

## **SUSTAINABILITY REPORT**

**For financial year ended 31 December 2018**

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### **1. ABOUT PHARMESIS INTERNATIONAL LIMITED AND ITS SUBSIDIARIES**

Listed on the Main Board of the Singapore Exchange in October 2004, Pharmesis International Ltd. (**"Pharmesis"**) specialises in the manufacture of pharmaceutical products, including western medicine and Traditional Chinese Medicine ("TCM"). Under our two subsidiaries, Chengdu Kinna Pharmaceutical Co., Ltd and Sichuan Longlife Pharmaceutical Co., Ltd, we specialise in the manufacturing of pharmaceutical products in the form of tablets, granules, pills, etc, including TCM formulated products for the treatment of illnesses relating to the liver and gall bladder. Additionally, our business also includes the research and development, production, sale and marketing of pharmaceutical products. Our pharmaceutical products are sold in the People's Republic of China ("PRC") under the "国嘉" brand. Our main products are ATT, Gulin Gansu and Er Ding granules. Our Gulin Gansu is under the National TCM Protection List and is also the first TCM formulated products to be awarded the "Product of Designation of Origin and Geographical Indications of the PRC". Leveraging our strong research and development capabilities and in-house expertise in pharmaceutical products for the treatment of illnesses relating to the liver and gall bladder, we successfully improved the coating technology of ATT tablets and had received several awards in recognition of this achievement.

### **2. BOARD STATEMENT ON SUSTAINABILITY**

This is the second sustainability report prepared by Pharmesis International Limited. The Board of Directors (the **"Board"**) of Pharmesis International Limited has considered sustainability issues as part of its strategic formulation and provided direct guidance to the Company's management (the **"Management"**) in the preparation of this report. Based on the guidelines of Global Reporting Initiative (**"GRI"**) Standards, the Board and the Management determined the material environmental, social and governance (**ESG**) factors relevant to the Group. The Management then further assesses, monitors and documents the Group's efforts in managing the identified material ESG factors. The Board has overseen the management and monitoring of the material ESG factors. The Board and the Management will continue to work closely to ensure that the Group has a structured and functioning sustainability reporting framework. We hope this report will help our stakeholders understand the Group and its business decisions, and allow the Group to be sustainable in the long run.

### **3. Materiality Analysis and Material Factors**

A Sustainability Steering Committee comprising senior representatives from different business units and functions, led by the CEO, will be responsible to address all sustainability issues concerning the Group.

The committee undertook a materiality assessment process based on Global Reporting Initiatives (GRI) Standards to identify our material factors that are significant to our businesses and our stakeholders and ultimately form the content of this report.

This process included reviewing our corporate commitments, policies, risks and regulation requirements and engagement with staff and external stakeholders in order to continue to improve our sustainability performance by strategically focusing on material topics which span the economic, environmental, social and governance (ESG) aspects over the coming years.

We have worked through GRI's 4 steps of materiality – identification, prioritisation, validation and review – to determine an indicative list of material factors. As a first step, Pharmesis undertook an internal assessment to better understand the impacts from our business activities, reviewing our internal risk assessments, strategy and policy commitments, and considered the sustainability disclosure of our peers. Senior management and select members of the Board were involved and engaged in this identification and prioritisation process. We have prioritised three Material Factors, Economic Performance, Product Quality and Safety & Occupational Health and Safety.

#### 4. REPORTING PERIOD

This report is in respect of the Group's financial year ended 31 December 2018.

#### 5. KEY STAKEHOLDERS

Our key stakeholders are our business associates, employees, regulators, and investors.

##### Key stakeholder Methods of engagement

| Our Key Stakeholders | Forms of Engagement                                                                                                                                   | Key Topics                                                                                                                                                                   |
|----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Business Associates  | One-on-one meetings<br>Conferences<br>Site visits<br>Email and phone communication<br>Marketing and distribution<br>Manufacturing and product quality | Marketing and distribution<br>Manufacturing and product quality<br>Supply and logistics<br>Financials<br>Business opportunities<br>Market conditions<br>Regulatory landscape |
| Employees            | Goals determination and work plans<br>Messages from management<br>Performance appraisals<br>Team briefings                                            | Work safety awareness<br>Productivity measures<br>Promoting teamwork                                                                                                         |
| Regulators           | Email and phone communication<br>Formal applications and approvals                                                                                    | Compliance<br>Permits and licences<br>Regulatory landscape                                                                                                                   |
| Investors            | AGM / EGM<br>Email and phone communication<br>SGXNET announcements<br>Corporate website                                                               | Company performances<br>Future directions                                                                                                                                    |

