



PACC Offshore Services Holdings Ltd.

*Results Presentation
Q4 & FY15 Results*



	Page
1. Key Highlights	3
2. Financial Highlights	4
3. Business Updates	15
4. Q&A	18
5. Appendices	19

Key Highlights



- Maintain positive operating results despite challenging market, with FY15 revenue up 20% year-on-year to US\$280.8 million from US\$234.0 million
- Gross profit maintained at US\$58.0 million from US\$57.2 million, with operating costs kept in check
- Net loss of US\$130.9 million, arising from noncash goodwill & fixed assets impairment of US\$148.4 million with deteriorating macro conditions
- Cash flow from operating activities remains strong at US\$69.6 million, up from US\$60.1 million previously
- Strong balance sheet, with debt successfully refinanced in early 2016 with facilities secured totaling US\$1.012 billion
- Final dividend of SGD 0.5 cents per ordinary share proposed



FINANCIAL HIGHLIGHTS

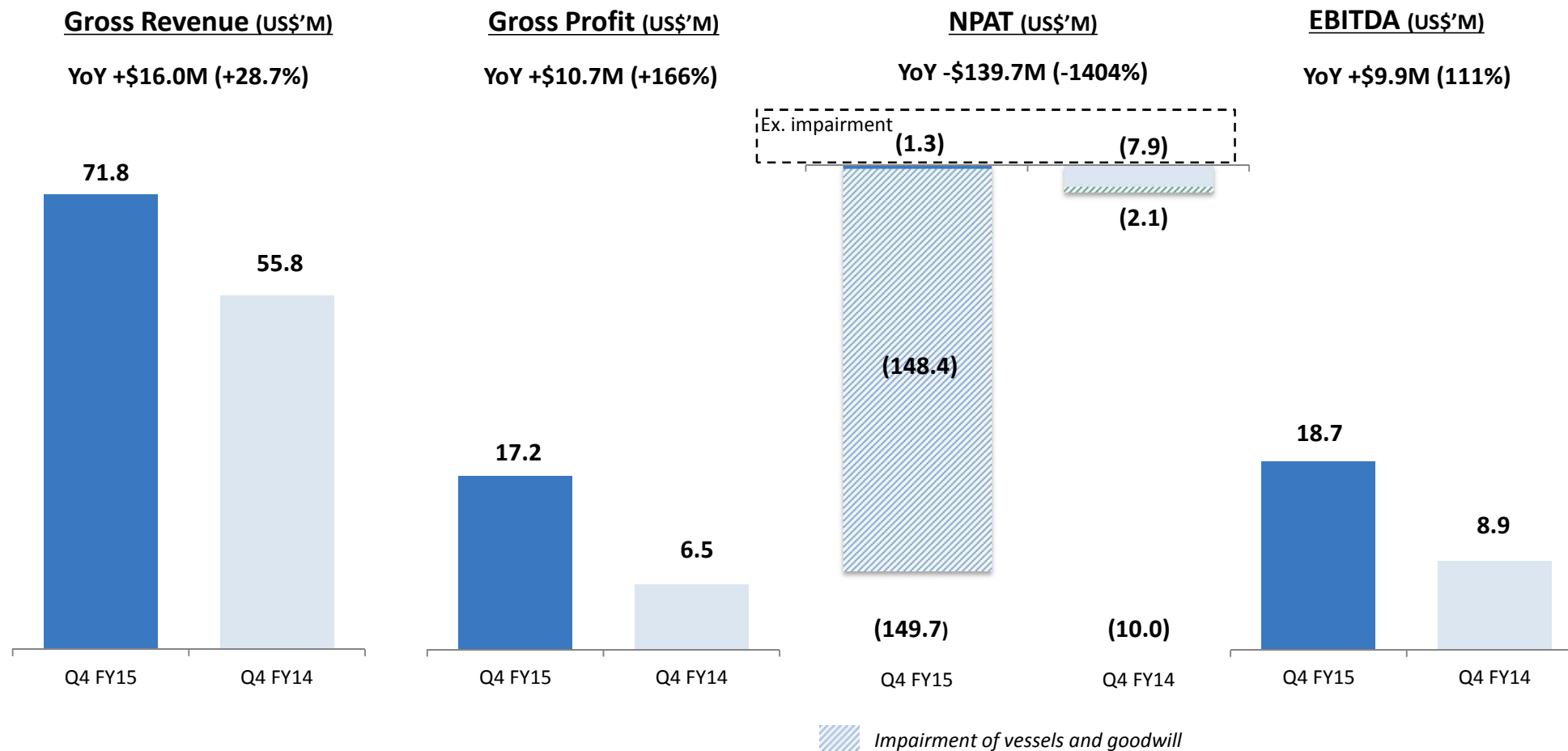
Group Financial Highlights



SUMMARY

US\$000	Q4 FY15	Q4 FY14	Change	FY15	FY14	Change
Revenue	71,816	55,807	29%	280,820	234,037	20%
Gross Profit	17,186	6,467	166%	58,026	57,204	1%
Share of JV Results	(12,383)	(4,978)	-149%	(9,526)	(13,557)	-30%
Net (loss)/profit	(149,669)	(9,952)	-1404%	(130,959)	53,243	-346%
Impairment/Write-Off, Gain on Disposals ¹	(146,999)	(1,911)	-7592%	(144,581)	43,513	-432%
Net (loss)/profit excluding the above items ¹	(2,670)	(8,041)	-67%	13,622	9,730	40%
EBITDA	18,719	8,868	111%	90,393	108,245	-16%

Group Financial Highlights – Q4 FY15

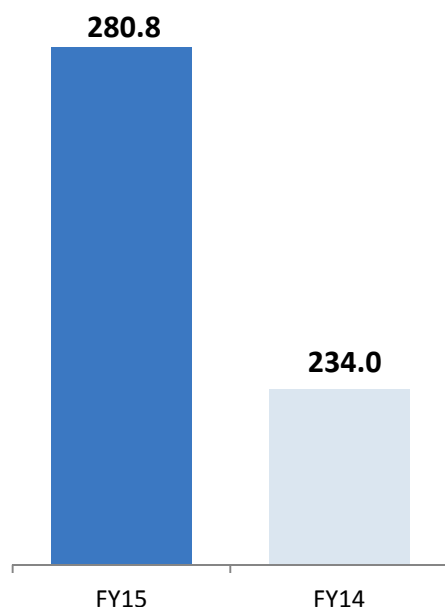


- Q4 FY15 revenue was at US\$71.8 million, an increase of 29% year-on-year mainly driven by OA segment
- NPAT significantly lower mainly due to impairment of vessels and goodwill.

