



Growth • Excellence • Integrity

**Kencana Agri Limited**



**1H 2024  
Performance Review**

# Overview of Group's Operations



## Plantation and Processing



Location :  
Sumatra, Kalimantan, Sulawesi



Palm Oil Mills : 7  
Total Capacity : 335 MT/hour  
  
Kernel Crushing Plants : 2  
Total Capacity : 435 MT/day

## Products



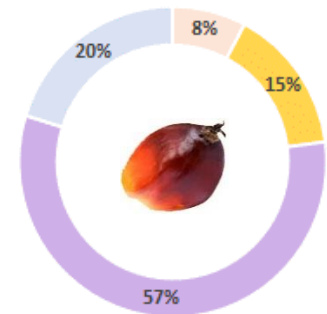
Main products:  
CPO (Crude Palm Oil)  
PK (Palm Kernel)

Renewable by-products:  
Empty Fruit Bunches, Liquid  
Waste, Kernel Shells, Fibre

# Planted Area



	Immature (1-3 Years)	%	Young Mature (4-6 Years)	%	Prime Mature (7-18 Years)	%	Old Mature (>18 Years)	%	Total	%
Nucleus	2,999	6%	8,833	17%	28,715	57%	10,070	20%	50,617	100%
Plasma	2,202	13%	1,401	8%	9,505	57%	3,494	22%	16,602	100%
Total (*)	5,201	8%	10,234	15%	38,220	57%	13,564	20%	67,219	100%



\*) Net addition of 373 Ha as compared to 31 December 2023 planted area of 66,846 Ha due to :

- (i) Old mature plantation cleared for replanting – 235 Ha, offset with
- (ii) Re-planting and new planting - 608 Ha

