

 Keppel-KBS US REIT Management Pte. Ltd.
 Tel: (65) 6803 1818

 (Co Reg No. 201719652G)
 Fax: (65) 6803 1717

 230 Victoria Street
 #05-08 Bugis Junction Towers

 Singapore 188024
 Fax: (65) 6803 1717

MEDIA RELEASE

Unaudited Results of Keppel-KBS US REIT for the Financial Period since Listing on 9 November 2017 to 30 June 2018

17 July 2018

The Directors of Keppel-KBS US REIT Management Pte. Ltd., as Manager of Keppel-KBS US REIT, are pleased to announce the unaudited results of Keppel-KBS US REIT for the financial period since listing on 9 November 2017 to 30 June 2018.

For more information, please contact:

| Investor relations |
|--|
| Ms Emmulin Wee |
| Manager |
| Investor Relations |
| Keppel Capital |
| Tel: (65) 6803 1818 |
| Email: <u>emmulin.wee@kepcapital.com</u> |
| |

The materials are also available at www.kepkbsusreit.com, www.kepcapital.com and www.kepcorp.com

DBS Bank Ltd. is the Sole Financial Adviser and Issue Manager for the initial public offering of Keppel-KBS US REIT (the "**Offering**"). DBS Bank Ltd., Citigroup Global Markets Singapore Pte. Ltd., Credit Suisse (Singapore) Limited and Merrill Lynch (Singapore) Pte. Ltd. are the Joint Bookrunners and Underwriters for the Offering.

Keppel-KBS US REIT declares DPU of 3.82 US cents for the period since Listing Date to 30 June 2018, exceeding IPO forecast of 3.80 US cents

Results Highlights

- Higher net property income supported by overall rental growth, lower property expenses, and a one-off compensation income
- Distribution per Unit (DPU) of 3.82 US cents above IPO forecast of 3.80 US cents, translating to an annualised distribution yield of 6.77%
- Proactive leasing efforts with 32 new leases signed in 2Q 2018 with reputable tenants, improving committed portfolio occupancy rate to 90.3% as at 30 June 2018
- Actively pursuing accretive acquisitions in key growth markets to expand portfolio and capture upsides in the market

| | 2Q 2018 ⁽¹⁾ | | | | Listing Date 30 Jun 2018 ⁽¹⁾ | |
|--|------------------------|-------------------------|-------|----------|--|-------|
| | Actual | Forecast ⁽²⁾ | +/(-) | Actual | Forecast ⁽²⁾ | +/(-) |
| | US\$'000 | US\$'000 | % | US\$'000 | US\$'000 | % |
| Gross Revenue | 22,641 | 23,127 | (2.1) | 58,743 | 58,646 | 0.2 |
| Property Expenses | (8,847) | (9,534) | (7.2) | (22,621) | (23,832) | (5.1) |
| Net Property Income | 13,794 | 13,593 | 1.5 | 36,122 | 34,814 | 3.8 |
| Income available for distribution to Unitholders ⁽³⁾ | 9,453 | 9,447 | 0.1 | 24,069 | 24,054 | 0.1 |
| Available DPU (US cents) for the period ⁽³⁾ | 1.50 | 1.49 | 0.7 | 3.82 | 3.80 | 0.5 |
| Annualised available for distribution yield (%) ⁽⁴⁾ | | | | 6.77% | 6.74% | 3 bps |

Summary of Results

Notes:

- (2) Forecast for 2Q 2018 was derived from one quarter of the 2018 forecast. There was no forecast figure for the period from Listing Date to 31 Dec 2017. Hence, forecast results for the period from Listing Date to 30 Jun 2018 comprise actual figures from Listing Date to 31 Dec 2017 and one half of the 2018 forecast.
- (3) Based on 100% of taxable income available for distribution. DPU of 3.82 US cents for the period from Listing Date to 30 Jun 2018 comprise (i) DPU of 0.82 US cents from Listing Date to 31 Dec 2017 and (ii) DPU of 3.00 US cents for the period 1 Jan 2018 to 30 Jun 2018.

(4) Based on IPO and 2Q 2018 closing price per Unit of US\$0.88.

Financial Performance

Keppel-KBS US REIT Management Pte. Ltd., as Manager of Keppel-KBS US REIT, is pleased to deliver net property income of US\$36.1 million for the financial period since listing on 9 November 2017 to 30 June 2018, exceeding its IPO forecast of US\$34.8 million by 3.8%.

This higher net property income was supported by overall rental growth, lower property expenses, and a one-off compensation income recognised in 1Q 2018 arising from an early lease termination at Westmoor Center in Denver, Colorado. The space was taken up in July 2018 by an existing tenant who was expanding its space, and cash rental contribution will commence in December 2018.

⁽¹⁾ No comparative figures presented as Keppel-KBS US REIT was constituted on 22 Sep 2017 and listed on 9 Nov 2017 (Listing Date). 2Q 2018 refers to the period from 1 Apr 2018 to 30 Jun 2018.

DPU for the period from 9 November 2017 to 30 June 2018 is 3.82 US cents, 0.5% above the IPO forecast of 3.80 US cents. This translates to an annualised available for distribution yield of 6.77%. The distributions will be paid out on 25 September 2018.

Portfolio Review

The Manager continues to capitalise on the steady demand for its portfolio of assets. 2Q 2018 saw positive leasing momentum with 32 new leases totalling to more than 222,000 sf secured during the period, bringing committed portfolio occupancy to 90.3% as at 30 June 2018, compared with 89.8% as at 31 March 2018. All new leases have built-in annual rental escalations of 2-4%, providing organic growth visibility for the portfolio.

As at 30 June 2018, the portfolio weighted average lease expiry¹ (WALE) was 3.7 years. WALE¹ for the portfolio's top 10 tenants, which include Ball Aerospace & Tech Corp and Zimmer Biomet Spine Inc. in the technology sector, as well as companies in the finance and insurance sectors, was 5.1 years.

Capital Management

Keppel-KBS US REIT adopts a prudent capital management approach. As at 30 June 2018, 75.0% of the REIT's term loans have been hedged with floating-to-fixed interest rate swaps, and all its borrowings are made in USD, providing a natural hedge for its income and investments.

The REIT's average cost of debt for the period from 9 November 2017 to 30 June 2018 was $3.4\%^2$. As at 30 June 2018, aggregate leverage was 33.1%, and interest coverage ratio remained healthy at 5.7 times. The REIT's weighted average term to maturity of its debt is 3.9 years, with the first tranche of its term loan facilities maturing in 2021.

The Manager continually reviews the REIT's financing requirements to ensure an optimal and nimble capital structure that is favourable for yield-accretive acquisitions to grow its portfolio.

Outlook

The International Monetary Fund (IMF) has raised its US GDP growth projection for 2018 from 2.7% to 2.9%, citing strong near-term outlook and robust job creation, supported by fiscal stimulus, recovery of private investment as well as favourable financial conditions. Risks remain that the expansion in the federal deficit could trigger a rise in inflation, and recent moves to impose tariffs on imports could increase market volatility.

The US office market remains healthy. According to CoStar, the 12-month³ office net absorption was 50.2 million sf as at end-June 2018. Deliveries were 67.2 million sf in the same period, with the majority of new supply coming from major cities' central business district.

National average occupancy rate for the same period remained stable at 89.7%. The 12-month overall rent growth improved from 1.5% as at end-March 2018 to 1.6% as at end-June 2018, with Seattle, Sacramento and Atlanta amongst the markets with highest rent growth.

The REIT, with assets located in key growth markets in the West Coast, Central, and East Coast, is wellplaced to benefit from organic growth, largely from improved occupancies and built-in rental escalations in its portfolio. Office demand in these markets is underpinned by strong and defensive sectors such as technology, education and healthcare.

¹ By committed occupancy and NLA.

² Includes amortisation of upfront debt financing costs.

³ Refers to the period from July 2017 to June 2018.

To capture value and further upsides, the Manager is actively pursuing accretive acquisitions in key growth markets where the REIT has a presence in, as well as other US cities with similar growth characteristics. The Manager remains committed to deliver sustainable distributions and strong total returns to Unitholders.

- End -

About Keppel-KBS US REIT (<u>www.kepkbsusreit.com</u>)

Listed on 9 November 2017 on the mainboard of the Singapore Exchange Securities Trading Limited, Keppel-KBS US REIT is a distinctive office REIT with properties located in key growth markets of the United States (US). The REIT's investment strategy is to principally invest in a diversified portfolio of income-producing commercial and real estate assets in key growth markets of the US to provide sustainable distributions and strong total returns for Unitholders.

Its current portfolio comprises a balanced mix of 11 office properties located in seven key growth markets across US. With an aggregate Net Lettable Area (NLA) of 3.2 million square feet, these quality properties have a diversified tenant base led by tenants in the growth and defensive sectors such as technology, finance and insurance, professional services, as well as medical and healthcare.

The assets in the West Coast are The Plaza Buildings and Bellevue Technology Center, both located in Seattle, Washington, as well as Iron Point in Sacramento, California. In the Central region, the assets are Great Hills Plaza and Westech 360 in Austin, Texas; and 1800 West Loop South and West Loop I & II in Houston, Texas; and Westmoor Center in Denver, Colorado. In the East Coast, the REIT owns Powers Ferry and Northridge Center I & II in Atlanta, Georgia and Maitland Promenade II in Orlando, Florida.

Keppel-KBS US REIT is managed by Keppel-KBS US REIT Management Pte. Ltd., which is jointly owned by two reputable Sponsors, Keppel Capital Holdings Pte. Ltd. (Keppel Capital) and KBS Pacific Advisors Pte. Ltd. (KPA)⁴. Keppel Capital is a premier asset manager in Asia, with a diversified portfolio of real estate, infrastructure and data centre properties in key cities globally. It has an established track record of managing Singapore-listed REITs and Business Trust. With KPA as a co-sponsor of Keppel-KBS US REIT, the Manager is able to leverage KPA's affiliation with KBS Capital Advisors LLC (KBS), which is one of the largest US owners of office properties globally.

Through the association with Keppel Capital and KBS, the Manager will be able to harness synergies from two best-in-class management platforms to deliver long-term sustainable distributions and total returns to Unitholders.

⁴ The co-founding partners of KBS include Peter McMillan III and Keith D. Hall, who are partners of KPA and together indirectly hold a onethird stake of KBS. As KPA is a co-sponsor of Keppel-KBS US REIT, the Manager is able to leverage KPA's affiliation with KBS.

Important Notice

The past performance of Keppel-KBS US REIT is not necessarily indicative of its future performance. Certain statements made in this release may not be based on historical information or facts and may be "forward-looking" statements due to a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes, and the continued availability of financing in the amounts and terms necessary to support future business.

Prospective investors and unitholders of Keppel-KBS US REIT (Unitholders) are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of Keppel-KBS US REIT Management Pte. Ltd., as manager of Keppel-KBS US REIT (the Manager) on future events. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information, or opinions contained in this release. None of the Manager, the trustee of Keppel-KBS US REIT or any of their respective advisors, representatives or agents shall have any responsibility or liability whatsoever (for negligence or otherwise) for any loss howsoever arising from any use of this release or its contents or otherwise arising in connection with this release. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially. The value of units in Keppel-KBS US REIT (Units) and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including possible loss of principal amount invested.

Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders may only deal in their Units through trading on Singapore Exchange Securities Trading Limited (SGX-ST). Listing of the Units on SGX-ST does not guarantee a liquid market for the Units.



KEPPEL-KBS US REIT FINANCIAL STATEMENTS AND DISTRIBUTION ANNOUNCEMENT UNAUDITED RESULTS FOR THE PERIOD FROM 9 NOVEMBER 2017 (LISTING DATE) TO 30 JUNE 2018

| TABLE OF CONTENTS INTRODUCTION | .2 |
|--|-----|
| SUMMARY OF KEPPEL-KBS US REIT RESULTS | .3 |
| 1 (A)(i)(ii) CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME AND DISTRIBUTION STATEMENT | .5 |
| 1 (B)(i) STATEMENTS OF FINANCIAL POSITION | .7 |
| 1 (B)(ii) AGGREGATE AMOUNT OF BORROWINGS AND DEBT SECURITIES | . 8 |
| 1 (C) CONSOLIDATED STATEMENT OF CASH FLOWS | .9 |
| 1 (D)(i) STATEMENT OF CHANGES IN UNITHOLDERS' FUNDS | 11 |
| 1 (D)(ii) DETAILS OF ANY CHANGES IN UNITS | 12 |
| 1 (D)(iii) TOTAL NUMBER OF ISSUED UNITS | 13 |
| 1 (D)(iv) SALES, TRANSFER, DISPOSALS, CANCELLATION OR USE OF TREASURY UNITS | 13 |
| 2. AUDIT | 13 |
| 3. AUDITORS' REPORT | 13 |
| 4. ACCOUNTING POLICIES | 13 |
| 5. CHANGES IN ACCOUNTING POLICIES | 13 |
| 6. CONSOLIDATED EARNINGS PER UNIT ("EPU") AND DISTRIBUTION PER UNIT ("DPU") | 13 |
| 7. NET ASSET VALUE ("NAV") AND NET TANGIBLE ASSET ("NTA") PER UNIT | 14 |
| 8. REVIEW OF PERFORMANCE | 14 |
| 9. VARIANCE FROM FORECAST STATEMENT | 14 |
| 10. PROSPECTS | 15 |
| 11. RISK FACTORS AND RISK MANAGEMENT | 15 |
| 12. DISTRIBUTIONS | 17 |
| 13. DISTRIBUTION STATEMENT | 17 |
| 14. INTERESTED PERSON TRANSACTIONS | 17 |
| 15. CONFIRMATION PURSUANT TO RULE 720(1) OF THE LISTING MANUAL | 18 |
| CONFIRMATION BY THE BOARD | 20 |

DBS Bank Ltd. is the sole financial adviser and issue manager for the initial public offering of Keppel-KBS US REIT (the "**Offering**"). DBS Bank Ltd., Citigroup Global Markets Singapore Pte. Ltd., Credit Suisse (Singapore) Limited and Merrill Lynch (Singapore) Pte. Ltd. were the Joint Bookrunners and Underwriters for the Offering (collectively, the "Joint Bookrunners and Underwriters").

INTRODUCTION

Keppel-KBS US REIT is a Singapore real estate investment trust constituted by the Trust Deed dated 22 September 2017 between Keppel-KBS US REIT Management Pte. Ltd., as the Manager of Keppel-KBS US REIT and Perpetual (Asia) Limited, as the Trustee of Keppel-KBS US REIT.

Keppel-KBS US REIT was listed on SGX-ST on 9 November 2017 ("Listing Date") with the investment strategy of principally investing, directly or indirectly, in a diversified portfolio of income-producing commercial assets and real estate-related assets in the key growth markets of the United States.

Keppel-KBS US REIT's key objectives are to provide Unitholders with attractive total returns primarily driven by regular and stable distributions, while maintaining an appropriate capital structure and striving for sustainable growth in distribution and net asset value per Unit.

The initial portfolio of Keppel-KBS US REIT (the "IPO Portfolio") comprise 11 office properties in the United States, with an aggregate NLA of 3,225,739 sq ft. The IPO Portfolio consists of the following properties (the "Properties"):

West CoastThe Plaza BuildingsBellevue Technology CenterIron PointCentralWestmoor CenterGreat Hills PlazaWestech 3601800 West Loop SouthWest Loop I & IIEast CoastPowers Ferry Landing EastNorthridge Center I & IIMaitland Promenade II

As disclosed in the Prospectus, SGX-ST granted Keppel-KBS US REIT a waiver from compliance with Rule 705(1) of the SGX-ST Listing Manual which requires the announcement of financial statements for the full financial year immediately after the figures are available. Accordingly, Keppel-KBS US REIT will be announcing its first full year results for the period from 9 November 2017 ("Listing Date") to 31 December 2018.

SUMMARY OF KEPPEL-KBS US REIT RESULTS FOR THE PERIOD FROM 9 NOVEMBER 2017 (LISTING DATE) TO 30 June 2018

| | Group | | | | | |
|--|----------|-------------------------|-------|--|-------------------------|-------|
| | | 2Q 2018 ⁽¹⁾ | | Listing Date to 30 June 2018 ⁽¹⁾ | | |
| | Actual | Forecast ⁽²⁾ | +/(-) | Actual | Forecast ⁽²⁾ | +/(-) |
| | US\$'000 | US\$'000 | % | US\$'000 | US\$'000 | % |
| Gross Revenue | 22,641 | 23,127 | (2.1) | 58,743 | 58,646 | 0.2 |
| Property Expenses | (8,847) | (9,534) | (7.2) | (22,621) | (23,832) | (5.1) |
| Net Property Income (3) | 13,794 | 13,593 | 1.5 | 36,122 | 34,814 | 3.8 |
| Net Income for the period ⁽⁴⁾ | 10,049 | 7,986 | 25.8 | 29,190 | 21,633 | 34.9 |
| Income available for distribution to Unitholders ⁽⁵⁾ | 9,453 | 9,447 | 0.1 | 24,069 | 24,054 | 0.1 |
| Available distribution per Unit (DPU) (US cents) for the period ⁽⁵⁾ | 1.50 | 1.49 | 0.7 | 3.82 | 3.80 | 0.5 |
| Annualised available for distribution yield (%) ⁽⁶⁾ | | | | 6.77% | 6.74% | 3 bps |

Notes:

(1) No comparative figures have been presented as Keppel-KBS US REIT was constituted on 22 September 2017 and dormant since its constitution to the Listing Date.

2Q 2018 refer to the second quarter of 91 days from 1 April 2018 to 30 June 2018 and Listing Date to 30 June 2018 refers to the financial period of 234 days from 9 November 2017 to 30 June 2018.

(2) Forecast for 2Q 2018 was derived from one quarter of the 2018 forecast.

There was no forecast figure for the period from Listing Date to 31 December 2017. Hence, forecast results for the period from Listing Date to 30 June 2018 comprise actual figures from Listing Date to 31 December 2017 and one half of the 2018 forecast.

The forecast figures were derived from the Forecast Year 2018 as disclosed in the Prospectus.

- (3) Net property income of US\$13.8 million for 2Q 2018 and US\$36.1 million for Listing Date to 30 June 2018 was higher than forecast by 1.5% and 3.8% respectively. For more details, please refer to Paragraph 9 Variance from Forecast Statement.
- (4) Included in net income are derivative gains of US\$1.4 million and US\$6.2 million due to the change in fair value of the interest rate swaps for 2Q 2018 and for the period from Listing Date to 30 June 2018 respectively.

(5) The income available for distribution to Unitholders is based on 100% of the taxable income available for distribution to Unitholders.

For the period from Listing Date to 31 December 2017, actual income available for distribution to Unitholders and available distribution per unit are US\$5.2 million and 0.82 US cents respectively.

Excluding the results for the period from Listing Date to 31 December 2017, actual income available for distribution to Unitholders and available distribution per Unit for first half of 2018 are:

| | Gro 1 January 20 ⁻ 20 | 18 to 30 June | |
|--|--|---------------|---------|
| | Actual | Forecast | |
| | US\$'000 | US\$'000 | +/(-) % |
| Income available for distribution to Unitholders | 18,907 | 18,892 | 0.1 |
| DPU (US cents) | 3.00 | 2.98 | 0.7 |

(6) The annualised available for distribution yield for Listing Date to 30 June 2018 is on a pro-rata basis of 234 days following the Listing Date and is based on the IPO and market closing price as at the last trading day of 2Q 2018 of US\$0.880.

1 UNAUDITED RESULTS FOR THE PERIOD FROM 9 NOVEMBER 2017 (LISTING DATE) TO 30 JUNE 2018

The Directors of Keppel-KBS US REIT Management Pte. Ltd., as the Manager of Keppel-KBS US REIT, advise the following unaudited results of the Group for the period from 9 November 2017 (Listing Date) to 30 June 2018:

1 (A)(i)(ii) CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME AND DISTRIBUTION STATEMENT

| | Note | | 2Q 2018 ⁽¹⁾ | | | sting Date June 2018 ⁽¹⁾ | |
|--|------|-------------------------------|-------------------------------|---------------------------|-------------------------------|--|--------------------------|
| | | Actual | Forecast (2) | +/(-)% | Actual | Forecast ⁽²⁾ | +/(-)% |
| Consolidated Statement of Comprehensive Income | | US\$'000 | US\$'000 | | US\$'000 | US\$'000 | |
| Rental income Recoveries income | | 17,236 4,406 | 17,504 4,679 | (1.5) (5.8) | 45,294 11,010 | 44,744 11,484 | 1.2 (4.1) |
| Other operating income | | 999 | 944 | 5.8 | 2,439 | 2,418 | 0.9 |
| Gross Revenue | | 22,641 | 23,127 | (2.1) | 58,743 | 58,646 | 0.2 |
| Utilities Repairs and maintenance Property management fees | | (1,497) (1,001) (1,123) | (1,828) (1,041) (1,248) | (18.1) (3.8) (10.0) | (4,007) (2,573) (2,826) | (4,492) (2,621) (3,128) | (10.8) (1.8) (9.7) |
| Property taxes | | (2,798) | (2,708) | 3.3 | (7,117) | (6,913) | 3.0 |
| Other property expenses | | (2,428) | (2,709) | (10.4) | (6,098) | (6,678) | (8.7) |
| Property expenses | | (8,847) | (9,534) | (7.2) | (22,621) | (23,832) | (5.1) |
| Net Property Income | | 13,794 | 13,593 | 1.5 | 36,122 | 34,814 | 3.8 |
| Finance income | | 17 | - | NM | 41 | 12 | >100 |
| Finance expenses | 3 | (2,525) | (2,585) | (2.3) | (6,474) | (6,659) | (2.8) |
| Manager's base fee | 4 | (945) | (945) | - | (2,406) | (2,406) | - |
| Trustee's fee Fair value change in | | (32) | (42) | (23.8) | (90) | (109) | (17.4) |
| derivatives | 5 | 1,369 | - | NM | 6,168 | 989 | >100 |
| Other trust expenses | 6 | (624) | (649) | (3.9) | (1,821) | (1,825) | (0.2) |
| Net income for the period before tax | | 11,054 | 9,372 | 17.9 | 31,540 | 24,816 | 27.1 |
| Tax expense | 7 | (1,005) | (1,386) | (27.5) | (2,350) | (3,183) | (26.2) |
| Net income for the period | | 10,049 | 7,986 | 25.8 | 29,190 | 21,633 | 34.9 |
| Distribution Statement | | | | | | | |
| Net income for the period | | 10,049 | 7,986 | 25.8 | 29,190 | 21,633 | 34.9 |
| Distribution adjustments | 8 | (596) | 1,461 | NM | (5,121) | 2,421 | NM |
| Income available for distribution to Unitholders | 9 | 9,453 | 9,447 | 0.1 | 24,069 | 24,054 | 0.1 |
| Available distribution per Unit (DPU) (US cents) | 9 | 1.50 | 1.49 | 0.7 | 3.82 | 3.80 | 0.5 |