## 6. MATERIAL FACTORS

We believe the following factors are relevant for the long term sustainability of the Group:

| Focus                           | Objective & Target                                                                                                                                                                                                  | Policies, Performance and Practices                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |               |        |        |                      |             |             |                                 |            |              |                     |             |             |
|---------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|--------|--------|----------------------|-------------|-------------|---------------------------------|------------|--------------|---------------------|-------------|-------------|
| Economic Performance            | <p>Objective: To ensure the Group is in good financial health and is poised for sustainable generation of shareholder value.</p> <p>Target: To achieve and maintain profitability (positive profit before tax).</p> | <table border="1"> <thead> <tr> <th>(RMB million)</th><th>FY2018</th><th>FY2017</th></tr> </thead> <tbody> <tr> <td><b>Total revenue</b></td><td><b>64.3</b></td><td><b>69.7</b></td></tr> <tr> <td><b>Profit/(loss) before tax</b></td><td><b>6.1</b></td><td><b>(1.3)</b></td></tr> <tr> <td><b>Total Equity</b></td><td><b>99.0</b></td><td><b>94.0</b></td></tr> </tbody> </table> <p>FY2018 continues to be another challenging year for the pharmaceutical industry in the People's Republic of China ("PRC"). The US-China trade war continued to weigh on the slowing economy in PRC. However, we took these challenges in our stride. Despite the challenging business environment, we achieved a turnaround for FY2018, as a result of our concerted efforts in focusing on our non-prescribed drugs business as well as favourable industry policies introduced by the government.</p> <p>Achieved positive profit before tax in FY2018.</p> | (RMB million) | FY2018 | FY2017 | <b>Total revenue</b> | <b>64.3</b> | <b>69.7</b> | <b>Profit/(loss) before tax</b> | <b>6.1</b> | <b>(1.3)</b> | <b>Total Equity</b> | <b>99.0</b> | <b>94.0</b> |
| (RMB million)                   | FY2018                                                                                                                                                                                                              | FY2017                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |               |        |        |                      |             |             |                                 |            |              |                     |             |             |
| <b>Total revenue</b>            | <b>64.3</b>                                                                                                                                                                                                         | <b>69.7</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |               |        |        |                      |             |             |                                 |            |              |                     |             |             |
| <b>Profit/(loss) before tax</b> | <b>6.1</b>                                                                                                                                                                                                          | <b>(1.3)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |               |        |        |                      |             |             |                                 |            |              |                     |             |             |
| <b>Total Equity</b>             | <b>99.0</b>                                                                                                                                                                                                         | <b>94.0</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |               |        |        |                      |             |             |                                 |            |              |                     |             |             |
| Product Quality and Safety      | <p>Objective: To ensure that product quality and safety is never compromised.</p> <p>Target: To achieve zero drug safety incident</p>                                                                               | <p>Product quality and safety are core to our commercial reputation and consumers' expectations. We are committed to responsible sourcing as it helps assure safety and quality of our end products. We have always stressed the importance of drug quality and safety in our operations in each stage of our production process as evidenced by the GMP certifications over our production facilities.</p> <p>Achieved zero drug safety incident in FY2018.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |               |        |        |                      |             |             |                                 |            |              |                     |             |             |
| Occupational Health and Safety  | <p>To ensure that our manufacturing facilities remain free from risk to employees, or any other persons on our premises.</p> <p>Target: To achieve zero workplace injuries</p>                                      | <p>Commitment to the safety of our people and of those we work with.</p> <p>Our safety practices outlines the work procedures such that workers can carry out their jobs effectively.</p> <p>Review of safety practices.</p> <p>Achieved zero workplace injuries in FY2018.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |               |        |        |                      |             |             |                                 |            |              |                     |             |             |

## 7. Sustainability contact

We welcome your views and feedback on our sustainability practices and reporting at [enquiry@pharmesis.com](mailto:enquiry@pharmesis.com).

## GRI Standards Content Index

The GRI Content Index references the Pharmaesis International Limited Sustainability Report 2018 (SR), and the Annual Report 2018 (AR).

