NORDIC
Group Limited
NORDIC GROUP LIMITED
(Company Registration Number: 201007399N)

## 2Q2017 Financial Statement and Dividend Announcement

## PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 \& Q3), HALF YEAR AND FULL YEAR RESULTS

1(a) An income statement and statement of comprehensive income for the group together with a comparative statement for the corresponding period of the immediately preceding financial year

UNAUDITED RESULTS FOR THE PERIOD ENDED 30 JUNE 2017


nm: not meaningful

1(a)(ii) The following items (with appropriate breakdowns and explanations), if significant, must either be included in the income statement or in the notes to the income statement for the current financial period reported on and the corresponding period of the immediately preceding financial year.

The Group's profit or loss for the financial period is derived after (charging)/crediting:

|  |  | $\begin{gathered} \text { 2Q2017 } \\ \text { \$'000 } \end{gathered}$ | $\begin{gathered} \text { 2Q2016 } \\ \text { \$000 } \end{gathered}$ | Change \% | $\begin{gathered} \begin{array}{c} \text { Half year } \\ \text { ended } \\ 30 / 06 / 2017 \\ \$ ' 000 \end{array} \end{gathered}$ | $\begin{gathered} \text { Half year } \\ \text { ended } \\ 30 / 06 / 2016 \\ \${ }^{\prime} 000 \end{gathered}$ | Change <br> \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Interest income | 42 | 30 | 40 | 66 | 59 | 12 |
| 2 | Interest on borrowings | (273) | (286) | (5) | (459) | (550) | (17) |
| 3 | Depreciation | (777) | (811) | (4) | $(1,348)$ | $(1,536)$ | (12) |
| 4 | Foreign exchange gain/(loss) Provision of impairment for trade | (184) | (358) | (49) | (806) | $(1,095)$ | (26) |
| 5 | debts | - | (7) | (100) | - | (7) | (100) |
| 6 | equipment | 1 | (2) | (150) | (9) | 73 | (112) |
| 7 | Other income/expenses | 106 | 95 | 12 | 54 | 124 | (56) |
| 8 | Government grant income | 19 | 15 | 27 | 299 | 307 | (3) |

1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

STATEMENTS OF FINANCIAL POSITION

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { June } 2017 \\ \text { S\$'000 } \\ \hline \end{gathered}$ | $\begin{aligned} & 31 \text { December } \\ & 2016 \\ & \text { S\$'000 } \end{aligned}$ | $\begin{aligned} & 30 \text { June } 2017 \\ & \text { S } \$ \mathbf{\prime} 000 \end{aligned}$ | $\begin{gathered} \hline 31 \text { December } \\ 2016 \\ \text { S } \${ }^{\prime} 000 \\ \hline \end{gathered}$ |
| Assets |  |  |  |  |
| Non-Current Assets |  |  |  |  |
| Property, Plant and Equipment | 36,150 | 17,063 | - | - |
| Investments in Subsidiary |  |  | 1,350 | 1,350 |
| Goodwill | 29,900 | 22,451 | - | - |
| Total Non-Current Assets | 66,050 | 39,514 | 1,350 | 1,350 |
| Current Assets |  |  |  |  |
| Inventories | 12,322 | 7,894 | 3,615 | - |
| Trade and Other Receivables | 32,229 | 27,103 | 15,986 | 15,958 |
| Other Assets | 1,921 | 5,089 | 1 | 4,276 |
| Cash and Cash Equivalents | 38,954 | 32,325 | 12,224 | 8,388 |
| Total Current Assets | 85,426 | 72,411 | 31,826 | 28,622 |
| Total Assets | 151,476 | 111,925 | 33,176 | 29,972 |
| Liabilities and Equity Equity Attributable to Owners of the Parent |  |  |  |  |
| Share Capital | 22,439 | 22,439 | 22,439 | 22,439 |
| Retained Earnings | 48,794 | 45,137 | 10,193 | 6,275 |
| Treasury Shares | $(1,303)$ | $(1,279)$ | $(1,303)$ | $(1,279)$ |
| Other Reserves | 452 | 507 | - | - |
| Total Equity | 70,382 | 66,804 | 31,329 | 27,435 |
| Non-Current Liabilities |  |  |  |  |
| Other Financial Liabilities | 21,768 | 6,845 | - | - |
| Other Payables | 5,453 | - | - | - |
| Deferred Tax Liabilities | 2,936 | 979 | - | - |
| Total Non-Current Liabilities | 30,157 | 7,824 | - | - |
| Current Liabilities |  |  |  |  |
| Income Tax Payable | 2,385 | 2,113 | 41 | 10 |
| Trade and Other Payables | 18,615 | 12,791 | 1,806 | 2,527 |
| Other Liabilities | 546 | 1,153 | - | - |
| Other Financial Liabilities | 29,391 | 21,240 | - | - |
| Total Current Liabilities | 50,937 | 37,297 | 1,847 | 2,537 |
| Total Liabilities | 81,094 | 45,121 | 1,847 | 2,537 |
| Total Liabilities and Equity | 151,476 | 111,925 | 33,176 | 29,972 |
|  |  |  |  |  |

