for the purposes of Rule 704(7) of the Catalist Rules.

- (c) The Ordinary Resolution 7 will empower the Directors (from the date of this AGM of the Company until the date of the next AGM of the Company, or the date which the next AGM of the Company is required by law to be held, or such authority is varied or revoked by the Company in general meeting, whichever is the earlier), to allot and issue Shares, make or grant instruments convertible into Shares pursuant to such instruments, up to a number not exceeding, in total, 100% of the issued Shares (excluding treasury shares) at the time of passing of this Resolution, of which up to 30% may be issued other than on a pro-rata basis to existing shareholders of the Company.
- (d) The Ordinary Resolution 8 will empower the Directors (from the date of this AGM of the Company until the next AGM of the Company, or the date by which the next AGM of the Company is required by law to be held, or such authority is varied or revoked by the Company in a general meeting, whichever is the earlier) to offer and grant awards under the Share Plan (which was approved at the extraordinary general meeting of the Company held on 24 July 2013), and to allot and issue Shares pursuant to the Share Plan provided that the aggregate number of Shares to be issued under the Share Plan and other share scheme(s) to be implemented by the Company (if any) does not exceed 15% of the total number of issued Shares (excluding treasury shares).
- (e) The Ordinary Resolution 9, is to renew the IPT Mandate, which was last renewed at the annual general meeting of the Company on 21 July 2015.

The Ordinary Resolution 9, will empower the Group (from the date of this AGM of the Company until the next AGM of the Company, or the date by which the next AGM of the Company is required by law to be held, or such authority is varied or revoked by the Company in a general meeting, whichever is the earlier) to enter into the Mandated Transactions as described in the Appendix and to do all acts necessary to give effect to the IPT Mandate. In accordance with the requirements of Chapter 9 of the Catalist Rules, Shigemitsu Industry Co., Ltd and Mr Shigemitsu Katsuaki will abstain and each of them has also undertaken that their respective associates will abstain, from voting on this Ordinary Resolution 9 in relation to the proposed renewal of the IPT Mandate. In addition, in view of his deemed interest in Shigemitsu Industry Co., Ltd, Mr Eugene Wong will also abstain and will procure that his associates abstain from voting on the Ordinary Resolution 9 in relation to the proposed renewal of the IPT Mandate.

The Audit and Risk Committee of the Company has reviewed the terms of the IPT Mandate and is satisfied that the guidelines and review procedures for the Mandated Transactions, as set out in the Appendix to this Annual Report, have not changed since the IPT Mandate was renewed at the AGM of the Company held on 21 July 2015. The Audit and Risk Committee of the Company is also of the view that the guidelines and review procedures for the Mandated Transactions are adequate to ensure that the Mandated Transactions will be transacted on arm's length basis and on normal commercial terms and will not be prejudicial to the interests of the Company and its minority shareholders.

If during the periodic reviews by the Audit and Risk Committee of the Company, it is of the view that the established guidelines and review procedures for the Mandated Transactions are no longer appropriate or adequate to ensure that the Mandated Transactions will be transacted on arm's length basis and on normal commercial terms and would not be prejudicial to the interests of the Company and its minority shareholders, the Company will seek a fresh mandate from its shareholders based on new guidelines and procedures.

(f) The Ordinary Resolution 10 is to renew the Share Buyback Mandate (which was approved at an extraordinary general meeting of the Company held on 21 July 2015).

The Company intends to use internal sources of funds or borrowings or a combination of both to finance the Company's purchase or acquisition of Shares. The amount of financing required for the Company to purchase or acquire its Shares and the impact on the Company's financial position, cannot be ascertained as at the date of this Notice of AGM as



these will depend on, *inter alia*, the aggregate number of Shares purchased or acquired and the consideration paid at the relevant time. The financial effects of the purchase or acquisition of Shares by the Company pursuant to the Share Buyback Mandate on the audited consolidated financial statements of the Group for FY2016, based on certain assumptions, are set out in the Appendix to this Annual Report. Please refer to the Appendix to this Annual Report for details.