NM - Not meaningful

Notes:

- (1) No comparative figures have been presented as Keppel-KBS US REIT was constituted on 22 September 2017 and dormant since its constitution to the Listing Date.
- (2) There was no forecast figure for the period from Listing Date to 31 December 2017. Hence, forecast results for the period from Listing Date to 30 June 2018 comprise actual figures from Listing Date to 31 December 2017 and one half of the 2018 forecast. The forecast figures were derived from the Forecast Year 2018 as disclosed in the Prospectus.
- (3) Finance expenses comprise the following:

| | 2Q 2018 | | | | isting Date. 30 June 2018 | |
|--|--------------------|----------------------|--------|--------------------|------------------------------|--------|
| | Actual US\$'000 | Forecast US\$'000 | +/(-)% | Actual US\$'000 | Forecast US\$'000 | +/(-)% |
| Interest expense on borrowings | 2,343 | 2,369 | (1.1) | 5,940 | 6,054 | (1.9) |
| Amortisation of upfront debt- related transaction costs | 154 | 145 | 6.2 | 400 | 384 | 4.2 |
| Dividends on preferred units | 8 | 51 | (84.3) | 75 | 159 | (52.8) |
| Commitment fees | 20 | 20 | - | 59 | 62 | (4.8) |
| | 2,525 | 2,585 | (2.3) | 6,474 | 6,659 | (2.8) |

- (4) The Manager has elected to receive 100% of its base fee in the form of units for the period from Listing Date to 31 December 2018.
- (5) This relates to fair value gain of the interest rate swaps entered into by the Group for hedging purpose. During the period from 1 January 2018 to 30 June 2018, derivative gain from mark-to-market of the interest rate swaps amounted to US\$5.2 million as interest rates increased during the period. For the period from Listing Date to 31 December 2017, derivative gain was US\$1.0 million.
- (6) Other trust expenses comprise audit, tax compliance and other corporate expenses.
- (7) Tax expense comprise current and deferred tax expenses. Current tax expense comprise mainly income tax expense on the Barbados entities, Keppel-KBS US REIT B1 SRL and Keppel-KBS US REIT B2 SRL.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Tax expense mostly related to deferred tax expense arising from capital allowances claimed on the investment properties.

(8) Included in distribution adjustments are the following:

| | 2Q 2018 | | | Listing Date to 30 June 2018 | | |
|---|--------------------|----------------------|--------|---------------------------------|----------------------|--------|
| | Actual US\$'000 | Forecast US\$'000 | +/(-)% | Actual US\$'000 | Forecast US\$'000 | +/(-)% |
| Property related non-cash items $^{(a)}$ | (701) | (1,020) | (31.3) | (2,105) | (2,597) | (18.9) |
| Manager's base fee paid/payable in units | 945 | 945 | - | 2,406 | 2,406 | - |
| Trustee's fee | 32 | 42 | (23.8) | 90 | 109 | (17.4) |
| Amortisation of upfront debt- related transaction costs ^(b) | 154 | 145 | 6.2 | 400 | 384 | 4.2 |
| Deferred tax expense | 882 | 1,349 | (34.6) | 2,117 | 3,108 | (31.9) |
| Fair value change in derivatives | (1,369) | - | NM | (6,168) | (989) | >100.0 |
| Others ^(c) | (539) | - | NM | (1,861) | - | NM |
| Net distribution adjustments | (596) | 1,461 | NM | (5,121) | 2,421 | NM |

(a) Property related non-cash items mainly comprise straight-line rent and amortisation of lease incentives.

(b) Upfront debt-related transaction costs are amortised over the life of the borrowings.

(c) Included in others are other non-tax deductible items and other adjustments.

(9) The income available for distribution and DPU to Unitholders is based on 100% of the taxable income available for distribution to Unitholders. Keppel-KBS US REIT declares distribution on a half-yearly basis. Please refer to Paragraph 12 – Distribution for the distributions declared for the financial period from Listing Date to 30 June 2018.

1 (B)(i) STATEMENTS OF FINANCIAL POSITION

| | Note | Group As at 30 June 2018 US\$'000 | Trust As at 30 June 2018 US\$'000 |
|---------------------------------|------|---|---|
| Current assets | | | |
| Cash and cash equivalents | Γ | 50,082 | 4,055 |
| Trade and other receivables | 1 | 2,317 | 25,205 |
| Prepaid expenses | | 815 | 67 |
| Total current assets | | 53,214 | 29,327 |
| Non-current assets | | | |
| Derivative asset | 2 | 6,168 | 6,168 |
| Investment properties | 3 | 816,107 | - |
| Investment in subsidiaries | | - | 810,760 |
| Total non-current assets | | 822,275 | 816,928 |
| Total Assets | | 875,489 | 846,255 |
| Current liabilities | | | |
| Trade and other payables | Γ | 15,041 | 3,853 |
| Rental security deposits | | 577 | · - |
| Rent received in advance | | 3,907 | - |
| Total current liabilities | | 19,525 | 3,853 |
| Non-current liabilities | | | |
| Borrowings | | 287,085 | 287,085 |
| Rental security deposits | | 2,844 | - |
| Preferred units | | 125 | - |
| Deferred tax liabilities | L | 2,116 | - |
| Total non-current liabilities | | 292,170 | 287,085 |
| Total liabilities | | 311,695 | 290,938 |
| Net assets | _ | 563,794 | 555,317 |
| Represented by: | | | |
| Unitholders' funds | _ | 563,794 | 555,317 |
| Net asset value per Unit (US\$) | _ | 0.89 | 0.88 |

Notes:

- (1) Trust balance includes a receivable due from a subsidiary of US\$24.0 million.
- (2) This relates to fair value of the interest rate swaps entered into by the Group for hedging purpose.
- (3) All the investment properties held are freehold.

| Investment Properties | Carrying value US\$'000 |
|----------------------------|----------------------------|
| The Plaza Buildings | 242,302 |
| Bellevue Technology Center | 131,774 |
| Iron Point | 37,128 |
| Westmoor Center | 121,663 |
| Great Hills Plaza | 33,359 |
| Westech 360 | 42,249 |
| 1800 West Loop South | 80,556 |
| West Loop I & II | 46,519 |
| Powers Ferry Landing East | 18,938 |
| Northridge Center I & II | 21,114 |
| Maitland Promenade II | 40,505 |
| | 816,107 |

| | Group As at 30 June 2018 US\$'000 |
|---|---|
| As at 22 September 2017 (Date of constitution) Acquisitions (including acquisition costs) ⁽¹⁾ | - 796.894 |
| Capital expenditure and straight-line rent capitalised | 19,213 |
| Investment properties | 816,107 |

Notes:

(1) The actual acquisition consideration was net of seller's portion of capital and leasing costs as at IPO date.

1 (B)(ii) AGGREGATE AMOUNT OF BORROWINGS AND DEBT SECURITIES

| | Group |
|--|--------------------|
| | As at 30 June 2018 |
| Unsecured borrowings | US\$'000 |
| Amount repayable after one year | 289,440 |
| Less: Unamortised upfront debt-related transaction costs | (2,355) |
| Total unsecured loans and borrowings | 287,085 |

Notes:

Keppel-KBS US REIT has obtained unsecured credit facilities comprising: (i) term loan facilities maturing in four to five years amounting to US\$289.4 million and (ii) revolving credit facilities, amounting to a total of US\$50.0 million.

As at 30 June 2018, the Group had total gross borrowings of US\$289.4 million and unutilised US\$50.0 million of facilities to meet its future obligations. 75% of the term loans had been hedged using floating-for-fixed interest rate swaps. The year-to-date all-in average interest rate for borrowings, including upfront debt-related transaction costs, was 3.43%. Aggregate leverage, as defined in the Property Funds Appendix, is 33.1%.

1 (C) CONSOLIDATED STATEMENT OF CASH FLOWS

| | Note | Group | |
|---|------|---------------------------------|---------------------------------|
| | | 1 April 2018 to 30 June 2018 | Listing Date to 30 June 2018 |
| | | US\$'000 | US\$'000 |
| Operating activities | | | |
| Net income before tax | | 11,054 | 31,540 |
| Adjustments for: | | (704) | |
| Property related non-cash items | | (701) | (2,105) |
| Manager's fee paid/payable in Units | | 945 | 2,406 |
| Interest income | | (17) | (41) |
| Finance expenses | | 2,525 | 6,474 |
| Fair value change in derivative | | (1,369) | (6,168) |
| • ••••••••••••••••••••••••••••••••••• | | 12,437 | 32,106 |
| Changes in working capital | | 550 | |
| Trade and other receivables | | 550 | (2,776) |
| Trade and other payables | | 2,059 210 | 5,622 |
| Rental security deposits | | 30 | 196 |
| Rent received in advance | | 15,286 | 1,379 |
| Net cash generated from operations | | 15,200 | 36,527 |
| Cash flows from investing activities | | | |
| Acquisition of investment properties and related | | | |
| assets and liabilities | 1 | - | (784,600) |
| Additions to investment properties | | (6,533) | (17,108) |
| Interest received | | 17 | 41 |
| Net cash used in investing activities | | (6,516) | (801,667) |
| Cash flows from financing activities | | | |
| Proceeds from issuance of units | 2 | - | 553,137 |
| Payment for IPO related expenses | | - | (19,995) |
| Proceeds from debt financing | | - | 289,440 |
| Payment of debt related transaction costs | | - | (2,755) |
| Proceeds from preferred units | | - | 1,625 |
| Redemption of preferred units | | - | (1,500) |
| Financing expense paid on loans and borrowings | | (2,377) | (4,655) |
| Financing expense paid on preferred shares | | (8) | (75) |
| Net cash (used in) /generated from financing activities | | (2,385) | 815,222 |
| Not increase in each and each equivalents | | 6 205 | 50.092 |
| Net increase in cash and cash equivalents Cash and cash equivalents at beginning of the period | | 6,385 43,697 | 50,082 |
| Cash and cash equivalents at end of the period | | 43,697 50,082 | 50,082 |
| Cash and Cash equivalents at end of the period | | JU,U82 | 50,082 |

Notes:

(1) Acquisition of investment properties and related assets and liabilities based on the closing statement is set out below.

| | Group Listing Date to 30 June 2018 US\$'000 |
|---|--|
| Investment properties (see breakdown below) | 796,894 |
| Prepaid expenses and other receivables | 356 |
| Accrued expenses and other payables | (6,898) |
| Rental security deposits | (3,224) |
| Rent received in advance | (2,528) |
| Net assets acquired | 784,600 |
| Agreed purchase consideration for investment properties | 804,000 |
| Acquisition costs | 622 |
| Capital and leasing costs under seller's responsibility | (7,728) |
| Net cash consideration of investment properties | 796,894 |

(2) An aggregate of 628,565,000 units issued at US\$0.88 per unit and amounting to US\$553.1 million were issued on Listing Date.