Amount repayable in one year or less, or on demand

| As at 30 June 2017 |  | As at 31 December 2016 |  |
| :---: | :---: | :---: | :---: |
| Secured <br> \$'000 | Unsecured <br> $\mathbf{\$ '}^{\prime} 000$ | Secured <br> \$'000 | Unsecured |
| $\mathbf{\$ \prime} 000$ |  |  |  |
| 16,261 | 13,130 | 9,246 | 11,994 |

Amount repayable after one year

| As at 30 June 2017 |  | As at 31December 2016 |  |
| :---: | :---: | :---: | :---: |
| Secured <br> $\mathbf{\$ \prime} 000$ | Unsecured <br> $\mathbf{\$ \prime} 000$ | Secured <br> $\mathbf{\$ '}^{\prime} 000$ | Unsecured <br> $\mathbf{\$ '}^{\prime} 000$ |
| 18,768 | 3,000 | 6,845 | - |

## Details of any collateral

1. Charge on motor vehicles of certain subsidiaries for finance lease liabilities.
2. Borrowings drawn down in relation to the acquisition of the leasehold property is secured against mortgage on the property.
3. Borrowings drawn down in relation to the acquisition of Austin Energy (Asia) Pte Ltd and its subsidiary, Austin Energy Offshore Pte. Ltd. is secured against mortgage on a leasehold property owned by Austin Energy Offshore Pte. Ltd.
4. Borrowings drawn down for working capital are secured against mortgage on leasehold properties owned by Ensure Engineering Pte Ltd.

