

Tata Steel's Q3 FY'15 Key Production and Sales Figure

Jamshedpur, January 9, 2015: Tata Steel registered Hot Metal and Crude Steel production of 2.38 million tonnes (up by 2.8% y-o-y) and 2.29 million tonnes (up by 5.6% y-o-y) respectively for Q3 FY'15. Saleable Steel production was higher by 3.3% y-o-y (to 2.22 million tonnes), and Sales increased by 3.05% y-o-y to 2.13 million tonnes.

The key production and sales figures are given below:

Figures in '000 tonnes

Items	Quarterly			YTD	
	Q3 FY'14	Q2 FY'15	Q3 FY'15	Apr-Dec FY'14	Apr-Dec FY'15
Hot Metal	2,313	2,582	2,377	7,241	7,487
Crude Steel	2,166	2,269	2,287	6,679	6,890
Saleable Steel	2,150	2,213	2,221	6,501	6,684
Sales	2,066	2,110	2,129	6,109	6,342

Major Highlights

- Pellet Plant has achieved best ever Q3 production of 1.03 million tonnes (Previous best 0.92 million tonnes in Q3 FY'14).
- Sinter Plant#1 has achieved best ever Q3 production of 0.381 million tonnes (Previous best 0.368 million tonnes in Q3 FY'12).
- Wire Rod Mill achieved its best ever Q3 production of 0.110 million tonnes (Previous best 0.109 million tonnes in Q3 FY'13).
- New Bar Mill achieved its best ever Q3 production of 0.229 million tonnes (Previous best 0.203 million tonnes in Q3 FY'13).
- CRM Saleable is best ever Q3 at 0.47 million tonnes (Prev. best 0.33 million tonnes in Q3 FY'14).
- CRM Bara production is best ever Q3 at 0.12 million tonnes (Prev. best 0.10 million tonnes in Q3 FY'14).
- Best-ever Q3 Automotive sales of 0.34 million tonnes (Previous best 0.28 million tonnes in Q3 FY'14).

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Other Highlights

- Tata Steel Ltd is awarded the **CII – ITC Sustainability Awards 2014 - “Business of the year” for Exemplary Policy, Practice and results**. Tata Steel is the only company to have scored high enough to receive this award (also called the Sustainability trophy), since these awards were instituted in 2006.
- Tata Steel has been awarded as **one of the top 26 “Most Innovative Companies” in CII Industrial Innovation Award 2014**.
- Tata Steel felicitated for its excellence in **Corporate Governance by the Institute of Companies Secretaries of India**. The certificate was received from Hon'ble Union Minister for Law and Justice, Govt. of India.
- Tata Steel was chosen as **one of the 100 most valuable brands 2014** by World Consulting & Research Corporation (WCRC), Asia's No. 1 Brand Rating and Ranking Company.

About Tata Steel

Established in 1907 as Asia's first integrated private sector steel company, Tata Steel Group is among the top global steel companies with an annual crude steel capacity of over 28 million tonnes per annum (MnTPA). It is now the world's second-most geographically-diversified steel producer, with operations in 26 countries and a commercial presence in over 50 countries. The Tata Steel Group, with a turnover of US\$ 24.81 billion in FY 14, has over 80,000 employees across five continents and is a Fortune 500 company. The Group's vision is to be the world's steel industry benchmark in “Value Creation” and “Corporate Citizenship” through the excellence of its people, its innovative approach and overall conduct. Underpinning this vision is a performance culture committed to aspiration targets, safety and social responsibility, continuous improvement, openness and transparency. In 2008, Tata Steel India became the first integrated steel plant in the world, outside Japan, to be awarded the Deming Application Prize 2008 for excellence in Total Quality Management. In 2012, Tata Steel became the first integrated steel company in the world, outside Japan, to win the Deming Grand Prize 2012 instituted by the Japanese Union of Scientists and Engineers.

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