The use of proceeds raised from the initial public offering, including proceeds from the IPO Loan Facilities, is in accordance with the stated uses as disclosed in the Prospectus, and is set out below.

| | Per | | |
|--|--------------------|------------------------|----------------------|
| | Actual US\$'000 | Prospectus US\$'000 | Variance US\$'000 |
| Cash consideration of investment properties ^(a) | 796,894 | 804,000 | (7,106) |
| Transaction costs ^(b) Working capital | 23,372 9,951 | 30,251 9,951 | (6,879) |
| | 830,217 | 844,202 | (13,985) |

Notes:

- (a) Actual cash consideration was net of seller's portion of capital and leasing costs as at IPO date.
- (b) The favourable variances are mainly from capital and leasing costs under seller's responsibility lower than expected IPO related costs and GST refund on transaction costs. These savings will be used for general working capital purposes. The Manager will make the appropriate announcements on any material development on the use of proceeds in compliance with the listing requirement of the SGX-ST, as and when required.

1 (D)(i) STATEMENT OF CHANGES IN UNITHOLDERS' FUNDS

| | Units in issue | Retained earnings | Total |
|---|----------------|----------------------|----------|
| Group | US\$'000 | US\$'000 | US\$'000 |
| At 22 September 2017 (Date of Constitution) ⁽¹⁾ | | - | - |
| Operations | | | |
| Net income for the period | - | 19,141 | 19,141 |
| Unitholders' transactions | | | |
| - Initial Public Offering | 553,137 | - | 553,137 |
| Issue costs (2) | (19,995) | - | (19,995) |
| Net increase in net assets resulting from Unitholders' transactions | 533,142 | - | 533,142 |
| At 31 March 2018 | 533,142 | 19,141 | 552,283 |
| | | | |
| Operations | | | |
| Net income for the period | - | 10,049 | 10,049 |
| Unitholders' transactions | | | |
| | | | |

Issue of Management fees in units ⁽³⁾
 Net increase in net assets resulting from Unitholders' transactions

| - | 10,049 | 10,049 |
|---------|--------|---------|
| | | |
| | | |
| 1 460 | _ | 1 460 |
| 1,462 | | 1,462 |
| 1,462 | - | 1,462 |
| | | |
| 534,604 | 29,190 | 563,794 |

At 30 June 2018

| | Units in issue | Retained earnings | Total |
|---|----------------|----------------------|----------|
| Trust | US\$'000 | US\$'000 | US\$'000 |
| At 22 September 2017 (Date of Constitution) ⁽¹⁾ | - | - | - |
| Operations | | | |
| Net loss for the period | | (940) | (940) |
| Unitholders' transactions Issue of new units | | | |
| - Initial Public Offering | 553,137 | - | 553,137 |
| Issue costs ⁽²⁾ | (19,995) | - | (19,995) |
| Net increase in net assets resulting from Unitholders' transactions | 533,142 | - | 533,142 |
| At 31 March 2018 | 533,142 | (940) | 532,202 |
| Operations Net income for the period | - | 21,653 | 21,653 |
| Unitholders' transactions - Issue of management fees in units ⁽³⁾ | 1,462 | - | 1,462 |
| Net increase in net assets resulting from Unitholders' transactions | 1,462 | - | 1,462 |
| At 30 June 2018 | 534,604 | 20,713 | 555,317 |

Notes:

- (1) Less than US\$1,000
- (2) Issue costs comprise underwriting and selling commissions, professionals and other fees, and other issue expenses.
- (3) This represents 1,655,767 units issued in 2Q 2018 as payment of management fees in units.

1 (D)(ii) DETAILS OF ANY CHANGES IN UNITS

| | Group and Trust |
|---|---------------------------------|
| Units in Issue: At 22 September 2017 (Date of constitution) | Units _ |
| New Units issued: - at Initial Public Offering | 628,565,000 |
| Total issued Units as at 31 March 2018 New Units issued: | 628,565,000 |
| issue of Management base fees in units Total issued Units as at 30 June 2018 | 1,655,767 630,220,767 |

1 (D)(iii) TOTAL NUMBER OF ISSUED UNITS

Keppel-KBS US REIT does not hold any treasury units as at 30 June 2018.

| | As at 30 June 2018 |
|------------------------------|--------------------|
| Total number of issued units | 630,220,767 |

1 (D)(iv) SALES, TRANSFER, DISPOSALS, CANCELLATION OR USE OF TREASURY UNITS

Not applicable.

2. AUDIT

The figures have neither been audited nor reviewed by the auditors.

3. AUDITORS' REPORT

Not applicable.

4. ACCOUNTING POLICIES

The Group has applied the same accounting policies and methods of computation as described in the Prospectus in the preparation of the consolidated financial statements for the current reporting period.

5. CHANGES IN ACCOUNTING POLICIES

Not applicable.

6. CONSOLIDATED EARNINGS PER UNIT ("EPU") AND DISTRIBUTION PER UNIT ("DPU")

| | 2Q 2018 | Listing Date to 30 June 2018 |
|---|-------------|---------------------------------|
| EPU | | |
| Weighted average number of Units in issue ⁽¹⁾ | 629,693,105 | 629,003,707 |
| Net income for the period (US\$'000) | 10,049 | 29,190 |
| Basic and diluted EPU (US cents) | 1.60 | 4.64 |
| DPU | | |
| Number of Units in issue at end of period | 630,220,767 | 630,220,767 |
| Income available for distribution to Unitholders (US\$'000) | 9,453 | 24,069 |
| DPU (US cents) ⁽²⁾ | 1.50 | 3.82 |

Notes:

- (1) The weighted average number of units was based on the number of units in issue during the period.
- (2) The DPU was computed and rounded based on the number of units entitled to distribution at the end of the period.

7. NET ASSET VALUE ("NAV") AND NET TANGIBLE ASSET ("NTA") PER UNIT

| | As at 30 June 2018 | |
|---|--------------------|-------------|
| | Group | Trust |
| Number of Units in issue | 630,220,767 | 630,220,767 |
| Net assets (US\$'000) | 563,794 | 555,317 |
| NAV and NTA per Unit ⁽¹⁾ (US\$) Adjusted NAV and NTA per Unit ⁽¹⁾ (US\$) | 0.89 | 0.88 |
| (excluding Distributable Income) | 0.86 | 0.84 |

Notes:

(1) The computation of NAV and NTA is based on number of units in issue at the end of the period. NAV and NTA is the same as there is no intangible asset as at the end of the period.

8. REVIEW OF PERFORMANCE

Please refer to Paragraph 9 on the review of the actual results for 2Q 2018 and for the period from Listing Date to 30 June 2018 against the forecast as disclosed in the Prospectus.

9. VARIANCE FROM FORECAST STATEMENT

Actual vs Forecast for the financial period from Listing Date to 30 June 2018

The gross revenue of US\$58.7 million was 0.2% or US\$0.1 million above forecast largely due to higher rental and compensation income but partially offset by lower recoveries income. Recoveries income is recognised from charging tenants for reimbursements of certain property expenses. Recoverable income was lower than forecast in line with the lower property expenses for the period.

Property expenses were lower than forecast by 5.1% or \$1.2 million, arising from lower net property management fees of \$0.3 million and lower actual property expenses such as forecast straight lined utilities and other property expenses. However, some expenses are projected to increase later in the year.

Accordingly, net property income of US\$36.1 million was higher than forecast by US\$1.3 million or 3.8%.

During the period from 1 January 2018 to 30 June 2018, derivative gain from mark-to-market of interest rate swaps amounted to US\$5.2 million as interest rates increased during the period. Derivative gain for the period from 9 November 2017 to 31 December 2017 was US\$1.0 million.

Finance expenses of US\$6.5 million were 2.8% lower than forecast as the revolving credit facilities had yet to be drawn down. The remaining other trust expenses were generally in line with forecast.

Consequently, profit before tax of US\$31.5 million was above forecast by 27.1%.

Tax expense of US\$2.4 million, mainly relating to deferred tax expenses, was below forecast as the US corporate tax rate in relation to distribution of capital gains was reduced from 35% to 21%. This was partially offset by higher current tax expense from tax provision for the Barbados entities as a result of the tax restructuring.

Due to the net effects of the above, net income for the period from 9 November 2017 to 30 June 2018 of US\$29.2 million was higher than forecast by 34.9%.

Overall, income available for distribution to Unitholders of US\$24.1 million was higher than forecast by 0.1%.

Actual vs Forecast for 2Q 2018

During the quarter, gross revenue of US\$22.6 million was 2.1% or US\$0.5 million below forecast largely due to drop in rental from a tenant at Westmoor Center which vacated the premises ahead of its lease expiry and paid a compensation fee in 1Q 2018. The compensation income received will be used to offset the drop in rental income and maintain distribution from 2Q 2018 to 4Q 2018 until the replacement tenant start contributing cash rental income.

Property expenses were lower than forecast by 7.2% or \$0.7 million, arising from lower net property management fees of \$0.2 million, and lower actual property expenses such as forecast straight lined utilities and other property expenses. However, some expenses are projected to increase later in the year.

Accordingly, net property income of US\$13.8 million was higher than forecast by US\$0.2 million or 1.5%.

Derivative gain from mark-to-market of interest rate swaps amounted to US\$1.4 million as interest rates increased during the quarter.

Finance expenses of US\$2.5 million were 2.3% lower than forecast as the revolving credit facilities had yet to be drawn down.

Tax expense of US\$1.0 million was below forecast mainly due to lower deferred taxes recognised.

Due to the net effects of the above, net income for the quarter of US\$10.0 million was 25.8% higher than forecast.

Overall, income available for distribution to Unitholders of US\$9.5 million was higher than forecast by 0.1%.

10. PROSPECTS

The International Monetary Fund (IMF) has raised its US GDP growth projection for 2018 from 2.7% to 2.9%, citing strong near-term outlook and robust job creation, supported by fiscal stimulus, recovery of private investment, and favourable financial conditions. Risks remain that the expansion in the federal deficit could trigger a rise in inflation, and recent moves to impose tariffs on imports could increase market volatility.

