

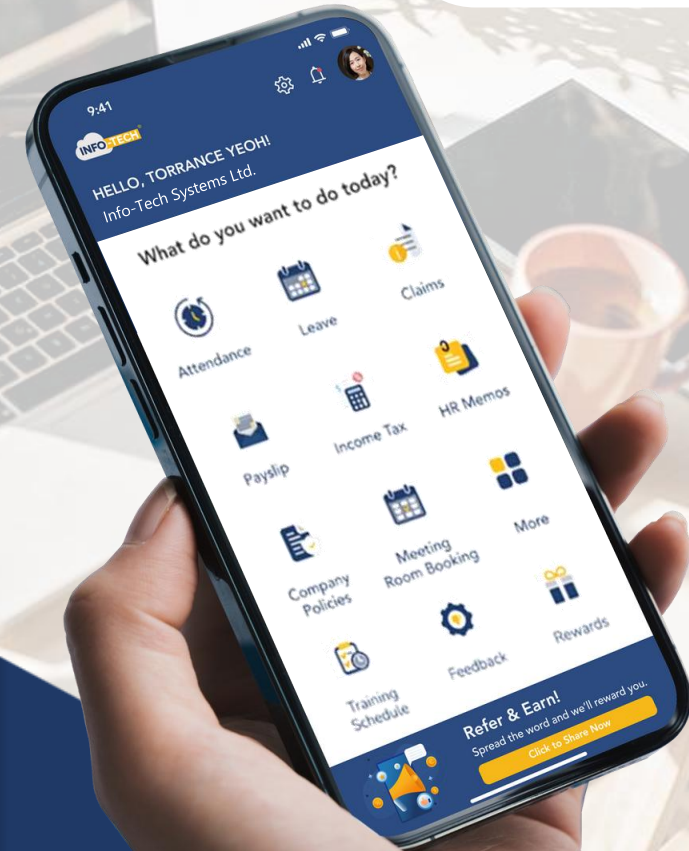


INFO-TECH

Integrated SaaS Business Software Provider
Driving Digital Transformation Across Asia

1H2026 Results Presentation

August 2026



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Info-Tech at a Glance



18 yr
TRACK RECORD

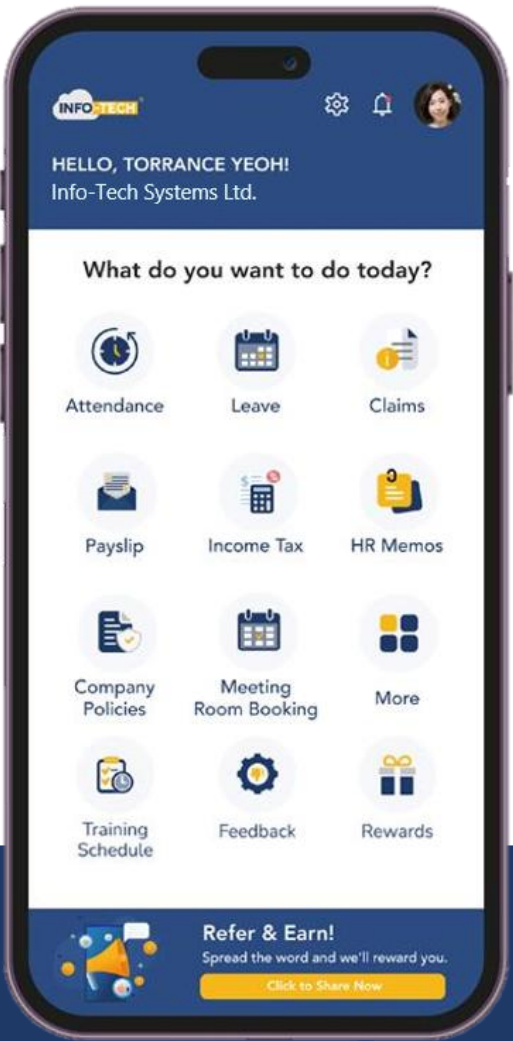
28K+
BUSINESSES

1.1m
USERS / MONTH

23K+
ACADEMY REGISTRATIONS
(> 85% AI-RELATED)

5
COUNTRIES

600
STAFF GLOBALLY



An **Integrated SaaS Business Software Provider** offering cloud-based HRMS, Accounting, CRM solutions, complemented by AI-related training programmes through Info-Tech Academy



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Section 1

Business Overview

1H2026 at a Glance



Another strong set of financial results, underpinned by recurring SaaS growth and strong demand for AI-related programmes.