1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

CONSOLIDATED STATEMENT OF CASH FLOWS

|  | $\begin{gathered} \text { 2Q2017 } \\ \text { \$'000 } \end{gathered}$ | $\begin{gathered} \text { 2Q2016 } \\ \text { \$'000 } \end{gathered}$ | $\begin{gathered} \begin{array}{c} \text { Half year } \\ \text { ended } \\ 30 / 06 / 2017 \\ \$ ' 000 \end{array} \end{gathered}$ | $\begin{aligned} & \text { Half year } \\ & \text { ended } \\ & 30 / 06 / 2016 \\ & \text { \$'000 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: <br> Profit before tax <br> Adjustments for: <br> Depreciation expense <br> (Gains)/Loss on disposal of plant and equipment <br> Interest income <br> Interest expense <br> Unrealised foreign exchange (gains)/losses | $\begin{gathered} 4,552 \\ 777 \\ (1) \\ (42) \\ 273 \\ (146) \end{gathered}$ | $\begin{array}{r} 3,644 \\ 811 \\ 2 \\ (30) \\ 286 \\ 126 \\ \hline \end{array}$ | $\begin{gathered} 8,005 \\ \\ 1,348 \\ 9 \\ (66) \\ 459 \\ 209 \\ \hline \end{gathered}$ | $\begin{gathered} 6,417 \\ 1,536 \\ (73) \\ (59) \\ 550 \\ 595 \\ \hline \end{gathered}$ |
| Operating cash flows before changes in working capital <br> Trade and other receivables <br> Other assets <br> Inventories <br> Other liabilities <br> Trade and other payables | $\begin{array}{r} 5,412 \\ (4,253) \\ (114) \\ 2,245 \\ 44 \\ (1,094) \end{array}$ | $\begin{array}{r} 4,839 \\ 353 \\ 122 \\ (982) \\ (899) \\ (4,755) \end{array}$ | $\begin{gathered} 9,964 \\ (2,707) \\ 3,913 \\ (907) \\ (607) \\ (3,722) \end{gathered}$ | $\begin{array}{r} 8,966 \\ 945 \\ (472) \\ (981) \\ (1,070) \\ (5,349) \\ \hline \end{array}$ |
| Cash generated from operations Income tax paid | $\begin{array}{r} 2,240 \\ (804) \\ \hline \end{array}$ | $\begin{array}{r} (1,322) \\ (536) \\ \hline \end{array}$ | $\begin{gathered} 5,933 \\ (1,197) \end{gathered}$ | $\begin{array}{r} 2,039 \\ (785) \\ \hline \end{array}$ |
| Net cash (used in) / generated from operating activities | 1,436 | $(1,858)$ | 4,736 | 1,254 |
| Cash flows from investing activities: <br> Acquisition of subsidiaries (net of cash acquired) * <br> Purchase of plant and equipment <br> Proceeds from disposal of plant and equipment <br> Interest received | $\begin{gathered} 8,824 \\ (418) \\ 127 \\ 42 \\ \hline \end{gathered}$ | $\begin{gathered} (646) \\ 19 \\ 30 \\ \hline \end{gathered}$ | $\begin{gathered} 8,824 \\ (748) \\ 127 \\ 66 \\ \hline \end{gathered}$ | (843) <br> 171 <br> 59 |
| Net cash (used in) investing activities | 8,575 | (597) | 8,269 | (613) |
| Cash flows from financing activities: <br> Other financial liabilities Increase from new borrowings Decrease in finance leases Dividends paid Purchase of treasury shares Interest paid | $(5,712)$ <br> 5,000 <br> (30) <br> $(2,874)$ <br> (24) <br> (273) | $\begin{array}{r} 2,744 \\ - \\ (40) \\ (2,561) \\ (146) \\ (286) \end{array}$ | $(7,745)$ <br> 5,000 <br> (59) <br> $(2,874)$ <br> (24) <br> (459) | $\begin{array}{r} 904 \\ - \\ (67) \\ (2,561) \\ (294) \\ (550) \\ \hline \end{array}$ |
| activities | $(3,913)$ | (289) | $(6,161)$ | $(2,568)$ |
| Net increase / (decrease) in cash and cash equivalents <br> Effect of foreign exchange rate changes on the balance of cash held in foreign currencies <br> Cash and cash equivalents at beginning of period | $\begin{array}{r} 6,098 \\ \\ 202 \\ 32,654 \\ \hline \end{array}$ | $\begin{array}{r} (2,744) \\ (135) \\ 35,871 \\ \hline \end{array}$ | $\begin{array}{r} 6,845 \\ (216) \\ 32,325 \\ \hline \end{array}$ | $\begin{array}{r} (1,927) \\ (647) \\ 35,566 \\ \hline \end{array}$ |
| Cash and cash equivalents at end of period | 38,954 | 32,992 | 38,954 | 32,992 |
|  |  |  |  |  |

## Non-cash transactions:

There were acquisitions of certain assets under property, plant and equipment with a total cost of \$76,000 acquired by means of finance leases in 1 H 2017 ( 1 H 2016 : $\$ 105,000$ ).

* The acquisition of Ensure Engineering Pte Ltd ("Ensure") was completed on 28 April 2017. The fair values of identifiable assets acquired and liabilities assumed for Ensure are as follows:

$\frac{\text { Provisional }}{\frac{\text { fair value }}{\$ \prime 000}}$
19,703
706
2,941
223
14,604
$(1,291)$
$(25,802)$

| $(1,865)$ |
| :--- |
| 9,2249 |

9,224
$\begin{array}{r}7,449 \\ \hline\end{array}$
16,673
$(10,893)$
$(14,604)$
$(8,824)$

The fair values of identifiable assets acquired and liabilities assumed shown above for Ensure are provisional as the hindsight period (of not more than twelve months) allowed by FRS 103 Business Combinations has not yet expired.