Group Financial Highlights – FY15

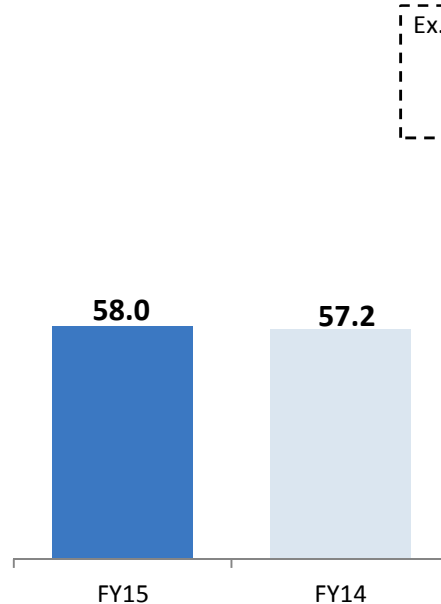
Gross Revenue (US\$'M)

YoY +\$46.8M (+20%)



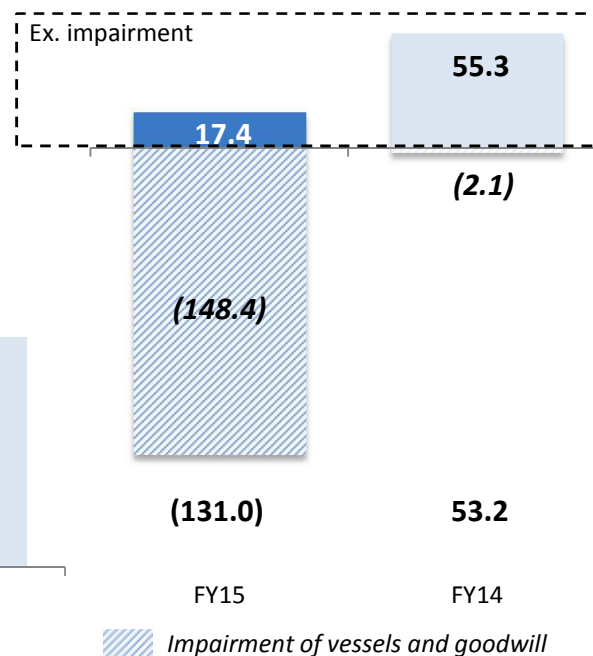
Gross Profit (US\$'M)

YoY +\$0.8M (+1%)



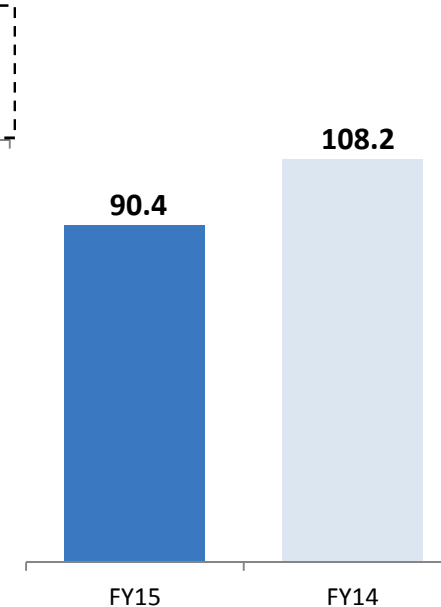
NPAT (US\$'M)

YoY -\$184.2M (-346%)



EBITDA (US\$'M)

YoY -\$17.9M (-16%)



- FY15 revenue was at US\$280.8 million, an increase of 20% year-on-year mainly due to OA segment.
- Gross profit increased 1% year-on-year mainly due to higher revenue from OA offset by lower charter rates for OSV and T&I segments, lower fleet utilization and higher operating costs
- NPAT significantly lower mainly due to impairment of vessels and goodwill.