REVENUE

s\$27.3m

+22% YoY

ORDER BOOK

s\$30.4m

+14% YoY

Provides clear revenue visibility

ADJUSTED EBITDA⁽¹⁾

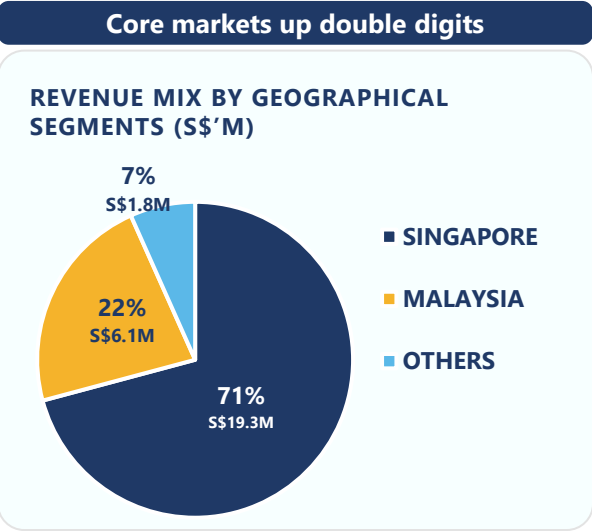
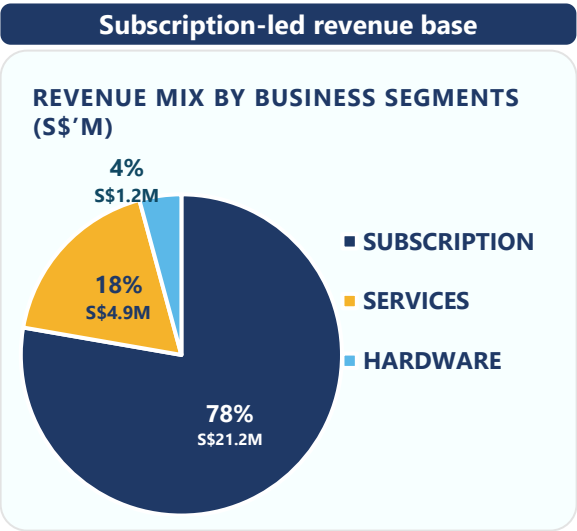
s\$11.5m

+22% YoY

ADJUSTED PAT⁽¹⁾

s\$8.7m

+20% YoY



TOTAL CASH BALANCE

AS AT 30 JUNE 2026

s\$76.6m

+\$15.3m Net cash from operations

ZERO bank borrowings

INTERIM DIVIDEND

1.68cents

Per ordinary share

Representing 45% of PAT or 50% of Adjusted PAT⁽¹⁾

(1) EBITDA and PAT in 1H 2026 are adjusted for one-off Enterprise Singapore GEMS grant amount of S\$1.0 million

Integrated SaaS Business Software Provider

Empowering **28,000 organisations** and **1.1 million users** across Asia through mission-critical business software and workforce transformation.



AI-POWERED BUSINESS OUTCOMES

 AI-powered enterprise insights through natural language prompts	 Customised reporting and business analytics	 Higher customer productivity	 Greater software utilisation	 Increased customer lifetime value	 Strong recurring SaaS growth
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Info-Tech Academy -WSQ-Accredited Courses

More than 85% of Academy revenue in 1H2026 was generated from AI-related programmes.