The US office market remains healthy. According to CoStar, the 12-month¹ office net absorption was 50.2 million sf as at end-June 2018. Deliveries were 67.2 million sf in the same period, with the majority of new supply coming from major cities' CBD.

National average occupancy rate for the same period remained stable at 89.7%. The 12-month overall rent growth improved from 1.5% as at end-March 2018 to 1.6% as at end-June 2018, with Seattle, Sacramento and Atlanta amongst the markets with highest rent growth.

The REIT, with assets located in key growth markets in the West Coast, Central, and East Coast, is well-placed to benefit from organic growth, largely from improved occupancies and built-in rental escalations in its portfolio. Office demand in these markets is underpinned by strong and defensive sectors such as technology, education and healthcare.

To capture value and further upsides, the Manager is actively pursuing accretive acquisitions in key growth markets where the REIT has a presence in, as well as other US cities with similar growth characteristics. The Manager remains committed to deliver sustainable distributions and strong total returns to Unitholders.

11. RISK FACTORS AND RISK MANAGEMENT

The Manager ascribes importance to risk management and constantly takes initiatives to systematically review the risks it faces and mitigates them. Some of the key risks that the Manager has identified are as follows:

<u>Tax risk</u>

Changes in taxation legislation, administrative guidance or regulations, and/or any disagreement as to the interpretation thereof, may adversely affect Keppel-KBS US REIT and its Subsidiaries.

Any change in the tax status of Keppel-KBS US REIT and/or any of its direct and indirect subsidiaries (the "Group"), or change in taxation legislation, administrative guidance, or regulation (or any disagreement as to the interpretation thereof) that applies to the Group, could adversely affect the distribution paid by the Group.

In addition, any such tax changes could adversely affect the value of the Group's investments, and/or increase the U.S. and non-U.S. tax liabilities of the Group and/or affect the Group's ability to achieve its investment objectives. Such changes could have a significant negative impact on Keppel-KBS US REIT and its unitholders.

¹ Refers to the period from July 2017 to June 2018.

For example, the U.S. tax legislation modifying the IRC enacted in late 2017 ("2017 Tax Legislation") impacted the deductibility of certain interest expense for taxable years beginning after 31 December 2017. As a result, Keppel-KBS US REIT restructured certain subsidiaries (the "Barbados Restructuring"), which resulted in certain costs being incurred. In this regard, although the Manager believes that the Barbados Restructuring is responsive to the relevant provisions in the 2017 Tax Legislation, the Manager cannot predict whether such restructuring will remain viable in either the near or long term. The IRS has indicated that certain guidance with respect to the international provisions of the 2017 Tax Legislation is imminent. The Manager cannot predict when such regulations or other administrative guidance will be released, whether any such regulations or administrative guidance will have retroactive effect, although the IRS has indicated that retroactivity is likely.

If regulations or administrative guidance result in the non-deductibility of any interest payments by Keppel-KBS US REIT's subsidiaries, the Group may face material U.S. and/or non-U.S. tax payments and other costs, and may be required to engage in further restructuring at significant additional costs (including costs incurred on an on-going basis). Such regulations and/or administrative guidance may also potentially render restructuring to preserve the deductibility of interest payments by Keppel-KBS US REIT's subsidiaries impossible, resulting in significant economic impairment to the structure. All such additional tax and/or costs would potentially have a material adverse effect on the Group's financial condition, cash flows and results of operations.

The Manager will continue to monitor future changes and clarifications and will make future announcements, if and when appropriate.

Interest rate risk

The Manager constantly monitors its exposure to changes in interest rates for its interest-bearing financial liabilities. Interest rate risk is managed on an on-going basis with the primary objective of limiting the extent to which net interest expense can be affected by adverse movements in interest rates through financial instruments or other suitable financial products.

Liquidity risk

The Manager monitors and maintains the Group's cash flow position and working capital to ensure that there are adequate liquid reserves in terms of cash and credit facilities to meet short-term obligations. Steps have been taken to plan for capital and expense requirements so as to manage the cash position at any point of time.

Credit risk

Credit risk assessments of tenants are carried out by way of evaluation of information from corporate searches conducted prior to the signing of lease arrangements. Tenants are generally required to pay a security deposit as a multiple of monthly rents and maintain sufficient deposits in their accounts. In addition, the Manager also monitors the tenant mix.

Currency risk

Currency risk arises from future commercial transactions, recognised assets and liabilities and net investments denominated in foreign currencies. The Group's business is not exposed to significant currency risk as the portfolio of properties is located in the United States and the cash flows from the operations of the properties are denominated in US\$. The Group also borrows in the same currency as the assets in order to manage the foreign currency risk. Keppel-KBS US REIT will receive US\$ distributions from the investment properties which will be passed to the Unitholders, either in US\$ or converted to SG\$ at the spot foreign exchange rate at the time of distribution. Keppel-KBS US REIT is exposed to fluctuations in the cross currency rates of the US\$ and SG\$ for operating expenses incurred in Singapore, which are not material. If and when appropriate, based on the prevailing market conditions, the Group may adopt suitable hedging strategies to minimise any foreign exchange risk.

Operational risk

Measures have been put in place to manage expenses, actively monitor rental payments from tenants and evaluate the Group's counter-parties on an ongoing basis. The Manager also performs an annual review of the adequacy and appropriateness of insurance coverage, reviews disaster and pandemic business continuity plans, and updates and modifies regularly.

12. DISTRIBUTIONS

(a) Current Financial Period reported on

Any distribution recommended for the current financial period reported on?

Yes

| Name of Distribution | 1 st Distribution Distribution for the period from Listing Date to 30 June 2018 |
|----------------------|---|
| Distribution Type | a)Tax-exempt income distribution b)Capital distribution |
| Distribution Rate | a)Tax-exempt income distribution – 2.98 US cents per unit b)Capital distribution – 0.84 US cents per unit |
| Tax Rate | Tax-exempt income distribution Tax-exempt income distribution is exempt from tax in the hands of all Unitholders. Tax-exempt income relates to net taxed income and one-tier dividend income received by Keppel-KBS US REIT. |
| | Capital distribution Capital distribution represents a return of capital to Unitholders for Singapore income tax purposes and is therefore not subject to income tax. For Unitholders who are liable to Singapore income tax on profits from sale of Keppel-KBS US REIT units, the amount of capital distribution will be applied to reduce the cost base of their Keppel-KBS US REIT units for Singapore income tax purposes. |

(a) Corresponding Period of the Immediately Preceding Financial Year

Any distribution declared for the corresponding period of the immediately preceding financial year?

Not applicable.

(b) Book closure date

27 July 2018

(c) Date payable

25 September 2018

13. DISTRIBUTION STATEMENT

Other than as disclosed in Paragraph 12(a), no distribution has been declared / recommended.

14. INTERESTED PERSON TRANSACTIONS

If the Group has obtained general mandate from unit holders for IPT, the aggregate value of such transactions are required under Rule 920(1)(a)(ii). If no interested party transactions mandate has been obtained, a statement to that effect.

The Group does not have any IPT and no general IPT mandate has been obtained for the period under review.

15. CONFIRMATION PURSUANT TO RULE 720(1) OF THE LISTING MANUAL

The Manager confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 under Rule 720(1) of the Listing Manual.

The past performance of Keppel-KBS US REIT is not necessarily indicative of its future performance. Certain statements made in this presentation may not be based on historical information or facts and may be "forward-looking" statements due to a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes, and the continued availability of financing in the amounts and terms necessary to support future business.

Prospective investors and unitholder of Keppel-KBS US REIT ("**Unitholders**") are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of Keppel-KBS US REIT Management Pte. Ltd., as Manager of Keppel-KBS US REIT (the "**Manager**") on future events. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information, or opinions contained in this presentation. None of the Manager, the trustee of Keppel-KBS US REIT or any of their respective advisors, representative or agents shall have any responsibility or liability whatsoever (for negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially. The value of units in Keppel-KBS US REIT ("**Units**") and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested.

Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders may only deal in their Units through trading on Singapore Exchange Securities Trading Limited ("**SGXST**"). Listing of the Units on SGX-ST does not guarantee a liquid market for the Units.

By Order of the Board Keppel-KBS US REIT Management Pte. Ltd. (Company Registration Number: 201719652G) As Manager of Keppel-KBS US REIT

CHUA HUA YEOW KELVIN Company Secretary 17 July 2018

CONFIRMATION BY THE BOARD

We, SOONG HEE SANG and PAUL THAM, being two Directors of Keppel-KBS US REIT Management Pte. Ltd. (the "Company"), as Manager of Keppel-KBS US REIT, do hereby confirm on behalf of the Directors of the Company that, to the best of our knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the financial statements of Keppel-KBS US REIT for the financial period from 9 November 2017 to 30 June 2018 to be false or misleading in any material respect.

On behalf of the Board,

Soong Hee Sang Director

17 July 2018

PAUL THAM

Director



2Q2018 and 1H2018 Financial Results

17 July 2018

Table of contents

| Key Highlights | 2 |
|--|----|
| Portfolio Review | 4 |
| Market Outlook | 8 |
| Financial Performance & Capital Management | 11 |

Important Notice

The past performance of Keppel-KBS US REIT is not necessarily indicative of its future performance. Certain statements made in this release may not be based on historical information or facts and may be "forward-looking" statements due to a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes, and the continued availability of financing in the amounts and terms necessary to support future business.

Prospective investors and unitholders of Keppel-KBS US REIT (Unitholders) are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of Keppel-KBS US REIT Management Pte. Ltd., as manager of Keppel-KBS US REIT (the Manager) on future events. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information, or opinions contained in this release. None of the Manager, the trustee of Keppel-KBS US REIT or any of their respective advisors, representatives or agents shall have any responsibility or liability whatsoever (for negligence or otherwise) for any loss howsoever arising from any use of this release or its contents or otherwise arising in connection with this release. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially. The value of units in Keppel-KBS US REIT (Units) and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including possible loss of principal amount invested.

Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders may only deal in their Units through trading on Singapore Exchange Securities Trading Limited (SGX-ST). Listing of the Units on SGX-ST does not guarantee a liquid market for the Units.







CANNELS -

THE SAME

ALC: NOT

127日23月8日

THE .

STATES TO A STATES

1800 West Loop South, Houston, Texas

19 Jan

141

SH SHEEL BA

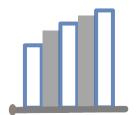
같은 괜별을 걸 걸 걸 걸 걸 좀 좀 볼 을 ?