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalization issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

## STATEMENT OF CHANGES IN EQUITY

|  | Attributable to shareholders of the company |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Issued Capital \$'000 | Foreign Currency Translation Reserve \$'000 | Retained Earnings \$'000 | Statutory Reserves \$'000 | Treasury Shares S'000 | $\begin{aligned} & \text { Parent } \\ & \text { Sub-Total } \\ & \${ }^{\prime} 000 \end{aligned}$ | NonControlling Interests \$'000 | $\begin{gathered} \text { Total Equity } \\ \text { S'000 } \end{gathered}$ |
| Group - Q2 |  |  |  |  |  |  |  |  |
| Balance at 1 April 2017 | 22,439 | 121 | 47,947 | 235 | $(1,279)$ | 69,463 | - | 69,463 |
| Total comprehensive income for the period |  | 96 | 3,721 |  |  | 3,817 |  | 3,817 |
| Dividends paid | - |  | $(2,874)$ | - |  | $(2,874)$ | - | $(2,874)$ |
| Purchase of treasury shares | - |  |  |  | (24) | (24) | - | (24) |
| Balance at 30 June 2017 | 22,439 | 217 | 48,794 | 235 | $(1,303)$ | 70,382 | - | 70,382 |
| Balance at 1 April 2016 | 22,439 | 299 | 39,380 | 235 | $(1,004)$ | 61,349 | 65 | 61,414 |
| Total comprehensive income for the period | - | (175) | 3,057 | - |  | 2,882 | - | 2,882 |
| Purchase of treasury shares | - | - |  | - | (146) | (146) | - | (146) |
| Dividends paid | - |  | $(2,561)$ | - |  | $(2,561)$ | - | $(2,561)$ |
| Balance at 30 June 2016 | 22,439 | 124 | 39,876 | 235 | $(1,150)$ | 61,524 | 65 | 61,589 |
| Group - 6 months |  |  |  |  |  |  |  |  |
| Balance at 1 January 2017 | 22,439 | 272 | 45,137 | 235 | $(1,279)$ | 66,804 | - | 66,804 |
| Total comprehensive income for the period | - | (55) | 6,531 | - |  | 6,477 | - | 6,477 |
| Dividends paid | - |  | $(2,874)$ |  | - | $(2,874)$ | - | $(2,874)$ |
| Purchase of treasury shares |  |  |  | - | (24) | (24) | - | (24) |
| Balance at 30 June 2017 | 22,439 | 217 | 48,794 | 235 | $(1,303)$ | 70,382 | - | 70,382 |
| Balance at 1 January 2016 | 22,439 | 432 | 37,065 | 235 | (856) | 59,315 | 65 | 59,380 |
| Total comprehensive income for the period | - | (308) | 5,372 | - |  | 5,064 | - | 5,064 |
| Purchase of treasury shares | - |  |  | - | (294) | (294) | - | (294) |
| Dividends paid | - |  | $(2,561)$ | - |  | $(2,561)$ | - | $(2,561)$ |
| Balance at 30 June 2016 | 22,439 | 124 | 39,876 | 235 | $(1,150)$ | 61,524 | 65 | 61,589 |
|  |  |  |  |  |  |  |  |  |


|  | Issued Capital \$'000 | Retained Earnings \$'000 | $\begin{gathered} \text { Treasury } \\ \text { Shares } \\ \${ }^{\prime} 000 \end{gathered}$ | Total equity \$'000 |
| :---: | :---: | :---: | :---: | :---: |
| Company - Q2 |  |  |  |  |
| Balance at 1 April 2017 | 22,439 | 13,089 | $(1,279)$ | 34,249 |
| Total comprehensive income for the period | - | (22) | - | (22) |
| Purchase of treasury shares |  |  | (24) | (24) |
| Dividends paid | - | $(2,874)$ |  | $(2,874)$ |
| Balance at 30 June 2017 | 22,439 | 10,193 | $(1,303)$ | 31,329 |
| Balance at 1 April 2016 | 22,439 | 4,721 | $(1,004)$ | 26,156 |
| Total comprehensive income for the period | - | 2,647 | - | 2,647 |
| Purchase of treasury shares | - |  | (146) | (146) |
| Dividends paid | - | $(2,561)$ |  | $(2,561)$ |
| Balance at 30 June 2016 | 22,439 | 4,807 | $(1,150)$ | 26,096 |
| Company-6 months Balance at 1 January 2017 | 22,439 | 6,275 | $(1,279)$ | 27,435 |
| Total comprehensive income for the period | - | 6,792 | - | 6,792 |
| Purchase of treasury shares | - |  | (24) | (24) |
| Dividends paid | - | $(2,874)$ |  | $(2,874)$ |
| Balance at 30 June 2017 | 22,439 | 10,193 | $(1,303)$ | 31,329 |
| Balance at 1 January 2016 | 22,439 | 4,688 | (856) | 26,271 |
| Total comprehensive income for the period | - | 2,680 | - | 2,680 |
| Purchase of treasury shares | - |  | (294) | (294) |
| Dividends paid |  | $(2,561)$ |  | $(2,561)$ |
| Balance at 30 June 2016 | 22,439 | 4,807 | $(1,150)$ | 26,096 |
|  |  |  |  |  |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares or cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