AI & DIGITAL



- AI for Beginners
- Understand **Generative AI** using ChatGPT
- Effective Use of Generative AI Tools (ChatGPT, Gemini, Copilot) for **Productivity Improvement**
- Generative AI for Efficient Business Management
- Transform HR Management with Generative AI
- Essential Office Skills with Digital Tools
- Unlocking Generative AI with Smart Prompting **NEW**
- Fundamentals of Power BI for Data Analysis **NEW**
- Microsoft Power BI for Data Analytics: Dashboards, Reports & Insights **NEW**
- Empowering Work and Life with Smartphone **NEW**



HR & ACCOUNTING



- Basics of Human Resource Management & Practical Training with Info-Tech HRMS
- Integrating Human Resource Management System (HRMS) for Enhanced Productivity
- Basics of Accounting & Practical Training with Info-Tech Accounting Software



COMMUNICATION SKILLS



- Master Workplace Communication for Career Success
- Master the Art of Business Negotiation for Career Growth
- Master Conflict Resolution in the Workplace for Effective Leadership





Section 2

Financial Performance

Summary Financials

Broad-based improvement across revenue, profitability and cash generation

(SGD m)	1H2026	1H2025	Change
Revenue	27.3	22.4	+22%
Subscription	21.2	19.0	+12%
Services	4.9	2.3	+116%
Hardware	1.2	1.1	+3%
Gross Profit	22.6	19.1	+19%
Gross Margin (%)	82.8%	85.2%	-2.4p.p
EBITDA (reported)	12.4	7.4	+69%
Adjusted EBITDA ¹	11.5	9.5	+22%
NPAT (reported)	9.7	5.1	+89%
Adjusted NPAT ¹	8.7	7.2	+20%
Basic EPS (cents)	3.75	1.99	+89%

HIGHLIGHTS

- **Revenue +22% YoY to S\$27.3m**
Subscription +12% and Services +116%, driven by Info-Tech Academy and AI-related programmes
- **Gross margin of 82.8%**
1H2025: 85.2% — a richer services mix, still within a high, sustained band
- **Reported EBITDA +69% and NPAT +89% YoY**
Reflecting the S\$1.0m GEMS grant and no repeat of the 1H2025 one-off IPO listing costs
- **Adjusted EBITDA +22% and NPAT +20% YoY**
Underlying earnings momentum intact
- **Basic EPS of 3.75 cents**
Based on 258m ordinary shares

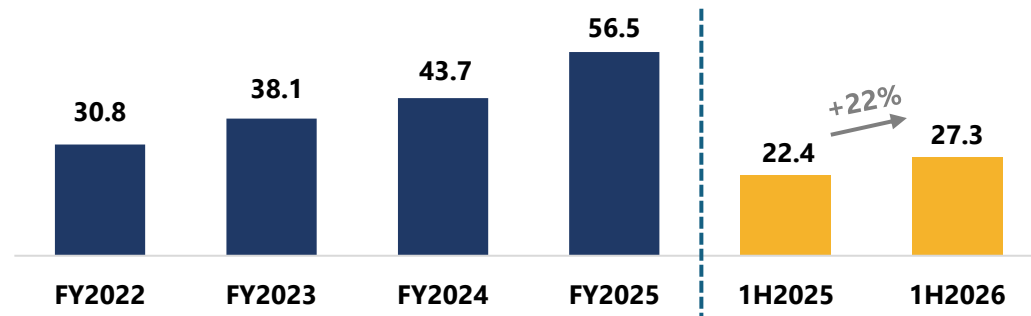
⁽¹⁾ Adjusted for one-off Enterprise Singapore GEMS grant of S\$1.0m in 1H2026 and one-off listing/relocation expenses of S\$2.1m in 1H2025