Financial Highlights - OSV

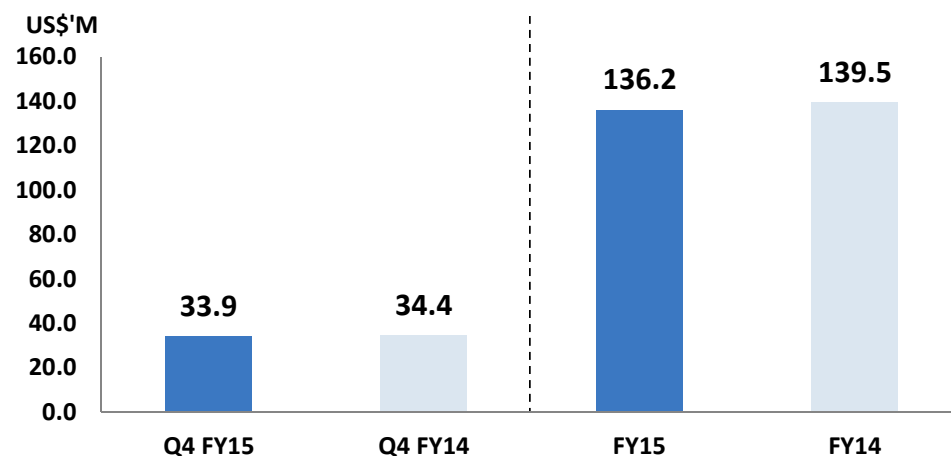
YoY: -1%

YoY: -2%

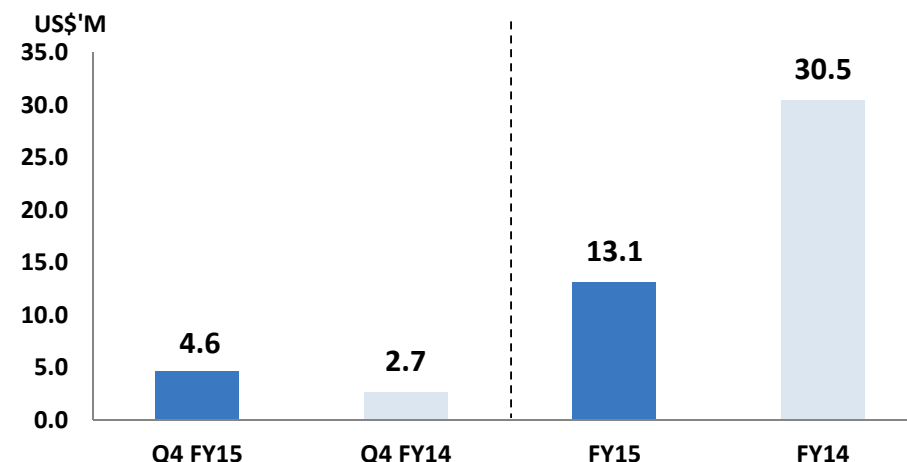
YoY: +73%

YoY: -57%

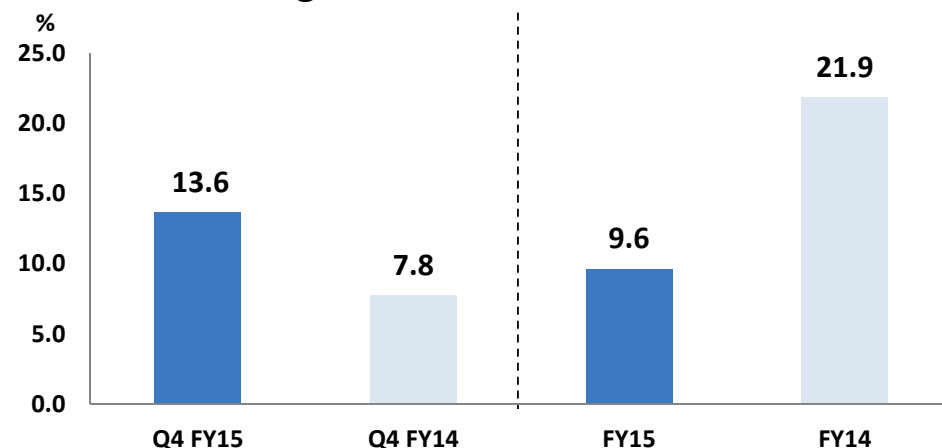
Revenue



Gross Profit



Gross Profit Margin



- OSV segment revenue decreased 2% year-on-year to US\$136.2 million mainly due to lower utilization and charter rates
- FY2015 utilization rate at 69.4% (FY2014 84.6%)
- Gross Profit decreased by 57% year-on-year to US\$13.1 million due to decrease in revenue and higher operating/repair costs