### Notes:

- 1. A member who is not a relevant intermediary is entitled to appoint not more than two proxies to attend and vote at the AGM. Where such member's form of proxy appoints more than one proxy, the porportion of the shareholding concerned to be represented by each proxy shall be specified in the form of proxy. A proxy need not be a member of the Company.
- 2. Pursuant to Section 181 of the Companies Act, Chapter 50 of Singapore, a member who is a relevant intermediary is entitled to appoint more than two proxies to attend and vote at the AGM but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member's form of proxy appoints more than two proxies, the number and class of shares in relation to which each proxy has been appointed shall be specified in the form of proxy.

### "Relevant intermediary" means:

- (a) a banking corporation licenced under the Banking Act, Cap. 19 of Singapore, or a wholly-owned subsidiary of such a banking corporation, whose business includes the provision of nominee services and who holds shares in that capacity;
- (b) a person holding a capital markets services licence to provide custodial services for securities under the Securities and Futures Act (Cap. 289) and who holds shares in that capacity; or
- (c) the Central Provident Fund Board established by the Central Provident Fund Act (Cap. 36), in respect of shares purchased under the subsidiary legislation made under that Act providing for the making of investments from the contributions and interest standing to the credit of members of the Central Provident Fund, if the Board holds those shares in the capacity of an intermediary pursuant to or in accordance with the subsidiary legislation.
- 3. The instrument appointing a proxy must be deposited at the registered office of the Company at 420 North Bridge Road, #02-01 North Bridge Centre, Singapore 188727 not less than forty-eight (48) hours before the time for holding the AGM.

### PERSONAL DATA PRIVACY

By submitting an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the AGM and/or any adjournment thereof, a member of the Company: (i) consents to the collection, use and disclosure of the member's personal data by the Company (or its agents or service providers) for the purpose of the processing, administration and analysis by the Company (or its agents or service providers) of proxies and representatives appointed for the AGM (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the AGM (including any adjournment thereof), and in order for the Company (or its agents or service providers) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the "Purposes"); (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents or service providers), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents or service providers) of the personal data of such proxy(ies) and/or representative(s) for the Purposes; and (iii) agrees that the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the member's breach of warranty.

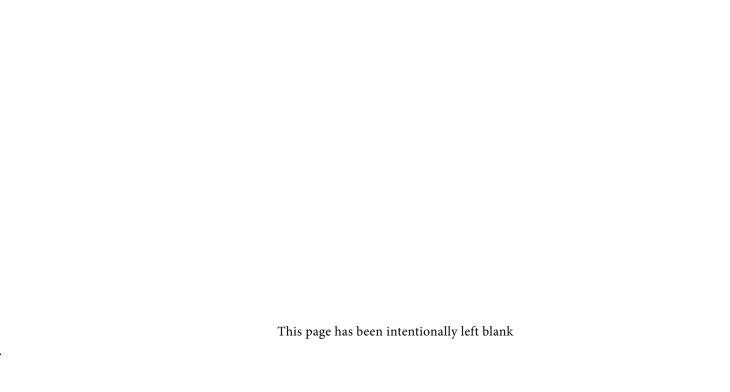


#### BOOKS CLOSURE DATE AND PAYMENT DATE FOR THE 2016 DIVIDEND

Subject to the approval of the shareholders of the Company ("Shareholders") to be obtained for the proposed final tax-exempt one-tier dividend of 1.25 cents per ordinary share ("2016 Dividend") for the financial year ended 31 March 2016, the Share Transfer Books and Register of Members of the Company will be closed on 29 July 2016 for the purpose of determining Shareholders' entitlements to the 2016 Dividend.

Duly completed registrable transfers received by the Company's Share Registrar, B.A.C.S. Private Limited, at 8 Robinson Road, #03-00 ASO Building, Singapore 048544 up to 5.00 p.m. on 28 July 2016 will be registered to determine Shareholders' entitlements to the 2016 Dividends. Shareholders whose securities accounts with The Central Depository (Pte) Limited are credited with the Shares as at 5.00 p.m. on 28 July 2016 will be entitled to the 2016 Dividend.