Revenue & Profitability: Consistent, Profitable Growth

Multi-year compounding with expanding operating leverage

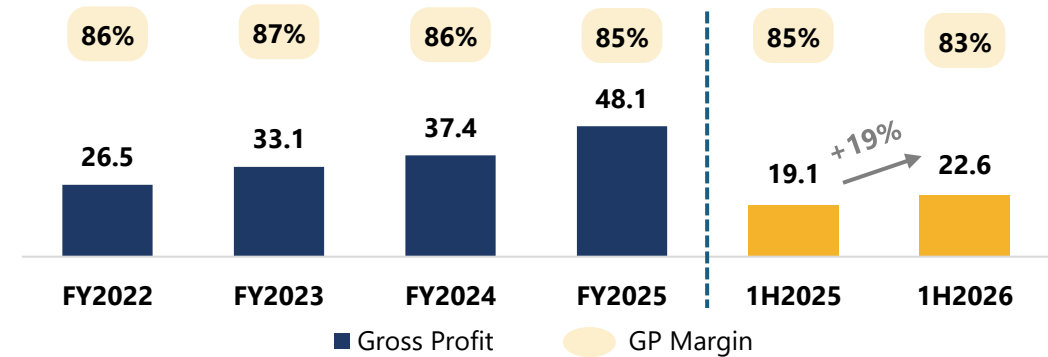
Revenue : Strong & Accelerating Growth

(SGD m)



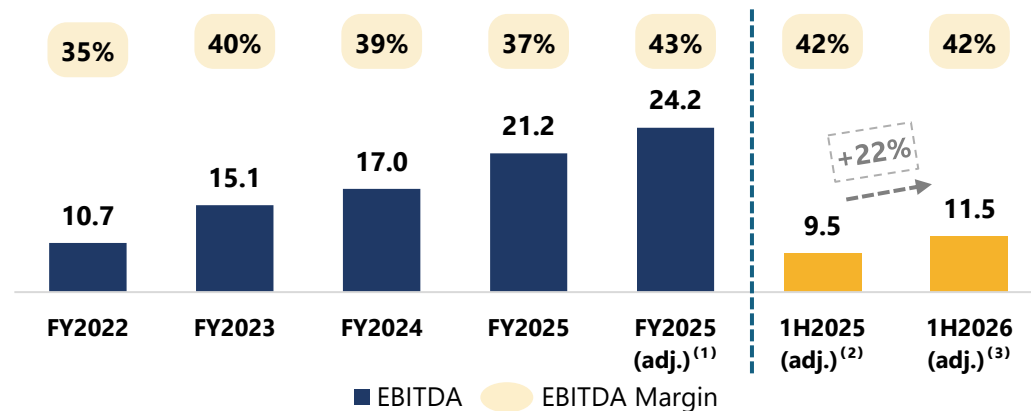
Gross Profit Margins : High & Sustained

(SGD m)



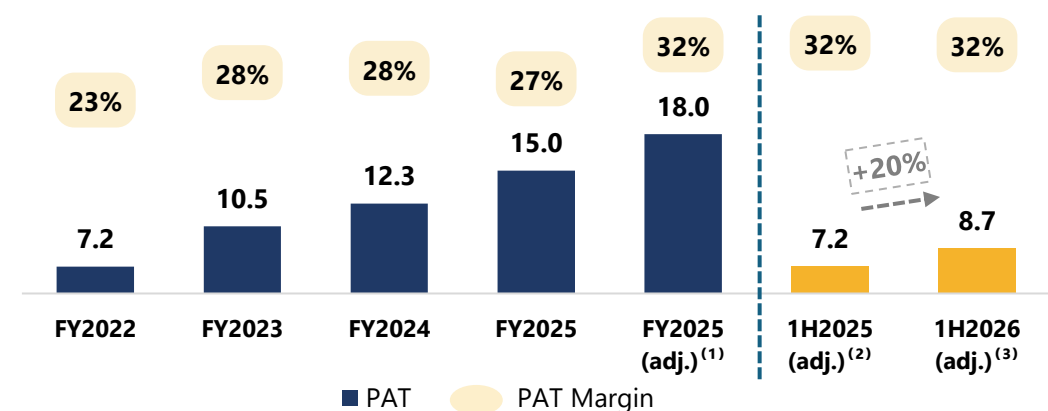
EBITDA Margins : Healthy & Sustainable

(SGD m)



PAT Margins : High & Sustainable

(SGD m)



⁽¹⁾ EBITDA and PAT are adjusted for one-off listing expenses amount to c. S\$2.9m and one-off relocation expenses for the Malaysia office amount to c. S\$0.1m;