Financial Highlights - OA

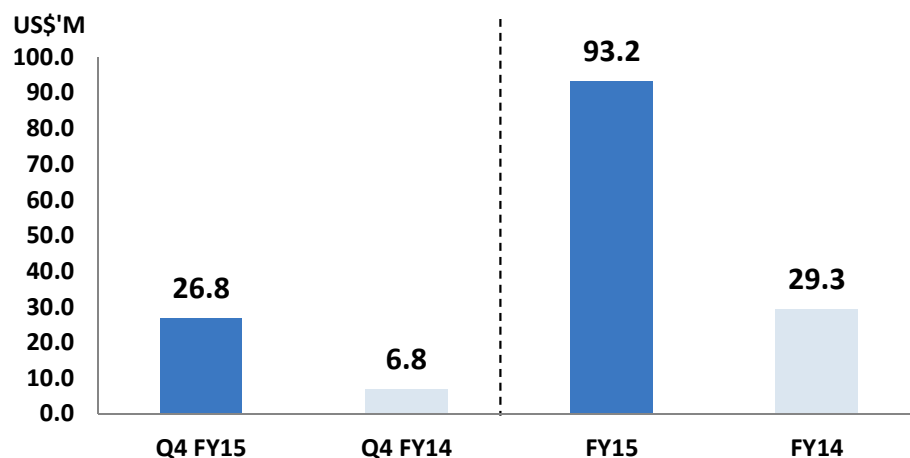
YoY: 297%

YoY: 218%

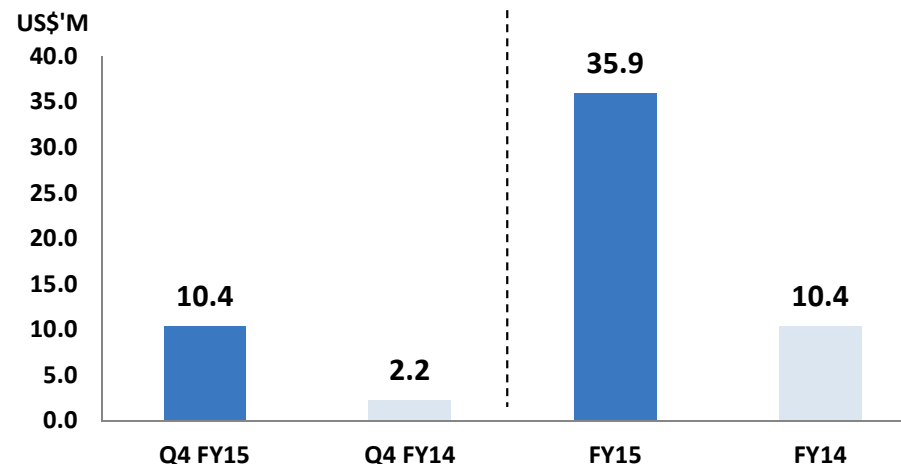
YoY: 364%

YoY: 246%

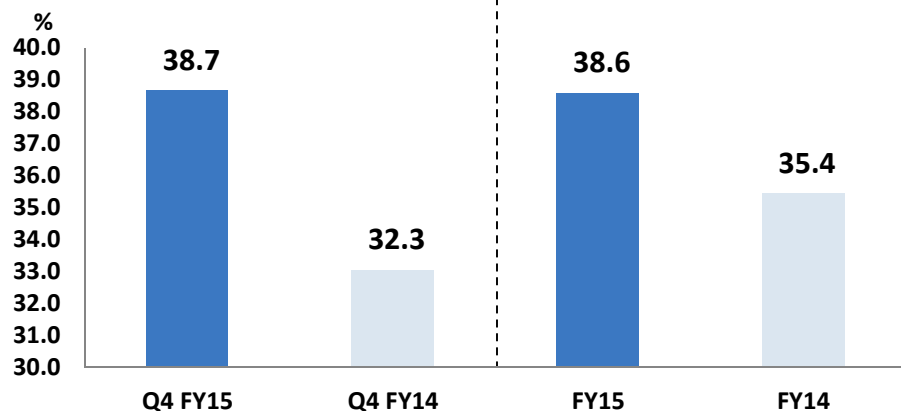
Revenue



Gross Profit



Gross Profit Margin



- OA segment revenue increased 218% year-on-year to US\$93.2 million mainly due to POSH Xanadu and 3 LCV's that commenced their charter in 2015. Gross Profit improved by 246% mainly revenue driven.
- FY2015 utilization rate at 60.4% (FY2014 77.0%)

Financial Highlights – T&I

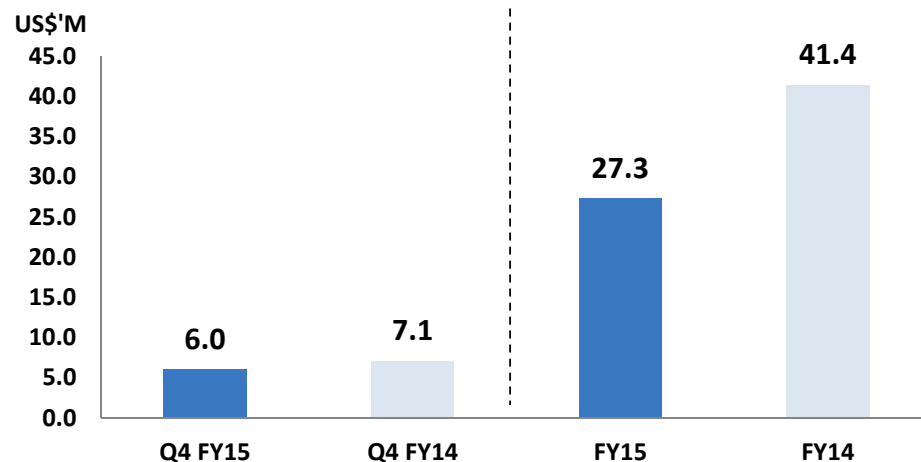
YoY: -16%

YoY: -34%

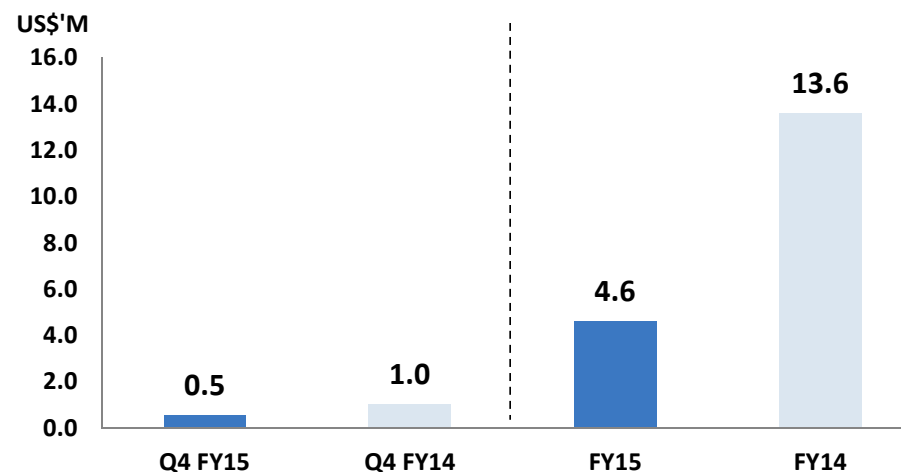
YoY: -46%

YoY: -66%

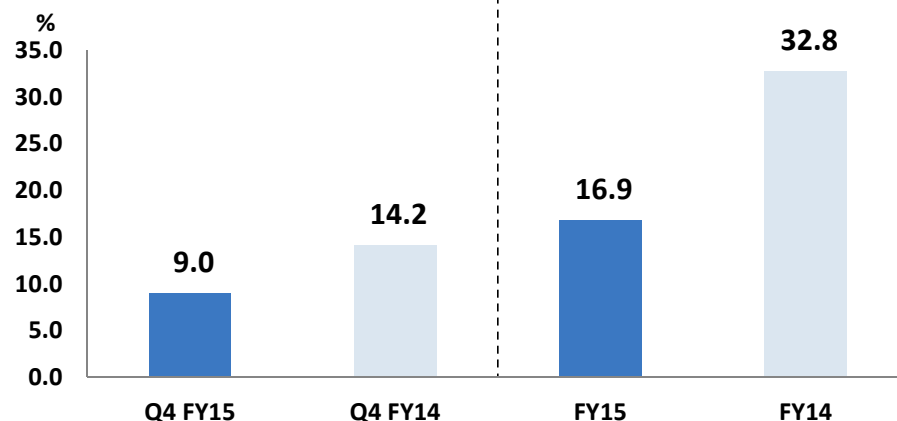
Revenue



Gross Profit



Gross Profit Margin



- T&I segment revenue decreased 34% year-on-year to US\$27.3 million with gross profit declining 66% year-on-year to US\$4.6 million mainly due to lower utilization and charter rates in FY15
- FY2015 utilization rate at 57.6% (FY2014 63.5%)