Key Highlights

2Q2018 Performance in line with IPO projections

| \$ |
|----------|
| 1 |
| |

- 32 (>220,000 sf) leases signed in 2Q2018 with reputable tenants across the technology, financial, legal and professional services sectors
- Positive rental reversion for leases signed in 2Q2018
- Well-placed to capture upside from positive US economy and office market with 9.1% of NLA up for renewal in 2H2018



- US\$24.1m income available for distribution from Listing Date to 30 Jun 2018, 0.1% higher than IPO forecast
- Declared 1st DPU of 3.82 US cents, 0.5% above IPO forecast of 3.80 US cents



- Limited interest rate exposure with 75% of term loans hedged and all borrowings made in USD
- Aggregate leverage of 33.1% as at 30 Jun 2018





BELLEVUE TECHNOLOGY CENTER

Portfolio Overview

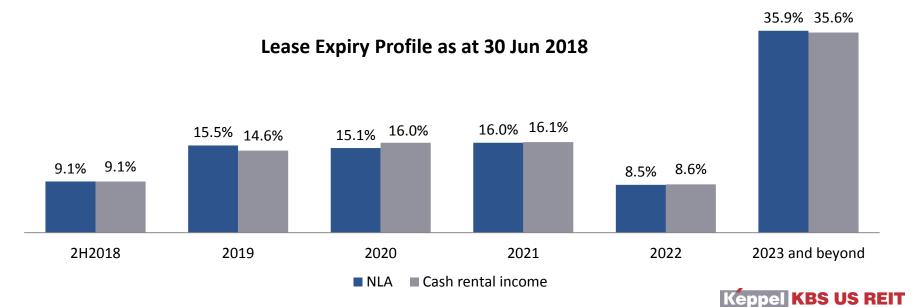
the medical

Bellevue Technology Center, Seattle, Washington

Portfolio Overview

Strong leasing momentum with positive rental reversion

- 32 leases (>220,000 sf) signed in 2Q2018 with reputable tenants across the technology, financial, legal and professional services sectors; 64 leases (about 472,000 sf) signed since IPO
- Achieved overall positive rental reversion with annual rental escalations of 2-4% p.a. for leases signed in 2Q2018
- Portfolio occupancy rate: 90.3% with 339 tenants in total as at 30 Jun 2018
- Portfolio WALE: 3.7 years as at 30 Jun 2018



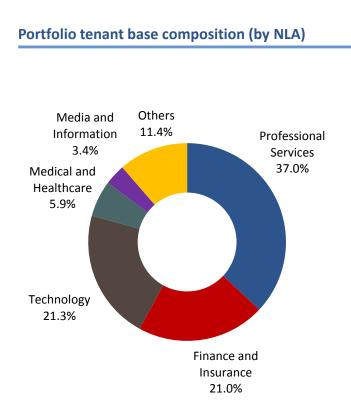
Portfolio Overview

Resilient portfolio with diversified tenant base

Low tenant concentration: Top 10 tenants take up 19.0% of portfolio NLA and contribute 22.8% of cash rental income as at 30 Jun 2018

Top 10 tenants by cash rental income as at 30 Jun 2018

| Tenant | Asset | % CRI |
|--|----------------------------|-----------|
| Ball Aerospace & Tech Corp | Westmoor Center | 3.6% |
| Zimmer Biomet Spine, Inc. | Westmoor Center | 2.9% |
| Unigard Insurance Company ¹ | Bellevue Technology Center | 2.5% |
| US Bank National Association | The Plaza Buildings | 2.4% |
| Blucora, Inc. | The Plaza Buildings | 2.3% |
| Health Care Service Corp | 1800 West Loop South | 2.2% |
| Reed Group, Ltd | Westmoor Center | 2.0% |
| Regus PLC | Bellevue Technology Center | 1.7% |
| Nintex USA LLC | The Plaza Buildings | 1.7% |
| PointMarc LLC | The Plaza Buildings | 1.5% |
| Total | 22.8% | |
| WALE (NLA) | | 5.1 years |





¹ Subsidiary of QBE Insurance Group

Portfolio Overview

11 properties (totaling 3.2m sf of NLA) located in key growth markets

Seattle, Washington



Occupancy rate: 97.4%

Great Hills Plaza Occupancy rate: 96.5%

Occupancy rate: 82.9%

Occupancy rate: 90.2%





Northridge Center I & II Occupancy rate: 93.7%



Occupancy rate: 94.9%

Orlando, Florida



Maitland Promenade II Occupancy rate: 99.0%



Market Outlook

West Loop I & II, Houston, Texas

Market Outlook

US office market supported by stable macroeconomic conditions

- IMF raised US GDP growth projection for 2018 from 2.7% to 2.9%, supported by strong nearterm outlook, robust job creation, and various favourable financial conditions¹
- 12-month² office net absorption of 50.2m sf and deliveries of 67.2m sf as at end-Jun 2018 with the majority of new supply coming from major cities CBD and downtown
- 12-month² average occupancy rate remained stable at 89.7%
- Rental growth uptrend: The 12-month² overall rent growth improved from 1.5% as at end-Mar 2018 to 1.6% as at end-Jun 2018, with Seattle, Sacramento and Atlanta amongst markets with highest growth





Market Outlook

Submarket snapshot: Rent growth drivers

| Property/ Submarket | Average Submarket Rent (US\$) | Last 12M Deliveries (sf'000) | Last 12M Absorption (sf'000) | Vacancy Rate | Last 12M Rental Growth | Projected Rental Growth |
|---|-------------------------------------|---------------------------------|---------------------------------|-----------------|---------------------------|----------------------------|
| The Plaza Buildings Bellevue CBD | 46.8 | - | 941 | 5.9% | 8.0% | 9.5% |
| Bellevue Technology Center Eastside | 32.8 | 97 | 133 | 5.3% | 4.5% | 5.6% |
| Iron Point Folsom | 23.9 | - | 91 | 5.8% | 5.4% | 4.6% |
| Westmoor Center Northwest Denver | 20.5 | - | 58 | 8.8% | 3.2% | 3.1% |
| 1800 West Loop South Galleria/Uptown | 31.6 | 105 | 239 | 16.7% | 0.7% | 1.0% |
| West Loop I & II Galleria/Bellaire | 24.3 | - | 20 | 8.6% | 0.9% | 0.6% |
| Great Hills & Westech 360 Northwest Austin | 33.7 | - | (20) | 8.8% | 3.3% | 3.0% |
| Powers Ferry Cumberland/I-75 | 25.4 | 713 | 288 | 15.7% | 2.5% | 2.8% |
| Northridge Center I & II Central Perimeter | 27.7 | 601 | 206 | 13.8% | 5.0% | 5.1% |
| Maitland Promenade II Maitland | 22.0 | 17 | 1 | 9.4% | 3.2% | 3.0% |



Financial Performance & Capital Management

Maitland Promenade, Orlando, Florida

Financial Performance

DPU outperformed forecast by 0.5%

- Declared DPU of 3.82 US cents: 0.5% higher than IPO forecast
- Annualised distribution yield of 6.77% based on 2Q2018 closing price of US\$0.88

Key dates for distributionEx-date25 Jul 2018Books closure date27 Jul 2018Payment date25 Sep 2018

| | 2Q 2018 | | | Listing Date to 30 Jun 2018 | | |
|---|----------------------|-------------------------------------|-------------|-----------------------------|-------------------------------------|-------------|
| | Actual (US\$'000) | Forecast ¹ (US\$'000) | % Change | Actual (US\$'000) | Forecast ¹ (US\$'000) | % Change |
| Gross Revenue | 22,641 | 23,127 | (2.1) | 58,743 | 58,646 | 0.2 |
| Property Expenses | (8,847) | (9,534) | (7.2) | (22,621) | (23,832) | (5.1) |
| Net Property Income | 13,794 | 13,593 | 1.5 | 36,122 | 34,814 | 3.8 |
| Distributable Income | 9,453 | 9,447 | 0.1 | 24,069 | 24,054 | 0.1 |
| Available DPU for the period (US cents) | 1.50 | 1.49 | 0.7 | 3.82 | 3.80 | 0.5 |
| Annualised available for distribution yield (%) | | | | 6.77% | 6.74% | 3 bps |

¹ Forecast for 2Q 2018 was derived from one quarter of the 2018 forecast. There was no forecast figure for the period from Listing Date to 31 Dec 2017. Hence, forecast results for the period from Listing Date to 30 Jun 2018 comprise actual figures from Listing Date to 31 Dec 2017 and one half of the 2018 forecast.



Financial Performance

Maintained healthy balance sheet

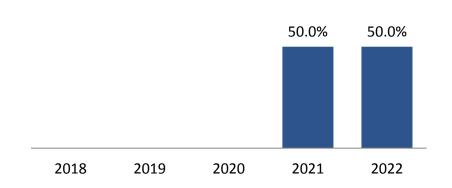
| | As at 30 Jun 2018 (US\$'000) |
|--|------------------------------|
| Total Assets | 875,489 |
| Investment Properties | 816,107 |
| Cash and Cash Equivalents | 50,082 |
| Other Assets | 9,300 |
| Total Liabilities | 311,695 |
| Gross Borrowings | 289,440 |
| Other Liabilities | 22,255 |
| Unitholders' Funds | 563,794 |
| | |
| Units in Issue ('000) | 630,221 |
| Net Asset Value per Unit (US\$) | 0.89 |
| Adjusted Net Asset Value per Unit (US\$) | 0.86 |
| Unit Price (US\$) | 0.88 |



Capital Management

Limited interest rate exposure with term loans significantly hedged

Debt Maturity Profile



Interest Rate Exposure



Sensitivity to LIBOR⁴

Every +/- 50bps in LIBOR translates to -/+ 0.06 US cents in DPU per annum

As at 30 Jun 2018

| Total debt | US\$289.4m of external loans (unsecured) |
|-----------------------------------|---|
| Available facilities | US\$50m of undrawn revolving credit facility |
| Aggregate leverage ¹ | 33.1% |
| Average cost of debt ² | 3.4% p.a. |
| Interest coverage ³ | 5.7 times |
| Average term to maturity | 3.9 years |

¹ Calculated as the total borrowings and deferred payments (if any) as a percentage of the total assets.

- ² Includes amortisation of upfront debt financing costs.
- ³ Ratio of EBITDA over interest expense paid or payable
- ⁴ Based on the 25% debt which are unhedged, and the total number of Units in issue as at 30 Jun 2018.