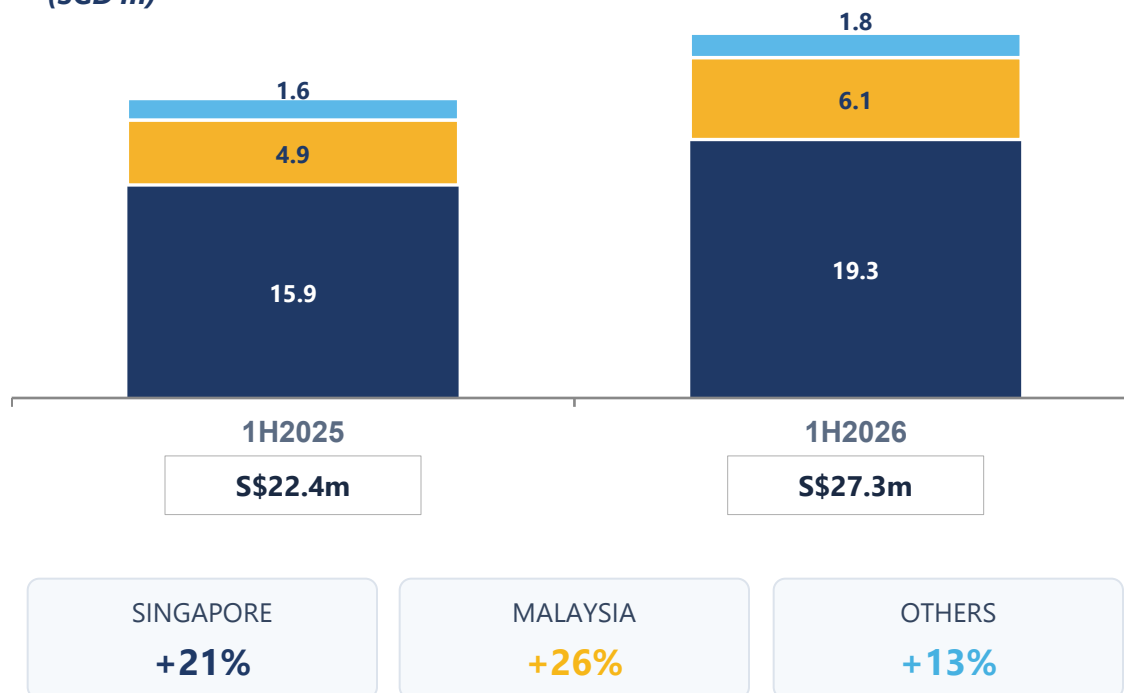
⁽²⁾ EBITDA and PAT are adjusted for one-off listing expenses amount to c. S\$2.0m and one-off relocation expenses for the Malaysia office amount to c. S\$0.1m;

⁽³⁾ EBITDA and PAT are adjusted for one-off Enterprise Singapore GEMS grant amount to S\$1.0m