Financial Highlights – HSER

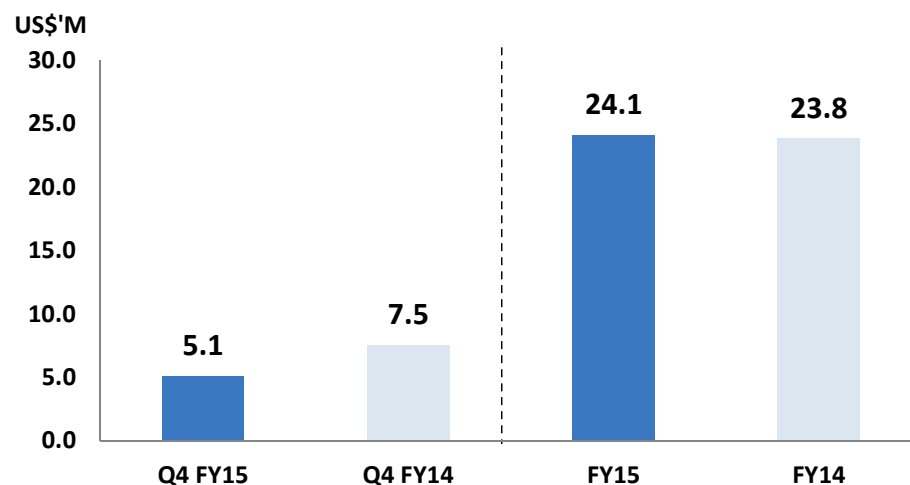
YoY: -32%

YoY: 1%

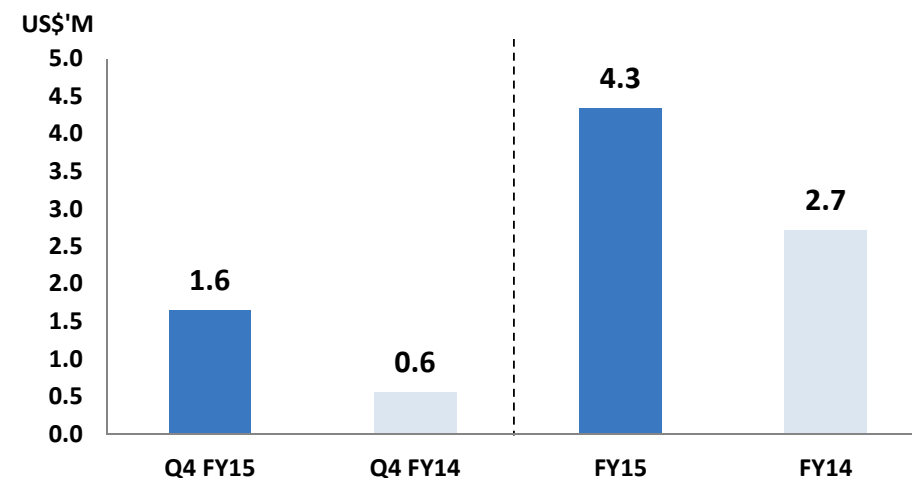
YoY: 198%

YoY: 60%

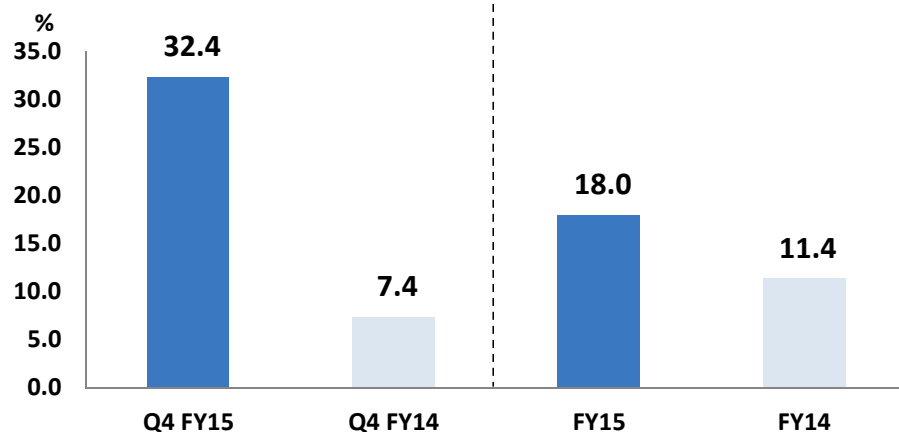
Revenue



Gross Profit



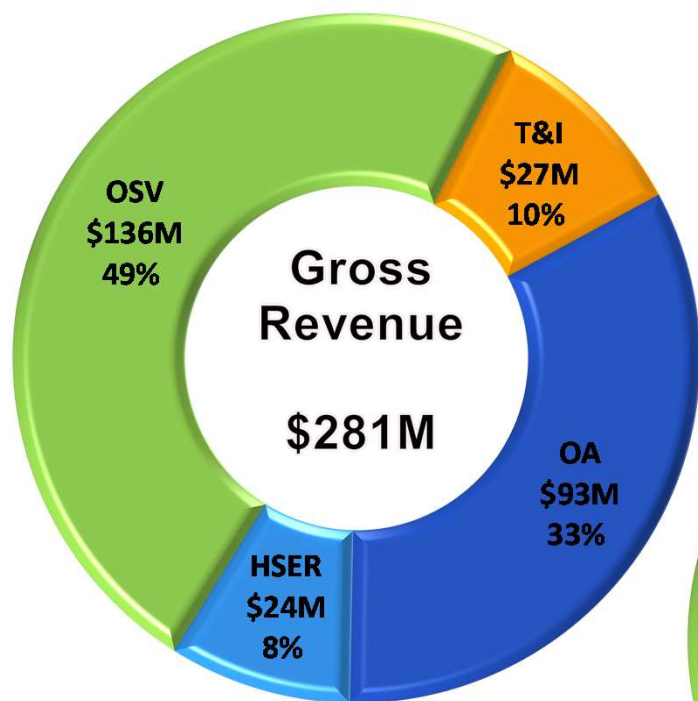
Gross Profit Margin



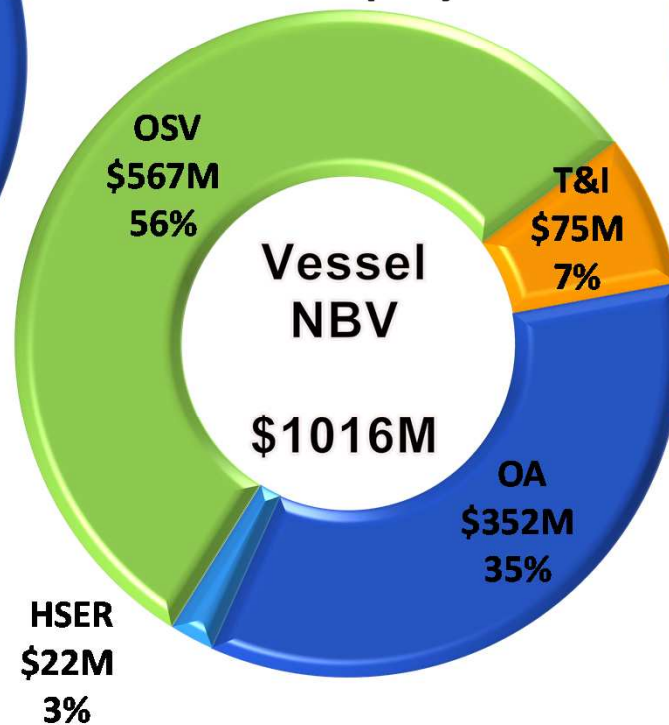
- HSER segment revenue increased 1% year-on-year to US\$24.1 million due to salvage job in Q3 FY15

Segments results¹ & Assets deployed²

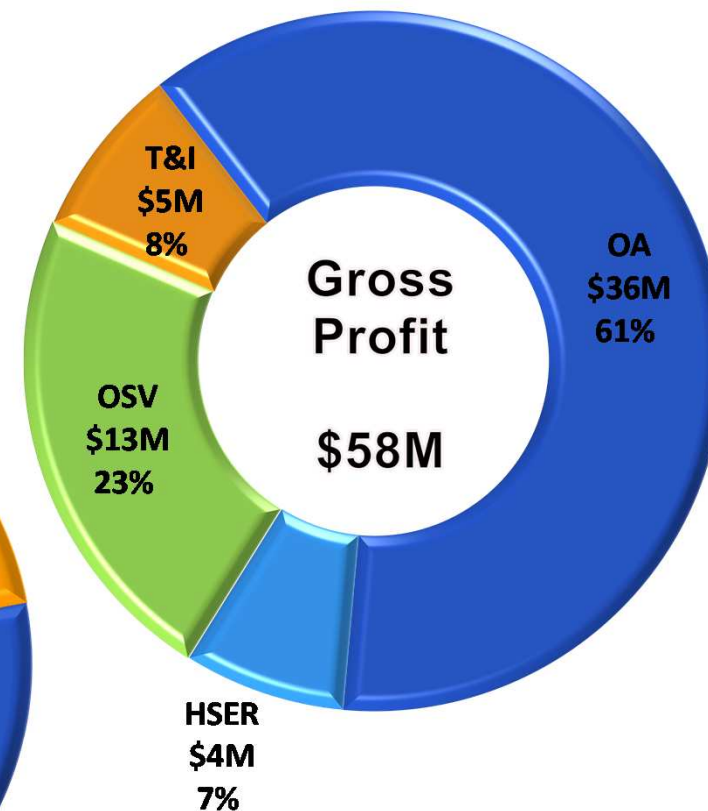
Gross Revenue



Assets deployed



Gross Profit



Currency :US\$
 Note 1: For period FY15
 Note 2: As at 31 Dec 2015

US\$'000	31 Dec 2015	31 Dec 2014
Net Debt	545,951	548,332
Equity	1,061,043	1,213,764
Net Debt /Equity	51%	45%

- The company has available undrawn bank lines of approximately \$379M and secured debt facility ahead of its debt maturity
- Prudent capital management reinforces the company ability to deal with uncertainties in the market and seize opportunities that may arise

	Wholly Owned	JVs	Under Construction/Order	
Number of vessels ¹	74	38	14	
Net book value ²	\$1,016m	-	-	
CAPEX commitment	-	-	\$612M Paid ²	\$161M Outstanding

- As at 31 December 2015, the Group has 14 vessels under construction/order with expected delivery by 3Q 2017.
- The Group is constantly monitoring its capex plan and has deferred certain planned new buildings.
- The Group is taking delivery of 12 vessels² in FY16 with remaining payments approximating \$117M.