Key Takeaways

Sustainable distributions and total returns

- Exposure to targeted growth cities within the US with attractive office real estate fundamentals
- Organic growth from positive rental reversion, strong leasing momentum and portfolio performance
- Actively pursuing inorganic growth via acquisitions in:
 - Markets with good macroeconomic fundamentals e.g. GDP growth, population growth, low unemployment rate
 - First choice submarkets that businesses desire to be located in
 - Submarkets with strong office fundamentals e.g. rent growth, improving occupancy, limited construction



Thank you

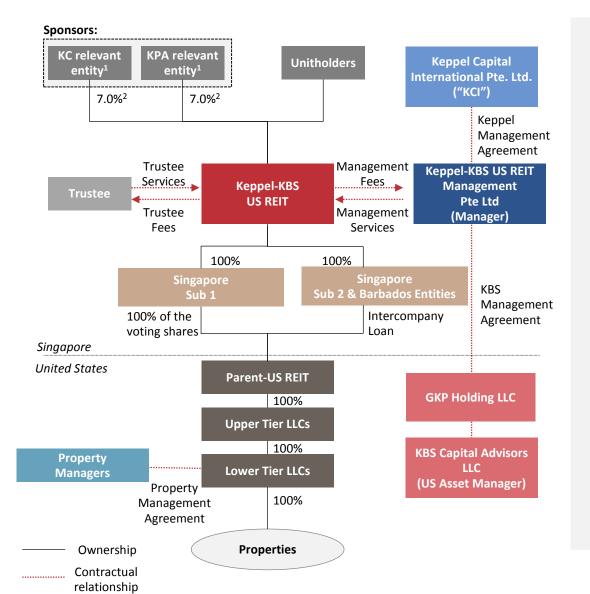




Additional Information

Great Hills Plaza, Austin, Texas

Structure of Keppel-KBS US REIT



Tax-efficient structure for holding US properties

Leverage Sponsors' expertise and resources to optimise returns for Unitholders

Alignment of interests among Sponsors, Manager and Unitholders

- ¹ Keppel Capital Investment Holdings Pte. Ltd., which is the wholly-owned subsidiary of KC will hold stake in Keppel-KBS US REIT. KBS SOR Properties, LLC, which is the wholly-owned subsidiary of KBS Strategic Opportunity REIT, Inc. will hold stake in Keppel-KBS US REIT.
- ² Unitholding in Keppel-KBS US REIT will be subject to an ownership restriction of 9.8% of the total units outstanding for each Sponsor.



Portfolio overview

| Property | City | Туре | Location | NLA (sf) | Committed occupancy ¹ | WALE (in years) ¹ | Carrying Value (US\$mn) |
|-------------------------------|------------|-------------------------|--|-----------|-------------------------------------|---------------------------------|----------------------------|
| The Plaza Buildings | Seattle | Class A CBD | Bellevue CBD, one of the most active leasing sub-market in Seattle | 490,994 | 88.8% | 3.0 | 242.3 |
| Bellevue Technology Center | Seattle | Class A & B Suburban | Bellevue, one of the most active leasing sub-market in Seattle | 330,508 | 95.1% | 3.1 | 131.8 |
| Iron Point | Sacramento | Class A Suburban | Carmichael / Fair Oaks / Citrus Heights; expected to outperform the overall Sacramento market | 211,887 | 97.9% | 2.6 | 37.1 |
| Westmoor Center | Denver | Class A Suburban | Northwest Denver; Well-positioned to capture tenants that outgrow nearby Boulder, and has better quality real estate | 607,755 | 82.4% | 5.2 | 121.7 |
| Great Hills Plaza | Austin | Class B Suburban | Northwest sub-market, a popular office locale along the Capital of Texas Highway corridor | 139,252 | 96.5% | 4.8 | 33.4 |
| Westech 360 | Austin | Class B Suburban | Northwest sub-market, a popular office locale along the Capital of Texas Highway corridor | 173,058 | 97.4% | 2.8 | 42.2 |
| 1800 West Loop South | Houston | Class A CBD | West Loop, which is amenity-rich and highly sought after | 398,490 | 82.9% | 2.9 | 80.6 |
| West Loop I & II | Houston | Class A Suburban | Bellaire, one of Houston's most desirable and affluent neighbourhoods | 313,873 | 90.2% | 5.1 | 46.5 |
| Powers Ferry | Atlanta | Class B Suburban | Cumberland / I-75: Have been outperforming greater Atlanta market in terms of occupancy rate | 146,352 | 94.9% | 3.2 | 18.9 |
| Northridge Center I & II | Atlanta | Class B Suburban | North Central / I-285 / GA 400: Home to numerous Fortune 500 companies, which solidifies the positive attributes of the location | 186,580 | 93.7% | 2.4 | 21.1 |
| Maitland Promenade II | Orlando | Class A Suburban | Maitland Center, which is dominated by finance, insurance, tech and overwhelming activity in the Class A market | 226,990 | 99.0% | 4.2 | 40.5 |
| Total/Average | | | | 3,225,739 | 90.3% | 3.7 | 816.1 |

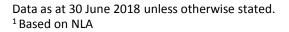


The Plaza Buildings, Seattle

Class A office buildings in the heart of Bellevue CBD



| Туре | Two Class A office buildings with a freestanding garage |
|----------------------------------|---|
| Completion date | 1978 – 1983 |
| Refurbishment date | 2014 – 2015 |
| NLA (sf) | 490,994 |
| Committed occupancy ¹ | 88.8% |
| WALE by NLA | 3.0 years |
| Notable tenants | Blucora, Inc. US Bank National Association Nintex USA LLC Pointmarc Consulting LLC |





The Plaza Buildings, Seattle

Class A office buildings in the heart of Bellevue CBD

Location map





Market dynamics and outlook

- Bellevue is the fifth largest city in the state of Washington, and the third largest in the Seattle metropolitan area
- Bellevue CBD is one of the fast growing metro due to strong demographics and forecast growth in various employment sectors (e.g. cloud)
- Seattle office market expected to remain strong in near future supported by large undersupply of office space and low vacancy rate. Large scale expansion of cloud and IT firms will also fuel the office market
- Office construction activity suggests developers' confidence about future demand. Office rents likely to remain high or increase as employment growth drives demand for office space

Key landmarks / amenities



The Bravern is a mixed-use project containing world class shopping, dining, entertainment and top-end residential accommodations

Accessibility features



 Full block frontage along NE 8th street, the primary east-west arterial in downtown Bellevue that connects high-density commercial uses to Interstate 405

Train

 Close proximity to the Bellevue Transit Center Station and upcoming East Link Extension, which will provide connection from the East side's biggest population and employment centers to downtown Seattle, Sea-Tac Airport and the University of Washington



Bellevue Technology Center, Seattle

Modern office campus with diverse functionalities







| Туре | Class A and B office buildings with an underground parking garage |
|----------------------------------|--|
| Completion date | 1973, 1980 and 2000 |
| Refurbishment date | 2013 – 2014 |
| NLA (sf) | 330,508 |
| Committed occupancy ¹ | 95.1% |
| WALE by NLA | 3.1 years |
| Notable tenants | Unigard Insurance Company Regus LLC Trane U.S. LLC MOD Super Fast Pizza |



Bellevue Technology Center, Seattle

Modern office campus with diverse functionalities

Location map



Market dynamics and outlook

- Seattle's eastside suburban office market has historically been among the most active in the region due to its relatively large inventory of office space
- One of the strongest suburban markets in the Seattle area with low vacancy rates despite high construction activity
- East suburban market contains a large supply of more affordable class A inventory than Seattle CBD or the Bellevue CBD, which should be attractive to tenants seeking lower rents for high quality space

Key landmarks / amenities



- Located just south of the Microsoft headquarters campus
- New ventures by Microsoft could result in increased demand for space office in the area by vendors and contractors who work with the software company

Accessibility features



Roads

Train

- Situated near State Route 520, which provides access to the greater Seattle region, including the Seattle-Tacoma International Airport and the entire Puget Sound region
- 148th Avenue NE and NE 40th Street provide residents and businesses access to the greater Seattle region
 - Close proximity to the East Link Extension of Sound Transit's Link Light Rail which is scheduled to open in 2023
- This line will run from Redmond to downtown Seattle through Bellevue and across the I-90 floating bridge



Iron Point, Sacramento

Centrally located high-quality office asset in Folsom







| Туре | Class A business campus |
|----------------------------------|--|
| Completion date | 1999 and 2001 |
| Refurbishment date | 2013 - 2016 |
| NLA (sf) | 211,887 |
| Committed occupancy ¹ | 97.9% |
| WALE by NLA | 2.6 years |
| Notable tenants | Sierra Pacific Mortgage Co Pro Unlimited, Inc. CorVel Healthcare Corporation FPI Management, Inc. |



Iron Point, Sacramento

Centrally located high-quality office asset in Folsom

Location map



Market dynamics and outlook

- Sacramento is the state capital
- Region offers pro-business climate, an educated workforce from the research and educational institutions, relatively low housing costs and a strong diversified economic base
- Office demand supported by new business migration from surrounding metros such as San Francisco due to lower costs and a strong workforce
- New construction activity not expected to surpass absorption; average asking rents forecast to increase between 2017-21F
- Subject sub-market expected to outperform the overall Sacramento market

Key landmarks / amenities



- Located directly across from Intel Corporation's Folsom campus
- Serves as one of Intel's four major U.S. sites

Accessibility features



Train

- Situated near U.S. Highway 50, which is one of the three main throughways into Sacramento, providing regional access to Interstate 80 and 5
- Public transportation available through the Sacramento Regional Transit bus
- Access to light rail system, which serves the city of Folsom as well as a number of suburban communities



Westmoor Center, Denver

Class A office campus between downtown Denver and Boulder







| Туре | Class A business campus |
|----------------------------------|---|
| Completion date | 1999 – 2000 |
| Refurbishment date | 2014 – 2016 |
| NLA (sf) | 607,755 |
| Committed occupancy ¹ | 82.4% |
| WALE by NLA | 5.2 years |
| Notable tenants | Ball Aerospace & Tech Corp Zimmer Biomet Spine, Inc. Reed Group, Ltd. ServiceLink Field Services LLC |



Westmoor Center, Denver

Class A office campus between downtown Denver and Boulder

Location map



Market dynamics and outlook

- The Denver area's highly educated workforce and slightly below average business costs continue to attract employers and support job growth
- Significant residential base that supports numerous corporate headquarters, professional and financial services, high-tech firms, major healthcare-organisations, R&D in aerospace and software technology, and growing data storage and security firms.
- New construction expected to surpass absorption in the near term; nonetheless, rents forecast to increase between 2017-21F

Key landmarks / amenities



The property is part of the wider Westmoor Technology Park, which is a developing 425 acre office / high-tech campus with several major tenants

Accessibility features



Airport

- Located west of U.S. Highway 36 providing access to the city of Boulder to the west and Interstate 25 to the east
- Interstate 25 provides link to Central Business District
- In close proximity to Rocky Mountain Metropolitan Airport (one of the nation's busiest general aviation executive airports) and Denver International Airport



Great Hills Plaza, Austin

Class B office building with excellent access to major thoroughfares







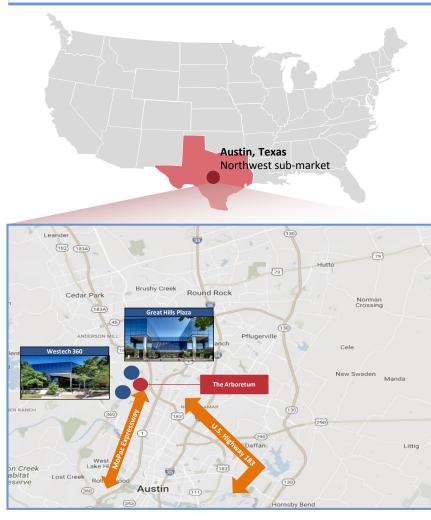
| Туре | Three-storey Class B office building |
|----------------------------------|---|
| Completion date | 1985 |
| Refurbishment date | 2014 |
| NLA (sf) | 139,252 |
| Committed occupancy ¹ | 96.5% |
| WALE by NLA | 4.8 years |
| Notable tenants | E20pen, LLC Cintra US, LLC Regus, LLC |