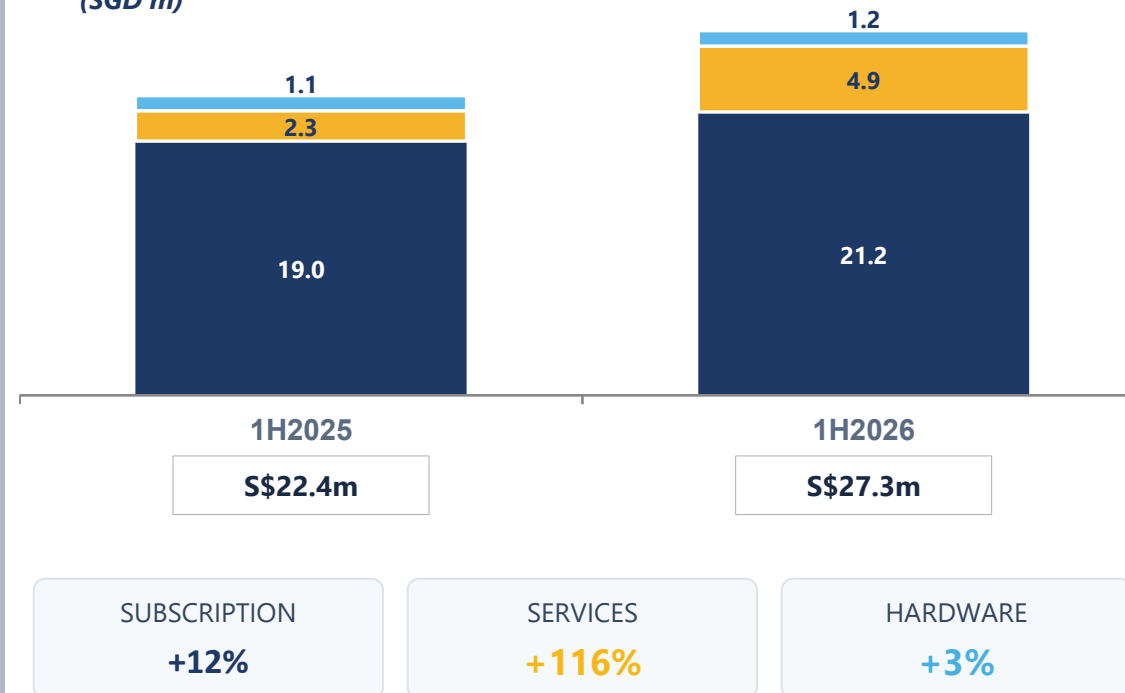
Revenue Growth by Geography & Product Line

1H2026 vs 1H2025 – broad-based growth across every market and every revenue stream

BY GEOGRAPHY
(SGD m)



BY PRODUCT LINE
(SGD m)



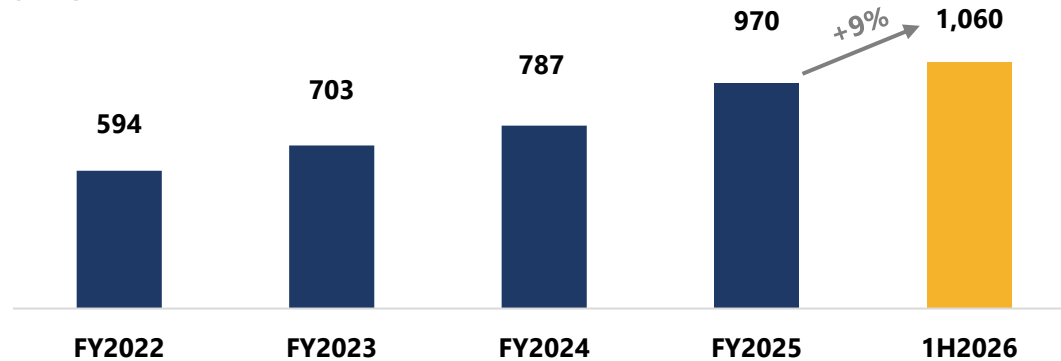
Growth was broad-based: every geography and every revenue line grew YoY, led by **Services** (+115%, AI-related programmes) and **Malaysia** (+26%, the fastest-growing market).

1H 2026 – Performance Review

Stable customer retention above 90%, complemented by expansion in our synergistic Academy Training segment

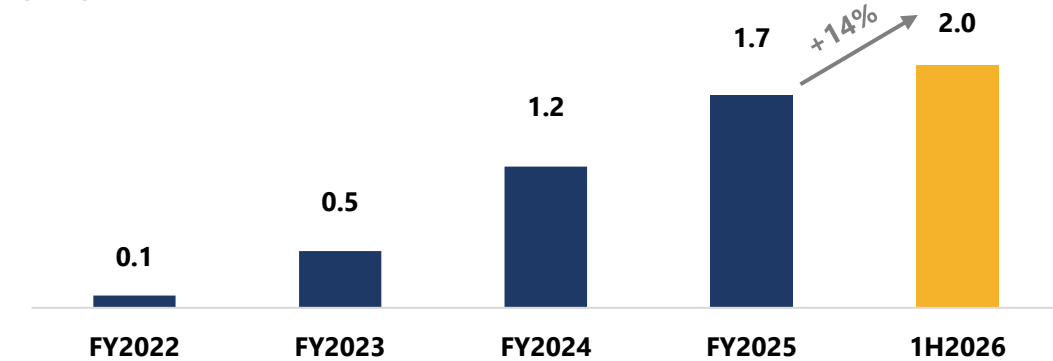
Number of HRMS users

('000)