Note 1: See Appendix for details

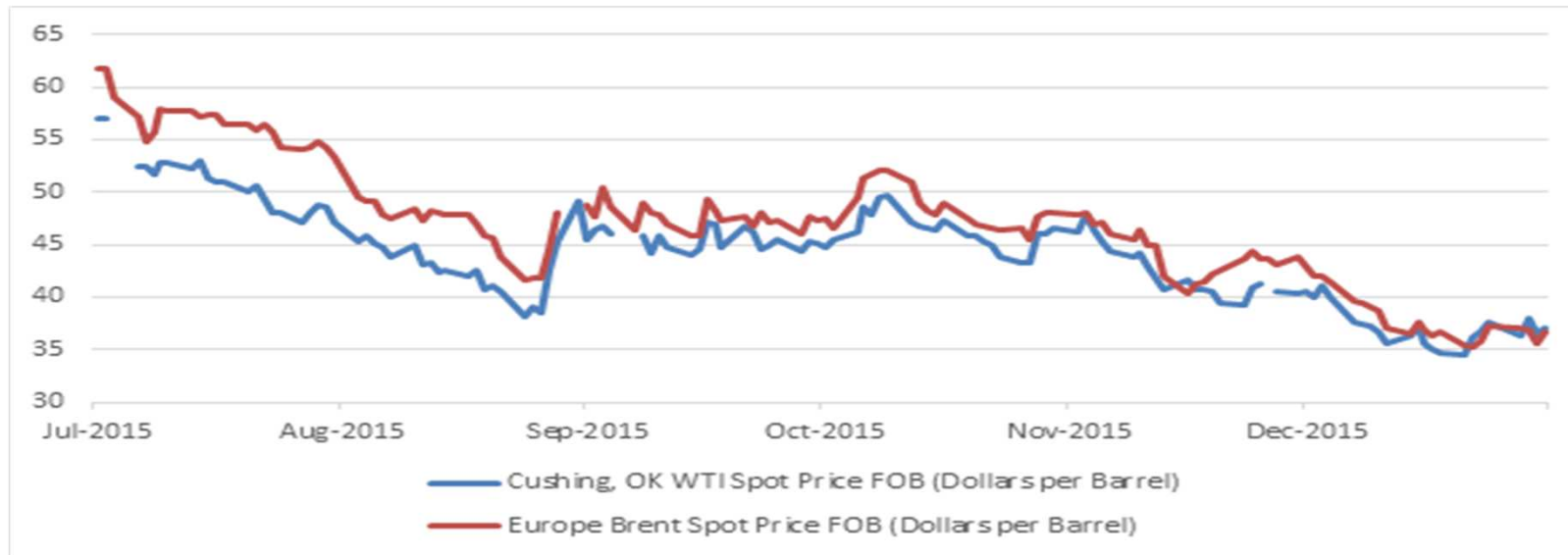
Note 2: As of 31 Dec 2015

BUSINESS UPDATES



- **Downward Pressure on Oil Prices to Continue**

- OPEC failed to agree on a new production quota, further swelling a global glut that has depressed oil prices.



- **Increased Competition from other players**

- Increased competition from OSV operators as more vessels became idle from increasing number of rigs being laid up or scrapped
- Charter Rates and vessel utilisation expected to experience on-going downward pressure as a result

- **Maintain strategy of diversification**
 - Search for suitable opportunities in emerging markets like the Middle East, with a prime example being the setting up of our local Saudi office
 - Focused on segments with stable forward outlook

- **Adapt to changing landscape and market conditions**
 - Focus on vessels cost optimization with significant reduction in manning on-board for non working vessels
 - Increased focus on operational efficiency with spot jobs and towages in between projects to maximise utilisation

- **Continue to focus on operational excellence for delivery of high service standard**
 - Expand footprint and maximise utilisation of vessels
 - Focus on our people through various training programmes, courses and seminars
 - Maintain cost reduction initiatives to drive costs lower and share burden with customers



QUESTIONS & ANSWERS

Appendix

Overview of Business Segments

	Offshore Supply Vessels (OSV)	Offshore Accommodation (OA)	Transportation and Installation (T&I)	Harbour Services and Emergency Response (HSER)
Description	<ul style="list-style-type: none"> ▪ AHTS and PSV: Mid to deepwater oilfield operations in exploration, development, construction and production phases 	<ul style="list-style-type: none"> ▪ Offshore accommodation, workshop and storage facilities: Offshore construction and maintenance operations 	<ul style="list-style-type: none"> ▪ AHT: Ocean towage of FPSOs and large offshore structures; shallow-water pipelay and construction works ▪ Barge: Transportation, floatovers and launching of platform jackets 	<ul style="list-style-type: none"> ▪ Harbour Services: Support harbour towage operators and provide heavy lift services to shipyards ▪ Emergency Response: Salvage, wreck removal, rescue and oil-spill response operations globally
Fleet	<ul style="list-style-type: none"> ▪ Operates 29 vessels (JV: 4) including: <ul style="list-style-type: none"> • 8,000 – 16,000 BHP AHTS • 2,346 – 4,100 DWT PSVs ▪ Youngest deepwater and midwater AHTS/PSV fleets globally ▪ Average vessel age of 4.1 years 	<ul style="list-style-type: none"> ▪ Operates 8 vessels (JV: 1) with total capacity of 2,350 persons ▪ Capacity expected to increase to 3,338 persons by end 2016 ▪ Average vessel age of 7.8 years 	<ul style="list-style-type: none"> ▪ Operates 42 vessels (JV: 14) including: <ul style="list-style-type: none"> • 12,000 – 16,300 BHP AHTs • 4,000 – 8,000 BHP AHTs • Barges, including submersible barges and launch barge • Average vessel age of 7.9 years 	<ul style="list-style-type: none"> ▪ Operates 33 vessels (JV: 19) including: <ul style="list-style-type: none"> • 3,200 – 5,000 BHP Azimuth Stern Drive (ASD) harbour tugs • Heavy lift crane barges with safe working load capacities of 60 - 1,500 tonnes • Average vessel age of 9.7 years
Typical Contract Type	<ul style="list-style-type: none"> ▪ Mix of short and long-term charters and spot contracts 	<ul style="list-style-type: none"> ▪ Long-term contracts 	<ul style="list-style-type: none"> ▪ Short-term charters or lump-sum project contracts 	<ul style="list-style-type: none"> ▪ MPA license to provide port towage services in Singapore ▪ Retainer agreements for emergency response services

Fleet Optimisation Program










Types of Vessels	Current Fleet		New Vessels Under Construction/Committed
	Wholly Owned	Owned by JVs	
AHTS	12	4	1
PSV	13	-	2
IMR	-	-	2
AHT	9	9	2
Towing Tugs	4	1	-
Barges	15	4	-
SSAV	1	-	1
Accommodation Vessels	6	1	1
Harbour Tugs	9	16	4
Crane Barge	2	2	1
Utility Workboats	3	1	-
Total as at to-date	74	38	14

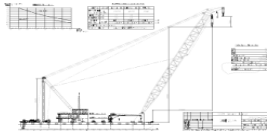

- Young fleet of customized new builds to meet customers' needs
- Focus on high-capacity and high-specification offshore accommodation vessels
- Entry into Inspection, Maintenance and Repair (IMR) segment with construction of IMR vessels