|  | 2Q2017 |  | 1Q2017 |  |
| :--- | ---: | ---: | ---: | ---: |
| Issued and paid up capital | No. of shares | S\$'000 | No. of shares | S\$'000 |
| As at 1 January | $393,175,400$ | 21,160 | $393,175,400$ | 21,160 |
| Less: Treasury shares | $(62,500)$ | $(24)$ | - | - |
| Total issued share capital excluding <br> treasury shares as at end of period | $393,112,900$ | 21,136 | $393,175,400$ | 21,160 |


|  | 1H2017 |  | $\mathbf{1 H 2 0 1 6}$ |  |
| :--- | ---: | ---: | ---: | ---: |
| Treasury shares | No. of shares | $\mathbf{S \$ \prime 0 0 0}$ | No. of shares | S\$'000 |
| As at 1 January | $6,824,600$ | 1,279 | $6,824,600$ | 1,279 |
| Share buy-back | 62,500 | 24 | - | - |
| Treasury shares balance as at end of <br> period | $6,887,100$ | 1,303 | $6,824,600$ | 1,279 |

The company had no convertibles as at the end of the current financial period and as at the end of the corresponding period for the immediately preceding financial year.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year

The total number of issued shares excluding treasury shares as at the end of the period was $393,112,900$ ordinary shares (31 December 2016: 393,175,400 ordinary shares).

As at 30 June 2017, the Company holds 6,887,100 treasury shares (31 December 2016: 6,824,600 treasury shares).

1(d)(iv) A statement showing all sales, transfer, disposals, cancellations and/or use of treasury shares as at the end of the current financial period reported on

The Company purchased and held 6,887,100 treasury shares (31 December 2016: 6,824,600 treasury shares) during the period. Except for the purchase 62,500 treasury shares, there was no other sale, disposal, cancellation and/or use of treasury shares during the period ended 30 June 2017.
2. Whether the figures have been audited, or reviewed and in accordance with which standard (e.g. the Singapore Standard on Auditing 910 (Engagements to Review Financial Statements), or an equivalent standard)

The figures have not been audited or reviewed..
3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.
4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The unaudited financial statements have been prepared by applying policies and methods of computation consistent with those used in the preparation of the most recently audited financial statements.
5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

There were no changes in accounting policies and methods of computation during the current financial period.
6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

|  | 2 Q2017 | 2 Q2016 | $\begin{aligned} & \text { Half year } \\ & \text { ended } \\ & 30 / 06 / 2017 \end{aligned}$ | $\begin{aligned} & \text { Half year } \\ & \text { ended } \\ & 30 / 06 / 2016 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| The Group |  |  |  |  |
| Net profit after tax attributable to equity holders of the Company (\$'000) | 3,721 | 3,057 | 6,531 | 5,372 |
| Weighted average number of ordinary shares (excluding Treasury Shares) ('000) | 393,159 | 394,097 | 393,167 | 394,479 |
| Earnings per share - basic/fully diluted (cents) | 0.9 | 0.8 | 1.7 | 1.4 |

The Company had no dilutive equity instruments during the respective financial periods.
7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial year

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30/06/2017 | 31/12/2016 | 30/06/2017 | 31/12/2016 |
| Net asset value (\$'000) | 70,382 | 66,804 | 31,329 | 27,435 |
| Number of ordinary shares(excluding Treasury Shares) ('000) | 393,113 | 393,175 | 393,113 | 393,175 |
| Net asset value per share (cents) | 17.9 | 17.0 | 8.0 | 7.0 |

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

## Review of performance for quarter ended 30 June 2017 ("2Q2017")

## Revenue

Our revenue increased by approximately $\$ 2.2$ million or $10 \%$, from approximately $\$ 21.8$ million in 2Q2016 to approximately $\$ 24.0$ million in 2Q2017. The increase was mainly due to increase in revenue from maintenance segment mainly contributed by Ensure which was acquired on 28 April 2017. This increase was offset by a decrease in project revenue due to less project completion in 2Q2017.