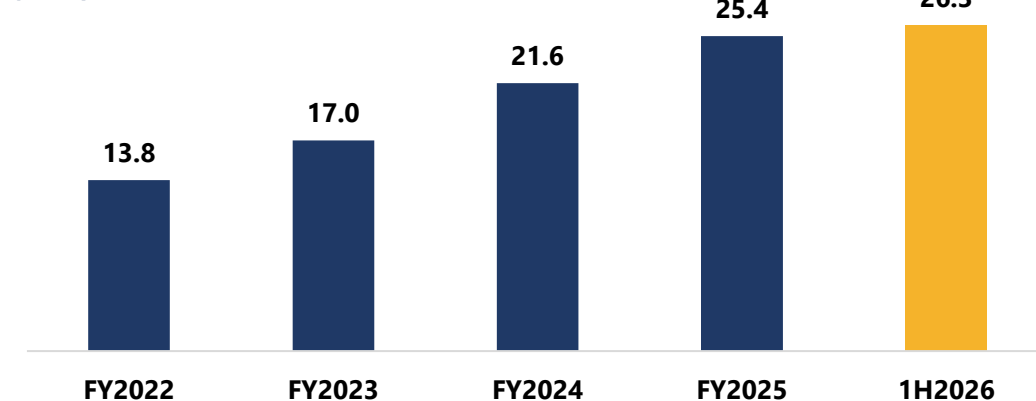
Number of Accounting customers

('000)



Annual Recurring Revenue (ARR)

(\$ m)



Academy

>23,000

+5,000 in 1H2026

Registrations with
Academy

>85%

of 1H2026 registrations
were
AI-Related Courses

ARR represents the annualised value of recurring subscription revenue as at the reporting date and should not be directly compared with Orderbook, which includes contracted recurring revenue to be recognised over future periods.

Balance Sheet & Cash Flow

Debt-free, cash generative, with a strengthening working capital position

GROUP BALANCE SHEET (SGD m)

	30-Jun-26	31-Dec-25	Change
Inventories	0.1	0.1	+12%
Trade & other receivables	2.4	9.2	-74%
Cash and cash equivalents	76.6	67.3	+14%
Total current assets	79.2	76.6	+3%
Total assets	87.7	83.9	+4%
Borrowings	—	—	n.m.
Working capital	42.5	38.1	+11%

GROUP CASH FLOW STATEMENT (SGD m)

	1H2026	1H2025
Net cash from operating activities	15.3	6.4
Net cash used in investing activities	(0.0)	(0.2)
Net cash used in financing activities	(6.0)	(2.1)
Net increase in cash	9.4	4.2
Cash at beginning of period	67.3	29.7
Cash at end of period	76.6	33.7

*As at 30 June 2026 the Group held cash of **S\$76.6m** with **no borrowings** and positive working capital of **S\$42.5m**.
Net cash from operating activities more than doubled YoY to **S\$15.3m**, on higher operating profit and favourable working-capital movements.*



Section 3

Outlook

Highlights and Direction

1 Platform Expansion

- **Integrated Product Suite** → More Products per Customer
- **Cross-selling momentum** → Higher Customer Lifetime Value
- **Embedded AI Capabilities** → Greater Customer Productivity

2 Growth Drivers

- **AI-Related Training Programmes**
 - Supporting Growing Enterprise AI Adoption
 - Government Funding Support → Up to 70% Funding + S\$10K SFEC
- **Marketing Investment** → Driving Customer Acquisition and Lead Generation
- **Regional Expansion** → SG | MY | HK | IN

3 Margin Expansion

- **Operating Leverage** → Scalable Profit Growth
- **India Development Hub** → Scalable Cost Advantage
- **Technology Innovation** → Faster Innovation & Higher Productivity



Section 3

Q & A



Thank You

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