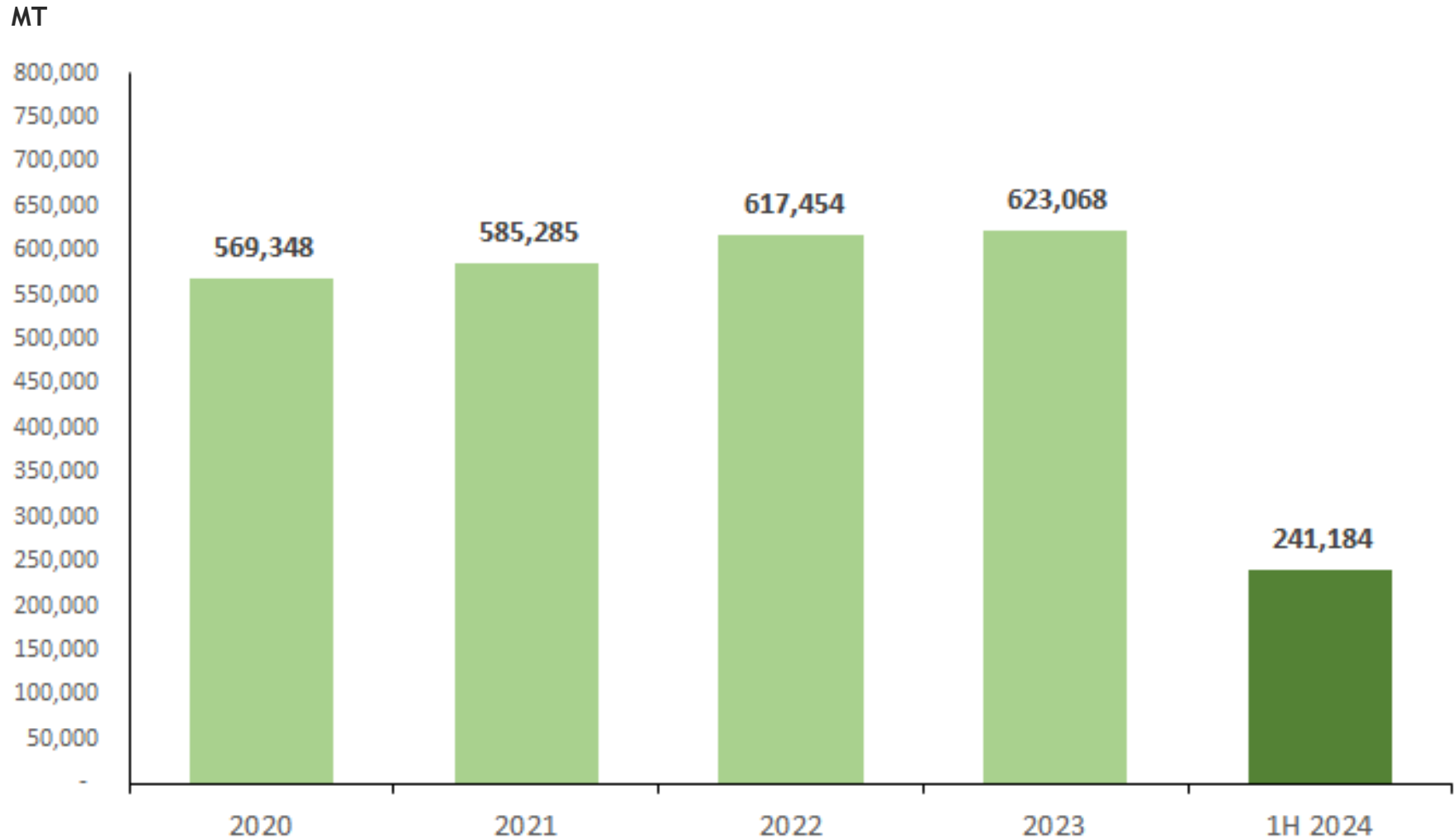
# Operational Performance



<b>Production Highlights</b>	<b>1H 2024</b>	<b>1H 2023</b>	<b>Change</b>
<b>FFB Production (MT)</b>	<b>304,856</b>	<b>346,954</b>	<b>-12.1%</b>
- Nucleus	241,184	277,960	-13.2%
- Plasma	63,672	68,994	-7.7%
<b>FFB Processed (MT)</b>	<b>322,299</b>	<b>362,954</b>	<b>-11.2%</b>
- Nucleus	238,253	269,054	-11.4%
- Plasma	63,226	66,026	-4.2%
- External Parties	20,820	27,874	-25.3%
<b>Oil Extraction rates (%)</b>			
- CPO	22.0%	20.5%	1.5pp
<b>Oil Production (MT)</b>			
- CPO (MT)	70,960	74,570	-4.8%
<b>FFB Yield (MT/ha) – Nucleus</b>	<b>5.1</b>	<b>5.6</b>	<b>-8.9%</b>



## FFB Production Trend (Nucleus)



# Financial Performance



<b>Financial Highlights</b>	<b>1H 2024</b>	<b>1H 2023</b>	<b>Change</b>
<b>Sales Volume (MT)</b>			
- CPO	69,139	68,565	0.8%
<b>Sales Revenue (US\$'000)</b>			
- CPO	48,785	54,715	-10.8%
- Kernel	5,270	5,304	-0.6%
- FFB	476	1,756	-72.9%
<b>Average Selling Price (US\$)</b>			
- CPO	706	798	-11.6%

# Financial Performance



Income Statement Highlights (US\$'000)	1H 2024	1H 2023	Change
Revenue	54,531	61,775	-11.7%
Gross profit	14,317	9,908	44.5%
Operating profit	11,148	3,187	249.8%
Profit before tax	2,213	392	464.5%
Profit after tax	568	1,870	-69.6%
EBITDA <sup>(*)</sup>	14,644	16,231	-9.8%
Gross margin (%)	26.3	16.0	10.2pp
Net profit margin (%)	1.0	3.0	-2.0pp
EBITDA margin (%)	26.9	26.3	0.6pp

(\*) Profit before tax + interest expense – interest income + amortization/depreciation expenses + fair value change in biological assets and other receivables

## Balance Sheet Highlights (US\$'000)

	As at 30-Jun-24	As at 31-Dec-23	Change
<b>Current Assets</b>	88,497	82,421	7.4%
<b>Non-current Assets</b>	196,459	210,836	-6.8%
<b>Total Assets</b>	284,956	293,257	-2.8%
<b>Current Liabilities</b>	99,500	104,383	-4.7%
<b>Non-current Liabilities</b>	156,456	158,296	-1.2%
<b>Total Liabilities</b>	255,956	262,679	-2.6%
<b>Shareholders' Equity</b>	29,000	30,578	-5.2%
<b>Net Debt/Equity Ratio (x)</b>	6.0	5.6	7.1%
<b>Net Debt/Total Assets (x)</b>	0.6	0.6	-
<b>Net Debt/EBITDA (x)</b>	5.9	5.0	18.0%
<b>EBITDA/Interest Expense (x)</b>	2.0	2.3	-13.0%



# Financial Performance



<b>Cash Flow (US\$'000)</b>	<b>1H 2024</b>	<b>1H 2023</b>	<b>Change</b>
<b>Cash at beginning of period</b>	3,491	2,871	21.6%
<b>Net cash from operating activities</b>	4,096	9,400	-56.4%
<b>Net cash (used in) from investing activities</b>	(6,726)	363	n/m
<b>Net cash from (used in) financing activities</b>	3,787	(4,274)	n/m
<b>Net increase in cash</b>	1,157	5,489	-78.9%
<b>Net effect of exchange rate changes on cash and cash equivalents</b>	(240)	128	n/m
<b>Cash at end of period</b>	4,408	8,488	-48.1%

n/m : not meaningful



# Thank You

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