| Business Segment | 2Q2017 <br> $\$ \mathbf{\$}$ | 2Q2016 <br> $\$ ' 000$ | Change <br> $\$ \mathbf{\$}$ | Change <br> $\%$ |
| :--- | ---: | ---: | ---: | ---: |
| Project Services | 14,443 | 16,329 | $(1,886)$ | $(12)$ |
| Maintenance Services | 9,604 | 5,483 | 4,121 | 75 |
| Total | $\mathbf{2 4 , 0 4 7}$ | $\mathbf{2 1 , 8 1 2}$ | $\mathbf{2 , 2 3 5}$ | $\mathbf{1 0}$ |

## Gross profit and gross profit margin

Gross profit for 2Q2017 increased approximately $\$ 1.2$ million or $17 \%$ from $\$ 6.9$ million in 2Q2016 to $\$ 8.1$ million in 2Q2017. Similarly, gross profit margin increased from 31\% in 2Q2016 to 33\% in 2Q2017.

Gross profit for 2Q2017 is higher than 2Q2016 mainly due to contribution from Ensure. The increase in gross profit margin was due to higher margins from the Maintenance Services segment.

## Finance costs

Interest expense remained constant at $\$ 0.3$ million.

## Marketing and distribution expenses

Marketing and distribution expenses remained constant at $\$ 0.1$ million.

## Administrative expenses

Administrative expenses increased by $\$ 0.5$ million or $21 \%$ due to contribution from Ensure.

## Other gains and losses

Other losses of approximately $\$ 55,000$ were recorded in 2Q2017, arising mainly from foreign exchange losses of approximately $\$ 184,000$, due to the weakening of the United States Dollar against the Singapore Dollar during the period under review. The foreign exchange loss was offset by other income of approximately $\$ 106,000$ and government grant income of $\$ 15,000$.

For 2Q2016, other losses of approximately $\$ 0.3$ million were recorded arising mainly from foreign exchange losses of $\$ 0.4$ million offset by other income of approximately $\$ 0.1$ million.

## Review of performance for half-year ended 30 June 2017 ("1H2017")

## Revenue

Our revenue increased by approximately $\$ 2.3$ million or $6 \%$, from approximately $\$ 41.6$ million in 1 H 2016 to approximately $\$ 43.9$ million in 1 H 2017 . The increase was mainly due to revenue contribution from Ensure which was acquired on 28 April 2017. This increase was offset by a decrease in project revenue due to less project completion in 1H2017.

| Business Segment | $\begin{gathered} \text { 1H2017 } \\ \$ ' 000 \end{gathered}$ | $\begin{gathered} \text { 1H2016 } \\ \$ ' 000 \end{gathered}$ | $\begin{gathered} \text { Change } \\ \$ ' 000 \end{gathered}$ | Change \% |
| :---: | :---: | :---: | :---: | :---: |
| Project Services | 27,504 | 31,474 | $(3,970)$ | (13) |
| Maintenance Services | 15,079 | 10,149 | 4,930 | 49 |
| Others | 1,387 | - | 1,387 | nm |
| Total | 43,970 | 41,623 | 2,347 | 6 |

## Gross profit and gross profit margin

Gross profit for 1 H 2017 increased approximately $\$ 1.0$ million or $8 \%$ from $\$ 13.2$ million in 1 H 2016 to $\$ 14.2$ million in 1 H 2017 while gross profit margin remains at approximately $32 \%$.

Gross profit for 1 H 2017 is higher than 1 H 2016 mainly due to contribution from Ensure.

## Finance costs

Interest expense decreased approximately $\$ 0.1$ million or $17 \%$, from approximately $\$ 550,000$ in 1 H 2016 to approximately $\$ 459,000$ in 1 H 2017 mainly due to lower borrowings during the period.

## Marketing and distribution costs

Marketing and distribution costs decreased approximately $\$ 68,000$ or $23 \%$, from approximately $\$ 293,000$ in 1 H 2016 to approximately $\$ 224,000$ in 1 H 2017 , mainly due to lower sales and marketing costs incurred.

## Administrative expenses

Administrative expenses decreased approximately $\$ 0.5$ million or $5 \%$ from $\$ 5.4$ million in 1 H 2016 to $\$ 5.1$ million in 1 H 2017 . This is mainly due to lower staff costs.

## Other gains and losses

Other losses of approximately $\$ 0.5$ million were recorded in 1 H 2017 , arising mainly from foreign exchange losses of approximately $\$ 0.8$ million, due to the weakening of the United States Dollar against the Singapore Dollar during the period under review. The foreign exchange loss was offset by government grants received of approximately $\$ 0.3$ million.