Payment of the 2016 Dividend, if approved by Shareholders at the AGM of the Company, will be made on 15 August 2016.





### JAPAN FOODS HOLDING LTD.

(UEN 200722314M)

(Incorporated in the Republic of Singapore)

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#### IMPORTANT

- 1. A relevant intermediary (as defined in Section 181 of the Companies Act, Chapter 50 of Singapore) may appoint more than two proxies to attend, speak and vote at the AGM.
- $2. \quad \text{For CPF/SRS investors who have used their CPF/SRS monies to buy Japan Foods Holding Ltd.} \\$ shares, this Proxy Form is not valid for use by CPF/SRS investors and shall be ineffective for  $\,$ all intents and purposes if used or purported to be used by them. CPF/SRS investors should contact their respective Agent Banks/SRS Operators if they have any queries regarding their appointment as proxies.

	Personal	Data	Priva	сī
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By submitting an instrument appointing a proxy(ies), the member accepts and agrees to the

(Please s	ee notes overleaf before completing this form)		ms set out in the Notice of AGM dated 5		
I/We,					_ (Name)
of					_ (Address)
being a *	member/members of JAPAN FOODS HOLI	DING LTD. (the "Company"	') hereby appoint:		
Name	e NRIC/Passport No. Proportion o		f Shareholdi	ngs	
		_	No. of Shares		%
Address					
and/or (	delete as appropriate)				
Name		NRIC/Passport No.	Proportion of	f Sharehold	ings
			No. of Shares		%
Address					
hereund any adjo	rect *my/our *proxy/proxies to vote for or ager. If no specific direction as to voting is give urnment thereof, the *proxy/proxies will vot to demand or to join in demanding a poll ar	n or in the event of any other te or abstain from voting at *	matter arising at the AGM	of the Cor	npany and at
(Please i	ndicate your vote "For" or "Against" with a ti	ck [ ✔ ] within the box provi	ded.)		
No.	Ordinary Resolutions			For	Against
	Ordinary Business				
1.	Adoption of the Directors' Statement and the ended 31 March 2016, together with the Aud		nts for the fi ancial year		
2.	Payment of proposed fi al tax-exempt one-tier dividend of 1.25 cents per ordinary share for the fi ancial year ended 31 March 2016.				
3.	Approval of Directors' fees of S\$119,000 for the fi ancial year ended 31 March 2016. (2015: S\$114,000)				
4.	Re-election of Mr Tan Lye Huat as a Director.				
5.	Re-election of Madam Lee Sok Koon, Constance as a Director.				
6.	Re-appointment of Nexia TS Public Accounting Corporation as independent auditor of the Company.				
	Special Business				
7.	Authority to issue shares in the capital of the of the Companies Act, Cap. 50 of Singapore.	Company and/or instruments	pursuant to Section 161		
8.	Authority to grant awards and to issue shares	s under the Japan Foods Perfor	rmance Share Plan.		
9.	Renewal of the IPT Mandate.				
10.	Renewal of the Share Buyback Mandate.				
Dated th	is, 2016				
	, =====, =======, ================	Total	Number of Shares in:	No. o	f Shares
		CDP Regi			
			f Members		
Signatur	e of Shareholder(s)/			1	