Great Hills Plaza, Austin

Class B office building with excellent access to major thoroughfares

Location map



Market dynamics and outlook

- Austin is the state capital and one of the biggest tech hubs in the US; an attractive destination for growing businesses given access to capital and a highly educated workforce amidst growing population
- Large-scale corporate footprints by Google, Samsung, Dell, IBM, Apple etc have supported low vacancy rates with their own expansions as well as attraction of vendors and similar tenants
- The absorption rate in the Austin office market slowed but the fundamentals of the office market remained stable

Key landmarks / amenities



- The Arboretum is one of Austin's major destination retail centers
- The Arboretum features a variety of F&B offerings as well as upmarket retailers and specialty shops

Accessibility features



- Access to many major state highways such as MoPac Expressway and U.S. Highway 183 (which extends through northwest Austin)
- Public bus system is part of a 500 square-mile Central Texas system of >3,000 bus stops and 53 routes



Westech 360, Austin

Office park with excellent access to major thoroughfares







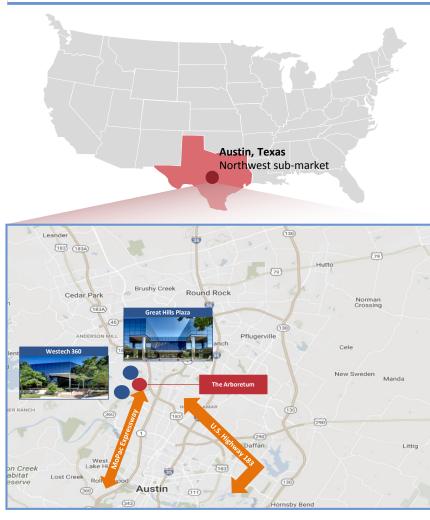
| Туре | Office park with four Class B buildings |
|----------------------------------|---|
| Completion date | 1986 |
| Refurbishment date | 2014 |
| NLA (sf) | 173,058 |
| Committed occupancy ¹ | 97.4% |
| WALE by NLA | 2.8 years |
| Notable tenants | Maxpoint Interactive, Inc D&S Residential Holdings, Inc Flahive, Ogden, & Latson, PC Roku, Inc |



Westech 360, Austin

Office park with excellent access to major thoroughfares

Location map



Market dynamics and outlook

- Austin is the state capital and one of the biggest tech hubs in the US; an attractive destination for growing businesses given access to capital and a highly educated workforce amidst growing population
- Large-scale corporate footprints by Google, Samsung, Dell, IBM, Apple etc have supported low vacancy rates with their own expansions as well as attraction of vendors and similar tenants
- The absorption rate in the Austin office market slowed but the fundamentals of the office market remained stable

Key landmarks / amenities



- The Arboretum is one of Austin's major destination retail centers
- The Arboretum features a variety of F&B offerings as well as upmarket retailers and specialty shops

Accessibility features



- Access to many major state highways such as MoPac Expressway and U.S. Highway 183 (which extends through northwest Austin)
- Public bus system is part of a 500 square-mile Central Texas system of >3,000 bus stops and 53 routes



1800 West Loop South, Houston

Class A office building in Uptown Houston







| Туре | Class A office building with 12 storeys of onsite parking |
|----------------------------------|---|
| Completion date | 1982 |
| Refurbishment date | 2013-2014 |
| NLA (sf) | 398,490 |
| Committed occupancy ¹ | 82.9% |
| WALE by NLA | 2.9 years |
| Notable tenants | Health Care Service Corp Quanex Building Products Project Consulting Services General Service Administration |



1800 West Loop South, Houston

Class A office building in Uptown Houston

Location map



Market dynamics and outlook

- Located in Uptown Houston, among the largest suburban business districts in the U.S. Houston is second only to New York City in terms of number of Fortune 500 companies with headquarters in a city
- Widely regarded as Houston's second CBD, the area is a diversified economic centre, densely developed with office, retail, hotel, restaurant and residential sites
- Economy driven by energy and healthcare sectors as well as port activities
- Slow and steady recovery is expected as new construction is limited and vacancies have bottomed. Rents expected to stagnate over the next 2 years followed by a market rise thereafter

Key landmarks / amenities



- Vicinity of Port Houston, 25-mile-long complex of 150+ diversified facilities, including nine public terminals managed or leased
- Handles 8,000+ vessels annually coupled with 200,000 barge movements

Accessibility features



 Close proximity to the 610 Loop and East Freeway, which splits the city from the middle, connecting from east to west



West Loop I & II, Houston

Class A office building located in an affluent suburb in Houston







| Туре | Two Class A office buildings targeting healthcare and professional services tenants |
|----------------------------------|--|
| Completion date | 1980 |
| Refurbishment date | 2013-2014 |
| NLA (sf) | 313,873 |
| Committed occupancy ¹ | 90.2% |
| WALE by NLA | 5.1 years |
| Notable tenants | Synergy Healthcare The Rand Group, LLC Mitratech Holdings, Inc. Eye Centers of Texas, LLP |



West Loop I & II, Houston

Class A office building located in an affluent suburb in Houston

Location map



Market dynamics and outlook

- The West Loop is Houston's largest suburban (non-CBD) office sub-market
- The property is located within the Bellaire area which has a significant residential household base
- Economy driven by energy and healthcare sectors as well as port activities; office market continues to be tied to the energy market, although general sense is that Houston may have bottomed out. However, this asset is in a sub-market that is not significantly impacted by energy
- Slow and steady recovery expected as new construction has ceased and vacancies bottomed. Rents expected to stagnate over the next 2 years followed by a market rise thereafter

Key landmarks / amenities



 Centrally located upscale shopping mall with access to 375 well-known stores, dining and entertainment options



- Texas Medical Center is the largest medical centre in the world
- One of the highest densities of clinical facilities globally for patient care, basic science and research

Accessibility features

Roads

Bus

- Regional access via Interstate Highway 610, Westpark Tollway and U.S. Highway 69, which extends from South Texas through Houston and continues northward
- Access to local and commuter bus routes providing transportation within the local area and from the local area into the Houston CBD



Powers Ferry, Atlanta

Multi-tenanted office building located within a well-established sub-market







| Туре | Class B office building |
|----------------------------------|---|
| Completion date | 1985 |
| Refurbishment date | 2013 |
| NLA (sf) | 146,352 |
| Committed occupancy ¹ | 94.9% |
| WALE by NLA | 3.2 years |
| Notable tenants | LL Global Inc Georgia Banking Company Penton Business Media Inc Mortgage Guaranty Insurance Corp |



Powers Ferry, Atlanta

Multi-tenanted office building located within a well-established sub-market

Location map





Market dynamics and outlook

- Situated in the Cumberland/I-75 sub-market of the Atlanta office market
- The sub-market has been outperforming the greater Atlanta market with recent development in key amenities
- Heightened office demand driven by large corporate relocations.
 Attractive business environment supported by well-educated workforce, diverse industrial structure, strong population growth and tax incentives
- Near-term office outlook positive with continued improvement in rates

Key landmarks / amenities



- Sun Trust Park- newly constructed stadium which is home to the Atlanta Braves MLB baseball team
- The Battery- mix of branded retailers, acclaimed restaurants and high-end hotels & residential sites surrounding the SunTrust Park

Accessibility features

- Proximity to major Atlanta highway
- Roads
- Located south of Interstate 285, which is known
- Located south of interstate 285, which is known locally as "the perimeter", and rings the city and intersects other interstate highways



Northridge Center I & II, Atlanta Office park buildings in the Central Perimeter







| Туре | Two Class B office buildings |
|----------------------------------|---|
| Completion date | 1985 – 1989 |
| Refurbishment date | 2013 |
| NLA (sf) | 186,580 |
| Committed occupancy ¹ | 93.7% |
| WALE by NLA | 2.4 years |
| Notable tenants | Allstar Financial Group Inc Kuck Baxter Immigration LLC Nolan Transportation Group Inc Calero Software LLC |

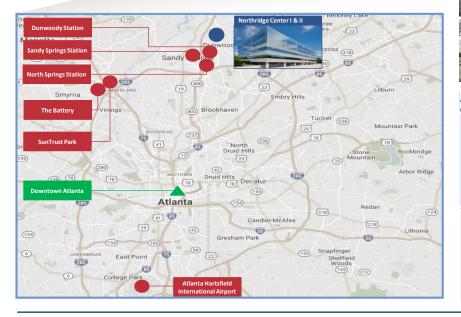


Northridge Center I & II, Atlanta

Office park buildings in the Central Perimeter

Location map





Market dynamics and outlook

- Atlanta is home to numerous Fortune 500 companies within Atlanta; ranks 3rd in no. of Fortune 500 company HQs, behind NY and Houston
- Heightened office demand driven by large corporate relocations and expansions. Attractive business environment supported by well-educated workforce, diverse industries, strong population growth and tax incentives
- Near-term office outlook remains positive with continued improvement in rates despite fluctuations in vacancy

Key landmarks / amenities



- Sun Trust Park- newly constructed stadium which is home to the Atlanta Braves MLB baseball team
- The Battery- mix of branded retailers, acclaimed restaurants and high-end hotels & residential sites surrounding the SunTrust Park

Accessibility features



Train

- Proximity to major Atlanta highway
- Located south of Interstate 285 which is known locally as "the perimeter" rings the city and intersects other interstate highways
- Boasts one of the nation's cutting-edge rapid transit systems known as MARTA (Metropolitan Atlanta Rapid Transit Authority)
- Operates 240 electric rail cars over 62.7 km of track



Maitland Promenade II, Orlando

Modern Class A building located in Orlando's largest sub-market







| Туре | Class A office building with a three-storey garage |
|----------------------------------|--|
| Completion date | 2001 |
| Refurbishment date | 2013 – 2016 |
| NLA (sf) | 226,990 |
| Committed occupancy ¹ | 99.0% |
| WALE by NLA | 4.2 years |
| Notable tenants | Zurich American Insurance Co Akerman, Senterfitt & Edison United Health Care Services Sonepar Management US Inc |



Maitland Promenade II, Orlando

Modern Class A building located in Orlando's largest sub-market

Location map





Market dynamics and outlook

- Maitland is one of the largest office sub-markets in Orlando, which is dominated by technical, finance and insurance companies
- Robust job growth and in-migration expected to fuel demand for office space
- No significant pipeline development projects leaves few options for quality space and implies market conditions shifting to favour landlords
- Sub-market expected to experience stabilising vacancy over the next few years
- Rents are projected to increase as absorption outpaces projected construction completions

Key landmarks / amenities



20 minutes drive to the Orlando Central Business District- thriving retail and office market that consists of theaters, galleries, museums and parks connected by public transit

Accessibility features



 Located near Maitland Boulevard, which serves as a local arterial and provides direct access to Interstate 4

Keppel KBS US REIT