For 1H2016, other losses of approximately $\$ 0.6$ million were recorded, arising mainly from foreign exchange losses of approximately $\$ 1.1$ million, due to the weakening of the United States Dollar against the Singapore Dollar during the period under review. The foreign exchange loss was offset by government grants received of approximately $\$ 0.3$ million, gain on disposal of plant and equipment of approximately $\$ 0.1$ million and other income of approximately $\$ 0.1$ million.

## Statement of Financial Position Review (as at 30 June 2017 compared to 31 December 2016)

## Non-current assets

Non-current assets increased approximately $\$ 26.5$ million or $67 \%$ from approximately $\$ 39.5$ million as at 31 December 2016 to approximately $\$ 66.1$ million as at 30 June 2017.

The increase was mainly due to:
(i) Inclusion of property, plant and equipment from Ensure of approximately $\$ 19.7$ million (inclusive of the fair value revaluation of the properties arising from the acquisition of Ensure) as at 28 April 2017.
(ii) Goodwill arising from the acquisition of Ensure of approximately $\$ 7.4$ million as at 28 April 2017.

This increase was partially offset by depreciation of property, plant and equipment of approximately $\$ 1.4$ million.

## Current assets

Current assets increased approximately $\$ 13.0$ million or $18 \%$, from approximately $\$ 72.4$ million as at 31 December 2016 to approximately $\$ 85.4$ million as at 30 June 2017.

The increase was due to inclusion of current assets from Ensure as at 28 April 2017.

## Current liabilities

Current liabilities increased approximately $\$ 13.6$ million or $37 \%$, from approximately $\$ 37.3$ million as at 31 December 2016 to approximately $\$ 50.9$ million as at 30 June 2017.

The increase was due to:
(i) Inclusion of current liabilities from Ensure of approximately $\$ 1.3$ million as at 28 April 2017.
(ii) Trade and other payables of approximately $\$ 3.9$ million which mainly relates to the deferred consideration payments for the acquisition of Ensure.
(iii) Increase in other financial liabilities of $\$ 8.1$ million due to additional bank borrowings for working capital.
(iv) Increase in income tax payable of $\$ 0.3$ million.

This increase was partially offset by a decrease in other liabilities of approximately $\$ 0.6$ million.

## Non-current liabilities

Non-current liabilities increased by approximately $\$ 22.3$ million or $216 \%$, from approximately $\$ 7.8$ million as at 31 December 2016 to approximately $\$ 30.2$ million as at 30 June 2017.

The increase was due to increase in other financial liabilities of approximately $\$ 14.9$ million, deferred tax liabilities of approximately $\$ 2.0$ million and increase in other payables of approximately $\$ 5.4$ million relating to non-current portion of the deferred consideration payments for the acquisition of Ensure.

## Equity

Our capital and reserves increased by approximately $\$ 3.6$ million or $5 \%$ from $\$ 66.8$ million as at 31 December 2016 to $\$ 70.4$ million as at 30 June 2017. The increase is mainly due to the retention of net profit for 1H2017, partially offset by distribution of dividends in 2Q2017.

## Statement of Cash Flows Review

## 2Q2017

We continued to maintain a healthy cash position with approximately $\$ 39.0$ million in cash and bank balances as at the end of 2Q2017.

In 2Q2017, net cash from operating activities amounted to approximately $\$ 1.5$ million compared with approximately $\$ 1.9$ million used in 2Q2016. We generated net cash of approximately $\$ 5.4$ million from operating profits before working capital changes. Net cash used in working capital amounted to approximately $\$ 3.1$ million. This was mainly due to (i) cash outflow from increase in trade and other receivables of approximately $\$ 4.2$ million; (ii) cash outflow from increase in other assets of approximately $\$ 0.1$ million; and (iii) cash outflow from decrease in trade and other payables of approximately $\$ 1.1$ million. These cash outflows were offset by cash inflows from decrease in inventories of approximately $\$ 2.2$ million. Our operating cash flow from operations was reduced by income taxes payment of approximately $\$ 0.8$ million.

Net cash from investing activities amounted to approximately $\$ 8.6$ million due to net cash inflow from the acquisition of Ensure of approximately $\$ 8.8$ million and proceeds from disposal of plant and equipment of approximately $\$ 0.1$ million, offset by cash outflow for the purchase of plant and equipment of approximately $\$ 0.4$ million.