**IMPORTANT** 

Please read notes oveleaf

Common Seal of Corporate Shareholder

\* Delete where inapplicable

#### Notes:

- 1. Please insert the total number of Shares held by you. If you have Shares entered against your name in the Depository Register (as defined in Section 130A of the Companies Act, Chapter 50 of Singapore), you should insert that number of Shares. If you have Shares registered in your name in the Register of Members, you should insert that number of Shares entered against your name in the Depository Register and Shares registered in your name in the Register of Members, you should insert the aggregate number of Shares entered against your name in the Depository Register and registered in your name in the Register of Members. If no number is inserted, the instrument appointing a proxy or proxies shall be deemed to relate to all the Shares held by you.
- 2. A member who is not a relevant intermediary is entitled to appoint not more than two proxies to attend and vote at the AGM. Where such member's form of proxy appoints more than one proxy, the porportion of the shareholding concerned to be represented by each proxy shall be specified in the form of proxy. A proxy need not be a member of the Company.
- 3. Pursuant to Section 181 of the Companies Act, Chapter 50 of Singapore, a member who is a relevant intermediary is entitled to appoint more than two proxies to attend and vote at the AGM but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member's form of proxy appoints more than two proxies, the number and class of shares in relation to which each proxy has been appointed shall be specified in the form of proxy.

#### "Relevant intermediary" means

- (a) a banking corporation licenced under the Banking Act, Cap. 19 of Singapore, or a wholly-owned subsidiary of such a banking corporation, whose business includes the provision of nominee services and who holds shares in that capacity;
- (b) a person holding a capital markets services licence to provide custodial services for securities under the Securities and Futures Act (Cap. 289) and who holds shares in that capacity; or
- (c) the Central Provident Fund Board established by the Central Provident Fund Act (Cap. 36), in respect of shares purchased under the subsidiary legislation made under that Act providing for the making of investments from the contributions and interest standing to the credit of members of the Central Provident Fund, if the Board holds those shares in the capacity of an intermediary pursuant to or in accordance with the subsidiary legislation.
- 4. Completion and return of this instrument appointing a proxy shall not preclude a member from attending and voting at the AGM of the Company. Any appointment of proxy or proxies shall be deemed to be revoked if a member attends the meeting in person, and in such event, the Company reserves the right to refuse to admit any person or persons appointed under the instrument of proxy to the AGM of the Company.

Second fold along this line

Affix Postage Stamp

Japan Foods Holding Ltd. 420 North Bridge Road #02-01 North Bridge Centre Singapore 188727

### First fold along this line

- 5. The instrument appointing a proxy or proxies must be deposited at the Company's place of business at 420 North Bridge Road, #02-01 North Bridge Centre, Singapore 188727, not less than forty-eight (48) hours before the time appointed for the AGM of the Company.
- 6. The instrument appointing a proxy or proxies must be under the hand of the appointor or of his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed either under its seal or under the hand of an officer or attorney duly authorised. Where the instrument appointing a proxy or proxies is executed by an attorney on behalf of the appointor, the letter of power of attorney or a duly certified copy thereof must be lodged with the instrument.
- 7. A corporation which is a member may authorise by resolution of its directors or other governing body such person as it thinks fit to act as its representative at the AGM of the Company, in accordance with Section 179 of the Companies Act, Chapter 50 of Singapore.
- 8. The Company shall be entitled to reject the instrument appointing a proxy or proxies if it is incomplete, improperly completed or illegible, or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified in the instrument appointing a proxy or proxies. In addition, in the case of Shares entered in the Depository Register, the Company may reject any instrument appointing a proxy or proxies lodged if the member, being the appointor, is not shown to have Shares entered against his name in the Depository Register as at seventy-two (72) hours before the time appointed for holding the AGM of the Company, as certified by The Central Depository (Pte) Limited to the Company.

### Personal Data Privacy

By submitting an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the Annual General Meeting and/or any adjournment thereof, a member of the Company (i) consents to the collection, use and disclosure of the member's personal data by the Company (or its agents) for the purpose of the processing and administration by the Company (or its agents) of proxies and representatives appointed for the Annual General Meeting (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the Annual General Meeting (including any adjournment thereof), and in order for the Company (or its agents) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, *Purposes*), (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the Purposes, and (iii) agrees that the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the member's breach of warranty.





Incorporated in the Republic of Singapore on 3 December 2007

(UEN: 200722314M)

420 North Bridge Road #02-01 North Bridge Centre Singapore 188 727

Tel: (65) 6333 9781 Fax: (65) 6333 9782