Vessels to be delivered – 2016 onward

As at 31 December 2015, we have a total of 14 newbuilds contracted for delivery

POSH			Expected Delivery Date	No. of Newbuilds	Size
OA	SSAV		<ul style="list-style-type: none"> 1H 2016 	<ul style="list-style-type: none"> 1 DP3 SSAV 	<ul style="list-style-type: none"> 750-person
	AV		<ul style="list-style-type: none"> Q2 2016 	<ul style="list-style-type: none"> 1 LCV 	<ul style="list-style-type: none"> 88 M
			<ul style="list-style-type: none"> Q2 2017 Q3 2017 	<ul style="list-style-type: none"> 2 DP2 IMR vessels 	<ul style="list-style-type: none"> 89 M
OSV	AHTS		<ul style="list-style-type: none"> Q1 2016 	<ul style="list-style-type: none"> 1 DP2 AHTS 	<ul style="list-style-type: none"> 8,000 BHP
	PSV		<ul style="list-style-type: none"> Q2 2016 Q3 2016 	<ul style="list-style-type: none"> 2 DP2 PSV 	<ul style="list-style-type: none"> 3000 DWT
T & I	AHT		<ul style="list-style-type: none"> Q1 2016 Q2 2016 	<ul style="list-style-type: none"> 2 AHT 	<ul style="list-style-type: none"> 6,600 BHP
HSER	Tug		<ul style="list-style-type: none"> Q3 2016 Q3 2016 	<ul style="list-style-type: none"> 2 ASD Harbour Tugs 	<ul style="list-style-type: none"> 5,000 BHP 5,000 BHP

Vessels to be delivered – 2016 onward (cont'd)

JV	Expected Delivery Date	No. of Newbuilds	Size
Floating Crane Barge 	<ul style="list-style-type: none"> Q1 2016 	<ul style="list-style-type: none"> 1 Floating Crane Barge 	<ul style="list-style-type: none"> 500T Sheerleg
Tug 	<ul style="list-style-type: none"> Q3 2016 Q3 2016 	<ul style="list-style-type: none"> 2 ASD Harbour Tugs 	<ul style="list-style-type: none"> 3,600 BHP

Disclaimer

The information contained in this presentation is for information purposes only, and does not constitute or form part of any offer or invitation to sell or the solicitation of an offer or invitation to purchase or subscribe for, or any offer to underwrite or otherwise acquire any securities of PACC Offshore Services Holdings Ltd. (the "Company") or any other securities, nor shall any part of this presentation or the fact of its distribution or communication form the basis of, or be relied on in connection with, any contract, commitment or investment decision in relation thereto in Singapore or any other jurisdiction. No reliance may be placed for any purpose whatsoever on the information set forth in this presentation or on its completeness. This presentation has been prepared solely for information used by the Company for presentation purposes and may not be reproduced or redistributed to any other person.

The information ("Confidential Information") contained in this presentation does not contain all relevant information relating to the Company or its securities, particularly with respect to the risks and special considerations involved with an investment in the securities of the Company. No part of this document shall form the basis of or be relied upon in connection with any contract or commitment whatsoever. This presentation is strictly confidential and has been prepared by the Company to you solely for your reference. The Confidential Information is subject to change without notice, its accuracy is not guaranteed and it may not contain all material information concerning the Company. The information contained in this presentation has not been independently verified. No representation, warranty or undertaking, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or the opinions contained herein. Neither the Company nor any of their respective directors makes any representation or warranty (express or implied) regarding, and assumes any responsibility or liability for, the accuracy or completeness of, or any errors or omissions in, any information or opinions contained herein. None of the Company or any of its members, directors, officers, employees, affiliates, advisors or representatives nor any other person will be liable (in negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with the presentation.

This presentation may contain forward-looking statements which are statements that are not historical facts that may be identified by their use of words like "plans," "expects," "will," "anticipates," "believes," "intends," "depends," "projects," "estimates" or other words of similar meaning and that involve substantial risks and uncertainties. You should not unduly rely on such statements. All statements that address expectations or projections about the future, including, but not limited to, statements about the strategy for growth, product development, market position, expenditures, and financial results, are forward-looking statements. Forward-looking statements are based on certain assumptions and expectations of future events. The Company does not guarantee that these assumptions and expectations are accurate or will be realised. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions.

Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other companies, shifts in customer demands, customers and partners, changes in operating expenses including employee wages, benefits and training, governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward-looking statements, which are based on current view of the Company's management on future events. The Company do not assume any responsibility to amend, modify or revise any forward-looking statements, on the basis of any subsequent developments, information or events, or otherwise.

The information in this presentation has not been independently verified, approved or endorsed by any manager or adviser retained by the Company. No representation, warranty, express or implied, is made as to, and no reliance, in whole or in part, should be placed on, the fairness, accuracy, completeness or correctness of the information and opinions in this presentation. It is not intended that these materials provide, and you may not rely on these materials as providing, a complete or comprehensive analysis of the Company. The information and opinions in these materials are provided as at the date of this presentation, and are subject to change without notice. None of the Company or its affiliates, advisers or representatives, makes any representation as to, or assumes any responsibility with regard to, the accuracy or completeness of any information contained here or undertakes any responsibility for any reliance which is placed by any person on any statements or opinions appearing herein or which are made by the Company or any third party, or undertakes to update or revise any information subsequent to the date hereof, whether as a result of new information, future events or otherwise and none of them shall have any liability (in negligence or otherwise) for nor shall they accept responsibility for any loss or damage howsoever arising from any information or opinions presented in these materials or use of this presentation or its contents or otherwise arising in connection with this presentation.

The distribution of this presentation in certain jurisdictions may be restricted by law and, accordingly, this presentation is being communicated only to persons who have requisite experience in matters relating to investments and are persons to whom it may be lawful to communicate it without contravention of any unfulfilled registration requirements or other legal restrictions in the jurisdiction in which they reside or conduct business or in which they receive this presentation.