| GRI Standards              | Disclosure Title                                             | Page Reference                                                               |
|----------------------------|--------------------------------------------------------------|------------------------------------------------------------------------------|
| <b>General Disclosures</b> |                                                              |                                                                              |
| 102-1                      | Name of organisation                                         | Sustainability Report 2018, Page 1                                           |
| 102-2                      | Activities, brands, products, and services                   | Sustainability Report 2018, Page 1                                           |
| 102-3                      | Location of headquarters                                     | Sustainability Report 2018, Page 1                                           |
| 102-4                      | Location of operations                                       | Sustainability Report 2018, Page 1                                           |
| 102-5                      | Ownership and legal form                                     | Sustainability Report 2018, Page 1                                           |
| 102-6                      | Markets served                                               | Sustainability Report 2018, Page 1                                           |
| 102-7                      | Scale of organisation                                        | Sustainability Report 2018, Page 1                                           |
| 102-8                      | Information on employees and other workers                   | Not applicable                                                               |
| 102-9                      | Supply chain                                                 | Not applicable                                                               |
| 102-10                     | Significant changes to the organisation and its supply chain | Not applicable                                                               |
| 102-11                     | Precautionary Principle or approach                          | AR: Corporate Governance (Pages 17-28)                                       |
| 102-12                     | External initiatives                                         | Not applicable                                                               |
| 102-13                     | Membership of associations                                   | Not applicable                                                               |
| 102-14                     | Statement from senior decision-maker                         | AR: Letter to Shareholders (Pages 4-8)                                       |
| 102-15                     | Key impacts, risks, and opportunities                        | AR: Operations Review (Page 9, 10)                                           |
| 102-16                     | Values, principles, standards, and norms of behavior         | Sustainability Report 2018, Page 1                                           |
| 102-17                     | Mechanisms for advice and concerns about ethics              | AR: Corporate Governance (Pages 17-28)                                       |
| 102-18                     | Governance structure                                         | AR: Corporate Governance (Pages 17-28)                                       |
| 102-40                     | List of stakeholder groups                                   | Sustainability Report 2018, Page 2                                           |
| 102-41                     | Collective bargaining agreements                             | Not applicable                                                               |
| 102-42                     | Identifying and selecting stakeholders                       | Sustainability Report 2018, Page 2                                           |
| 102-43                     | Approach to stakeholder engagement                           | Sustainability Report 2018, Page 2                                           |
| 102-44                     | Key topics and concerns raised                               | Sustainability Report 2018, Page 2                                           |
| 102-45                     | Entities included in the consolidated financial statements   | AR: Investment in Subsidiary – Note 11 to the Financial Statements (Page 70) |
| 102-46                     | Defining report content and topic Boundaries                 | Sustainability Report 2018, Page 2                                           |
| 102-47                     | List of material topics                                      | Sustainability Report 2018, Page 2                                           |
| 102-48                     | Restatements of information                                  | Not applicable                                                               |
| 102-49                     | Changes in reporting                                         | Not applicable                                                               |
| 102-50                     | Reporting period                                             | Sustainability Report 2018, Page 2                                           |
| 102-51                     | Date of most recent report                                   | Not applicable                                                               |

|        |                                                          |                                               |
|--------|----------------------------------------------------------|-----------------------------------------------|
| 102-52 | Reporting cycle                                          | Annual                                        |
| 102-53 | Contact point for questions regarding the report         | Sustainability Report 2018, Page 3            |
| 102-54 | Claims of reporting in accordance with the GRI Standards | Sustainability Report 2018, Page 1            |
| 102-55 | GRI content index                                        | Sustainability Report 2018, GRI Content Index |
| 102-56 | External assurance                                       | No external assurance                         |

| <b>GRI Standards</b>                  | <b>Disclosure Title</b>                                                                                                       | <b>Page Reference</b>                                                                                                     |
|---------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|
| <b>Material Topics</b>                |                                                                                                                               |                                                                                                                           |
| <b>Economic Performance</b>           |                                                                                                                               |                                                                                                                           |
| 103-1                                 | Explanation of the material topic and its Boundary                                                                            | Sustainability Report 2018, Page 3                                                                                        |
| 103-2                                 | The management approach and its components                                                                                    | Sustainability Report 2018, Page 3<br>AR: Operations Review (Page 9, 10)                                                  |
| 103-3                                 | Evaluation of the management approach                                                                                         | Sustainability Report 2018, Page 3<br>AR: Operations Review (Page 9, 10)                                                  |
| 201-1                                 | Direct economic value generated and distributed                                                                               | Sustainability Report 2018, Page 3                                                                                        |
| <b>Product Quality and Safety</b>     |                                                                                                                               |                                                                                                                           |
| 103-1                                 | Explanation of the material topic and its Boundary                                                                            | Sustainability Report 2018, Page 3                                                                                        |
| 103-2                                 | The management approach and its components                                                                                    | Sustainability Report 2018, Page 3                                                                                        |
| 103-3                                 | Evaluation of the management approach                                                                                         | Sustainability Report 2018, Page 3                                                                                        |
| 417-2                                 | Incidents of non-compliance concerning product and service information and labelling                                          | In FY2018, there were no incidents of non-compliance concerning product and service labelling.                            |
| <b>Occupational Health and Safety</b> |                                                                                                                               |                                                                                                                           |
| 403-1                                 | Workers representation in formal joint management-worker health and safety committees                                         | Not applicable                                                                                                            |
| 403-2                                 | Types of injury and rates of injury, occupational diseases, lost days, and absenteeism, and number of work-related fatalities | There were no cases of employees experiencing occupational diseases. There are no fatalities involving employees in 2018. |
| 403-3                                 | Workers with high incidence or high risk of diseases related to their occupation                                              | Not applicable                                                                                                            |
| 403-4                                 | Health and safety topics covered in formal agreements with trade unions                                                       | Not applicable                                                                                                            |