Net cash of approximately $\$ 3.9$ million was used in financing activities. This was mainly due to dividend payment of approximately $\$ 2.9$ million, interest payment of approximately $\$ 0.3$ million and repayment of bank borrowings of approximately $\$ 0.7$ million.

## 1H2017

In 1 H 2017 , net cash generated from operating activities amounted to approximately $\$ 4.8$ million compared to approximately $\$ 1.3$ million in 1 H 2016 . We generated net cash of approximately $\$ 10.0$ million from operating profits before working capital changes. Net cash used in working capital amounted to approximately $\$ 4.0$ million. This was mainly due to (i) cash outflow from increase in trade and other receivables of approximately $\$ 2.7$ million; (ii) cash outflow from increase in inventories of approximately $\$ 0.9$ million; (iii) cash outflow from decrease in other liabilities of approximately $\$ 0.6$ million and (iv) cash outflow from decrease in trade and other payables of approximately $\$ 3.7$ million. These cash outflows were offset by cash inflow from the decrease in other assets of $\$ 3.9$ million. Our operating cash flow from operations was reduced by income tax payments of approximately $\$ 1.2$ million.

Net cash from investing activities amounted to approximately $\$ 8.3$ million due to net cash inflow from the acquisition of Ensure of approximately $\$ 8.8$ million and proceeds from disposal of plant and equipment of approximately $\$ 0.1$ million, offset by cash outflow for the purchase of plant and equipment of approximately $\$ 0.7$ million.

Net cash of approximately $\$ 6.2$ million was used in financing activities. This was mainly due to dividend payment of approximately $\$ 2.9$ million, interest payment of approximately $\$ 0.5$ million and repayment of bank borrowings of approximately $\$ 2.9$ million.

## 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

No profit forecast or profit guarantee has been issued for the current financial reporting period.
10. A commentary at the date of the announcement of the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

Our Group has outstanding orders (including maintenance contracts) amounting to approximately $\$ 111.5$ million as at 30 June 2017. Certain maintenance contracts are based on unit rates and do not have a contract value upfront. These contract values are estimated based on historical revenue trends and included above.

The deliveries for these orders will spread within the next 36 months and as such, we expect to derive sustained revenue streams from these orders up to FY2020. These confirmed orders are however, subject to possible cancellation, deferral, rescheduling or variations by customers.

The Group's businesses serving largely the marine, oil and gas industries remain challenging. Amidst persistent weak oil prices, fluctuations in the exchange rate of the US dollar against the Singapore dollar and the contagion effect from the fallout of some of the local oil and gas players, the Group's growth will be affected.

However, the Group is optimistic with the contract wins secured to date, the prudent cost and risk management initiatives undertaken and the opportunities for further M\&A, the Group will continue to deliver value to shareholders.

The Group remains positive over the long term prospects in the marine, offshore oil and gas industries, petrochemical sectors and pharmaceutical industry.

## 11. Dividend

(a) Current Financial Period Reported on 30 June 2017
(i) Any dividend declared for the current financial period reported on? Yes.
(ii) Any dividend recommended for the current financial period reported on? Yes.

| Name Of Dividend | Interim |
| :--- | :--- |
| Dividend Type | Cash |
| Dividend Amount Per Share | 0.653 cent per ordinary share |
| Tax Rate | Tax exempt (one-tier) |

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? Yes.

| Name Of Dividend | Interim |
| :--- | :--- |
| Dividend Type | Cash |
| Dividend Amount Per Share | 0.5372 cent per ordinary <br> share |
| Tax Rate | Tax exempt (one-tier) |

(c) Date payable

5 September 2017
(d) Books closure date

24 August 2017
12. If no dividend has been declared/recommended, a statement to that effect

Not applicable.

## 13. Interested Person Transactions

The Company has not obtained a general mandate from shareholders for interested person transactions. The Company did not have any interested person transactions during the period under review (excluding transactions less than $\$ 100,000$ ).
14. Confirmation by the Board pursuant to Rule 705(5) of the Listing Manual

The Board of Directors ("the Board") hereby confirm that, to the best of their knowledge, nothing has come to the attention of the Board which may render the interim financial statement for the financial period ended 30 June 2017 to be false or misleading in any material aspect.

## BY ORDER OF THE BOARD

CHANG YEH HONG
CHAIRMAN
14 AUGUST 2017

